

2022 Annual Report

On 6 February 2023, a devastating earthquake epicentered in Kahramanmaraş took place, taking a massive toll on and causing widespread destruction in many provinces in our country.

We are all immeasurably sorrowed by the disaster and we pray that those who perished will rest in peace, extend our condolences to those who lost loved ones, and wish speedy recovery and resilience to the injured.

We believe that we will overcome these hard times in unity, solidarity and cooperation; as the TEB Group, we will continue to stand by our employees, our customers and all our fellow citizens and support them in every way we can.

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#### SECTION 1 - PRESENTATION AGENDA OF THE ORDINARY GENERAL ASSEMBLY MEETING ON 28 MARCH 2023

- 1. Opening and formation of the Presidential Board,
- 2. Granting authorization to the Presidential Board for signing the meeting minutes,
- 3. Reading, discussion and approval of the Board of Directors' Activity Report for the year 2022,
- 4. Reading, discussion and approval of the 2022 financial statements,
- 5. Release of the Board Members from their transactions in 2022,
- 6. Discussion about the Board of Directors proposal for profit distribution, its approval as is or with revisions, and deciding about the prior year's reserves,
- Reading of the annual audit report prepared by the Independent Audit Firm, and passing resolution on the appointment of the Independent Audit Firm and the Group auditor proposed by the Board of Directors for the independent audit of our Bank for the year 2023,
- 8. Determination of number and term of office of the Board Members and election of the same,
- 9. Determination of benefit such as fees and remunerations to be paid to the Board of Directors,
- 10. Authorize the Board of Directors for a period of fifteen months in order to issue capital market instruments having the nature of a debt instrument.

# TÜRK EKONOMİ BANKASI A.Ş. BOARD OF DIRECTORS

Dr. Akın AKBAYGİL Chairman of the Board of Directors

Ümit LEBLEBİCİ Executive Member and CEO



TÜRK EKONOMİ BANKASI Head Office TEB Kampüs C ve D Blok, Saray Mah., Sokullu Caddesi, No: 7A-7B Ümraniye 34768 İSTANBUL Tel : (0216) 635 35 35 Fax : (0216) 636 36 36 Trade Registration No: 189356 Central Registration System Number: 0876004342000105 www.teb.com.tr

#### STATEMENT OF RESPONSIBILITY FOR ANNUAL REPORT 2022 OF TÜRK EKONOMİ BANKASI A.Ş.

We have reviewed the annual report of Türk Ekonomi Bank A.Ş. prepared for the period 01.01.2022 - 31.12.2022 in accordance with the Capital Markets Board of Turkey Communiqué (no. II-14.1) on Principles of Financial Reporting in Capital Markets and the Regulation on Principles and Procedures Concerning the Preparation and Publishing of Annual Report by Banks published by the Banking Regulation and Supervision Agency (BRSA), and we hereby represent that, within the frame of our duty and responsibility at the Bank and to the best of our knowledge, the year-end Annual Report:

»Does not contain any misrepresentations about material events, nor does it omit any information which might be misleading as of the date of the relevant declaration,

»Presents a true and fair view of the progress and performance of the business, and the Bank's financial condition, as well as major risks and volatilities facing the Bank.

**KIN AKBAYGİL** 

Chairman of the Board of Directors

Chief Executive Officer

Nahl

Nicolas de Baudinet de Courcelles Member of the Board of Directors and Chairman of the Audit Committee

M. Aşkın DOLAŞTIR Assistant General Manager Responsible of Financial Reporting

**Ayşe AŞARDAĞ** Member of the Board of Directors and Deputy Chairman of the Audit Committee

KIDIL Rame

Director Responsible of Financial Reporting

## **GENERAL INFORMATION**

Reporting Period:	01.01.2022-31.12.2022
Title of the Bank:	Türk Ekonomi Bankası A.Ş.
Headquarters:	TEB Kampüs C ve D Blok Saray Mah. Sokullu Cad.
	No: 7A-7B Ümraniye 34768 İstanbul, Turkey
Telephone:	+90 216 635 35 35
Fax:	+90 216 636 36 36
Web site:	www.teb.com.tr
E-mail:	yatirimciiliskileri@teb.com.tr
Trade Registration Number:	189356
Central Registry Number (Mersis):	0876004342000105

# SHAREHOLDING STRUCTURE OF TÜRK EKONOMİ BANKASI A.Ş. ("TEB")

The distribution of the Bank's TL 2,204,390,000.00 paid-in capital as of 31 December 2022

Shareholder's Name/Title	Within TL 2,204,390,000.00 Capital;	
Shareholder's Name/ Inte	Amount	Share
TEB HOLDİNG A.Ş.	1,212,414,500.002	55.0000%
BNPP YATIRIMLAR HOLDİNG A.Ş.	518,342,498.520	23.5141%
BNP PARIBAS FORTIS YATIRIMLAR HOLDİNG A.Ş.	467,879,148.835	21.2249%
BNP PARIBAS SA	5,253,352.000	0.2383%
KOCAELİ TİCARET ODASI (KOCAELİ CHAMBER OF		
COMMERCE)	500,500.643	0.0227%
TOTAL	2,204,390,000.000	100.00%

There have not been any changes either in the ownership or capital structure in 2022.

## Information on the Bank's Qualified Shareholders (\*)

ınt	Share
4,500.002	55.0000%
2,498.520	23.5141%
9,148.835	21.2249%
)	2,498.520

<sup>(\*)</sup> The table names the direct shareholders.

TEB Holding A.Ş. is a member of the Çolakoğlu Group and BNP Paribas Group of Companies. A total of 50% of the shares in TEB Holding A.Ş. are controlled by BNP Paribas Fortis Yatırımlar Holding A.Ş., while the remaining 50% is controlled by the Çolakoğlu Group. BNP Paribas S.A. holds 100% of the shares in BNPP Yatırımlar Holding A.Ş., whereas BNP Paribas Fortis NV/SA holds 100% of the shares in BNP Paribas Fortis Yatırımlar Holding A.Ş.

## Explanations Regarding the Shares Owned by the Bank's Chairman and Board Members, General Manager and Assistant General Managers

There are no Bank shares owned by the Bank's Chairman and Board Members, General Manager or Assistant General Managers.

#### AMENDMENTS TO THE ARTICLES OF ASSOCIATION

There were no amendments to the articles of association in 2022.

#### SIGNIFICANT EVENTS OCCURRING AFTER THE END OF THE ACTIVITY YEAR

On 4 November 2022, a Share Transfer Agreement was signed by and between BNP Paribas Personal Finance S.A., TEB Holding A.Ş. and Türk Ekonomi Bankası A.Ş. for the takeover by Türk Ekonomi Bankası A.Ş. of (i) 61,300,800 shares held by BNP Paribas Personal Finance S.A. and (ii) 10,325,200 shares held by TEB Holding A.Ş. in the capital of TEB Finansman A.Ş. divided into 71,626,000 registered shares in total. It has been announced by a material event disclosure on 16 January 2023 that the said transaction is in the nature of an in-group restructuring, related applications/notices regarding share transfer have been made to the Banking Regulation and Supervision Agency and the Competition Authority, and necessary approvals have been obtained. In this framework, closing occurred on 23 January 2023 concerning the takeover of the entirety of the shares (100%) in TEB Finansman A.Ş. by Türk Ekonomi Bankası A.Ş. and the share transfer transaction, as a result of which Türk Ekonomi Bankası A.Ş. has become the sole shareholder of TEB Finansman A.Ş.

Based on the BRSA Board decision dated 31 January 2023, it has been decided that the TL equivalents of FC items will be calculated based not on the CBRT buying rate for 31 December 2021 but CBRT buying rate for 30 December 2022 in the calculation of the amount at credit risk, and that SME and retail limits will be updated pursuant to the Regulation on Measurement and Assessment of Capital Adequacy of Banks.

The Communiqué Serial no. 547 Amending the General Communiqué (Serial No. 537) on the Tax Procedure Law published in the Official Gazette issue 32073 dated 14 January 2023 revised the procedures and principles under the articles of the law that allow the revaluation of immovables and of economic assets subject to amortization. Accordingly, the Bank will be able to make revaluation of its immovables and economic assets subject to amortization, provided that it satisfies the conditions listed in Provisional Article 32 and rep. Article 298(ç) of the Tax Procedure Law. Hence, it will be possible to calculate and pay the corporate tax according to new amortization costs that will result from the revaluation of immovables and economic assets subject to amortization.

On 6 February 2023, earthquakes took place, which had their epicenter in Kahramanmaraş and affected 10 other provinces. Our Bank is evaluating the developments concerning the impacts the earthquakes have on the Bank's operations and financial status.

The Law amending the Social Security and General Health Insurance Law no. 7438 and the Statutory Decree no. 375 covering the arrangement concerning the so-called Victims of Delayed Pension Age (in Turkish: EYT) was enforced upon its publication in the Official Gazette issue 32121 dated 3 March 2023. Although the matter is considered as an event that does not necessitate revision after the reporting period as per TAS 10 Events after the Reporting Period standard, work is ongoing to measure its impact on the Bank's operations and financial position.

#### **TEB: PAST AND PRESENT**

TEB started out as Kocaeli Halk Bankası T.A.Ş. in 1927 a small local bank based in İzmit. Acquired by the Çolakoğlu Group in 1982, TEB's name was changed to Türk Ekonomi Bankası A.Ş. the same year, and its headquarters were relocated to İstanbul.

Having focused its attentions on the foreign trade finance and investment banking business lines in the 1980s, TEB undertook an initial public offering in February 2000 after which its shares began trading on Borsa İstanbul's national market and was simultaneously quoted on the London Stock Exchange's depositary receipt market.

On 10 February 2005, TEB entered into a partnership agreement with BNP Paribas, the largest bank in the Euro Zone with total assets worth EUR 2,666 billion that had operations in 65 countries as of end-2022.

By joining forces with the BNP Paribas Group, one of the world's leading financial institutions, TEB further expanded the scope of its global vision.

In 2009 the BNP Paribas Group acquired majority stakes in Fortis Bank Belgium and Fortis Bank Luxembourg, as a result of which purchases the group also became the principal shareholder in Fortis Bank's Turkish subsidiary.

Subsequently, the BNP Paribas Group, which now indirectly controlled a majority stake in TEB and the Çolakoğlu Group reached an agreement under which it was decided to merge Fortis Bank Turkey into TEB. The closing of the merger formally took place on 14 February 2011.

As a result of this merger, TEB Holding now controls a majority (55%) stake in TEB while the Çolakoğlu Group and BNP Paribas each control an equal (50%) stake in TEB Holding.

At a time when TEB's publicly-traded shares were listed on Borsa İstanbul National Market, on 14 November 2014, BNP Paribas Fortis Yatırımlar Holding A.Ş., acting on behalf of shareholders controlling a sufficient majority in TEB, applied to exercise their squeeze-out rights as provided for under current capital market regulations. With the completion of the delisting process on 25 June 2015, the shares in TEB were delisted from the stock exchange and TEB was excluded from the scope of Capital Market Law as a share issuer. Following an application from TEB, which is listed on the London Stock Exchange, depositary receipts were also closed to processing and delisted as of 31 March 2015. Furthermore, the depositary receipt program was terminated on 6 June 2015.

TEB carries out its activities drawing on the added value derived from the BNP Paribas Group's worldwide organization, superior know-how and experience.

Within this scope, TEB provides its customers with a complete array of corporate, smallbusiness, treasury, capital market, retail and private banking financial products and services as well as an extensive line-up of investment, factoring and portfolio management products and services through its subsidiaries and TEB Group companies. As of year-end 2022 TEB was offering its services to 8.1 million customers with,

- 8,723 employees,
- 448 branches,
- 1,599 ATMs,
- an online branch at <u>www.teb.com.tr</u>,
- a call center on 0850 200 0 666.

TEB gives its customers access to the benefits of BNP Paribas' far-reaching presence across 65 countries, its vision and operational capabilities within a synergetic collaboration and also makes it possible for them to keep a close and constant watch on the developments taking place in global markets as they unfold.

# MESSAGE FROM THE CHAIRMAN

Esteemed stakeholders,

Global economic activity slowed down in 2022. Food and energy prices hiked on the supply front due to procurement issues sustained by the economies that were in the process of recovering in the aftermath of the Covid-19 pandemic.

The rise in energy prices accelerated with the geopolitical risks that were aggravated in conjunction with the Russia-Ukraine war. While natural gas prices in the US soared by 77%, annual average rise in Europe area went up to as high as 180%. In a similar vein, food prices also increased for two consecutive years. All these developments resulted in significant rises in global cost inflation.

CPI in the US, which was 4.7% in 2021, reached 6.5% in 2022. The rise in inflation has been even faster in the Euro Zone. Annual inflation went up from 5% at year-end 2021 to 9.2% as at December 2022. Central banks around the world have taken substantial actions in the face of soaring inflation. The US Federal Reserve System (the Fed) hiked benchmark interest rate from 0.25% to 4.5%. The European Central Bank (ECB) increased benchmark interest rate from 0% to 2.5%. Financial tightening policy implemented by central banks decelerated global economic activity.

In the guidance that resulted from their December meeting, the Fed members signaled a potential further 75 bps rate hike in the first half of 2023 that will bring it to 5.25%. The forecasts are presently tilting towards subsequent rate hikes from the Fed.

ECB, on the other hand, might presumably elevate the benchmark interest rate, which is 2.5%, to around 3.75%, and rate hikes might continue until year-end 2023.

Rate hikes are anticipated to bear a negative impact upon global economic activity, which is already pressured by various restraining factors.

The IMF projects that the US economy that has ended 2022 with a 2.1% growth rate might expand by 1.4% in 2023.

The IMF report states that the European economic growth could slump from 3.5% to 0.7%. With a growth figure way below historic averages, the Chinese economy is expected to grow around 5.2% upon loosened Covid-19 measures.

The Turkish economy registered 5.6% growth in 2022. While the services and industry sectors contributed positively to growth, the construction sector pulled it down.

Inflation in Turkey surged due to the devaluation of the Turkish lira that came on top of globally increased food and energy prices. 36.1% at year-end 2021, CPI reached 64.3% by end-2022. Central Bank of the Republic of Türkiye decreased the policy rate by 500 bps during 2022 with the added effect of exports that contracted in connection with decelerated global economic activity in the second half of the year.

In 2022, our annual exports and imports increased by 12.9% and 34.0% respectively. The rise in global energy prices negatively affected the current account balance despite the strong tourism and transportation revenues. The current deficit, which was USD 7.2 billion and accounted for 0.9% of the gross domestic product in 2021, went up to USD 48.8 billion in 2022, corresponding to 5.4% of the gross domestic product.

In 2023, the tight monetary policies of central banks in developed economies and the slowdown in global economic activity could likely influence Turkey's growth performance adversely.

In the second part of my message, I would like to share my opinions about TEB's strategic stance and gains in 2022.

# In 2022, TEB proudly celebrated the 95<sup>th</sup> anniversary of its foundation.

TEB was born on 6 June 1927 under the name Kocaeli Halk Bankası from the visionary and courageous initiative of 83 tradesmen and local business owners. Having represented a successful model of regional banking in our country in the first several years that followed its establishment despite the Great Depression, the Bank was converted into a national bank under the name TEB by the Çolakoğlu Group that enjoyed exceptional financial strength and prestige, and carried on with its healthy development and growth over the years.

With an immaculate track record of 95 years behind it today, TEB boasts being one of the most prestigious and deep-rooted members in the sector.

TEB confers on our country the benefits deriving from its partnership with the BNP Paribas Group, Europe's largest and one of the world's leading banking groups.

## Our Bank crowned its 95th year as well with a successful performance.

Continuously building on its value propositions to customers, TEB performed successfully amid the challenging and volatile circumstances of 2022 that I have briefly summarized above. Our Bank registered 42% expansion in total assets in 2022, and reached TL 275 billion in total assets and TL 149 billion in total loans. Our Bank's shareholders' equity amounted to TL 25.3 billion, producing a capital adequacy ratio of 18.60.

While our total loans constituted 54.27% of our total assets, the NPL ratio at 1.76% was the outcome of our sound lending policies and prudent approach to all risks.

All our subsidiaries ended 2022 successfully. Each one has been a significant contributor to the further enriched product and service array offered to TEB customers, upgraded cross and complementary service and support, and strengthened added-value generation power in their respective business lines.

# TEB makes a difference also on the social axis and contributes value to people and the society.

TEB touches the human life and produces a positive impact through the social responsibility projects it carries out.

TEB espoused it as a mission to reach all productive segments with a particular focus on women entrepreneurs and SMEs and to support them by incorporating them in the banking

cycle. At the same time, our Bank considers it a social duty to help improve financial literacy, build the knowledge that will enable the construction of the financial future with a healthy approach and extend staunch support to the startup universe.

Moving forward as it edges closer to completing a century in operation, TEB will continue to generate and share value within the scope of its mission that will reach broader groups over the years. I would like to thank all our stakeholders that we are collaborating with, principally our customers who chose us and our employees.

## We are focused on the future

TEB is the address of trust and stability for its customers. No matter what the market conditions may be, TEB is the sheltering harbor and sustainable supporter of the business world. TEB is a sought-after business partner in national and international markets by virtue of its prestige, durability and competencies.

Successfully representing the Turkish banking sector on all platforms, our Bank is committed to keep working, producing and giving back to the society in the future just like it did over the past 95 years with the sense of responsibility etched in its genes.

We will continue to better the value-generating services and products offered to our customers with our innovative banking approach while we remain adhered to our conventional and unchanging ways of doing business.

Before I conclude my message, I wish God's mercy upon those who lost their lives in the earthquake disaster of February 6th as we were preparing our report for publication, express my condolences to all those who lost loved ones, and wish speedy recovery and resilience to the injured. Please allow me to add that our Bank will keep standing by and supporting the people in the afflicted areas, making use of every source at its disposal.

On behalf of our Board of Directors and myself, I extend my respects to our shareholders, customers and employees.

Dr. AKIN AKBAYGİL Chairman

# **CEO'S ASSESSMENT**

Esteemed Stakeholders,

Across the world, 2022 has been a year characterized by the fight against inflation and decelerated growth, whereas the Turkish economy exhibited strong growth. Our economy demonstrated the solid foundations it rises upon to the whole world with the steady growth it has achieved despite the pandemic, geopolitical risks and the war.

The Turkish banking sector, on the other hand, was among the top contributors to the new economic model with its positive outlook in liquidity, profitability and capital adequacy indicators. The sector kept funding the real sector and primarily the SMEs, and prioritized the manufacturing industry and trade sectors. Loans were directed to areas that will support the new economic model and the share in export credits was raised with the aim of supporting growth.

In 2022 during which we successfully achieved our targets at TEB, we kept offering products and services directed towards our customers' needs and expectations besides contributing to sustainable economic growth of our country. While we supported the national economy through our banking activities on the one hand, we bolstered practices that help create sustainable economy, society and environment drawing on our "good and exemplary bank" notion and worked towards carrying the society to a better future on the other hand.

According to our financial results for the year ended 31 December 2022, our Bank registered TL 275.1 billion in total assets and booked TL 11,191 million in net profit. Loans, which represent the most important indicator of our support to the economy and our customers, accounted for 54% of our total assets. Giving priority to risk management and asset quality as always, our Bank's total lending amounted to TL 149.3 billion, with total deposits worth TL 200.4 billion. We maintained our consistent growth on the back of our solid capital structure in 2022, and increased our profitability sustainably. While our Bank's shareholders' equity was worth TL 25.3 billion, capital adequacy ratio was 18.60%, well above the target ratio of 12%.

As TEB, we continued to support the real sector with the funds we secured in 2022. We rolled over the sustainability-themed syndicated loan which comprised of two tranches in the amounts of EUR 200 million and USD 63.5 million, linked again to sustainability performance criteria as was the case in the previous year. Moreover, we assumed the "Green Loan Coordinator" role for the green loan tranche within the syndicated loan of a corporate firm participated by five banks.

Our commitment to fulfill sustainability-related financing needs and to increase the support we extend to sustainable finance remains steadfast. Along this line, we took part in the financing of numerous investments producing a sustainability impact primarily renewable energy and energy efficiency as well as those others such as clean transportation, circular economy and waste management. Our Group has become idea partners with multinational companies having investments in Turkey and acted as an advisor to these companies in major projects thanks to our Bank's broad client network.

In our 2022 activities, we placed our clients at the heart of our projects in every field and focused on continually improving customer experience by keeping pace with the evolving

technology and catering to customer needs. We achieved significant success in new customer acquisition thanks to deposit and credit offers, campaigns, current value propositions and systemic developments targeted at our customers' expectations. We also secured a remarkable growth and expansion in the use of services delivered through digital channels in the reporting period.

Throughout the year during which we placed emphasis on widening our customer portfolio and our efforts for achieving growth, we kept using the advancing technology in our operational processes drawing on our experience in digital banking, which is a strong muscle we have, and enhancing our business models and service channels with our customeroriented approach. We fulfilled our customers' needs with a practical and solution-oriented approach through all our digital banking channels, primarily our mobile banking platform CEPTETEB, and CEPTETEB İŞTE, which we have positioned as a fundamental service channel to our SME customers.

Being a pioneering bank of the start-up ecosystem, we continued to work towards promoting entrepreneurship and increasing its recognition in our country. Through our Start-up Houses, we spent efforts to increase the number of our technology start-ups, lengthen average business lifetime, steer technology companies to exportation, and increase the share of hightech products within total exports. As we backed innovative and value-added technology companies so that they can turn into solid and durable organizations, we launched new programs with the objective of strengthening the existence of women entrepreneurs and business owners in business to secure sustainable economic growth. We extended support to initiatives that contribute to sustainability for the sake of a better future.

During 2022, our efforts were targeted at delivering the best customer experience to SMEs based on our vision of automation and digital transformation of banking processes. To this end, we redesigned our products and services to offer faster and more customer-oriented service in the SME segment, and kept furnishing privileged opportunities to our customers in global competition. As we effectively intermediated our SME customers' access to EXIM and CBRT-funded loans, we sustained the support we provide to the SMEs uninterruptedly for CGF-supported projects in the reporting period.

At TEB, we attach importance to the positive impacts we provide for the society and the environment as well as our contribution to our country's sustainable growth through our products and services, and carry on with our projects and efforts with this consciousness. We are striving to carry our country to a better future with our efforts and initiatives that add value to all our stakeholders encompassing our employees, customers, shareholders and the society, and that bear a positive impact on the community.

In the coming period, we will continue to focus on projects that produce positive impacts for the society in various areas ranging from a higher extent of female inclusion in the economy and workforce to supporting the entrepreneurial ecosystem, from raising increased awareness of financial literacy within the society at large to proliferation of social entrepreneurship. Both in our banking activities and in the projects we will realize for a better future, we will continue to be guided by our notion of being a "good and exemplary bank" that we have embraced. We were agonized by the disastrous earthquake that took place in our country and affected many provinces at the time we were drafting our annual report. I wish that those who lost their lives in this excruciatingly painful disaster will rest in peace, speedy recovery to the injured, and patience and resilience to those who lost loved ones.

From the first day of the earthquake disaster, we set all our units into action to support our employees, their families and fellow citizens in the earthquake-stricken provinces as the TEB Group and Subsidiaries. Believing that we will overcome these tough days with unity, solidarity and cooperation, we will carry on with the relief efforts we initiated to help fulfill the needs in the disaster-hit areas and we will continue to be by the side of our fellow citizens.

I am grateful to our employees who helped achieve our Bank's performance in 2022 and I thank all our stakeholders for their invaluable support.

Un Hoblebry

Ümit Leblebici CEO

# AN OVERVIEW OF THE ECONOMY AND THE SECTOR IN 2022

# Having ended 2021 with 11.4% growth, the Turkish economy registered 5.6% growth in 2022.

The rate hikes implemented by the US Federal Reserve System (the Fed) and the European Central Bank (ECB) because of increased global inflation caused a slowdown of global economy in 2022. In addition to that, the Russia-Ukraine war resulted in record rises in energy prices.

## 2022 has been a challenging year for the financial markets.

The tension between Russia and the European Union that followed the Russia-Ukraine war pushed natural gas prices up. While the US natural gas prices went up by 77%, Europe natural gas prices (TTF) soared by 180% on average.

The rise in inflation carried on in the last quarter of the year in the US, where consumer inflation was recorded in the order of 6.5%. The Fed increased benchmark interest rate by 425 bps to 4.5%. The ECB brought the benchmark interest rate up from 0% to 2.5%.

# The Central Bank of the Republic of Türkiye (CBRT) cut the rates by 500 points to curb the negative effects of decelerated global economic activity upon exports.

Having kept the interest rate at 14% in the first half of the year, the CBRT implemented rate cut in response to the negative effects the global economy that lost pace in the wake of the Russia-Ukraine war had upon Turkey's exports and growth.

Amid an environment in which the Fed also became hawkish from the onset of the year, the Turkish lira lost value. The Turkish currency depreciated by 86% on average against the US dollar. Turkey's CDS premium was 260 points higher than its 2021 mean. Because of the globally increased food and energy prices, coupled with the depreciated Turkish lira, the CPI, which was 36.1% at year-end 2021, shot up to 64.3% at year-end 2022.

#### The current deficit was adversely affected by energy prices.

Turkey's annual exports and imports increased by 12.9% and 34.0% respectively. The rise in global energy prices negatively affected the current account balance despite the strong tourism and transportation revenues. The current deficit, which was USD 7.2 billion in 2021 (0.9% of the national product) went up to USD 48.8 billion (5.4% of the national product) in 2022.

#### The Turkish economy is projected to grow by 2.8% in 2023.

Global economic slowdown and the contribution of net exports that is reduced due to the central banks that maintain tight monetary policy could negatively affect Turkey's economic growth performance.

We are projecting that economic growth might be realized around 2.8% given the public expenditures and domestic consumption presumed to grow.

Turkish Banking Sector Key Indicators			
	December 2022	December 2021	
Assets	TL 14.34 trillion	TL 9.21 trillion	
Active Loans	TL 7.76 trillion	TL 5.02 trillion	
Marketable Securities	TL 2.37 trillion	TL 1.48 trillion	
Deposits	TL 9.32 trillion	TL 5.54 trillion	

## TÜRK EKONOMİ BANK'S PERFORMANCE IN 2022

#### IN GENERAL

Presented below is a summary of TEB's shares of the banking industry's basic indicators as of 31 December 2021 and 31 December 2022 together with information about changes in those shares.

Looking at the highlights of the Bank's performance in 2022 as compared with that of 2021 we observe that:

- Total assets increased by 41.79% in 2022.
- Shareholders' equity reached TL 25,341 million.
- Total deposits accounted for a 73% share of the Bank's balance-sheet.
- Total loans, which is the most significant indicator of the Bank's support for its customers and the economy, has been TL 149.3 billion in 2022 which represents 54.27% of total assets.
- Loan-to-deposit ratio has been realized as 74.52%, capital adequacy as 18.60% and return on equity as 58.72%.

#### TEB'S POSITION IN THE INDUSTRY

(TI million)	31.12.2022		
(TL million)	TEB	Industry	TEB's share (%)
Total Assets	275,147	14,344,402	1.92
Total Performing Loans	146,707	7,759,561	1.89
Total Deposits	200,391	9,317,365	2.15
Number of Branches	448	11,034	4.06
Number of Employees	8,723	206,220	4.23

Source (for industry figures): BRSA's December 2022 monthly bulletin

## AWARDS

In 2022, TEB claimed numerous awards on the national and international arena for its projects and initiatives as it did in previous years.

AWARD	CATEGORY / RANKING	PRODUCT / SERVICE	
RETAIL BANKING			
Contact Center World 2022	Best in Customer Service	TEB Call Center	
Contact Center World 2022	Best Sales Campaign	TEB Call Center	
Contact Center World 2022	Best Quality Team	TEB Call Center	
Contact Center World 2022	Best Technology Innovation	TEB Call Center	
Contact Center World 2022	Best Crisis Management	TEB Call Center	
Contact Center World 2022	Best Use of Self-service Technology	TEB Turbo Pratik	
Global Finance/The World's Best Consumer Digital Banks in Western Europe 2022	"Best User Experience (UX) Design" award	CEPTETEB	
The Digital Banker/Global Retail Banking Innovation Awards	"Best SME Mobile Banking App" award	CEPTETEB İŞTE	
PRIVATE BANKING			
Euromoney Private Banking and Wealth Management Awards 2022	Best Capital Markets and Advisory in Turkey	TEB Private Banking	
World Finance Awards 2022	Best Private Bank Turkey	TEB Private Banking	
International Finance Awards 2022	Most Innovative Private Banking in Turkey	TEB Private Banking	
Professional Wealth Management (PWM) Wealth Tech Awards 2022	Best Digital Innovator of the Year, CEE	TEB Private Banking	
CORPORATE BANKING			
Global Finance/Treasury and Cash Management Awards 2022	Best Treasury & Cash Management Bank in Turkey	Cash Management	
Asian Banking & Finance	Turkey Cash Management Bank of the	Cash	
Awards	Year	Management	
HUMAN RESOURCES			
Top Employer Europe/Top Employer Turkey	Top Employers Turkey and Top Employers Europe Certificates	TEB	

# CORPORATE AND CORPORATE INVESTMENT BANKING GROUP

#### CORPORATE BANKING GROUP

TEB Corporate Banking Group offers high value-added products and high-quality services to medium- and large-scale domestic and international companies, conglomerates and holding companies with an annual turnover of TL 300 million and above.

The priority focus of TEB Corporate Banking Group for 2022 was shaped around the goal of digitalizing the services rendered to its clients.

#### **TEB Corporate Banking products and services**

- Trade finance
- Working capital and investment loans
- Cash management and risk management products
- Standard and derivative treasury products
- Corporate investment banking products
- Commodity finance
- Project finance

TEB delivers its privileged and high-quality services tailored in line with its long-term customer relations approach through a total of 11 corporate branches, 5 of which are located in İstanbul.

The Bank provides its services through its sales, cash management, foreign trade centers staffed with experienced specialists and an organization specifically designed for multinational companies. In its Corporate Banking business line, TEB is backed also by the synergy created with the global network of its shareholder, BNP Paribas.

In line with its goal of being "the first bank that comes to mind of customers" in the Corporate Banking business line, TEB will resolutely carry on with its new product and service solution developments.

#### Privileged services to multinationals

TEB is the first bank in Turkey to set up a Multinationals Desk. Since 2006, the Bank has been offering service to resident subsidiaries of multinational companies.

For these services, TEB makes use of the cooperation it has developed with BNP Paribas under the slogan "One Bank for Corporates", as well as its own extensive network of domestic branches in Turkey.

The Multinationals Desk services İstanbul-based companies backed with foreign capital out of its Multinational Companies Corporate Branch. Foreign companies based outside of İstanbul, on the other hand, are furnished service by dedicated specialized teams at corporate branches and at the Head Office.

TEB seeks to be the main bank with which all multinationals with operations in Turkey prefer to work as almost 1,300 multinationals from 45 countries already do.

In all its activities, TEB matches the highest level of service quality and standard that global partners of foreign-capital companies receive from BNP Paribas at the maximum extent permissible under the applicable legislation in Turkey.

#### **GLOBAL TRADE SOLUTIONS**

#### TEB is a differentiated and specialized bank in foreign trade.

At over 100 locations, Trade Centers of BNP Paribas add to TEB's competitive strength in foreign trade and further strengthens its position as Turkey's international bank.

TEB not only offers solutions for rating needs of its clients required by their projects in foreign countries in cooperation with BNP for letters of guarantee but also furnishes consultancy during the process via its specialized teams.

TEB maintains correspondent relationships with more than 1,000 banks located all over the world. Expanding its correspondent network in line with customer needs, the Bank also makes use of the strong correspondent network of BNP Paribas.

#### Money transfer service via correspondents

Through its correspondent network, TEB facilitates money transfer services for its customers that require transferring money in local currencies of different countries owing to their investments in such countries.

Possessing the capability to make money transfers in different currencies to numerous different countries in the world in line with customer needs, TEB offers competitive prices to customers carrying out bulk money transfer through its strong correspondent network.

#### **TEB Foreign Trade Centers**

The first of its kind in foreign trade finance and foreign trade consultancy in the Turkish banking industry, TEB Trade Centers operate in Adana, İstanbul, Bursa and İzmir provinces.

The trade centers develop the foreign trade finance solutions best suited to customers' needs drawing on TEB's and BNP Paribas' trade finance expertise and extensive correspondent networks.

#### The first bank to offer structured commodity financing credit in Turkey

TEB initiated lending against electronic product certificate (ELUS) via the infrastructure it has brought to completion in 2017, breaking new ground in Turkey.

Another solution TEB offers to exporters is rediscount loan opportunities the Central Bank of the Republic of Türkiye (CBRT) allocates to Turkish exporters.

#### Specialized consultancy services to foreign trade customers

TEB provides its customers with specialized consultancy services related to their foreign trade and investment activities.

In addition, TEB also works with sectoral and regional exporters' associations, chambers of commerce and industry, organized industrial zone directorates and similar organizations to provide practical foreign trade training and seminars on foreign trade issues that are designed to meet the particular needs of firms in different parts of the country.

#### SUSTAINABILITY MANAGEMENT

In 2022, TEB kept supporting its customers' sustainability transformation. The Bank held various events for customers to inspire them and contribute to their knowledge, as well as offering related financial solutions.

TEB steadfastly continues to provide the financing its corporate customers potentially need in relation to sustainability and to focus on awareness raising initiatives.

In this framework, a meeting under the name "Are you Ready for the Green Transformation?" was organized in 2022. Senior executives from corporate companies attended the event that highlighted the importance of sustainability transformation and the significance of the European Green Deal for the sectors.

Through such events addressing all its stakeholders, the Bank will continue to create the platforms for its stakeholders to consider their future needs associated with sustainability transformation.

In addition to all financing it makes available within the scope of sustainability, TEB assumed the "Green Loan Coordinator" role in the syndicated loan it has secured for a corporate company which was participated by 5 different banks in 2022. The facility will be used to finance green projects envisaged to make a positive environmental impact.

The Bank is determined to gradually increase its contribution to sustainable finance.

#### CASH MANAGEMENT

#### Digital solutions focused on speed, efficiency and effectiveness

TEB Cash Management continued to satisfy customer needs with digital solutions backed by its solid technology in 2022.

In the reporting period, the Bank improved and diversified its supplier finance models and provided the capability for integration with fintech platforms in addition to the two different versions that were already available.

As open banking applications and partnerships with fintechs gain increased importance in our day, TEB Cash Management places much emphasis on developing online system connections aligned with customer preferences and enabling accounting integration. In this framework, new capabilities were added to the system, which will provide the FC transfer infrastructure on real-time basis to corporate customers through SWIFT connection. This resulted in high value-added solutions which allow monitoring of incoming and outgoing SWIFT messages on a real-time basis.

IBAN verification service, which will further strengthen customers' payment security, will be among the digital developments that will be launched for use by TEB customers by early 2023.

Targeting to offer convenience for customers' short-term operating capital requirements that they require within their payment and collection cycles, TEB Cash Management expanded its product range with the addition of the Automotive Stock Finance product in 2022.

## 2 different awards in the Best Cash Management Bank of the Year Category

In the World's Best Treasury and Cash Management Banks Survey 2022 conducted by Global Finance, one of the prestigious publications followed up closely by the finance community, TEB was named the "Best Treasury and Cash Management Bank in Turkey".

TEB Cash Management was named the "Best Cash Management Bank in Turkey" for the 9th time at the Asian Banking and Finance Wholesale Banking Awards, the panel of which comprises of independent audit firms such as Ernst and Young, KPMG, Deloitte and PwC as well.

## PUBLIC BANKING

#### Cooperation focused on value generation

Since 2017, TEB has been carrying out its efforts to expand the scope of business with the public sector and to create new cooperation areas via its Public Banking Department.

The Bank fulfills the public institutions' needs in foreign trade, structured trade finance, cash management, and alternative funding facilities with longer term and lower-cost funding enabled by BNP Paribas' industry expertise and support.

The Public Banking Department offers other banking products to Public Economic Enterprises and local administrations besides providing them with low-cost and long-term funding.

In 2022, TEB Public Banking diversified its public institutions portfolio with new additions, and gave them access to alternative financing instruments such as bond issuances in accordance with their medium-and long-term strategies, primarily through capital markets.

Additionally, TEB provided medium- and long-term credit finance to "Green and Sustainable" investments of municipalities in particular.

#### MARKETING AND BUSINESS MANAGEMENT ACTIVITIES

#### Transformation projects backing strategy and goals

TEB Corporate Banking carries out marketing and business management activities in parallel with the sales and marketing strategies.

These activities include oversight of action plans devised, conducting transformation projects backing strategy and goals and detailed analyses in improvement areas, and management and reporting of improvement projects for identified processes.

In 2022, the processes were reviewed and "digitalization" was made the main focus in line with the principles of operational excellence and ensuring customer satisfaction by increasing the commercial time of employees.

## CUSTOMER SUPPORT THROUGH VARIOUS CHANNELS ENABLED BY STRONG SYNERGY

## Strategy: "Creating value for all stakeholders"

TEB Corporate Banking has adopted a customer-oriented approach in the product and service processes it offers to its customers. Accordingly, the Bank further developed and persevered with its strategy of "creating value for all stakeholders" that promotes its target of flourishing the value proposal offered to its customers.

TEB continued to provide end-to-end solutions to corporates at all business lines, including their whole ecosystem with a holistic approach offering TEB Group's range of financial and non-financial products and services in 2022 as well.

## Backed by the synergy with BNP Paribas

TEB Corporate Banking continued to further solidify the value offered to customers, including those needing investment banking products, by taking advantage of the strong international network and product line of BNP Paribas Group.

In this context, TEB provided the following high value-added services:

- support for commercial and investment activities
- local and international resources for the funding of foreign trade activities
- financial advisory
- M&A advisory
- project finance facilities
- intermediation of domestic and international borrowing instrument issuances or public offerings

#### Multiple synergy with business lines and subsidiaries

TEB conducts synergy-based business development activities involving the Bank's other business lines, in order to create value for corporates in all areas of activity they are engaged in such as agricultural banking, consumer finance, payment systems with card and POS services, solutions for dealers, corporate finance and salary agreements.

TEB's domestic and international product and service variety stands out in its services provided through its affiliates as well:

- TEB Arval offers its international experience to the fleet management sector as a solution partner for Corporate Banking customers' fleet management activities and provides fleet rental services to more than one million vehicles worldwide,
- BNP Paribas Leasing Solutions provides financial solutions to Corporate Banking customers for their investments in equipment and real estate,
- TEB Faktoring provides services in domestic and international factoring industry with an experience of more than 20 years and it has been awarded as the Best Export Factoring Company for the 7th time by the world's largest factoring chain Factors Chain International.
- TEB Investment carries out mediating activities for its customers' public offerings, debt instruments, domestic and international transactions and provides investment consultancy services,
- TEB Portfolio provides alternative fund management services for its Corporate Banking customers and many funds, in which it is the founder and director,

• BNP Paribas Cardif Pension offers a range of advantageous fast and high-quality services to its customers in meeting their group pension and insurance needs".

Amid the volatile market conditions of 2022, TEB carried on with product, service and solution developments for Corporate Banking customers through the Group companies.

In addition, training programs were continued to be planned and executed in coordination with the Human Resources Department, which are designed to contribute to the development of the Bank's employees, and to equip them with the knowledge and competencies that will help achieve the strategy and goals.

In addition to strategy and project management coordination, budget management and financial performance of Corporate Banking segment are monitored and reported, and in this context, support is provided for data supply in relation to sales, marketing and analysis activities of branches and related teams.

Activities are carried out under the Corporate Banking organization to achieve full compliance particularly with the national and international legislation for prevention of laundering proceeds from crime and with the TEB and BNP Paribas Group procedures. To this end, implementations, examinations and training activities are managed in coordination with branches and related teams.

## CORPORATE INVESTMENT BANKING GROUP

#### International debt and capital markets products

Operating since 2011, TEB Corporate Investment Banking Group provides Turkish companies targeting strategic business opportunities at home or abroad with consultancy support that will cater to such pursuits TEB Corporate Investment Banking Group business unit supports this service with loans and capital market transactions.

The Group carries out customer-oriented activities in the fields of Financial Markets, Financial Institutions, Large Corporate Groups, Large Corporate Groups Finance and Corporate Finance and Strategic Business Management.

The Corporate Investment Banking Group targets to deliver customized international solutions with high added value to customers in a fast and effective manner. To this end, international gains are achieved with the support derived from BNP Paribas' financial strength competency in global products.

In 2022, TEB Corporate Investment Banking Group successfully sustained its development despite the increasing competition and toughening market conditions. In borrowing and international market transactions realized by the targeted clients, BNP Paribas' wide range of products and geographical network has been efficiently utilized.

## A gateway to overseas markets

In a year when corporate firms and financial institutions were inclined to diversify their resources, the Corporate Investment Banking Group continued to offer international debt instruments to its customers and brought them together with international investors.

Global Markets continued its operations in changing and developing global markets in a strong and sustainable growth trend in 2022.

Using domestic and foreign markets effectively, TEB kept generating original and tailored solutions for managing currency, interest and commodity risks, as well as for demands for transactions for deriving returns in a wide range of instruments such as spot, swap, options and structured derivative products.

During the year, focus was placed on new generation digital solutions that will carry customer experience to the highest level, and fast and efficient service was rendered to customers both through the TEB platforms and multiple bank platforms.

## Solutions tailored for large corporate clients

The Large Corporate Groups Department offers advisory services and various structured products and funding alternatives to the pioneering conglomerates in Turkey by making use of the BNP Paribas' wide global network.

The expert bankers in the Department manage all kinds of banking transactions of Turkey's leading large corporate groups and companies, and develops banking solutions that are compatible with TEB's customers and those of BNP Paribas alike. The Department extends the necessary support for the creation of favorable financing conditions (bonds, public offering, project finance, acquisition finance and sector-specific financing solutions etc.).

Developing high-level relationship management with these corporate groups and companies, the Large Corporate Groups Department targets to provide the products and service with the highest added value available at TEB and BNP Paribas at the highest extent possible.

The Department also aims to produce diverse financing solutions and offer global trade solutions on the back of a broad product range to customers, and to strengthen its customers' cash flows. To this end, policies are established to become companies' priority choice for cash flow and foreign trade, and these policies are efficiently managed.

Under the "Innovative Organizations" structure launched in 2022, technology-oriented companies having an innovative business model, grow rapidly on the back of investment capital, and internationalize or have the potential to do so, are furnished with both local and global financial and strategic solutions.

#### A pioneer in sustainability as well

TEB remains committed to overrating financing needs associated with sustainability.

In 2022, TEB Corporate Investment Banking participated in the financing of numerous investments producing a sustainability impact such as clean transportation, circular economy, waste management and so on with a particular focus on renewable energy and energy efficiency.

In the reporting period, the Department has become idea partners with multinational companies with investments in Turkey and acted as an advisor to these companies in major projects thanks to the Bank's broad client network.

## TEB owns a structure that meets all the customer needs in Investment Banking.

The Corporate Investment Banking Group is a structure that combines TEB's power in the local market with BNP Paribas' financial strength, position in global finance markets, expertise and experience in capital markets, structured finance and consulting.

Capable of single-handedly responding to a corporation's all requirements in these areas; the Corporate Investment Banking is integrated into TEB's client portfolio and BNP Paribas' product range. This allows the Group to benefit from both the growing network of TEB clients and the strong global product specialists at BNP Paribas.

## Sustainability-linked syndicated loan

In 2022, TEB rolled over its sustainability-linked syndicated loan.

The Bank signed the sustainability-linked syndicated loan with a 367-day term on 31 October 2022.

The sustainability-linked syndicated loan comprises of two tranches in the amount of EUR 200 million and USD 63.5 million.

The all-in cost of the facility that will be used towards the general financing of foreign trade is set as Euribor+4.00% for the Euro tranche and as Sofr+4.25% for the USD tranche.

## Money transfer services at special costs

While offering money transfer service to its customers requiring transfers in the local currency of different countries due to having investments in these countries via its correspondents, TEB provides money transfer service at competitive special costs to its customers carrying out bulk transfers, thanks to its strong correspondent network.

## **TEB SECURITIES SERVICES AND TL CASH CLEARING**

#### Significantly increased assets in custody services

TEB Securities Services and TL Cash Clearing is part of Corporate Investment Banking Division. The department offers post-trade solutions for capital markets related operations and new products to non-resident financial institutions, foreign custodians, institutional investors and issuers of capital market instruments, with a consultancy approach.

Having completed its 15th year in the industry in 2022, TEB has been providing local custody and settlement services in cooperation with BNP Paribas Securities Services, which is Europe's largest custodian bank, as a continuation of services that were originally established by BNP Paribas in Turkey back in the 1990s.

The department also offers post-trade services for its customers' needs pertaining to capital market instruments, which may arise subsequent to their investment and financing decisions.

In addition, TEB Securities Services and TL Cash Clearing also provides TL correspondent account service to non-Group banks and financial institutions.

In 2022, Securities Services Department rose to second place among the banks offering interbank TL payment service.

Upon the win of the custody mandate of a large financial group and several corporate clients, the Department significantly augmented the assets in its custody and upped its market share in custody banking.

TEB Securities Services and TL Cash Clearing provides the following services;

- Settlement and custody services for equities, debt instruments and other capital market instruments,
- Account operator services for International Central Securities Depositories' omnibus accounts in Turkish market,
- Collateral and cash management services for derivatives,
- Securities borrowing/lending transactions,
- Outsourcing services for brokers,
- Escrow and collateral management services,
- Debt instrument, certificate and warrant issue-related operations and payment services,
- Account operating services for issuers' central registry agency accounts,
- Individual custody, collective portfolio custody and funding services for portfolio management companies.
- TL Cash Clearing services to non-resident foreign bank groups.

Having the global perspective with a pioneering and client-focused approach TEB remains the choice of clients seeking more than a custodian bank for post-trade services in capital markets and TL Cash Clearing services.

Securities Services and TL Cash Clearing Department reproduced its previous successful performance in existing products and services in 2022, winning new customers and successfully handling its customers' transactions.

The department consistently ranked first in the surveys conducted by the market's leading institutions in 2021, which polled customers' opinions and scores. This success has been awarded by various institutions:

- Global Finance Magazine Transaction Banking Awards 2022
- Global Custodian Agent Banks in Emerging Markets 2022

TEB Securities Services and TL Cash Clearing monitors all the developments realized by regulatory bodies, namely Capital Markets Board of Türkiye (CMB), Takas İstanbul (İstanbul Clearing, Settlement and Custody Bank Inc.), Borsa İstanbul (BIST), Merkezi Kayıt İstanbul (MKK - Central Securities Depository of Türkiye) and the Banking Regulation and Supervision Agency (BRSA) from legal, technological and operational aspects. The department provides solutions to client needs on the securities services business with investments in new products and technology.

Making use of these developments as an opportunity to cooperate with clients and developing joint projects with them, the department stands out from the competition with its investments aimed at achieving operational excellence with priority given to helping its clients expand their businesses.

As a pioneering post-trade services provider, the objective of the department is to implement innovative solutions that will contribute to the development of the capital markets and the Bank.

Within the scope of efforts to become a leading institution in the market and to develop capital markets, joint project development studies with BIST, Takas İstanbul, MKK and Turkish Capital Markets Association (TCMA) continued in 2022.

## New product and cooperation development efforts

New product and cooperation development efforts were carried on throughout 2022 that saw major developments take place in the Turkish capital markets.

The product approval for Issuance and Payment Services for Covered Warrants was received during 2022. The service is slated for introduction to customers in 2023.

In 2019, long-awaited omnibus account structure for International Central Securities Depositories (ICSD) was launched. With this change, omnibus account structure which allows beneficiaries abroad to monitor and manage all their capital market instruments in a collective manner has been added to account types held under MKK.

Omnibus account structure is compatible with working principles of ICSDs. Using the account system adopted by these institutions all around the world for our country's capital market instruments will help increase the use of Turkish capital market instruments in international transactions as collateral and facilitate integration of domestic markets with international markets.

In 2022, the department further expanded its customer portfolio by improving the correspondent banking service it provides to financial institutions.

Contacts with Takasbank (İstanbul Settlement and Custody Bank Inc.) and communications with customers regarding the market's operation continued also in 2022. General clearing membership both on the equity market and on the derivatives market, European Securities and Markets Authority (ESMA) application within the scope of CCP (Central Counterparty) status and services that can be rendered in association therewith continued to be discussed.

#### **Competent collaboration with TEB affiliates**

TEB Securities Services and TL Cash Clearing also works in close collaboration with other TEB affiliates active in capital markets.

In particular, the services related to BIST Futures and Options Market offered in partnership with TEB Investment has brought considerable success with increasing transaction volumes and number of customers in 2022.

Support was extended to flourishing of capital markets in our country by sponsoring the Capital Markets Summit together with TEB Investment and TEB Asset Management.

## **SME BANKING GROUP**

#### Efficient information, training and partnership support to customers

TEB SME Banking Group operates in the areas of SME, Agricultural, Start-up, Gold and Municipal Banking segments and provides information, training and partnership support to customers.

In keeping with its vision of automation and digitalization of banking processes, the Group targets to offer the best customer experience to SMEs. Hence, the Group redesigned its products and processes to provide faster and solution-oriented service in the SME segment and kept offering privileged means to its customers for the global competitive arena.

Operating as part of BNP Paribas' global network, TEB SME Banking Group provides financing facilities at favorable terms and advantageous costs to its exporter customers thanks to its strong overseas correspondent network.

Need analyses were performed for exporters that have a strategic importance for the Turkish industry and customized product and service models were designed accordingly. Advisory needs of foreign trade customers continued to be fulfilled by expert teams. SMEs were provided with the chance to penetrate foreign countries through Global Trade Solutions, while foreign trade customers were offered alternative financing solutions.

Having actively intermediated its SME customers' access to EXIM and CBRT-sourced loans also in 2022, the Group uninterruptedly carried on with its support to the SMEs in CGF-backed projects in the reporting period.

With its advantageous "KOBİ Dört Dörtlük" package, the SME Banking Group helped its customers handle their everyday banking transactions at low cost.

Furthermore, the Group made it possible for the SMEs to perform their SWIFT and other transfers free-of-charge for up to six months in their exports and imports and perform their FX trading at advantageous rates on the TEB FX Platform under three different Foreign Trade Expense Packages differentiated according to scales of customers.

The SME Banking Group serviced customers also with ELUS (Electronic Product Certificate) loans, specialty products for the jewelry industry, as well as credits entailing grace periods.

The Group fulfills customers' insurance needs with the broad product ranges of Zürich Sigorta and Cardif Sigorta.

Strategic goals of the SME Banking Group for 2023 also cover increasing the share of sustainability-linked loans within total loans.

Aware of its environmental and social responsibilities, TEB SME Banking Group adopts a specific approach to sustainability activities and investments of SMEs, and supports projects that create "Positive Impact" for the society and the environment.

Within the scope of sustainability finance, the Group provides SME-scale businesses and municipalities with financing solutions for funding green projects such as renewable energy,

energy efficiency, circular economy, waste management and renovation projects for carbon reduction.

## START-UP BANKING

#### Uninterrupted support to start-ups

Since 2013 to date, TEB has been the leading bank in Turkey with its special service model targeted at technology start-ups and companies. The Bank furnishes service to start-ups and technology companies with its 11 competent branch employees out of 8 branches.

Maintained in partnership with the Turkish Exporters Assembly (TİM), TİM-TEB Start-up Houses are currently active in seven cities, namely İstanbul, Ankara, İzmir, Bursa, Mersin, Denizli and Gaziantep. So far, 1,700 start-ups were supported at the Start-up Houses and the total investment amount received by start-ups reached TL 535 million.

Being the first bank to qualify as an implementation institution in TÜBİTAK's Young Enterprise (BiGG) Program, TEB is in leadership position in the program of which it has been a part for seven years. In addition to that, Start-up Banking offers special supports to TÜBİTAK-funded technology start-ups within the scope of the cooperation protocol signed with TÜBİTAK.

TEB has become the sole banking partner in the Turcorn 100 program launched by the Ministry of Industry and Technology as part of the National Technology Initiative. Accordingly, the Bank will work with tech companies with high added-value and growth potential accepted to the program.

Under the Academy for Women (AWE) program co-conducted with the US Embassy, advisory and mentoring were provided to women-led technology start-ups. On the Program's final demo day for entrepreneurs, over 120 investors and corporate executives from various cities in Turkey got together with entrepreneurs. 5 competent women entrepreneurs designated on the demo day participated in the Vivatech Technology fair in France within the scope of the program support.

#### AGRICULTURAL BANKING

Since 2007, TEB Agricultural Banking has been making available its Agricultural Banking products based on the circumstances and dynamics of agricultural production for use by producers. TEB Agricultural Banking provides agricultural input financing to farmer and producer organizations (unions, cooperatives and chambers) and agricultural establishments of any scale.

In 2022, TEB signed cooperation agreements with a large number of farmer and producer organizations, and provided interest-free period and advantageous terms to association, cooperative and chamber-members at business places within Harman Card network. Customized solutions were offered for the agricultural loan and cash needs.

Within the scope of the increasing partnerships and broadening member merchant network of TEB Harman Card (Harvest Card), small and medium-scale farmers are offered grace period advantage for their working capital and agricultural input purchases such as fuel oil, fertilizer, seeds, fodder etc. Farmers also have the option to pay for their agricultural electricity and irrigation bills and social security premiums and other bills, and repay these items at the harvest period.

#### MUNICIPALITY BANKING

TEB Municipality Banking Department kept taking place among the main banks of municipalities in 2022. Allowing municipalities to obtain financing more easily thanks to its custom-tailored business model, the department contributed to faster realization of substructure and superstructure investments of municipalities.

Providing the first online/real time collection service within the scope of its cash management solutions, TEB offered a faster and easier service for citizens to make their payments to municipalities.

#### **DIGITAL SME**

CEPTETEB İŞTE has been positioned as a fundamental service channel of TEB. CEPTETEB İŞTE lets SME customers easily and quickly access TEB and practically perform their everyday banking transactions.

The new features added to the app include borrowing and loan repayment, online company supplementary card creation, commercial virtual card generation and management, approval of insurance policies sold by branches on the mobile branch, digitally approve documents for private companies, observe and online payment of promissory notes for which the user is the debtor.

CEPTETEB İŞTE was granted the "Best SME Mobile Banking App" award at the Global Retail Banking Innovation Awards 2022 organized by The Digital Banker.

# **RETAIL AND PRIVATE BANKING GROUP**

#### **Customer-oriented banking concept**

In 2022, TEB Retail and Private Banking Group continued to put the customers at the heart of its activities in every field.

TEB focuses on responding to customer needs, evolving technology and constantly improving customer experience.

During 2022, the Bank made significant progress on new customer acquisition front by strengthening its campaigns in all domains, including deposit and loan offers, current value propositions aimed at customer expectations and system upgrades. Furthermore, the Bank achieved considerable growth and expansion in the use of digital services.

## Priorities in 2022

TEB identified its priorities in the Retail Banking segment in 2022 as follows:

- Become the first choice of retirees,
- Achieve sustainable increase for digitalization of salary customers,
- Deepen in credit products by offering the consumer loan product to both existing and new customers,
- Offer alternative deposit products and Currency-Protected Lira Deposits that protect savings in Turkish lira against changes in exchange rates to customers,
- Support the relationships between the bank and customers with third party agreements,
- Grow the number of active customers in each segment.

#### Target is to be the "most recommended bank"

Targeting to be the "most recommended bank", TEB continued to listen to its customers through various channels and to measure experience.

In 2022, the quality of the customers' experience with TEB, the degree of their satisfaction with products and services, and the level of their recommending the Bank were measured by independent research companies using the NPS (Net Promoter Score) methodology. TEB has been consistently ranking in the top spots for the past 4 years.

During the reporting period, the Bank has received feedback from more than 200 thousand customers from five different channels, namely CEPTETEB, Call Center, branches and Turbo device. Survey results were regularly analyzed together with business units and necessary enhancements were made in improvement areas in customer experience.

The highlights of TEB's major developments and improvements through its digital channels and branches in 2022 are as follows:

- Digital onboarding and directing existing customers to digital channels,
- Increasing the number of turbo devices with video call features and upgrades on the devices
- Efforts to improve call prioritization at the call center
- Communications for directing customers to use digital channels

• Capability to transfer pensions from another bank through digital channels

TEB also keeps investing in CRM, big data, analytics and real-time interaction technologies for gaining a better insight into customer needs and responding to expectations with correctly-timed personalized offers.

## 147% rise in the number of retiree segment customers

According to December 2022 results, the number of TEB's retiree segment (retires customers whose pension accounts are hosted in TEB) customers grew by 147%.

The Bank enriched its offers targeted at customer needs with campaigns offered to clients transferring their pension accounts to TEB.

Engagement renewal process was developed for CEPTETEB Mobile and CEPTETEB Internet Branch so that pension account customers can take advantage of the latest promotional amount.

## Digitalization of salary customers

TEB intermediates the salary payments of numerous large corporate and public sector companies with the target of being "one of the most preferred banks" for salary payments.

As salary account customers remain one of the most important pillars of TEB's customer base, digital channel usage ratio of active salary account customers was in the order of 97% in 2022.

## One of the most preferred banks in consumer loans

While a 3-month deferment option was offered for repayment of consumer loans, the Bank secured effective portfolio management aimed at the right target audience on the back of analytical studies conducted, as well as enhancements made to existing loan products and processes. Analytical approach and diverse data management models helped increase campaign success significantly.

# Currency-Protected Lira Deposits that protect Turkish Lira savings against changes in exchange rates

To protect its individual and commercial customers residing in and out of the country, TEB quickly introduced "Currency-Protected TL Term Deposit Account", "FC Deposit Converted into TL Term Deposit Account", "Gold Account Converted into TL Term Deposit Account" and "YUVAM Account" products, which let customers earn interest while being unaffected by potential changes in exchange differences.

Having made Currency-Protected Deposit Accounts available from its branches, CEPTETEBMobile and CEPTETEB Internet Branch, TEB has been one of the fast-moving banks in this respect. TEB was also among the banks that secured high market share increase in the related products as compared to the onset of 2022. Highlighting saving up, TEB encourages its customers with FC deposits to save up in Turkish currency, while protecting its savers against exchange rate risk.

## Marifetli Account that promotes the habit of saving up

"Marifetli Account", TEB's product that is set to modify the saving habits of customers, augments customers' overnight deposits on a daily basis and allows cash withdrawal or deposit at any time and helps promote the habit of saving up among customers.

Marifetli Account offered advantageous interest rates to savers throughout the year with its attractive campaigns.

Global Youth (Genç) Account which is a sub-product of Marifetli Account offers a lower limit of 100 TL/EUR/USD/GBP for earning interest on their savings. By this account, youngsters earn income on savings of lower amounts and gain awareness of savings at an earlier age.

## TEB AFFLUENT (YILDIZ) BANKING

## 28% increase in the number of Affluent (Yıldız) segment customers.

In 2022, TEB aimed to differentiate its propositions to customers in the middle-upper income group. To this end, Affluent Banking threshold was raised to TL 300 thousand and focus was placed on potential customer groups.

With the target of being the customers' main bank, TEB Affluent Banking set a more investment-focused strategy in view of customers' risk and return understanding. Accordingly, the Bank concentrated on servicing Affluent Banking customers via Affluent (Yıldız) Portfolio managers, with the aim of delivering a better experience for each customer. While Affluent (Yıldız) Portfolio managers were provided with training along this line, a central Portfolio team was formed at the Head Office and customer needs started to be fulfilled by a specialized team that offered remote support.

Furnishing renewed financial and non-financial privileges with a holistic banking concept, TEB reinforced customer loyalty. As TEB intended to provide more investment-focused service to Affluent Banking customers in this framework, Investment Consultancy placed products and services such as funds created according to diverse risk and expectations and the FX platform in its focal point. This development secured 28% increase in the number of TEB Affluent Banking customers in 2022.

On another front, services and privileges offered under CEPTETEB played a leading part in bringing the percentage of digitally active Affluent Banking segment customers to 80%.

#### Products and services tailored to the needs of customers from diverse professional groups

#### Lawyers

TEB enhanced the "Lawyer Package" launched in 2021 and enabled depositing of contributions to Private Pension accounts lawyers have at TEB based on their cash flow in April 2022. Contribution advantage up to TL 400 per month was provided conditional upon topping of Bar Association cards of lawyer customers and/or receipt of the related amounts by TEB via the UYAP system (National Judiciary Informatics System).

The package was intended for development of demand deposit volume of lawyers and increase in customer revenues. Furthermore, with the aim of being the main bank of lawyers,

TEB made agreements with 54 bar associations in Turkey and secured referral of lawyers by bar associations to TEB.

The Bank targets to keep further enhancing the packages customized for lawyers and maintain its market leadership in 2023.

## Pharmacists

TEB preserved its market share leadership in the pharmacists segment with 46% share in 2022.

Under the special campaign devised for pharmacists, the Bank deposits TL 300 per month to private pension plans of pharmacists conditional upon depositing of Social Security Premium payments to TEB and active use of the Bank's POS device.

The privileges offered by the special services package designed for pharmacists include free EFT and intrabank money transfers via internet and mobile banking, free cheque book and POS device exemption and advantageous POS pricings.

All pharmacists performing their legal collections via TEB can benefit from these advantages the Bank offers.

## **TEB Accessible Banking**

Since 2014, TEB has been working to make its branches and other service outlets capable of offering service under "Accessible Banking"- concept. With its initiatives, the Bank has been eliminating the barriers to accessing banking services, and letting its customers with disabilities to easily perform their banking transactions.

TEB offers service to its visually-impaired customers out of 368 branches, via all the TEB ATMs and 49,005 POS devices, and to its orthopedically-handicapped customers out of 325 branches and via 867 ATMs. The Bank offers prioritized service to its customers with disabilities through its other channels as well.

## Solutions for customers' insurance and private pension needs

In bancassurance field, TEB continues to work in strategic collaboration with BNP Paribas Cardif in life insurance and private pension branches and with Zurich Sigorta in non-life insurance, providing solutions for customers' insurance and private pension needs.

Within the scope of the existing product range, the Bank started offering new products such as Kazançlı Yarınlar, Hayatım Yolunda, Gelir Koruma and Fatura Koruma life insurance in the life insurance branch, and Hesaplı Evim, Süper KOBİ Insurance in non-life branch so as to help with the growth and development of the insurance industry as well.

Fast-changing customer needs drove TEB to present new services and solutions for existing products. Accordingly, free-of-charge assistance services offered with products were enriched, lifelong renewal assurance cover was added to the Complementary Health Insurance product, and customer value propositions tailored for lawyers, pharmacists and veterinarians were increased.

Global and corporate solution proposals started to be furnished under a special service model to corporate/commercial segment customers in non-life and group insurance needs.

During 2022, TEB also focused on improving its bancassurance work processes and enhancing its service level on the back of infrastructural and systemic upgrades. New features added in this framework include Private Pension Fund Bulletin service within the Investment Strategies Reporting menu available in the Mobile Banking app, as well as viewing contract information for Private Pension products via the app.

Insurance products started to be sold also via the Call Center as part of the efforts for promoting stand-alone insurance products and delivering them to customers through all channels.

In the period ahead, TEB targets to achieve enhanced customer experience and satisfaction through digital transformation initiatives, diversification of alternative sales channels and integration of products in all sales channels.

# **TEB Family Academy**

Launched in 2012, TEB Family Academy continued in 2022 in cooperation with Boğaziçi University Center for Analytics and Insights. The Family Academy disclosed the results from a survey administered for its tenth year in an event organized, and published Financial Literacy and Financial Access Indices. During the event, TEB Family Academy announced a new project to be co-launched with UNICEF, with which it had collaborated in the past, as an additional initiative to financial literacy.

During 2022, the Family Academy provided digital training to more than 30 thousand employees of over 50 organizations from more than 10 different sectors.

TEB added a new link to its partnerships from November 2022, and prepared and introduced the digital financial literacy training in cooperation with the Ministry of National Education for more than one million teachers.

# PRIVATE BANKING

# Broad product portfolio in private banking and wealth management services

TEB has been offering private banking and wealth management services since 1989. TEB Private Banking operates out of 13 Private Banking Centers and 4 in-branch corners located in Turkey and the Turkish Republic of Northern Cyprus. The first to introduce Private Banking in Turkey, TEB Private Banking blends the knowledge and experiences of its global partner BNP Paribas Wealth Management with its innovative service concept and offers service to its customers with a broad product portfolio.

# **Product and service developments**

Developed in line with the needs of Private Banking customers, CEPTETEB Mobile was enriched with campaigns adding privileges to every moment of customers' lives in 2022. The new content made available on the mobile app kept TEB Private Banking customers informed of discounts and campaigns in various fields such as lifestyle, supermarkets, travel, restaurants and well-being, and let them easily take advantage of these benefits.

The new reports added in 2022 to Investment Strategy Reports offered to customers via CEPTETEB gave them easy access to "Company Reports", "Pair Trading Suggestions", "Technical Analysis Reports", "Model Portfolio" and "Equity Strategy Report".

In 2022, TEB Private Banking successfully carried on with the investment consultancy service offered via TEB Investment. TEB Investment experts offered portfolio management model options aligned with respective investor profiles and structured according to various risk rates to their customers. During 2022, the synergy with TEB Investment and TEB Asset Management was increased, and the product range was expanded with new funds, alternative products and services.

# **TEB Private Angel Investment Platform**

Launched in 2013 by TEB Private Banking with the goal of presenting its customers with alternative investment areas, TEB Private Angel Investment Platform carried on with events bringing entrepreneurs and investors together in 2022. Intending to support the "Impact Investments" that will affect the future, all activities carried out to date were merged under the same roof and "TEB Private Angel Investment Platform" was renewed.

2022 meetings with the themes of "Social Initiatives Targeted at Ecological Sustainability" and "Innovative Agricultural Technologies" brought together startups and investors targeting to make a difference for our country and our planet. TEB Private Angel Investment Platform project is positioned as one of TEB's initiatives to create value for all its stakeholders and make positive impact for the society in keeping with its notion of being a "good and exemplary bank".

In order to introduce its customers wishing to invest in the startup universe to the "equity crowdfunding" scheme, TEB Private Banking made a cooperation with Fongogo Kitle Fonlama Platformu A.Ş. company, a platform authorized by the CMB to engage in crowdfunding activity, in 2022.

# DIGITAL BANKING

# During 2022, 89% of TEB customers used non-branch channels.

Presenting practical and easy-to-use financial solutions through its digital channels, TEB revamped the Fund Menu available on CEPTETEB Mobile and introduced richer information and portfolio to users. In addition to that, the Bank started offering Fon Danışmanım (Funds Advisor) service also on CEPTETEB Mobile and allowed its customers to manage their savings and investments in varying amounts on the basis of model portfolios created according to current markets and personalized risk categories.

57% of those wishing to become TEB customers via CEPTETEB were acquired for the Bank with the end-to-end digital onboarding process.

While 9 out of every 10 loans were disbursed via CEPTETEB channels, the shopping loan product that can be quickly approved and utilized at the time of the need was put into life with Trendyol, a strategic business partner.

In 2022, 89% of TEB customers used non-branch channels. Priority was given to making available all developments made in alignment with customer needs and market developments throughout the year on digital channels with advantages attached to them. As the share of customers that actively used these channels came close to 79%, the share of the number of accounts opened digitally was registered as 66%. This ratio was as high as 81% for Currency-Protected TL Deposit products.

# High added-value technology investments

Bringing advantageous and easy shopping to its customers on CEPTETEB Super platform, CEPTETEB established cooperation with otelz.com and yolcu360 after turna.com and Genpa. Customers enjoyed special discounts for their car rentals, hotel bookings, electronics, bus ticket and air ticket purchases in the advantage-packed CEPTETEB Super ecosystem.

# Wide variety and growth trend on the digital

TEB Digital Banking offered the advantages of credits cards for use by its customers with the Card World added to the Campaigns menu on CEPTETEB Mobile.

CEPTETEB Digital Banking was granted the "Best User Experience (UX) Design" award in "The World's Best Consumer Digital Banks in Western Europe 2022" category by Global Finance Magazine, one of the world's prestigious finance magazines.

Furthermore, CEPTETEB İŞTE was named the "Best SME Mobile Banking Application" at the Global Retail Banking Innovation Awards survey by The Digital Banker in 2022.

The new features added include borrowing and repaying revolving loans and spot loans, defining installment commercial credit card limit and company credit card limit for business segment customers, online commercial supplementary card creation, commercial virtual card generation and management, approval of insurance policies sold by branches on Mobile Banking, digitally approving documents for private companies, tracking and online payment of promissory notes for which the user is the debtor.

# Developments in innovation

Innovation efforts continued also in 2022. One of the main manifestations of innovation efforts outside the Bank in the present era when sustainability is the pivotal topic, TEB Open Innovation Competition that celebrated its 16<sup>th</sup> year in the reporting period invited university students, new graduates, customers and technology start-ups to "Invent for a Better World" and collected their ideas that will make a positive impact.

The competition's finalists bring their ideas to maturity and present their projects to a jury panel formed of the leading people in their respective sectors in a special innovation and entrepreneurship camp. Winners receive an MBA scholarship and priority admission to TEB Start-up House, as well as monetary prizes. Collaboration was established with the 2022 champion start-up named *Köstebek* founded by three young women entrepreneurs.

TEB employees leave their electronic waste in the electronic waste collection boxes placed in the Head Office buildings which are collected and sent for recycling by Köstebek.

Through the Intrapreneurship Program launched in 2014 for creating an entrepreneurial culture within the organization and cultivating the intrapreneurs who come up with innovative projects, TEB employees' ideas with the potential to make a positive impact are developed into projects, a setting for collaboration is made available, and the necessary training programs, mentorship and coaching support are provided.

#### PAYMENT SYSTEMS

TEB continued its efforts in 2022 to facilitate payments by individual and corporate customers, develop new payment alternatives and integrate into the digital world. TEB carried out activities to help customers perform their shopping transactions more easily, quickly and securely.

While security of card payments was further increased, additional product features were also enriched. TEB made available payment alternatives that will help merchants grow their turnovers.

# Yıldız Priority Signature Card

A new prestigious credit card riveting with its black color and upright design and also offering privileges to its holders in and out of the country, "TEB Yıldız Priority Signature Card" was launched for Affluent (Yıldız) Banking customers in December 2022 with various benefits in business, travel, culture and arts, hotel accommodation, dining and many other areas of daily life.

As TEB's affluent segment customers feel privileged in the world's leading hotels thanks to the card's benefits, they earn 10% bonus on their domestic hotel and restaurant expenses. Yıldız Priority Signature Card also comes with additional benefits that include Zubizu Black membership, discounted parking at the airport, Gastroclub and 24/7 Assistance services.

# Increased efforts for enriching card functions

As part of TEB's efforts for enhancing customer experience, functional enrichments that will enable customers to digitally perform all card-related transactions they may need increase day by day.

Broad campaign options and card privileges are offered to customers via CEPTETEB Mobile, which they can also use for participating in the campaigns. Particularly after the pandemic, new generation analytical solutions were developed within the frame of advancing and evolving digital technologies, which allowed customized proposition structure to be run on customer data.

TEB determines instant needs using real-time marketing system on customer touchpoints and offers the best value propositions. In 2022, the Bank continued to pursue activities successfully in the main headings of identification of customer needs, formulation of marketing activities accordingly and management of customer portfolio, effective management of the sales force, and advanced analytical business solutions focused on corporate strategies.

# One agreement, 5 cards

TEB develops POS solutions and packages specific for each segment.

Accepting all popular cards via single bank and account, TEB makes merchants' lives easier and add value to their businesses. The Bank provides merchants with the chance to accept 5 different card brands under a single agreement. In the context of responding to sector-specific needs, the Bank expanded its service spheres by offering solutions and packages, such as TEB Milyem POS for jewelers, Harman Card and Harman POS for the needs for farmers and Professionals Packages.

TEB has led the sector through campaigns, which include opportunities intended for end-users and device variety.

# Self-developed solution for Android POS

TEB is one of the several banks that developed its proprietary POS application in the area of Android POS with its internal IT resources.

Configuration efforts continue for the system that currently runs on two devices to support the devices of different suppliers, with further deployment planned to be increased in the first quarter of 2023.

Developments have been substantially completed for pioneering applications such as the TR 2DCode (QR Payment) in the payments universe. Efforts are underway for increasing the field coverage so that payments can be collected both from the credit card and the account using TR 2DCode (QR Payment).

TEB carries on with the development of Soft POS (using mobile phones as POS devices) uninterruptedly.

In 2022, the number of banks with joint POS deals reached 7 and the number of brands & models collaborated for cash registers reached 18.

TEB extends support to member merchants with turnover and transaction analyses and company-tailored reports, as well as POS payment services. The Bank generated added value by fulfilling needs specific to each business.

As part of its digitalization efforts, TEB kept working towards making life easier for its POS customers and, further enhanced POS capabilities available on CEPTETEB İŞTE. Additionally, the Bank made it possible to receive all documents through alternative channels with digital approval.

While the Bank lets member merchants effortlessly perform their day-to-day banking transactions with the rich set of functions and ease-of-use, it also made available tools for easy monitoring of all transactions associated with POS.

**New customer acquisition and products sales through third parties enabled by open banking** Open Banking and Service Banking Department was set up to carry out TEB's activities under the regulatory framework setting out the operation of Open Banking and Service Model Banking published in December 2021.

The Department primarily devised the Open Banking Services for account information sharing and payment initiation to allow customers to access banking services through third parties and readied them for delivery upon the Interbank Card Center (BKM).

Sector dynamics and customer demands were evaluated within the scope of Service Model Banking and APIs were created for products that can quickly start running through in-network third parties. In addition, developments were made which will enable digital onboarding from out of the Bank aimed at winning non-customers for the Bank through these companies.

As of 2022 year-end;

- TEB keeps offering service to 1.8 million customers with 2.4 million credit cards.
- TEB was offering service at 125,250 locations on the basis of direct POS agreements.
- The Bank offers member merchants shopping opportunities with installment and Bonus point redemption capability with 40,000 POS devices incorporating Bonus feature,
- TEB supports payment organizations, the new players in the sector. Carrying on with virtual POS efforts with a number of payment institutions, the Bank possesses a comprehensive and reliable infrastructure regarding the recognition and management of sub-businesses. Approximately 359,760 additional businesses are being served within the scope of this working model.
- With nearly 64,500 agreements in the PRD (Payment Recorder Device) market, TEB has 3.5% share in the PRD-cash register POS market.
- With 92,240 contactless POS/PRDs, the Bank strongly supports contactless payments particularly through solutions and communication campaigns at chain stores.
- POS agreements were made with large corporate customers and global chain stores.

# MICROBUSINESS BANKING

# Staunch support to microbusinesses

Throughout 2022, TEB continued to offer products and services that will allow microbusinesses and tradesmen access the necessary financing and make their collections.

# Approximately 110,000 customers

Approximately 110,000 Microbusiness Banking customers continued to securely use CEPTETEB İŞTE in 2022, the award-winning digital platform that lets them view their instant turnovers and past transactions for POS, the key product; allows them to apply for and take out loans; enables them to perform all their daily transactions effortlessly, and lets them control and monitor all their cash flows. Many additional capabilities such as promissory note payment, digital approval of documents and so on were developed in the app and put into use for customers.

Through Digital Loan that enables digital approval of the necessary legal documents and responds to credit demands within seconds via CEPTETEB İŞTE, Microbusiness Banking customers were given the possibility to easily access the financing that they need.

In addition, non-customer SMEs and tradesmen that are in sole proprietorship status were able to become the Bank's customer thanks to the video chat feature available on CEPTETEB İŞTE and start benefiting from all products and services.

# Solutions focused on sectors

In line with the Bank's strategies, TEB Microbusiness Banking increased both the number of its customers and market share on the back of products and services devised according to specific working formats of qualified professionals such as pharmacists, veterinarians, opticians and so on.

# CGF support

TEB Microbusiness Banking helped SMEs and microbusinesses access financing, which were unable to borrow loans due to insufficient collateralization, by way of CGF credits in 2022, as it did in previous years.

CGF-guaranteed loans disbursed in medium and long-term topped TL 2.5 billion, with TL 400 million of the said amount channeled to Microbusiness Banking customers.

# WOMEN BANKING

# Support extended for increased participation of women in economy

Women-owned businesses are faced with problems in their incorporation and growth phases, particularly in terms of creating collateral and obtaining loans. For the solution of these problems, women need to be involved in the economy with their identity as producers at a higher extent.

TurWIB II deal for EUR 25 million, which will be made available to women-owned businesses in the new year, was made for the second tranche of the Tur WIB package for the amount of EUR 50 million that TEB extended from EBRD funds in 2015 as one of its initial participants.

As a result of the efforts designed in line with this goal, TEB's cash lending to women-owned businesses in 2022 increased by nearly 30%, and total exposure reached approximately TL 3 billion.

# **Branch Service Model**

As part of its digital transformation process, TEB embraced a working system integrated with technology targeted at economical use of resources.

Branch service models and customer journeys were redesigned according to regional needs and characteristics, and improvements were made to ways of doing business, roles and responsibilities.

Branch processes were digitalized and the number of documents were decreased thanks to fast advancing technology, which brought saving from time and paper consumption. This transformation helped create branches that are able to extend more support to customer needs and allocate more time for sales.

Within the scope of the new service model, Customer Service Representatives were positioned under the Mass Banking roof. Upon revised roles and physical rearrangements, TEB Customer Service Representatives were able to build closer and warmer dialogue with customers, offer service faster and increase their sales thanks to the tablets allocated to them.

# Turbo®

TEB also produces solutions for its customers preferring to be serviced by branches, as well as non-branch channels. A product of the R&D efforts of TEB's IT Department, Turbo<sup>®</sup> devices can handle nearly 85% of the transactions executed at the counters.

Located in TEB branches, Turbo<sup>®</sup> devices allow performance of not only transactions involving a physical exchange such as cash withdrawal/deposit, payments, credit card delivery, etc. but also those requiring a wet signature, such as taking out a loan.

Customers who use the Turbo<sup>®</sup> device for performing their transactions choose to use it also on their next visit to the branch, and to handle their transactions themselves. On the other hand, TEB branch employees working on the sales side can now digitally perform customer transactions faster and more practically using their tablets.

As of 2022 year-end, 245 Turbo<sup>®</sup> devices are being used actively at 172 TEB branches. Functionally, Turbo<sup>®</sup> devices are able to execute 85% of transactions performed at counters and are able to lift 40% of the counter workload. TEB is targeting to increase the total number of Turbo<sup>®</sup> devices to 339 in 2023.

# **Call Center**

TEB initiated outsourcing of Call Center internal operations in April 2022. 30% of the call traffic of internal operations were handled by outsourced teams.

# **Central Sales Department**

Comprised of two units, namely Affluent (Yıldız) and Microbusiness Banking, the Central Sales Department was set up in August 2022.

The Department furnishes remote customer representative service allocated to customers with 12 Microbusiness Banking Central Sales Operatives and 5 Affluent (Yıldız) Banking Central Sales Operatives.

In this scope, customers can directly reach the customer representatives who provide service under a fast and proactive sales format.

# ASSET AND LIABILITY MANAGEMENT AND TREASURY GROUP

# Management style based on sound, long-term strategies

TEB Asset and Liability Management and Treasury Group has managed interest rate, liquidity and structural exchange rate risks with the aim of maintaining a sustainable profit for the Bank. The Group has adopted a management style based on sound, prudent and long-term strategies with its competent and experienced staff and the know-how developed in cooperation with the BNP Paribas Group.

In 2022, the Asset-Liability Management and Treasury Group contributed to its subsidiaries to work efficiently in within the boundaries set by compliance.

# **Accurately Built Securities Portfolio**

During 2022 that was characterized by high economic and political risks, proactive hedging strategies implemented in interest rate and exchange rate risk management by the Asset and Liability Management and Treasury Group and the accurately built marketable securities portfolio mostly including CPI-linkers contributed significantly to the Bank's profitability.

Asset and Liability Management and Treasury Group very rapidly adapted to regulatory framework requiring long-term, fixed-return security purchases employing proactive strategies and incorporated the relevant assets with maximum returns in the portfolio.

The Group also carried out the necessary coordination with business lines for conversion from FC deposits to Turkish lira deposits in line with the liraization strategy.

Asset and Liability Management and Treasury Group quickly adjusted to macroprudential policies enforced in 2022 and regulations extending therefrom, and closely worked with business lines, which made it one of the top teams that helped the Bank avoid extra costs set out in the regulations and achieve all its targets.

The Group continued to take actions to secure funding diversity and funding maturity extension with the aim of reaching solid and consistent liquidity targets. Thanks to these actions it was ensured that the liquidity ratios remained within the limits and that the bank's balance sheet was minimally affected by the high interest rate volatility.

# Important role in decision-making processes

The Asset-Liability Management and Treasury Group monitors the local and international markets closely to foresee the potential volatility in the market and so as to mitigate the structural risks in interest rate, FX and liquidity positions in the Bank's balance sheet.

The expertise that is required to be able effectively manage those risks is another strength of the Group.

The Asset-Liability Management and Treasury Group is in close communication with all the business lines to ensure that the balance sheet is composed of assets and liabilities with the right cost structure and in line with the competition faced from the market.

The Group plays an important role in modeling interest and liquidity risks accurately, measuring the realizations and the decision-making processes of the Bank through reports prepared for matters under the Group's responsibility.

# **Cost of Deposits Management**

Asset and Liability Management and Treasury Group successfully shifted a substantial portion of deposits to relatively lower-cost new products focusing on FX protected deposits in 2022. Furthermore, growing on core customer deposits helped secure stable and solid liquidity for the Bank.

In line with TEB's targets in digital banking, the Asset-Liability Management and Treasury Group maintained its supportive stance for the pricing made through the CEPTETEB channel.

# Information flow to BNP Paribas

Information flow between specialist teams to adapt BNP Paribas' know-how in modeling analyses to the requirements of Turkey by the Asset-Liability Management and Treasury Group continued efficiently in 2022.

Additionally, work was carried out to adapt the liquidity and risk management policies implemented by the BNP Paribas Group to the Bank, and experiences were shared for a more efficient liquidity and risk management. The Group continued to work on more effective liquidity and risk management, particularly on intraday liquidity management, and experiences were shared regarding effective liquidity management under stressful situations.

# **NEW PRODUCTS AND SERVICES**

# CORPORATE BANKING GROUP

During 2022, TEB Cash Management kept improving and diversifying supplier finance models, and made integration with Fintech platforms available in addition to the two existing different versions.

Moreover, new capabilities were developed which will deliver the FC transfer infrastructure over secure SWIFT connection in real-time to corporate customers.

Targeting to provide ease for its customers' short-term operating capital needs that they will need within their payment and collection cycle, TEB Cash Management expanded its product range with Automotive Stock Finance product in 2022.

# RETAIL AND PRIVATE BANKING GROUP

In 2022, TEB enriched its product and service range with new options in the light of changing customer expectations, market trends and the fast-moving developments particularly in digitalization. On another note, the Bank kept improving its existing services with new modules.

Highlights from the Bank's activities by business lines are summarized in this section.

On the occasion of the 10<sup>th</sup> anniversary of the TEB Family Academy the Bank launched in keeping with its "Responsible Banking" notion, TEB organized a special gathering during which the Bank announced the point the project reached thanks to the efforts and initiatives carried out since 2012, alongside future plans. With the aim of expanding on financial literacy training, TEB co-initiated a new project with UNICEF, with which the Bank had partnered in earlier projects, within the scope of TEB Family Academy.

Adding a new one to its collaborative projects, TEB devised and started offering digital financial literacy training for more than one million teachers in cooperation with the Ministry of National Education.

Intended to equip our teachers who are the assurance of our future with the necessary knowledge and skills to educate our children with the required financial awareness, the training program provides information under various Basic Financial Literacy headings such as budget management, saving up, correct use of credits and credit cards, and making investments.

Delivering banking services to its customers through its digital channels with CEPTETEB, TEB won 55% of those wishing to become customers for the Bank by way of remote onboarding via CEPTETEB. After opening an account using CEPTETEB Mobile any time, anywhere, customers started verifying their ID information with NFC and renewing their digital banking passwords easily.

# A year filled with awards

In Private Banking and Wealth Management Survey 2022 administered by Euromoney, one of the world's leading financial publications, TEB Private Banking was voted the best in Turkey in the Capital Markets & Advisory category.

At the World Finance Banking Awards 2022 organized by the World Finance, a prestigious publication closely watched by the international financial community, to recognize best-inclass banking services, TEB Private Banking won the "Best Private Bank Turkey" award, thus claiming this award for four years in a row.

At the International Finance Awards 2022 organized by the International Finance Magazine that is a leading finance and business analysis publication in the UK, the "Most Innovative Private Banking in Turkey" award was granted to TEB Private Banking. As a result of its successful performance, TEB Private Banking received this meaningful award for the fifth consecutive year.

Furthermore, TEB Private Banking was named the "Best Digital Innovator of the Year, CEE" at the Wealth Tech Awards 2022 of the Professional Wealth Management (PWM) published by the Financial Times Group.

TEB Call Center won 6 gold medals in 6 different categories at the Contact Center World 2022 contest organized by the Contact Center World, a global organization in call center and customer loyalty practices:

- Best Contact Center
- Best Use of Self Service Technology (TURBO)
- Best Sales Campaign
- Best Quality Team
- Best Technology Innovation (Baykuş)
- Best Crisis Management Campaign

TEB received the Best User Experience Design award in The World's Best Consumer Digital Banks in Western Europe 2022 category from Global Finance, one of the most reputed financial magazines in the world, with CEPTETEB Digital Banking.

CEPTETEB İŞTE earned the Best SME Mobile Banking Application award at The Digital Banker's Global Retail Banking Innovation Awards 2022.

# **TEB FINANCIAL AND NON-FINANCIAL SERVICES GROUP COMPANIES**

# **TEB FAKTORING A.Ş.**

#### One of the most active players in its industry

One of the biggest and most active players in its industry, TEB Faktoring A.Ş. (TEB Faktoring) provides export, import and domestic factoring products and services to corporate and commercial customers and SMEs.

In 2022, rising energy prices, supply chain issues, rate hikes by the Fed and the ECB, escalated raw material and input costs that pushed inflation rates up globally also affected the Turkish economy negatively. Notwithstanding, the business volume of the factoring sector increased by 109% in parallel with the growth trend in 2022. In the same period, TEB Faktoring's business volume also augmented by 86% to reach TL 29.1 billion. The Company's assets, on the other hand, rose by 56% to TL 7.4 billion.

#### 269% growth in net profit

Paralleling the rise in our country's exports and domestic market volume, TEB Faktoring increased domestic and international factoring business and realized 58% expansion in its factoring receivables in 2022.

TEB Faktoring has booked a net profit of 208.6 million TL as of the end of 2021 with 269% increase.

In 2022, the company's return on equity (ROE) was 58.5% which has been significantly above the sector ROE of 38.4%.

In 2022, the factoring industry's non-performing loan ratio (NPL) and cost of risk ratio were 1.6% and 1.0%, respectively. Managing its risks successfully, TEB Faktoring's NPL ratio and cost of risk ratio were 0.8% and 0.5%, respectively, which are well below the industry average.

As of 2022 year-end, the Company had 15 branches and 109 employees.

# Market leader in Turkey, ranked third in the world

The market's leader in Turkey according to 2022 year-end data released by the Factors Chain International (FCI), TEB Faktoring ranked third in the world, and maintained its support to exports.

The only Turkish factoring company to be placed in the top three, TEB Faktoring is the one and the only company in the world to be named the "Best Export Factor" seven times.

#### Priority assigned to SMEs

TEB Faktoring caters to customer needs evolving with the advancing technology by offering an effective and lean customer experience and by standing by its customers any time, wherever they may be, in the manner preferred by the customers. Extending increasing support to all its customers with a particular focus on the SMEs, TEB Faktoring has contributed to Turkey's sustainable economy and carried on with its support.

# Growing importance of the digital

Sustainable digital transformation and services get increasingly more important for the real economy and competitiveness in parallel with the needs of our age and the changes in customer habits resulting from the fast-developing technology.

As TEB Faktoring kept improving its digital channels in 2022 in line with its customer-oriented and innovative vision, the Company intensified its efforts focused on customer experience and digital transformation. The digital transformation program is backed by several themes that include customer experience, operational efficiency, people and culture, data and Artificial Intelligence (AI) and projects aligned with the periodic goals of the themes; the program is led by working groups which receive support from all Company directors and employees.

Besides investing in digital channels, TEB Faktoring targeted to offer a good customer experience by continuing to stand by its customers at all times who prefer conventional methods.

Placing customer needs and feedbacks in its focal point, TEB Faktoring focused on Hizli Başvur (Fast Apply) and TEB Faktoring mobile application, which will let customers send their applications anywhere, anytime they may need with an invoice-backed cheque, and aimed to increase the use of its online factoring branch that existing customers can use to follow up on their factoring transactions.

TEB Faktoring targets to establish a system enabling remote performance of transactions by its customers, to the extent permissible under the legislation. The Company carries on with its prioritized actions, research and activities in this matter. Having presently digitalized its application process, TEB Faktoring will further reinforce its digital channel infrastructure in 2023 by closely watching trends and developments for an enhanced and lean customer experience and will diversify its associated functions.

For the sake of enriching its delivery channels for reaching its customers and potential improvements in its processes, TEB Faktoring continues to evaluate potential partnerships with fintechs and digital platforms that make up an important part of digital business models.

TEB Faktoring will carry on with its digital transformation and process improvement projects enabling effective risk management, and increased productivity, automation and service speed in 2023, and will add value to its customers and remain one of the players leading the market in the future, as it has been before.

TEB Faktoring plans to take its customer integration launched in 2022 even further in 2023 and to introduce potential new integrations. The Company targets to launch solutions that will contribute especially to the supplier finance product and potential new business models in 2023 and to give customers easy reach to the factoring service they need and to let them obtain results quickly with a better user experience.

# Support for healthy growth of SMEs

Today, proper management of risks in the domestic market has become more critical. In today's economic environment, for healthy growth, SMEs will need to focus on exports with more favorable conditions. Their most significant motivation will be to open up to new

markets, realize trade with companies in unfamiliar countries where they cannot measure their risk while protecting their cash flow and equity.

In line with these needs of SMEs, TEB Faktoring will continue to be the biggest supporter of primarily the SMEs as well as firms of any scale by providing guarantee, finance and collection services either in combination or individually.

Besides the support it extends to the SMEs, TEB Faktoring offers boutique solutions generating value also to corporate companies. The Company offers products that are advantageous for all parties concerned, mainly supplier finance, to corporate companies.

Through Multi-Local, an authentic approach, the company offers service to multinationals with the added contribution of BNP Paribas's global network and synergy.

In the forthcoming periods, TEB Faktoring will keep generating value for its customers and all its stakeholders, backed by the strong relations of TEB and BNP Paribas Group in Turkey and abroad.

# TEB PORTFÖY YÖNETİMİ A.Ş.

# 8<sup>th</sup> largest company in the asset management sector

Established in 1999, TEB Portföy Yönetimi A.Ş. (TEB Asset Management) has been operating in asset management sector.

As of year-end 2022, it is the 8th largest asset management company in Turkey, with TL 46.6 billion and 2.91% market share in the sector.

# The Best Asset Management Company in Turkey

Named the "Best Asset Management Company in Turkey" for the second consecutive year at the International Finance Awards 2022 organized by the International Finance Magazine, one of the leading finance and business analysis publications of the U.K., TEB Asset Management was selected the "Best Asset Management Company in Turkey" also by Global Economics, another reputable finance and business analysis publication from the U.K.

The key factors that brought these awards included the importance attached to sustainability, the sensitive approach to environmental, social and governance (ESG) matters, leadership in multi-asset investment, broad product range, role in robo advisory, and adoption of an innovative asset management concept.

# A comprehensive field of activity

Authorized by the Capital Markets Board of Türkiye (CMB) to engage in asset management and investment advisory activities on 15 June 2015, TEB Asset Management has an authorization certificate numbered PYŞ/PY.22-YD.11/524.

The main activity of the company is to launch and manage mutual funds subject to the Capital Market Law and the provisions of applicable legislation.

In addition, TEB Asset Management, which also manages private pension funds, provides investment management services to institutional and retail clients in line with their risk profiles as a proxy under portfolio management agreements and investment advisory services to international funds.

# Steps for increased diversity of assets

On 16 August 2019, TEB Asset Management reached a deal with ING and acquired all shares of ING Portföy Yönetimi. Thanks to the strategic collaboration with ING for the distribution of mutual funds launched by TEB Asset Management and with NN Hayat Emeklilik for the management of pension funds launched by NN Hayat Emeklilik, the company further increased its existing strength in the sector in 2022.

In the reporting period, TEB Asset Management signed an agreement for the management of three pension funds of MetLife Emeklilik ve Hayat A.Ş. and kept increasing the diversity of assets under its management.

# As of 2022 year-end

TEB Asset Management possesses a broad external distribution channel. The Company's key performance indicators as of 2022 year-end are summarized below:

- a 2.64% market share in the mutual funds market, with a total of TL 19.8 billion of assets,
- a 2.35% market share in the money market mutual funds,
- a 2.70% market share in the actively-managed mutual funds,
- a total of TL 2.4 billion assets under management in its institutional wealth management and discretionary portfolio management business lines,
- a 5.30% market share in the pension funds market, with a total of TL 23.0 billion assets
- a total of TL 1.5 billion assets under management in international investment funds.

# One of Turkey's largest asset managers

The synergies that TEB Asset Management generates by collaborating with BNP Paribas Asset Management, one of Euro Zone's leading asset managers, are accelerating the company's progress in becoming a global force. Thanks to this collaboration, TEB Asset Management entered into strategic partnerships with many other international firms.

TEB Asset Management manages Parvest Turkey Fund, a leading Turkish equities based fund whose assets of TL 1.3 billion are invested in the stocks of companies established in Turkey.

TEB Asset Management also manages Japan-based Turkey Equity Mother Fund, whose assets amount to about TL 140 million.

TEB Asset Management provides investment advisory to other international funds which invest in Turkish equities with asset size of TL 25 million.

Based on the total assets of equity based international funds that are managed and advised, TEB Asset Management is one of Turkey's largest asset managers working for international clients.

In 2022, 12 new mutual funds were offered to the public which included thematic funds that indicated the importance TEB Asset Management attached to environmental, social and technology matters such as TEB Asset Management Agricultural and Food Technologies Fund, TEB Asset Management Health and Biotechnology Variable Fund, and TEB Asset Management Metaverse and Digital Technologies Variable Fund.

# **Digitalization projects**

Targeting to become Turkey's leading digital asset management company, TEB Asset Management put into life a number of projects into life in 2022, the foundations of which it had laid as part of its digitalization efforts.

The company set up social network accounts and initiated communication through digital channels. In an effort to diversify digital materials and to give a better account of our mutual funds to the target investor audience, fund videos were created and posted on digital channels. Agreements were made with various fintechs and the automation process was maximized.

"Mutual Fund" pages on "teb.com.tr" were updated and push notifications publicizing TEB Asset Management mutual funds were sent to clients via CEPTETEB Mobile App. CEPTETEB mutual funds pages were revised.

A project was initiated for making the existing website more user-friendly and for linking the manual data flow to the web service.

Within the scope of digitalization, consultancy was obtained in relation to content and technical infrastructure work for making TEB Asset Management brand name and products more visible in search engines.

Training programs continued to be given on distance learning platforms to the personnel taking place in TEB Retail Banking sales network about capital markets with a special emphasis on TEB Asset Management mutual funds through TEB Fund Academy.

# 2023 targets

TEB Asset Management will carry on with its activities geared towards achieving a more active presence in digital and social network media; optimizing content management, media planning, agency management, event management and media/press relations, and revamping its website also in 2023.

TEB Asset Management steers its investors to the right investment alternatives at the right times and capitalizes on cooperation opportunities with the potential to increase its market share together with its domestic and international stakeholders. The company will continue to implement hedging strategies against potential volatilities in markets to protect its clients and itself.

# TEB YATIRIM MENKUL DEĞERLER A.Ş.

## 26 years of experience in the capital markets

Having started its operations in 1996, TEB Investment conducts the investment services and operations of the TEB Group as a "Broadly Authorized Brokerage House" being an investment house licensed by the Capital Markets Board of Türkiye (CMB).

Backed by 26 years of experience, TEB Investment provides the following investment services:

- Introducing brokerage services
- Brokerage services (domestic and abroad)
- Portfolio intermediation services (domestic)
- Investment advisory services
- Issuance intermediation services
- Custody services (Limited custody services)

TEB Investment reaches its clients at home and abroad with an extensive array of products and services through a variety of product and service channels that address the particular needs of different investor profiles. Accordingly, the company provides investment advisory and intermediation services in capital market instruments such as equities and derivatives markets, debt instrument markets and mutual funds, along with corporate finance and research services.

In the field of corporate finance, TEB Investment offers high-quality advisory services in the areas of mergers and acquisitions in integration with intermediation of public offering and debt aimed particularly at fulfilling the financing needs of businesses.

In parallel with the developments in international markets, TEB Investment captured the technological innovations that gained speed especially in recent years in its own IT infrastructure, upon which it has developed major projects and upgraded its digital infrastructure covering both mobile and desktop applications in line with customer demands.

# Research infrastructure backing the marketing network

Another important advantage TEB Investment enjoys in the investment houses universe is the research infrastructure at its disposal, which supports its extensive and efficient marketing network. TEB Investment has become an investment house appreciated particularly by investors with a number of awards earned in this area in recent years.

Specifically in the capital markets, TEB Investment is an investment house of choice by virtue of its competent human resource capable of effectively serving both individual and institutional investors, a team of experienced research experts, ability to combine its local market knowledge with the international experience of its global partner, BNP Paribas, and effective use of technology.

# Synergetic cooperation with BNP Paribas

TEB Investment carries out a number of activities with various business lines of TEB and BNP Paribas that increase the synergy within the group.

In conducting its activities, TEB Investment also capitalizes on the international experience of, and collaborates with the BNP Paribas Group.

A central example of this collaboration has been the research conducted in the area of financing resources entailing different products, addressing clients in the field of corporate finance. In addition to that, there is intense collaboration in institutional intermediary services, access to international markets, investment advisory in Retail and Private Banking business lines, digitalization and new customer acquisition.

Corporate finance activities including company acquisitions, with special emphasis on convertible bonds issue marketing and public offering activities, are carried out in cooperation with BNP Paribas. While TEB Investment handles a substantial portion of debt issues for TEB's subsidiaries and TEB itself, debt issue and corporate finance services are offered to TEB's corporate customers, and commodity hedging transactions are intermediated in selected products.

Similarly, joint marketing activities are carried out with the Bank's custody department with the purpose of offering brokerage services to foreign institutional investors.

The company collaborates with BNP Paribas in customer acquisition and creation of marketing strategies in the futures and equity markets. TEB Investment began intermediating the equity investments of global investors through the recently structured equity brokerage activities platform of BNP Paribas.

In this framework, work is undertaken to offer certain global markets' products covered in the services portfolio of BNP Paribas jointly with TEB Investment to clients.

On another front, for investing retail customers' assets in Borsa İstanbul, customer acquisition is carried out together with the Retail Banking Group digitally and through the branch network.

# Digitalization that accelerates with technological trends

TEB Investment recognizes that digitalization, which has gained speed due to the trends in technology, is modifying the sector's structure and business conduct in parallel with the changes in international markets and local regulatory framework. Aware of this fact, the company implemented the strategies it has formulated and concentrated on enriching the customer experience through service diversification in different segments.

As the first step of achieving these targets, digital transformation initiatives were continued in order to create a customer experience that puts effective employment of technology and research in the forefront, and to rebuild TEB Investment into a more efficient company with a higher level of digitalization.

Continuing to work towards offering innovative platforms to its clients in the area of digitalization, TEB Investment launched its new digital transaction channels, investment applications and websites.

Likewise, the company co-developed and put into use a new order transmission algorithm platform with suppliers which can also work in integration with the organization's systems

with the aim of increasing transaction efficiency and order transmission speeds and improving pricing performance in institutional brokerage activities.

In 2022, TEB Investment launched PRIME GO, an application that enables its customers to trade on overseas equity markets, in addition to its brokerage services in domestic markets.

TEB Investment constantly reviews and revises its technical and organizational infrastructure as necessary in order to complete its efforts targeted at new services planned to be introduced in the coming period, particularly structured products and digital platforms, and to create added value for all its stakeholders amid the evolving market structure.

# Continually investing in the IT infrastructure

On the basis of domestic markets, on the other hand, recent global and local developments fueled household interest in the capital markets from the first quarter of 2022, and hence the number and composition of investors changed significantly.

To be able to respond to these developments, TEB Investment continually invested in its IT infrastructure and spent significant efforts to upgrade its systems.

# Significant achievements in terms of a number of criteria

As a result of all these developments, TEB Investment successfully attained its budgeted targets for 2022 and authored significant achievements in terms of a number of criteria.

During 2022, the Company successfully increased the number of its own customers and market share in keeping with the growth in customers and trading volume that took place particularly on Borsa İstanbul.

At 2022 year-end, TEB Investment ranked 19th with a 1.69% share of the market for its trading volume worth TL 597,771 million. TEB Investment ranks 10th in Borsa İstanbul Derivatives Market with a 3.46% market share secured with a trading volume of TL 545,341 million.

TEB Investment revamped its website into a mobile-compatible touchpoint with enriched technological infrastructure for its visitors on the digital environment.

With its organizational and systemic infrastructure focused on domestic and international developments and changes, TEB Investment targets to increase its market share particularly through digital channels and investment advisory services, and to sustain its active and pioneering role in the development of our country's capital markets by offering high-quality and value-added services to investors in the coming year.

# TEB ARF TEKNOLOJİ A.Ş.

# The top software supplier

Pursuing operations for two years, TEB ARF Teknoloji is TEB's top software supplier developing R&D and innovation projects in financial technology. During 2022, the company started offering software project development service to TEB Sh. A. as well.

Business models that altered with the Covid-19 pandemic period increased the need for software developers in Turkey and in the world. Therefore, there was a high turnover of the human resource engaged in software technology in 2022.

With a team that grew by 42% annually to reach 163 employees thanks to its attitude that values its people and its commitment to create value for them, TEB ARF Teknoloji carries out its activities out of the Technology Development Zones in İstanbul and İzmir.

# **R&D** Activities in 2022

- Al models have been developed which smarten TEB's credit pricing, credit scoring and antifraud processes. Three Turkish language processing virtual assistant solutions were produced.
- TEB acquired almost 30% of its new customers with the remote onboarding solution.
- CEPTETEB Super created a platform for companies to integrate with TEB.

# TL 97 million sales volume

TEB ARF reached almost TL 97 million in sales volume and TL 7.6 million in net profit at the end of 2022, during which it concentrated on R&D activities on digital technologies, advanced data analytics and artificial intelligence (AI). In 2023, the company intends to augment its sales volume to TL 279 million and to grow its net profit by 2.5 folds of the previous year's value.

# 2023 target

In 2023, TEB ARF will sustain its operations with the mission of offering service in relation to digital technologies, machine learning and AI solutions primarily to TEB Group, to be followed by a large number of organizations awaiting fintech-based solutions.

The Company will continue to develop machine learning and AI solutions that will support risk, efficiency and penetration optimization targets in 2023. In particular, solutions targeted at more effective credit risk assessment and fraud detection, pricing optimization, increased efficiency of sales processes and enhancement of customer experience will be the main focus areas of TEB ARF Teknoloji.

Within the scope of innovative improvements and developments on digital banking channels, the Company aims to restructure the digital channels linking the customers and the Bank with state-of-the-art technology and to expand their usage with additional new modules.

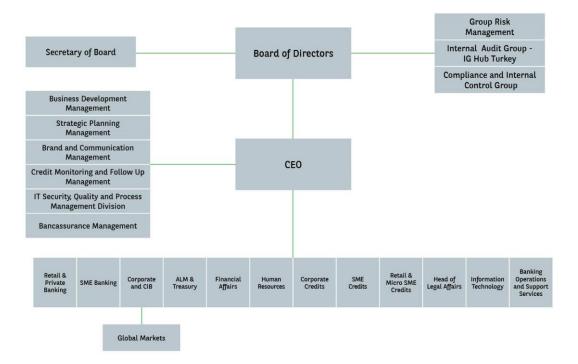
The corporate internet banking application that is heavily used by SME and corporate customers will be revamped to allow faster and easier execution of daily and specific financial transactions in line with customer needs.

Foreign trade transactions will be digitilazed so that TEB, which has a solid track record in foreign trade coupled with a broad team of experts in this field, will be able to offer its experience and knowledge in this area to its customers on a medium where they will be able to perform and follow up their transactions digitally and conveniently in accordance with the requirements of the new age.

The addition of remote customer acquisition ability to Cepteteb İşte, which is heavily used by real person commercial customers, will simplify and accelerate the onboarding of such customers. Developments and improvements to be made on card and payment systems will allow fast and easy execution of customer transactions on retail and corporate channels.

# SECTION 2 - INFORMATION ABOUT MANAGEMENT AND CORPORATE GOVERNANCE PRACTICES

# HEAD OFFICE ORGANIZATION CHART



Head Office Organization Chart

#### **BOARD OF DIRECTORS**

#### **Chairman and Members of the Board of Directors**

Name-Surname	Title
Dr. Akın Akbaygil <sup>(*)</sup>	Chairman
François Andre Jesualdo Benaroya	Deputy Chairman
Nicolas de Baudinet de Courcelles	Board Member and Chairman of the Audit Committee
Ayşe Aşardağ	Board Member and Deputy Chairman of the Audit Committee
Yavuz Canevi <sup>(*)</sup>	Board Member
Hans Wilfried J. Broucke	Board Member
Özden Odabaşı	Board Member
Sandrine Ferdane <sup>(*)</sup>	Board Member
Ayşe Meral Çimenbiçer <sup>(*)</sup>	Board Member and Member of the Audit Committee
Metin Toğay <sup>(*)</sup>	Board Member
Didier Albert N. Van Hecke <sup>(*)</sup>	Board Member and Member of the Audit Committee
Ümit Leblebici	Executive Member and CEO

<sup>(\*)</sup> Based on the resolutions adopted at our Bank's Ordinary General Assembly convened on 28 March 2022, effective the said date;

- Term of office of Yavuz Canevi as the Chairman of the Board of Directors expired and he has been appointed as a Board Member;
- Term of office of Dr. Akın Akbaygil as Deputy Chairman expired and he has been appointed as Chairman of the Board;
- Term of office of Sabri Davaz as Board member expired. In addition, his membership on the Audit Committee also ended on 21 February 2022 which is the expiration date of the 9-year term of office;
- Term of office of Xavier Henri Jean Guilmineau as Board member expired;
- Ayşe Meral Çimenbiçer, Metin Toğay and Didier Albert N. Van Hecke have been appointed as Board members to succeed our Bank's Board members Sabri Davaz, Xavier Henri Jean Guilmineau and Yvan L.A.M De Cock, whose terms of office expired.

Dr. Akın Akbaygil, Chairman	
March 2022-present	TEB A.Ş. Chairman
January 2022 - March -2022	TEB Faktoring A.Ş. Board Member
February 1988 - March -2022	TEB A.Ş. Deputy Chairman
1986-present	TEB A.Ş., Credit Committee Chairman
2017 -2019	Ekonomi Yatırımlar Ltd. Board Member
March 2011-present	TEB Holding A.Ş., CEO
April 2005-January 2022	TEB Faktoring A.Ş., Chairman
March 2011-March 2017	TEB Holding A.Ş. Board Member - CEO
February 2005- March 2017	TEB Mali Yatırımlar A.Ş. Board Member - CEO
April 2008 - March 2017	TEB A.Ş., Audit Committee Deputy Chairman
March 2013 - March 2016	TEB A.Ş., Independent Board Member

2011-April 2014	TEB N.V., Chairman
1999-2013	Ekonomi Bank IBU Ltd., Deputy Chairman
2011-2012	TEB Yatırım Menkul Değerler A.Ş., Chairman
2011-2011	Fortis Yatırım Menkul Değerler A.Ş., Board Member
1998-2011	TEB N.V., Deputy Chairman
October 2003- March 2011	TEB Mali Yatırımlar A.Ş. General Manager
2005-2010	TEB Finansal Kiralama A.Ş., Chairman
July 1998- February 2005	TEB Mali Yatırımlar A.Ş. Deputy Chairman
2004-2007	TEB Portföy Yönetimi A.Ş., Chairman
1997-2005	TEB Sigorta A.Ş., Chairman
	TEB Faktoring, Board Member
1996-2005	TEB Finansal Kiralama A.Ş., Board Member
February 1988- October 2003	TEB A.Ş. Deputy Chairman - CEO
2001-2002	Banks Association of Turkey, Deputy Chairman
1994-2001	Banks Association of Turkey, Board Member
April 1988- July 1988	İlkesan Yat. ve Gel. A.Ş., Deputy Chairman
March 1986- April 1988	İlkesan Yat. ve Gel. A.Ş., Board Member
June 1983- February 1988	TEB A.Ş., Board Member, CEO
May 1982- June 1983	TEB A.Ş., Board Member
1965-1982	Akbank T.A.Ş. Director of Foreign Affairs
1969-1973	Istanbul University, Faculty of Economics, Ph.D.
1967-1968	Istanbul University, Faculty of Economics, MBA
1962-1967	Istanbul University, Faculty of Economics, Bachelor's Degree

François Andre Jesualdo Benar	François Andre Jesualdo Benaroya, Deputy Chairman	
July 2021-present	TEB Holding A.Ş., Board Member	
September 2021-present	TEB A.Ş. Deputy Chairman	
January 2018-September	TEB A.Ş., Board Member	
2021		
January 2018 - present	BNPP BANK Polska Deputy Chairman	
October 2021-present	BNP Paribas – IRB Vice President	
October 2017-September 2021	BNP Paribas -IRB, Head of Central & Eastern Europe/Turkey	
July 2014-September 2017	BGZ BNP Paribas (Poland), Deputy Chairman of the Board	
November 2011-June 2014	BNP Paribas -IRB, Head of Retail	
November 2007-October	UKRSIBBANK BNP Paribas Ukraine, Deputy Chairman of the	
2011	Board	
September 2004 – November 2007	BNP Paribas, Senior Advisor to Corporate Development CEO	
April 2002 – August 2004	French Ministry for Foreign Affairs, Deputy Director of the	
	Cabinet of the Minister for European Affairs	
October 1999 – April 2002	French Ministry of Economy, Department Director	
September 1997 – September	French Embassy in Moscow, Economic Advisor on the	
1999	Commonwealth of Independent States	

September 1994 – September 1997	French Ministry of Finance, Deputy Head of Department
August 1992-January 1994	Republic of France National Institute of Statistics and Economic Studies / National School of Statistics and Economic Administration
September 1989-July 1992	Republic of France Ecole Polytechnique/ Engineering

Nicolas de Baudinet de Courcelles, Member and Chairman of the Audit Committee	
July 2019-present	TEB A.Ş., Chairman of the Audit Committee and Chairman of
	the Compliance Committee
February 2019 -present	BNPP Yatırımlar Holding A.Ş., Board Member
February 2019 -present	BNPP Fortis Yatırımlar Holding A.Ş., Board Member
January 2019 -present	TEB A.Ş., Board Member
2018 - 2019	TEB ARVAL Araç Filo Kiralama A.Ş., Deputy Chairman
December 2018 -present	TEB Faktoring A.Ş., Board Member and Chairman of the Audit
	Committee
December 2018 -present	TEB Yatırım Menkul Değerler A.Ş., Board Member and
	Chairman of the Audit Committee
2013- 2019	BNP PARIBAS Compliance Group Corporate and Investment
	Banking Financial Security Chairman
1986 - 2012	BNP PARIBAS Corporate and Investment Banking
1981-1984	Sciences Po Paris / Economics and Finance

Ayşe Aşardağ, Member and Deputy Chairman of the Audit Committee		
May 2021-present	TEB Faktoring A.Ş., Board Member	
January 2021 - present	TEB Sh. A. (Kosovo), Chairman	
March 2020-January 2021	TEB Sh.A (Kosovo), Deputy Chairman	
March 2017-present	TEB A.Ş., Deputy Chairman of the Audit Committee	
March 2016-2021	TEB Faktoring A.Ş., Deputy Chairman	
2016-2017	TEB ARVAL Araç Filo Kiralama A.Ş., Board Member	
2012-2017	Ekonomi Yatırımlar Ltd., Board Member	
2012-present	TEB Yatırım Menkul Değerler A.Ş., Deputy Chairman	
	TEB Finansman A.Ş., Deputy Chairman	
2011-2016	TEB Faktoring A.Ş., Board Member	
	The Economy Bank N.V., Board Member	
2011-December 2014	TEB Portföy Yönetimi A.Ş., Board Member	
2010-present	TEB A.Ş., Board Member	
2009-2020	TEB Sh.A (Kosovo), Board Member	
2003-2013	Ekonomi Bank Offshore Ltd. Board Member	
2001-present	TEB Holding A.Ş., Budget and Financial Control Coordinator	
2010-2011	Fortis Bank A.Ş., Board Member	
2009-2010	TEB ARVAL Araç Filo Kiralama A.Ş., Board Member	
2008-2009	TEB ARVAL Araç Filo Kiralama A.Ş., Deputy Chairman, Etkin	
	Temizlik Hizmetleri A.Ş. Chairman	

2007-2010	TEB Tüketici Finansman A.Ş., Deputy Chairman
2007-2009	TEB Sh.A (Kosovo), Deputy Chairman
2007-2008	TEB Sigorta A.Ş. Chairman
	TEB İletişim ve Yayıncılık Hizmetleri A.Ş. Chairman
	Etkin Personel Taşımacılık Hizmetleri A.Ş. Chairman
	Etkin Temizlik Hizmetleri A.Ş. Chairman
	TEB Tüketici Finansman A.Ş. Board Member
	TEB ARVAL Araç Filo Kiralama A.Ş. Board Member
2007-2010	TEB UCB Konut Danışmanlık A.Ş., Chairman
2004-2010	Ege Turizm ve İnşaat A.Ş., Deputy Chairman
2001-2009	TEB Finansal Kiralama A.Ş. Auditor
	TEB Faktoring A.Ş. Auditor
	TEB Yatırım Menkul Değerler A.Ş. Auditor
2001-2010	TEB A.Ş., Auditor
2001-2007	TEB Sigorta A.Ş., Board Member
	TEB Portföy Yönetimi A.Ş., Auditor
1995-2001	TEB A.Ş., Budget and Financial Control Director
1994-1995	University of Glamorgan, Lecturer in Accounting
1987-1994	Price Waterhouse, Istanbul, London, Audit Unit
1002	Institute of Chartered Accountants in England and Wales,
1992	ACA
1982-1987	Boğaziçi University, Faculty of Administrative Sciences,
1902-1907	Business Administration Department, BA

Yavuz Canevi, Board Member	
March 2022 - present	TEB A.Ş. Board Member
2015-2021	TSKB, Board Member
2012-2015	FERB Turkish - French Business Forum, Vice President
2010-2015	FERB Turkish - Holland Business Forum, Board Member
2009-present	Global Relations Forum / Auditor
2004-2010	NETAŞ, Board Member
July 1996-March	TEB A.Ş., Chairman of the Board of Directors
2022	
1995-2019	İKV, Board Member
2001-2013	TEB Holding A.Ş., Board Member
2001-2010	Hedef Alliance A.Ş., Board Member
1993-2012	TSKB, Board Member
1989-present	FNSS Savunma Sistemleri A.Ş., Chairman of the Board
1991-1994	TÜSİAD, Board Member
1989-present	TÜSİAD, Member of High Advisory Council
1998-2011	TEB N.V. Holland, Chairman of the Board of Directors
1993-2005	Istanbul Stock Exchange, Deputy Chairman and Board Member
1989-2005	EUROTURK BANK Board Member
1987-1989	Turk Eximbank Chairman of the Board of Directors

1986-1989	Undersecretary of Treasury and Foreign Trade, Republic of Turkey
	Prime Ministry
1984-1986	Central Bank of Turkey, Governor
1980-1984	Central Bank of Turkey, Vice Governor
1979-1980	T. Garanti Bankası, Assistant General Manager in Charge of
	International Relations
1976-1979	Central Bank of Turkey, CEO of Foreign Exchange
1960-1975	Auditor, Ministry of Finance
	Georgia State University, USA, Faculty Member
1966-1969	University of Southern California (USC), USA, MA Economics
1956-1960	Ankara University, Faculty of Political Science, Department of Public
	Finance and Economics (Bachelor's Degree)

Hans Wilfried J. Broucke, Member	
August 2020 -present	TEB A.Ş. Board Member
December 2017 –	Ukrsibbank Ukraine/Head of Corporate Banking
August 2020	
2012-2017	BNP Paribas Bulgaria CEO/Country Head
2010-2012	BNP Paribas Czech Republic/Country Head
2005-2010	BNP Paribas Czech Republic/General Manager
1985-1987	Applied Economics - Catholic University of Louvain - Belgium,
	Master's Degree
1983-1985	Economical, Political and Social Sciences - UFSAL - Brussels - Belgium,
	Bachelor's Degree

Özden Odabaşı, Member	
March 2021-present	TEB Faktoring A.Ş., Deputy Chairman
March 2017-present	TEB A.Ş., Board Member
1998-2016	The Economy Bank N.V., CEO
1997-1998	FB Finansbank Suisse S.A., CEO
1994-1997	Finansbank Holland N.V.
1987-1993	Finansbank A.Ş., Marketing Director/Assistant General Manager
1986-1987	BNP-Akbank A.Ş., Marketing Manager
1984-1986	Citibank N.A. İstanbul, Customer Representative/Marketing Manager
1983-1984	Mobil Oil Türk A.Ş., Internal Control Assistant Manager
1981-1982	Northern Illinois University, MBA
1980-1981	Boğaziçi University, Faculty of Economics and Administrative
	Sciences, Department of Business Administration, Master's Degree
1976-1980	Middle East Technical University, Faculty of Administrative Sciences,
	Department of Business Administration, Bachelor's Degree

Sandrine Ferdane, Member	
September 2021 -	TEB A.Ş. Board Member
present	
2020-present	BNP Paribas Global Head of Financial Institutions Coverage, Paris
2015-2020	CEO, BNPP Brazil
2007-2015	Head of Corporate Coverage Brazil
2003-2007	Head of Export Finance Latin America, BNPP Paris
1998-2003	Head of Export Finance Brazil, BNPP Brazil
1992-1998	Corporate Banking, BNPP Paris

Ayşe Meral Çimenbiçe	er, Board Member and Member of the Audit Committee
April 2022 - present	TEB A.Ş., Member of the Audit Committee
March 2022 -	TEB A.Ş., Board Member
present	
January 2021 – April	TEB ARF Teknoloji A.Ş., Board Member
2022	
January 2020 –	TEB Sh. A., Board Member
January 2022	
2013-2022	BANTAŞ Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş.
	Board Member
2005-2013	Ege Turizm ve İnşaat A.Ş., Board Member
April 2004 - present	TEB Holding A.Ş., Coordinator
2003-2005	Porttakal TEB İletişim A.Ş., Board Member
2000-2022	Biltim Bilgisayar Hizmetleri A.Ş., Board Member
July 1997 – March	TEB A.Ş., Assistant General Manager
2004	
September 1972 -	Middle East Technical University, Faculty of Business Administration
August 1978	

Metin Toğay, Board Member	
March 2022- present	TEB A.Ş., Board Member
March 2022 – present	TEB Arval A.Ş., Deputy Chairman
August 2020 – March	TEB Arval A.Ş., Board Member
2022	
August 2020 – March	TEB Portföy Yönetimi A.Ş., Board Member
2022	
March 2020 – March	TEB A.Ş., Advisor to the CEO
2022	
January 2020 –	BNP Paribas Fortis Yatırımlar Holding A.Ş., Board Member
present	
January 2020 -	BNPP Yatırımlar Holding A.Ş.
present	
July 2019 – March	TEB Faktoring A.Ş., Board Member
2021	

February 2005 – June	TEB A.Ş., Board Member
2011	
1997-2020	BNP Paribas, Head of Representative Office Turkey
September 1980 -	University of Wisconsin, MBA
May 1982	
January 1976 –	Middle East Technical University, Faculty of Administrative Sciences,
August 1980	Department of Business Administration

Didier Albert Nicole V	an Hecke, Board Member and Member of the Audit Committee
March 2022 -	TEB A.Ş., Board Member
present	
April 2022 – present	TEB A.Ş., Member of the Audit Committee
February 2019 –	Bpost Bank, Director
January 2022	
August 2016 –	BNP Paribas Fortis - Belgium, Head of Retail Banking Risk
present	Management
September 2014 – July 2016	BNP Paribas, Head of Retail Banking Risk Management
February 2011 –	TEB A.Ş., Head of Group Risk Management
August 2014	
October 2008 –	Fortis Bank Turkey, Assistant General Manager
February 2011	
January 2005 –	Fortis Asia, Hong Kong, Head of Credit Risk
August 2008	
March 2003 –	Fortis Bank, Brussels, Head of Credit Derivatives Trading
December 2004	
October 2000 –	Fortis Bank, Brussels, Commercial Loans
February 2003	
July 1999 –	Fortis Bank, Brussels, Deputy Head of Credit Analysis in Central Loans
September 2000	Department
October 1996 – June	General Bank, Brussels, Head of Credit Analysis in Corporate Loans
1999	Department
November 1993 -	General Bank, Brussels, Corporate Loans Credit Analyst
September 1996	Conord Deale Druceste Management Traines Dragona
November 1992 -	General Bank, Brussels, Management Trainee Program
October 1993	ICI Tagasida (Middlashraugh, LIK)
August 1991 –	ICI Teesside (Middlesbrough, UK)
October 1991	Cathalia University of Lawyon Master of Dusinger Francesies
September 1989 – July 1991	Catholic University of Leuven, Master of Business Economics
September 1987 - July 1989	Catholic University of Leuven, Bachelor of Business Engineering

Ümit Leblebici, Executive Member and CEO	
July 2020-present	TEB ARF Teknoloji A.Ş., Chairman
July 2017-present	FERB Board Member
May 2014-present	Banks Association of Turkey, Board Member
September 2013- present	TEB A.Ş., Executive Board Member and CEO
February 2013- September 2013	TEB A.Ş., Deputy CEO
2002-2013	TEB A.Ş. Assistant General Manager, ALM and Treasury Group
April 2013- September 2013	TEB Yatırım Menkul Değerler A.Ş., Chairman
2012-December 2014	TEB Portföy Yönetimi A.Ş., Chairman
2011-2012	TEB Portföy Yönetimi A.Ş., Board Member
1999-2002	TEB A.Ş. Director, Treasury Group
1997-1999	Osmanlı Bank, Treasury Manager
March 1997 -July	Ulusal Bank, Treasury Manager
1997	
1991-1997	Midland Bank, Treasury Manager
1988-1994	Istanbul University, Finance Master's degree
1984-1988	Istanbul University, Faculty of Business Administration

# **EXECUTIVE MANAGEMENT**

#### General Manager, Assistant General Managers and Their Responsibilities in the Bank

Ümit Leblebici	Executive Member and CEO	
Gökhan Mendi	Senior Assistant General	Retail and Private Banking
	Manager	
Mustafa Aşkın Dolaştır	Assistant General Manager	Financial Affairs
Ali Gökhan Cengiz	Assistant General Manager	SME Banking
Gökhan Özdil	Assistant General Manager	Corporate Credits
Ali İhsan Arıdaşır	Assistant General Manager	SME Credits Group
Osman Durmuş	Assistant General Manager	Retail and Micro SME Credits
Melis Coşan Baban	Chief Legal Advisor, Secretary of	Head of Legal Affairs
	the Board of Directors	
Mehmet Ali Cer	Assistant General Manager	Information Technologies
Ömer Abidin	Assistant General Manager	Corporate and Corporate
Yenidoğan <sup>(*)</sup>		Investment Banking
Akil Özçay	Assistant General Manager	Global Markets
Tuğrul Özbakan	Assistant General Manager	Treasury & ALM
Orhan Hatipoğlu	Assistant General Manager	Banking Operations and Support
		Services
Çiğdem Ünsal <sup>(**)</sup>	Assistant General Manager	Human Resources

<sup>(\*)</sup> Effective 1 January 2022;

- Corporate Banking and Corporate Investment Banking groups of the Bank were merged under the name "Corporate and Corporate Investment Banking".
- The title of Ömer Abidin Yenidoğan was changed from Head of Corporate Investment Banking (Assistant General Manager) to Head of Corporate and Corporate Investment Banking (Assistant General Manager).
- (\*\*) Bade Sipahioğlu Işık, Assistant General Manager, Human Resources resigned from her position effective 30 September 2022. Çiğdem Ünsal was appointed as Assistant General Manager, Human Resources effective 7 October 2022.

# Managers of Internal Systems

Hakan Tıraşın	Head of Internal Audit
Nimet Elif Kocaayan	Chief Risk Officer
Birol Deper	Head of Compliance Group and Internal Control Group, Consumer
	Relations Coordination Officer

Ümit Leblebici, Executive Member and CEO		
July 2020-present	TEB ARF Teknoloji A.Ş., Chairman	
July 2017-present	FERB Board Member	
May 2014-present	Banks Association of Turkey, Board Member	
September 2013-	TEB A.Ş., Executive Board Member and CEO	
present		
February 2013-	TEB A.Ş., Deputy CEO	
September 2013		
2002-2013	TEB A.Ş. Assistant General Manager, ALM and Treasury Group	
April 2013-	TEB Yatırım Menkul Değerler A.Ş., Chairman	
September 2013		
2012-December	TEB Portföy Yönetimi A.Ş., Chairman	
2014		
2011-2012	TEB Portföy Yönetimi A.Ş., Board Member	
1999-2002	TEB A.Ş. Director, Treasury Group	
1997-1999	Osmanlı Bank, Treasury Manager	
March 1997 -July	Ulusal Bank, Treasury Manager	
1997		
1991-1997	Midland Bank, Treasury Manager	
1988-1994	Istanbul University, MBA at Finance Major	
1984-1988	Istanbul University, Faculty of Business Administration	

Gökhan Mendi, Senior Assistant General Manager, Retail and Private Banking		
October 2016-present	TEB Yatırım Menkul Değerler A.Ş., Board Member	
October 2013-present	TEB A.Ş., Senior Assistant General Manager, Retail and Private	
	Banking	
June 2013-present	Interbank Card Center (BKM) Board Member	
May 2012-present	Fortis Bank A.Ş., Mensupları Emekli Sandığı Vakfı, Board Member	
	Fortis Bank Personeli Güvenlik Vakfı, Board Member	
2011-2013	TEB A.Ş., Assistant General Manager, Retail and Private Banking	
2011-March 2016	TEB Yatırım Menkul Değerler A.Ş., Board Member	
2011-2014	TEB Portföy Yönetimi A.Ş., Board Member	
2011-2012	TEB Tüketici Finansmanı A.Ş., Deputy Chairman	
2007-2011	Fortis Bank A.Ş., Head of Retail Banking & Bancassurance, Board	
	Member	
2003-2007	Finansbank, Retail Banking Assistant General Manager,	
	Finans Sigorta A.Ş., Finans Portföy & Finans Yatırım, Board Member	
2001-2003	Finansbank, NL, Consumer Banking, Assistant General Manager	
1999-2001	Citibank Inc. Plc. London, Head of Business Development	
1998-1999	Citibank N.A., Istanbul, Credit Cards Marketing Director	
1996-1998	Citibank N.A., Istanbul, Sales & Marketing Manager	
1996-1996	Beiersdorf Chemical, Sales & Marketing Manager	
1992-1996	British Petroleum Istanbul, Marketing Services & Product Manager	
1991-1992	British Petroleum Istanbul, Marketing Services Manager	
1990-1991	British Petroleum Istanbul, Assistant of Engineering Manager	

2000-2002	London Business School, Executive MBA
1989-1990	Georgia Institute of Technology Atlanta, USA
1987-1988	Istanbul University, MBA
1983-1987	Istanbul Technical University, Civil Engineering

Mustafa Aşkın Dolaştır	, Assistant General Manager, Financial Control Group
March 2022-present	Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş. Board Member
December 2020-	TEB ARF Teknoloji A.Ş., Board Member
present	TEB ART TERRIOIOJI A.Ş., BOUTU MEHIBEI
March 2019-present	Ekonomi Yatırımlar Ltd., Board Member
March 2018-March	TEB ARVAL Araç Filo Kiralama A.Ş., Board Member
2022	
December 2021 -	BNP Paribas Cardif Sigorta A.Ş. Deputy Chairman
present	
December 2021 -	BNP Paribas Cardif Hayat Sigorta A.Ş. Deputy Chairman
present	
December 2021 -	BNP Paribas Cardif Emeklilik A.Ş., Deputy Chairman
present	
April 2016-December	BNP Paribas Cardif Emeklilik A.Ş., Board Member
2021	
April 2016-December	BNP Paribas Cardif Sigorta A.Ş., Board Member
2021	
April 2016-December	BNP Paribas Cardif Hayat Sigorta A.Ş., Board Member
2021	
2008-present	TEB A.Ş., CFO
February- November	TEB Arval/Faktoring/Leasing, CFO
2007	
1998-2007	The Economy Bank N.V. Amsterdam, Deputy CEO and Member of
	the Execution Committee
1994-1998	Finansbank (Holland) N.V., CFO
1992-1994	Commercial Union Hayat Sigorta A.Ş., CFO
1990-1992	Finansbank A.Ş. Istanbul, Group Head, Subsidiaries
1986-1989	Arthur Andersen & Co. Istanbul, Lisbon, London and Cambridge
	Offices, Senior Auditor
1985-1986	The Central Bank of the Republic of Turkey, Specialist
1984-1985	Istanbul Technical University, Management Engineering Lecturer,
	Operational Research
1983-1986	Istanbul Technical University, Master Degree in Management
	Engineering
1979-1983	Istanbul Technical University, Management Engineering

Gökhan Özdil, Assistant General Manager, Corporate Credits Group	
March 2022 - present	BNP Paribas Finansal Kiralama A.Ş. Board Member
September 2017- March 2022	TEB Faktoring A.Ş., Board Member
March 2016-March 2017	TEB Faktoring A.Ş., Board Member
February 2011-present	TEB A.Ş., Assistant General Manager, Corporate Credits Group
2005-2011	Fortis Bank A.Ş., Corporate and Commercial Banking Credits Assistant General Manager
May 2008-present	Fortis Bank A.Ş., Mensupları Emekli Sandığı Vakfı, Executive Vice President
	Fortis Bank Personeli Güvenlik Vakfı, Executive Vice President
2007-2008	Fortis Bank A.Ş., Mensupları Emekli Sandığı Vakfı, Board Member; Fortis Bank Personeli Güvenlik Vakfı, Board Member
2007-2008	Fortis Bank A.Ş., Retail Banking Credits Assistant General Manager
2005-2007	Fortis Bank A.Ş., Credits Group Assistant General Manager
2004-2005	Türk Dış Ticaret Bankası A.Ş., Credits Group Assistant General Manager
1996-2004	Türk Dış Ticaret Bankası A.Ş., Branch Manager
1992-1996	Türk Dış Ticaret Bankası A.Ş., Assistant Branch Manager
1989-1992	Türk Dış Ticaret Bankası A.Ş., Internal Audit Group, Inspector
1987-1989	Türkiye İş Bankası A.Ş., Head Office
1981-1986	Middle East Technical University, Economics

Ali İhsan Arıdaşır, Assistant General Manager - SME Credits Group	
March 2022 - present	TEB Arval Araç Filo Kiralama A.Ş. Board Member
March 2019-March 2022	BNP Paribas Finansal Kiralama A.Ş., Board Member
December 2018-present	TEB A.Ş., Assistant General Manager - SME Credits Group
October 2018 - December 2018	TEB A.Ş., Credits Advisor
November 2016 - October 2018	Anadolu Bank A.Ş., Assistant General Manager, Credits Allocation
January 2008 - November 2016	TEB A.Ş., Credits Monitoring Director / Credits Director / SME Credits Allocation Director
August 2003- December 2007	TEB A.Ş., South Anatolia Commercial Credits and Credits Allocation Supervisor
August 2002- August 2003	TEB A.Ş. Gazipaşa Bulvarı Branch Corporate Banking Branch Manager
June 2002- August 2002	TEB A.Ş., Commercial Banking Marketing and Product Development Manager
June 1996 - June 2002	TEB A.Ş. Adana Branch Commerial Marketing Manager
August 1993- May 1996	Pamukbank A.Ş. Corporate Marketing Manager
1987 - 1992	Boğaziçi University Economics and Administrative Sciences Faculty, Department of Economics

Osman Durmuş, Assistant General Manager - Retail and Micro SME Credits Group	
March 2018 - present	TEB Yatırım Menkul Değerler A.Ş., Board Member
August 2017-present	TEB Sh. A. Board Member
2008-present	TEB A.Ş., Assistant General Manager, Retail and Small
	Business Credit Group
1998-2008	HSBC Bank A.Ş./Demirbank T.A.Ş., Head of Retail and
	Small Business Credit and Risk Group
1997-1998	Yapı Kredi Kart Hizmetleri A.Ş., Head of Credit Cards and
	Risk
1994-1996	Yapı Kredi Bankası A.Ş., Unit Manager, Retail Banking
	Accounting Department
1990-1993	Yapı Kredi Bankası A.Ş., Specialist, Retail Banking
	Accounting Department
1988-1990	Yapı Kredi Bankası A.Ş., Chief Assistant, Accounting
	Department
1986-1987	Yapı Kredi Bankası A.Ş., Rıhtım Branch, Clerk
1982-1986	Marmara University, Faculty of Press and Media,
	Journalism and Public Relations Department, Bachelor's
	Degree

Melis Coşan Baban, Chief Legal Advisor, Board General Secretary, Assistant General	
Manager	
February 2008-present	TEB A.Ş., Assistant General Manager, Legal Affairs
July 2005-present	TEB A.Ş., Chief Legal Advisor, Board General Secretary
2000-2005	Pekin & Pekin Law Firm, Partner
1998-2000	Pekin & Pekin Law Firm, Senior Lawyer
1993-1998	Postacıoğlu Law Firm, Lawyer
1996-1997	Columbia University, New York, USA, Master of Law
	(LL.M.)
1989-1995	Istanbul University, Law School, Law Degree

Mehmet Ali Cer, Assistant General Manager, Information Technologies Group	
July 2020-present	TEB ARF Teknoloji A.Ş., Deputy Chairman
May 2012-present	Fortis Bank A.Ş., Mensupları Emekli Sandığı Vakfı, Board
	Member
	Fortis Bank Personeli Güvenlik Vakfı, Board Member
November 2011-present	TEB A.Ş., Assistant General Manager, Information
	Technologies Group
February 2011-November	TEB A.Ş., Infrastructure Management, Group Director
2011	
2010-2011	Fortis Bank A.Ş., Information Technologies, Director
2000-2010	TEB A.Ş., Infrastructure Management, Director
1997-2000	Demirbank A.Ş., Software Development, Manager
1995-1997	Metters Industries, Senior Software Engineer

1993-1995	Southern Illinois University, Graduate Assistant
1990-1992	Türkiye Kalkınma Bankası A.Ş., System Analyst
1993-1996	Southern Illinois University, Computer Engineering
	(Master Degree)
1985-1990	Hacettepe University, Department of Computer
	Engineering

Ömer Abidin Yenidoğan, Assistant General Manager, Corporate and Corporate	
Investment Banking	
March 2021-present	TEB Yatırım Menkul Değerler A.Ş., Chairman
December 2020-March 2021	TEB Yatırım Menkul Değerler A.Ş., Board Member
January 2022 - present	TEB A.Ş. Assistant General Manager, Corporate and
	Corporate Investment Banking
October 2014-January 2022	TEB A.Ş., Assistant General Manager, Corporate
	Investment Banking
2014-2021	TEB Portföy Yönetimi A.Ş., Advisor to the Board
2003-2014	TEB Portföy Yönetimi, CEO
March 2011 - March 2018	TEB Yatırım Menkul Değerler A.Ş., Board Member
2013-2015	TKB BNPP IP JSC & LLC (Saint Petersburg - Russian
	Federation), Board Member
2010-2014	Corporate Governance Association of Turkey, Board
	Member
2001-2003	TEB Retail Banking, Marketing Director
2000-2001	TEB Portföy Yönetimi A.Ş., Marketing Assistant General
	Manager
1997-1999	TEB Yatırım Menkul Değerler A.Ş., International Capital
	Market Assistant Manager
1995-1996	Citibank Turkey, GCB
1994-1995	University of Nottingham, Business Management,
	Master's Degree
1989-1994	Marmara University, BA in Political Sciences (French)

Akil Özçay, Assistant General Manager, Global Markets	
March 2022-present	TEB Yatırım Menkul Değerler A.Ş. Board Member
2015-2020	TEB Yatırım Menkul Değerler A.Ş., Board Member
2012-2013	TEB Yatırım Menkul Değerler A.Ş., Chairman of the Board
2012-2013	TEB Portföy Yönetimi A.Ş., Board Member
November 2011-present	TEB A.Ş., Assistant General Manager, Global Merkets
2011-2012	TEB Portföy Yönetimi A.Ş., Chairman of the Board
2011-2012	TEB Yatırım Menkul Değerler A.Ş., Deputy Chairman
2011-2011	Fortis Portföy Yönetimi A.Ş., Chairman of the Board
2009-2013	TEB Sh.A., Board Member
2008-2011	TEB A.Ş., Chief Advisor to the CEO
2007-2008	CBRT Internal Audit, Chief Audit Executive
2005-2007	Rutgers, The State University of New Jersey, Master

2004-2007	CBRT New York Representative Office, Chief
	Representative
2001-2004	CBRT Markets Department, General Director
1998-2001	CBRT Markets Department, Assistant General Director
1996-1998	CBRT Open Markets Operations, Manager
1995-1996	CBRT Banking Supervision, Manager
1994-1995	CBRT Markets Department, Foreign Exchange
	Transactions, Manager
1977-1981	Ankara University, Faculty of Political Sciences, Bachelor's
	Degree

Tuğrul Özbakan, Assistant General Manager, ALM & Treasury	
June 2015-present	TEB A.Ş., Assistant General Manager, ALM & Treasury
	Group
2013-2015	TEB A.Ş., Group Director, ALM & Treasury Group
2008-2013	TEB A.Ş., Director, ALM
2007-2008	TEB Portföy Yönetimi A.Ş., Assistant General Manager,
	DPM and Fund Management
June 2007-July 2007	TEB A.Ş. Financial Markets Director
2005-2006	TEB Portföy Yönetimi A.Ş., Board Member
2005-2006	Varlık Yatırım Ortaklığı A.Ş., Board Member
1996-2006	TEB A.Ş. Director, Financial Markets
2004-2009	Istanbul Marmara University, Ph.D. in EU Economics
1999-2002	Istanbul Bilgi University, Business Administration, MBA
1991-1995	Stanford University, Palo Alto, USA, BA in Economics

Ali Gökhan Cengiz, Assistant General Manager, SME Banking	
March 2022 - present	TEB Faktoring A.Ş. Board Member
March 2021-March 2022	BNPP Finansal Kiralama A.Ş. Board Member
March 2019-present	TEB A.Ş., Assistant General Manager, SME Banking
2016 - 2019	TEB A.Ş., Group Director, Corporate Banking Sales
	Management
2004 - 2016	Akbank T.A.Ş. Division Head
2003 - 2004	Dışbank TA.Ş. Branch Manager
2001 - 2003	Citibank A.Ş. Branch Manager
1995 - 2001	Interbank Branch Deputy Manager
1993	Oklahoma City University MBA
1986 - 1989	Hacettepe University, Department of Economics

Orhan Hatipoğlu, Assistant General Manager - Banking Operations and Support Services	
April 2022-present	TEB ARF Teknoloji A.Ş. Board Member
July 2021-present	TEB A.Ş. Assistant General Manager - Banking Operations
	and Support Services
May 2021-present	Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik
	Hizmetleri A.Ş Board Member

2020-2021	TEB A.Ş. Core Banking, ADC and Payment Systems
	Operations Management, Group Director
2017-2019	Fibabanka A.Ş., Assistant General Manager
2012-2016	TEB A.Ş. Core Banking, ADC and Payment Systems
	Operations Management, Director
February 2012-October 2012	Akbank A.Ş., Director
October 2010-January 2012	Credit Europe Bank Ukraine Kiev, Chief Operating Officer
1988-1992	Boğaziçi University Faculty of Engineering / Computer
	Engineering

Çiğdem Ünsal, Assistant General Manager – Human Resources	
October 2022 - present	TEB A.Ş., Assistant General Manager, Human Resources
February 2021 – September	Şekerbank T.A.Ş., Executive Vice President, Human
2022	Resources
2020-2021	TEB Holding, Human Resources Coordinator
2015-2020	TEB, HR Strategy, Organizational Development and
	Compensation Management Executive Director
2007-2015	TEB, HR Strategy, Organizational Development and
	Compensation Management Director
August 1998 - 2007	TEB, HR Compensation, Performance and Communication
	Senior Manager
January 1995 – August 1998	Yapı ve Kredi Bankası A.Ş., Human Resources
1990-1995	Middle East Technical University, Faculty of Economics
	and Administrative Sciences, Department of Economics

Hakan Tıraşın, Head of Internal Audit					
2006-present	TEB A.Ş., Head of Internal Audit				
2004-2005	TEB A.Ş., Assistant General Manager, Organization,				
	Banknote Markets and Support Services and Secretary				
	General				
1992-2004TEB A.Ş., General Secretary					
1989-1992	TEB A.Ş., Internal Audit, Inspector				
1973-1989	Akbank, Branch Manager and Inspector				
1972-1977	Istanbul Academy of Economics and Business				
	Administration				

Birol Deper, Head of Compliance and Internal Control, Consumer Relations Coordination Officer				
March 2022-present	2022-present BNP Paribas Finansal Kiralama A.Ş. Board Member			
May 2021-present TEB A.Ş. and TEB Financial Group Compliance Officer				
March 2016-present TEB Sh.A., Board Member				
April 2015-present Banks Association of Turkey-Risk Center, Board Memb				
September 2013-present TEB A.Ş., Consumer Relations Coordination Officer				
2012-present	TEB A.Ş., Head of Compliance Group and Internal Control			
	Group			
2011-April 2013	TEB Portföy Yönetimi A.Ş., Auditor			

2010-2012	TEB A.Ş., Compliance and Regulation Director		
2008-2012	TEB A.Ş., Banking Regulation Director		
2007-April 2013	TEB Cetelem Tüketici Finansmanı A.Ş., Auditor		
2006-2008	TEB A.Ş., Banking Regulation Manager		
2001-2006	Banking Regulation and Supervision Agency, Certified		
	Bank Auditor		
2007-2010	Galatasaray University Institute of Political Sciences-MBA		
1996-2000	Ankara University, Faculty of Political Sciences,		
	Department of Business Administration		

Nimet Elif Kocaayan, Head of Group Risk Management					
July 2021-present	TEB Sh.A., Board Member				
July 2017-present	TEB A.Ş. Head of Group Risk Management				
July 2017-present	TEB Yatırım Menkul Değerler A.Ş., Board Member				
2010-2017	TEB A.Ş., Credit Risk Director				
2003-2010	TEB A.Ş. Operational Risk-BASEL II and Credit Risk				
	Supervisor/ Credit Risk Manager				
2000-2003	TEB A.Ş. Credit Allocation Supervisor				
1995-2000	TEB A.Ş. Internal Audit, Inspector /Assistant Inspector				
1991-1995	İstanbul University, Faculty of Economics, Department of				
Economics					

## COMMITTEES OF TÜRK EKONOMİ BANKASI A.Ş.

# Information on Participation of Board Members and Committee Members in Respective Meetings:

As of 31 December 2022 the Board of Directors has accepted 213 resolutions. The Board Members and Committee Members have participated into respective meetings at sufficient levels.

#### SENIOR EXECUTIVE COMMITTEE

**Responsibilities of the Committee:** Monitoring and surveillance of TEB and TEB Group's operational performance on behalf of TEB's Board of Directors and in accordance with its directions.

Chairman François Andre Jesualdo BENAROYA, Deputy Chairman of the Board of Directors Deputy Chairman Dr. Akın AKBAYGİL, Chairman of the Board of Directors Members General Manager Committee meets as required.

#### **CREDIT COMMITTEE**

**Responsibilities of the Committee:** To evaluate and approve loans within its authorization limits.

#### Chairman

Dr. Akın AKBAYGİL, Deputy Chairman of the Board of Directors **Members** Özden ODABAŞI, Board Member Hans Wilfried J. BROUCKE, Board Member Ümit LEBLEBİCİ, General Manager Metin TOĞAY, Board Member **Alternate Members** Ayşe Aşardağ, Board Member Nicolas de BAUDINET de COURCELLES, Board Member Committee meets as required.

#### **RISK COMMITTEE**

#### **Responsibilities of the Committee:** To audit and assess risk policies

**Chairman** Hans Wilfried J. BROUCKE, Board Member **Deputy Chairman** Dr. Akın AKBAYGİL, Chairman of the Board of Directors Committee meets as required.

# AUDIT COMMITTEE

## **Responsibilities of the Committee:**

- On behalf of the Board of Directors to supervise the efficiency and adequacy of the Bank's internal systems,
- To supervise compliance with the provisions hereof concerning internal control and with the internal policies and implementation procedures approved by the Board of Directors and to make proposals to the Board of Directors in relation to measures which it is considered necessary to take,
- Together with the top-level management and the independent auditors, to evaluate the results of independent audit, the annual and quarterly financial statements and related documents and the independent audit report,
- To evaluate the independence of the rating institutions, the independent audit institutions, including those which carry out audits of information systems and the valuation institutions with which the Bank will sign contracts and of their presidents, directors, auditors, managers and employees, in their activities related with the Bank and the sufficiency of the resources that are allocated.

#### Chairman

Nicolas de BAUDINET de COURCELLES, Board Member **Deputy Chairman** Ayşe AŞARDAĞ, Board Member **Members** Didier Albert N. VAN HECKE, Board Member Ayşe Meral ÇİMENBİÇER, Board Member Committee meets at least every three months.

#### **OPERATIONAL RISK COMMITTEE**

#### **Responsibilities of the Committee:**

- To make recommendations regarding the Operational Risk Management Policy approved by Board of Directors,
- Based on the outcomes of the measurement and management practices in accordance with the Operational Risk Management Policy;
  - To review processes and to make decisions whenever necessary by making general assessments on historical incidents or residual risks through management tools to measure and mitigate the operational risks,
  - o To monitor the status and trend of the audit recommendations,
  - To monitor the progress of the key risk indicators determined by Group Risk Management, to evaluate risk mitigating actions and new indicators by considering the risk profile and trends,
  - To review and evaluate the risk assessment results of service providers within the scope of the Regulation on Procurement of Support Services by Banks and the Regulation on Information Systems of Banks and Electronic Banking Services.

Chairman Assistant General Manager, Banking Operations and Support Services Deputy Chairman Assistant General Manager, Financial Control Group Members Senior Assistant General Manager, Retail and Private Banking Group Assistant General Manager, Corporate and Corporate Investment Banking Assistant General Manager, Information Technologies Group Assistant General Manager, Human Resources Group Chief Legal Advisor, Secretary of the Board of Directors Committee meets as monthly.

## SELECTION AND COMPENSATION COMMITTEE

#### **Responsibilities of the Committee:**

- Establishing a compensation policy that is aligned with the scope and structure of the Bank activities, its strategies, long-term goals and risk management structures, the BRSA's "Regulation Amending the Regulation on the Banks' Corporate Governance Principles" and ""Guide on Best Compensation Practices in Banks" published in the Official Gazette issue 27959 dated 9 June 2011 that prevent taking excessive risks and that contribute to effective risk management,
- Determination, monitoring and supervision of remuneration implementations (including salaries, performance bonuses, premiums, awards, fringe benefits and social benefits),
- Annual submission to the Board of Directors the proposals with respect to the evaluation of remuneration policy and implementations under the risk management,
- Determination of the criteria for payments of performance bonuses based on performances of the employees and announcement of such criteria to the employees and regular review of such criteria according to the determined standards and special duties and responsibilities,
- Determination and approval of organizational structure, norms, job descriptions, appointment, promotion, salary and performance bonuses for Group Director and higher positions.

#### Chairman

François Andre Jesualdo BENAROYA, Deputy Chairman of the Board of Directors **Deputy Chairman** Dr. Akın AKBAYGİL, Chairman of the Board of Directors **Regular Attendant** General Manager Committee meets as required.

## COMPLIANCE COMMITTEE

#### **Responsibilities of the Committee:**

- To supervise of compliance policies and practices.
- To monitor the changes in legislation.

**Chairman** Nicolas de BAUDINET de COURCELLES, Board Member **Deputy Chairman** Ayşe AŞARDAĞ, Board Member **Members** Ayşe Meral ÇİMENBİÇER, Board Member Didier Albert N. VAN HECKE, Board Member Committee meets as required.

#### CORPORATE GOVERNANCE COMMITTEE

**Responsibilities of the Committee:** To oversee compliance with corporate governance principles, undertake improvement efforts in this area and submit proposals to the Board of Directors.

# Chairman Yavuz CANEVİ, Board Member Deputy Chairman Dr. Akın AKBAYGİL, Chairman of the Board of Directors Members Hans Wilfried J. BROUCKE, Board Member Nicolas de BAUDINET de COURCELLES, Board Member Didier Albert N. VAN HECKE, Board Member Ayşe AŞARDAĞ, Board Member Committee meets as required.

#### ASSETS AND LIABILITIES COMMITTEE

#### **Responsibilities of the Committee:**

- Regarding TEB Group's Financial Markets activities; evaluation of industry developments and expectations, determination of strategies, evaluation of markets and the strategies to be adopted and the comparison of risk sizes to be taken,
- To review of financial indicator reports,
- To discuss expectations and developments in the domestic and international markets,
- To review of the general presentation of marketing groups,
- To review of ALM's presentation in terms of deposits and credit structure,
- To examine the funding cost and spread improvement for business segments,
- Evaluation of analysis of the Bank's weekly balance-sheet, income and expense, profit and loss statement.

Chairman
General Manager
Deputy Chairman
Assistant General Manager, Assets and Liabilities Management and Treasury
Members
Deputy Head of Corporate and Corporate Investment Banking
Senior Assistant General Manager, Retail and Private Banking Group
Senior Assistant General Manager, SME Banking Group and Deputy General Manager
Assistant General Manager, Financial Control Group
Assistant General Manager, Global Markets
Assets and Liabilities Management Director
Chief Economist
Chief Investment Advisor
Committee meets bi-weekly or as required.

#### NEW PRODUCT COMMITTEE

**Responsibilities of the Committee:** Within the scope of the Regulation of New Product, Activity and Organization to make decisions about products, activities and organizations which are defined as "newly".

#### Chairman

Head of Compliance Group and Internal Control Group **Deputy Chairman** Assistant General Manager of Product Owner Segment Members Data Management Director **Core Banking Operations Director** Information Security and Quality Director **Business Process Director Business Solutions Director** Head of Legal Affairs, Secretary of the Board Contracts, Legal Counseling and Projects Director **General Accounting Director** Group Chief Risk Officer (and/or manager delegated according to the role) **Executive Tax Director** Customer and Product Safety Director Representative of Compliance Division **Customer Rights Coordination Manager** Legislation Manager Committee meets when the new products, activities and organizational change for customers are on the agenda.

# MARKET AND LIQUIDITY RISK COMMITTEE

## **Responsibilities of the Committee:**

- To monitor market risks and derivative risks,
- To review market and customer derivative risk policies and submit to the Board of Directors,
- To examine stress scenarios and if necessary, to make proposal to the Board of Directors for amendment,
- To review market risk limits and recommend to Board of Directors,
- Discussion of necessary topics by Financial Markets, / Treasury, Financial Affairs and Group Risk Management,
- To monitor the liquidity of the Bank; to analyze and follow-up borrowing capacity and other possible funding sources in order to avoid any default risk,
- To analyze and monitor the interest rate exposure of the Bank,
- To review the limits regarding both interest and liquidity risks and recommend to Board of Directors,
- To prepare guidelines and policies for interest rate and liquidity risks and recommend to Risk Policies Committee,
- Recommendation of interest, liquidity, market and counterparty credit risk measurement methods to the Risk Policy Committee.

Chairman
General Manager
Deputy Chairman
Group Chief Risk Officer
Members
ALM & Treasury Assistant General Manager
Financial Affairs Assistant General Manager
Global Markets Assistant General Manager
Blobal Markets Trading Director
ALM Strategies Execution Director
Treasury Director
Market Risk and Operational Risk Director
Committee that meets on a monthly basis or as required.

# INFORMATION DISCLOSURE COMMITTEE

#### **Responsibilities of the Committee:**

- To determine the general principles for disclosure of information that are in the nature of customer secrets and bank secrets with third parties,
- To undertake the overall coordination of such disclosures; to set the related responsibilities and general rules of operation,
- To evaluate whether demands received for information disclosure are appropriate; to enter these evaluations into record.

# Chairman

For one-year terms of office <sup>(\*)</sup>;

- Head of Compliance Group and Internal Control Group
- Chief Legal Advisor, Secretary of the Board of Directors

<sup>(\*)</sup> A new Committee Chairman will be assigned as and when the position of Secretary is handed over.

# **Deputy Chairman**

For one-year terms of office <sup>(\*)</sup>;

- Chief Legal Advisor, Secretary of the Board of Directors
- Head of Compliance Group and Internal Control Group

<sup>(\*)</sup> A new Committee Deputy Chairman will be assigned as and when the position of Secretary is handed over.

# Members

Group Chief Risk Officer

Financial Affairs Assistant General Manager

Banking Operations and Support Services Assistant General Manager

Information Technologies Assistant General Manager

Information Security and Quality Director

The committee meets monthly or as required.

#### INFORMATION ON TRANSACTIONS CONDUCTED WITH RELATED PARTIES

The Bank is involved in various transactions with the risk group to which TEB is included (related parties) and these are carried out for commercial purposes and at market prices. Loan transactions with related-parties and their share in the Bank's total credit risk as of 31 December 2022 and 31 December 2021 were as follows:

%	31.12.2022	31.12.2021
Share in total cash loans	1.09%	1.22%
Share in total non-cash loans	2.20%	1.35%
Share in total cash and non-cash loans	1.40%	1.25%

Detailed information about the risk group to which TEB is included has been prepared in accordance with the "Communiqué on Financial Statements and Related Explanations and Footnotes Announced to the Public by Banks" and published in Section 3, of the "Annual Report" and was also included in the financial statements as of 31 December 2022 and Section 5, Article VII.1 of the Independent Audit Report.

# ACTIVITIES FOR WHICH SUPPORT SERVICES ARE RECEIVED AND SUPPLIERS

DANIŞMANLIK ANONIM ŞIRKETIPRONET GÜVENLİK HİZMETLERİ ANONİM ŞIRKETİSECURE-KART ELEKTRONİK KART SİSTEMLERİ SANAYİ VE TİCARET A.Ş.SOFTWGENOM BİLİŞİM TEKNOLOJİLERİ DAN. VE TİC. A.Ş.SOFTWECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTWERETİM BİLGİSAYAR HİZMETLERİ VE DANIŞMANLIK LTD.ŞTİ.SOFTWRİSK YAZILIM TEKNOLOJİLERİ DANIŞMANLIK EĞİT.TİC.LTD.ŞTİSOFTWECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTWECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTWVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERAIRON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHIVGÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERAIEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTWCICALBŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE ILARET LİMİTED ŞİRKETİSOFTWSUPERONLINE İLETİŞİM HIZMETLERİ ANONIM ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HIZMETLERİ ANONIM ŞİRKETİSOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.ŞSOFTWFINEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.ŞOPERAIPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONIM ŞİRKETİOPERAIPOTEKA GAYRİMENKUL YATIRIM DANIŞIKKETİOPERAKEY YAZILIM ÇÖZÜMLERİ ANONIM ŞİRKETİSOFTW	CARD PURCHASES	SERVICE AGREEMENT FOR FULFILLMENT OF MORTGAGE TRANSACTIONS         OFF SITE ATM ALARM SYSTEMS LEASING AND SERVICE AGREEMENT         PURCHASING CREDIT CARD PLASTIC AND CHIP AGREEMENT         HUMAN RESOURCES UPDATE AND TELEPHONE SUPPORT SERVICE         ELECTRONIC FORECLOSURE MANAGEMENT SYSTEM SOFTWARE LICENCE AGREEMENT         CAMPAIGN MANAGEMENT TOOL LICENSE AND IMPLEMENTATION AGREEMENT         RISKTURK SOFTWARE, PROCUREMENT, WARRANTY AND MAINTENANCE AGREEMENT         EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND SERVICE AGREEMENT         POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
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ECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTMERETİM BİLGİSAYAR HİZMETLERİ VE DANIŞMANLIK LTD.ŞTİ.SOFTMRİSK YAZILIM TEKNOLOJİLERİ DANIŞMANLIK EĞİT.TİC.LTD.ŞTİSOFTMECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTMVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERARÖN MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHINGÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERABÖLEDOL NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTWCZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE SUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİSOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SOFTWPORNET GÜVENLİK HİZMETLERİ ANONİM ŞİRKETİSOFTWANIŞMANLIK ANONİM ŞİRKETİ KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİOPERA	ARE (BANKING)  ARE  ARE (BANKING)  TIONAL SERVICES  TIONAL SERVICES  TIONAL SERVICES  ARE (OTHER)  ARE (BANKING)  MATION SYSTEMS	ELECTRONIC FORECLOSURE MANAGEMENT SYSTEM         SOFTWARE LICENCE AGREEMENT         CAMPAIGN MANAGEMENT TOOL LICENSE AND         IMPLEMENTATION AGREEMENT         RISKTURK SOFTWARE, PROCUREMENT, WARRANTY         AND MAINTENANCE AGREEMENT         EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND         SERVICE AGREEMENT         POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
TİCARET ANONİM ŞİRKETİSOFTWERETİM BİLĞİSAYAR HİZMETLERİSOFTWERETİM BİLĞİSAYAR HİZMETLERİSOFTWVE DANIŞMANLIK LTD.ŞTİ.SOFTWRİSK YAZILIM TEKNOLOJİLERİSOFTWDANIŞMANLIK EĞİT.TİC.LTD.ŞTİSOFTWECZACIBAŞI BİLİŞİM SANAYİ VESOFTWTİCARET ANONİM ŞİRKETİOPERADANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİMOPERAŞİRKETİIRON MOUNTAIN ARŞİVLEMEHİZMETLERİ ANONİM ŞİRKETİOPERAGÜZEL SANATLAR ÇEK BASIMOPERALTD.ŞTİ.SOFTWDİEBOLD NİXDORF TEKNOLOJİSOFTWANONİM ŞİRKETİSOFTWTİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VEINFORITİCARET LİMİTED ŞİRKETİSOFTWSISTAŞ SAYISAL İLETİŞİMINFORIHIZMETLERİ ANONİM ŞİRKETİSOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİCSOFTWA.Ş.İPOTEKA GAYRİMENKUL YATIRIMOPERADANIŞMANLIK ANONİM ŞİRKETİSOFTWKEY YAZILIM ÇÖZÜMLERİSOFTWKEY YAZILIM ÇÖZÜMLERİSOFTWANONIM ŞİRKETİSOFTW	ARE (BANKING)  ARE  ARE (BANKING)  TIONAL SERVICES  TIONAL SERVICES  TIONAL SERVICES  ARE (OTHER)  ARE (BANKING)  MATION SYSTEMS	SOFTWARE LICENCE AGREEMENT         CAMPAIGN MANAGEMENT TOOL LICENSE AND IMPLEMENTATION AGREEMENT         RISKTURK SOFTWARE, PROCUREMENT, WARRANTY AND MAINTENANCE AGREEMENT         EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND SERVICE AGREEMENT         POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
ERETİM BİLGİSAYAR HİZMETLERİ VE DANIŞMANLIK LTD.ŞTİ.SOFTMRİSK YAZILIM TEKNOLOJİLERİ DANIŞMANLIK EĞİT.TİC.LTD.ŞTİSOFTMECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTMVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERARÖN MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHINGÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERABÖLE SANATLAR ÇEK BASIM LTD.ŞTİ.OPERASOFTWSOFTWKYNDRYL GLOBAL SERVICES İŞ VE TİCARET LİMİTED ŞİRKETİSOFTWSUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİINFORI SOFTWSOFTW TİCARET LİMİTED ŞİRKETİSOFTWSIŞTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SOFTWİPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİOPERAKEY YAZILIM ÇÖZÜMLERİ KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİSOFTW	ARE ARE (BANKING) TIONAL SERVICES TIONAL SERVICES TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	CAMPAIGN MANAGEMENT TOOL LICENSE AND IMPLEMENTATION AGREEMENT RISKTURK SOFTWARE, PROCUREMENT, WARRANTY AND MAINTENANCE AGREEMENT EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND SERVICE AGREEMENT POS REMOTE INSTALLATION AGREEMENT CYBER POS SERVICES ARCHIVES SERVICE AGREEMENT CHEQUE PRINTING SERVICES AGREEMENT SOFTWARE MAINTENANCE AGREEMENT MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
VE DANIŞMANLIK LTD.ŞTİ.SOFTWRİSK YAZILIM TEKNOLOJİLERİ DANIŞMANLIK EĞİT.TİC.LTD.ŞTİSOFTWECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTWVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERAIRON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHIVGÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERADİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTWECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE SUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİINFORI SOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWFINEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.ŞSOFTWPRONET GÜVENLİK HİZMETLERİ ANIŞMANLIK ANONİM ŞİRKETİSECURANONIM ŞİRKETİ TICARET A.ŞSOFTWFINEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.ŞSOFTWANIŞMANLIK ANONİM ŞİRKETİOPERAKEY YAZILIM ÇÖZÜMLERİ KEY YAZILIM ÇÖZÜMLERİ ANONIM ŞİRKETİSOFTW	ARE ARE (BANKING) TIONAL SERVICES TIONAL SERVICES TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	IMPLEMENTATION AGREEMENT         RISKTURK SOFTWARE, PROCUREMENT, WARRANTY         AND MAINTENANCE AGREEMENT         EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND         SERVICE AGREEMENT         POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
RİSK YAZILIM TEKNOLOJİLERİ DANIŞMANLIK EĞİT.TİC.LTD.ŞTİSOFTMECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTMVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERARON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHINGÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERADİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTMECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTMKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞİRKETİINFORI SISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SISTAŞ SAYISAL İLETİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTMPRONET GÜVENLİK HİZMETLERİ ANONİM ŞİRKETİSOFTMPONET GÜVENLİK HİZMETLERİ ANIŞMANLIK ANONİM ŞİRKETİSOFTMANONIM ŞİRKETİSOFTMSIŞTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTMPRONET GÜVENLİK HİZMETLERİ ANIŞMANLIK ANONİM ŞİRKETİSOFTMANIŞMANLIK ANONİM ŞİRKETİ ANONİM ŞİRKETİOPERA	ARE (BANKING) TIONAL SERVICES TIONAL SERVICES VING TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	AND MAINTENANCE AGREEMENT         EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND SERVICE AGREEMENT         POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
DANIŞMANLIK EGIT.TIC.LTD.ŞTIECZACIBAŞI BİLİŞİM SANAYİ VE TİCARET ANONİM ŞİRKETİSOFTWVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERARON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHIN GÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.DİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİOPERACZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTW SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TICARET LİMİTED ŞİRKETİINFORI SOFTWSUPERONLINE İLETİŞİM HİZMETLERİ ANONİM ŞİRKETİINFORI SOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTW SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTW SOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SOFTW SOFTWFINEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.ŞSOFTW SOFTWPONET GÜVENLİK HİZMETLERİ ANIŞMANLIK ANONİM ŞİRKETİOPERAANIŞMANLIK ANONİM ŞİRKETİ KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİSOFTW	ARE (BANKING) TIONAL SERVICES TIONAL SERVICES VING TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	EBIFLOW PAYMENT ORDER SYSTEM LICENCE AND SERVICE AGREEMENT POS REMOTE INSTALLATION AGREEMENT CYBER POS SERVICES ARCHIVES SERVICE AGREEMENT CHEQUE PRINTING SERVICES AGREEMENT SOFTWARE MAINTENANCE AGREEMENT MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
TICARET ANONIM ŞIRKETISOFTWVERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞIRKETİOPERAIRON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHIN GÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERADİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞIRKETİOPERAİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞIRKETİSOFTW ECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTW INFORI TİCARET LİMİTED ŞIRKETİSUPERONLINE İLETİŞİM HIZMETLERİ ANONİM ŞİRKETİINFORI SISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTW FİNEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.ŞFINEKSUS BİLİŞİM ÇÖZÜMLERİ TICARET A.Ş.SOFTW SOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SOFTW SECUR İPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİOPERA SOFTW	TIONAL SERVICES TIONAL SERVICES TIONAL SERVICES TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	SERVICE AGREEMENT         POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
TICARE I ANONIM ŞIRKETI         VERIFONE ELEKTRONIK VE         DANIŞMANLIK LTD.ŞTİ.         PAYTEN TEKNOLOJİ ANONİM         ŞİRKETİ         IRON MOUNTAIN ARŞİVLEME         HİZMETLERİ ANONİM ŞİRKETİ         GÜZEL SANATLAR ÇEK BASIM         LTD.ŞTİ.         DİEBOLD NİXDORF TEKNOLOJİ         ANONİM ŞİRKETİ         ECZACIBAŞI BİLİŞİM SAN.VE         TİC.A.Ş.         KYNDRYL GLOBAL SERVICES İŞ VE         TEKNOLOJİ HİZMETLERİ VE         TICARET LİMİTED ŞİRKETİ         SUPERONLINE İLETİŞİM         HİZMETLERİ ANONİM ŞİRKETİ         SUPERONLINE İLETİŞİM         HİZMETLERİ ANONİM ŞİRKETİ         SUPERONLINE İLETİŞİM         HIZMETLERİ ANONİM ŞİRKETİ         SOFTW         SUPERONLINE İLETİŞİM ŞİRKETİ         SOFTW         FİNEKSUS BİLİŞİM ÇÖZÜMLERİ         TİCARET A.Ş         PRONET GÜVENLİK HİZMETLERİ         A.Ş.         İPOTEKA GAYRİMENKUL YATIRIM         DANIŞMANLIK ANONİM ŞİRKETİ         ANONİM ŞİRKETİ	TIONAL SERVICES TIONAL SERVICES TIONAL SERVICES TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	POS REMOTE INSTALLATION AGREEMENT         CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
DANIŞMANLIK LTD.ŞTİ.OPERAPAYTEN TEKNOLOJİ ANONİM ŞİRKETİOPERASİRKETİIRON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİARCHIN GÜZEL SANATLAR ÇEK BASIM DIEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİOPERADİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTW ECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTW TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HİZMETLERİ ANONİM ŞİRKETİINFORI SOFTW SOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTW FİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞFINEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTW SOFTWFINEKSUS BİLİŞİM ÇÖZÜMLERİ A.Ş.SOFTW SOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SOFTW SECUR İPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİNOPERA KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİSOFTW	TIONAL SERVICES /ING TIONAL SERVICES /ARE (OTHER) /ARE (BANKING) //ATION SYSTEMS	CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
DANIŞMANLIK LTD.ŞTI.       PAYTEN TEKNOLOJİ ANONİM         ŞİRKETİ       OPERA         IRON MOUNTAIN ARŞİVLEME       ARCHIN         HİZMETLERİ ANONİM ŞİRKETİ       ARCHIN         GÜZEL SANATLAR ÇEK BASIM       OPERA         LTD.ŞTİ.       DİEBOLD NİXDORF TEKNOLOJİ         ANONİM ŞİRKETİ       SOFTW         ECZACIBAŞI BİLİŞİM SAN.VE       SOFTW         TİC.A.Ş.       SOFTW         KYNDRYL GLOBAL SERVICES İŞ VE       TEKNOLOJİ HİZMETLERİ VE         TİCARET LİMİTED ŞİRKETİ       SOFTW         SISTAŞ SAYISAL İLETİŞİM       INFORI         HİZMETLERİ ANONİM ŞİRKETİ       SOFTW         FİNEKSUS BİLİŞİM ÇÖZÜMLERİ       SOFTW         TİCARET A.Ş       SOFTW         PRONET GÜVENLİK HİZMETLERİ       SOFTW         İPOTEKA GAYRİMENKUL YATIRIM       OPERA         DANIŞMANLIK ANONİM ŞİRKETİ       SOFTW         İPOTEKA GAYRİMENKUL YATIRIM       OPERA         KEY YAZILIM ÇÖZÜMLERİ       SOFTW	TIONAL SERVICES /ING TIONAL SERVICES /ARE (OTHER) /ARE (BANKING) //ATION SYSTEMS	CYBER POS SERVICES         ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
ŞİRKETİOPERAIRON MOUNTAIN ARŞİVLEMEARCHINHİZMETLERİ ANONİM ŞİRKETİARCHINGÜZEL SANATLAR ÇEK BASIMOPERALTD.ŞTİ.DİEBOLD NİXDORF TEKNOLOJİANONİM ŞİRKETİSOFTMECZACIBAŞI BİLİŞİM SAN.VESOFTMTİC.A.Ş.SOFTMKYNDRYL GLOBAL SERVICES İŞ VETEKNOLOJİ HİZMETLERİ VEINFORITİCARET LİMİTED ŞİRKETİSOFTMSUPERONLINE İLETİŞİMINFORIHİZMETLERİ ANONİM ŞİRKETİSOFTMSISTAŞ SAYISAL İLETİŞİM SAN TİCSOFTMA.Ş.SOFTMFİNEKSUS BİLİŞİM ÇÖZÜMLERİSOFTMTİCARET A.ŞSOFTMPRONET GÜVENLİK HİZMETLERİSECURA.Ş.İPOTEKA GAYRİMENKUL YATIRIMDANIŞMANLIK ANONİM ŞİRKETİOPERAKEY YAZILIM ÇÖZÜMLERİSOFTMANONİM ŞİRKETİSOFTM	VING TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	ARCHIVES SERVICE AGREEMENT         CHEQUE PRINTING SERVICES AGREEMENT         SOFTWARE MAINTENANCE AGREEMENT         MOBILINK MAINTENANCE AGREEMENT         EMERGENCY SERVICES
ŞIRKETI         IRON MOUNTAIN ARŞİVLEME         HİZMETLERİ ANONİM ŞİRKETİ         GÜZEL SANATLAR ÇEK BASIM         LTD.ŞTİ.         DİEBOLD NİXDORF TEKNOLOJİ         ANONİM ŞİRKETİ         ECZACIBAŞI BİLŞİM SAN.VE         TİC.A.Ş.         KYNDRYL GLOBAL SERVICES İŞ VE         TEKNOLOJİ HİZMETLERİ VE         INFORI         TİCARET LİMİTED ŞİRKETİ         SUPERONLINE İLETİŞİM         HİZMETLERİ ANONİM ŞİRKETİ         SISTAŞ SAYISAL İLETİŞİM SAN TİC         A.Ş.         FİNEKSUS BİLİŞİM ÇÖZÜMLERİ         TICARET A.Ş         PRONET GÜVENLİK HİZMETLERİ         SOFTW         ANIŞMANLIK ANONİM ŞİRKETİ         İPOTEKA GAYRİMENKUL YATIRIM         DANIŞMANLIK ANONİM ŞİRKETİ         KEY YAZILIM ÇÖZÜMLERİ         KEY YAZILIM ÇÖZÜMLERİ         ANONİM ŞİRKETİ	VING TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	CHEQUE PRINTING SERVICES AGREEMENT SOFTWARE MAINTENANCE AGREEMENT MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
HİZMETLERİ ANONİM ŞİRKETİ     ARCHIN       GÜZEL SANATLAR ÇEK BASIM     OPERA       LTD.ŞTİ.     OPERA       DİEBOLD NİXDORF TEKNOLOJİ     SOFTW       ANONİM ŞİRKETİ     SOFTW       ECZACIBAŞI BİLİŞİM SAN.VE     SOFTW       TİC.A.Ş.     SOFTW       KYNDRYL GLOBAL SERVICES İŞ VE     INFORI       TİCARET LİMİTED ŞİRKETİ     INFORI       SUPERONLINE İLETİŞİM     INFORI       HİZMETLERİ ANONİM ŞİRKETİ     SOFTW       SİSTAŞ SAYISAL İLETİŞİM SAN TİC     SOFTW       A.Ş.     SOFTW       FİNEKSUS BİLİŞİM ÇÖZÜMLERİ     SOFTW       TİCARET A.Ş     SOFTW       PRONET GÜVENLİK HİZMETLERİ     SECUR       A.Ş.     İPOTEKA GAYRİMENKUL YATIRIM       DANIŞMANLIK ANONİM ŞİRKETİ     OPERA       KEY YAZILIM ÇÖZÜMLERİ     SOFTW	TIONAL SERVICES ARE (OTHER) ARE (BANKING) MATION SYSTEMS	CHEQUE PRINTING SERVICES AGREEMENT SOFTWARE MAINTENANCE AGREEMENT MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
GÜZEL SANATLAR ÇEK BASIM LTD.ŞTİ.OPERADİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTWECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HİZMETLERİ ANONİM ŞİRKETİINFORI SOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SOFTWİPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİOPERA SOFTW	ARE (OTHER) ARE (BANKING) MATION SYSTEMS	SOFTWARE MAINTENANCE AGREEMENT MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
LTD.ŞTİ.OPERADİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTWECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HİZMETLERİ ANONİM ŞİRKETİINFORI SOFTWSISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SECUR İPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİOPERA SOFTW	ARE (OTHER) ARE (BANKING) MATION SYSTEMS	SOFTWARE MAINTENANCE AGREEMENT MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
DİEBOLD NİXDORF TEKNOLOJİ ANONİM ŞİRKETİSOFTWECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞİRKETİINFORI TİCARET LİMİTED ŞİRKETİSUPERONLINE İLETİŞİM HİZMETLERİ ANONİM ŞİRKETİINFORI SOFTWSİSTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SECURİPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİOPERA SOFTW	ARE (BANKING) MATION SYSTEMS	MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
ANONIM ŞIRKETİSOFTWECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞIRKETİINFORI 	ARE (BANKING) MATION SYSTEMS	MOBILINK MAINTENANCE AGREEMENT EMERGENCY SERVICES
ECZACIBAŞI BİLİŞİM SAN.VE TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞİRKETİINFORI 	MATION SYSTEMS	EMERGENCY SERVICES
TİC.A.Ş.SOFTWKYNDRYL GLOBAL SERVICES İŞ VE TEKNOLOJİ HİZMETLERİ VE TİCARET LİMİTED ŞİRKETİINFORI INFORISUPERONLINE İLETİŞİM HİZMETLERİ ANONİM ŞİRKETİINFORI SISTAŞ SAYISAL İLETİŞİM SAN TİC A.Ş.SOFTWFİNEKSUS BİLİŞİM ÇÖZÜMLERİ TİCARET A.ŞSOFTWPRONET GÜVENLİK HİZMETLERİ A.Ş.SECUR OPERAİPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLİK ANONİM ŞİRKETİOPERA SOFTW	MATION SYSTEMS	EMERGENCY SERVICES
KYNDRYL GLOBAL SERVICES İŞ VE         TEKNOLOJİ HİZMETLERİ VE         TİCARET LİMİTED ŞİRKETİ         SUPERONLINE İLETİŞİM         HİZMETLERİ ANONİM ŞİRKETİ         SİSTAŞ SAYISAL İLETİŞİM SAN TİC         A.Ş.         FİNEKSUS BİLİŞİM ÇÖZÜMLERİ         TİCARET A.Ş         PRONET GÜVENLİK HİZMETLERİ         A.Ş.         İPOTEKA GAYRİMENKUL YATIRIM         DANIŞMANLİK ANONİM ŞİRKETİ         KEY YAZILIM ÇÖZÜMLERİ         ANONİM ŞİRKETİ		
TİCARET LİMİTED ŞİRKETİ       SUPERONLINE İLETİŞİM       HİZMETLERİ ANONİM ŞİRKETİ       SİSTAŞ SAYISAL İLETİŞİM SAN TİC       A.Ş.       FİNEKSUS BİLİŞİM ÇÖZÜMLERİ       TİCARET A.Ş       PRONET GÜVENLİK HİZMETLERİ       A.Ş.       İPOTEKA GAYRİMENKUL YATIRIM       DANIŞMANLİK ANONİM ŞİRKETİ       KEY YAZILLIM ÇÖZÜMLERİ       ANONİM ŞİRKETİ		
SUPERONLINE ILETIŞİM       INFORI         HİZMETLERİ ANONİM ŞİRKETİ       INFORI         SİSTAŞ SAYISAL İLETIŞİM SAN TİC       SOFTW         A.Ş.       SOFTW         FİNEKSUS BİLİŞİM ÇÖZÜMLERİ       SOFTW         TİCARET A.Ş       SOFTW         PRONET GÜVENLİK HİZMETLERİ       SECUR         IPOTEKA GAYRİMENKUL YATIRIM       OPERA         DANIŞMANLİK ANONİM ŞİRKETİ       SOFTW	ATION SYSTEMS	
HİZMETLERİ ANONİM ŞİRKETİ     İNFORI       SİSTAŞ SAYISAL İLETİŞİM SAN TİC     SOFTM       A.Ş.     SOFTM       FİNEKSUS BİLİŞİM ÇÖZÜMLERİ     SOFTM       TİCARET A.Ş     SOFTM       PRONET GÜVENLİK HİZMETLERİ     SECUR       İPOTEKA GAYRİMENKUL YATIRIM     OPERA       DANIŞMANLİK ANONİM ŞİRKETİ     OPERA       KEY YAZILLIM ÇÖZÜMLERİ     SOFTM	ATION SYSTEMS	
HIZMETLERI ANONIM ŞIRKETI       SİSTAŞ SAYISAL İLETİŞİM SAN TİC       A.Ş.       FİNEKSUS BİLİŞİM ÇÖZÜMLERİ       TİCARET A.Ş       PRONET GÜVENLİK HİZMETLERİ       A.Ş.       İPOTEKA GAYRİMENKUL YATIRIM       DANIŞMANLİK ANONİM ŞİRKETİ       KEY YAZILLIM ÇÖZÜMLERİ       ANONİM ŞİRKETİ		ELECTRONIC COMMUNICATION SERVICE FRAMEWORK
A.Ş.     SOFTWA       FİNEKSUS BİLİŞİM ÇÖZÜMLERİ     SOFTWA       TİCARET A.Ş     SOFTWA       PRONET GÜVENLİK HİZMETLERİ     SECUR       A.Ş.     SECUR       İPOTEKA GAYRİMENKUL YATIRIM     OPERA       DANIŞMANLİK ANONİM ŞİRKETİ     OPERA       KEY YAZILLIM ÇÖZÜMLERİ     SOFTWA       ANONİM ŞİRKETİ     SOFTWA		AGREEMENT
A.Ş.     FİNEKSUS BİLİŞİM ÇÖZÜMLERİ       FİNEKSUS BİLİŞİM ÇÖZÜMLERİ     SOFTW       TİCARET A.Ş     SOFTW       PRONET GÜVENLİK HİZMETLERİ     SECUR       A.Ş.     İPOTEKA GAYRİMENKUL YATIRIM       DANIŞMANLİK ANONİM ŞİRKETİ     OPERA       KEY YAZILLIM ÇÖZÜMLERİ     SOFTW       ANONİM ŞİRKETİ     SOFTW	ARE (SYSTEM)	GVP MAINTENANCE AGREEMENT
TICARET A.Ş     SOFTW       PRONET GÜVENLİK HİZMETLERİ     SECUR       A.Ş.     İPOTEKA GAYRİMENKUL YATIRIM       DANIŞMANLİK ANONİM ŞİRKETİ     OPERA       KEY YAZILLIM ÇÖZÜMLERİ     SOFTW		
PRONET GÜVENLİK HİZMETLERİ     SECUR       A.Ş.     İPOTEKA GAYRİMENKUL YATIRIM       DANIŞMANLIK ANONİM ŞİRKETİ     OPERA       KEY YAZILIM ÇÖZÜMLERİ     SOFTW	ARE (BANKING)	SWIFT ALLIANCE SYSTEM
A.Ş. SECUR iPOTEKA GAYRİMENKUL YATIRIM DANIŞMANLIK ANONİM ŞİRKETİ OPERA KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİ SOFTW		
İPOTEKA GAYRİMENKUL YATIRIM     OPERA       DANIŞMANLIK ANONİM ŞİRKETİ     KEY YAZILIM ÇÖZÜMLERİ       ANONİM ŞİRKETİ     SOFTW	ТҮ	ALARM MONITORING CENTER SUBSCRIPTION
DANIŞMANLIK ANONİM ŞİRKETİ OPERA KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİ SOFTM		AGREEMENT OPERATIONAL SERVICE RELATED TO MORTGAGE
KEY YAZILIM ÇÖZÜMLERİ ANONİM ŞİRKETİ SOFTW	TIONAL SERVICES	TRANSACTIONS
ANONIM ŞIRKETİ		
	ARE	APPRAISAL SOFTWARE AGREEMENT
	TIONAL SERVICES	NETWORK MAINTENANCE AGREEMENT
PAYCORE ÖDEME HİZMETLERİ		
	TIONAL SERVICES	PRINTING AND ENVELOPING AGREEMENT
SİSTEMLERİ A.Ş.		
FOREKS BİLGİ İLETİŞİM HİZ.A.Ş. SOFTM	ARE	SERVICE FACILITATION AGREEMENT
	TIONAL SERVICES	COMPANY OPERATION CENTER SERVICE AGREEMENT
RİŞK YAZILIM TEKNOLOJİLERİ		SOFTWARE, MARKET RISK REPORTING MODULE
DANIŞMANLIK EĞİT.TİC.LTD.ŞTİ	ARE	AGREEMENT
TEPE SAVLINMA VE GÜVENLİK		
SISTEMLERI SAN.A.Ş.	ΙY	PRIVATE SAFETY AGREEMENT
SECURITAS GÜVENLİK	TV	
HIZMETLERİ ANONİM ŞİRKETİ SECUR	IT	PRIVATE SAFETY AGREEMENT
	TIONAL SERVICES	ATM HARDWARE-SOFTWARE MAINTENANCE AND
	HUNAL JENVILES	REPAIRING SERVICES AGREEMENT
MT BİLGİ TEKNOLOJİLERİ VE DIŞ		
TICARET A.Ş. OPERA		
KARBIL YAZILIM VE BILIŞIM	FIONAL SERVICES	CASH REGISTER POS AGREEMENT
TEKNOLOJILERI TIC.A.Ş.	TIONAL SERVICES	CASH REGISTER POS AGREEMENT
BNP PARIBAS S.A./FRANCE SOFTW	TIONAL SERVICES	CASH REGISTER POS AGREEMENT

KARTNET BİLGİSAYAR SANAYİ VE TİCARET ANONİM ŞİRKETİ	OPERATIONAL SERVICES	CAPV 2.1 MAINTENANCE AND REPAIRING SERVICES AGREEMENT
VERİSOFT BİLGİ İŞLEM TİCARET VE SANAYİ ANONİM ŞİRKETİ	SOFTWARE	TEB POS APPLICATION ON CASH REGISTER MACHINES SOFTWARE AGREEMENT
HUGIN YAZILIM TEKNOLOJİLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	CASH REGISTER EQUIPMENT SERVICE AGREEMENT
R2 SERVİS ELEKTRİK ELEKTRONİK VE BİLGİSAYAR TEKNOLOJİLERİ SANAYİ VE TİCARET ANONİM SİRKETİ	OPERATIONAL SERVICES	CASH REGISTER EQUIPMENT SERVICE AGREEMENT
POSTA VE TELGRAF TEŞKİLATI ANONİM SİRKETİ.	OPERATIONAL SERVICES	CREDIT APPLICATIONS AND REPAYMENTS FROM PTT BRANCHES
TOKEN FİNANSAL TEKNOLOJİLER ANONİM ŞİRKETİ	OPERATIONAL SERVICES	CASH REGISTER POS SLA FIELD SERVICES
D.T.P.BİLGİ İŞLEM İLETİŞİM VE TİCARET A.Ş.	SOFTWARE	E-INVOICE PROJECT
HOBİM ARŞİVLEME VE BASIM HİZMETLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	PURCHASING CREDIT CARD STATEMENT PRINTING AND ENVELOPING SERVICE
KEYTORC TEKNOLOJİ HİZMETLERİ VE DANIŞMANLIK ANONİM SIRKETİ	OPERATIONAL SERVICES	TEST CONSULTANCY SERVICE AGREEMENT
ONUSS ORTAK NOKTA ULUSLARARASI HABERLEŞME SİSTEM SERVİS BİLGİSAYAR YAZILIM DANIŞ.VE DIŞ TİC.LTD.ŞTİ.	SOFTWARE	SOFTWARE
İŞ ZEKASI YAZILIM DANIŞMANLIK HİZMETLERİ TİCARET ANONİM ŞİRKETİ	SOFTWARE	REAL TIME CAMPAIGN MANAGEMENT PROGRAM AGREEMENT
TÜRKKEP KAYITLI ELEKTRONİK POSTA HİZM.SAN.VE TİC.A.Ş.	SOFTWARE	REGISTERED E-MAIL LICENSING SERVICES
KURYE NET MOTORLU KURYECILİK VE DAĞITIM HİZMETLERİ A.Ş.	OPERATIONAL SERVICES	COMMODITY DELIVERY AGREEMENT
AGT HIZLI KURYE HİZMETLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	COMMODITY DELIVERY AGREEMENT
AUSTRIA CARD TURKEY KART OPERASYONLARI A.Ş.	OPERATIONAL SERVICES	PERSONALIZATION OF CARDS WITH CHIP AND MAGNETIC STRIPES
PLASTİKKART AKILLI KART İLETİŞİM SİSTEMLERİ SAN.VE TİC.A.Ş.	OPERATIONAL SERVICES	PERSONALIZATION OF CARDS WITH CHIP AND MAGNETIC STRIPES AND RAW CARD SUPPLY OUTSOURCING AGREEMENT
WORDLINE ÖDEME SİSTEM ÇÖZÜMLERİ A.Ş.	OPERATIONAL SERVICES	PRACTICE DEVELOPMENT, TECHNICAL SUPPORT, UPDATE AND MAINTENANCE AGREEMENT
VERİFONE ELEKTRONİK VE DANIŞMANLIK LTD.ŞTİ.	OPERATIONAL SERVICES	PRACTICE DEVELOPMENT, TECHNICAL SUPPORT, UPDATE AND MAINTENANCE AGREEMENT
BNP PARIBAS SA / HEAD OFFICE	SOFTWARE (OTHER)	CORTEX
AGT HIZLI KURYE HİZMETLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	COURIER SERVICES UNDER ROBIN PROJECT
3-D BİLİŞİM TEKNOLOJİLERİ DANIŞMANLIK VE TEKNİK SERVİS ANONİM ŞİRKETİ	SOFTWARE	NICE SOUND RECORDING MAINTENANCE AGREEMENT
SİSTAŞ SAYISAL İLETİŞİM SAN. TİC. A.Ş. SESTEK SES VE İLETİŞİM BİLGİSAYAR TEK.SAN.TİC.A.Ş.	SOFTWARE (SYSTEM)	VOICE-SIGNATURE AND VOICE-GUIDE AGREEMENT FOR CALL CENTER
360 TRADING NETWORKS	SOFTWARE	EXCHANGE TRADING PLATFORM
WORDLINE ÖDEME SİSTEM ÇÖZÜMLERİ A.Ş.	OPERATIONAL SERVICES	CASH REGISTER MACHINES - FIELD SERVICES
İNFİNA YAZILIM A.Ş.	SOFTWARE (BANKING)	FINBASE MAIL INFLEX MODULE - MAINTENANCE
D.T.P.BİLGİ İŞLEM İLETİŞİM VE TİCARET A.Ş.	SOFTWARE	E-ARCHIVE INTEGRATION
MARO ULUSLARARASI BİLGİ TEKNOLOJİLERİ DANIŞMANLIK GELİŞTİRME DESTEK HİZMETLERİ SANAYİ VE TİCARET ANONİM ŞİRKETİ	SOFTWARE (OTHER)	CONSULTANCY, APPRAISAL AND LABOR AGREEMENT
DATA MARKET BİLGİ HİZMETLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	HIRING STAFF FOR INFORMATION SYSTEMS

SESTEK SES VE İLETİŞİM BİLGİSAYAR TEK.SAN.TİC.A.Ş.	SOFTWARE	SPEECH ANALYTICS
SİSTAŞ SAYISAL İLETİŞİM SAN. TİC. A.Ş.	SOFTWARE	CALL ME LICENSE & MAINTENANCE PURCHASE
İNFİNA YAZILIM A.Ş.	SOFTWARE	FUND OPERATIONS AND COLLECTIVE CUSTODY AGREEMENT
32 BİT BİLG.HİZM.SAN.VE TİC.LTD.ŞTİ.	SOFTWARE	OTASS INTEGRATION SOFTWARE MAINTENANCE
PANAROMA BILİŞİM TEKNOLOJİLERİ SANAYİ VE TİCARET A.Ş	OPERATIONAL SERVICES	CASH REGISTER MACHINES INSTALLATION AND SERVICE AGREEMENT
ARUTE SOLUTIONS YAZILIM ANONIM SIRKETI	SOFTWARE	CASH MANAGEMENT COSTS OPTIMIZATION
BANTAŞ NAKİT VE KIYMETLİ MAL TAŞIMA VE GÜVENLİK HİZMETLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	SERVICE PROCUREMENT AGREEMENT
LİNK TERA BİLGİ TEKNOLOJİLERİ A.Ş.	OPERATIONAL SERVICES	HIRING STAFF FOR INFORMATION SYSTEMS
İŞ ZEKASI YAZILIM DANIŞMANLIK HİZMETLERİ TİCARET A.Ş.	OPERATIONAL SERVICES	HIRING STAFF FOR INFORMATION SYSTEMS
PLANİST BİLİŞİM HİZMETLERİ VE DANIŞMANLIK TİC. LTD. ŞTİ.	OPERATIONAL SERVICES	HIRING STAFF FOR INFORMATION SYSTEMS
OBSS TEKNOLOJİ ANONİM ŞİRKETİ	SOFTWARE	SOFTWARE
BNP PARIBAS SECURITIES SERVICES	SOFTWARE	ACETP SOFTWARE AGREEMENT
METAMORFOZ BİLİŞİM TEKNOLOJİLERİ SANAYİ VE TİCARET ANONİM ŞİRKETİ	SOFTWARE	SMART WATCH APPLICATION SOFTWARE AND MAINTENANCE (HCE PHONE AND SMART WATCH)
CREDE DANIŞMANLIK VE DIŞ TİC. A.Ş.	OPERATIONAL SERVICES	LEGAL ENTITY INTELLIGENCE AUTOMATION
WEBHELP ÇAĞRI MERKEZİ VE MÜŞTERİ HİZMETLERİ A.Ş.	CALL CENTER	CALL CENTER OUTGOING CALL SERVICE
MİKROSARAY MİKROBİLGİSAYAR PAZ. VE TİC. A.Ş.	OPERATIONAL SERVICES	CASH REGISTER MACHINES - FIELD SERVICES
RİSK YAZILIM TEKNOLOJİLERİ DAN. EĞ. TİC. LTD. ŞTİ	OPERATIONAL SERVICES	RISKTURK SOFTWARE, PROCUREMENT, WARRANTY AND MAINTENANCE AGREEMENT
WORDLINE ÖDEME SİSTEM ÇÖZÜMLERİ A.Ş.	OPERATIONAL SERVICES	SERVICE FOR REMOTE INSTALLING TO POS DEVICES.
IRON MOUNTAIN ARŞİVLEME HİZMETLERİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	DATA INPUT SCANNING OUTSOURCING
AMARIS TEKNOLOJİ ISTANBUL DANIŞMANLIK LTD. ŞTİ.	OPERATIONAL SERVICES	INFORMATION TECHNOLOGIES SERVICE AGREEMENT
TEB ARF TEKNOLOJİ ANONİM ŞİRKETİ	OPERATIONAL SERVICES	INFORMATION TECHNOLOGIES SERVICE AGREEMENT
TTBOOM DİGİTAL İNTERAKTİF MEDYA REKL.AJANSI VE BİLİŞİM HİZMETLERİ A.Ş.	OPERATIONAL SERVICES	SOCIAL MEDIA PAGE FOLLOW-UP AND MANAGEMENT
ASSİSTT REHBERLİK VE MÜŞTERİ HİZMETLERİ A.Ş.	CALL CENTER	CALL CENTER OUTGOING CALL SERVICE AGREEMENT
SUPERONLINE İLETİŞİM HİZMETLERİ A.Ş.	OPERATIONAL SERVICES	DATA FLOW ACCESS SERVICE AGREEMENT
İNNOVA BİLİŞİM ÇÖZÜMLERİ A.Ş.	OPERATIONAL SERVICES	LEGA LEGAL FOLLOW-UP SYSTEM
SERİ BİLGİ TEKNOLOJİLERİ DESTEK HİZ. VE TİC. LTD.ŞTİ.	OPERATIONAL SERVICES	JOINT POS FIELD SERVICES AGREEMENT
TEKNOSER BİLGİSAYAR TEKNİK HİZM.SAN.VE DIŞ TİC.A.Ş.	OPERATIONAL SERVICES	CASH REGISTER MACHINES - FIELD SERVICES
AGRA FİNTECH YAZILIM ÇÖZÜMLERİ A.Ş.	SOFTWARE	AGRA APPLICATION PURCHASE AGREEMENT
WEBHELP ÇAĞRI MERKEZİ VE MÜŞTERİ HİZMETLERİ A.Ş.	CALL CENTER	CALL CENTER SUPPORT SERVICE (INBOUND) AGREEMENT
ASSİSTT REHBERLİK VE MÜŞTERİ HİZMETLERİ A.Ş	CALL CENTER	CALL CENTER SUPPORT SERVICE (INBOUND) AGREEMENT
6KARE BİLGİ TEKNOLOJİLERİ ANONİM ŞİRKETİ	SOFTWARE	SOFTWARE / LICENSE MAINTENANCE
DSM GRUP DANIŞMANLIK İLET.VE SATIŞ TİC.A.Ş.	SOFTWARE (BANKING)	PAYMENT SYSTEMS SUPPORT SERVICES AGREEMENT

#### PERFORMANCE BONUSES AND SALES PREMIUMS

Annual bonus pool is set on the basis of the profitability of the Bank, the results generated by the activity and achievements and also the (local and/or professional) sector practices. Performance bonuses will only be paid if the 80% target actualization rate is achieved in a given year and subject to the decision made by SECOM (Selection and Compensation Committee) for that year.

TL 733.8 million in total has been set aside in the Bank's 2022 financial statements as provision for performance bonuses and sales premiums. Slated for payment in 2023, the amount splits as TL 720 million to be paid depending on the performances of the employees during the year and TL 13.8 million as sales premium in line with the sales realized by sales staff in 2022.

In addition, the deferred bonus amount, i.e. the bonus paid to employees in a later period than the period it is earned, is TL 64.4 million.

# FINANCIAL RIGHTS PROVIDED TO THE MEMBERS OF BOARD OF DIRECTORS AND SENIOR EXECUTIVES

The Remuneration policy of the Bank has been prepared in accordance with Banking Regulation and Supervision Agency (BRSA) "Corporate Governance Principles" and "Guideline on Banks' Good Remuneration Practices" within the scope of proportionality principle, and in compliance with the content, structure and strategies of the Bank's activities, its long-term targets, risk management structures and in compliance with the local regulation. Remuneration policy aims to prevent extreme risk taking and evaluates the contributions to the effective risk management.

Our Remuneration Policy is intended to encourage TEB to manage risks within the principles and parameters defined and approved by its Board of Directors.

The purpose of our Remuneration Policy is also to ensure that TEB can attract and retain competent and expert employees both in business lines and control functions that will help to fulfill its strategic objectives.

SECOM (Selection and Compensation Committee) is responsible for the preparation of Remuneration Policy on behalf of the Board of Directors and for ensuring its compliance with local regulations and BNP Paribas Group compensation policies provided that they are not contradictory to the local rules and regulations and TEB Policies as approved by TEB Board of Directors. Analysis and establishment of the rules of the RP will be conducted by SECOM with the involvement of Human Resources (HR), Finance, Risk and Compliance Management. After SECOM's full review and acceptance, Remuneration Policy will be submitted to the Board of Directors for approval. Remuneration Policy is reviewed annually.

#### The main duties and responsibilities are as follows:

- Formation of a written Remuneration Policy which is in compliance with the BRSA Regulation,
- Determination, monitoring and supervision of remuneration implementations (including salaries, performance bonuses, premiums, awards and fringe benefits),

- Approval of the remuneration principles and policy proposed by the Head Office for Material Risk Takers,
- Annual submission to the BoD the proposals with respect to the assessment of Remuneration Policy and implementations under the risk management,
- Determination of the criteria for the payments of performance bonuses to the employees based on the Bank's performance, business line's, and/or function's performance and their individual performances and announcement of such criteria to the employees and regular review of such criteria according to the determined standards and special duty and responsibilities,
- Review of remuneration criteria at least once a year to ensure that the Remuneration Policy does not encourage excessive risk taking nor create conflict of interest between management control systems,
- Preparation of SECOM organization chart, reporting levels, segregation of duties and remuneration policy in accordance with the risk policy and other polices of the Bank.

At the Ordinary General Assembly Meeting convened on 28 March 2022, a decision was taken not to pay an attendance fee to Board members in consideration of their roles.

During the period January-December 2022, any and all rights, interests and remunerations paid to our Board members and senior executives amounted to TL 124,281,847 and travel, accommodation and representation expenses amounted to TL 6,264,658.

Board members may be granted loans within the legally defined limits or may be remunerated depending on various criteria including the Bank's performance, the positions they hold and the time they allocate.

#### **REMARKS ON INDEPENDENT AND PUBLIC AUDITS**

In 2022 fiscal year, our Bank and its subsidiaries were externally audited by DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. On the other hand, various audits were conducted at the Bank by regulatory public authorities such as the Banking Regulation and Supervision Agency (BRSA), the Ministry of Finance, the Competition Authority and the Central Bank of the Republic of Türkiye (CBRT).

# INFORMATION ABOUT LAWSUITS FILED AGAINST THE BANK THAT MAY POTENTIALLY AFFECT THE COMPANY'S FINANCIAL POSITION AND OPERATIONS AND ABOUT THEIR POSSIBLE OUTCOMES

651 lawsuits worth TL 9,622,625 in total were brought against the Bank during 2022. A total of 10,170 lawsuits brought in 2022 and previous years are currently in litigation. A provision of TL 133,257,226 had been set aside for these lawsuits as of December 31, 2022.

# ADMINISTRATIVE OR JUDICIAL SANCTIONS IMPOSED AGAINST THE COMPANY AND THE BOARD OF DIRECTORS MEMBERS ON ACCOUNT OF BREACH OF LEGISLATION

Administrative fines imposed against the Bank during the reporting period amounted to TL 2,554,796.

There are no administrative or judicial sanctions imposed against the Bank's Board members.

#### **CHANGES IN EQUITY STAKE HELD IN SUBSIDIARIES**

There were no changes in 2022.

#### INFORMATION ABOUT DEALINGS WITH THE CONTROLLING COMPANY

There were no legal transactions that would benefit the controlling companies, which were steered directly or indirectly by the controlling companies, during 2022. All legal transactions between controlling companies and TEB were carried out in accordance with market practices, the principles of commercial prudence and integrity and the arm's length principle. The Company did not incur any loss by reason of these transactions and therefore, no compensation was necessary.

In 2022 there were no legal transactions, which were carried out at the direction of the controlling companies so as to benefit the controlling companies' subsidiaries. All legal transactions between the controlling company's subsidiaries and our Company were carried out in accordance with market practices, the principles of commercial prudence and integrity and arm's length principle. The Company did not incur any loss by reason of these transactions and therefore no compensation was necessary.

No measures were taken or avoided to the benefit of our Company's direct or indirect controlling companies and therefore, no losses to the detriment of the Company arose.

No measures were taken or avoided to the benefit of the controlling company's subsidiaries and therefore, no losses to the detriment of the Company arose

## **TEB HUMAN RESOURCES GROUP**

TEB is a big family of 8,723 employees. Happiness of each member of this family is very valuable and important for TEB. Happy employees will bring happy customers and happy customers will bring sustainable success; hence, TEB positions its human resource at the heart of its strategy.

#### **TEB's Strategic Priorities**

Management approach

- We trust employees and value their ideas,
- We emphasize positive aspects through constant feedbacks and we appreciate and recognize their achievements,
- We offer them opportunities for continuous development,
- We espouse a management approach supportive of cooperation.
- Equipping our employees with the new competencies required by the business world and retaining them
- Implementing the new working models brought by the new world
- Increasing efficiency through digitalization and effective data usage
- Creating an agile culture
- Forming a human resource with a high level of risk awareness and risk management
- Making a positive impact for a better future
  - Listening to and understanding the expectations of our most important and key stakeholders, our employees, through various methods, enhancing their engagement and implementing the necessary policies and practices to be the "Top Employer"
  - Treating both external candidates and employees equally and fairly, protecting their rights, and encouraging diversity and inclusion,
  - Creating a dynamic working environment where all our employees are offered equal opportunities, continuous learning and development are supported, and innovation and entrepreneurship are encouraged,
  - Encouraging our employees' involvement in volunteering programs

# **Key Principles**

- 1. Trust, Respect & Transparency: We value each other and adopt a culture based on trust, respect and transparency.
- 2. Responsibility: We act responsibly towards all our stakeholders
- 3. Agility: We treat our Bank as our own work place and act with an agile mindset
- 4. Discipline: We comply with all rules and regulations and take our actions with a disciplined attitude
- 5. One Bank/ We Culture: We always think and act as One Bank

# Positive Management approach

# We are working hand in hand to build a "Great Place to Work"

Embracing the "Positive Management" approach and putting into life practices that value the employees, TEB has been making efforts since 2012 to build a "Great Place to Work". TEB succeeded in being the first and only bank to make the list of "Great Place to Work" in 2016.

Top Employers Institute, one of the most prestigious worldwide institutes that rates the HR policies and implementations of companies, has chosen TEB as one of the Top Employers of Europe and Turkey in 2022 and, TEB has succeeded in receiving the "Top Employer Turkey" and "Top Employer Europe" Certificates for 10 years in a row.

#### **Targeting organizational efficiency in performance management**

TEB Performance Management System is intended to align individual targets and required business results with the Bank's goals and strategies, to provide accurate guidance to the employees, to ensure their development, thereby increasing organizational efficiency.

TEB conducts the performance evaluations based on objective criteria taking into consideration the extent at which individual business targets assigned to employees are attained and their achievement of their competence targets.

## Local and international career opportunities offered to employees

TEB offers its future leaders both internal and international mobility opportunities with the support extended by BNP Paribas.

In line with TEB's objectives and, transparent communication and equal opportunity principles, all open positions at BNP Paribas and TEB Group are announced in the Bank and Group Companies and all employees have the opportunity to apply for those positions.

# TEB makes it a fundamental principle to make appointments to manager and higher-level positions from internal resources.

TEB makes it a fundamental principle to make appointments to senior manager and higherlevel positions from internal resources.

In 2022, 86% of appointments to managerial positions were made from internal resources.

During the reporting period, a total of 575 employees were promoted, 149 of them senior managers and higher-level positions, whereas 500 employees were transferred to different functions within the scope of mobility.

# Talent Management Programs aiming to develop the future leaders

Developing the future leaders is one of the main pillars of the HR management concept at TEB. With this understanding, the Bank carries out projects and initiatives focused on maximizing individual and team performances through designing new processes and systems, building on its employees' competences and offering them a working environment and diverse career opportunities that will drive their continuous development.

High-potential and high-performing TEB employees are provided with the opportunity to get together with senior management in various events, where they have a chance to introduce themselves and share their opinions in an open and cordial environment.

At TEB, the future leaders are provided with personalized learning and development opportunities which will guide their careers. In 2022, 250 talents took part in leadership programs. 184 senior manager candidates and 6 director candidates participated in the assessment program.

To its global talents, TEB offers the opportunity to take part in BNP Paribas Global Talent Development Programs. During 2022, online global development programs were made available to all global talents.

As part of the succession planning carried out regularly each year to ensure continuity in the Bank's management, succession plans for senior management positions and other critical roles were reviewed and revised in 2022 as well.

#### Effective support to employees' personal and professional development

TEB recognizes that "qualified and educated workforce" is the most significant differentiating element in the finance industry. The Bank continued to support employees' personal and professional development in the most effective way in 2022 as well.

TEB Academy structure was renewed to support employees build on the competencies that they might need at any stage of their careers. The schools opened in various disciplines including finance, sales, risk, leadership, sustainability, agileness, digitalization etc., new trends and approaches are followed up and the content offered is continuously updated according to the new competencies required by the business world.

In 2022, regular webinars were added to digital training programs offered by TEB. Approximately 3,300 employees attended the webinar series held about topics for which employees sought information or support.

Starting in 2022, emphasis has been placed on in-person classroom training and nearly 9.000 TEB employees have participated in the post-pandemic classroom training programs organized.

As these employees participated in several training programs, the number of total participants was approximately 55,500 in classroom trainings, 500 in on-the job trainings, and nearly 270,000 in e-learning programs.

#### **Career Development Programs**

TEB integrates career development processes in its academic programs and thereby prepares its employees for their future roles in advance.

The designed programs offer TEB employees the chance to build on their knowledge, skills and competencies.

# Continuously updated training and development programs

TEB constantly updates the training and development programs implemented while training the future leaders with support from the precious universities and training companies in our country in parallel with emerging needs.

In line with the changing dynamics of the era, the Bank continued to provide more personalized, agile and data-driven tailored training programs in 2022 as well.

## **TEB Future Leaders Program**

TEB offers the TEB Future Leaders Program to young talents just starting their careers in order to enable them to become the visionary banking professionals and leaders of the future by providing the initial base of their knowledge.

TEB Future Leaders Program entails vision-building topics such as Digitalization, Data Engineering, Innovation, Project Management, Data Visualization, Design-Thinking, Agility etc. besides technical training on finance. At the end of the programs conducted in collaboration with a university, participants receive their certificates and step into their banking careers.

## **TEB Positive Sales Culture Program**

TEB designed training programs centered on positive communication and customer-oriented approach to align its services with pandemic-altered customer expectations.

In the program that covers all our Head Office and field teams who are in contact with sales, executive teams are also supported with positive sales coaching.

## **TEB Sustainability Academy**

TEB continued to support employee development with Sustainable Finance training programs with the purpose of raising awareness of sustainability of employees and keeping them informed about sustainable banking approaches in 2022. The employees were given valuable information about the environmental, economic and social sustainability and the integration of sustainability concept within financial products and services.

#### **Training and Development Bulletin**

A monthly Training and Development Bulletin is published to keep TEB employees informed about internal and external development opportunities. The Training and Development Bulletins include news about webinars, videos, seminars, articles and book recommendations related to the theme of the month.

#### **TEB Leadership Academy**

Under the TEB Leadership Academy roof, leadership programs are designed as developmental journeys at various levels to cultivate leaders who will lead TEB into the future. In other words, developmental steps have been defined for young talents who start their career at TEB to acquire the leadership skills required to become top-level executives.

#### Awarded innovation and entrepreneurship activities

With its continuous efforts on innovation since 2007, TEB has been cited as an exemplar of innovation by the world-famous research company Gartner in its report "Creating and Expanding a Culture of Innovation" in the finance industry.

Having received "Turkey Innovation Champion" award in 2014, TEB was named the "Most Successful Bank in Innovation Management" by the European Financial Management Association (EFMA) for four consecutive years between 2013 through 2016.

TEB continued to regularly share the latest news and new trends in innovation, technology and entrepreneurship via various channels, to which new ones were added in 2022.

## **Intrapreneurship Program**

With the Intrapreneurship Program launched in 2014 TEB aims to create an entrepreneurial culture within the organization and to raise the intrapreneurs who conceive and are able to realize innovative projects that can change the Bank's future. Through this program, existing ways of doing business are changed, a working environment where employees can develop and implement their projects as entrepreneurs is offered, and employees are supported with training programs, mentorship and coaching.

TEB Intrapreneurship Program entered its eighth year in 2022.

## Partnerships with start-ups

As a joint working platform with the objective of accelerating innovation, TEB HOME prioritizes innovative projects coming from different channels and builds teams to implement these projects.

Within the scope of the Home Program that employs innovative methods, TEB intrapreneurs are able to test and execute their ideas and projects with the help of start-ups using their competences and carry the agile world of financial technology start-ups into the Bank.

Innovation remains an important part of TEB's DNA through programs that help TEB employees produce solutions and take initiative to lead change and thus strengthen their entrepreneurial muscles.

## The ever-growing innovation ecosystem at TEB

Since 2007, TEB has been including its customers, students, start-ups, academics and suppliers in its innovation ecosystem, in addition to its employees. While the Bank's products and services are re-designed through partnerships established, innovation culture is being spread to a much wider population.

# **TEB Open Innovation Competition**

The process started for the fifteenth edition of the annual TEB Open Innovation Competition, which is one of the largest reflections of TEB's innovation practices outside the Bank.

The finalists get ready to compete in a special innovation and entrepreneurship camp and the winners are offered career opportunities at TEB, MBA scholarship, and priority admission to TEB start-up House, as well as monetary prizes. To date, 12 finalists joined the TEB family within the scope of the Competition.

#### "My TEB My World""

TEB provides a work environment where young talents can show their potential, develop themselves continuously and create added value. With "My TEB My World" motto, TEB offers TEB employees and youngsters who want to join TEB family a successful, innovative, healthy, pleasant world which provides continuous development opportunities.

# **TEB University Internship Program**

In 2022, TEB carried out the University Internship Program for university students. Under the program, 27 university students were offered the chance to experience internship at

TEB Head Office and they were provided with e-learning opportunities on the digital environment.

## **Recruitment Practices**

In 2022, within the frame of Future Leaders programs, 86 new-graduate young talents in total joined the Bank, who will be employed at the Head Office and in the field. Furthermore, 33 new-graduate young talents were included in the Bank's IT teams. TEB aims to carry on with these programs every year and increase the number of young talents.

During 2022, a total of 1,301 candidates joined the TEB Family by using various selection and placement tools in line with the Bank's goals and strategies.

## **TEB Young Engineers Summit**

TEB Young Engineers Summit, which has by now become a traditional event, was held for the third time online in 2022. The Bank gathered with more than 100 engineering new graduates and students. At the event, participating young engineer participants were given an introduction to the banking sector and the engineering positions in the finance sector.

## **TEB Innovation and Youth Summit**

Innovation gatherings where TEB talents are being brought together around a new theme each year since 2007 was held online in 2021 and 2022. University students attending the event were provided with the chance to listen to inspirational presentations and engage in career conversations with TEB managers throughout the event.

#### **TEB Agile Studio**

IT Agile Studio was established in 2020 to increase agility at TEB and launch projects more rapidly. In 2022, development journeys in this area were designed and implemented in cooperation with the TEB Agile Studio and TEB Academy.

# A human resource capable of managing the risks in the most effective manner

"First Level Control" project, aiming to enable employees at all levels to effectively manage risks related to their own tasks and responsibilities, has been launched.

#### **TEB Volunteering Programs**

#### **TEGV – Educational Volunteers Program**

Under the program, TEB volunteers provide education support to underprivileged primary school students in six disciplines (Science, Math, Art, Coding, Reading, Writing).

#### **TEV - Mentoring Program**

TEB Volunteers meet monthly to offer career mentoring to TEV scholar students attending a high school or university under the TEV - Mentoring Program. The aim of the program is to support university students to start their business life one step ahead.

#### **Run for Kindness**

TEB Volunteers ran for a charitable cause at the 2022 İstanbul Marathon. With the donations collected in the name of TEGV (Educational Volunteers Foundation of Turkey) and TEV (Turkish Education Foundation), volunteers raised funds to cover the educational

costs and expenses of a large number of underprivileged students having difficulty in accessing education.

# A more joyous family when together

TEB employees get together at events like "Leaders' Cafe" where they can listen to senior managers' knowledge and experiences, "TEB Talks" where experts share their inspiring career and success stories and "Innovation Talks" where most recent technological developments and trends are shared. Organized digitally in 2021, the meetings continued both digitally and physically in 2022.

Employees can participate in various activities in their areas of interest and get together with colleagues outside work at TEB Band, Turkish Music Choir, TEB Photography Club, TEB Chess Club, TEB Theater and TEB Scuba Diving Club. Organized digitally in 2021, the meetings continued both digitally and physically in 2022.

Employees can participate in various activities in their areas of interest and get together with colleagues outside work at TEB Band, Turkish Music Choir, TEB Photography Club, TEB Chess Club, TEB Theater and TEB Scuba Diving Club. The activities continued on online platforms in 2022.

## **TEB Sports Academy**

Under the roof of TEB Sports Academy, in-house sports events are organized to keep employees healthy, to enhance team spirit and "we" awareness, to increase the sense of belonging of employees and to create social value within the scope of social responsibility. In the same context, employees are encouraged to participate in outside sports activities and represent the Bank in these organizations.

#### One of a kind village in the industry: SAKLIKÖY

At Saklıköy where TEB conducts its training and development activities, employees can also get together with each other and their families to socialize.

#### SUMMARY OF THE BOARD OF DIRECTORS' REPORT

#### Distinguished shareholders, customers and employees,

The rate hikes implemented by the US Federal Reserve System (the Fed) and the European Central Bank (ECB) because of increased global inflation caused a slowdown of global economy in 2022. Food and energy prices hiked due to supply issues sustained by the economies that were in the process of recovering in the aftermath of the Covid-19 pandemic. The rise in energy prices accelerated with the geopolitical risks that were aggravated in conjunction with the Russia-Ukraine war.

Throughout 2022, TEB kept supporting sustainable finance for the sake of "a better future" while helping the national economy thrive with its banking activities. TEB rolled over the sustainability-linked syndicated loan which comprised of two tranches in the amounts of EUR 200 million and USD 63.5 million, linked again to sustainability performance criteria as was the case in the previous year.

Alongside its sustainable finance support, TEB kept working to contribute value to all its stakeholders and create a positive impact for the society based on its "good and exemplary bank" notion. In a bid to fulfill its environmental responsibility, TEB launched projects aimed at reducing consumption and carbon footprint across the Bank and initiated exemplary practices in various matters including waste management, energy efficiency, water saving and so on. In addition to the financing support it extends for helping its stakeholders' sustainability transformation, TEB conducted sustainability awareness projects. TEB further broadened its sphere of influence thanks to the Family Academy project that reached its tenth year. Having provided digital financial literacy training to more than 30 thousand employees of over 50 organizations engaged in more than 10 sectors in 2022, the TEB Family Academy added yet another collaboration to the existing ones and launched a project in cooperation with the Ministry of National Education. The project is intended to deliver digital financial literacy training to more than 30 thousand employees of ver functions.

Having carried on with its growth also in 2022, TEB registered TL 275.1 billion in total assets and booked TL 11.2 billion in net profit as of 31 December 2022. Loans, which represent the most important indicator of TEB's support to the economy and its customers, accounted for 54.3% of its total assets. Giving priority to risk management and asset quality as always, TEB's total lending amounted to TL 146.7 billion, with total deposits worth TL 200.4 billion. Having maintained its consistent growth on the back of its solid capital structure and having preserved its profitability sustainably in 2022, the Bank's shareholders' equity was worth TL 25.3 billion, and its capital adequacy ratio was 18.60%, well above the target ratio of 12%.

In 2022, TEB left its 95<sup>th</sup> year behind as one of the most prestigious and deep-rooted members in the sector. We hereby present the operating results and financial statements of TEB for 2022 for your comments and review. We, as the Board of Directors, would like to thank you, our valued shareholders, our team, our customers and our business partners for your continued support and confidence.

Sincerely,

# **Board of Directors**

# **PROFIT DISTRIBUTION PROPOSAL (\*)**

TÜ	RK EKONOMİ BANKASI A.Ş. PROFIT DISTRIBUTION TABLE FOR TI	HE YEAR 2022 (TL)	
1	Paid-in / Issued Capital	2,204,390,000.00	
2	Total legal reserves (According to Legal Records)	606,596,149.20	
Infe	ormation regarding the privilege, if any privilege with respect		
to e	distribution of profit is stated in the articles of association		
3	Profit for the period	14,880,958,214.48	
4	Taxes to be paid (-)	(3,690,354,322.85)	
5	Net profit for the period ( = )	11,190,603,891.63	
6	Losses related to the Previous Years (-)	0.00	
7	Primary Legal Reserve (-)	0.00	
8	NET DISTRIBUTABLE PROFIT FOR THE PERIOD (=)	11,190,603,891.63	
9	Donations made within the year ( + )		
10	Net distributable profit (including donations)		
11	First Dividend to Shareholders	0.00	
	- Cash	0.00	
	- Share Dividend	0.00	
	- Total	0.00	
12	Dividend distributed to the holders of the privileged share	0.00	
13	Dividend distributed to		
	- The Members of Board of Directors	0.0	
	- Employees	0.00	
	- Other than Shareholders		
14	Dividend distributed to the holders of redeemed share	0.00	
	certificates		
15	Second dividend for the shareholders	0.00	
	Secondary Legal Reserves	0.00	
17	Statutory Reserves	0.00	
18		0.00	
19	EXTRAORDINARY RESERVES	0.00	
20	Other resources planned to be distributed	0.00	

DIVIDEND DISTRIBUTION TABLE								
		TOTAL DIVIDENDS		TOTAL DIVIDENDS /	DIVIDEND TO	THE SHARE		
	GROUP			NET PROFIT FOR	WITH A NOMINAL VALUE			
	GROOP			THE PERIOD	OF TL 1			
		CASH (TL)	BONUS (TL)	RATIO (%)	AMOUNT (TL)	RATIO (%)		
	Α	0.00	0.00	0.00	0.00	0.00		
	В	0.00	0.00	0.00	0.00	0.00		
NET	TOTAL	0.00	0.00	0.00	0.00	0.00		

(\*) The General Assembly is authorized with respect to dividend distribution; however, the annual General Assembly meeting had not been convened as of the date of this writing. Since the dividend distribution proposal for 2022 has not been prepared by the Board of Directors, the dividend distribution table shows only the distributable profit amount.

#### SECTION 3 - ASSESSMENT OF FINANCIAL POSITION AND RISK MANAGEMENT

## THE AUDIT COMMITTEE'S ASSESSMENT OF INTERNAL CONTROL, INTERNAL AUDIT AND RISK MANAGEMENT SYSTEMS AND ACTIVITIES DURING THE REPORTING PERIOD

The organization set up for the operation of internal control, internal audit and risk management systems at TEB was structured in accordance with the provisions of the "Regulation on Banks' Internal Systems and Internal Capital Adequacy Evaluation" published in the Official Gazette dated 11 July 2014.

The mentioned structure is aligned with the scope and nature of the Bank's operations and possesses the quality and efficiency to respond to changing conditions.

Risk Management, Compliance and Internal Control and the Internal Audit Group report to the Board of Directors; independent of one another, these units worked in coordination and successfully completed their activities in 2022.

The Board of Directors has taken necessary action to approve important strategies and policies regarding control activities and to maintain an efficient internal audit system and risk management system.

The Audit System created encompasses all operations and units of the Bank and its subsidiaries. As of year-end, the Internal Audit Group was formed of 1 Group Head, 4 Assistant Group Heads, 6 Audit Managers, 3 Supervisor Auditors, 5 Senior Auditors, 1 Senior IT Auditor, 18 Auditors, 2 IT Auditors, 30 Assistant Auditors, 4 IT Assistant Auditors, 1 Data Analysis Manager, 1 Internal Audit Group Support and Coordination Assistant Manager and 1 Executive Assistant.

The Board of Directors has taken all necessary action to make sure that the Internal Audit Group is able to audit all operations and units of the Bank and its consolidated subsidiaries without any restrictions.

In 2022 audits, 114 branches in total were audited within the scope of solo branch, 4 field processes and related head office audits.

In addition to branch audits, inspections were conducted in a total of 34 different areas: 21 at the Head Office, 7 at subsidiaries, 6 in IT. Besides these audits, Management Assessment was carried out, which covered banking and information technology processes.

The Compliance and Internal Control Group covers the Internal Control Division, Legislation Division, Compliance Division and IT Control Division, Subsidiaries Coordination Division and TRNC Compliance Division.

Internal control activities are arranged so as to cover basic control areas. According to the internal control organization, the Branches Control Department, Head Office Control Department, Finance and Treasury Transactions Control Department, Control Design and Support Department and IT and Support Department conduct the controls at branches and head office departments, respectively.

In accordance with Regulation on Internal Systems and Internal Capital Adequacy Assessment Process of Banks and MASAK regulations, regulatory and compliance functions are being conducted by Regulation and Compliance units under Compliance and Internal Control Group.

The activities of the Legislation Division are carried out in accordance with the requirements of applicable legislation and the Group's guidelines.

The aim of Risk Management system is to define, measure and monitor the Bank's risk exposure stemming from its operations and to make sure that these risks are controlled through the policies, guidelines and limits established.

Risk Management functions of the Bank and all subsidiaries are gathered under the Group Risk Management. Group Risk Management reports to TEB Group Boards of Directors via the Risk Committee and the Audit Committee at TEB A.Ş. and is responsible for carrying out the general monitoring, warning and recommendation functions on behalf of the Boards of Directors in line with the principles stipulated in this regulation.

The Bank's Group Risk Management is organized as:

- Credit Risk Management Division,
- Rating Models Development Division,
- Market Risk and Operational Risk Division and,
- Environmental and Social Credit Policies Department and Group Risk Analysis Department

At the Bank's Board of Directors meeting held on 08 November 2005, a decision was passed to set up an Audit Committee responsible for the entire TEB Group companies in view of the provisions of Article 24 of the Banking Law no. 5411.

During 2022, the Audit Committee passed 52 decisions. The Committee works committedly to monitor the risks on a consolidated basis across the entire Group, to create control points, to review documented procedures on the basis of activities, to provide the coordination among the Internal Audit Group, Risk Management, Compliance and Internal Control groups, to set up the internal control system of the same scope between the Bank and Group companies and to fulfil other liabilities in accordance with the Banking Regulation.

The Bank closely monitors and implements international best practices, as well as the new regulatory requirements regarding internal audit and risk management systems.

#### **EVALUATION OF FINANCIAL STATUS, PROFITABILITY AND SOLVENCY**

A review of TEB's financial statements that are drawn up in accordance with the regulations of the Banking Regulation and Supervision Agency (BRSA) reveals as follows:

TEB's after-tax profit for 2022 reached TL 11.2 billion and the Bank posted a RoE of 58.72% in line with its strategies focused on profitability and productivity. Sustaining a consistent growth with its strong capital structure, TEB's equity was TL 25.3 billion and its capital adequacy ratio was realized as 18.60%, considerably higher than target ratio of 12%.

The Bank increased its total assets by 41.8% to reach TL 275,147 million in 2022 while credits which are the most important indicator of TEB's contribution to the economy and its customers became TL 149.3 billion constituting 54% of total assets.

While time deposits volume which meets a great portion of the Bank's funding requirement, total deposits as a percentage of liabilities became 73%. On the other hand, demand deposits also increased to reach TL 73.4 billion and had a great contribution to the Bank in terms of funding costs.

In 2022, TEB rolled over its sustainability-linked syndicated loan. The Bank signed the sustainability-linked syndicated loan with a term of 367 days on 31 October 2022. The facility comprises of two tranches for the amounts of EUR 200 million and USD 63.5 million. To be allocated for general financing of foreign trade, the all-in cost of the loan facility is Euribor+4.00% for the Euro tranche and Sofr+4.25% for the USD tranche.

## RISK MANAGEMENT POLICIES ACCORDING TO VARIOUS TYPES OF RISKS

#### **Credit Risk**

Credit risk is the risk of a contracting party's defaulting in the performance of its contractual obligations and thus causing the other party to incur a financial loss. The TEB Group is exposed to credit risk basically through trading, trade finance, treasury and leasing activities but credit risk may also arise in other circumstances and due to other reasons.

One of the most prominent characteristics of the Bank is its conservative lending policy and solid asset structure that go hand in hand with a consistent growth strategy.

The authority to extend limits and allocate loans basically lies with the Board of Directors, which has delegated part of this authority to the Credit Committee and the General Manager in line with the principles and procedures set out by the BRSA. In turn, the General Manager has delegated part of his authority to Credit Groups and Business Lines jointly on the basis of rules approved by the Board of Directors.

Loans are extended within the limits defined for each debtor and each group of debtors. Every customer that performs a transaction on credit must have a credit limit allocated by the relevant authorities and customers are systematically prevented from exceeding those credit risk limits.

Credit decisions are taken after loan proposals are first approved by a credit analyst together with the credit department and the related business line.

Credit limits are allocated to borrowers identified as having the ability to generate cash flow, the ability to make repayments with the income generated on their business operations, reliable financial data, strong shareholder's equity and an administration and shareholding structure made up of people having high morality and business experience.

Credit risk concentration arises when customers are of a nature that would cause their ability to fulfill contractual obligations to be similarly affected by changes in economic, political or other conditions. Customers engaged in similar business activities or pursuing activities in the same geographical region are monitored with respect to credit concentration.

In general, the TEB Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, continually assessing the credibility and creditworthiness of counterparties, diversifying its lending activities to avoid undue concentrations of risks with individuals or groups of customers or industries and by obtaining necessary collateral when appropriate. The credit limits to be allocated are determined in accordance with the related counterparty's financial structure, certain qualitative criteria and the quality of any collateral to be provided.

Pursuant to the prudent policies the Bank adopts, the maximum credit limit that can be allocated to a customer is kept below legal limits, thus minimizing the risk of loan concentration.

Limits set by the Board of Directors are regularly monitored and reported.

After a loan facility is offered, the Credit Monitoring Department monitors the customer's repayment capability and the sufficiency and adequacy of the collateral. In this way, any problematic loan is identified at an early stage.

The Bank uses several in-house credit rating models for corporate and SME customers engaged in the production, service, factoring, construction, municipality and precious metal sectors.

The ratings are used for the purposes of credit allocation and delegation, assessing TFRS 9 (Turkish Financial Reporting Standards) collective provisions, credit reporting, portfolio management and stress testing.

The Group Risk Management reports to the Risk Committee, the Audit Committee, the Risk Policies Committee and the Board of Directors and on a regular basis presenting the Bank's risk concentrations, a breakdown of the Bank's loan portfolio by ratings, specific segments of the loan portfolio, large exposures, large non-performing accounts and impairment allowances as well as default and recovery rates.

The credit risks and limits related to financial institutions are determined by the Financial Institutions and Counterparty Risk Committee, which is a sub-committee of the Credit Committee. The limits and exposures set are monitored daily by the Group Risk Management.

Where a loan is granted subject to collateral being given, the Bank's policy is to require the collateral to be perfected before funds are advanced and to avoid currency and maturity mismatches. All collateral should be given in a legally valid manner and should be liquid in nature. In this context, real estate should be of a fast-moving nature.

The Bank classifies overdue (non-performing) loans in view of the current regulatory rules.

Both collective and specific provisions are made with methodologies that are compliant with both TFRS 9 standards and BNP Paribas methodologies.

#### Interest Rate Risk

Interest rate risk involves possible losses that may be incurred due to fluctuations and volatilities in interest rates depending on maturity mismatches or the structures of interest rate-sensitive products in the balance sheet.

Protection against fluctuations in interest rates is the topmost priority for TEB. Interest rate risk is managed by the Assets and Liabilities Committee (ALCO). Decisions taken by ALCO are executed by the Assets and Liabilities Management Department under the Asset and Liability Management and Treasury Group.

Interest rate risk is determined by measuring the rate of sensitivity of assets, liabilities and offbalance sheet items to interest rates. The Board of Directors has set risk tolerance limits for the net interest income sensitivity and market value of equity sensitivity. TEB runs simulations of interest income according to estimated macroeconomic indicators. Duration, gap and sensitivity analyses are conducted and these calculations are conveyed to ALCO and to Market and Liquidity Risk Committee. Possible negative effects of interest rate fluctuations on financial position and cash flow are minimized by means of prompt decisions. The management monitors the interest rate movements in the market on a daily basis and can make changes whenever necessary in deposit and loan rates.

When determining short, medium and long- term pricing strategies, TEB's Assets and Liabilities Committee manages maturity mismatch and adopts the principle of working with positive balance sheet margins as its pricing policy.

## Market Risk

Market risk involves possible losses a bank may incur as a result of the exposure of its balance sheet and off-balance sheet accounts to interest rate risk, exchange rate risk, commodity risk and equity position risk resulting from fluctuations in the financial markets, in interest rates, exchange rates, commodity or stock prices.

TEB's Board of Directors ensures that the Group Risk Management and senior management take the necessary steps to properly measure, control and manage the Bank's exposure to market risk.

The Board of Directors determines market risk limits and periodically revises these limits in accordance with market conditions and the strategies of TEB. All assessments regarding market risks are also evaluated by the Market and Liquidity Risk Committee that meets on a monthly basis. With regard to TEB's daily transactions, stop-loss and transaction limits, PV01 (base points sensitivity) and VaR limits are applied on the basis of each product. The Board of Directors assigns limits for positions in derivatives and similar contracts. Transactions are carried out within these limits and the limits are monitored and reported daily.

The market risk of the Bank is calculated using a standard method and reported to legal authorities.

The market risk can influence the Value-at- Risk (VaR) figure, which is also calculated using financial models. VaR figure is calculated using historical simulation method on the basis of a 250-business-day market data and a one-day holding period in a 99% confidence interval. Daily VaR figures are used for internal reporting and risk monitoring of the Bank. Back testing is periodically performed to validate the accuracy of calculations and the methods used.

The VaR figures calculated by internal models to predict losses in the event of a crisis are also verified by scenario analyses and stress tests and are then reported to senior management and the Board of Directors.

Scenario analyses and stress tests involve the reapplication of past crises to existing portfolios or the observation of likely losses due to interest and foreign exchange shocks.

# **Liquidity Risk**

Liquidity risk is defined as the risk resulting from lack of sufficient cash holdings or cash inflow to fully meet cash obligations in due time, because of imbalanced cash flow.

Liquidity risk also includes the risk of loss that may arise when it is not possible for a bank to adequately close positions at favorable prices and at sufficient amounts or as rapidly as

required, or when a bank is unable to exit the positions held, due to inability to enter the market as needed, to shallow market structure in certain products or to obstacles arising in the markets.

TEB's policies focus on maintaining the quality of its asset structure, so that liquid assets can meet all obligations. Striving to be one of the most liquid banks in the sector is of utmost importance to TEB. The Board of Directors regularly monitors and determines liquidity ratios and the relevant standards for maintaining high liquidity at all times.

TEB has in place an effective management reporting system for timely reporting of the liquidity position to the Board of Directors, senior management and all related units. Cash flow analyses are carried out for different maturity structures and currency units. Maturity mismatches are monitored and concentrations in funding sources are closely monitored. All related analyses are evaluated in detail by the Market and Liquidity Risk Committee that meets at least once a month.

As a matter of general policy, consistency in maturities and interest rates of assets and liabilities is maintained at all times in line with Assets and Liabilities Management strategies. The difference arising from the return and cost of TL and foreign currency asset-liability items in the balance sheet is constantly managed by targeting positive margin.

With regard to the sources of funding and liquidity, it is observed that while the greater part of the liquidity requirement of TEB is met by deposits bonds issue, syndicated loans and prefinancing products are also used at times to obtain funds in addition to deposits.

#### **Operational Risk**

Operational risk refers the possibility of loss resulting from inadequate or failed internal processes, people, and systems or ordinary or extraordinary external incidents,

Operational risk management principles are set out in the Operational Risk Management Policy approved by the Board of Directors.

Advanced measurement approach tools are used to measure operational risk. It is targeted to measure operational risk through historical incident analyses, risk indicators, process analyses, scenario analyses, stress tests and risk self-assessment studies.

Risk exposure is constantly monitored to determine whether it is within the Bank's risk appetite and is overseen by the Board of Directors via the Audit Committee. Remedial actions for identified weaknesses are assessed and put into account by the Bank's related management committees.

# **Counterparty Credit Risk**

Counterparty credit risk is defined as the risk of each party arising from contract, that neither can deny liability for.

The Bank aims to manage counterparty credit risk in a manner presenting a true and fair view, using predefined methods.

Implementation procedures regarding counterparty credit risk are defined in the policy document approved by the Board of Directors.

The tasks mentioned below are included in counterparty credit risk management:

- Clearly determine open positions of counterparty credit risk
- Recognize the tools forming the systemic infrastructure in the measurement and management of risk (risk management)
- Define each counterparty, group, country and risk limits
- Report open positions and projected size of risk
- Reduce risk through framework agreements (ISDA, CSA, GMRA, etc.), receiving collateral and margin completion within the scope of counterparty credit risk measurement

Strategy, policy and implementation procedures for counterparty credit risk are defined in the policy document approved by the Board of Directors.

## CREDIT RATINGS ASSIGNED BY RATING AGENCIES AND INFORMATION ON THEIR CONTENTS

The current ratings of the Bank are as follows:

Moody's Investor Services	
Baseline Credit Assessment	b3
Adjusted Baseline Credit Assessment	b1
Long Term Foreign Currency Deposit Rate:	B3
Short Term Foreign Currency Deposit Rate:	NP
Long Term Turkish Lira Deposit Rate	B1
Short Term Turkish Lira Deposit Rate:	NP
Outlook	Stable
Fitch Ratings :	
Foreign Currency Commitments	
Long Term	В-
Short Term	В
Outlook	Negative
Turkish Lira Commitments	
Long Term	В
Short Term	В
Outlook	Negative
National	AA (tur)
Outlook	Stable
Financial Capacity Rating	b-
Shareholder Support Rating	b-

#### DONATIONS

Scope of Donations and Aids	Amount (TL)
Donations to Foundations and Associations Working for	
Public Interest	124,783
Donations to Schools	460,000
Donations in Kind to Public Institutions	181,054
Scholarships to Students	147,000
Total	912,837

#### FIVE-YEAR SUMMARY OF FINANCIAL INFORMATION INCLUDING THE REPORTING PERIOD

		2018-		2019-		2020-		2021-		2022-
(TL thousand)		2017		2018		2019		2020		2021
	31.12.2018	change	31.12.2019	change	31.12.2020	change	31.12.2021	change	31.12.2022	change
Liquid Assets	19,852,854	47.18%	21,336,601	7.47%	30,973,934	45.17%	47,341,927	52.84%	60,371,384	27.52%
Securities	6,699,383	20.53%	11,740,554	75.25%	22,802,391	94.22%	29,516,172	29.44%	52,294,716	77.17%
Loans	63,998,823	1.12%	65,577,143	2.47%	78,884,319	20.29%	103,783,001	31.56%	144,287,445	39.03%
Other Assets	6,446,104	88.48%	8,695,870	34.90%	7,387,398	-15.05%	13,415,922	81.61%	18,193,871	35.61%
Total Assets	96,997,164	13.11%	107,350,168	10.67%	140,048,042	30.46%	194,057,022	38.56%	275,147,416	41.79%
Demand Deposits	11,644,855	22.52%	16,786,665	44.16%	32,754,131	95.12%	58,517,838	78.66%	73,413,270	25.45%
Time Deposits	52,572,309	14.11%	55,407,662	5.39%	61,019,347	10.13%	73,321,412	20.16%	126,977,781	73.18%
Funds Borrowed	14,671,854	-3.39%	13,412,150	-8.59%	20,490,810	52.78%	31,678,510	54.60%	27,672,292	-12.65%
Other Liabilities	8,369,638	40.07%	12,023,117	43.65%	14,373,903	19.55%	16,921,444	17.72%	21,742,901	28.49%
Equity (excl. profit)	8,736,805	9.89%	8,650,220	-0.99%	10,232,537	18.29%	11,704,921	14.39%	14,150,568	20.89%
Net Income	1,001,703	-6.28%	1,070,354	6.85%	1,177,314	9.99%	1,912,898	62.48%	11,190,604	485.01%
Total Liabilities	96,997,164	13.11%	107,350,168	10.67%	140,048,042	30.46%	194,057,022	38.56%	275,147,416	41.79%
Return on Equity	4.15%	1.13%	5.99%	1.84%	4.22%	-1.77%	3.08%	-1.14%	1.76%	-1.33%
Return on Assets	11.18%	-2.20%	11.50%	0.32%	11.61%	0.11%	15.82%	4.21%	58.72%	42.90%
Capital Adequacy Ratio	1.10%	-0.20%	1.05%	-0.05%	0.95%	-0.10%	1.15%	0.19%	4.77%	3.62%
Return on Equity	16.93%	0.81%	16.95%	0.02%	18.51%	1.56%	18.05%	-0.46%	18.60%	0.55%

#### BRANCHES

BRANCH	ADDRESS	COUNTY	PROVINCE	TELEPHONE
4. Levent Branch	Emniyet Evleri Mahallesi Eski Büyükdere Caddesi No:11/A Kağıthane 34415 İSTANBUL	KAĞITHANE	İSTANBUL	+ 90 850 204 00 49
4. Sanayi Branch	129 Sokak, No: 1/E 4. Sanayi Sitesi	BORNOVA	İZMİR	+ 90 850 204 03 45
A.O.S.B. İzmir Branch	M. Kemal Atatürk Bulvarı No:42 / 19 Çiğli 35620 İzmir	ÇİĞLİ	İZMİR	+ 90 850 204 00 67
Acıbadem Branch	Acıbadem Caddesi, No:164/4 Üsküdar 34660 İstanbul	ÜSKÜDAR	İSTANBUL	+ 90 850 204 01 83
Adana Atikop Branch	Yeşiloba Mahallesi Turhan Cemal Beriker Bulvarı Adana İş Merkezi A Blok No:443/E Seyhan 01100 Adana	SEYHAN	ADANA	+ 90 850 204 05 35
Adana Çarşı Branch	Karasoku Mahallesi,Kızılay Cad.No:14 01010 Seyhan - ADANA	SEYHAN	ADANA	+ 90 850 204 04 45
Adana Çukurova Branch	Çınarlı Mahallesi Atatürk Caddesi No: 15 Seyhan 01120 ADANA	SEYHAN	ADANA	+ 90 850 204 05 24
Adana Mobilyacılar Branch	Güzelevler Mah. Mobilyacılar Sitesi Meşe Cad. No:18 A Kısım Yüreğir 01310 ADANA	YÜREĞİR	ADANA	+ 90 850 204 02 69
Adana Toros Branch	Beyazevler Mahallesi Bülent Angın Bulvarı No:128/A Çukurova 01170 ADANA	ÇUKUROVA	ADANA	+ 90 850 204 04 46
Adapazarı Çarşı Branch	Orta Mahalle Soğan Pazarı Caddesi No:8 Adapazarı 54040 SAKARYA	ADAPAZARI	SAKARYA	+ 90 850 204 05 05
Adapazarı Branch	Tığcılar Mahallesi, Atatürk Bulvarı, No:27	MERKEZ	SAKARYA	+ 90 850 204 01 13
Adıyaman Branch	Yenipınar Mahallesi, Atatürk Caddesi, No:31 A/A Merkez 02100 ADIYAMAN	MERKEZ	ADIYAMAN	+ 90 850 204 02 81
Afyon Branch	Dumlupınar Mahallesi Kadınana Caddesi Davulcuoğlu İş Merkezi No:5A Merkez 03200 AFYONKARAHİSAR	MERKEZ	AFYONKARAHİSAR	+ 90 850 204 01 16
Akdeniz Sanayi Branch	Şafak Mah. 5009 Sokak Akdeniz Sanayi Sitesi 36. Blok No:114 Kepez 07224 Antalya	KEPEZ	ANTALYA	+ 90 850 204 02 04
Akdeniz Üniversitesi Branch	Akdeniz Üniversitesi Dumlupınar Bulvarı Olbia Çarşısı Kampüs Konyaaltı 07058 ANTALYA	KONYAALTI	ANTALYA	+90 850 204 07 32
Akdeniz Üniversitesi Tıp Fakültesi Branch	Dumlupınar Bulvarı Akdeniz Üniversitesi Tıp Fak. Hastanesi H Blok Giriş Katı Konyaaltı 07070 ANTALYA	KONYAALTI	ANTALYA	+ 90 850 204 07 72
Akhisar Branch	Şehit Teğmen Ün Cad. Paşa Mahallesi No:78 Akhisar 45200 Manisa	AKHİSAR	MANİSA	+ 90 850 204 02 59
Aksaray İstanbul Branch	Kemalpaşa Mah. Ordu Caddesi No:66A Kat: 1 Fatih 34134 İSTANBUL	FATİH	İSTANBUL	+ 90 850 204 00 72
Aksaray Branch	Hamidiye Mahallesi 761/Şehit Ali Mutlu Sokak No:1/1 Merkez 68100 AKSARAY	MERKEZ	AKSARAY	+ 90 850 204 03 54
Aksaz Branch	Aksaz Deniz Üs Komutanlığı, Aksaz	MARMARİS	MUĞLA	+ 90 850 204 02 40
Akşehir Branch	Meydan Mahallesi İnönü Cad. No:64 Akşehir 42550 KONYA	AKŞEHİR	KONYA	+ 90 850 204 02 86

Alanya Mahmutlar Branch	Mahmutlar Mahallesi Barbaros Caddesi No:98B/A Alanya 07450 ANTALYA	ALANYA	ANTALYA	+ 90 850 204 01 73
Alanya Sanayi Branch	Cumhuriyet Mahallesi Keykubat Blv. No:218 Alanya 07400 ANTALYA	ALANYA	ANTALYA	+ 90 850 204 06 04
Alanya Branch	Atatürk Cad. 42/A Alanya 07400 ANTALYA	ALANYA	ANTALYA	+ 90 850 204 01 08
Alaşehir Branch	Soğuksu Mahallesi Sekine Evren Caddesi No:87 Alaşehir 45600 Manisa	ALAŞEHİR	MANİSA	+90 850 204 06 64
Alemdar Branch	Alemdar Caddesi, Ömerağa Mahallesi, No:19	ізміт	KOCAELİ	+ 90 850 204 03 48
Aliağa Branch	İstiklal Cad.No:35/B	ALİAĞA	İZMİR	+ 90 850 204 02 11
Alibeyköy Branch	Alibeyköy Mahallesi Namık Kemal Caddesi 30/A Eyüp 34060 İSTANBUL	EYÜP	İSTANBUL	+ 90 850 204 05 61
Alsancak Branch	1382 Sk. 33/A Bodrum Kat Alsancak Konak 35220 İZMİR	KONAK	İZMİR	+ 90 850 204 04 55
Altıyol Branch	Osmanağa Mah. Söğütlüçeşme Cad. No:124A Kadıköy 34714 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 00 87
Altunizade Branch	Kısıklı Cad. No:19 Altunizade	ÜSKÜDAR	İSTANBUL	+ 90 850 204 00 95
Amasya Branch	Yüzevler Mahallesi Mustafa Kemal Paşa Caddesi No:76/A-B-1 Merkez 05100 AMASYA	MERKEZ	AMASYA	+90 850 204 06 87
Anamur Branch	Esentepe Mahallesi, Atatürk Bulvarı, No: 8/B	ANAMUR	MERSIN	+ 90 850 204 03 04
Ankara 4. Kolordu Branch	4. Kolordu Komutanlığı, Samsun Yolu Üzeri, Mamak 06265 Ankara	МАМАК	ANKARA	+ 90 850 204 02 85
Ankara Mustafa Kemal Branch	Mustafa Kemal Mah. Şehit Öğretmen Şenay Aybüke Yalçın Cad. No:4A Çankaya 06530 Ankara	ÇANKAYA	ANKARA	+ 90 850 204 03 42
Ankara Branch	Mustafa Kemal Mah. Şehit Öğretmen Şenay Aybüke Yalçın Cad. No:4A Çankaya 06530 Ankara	ÇANKAYA	ANKARA	+ 90 850 204 00 06
Antakya Mustafa Kemal Branch	Güzelburç Mah. E5 Karayolu Cad. Kutsal Mobilya Blok No:12 Antakya 31060 Hatay	ANTAKYA	НАТАҮ	+90 850 204 07 82
Antakya Branch	Yavuz Selim Cad. 5. Mıntıka Zühtiye Ökten Çarşısı No:1-2 Antakya Merkez 31100 Hatay	Merkez	НАТАУ	+ 90 850 204 00 73
Antalya Etiler Branch	Etiler Mahallesi 851 Sokak No:2 Muratpaşa 07010 ANTALYA	MURATPAŞA	ANTALYA	+ 90 850 204 01 88
Antalya Muratpaşa Branch	Tahılpazarı Mah. Şarampol Cad. Ömer Melli İş Hanı No:86A Muratpaşa 07040 ANTALYA	MURATPAŞA	ANTALYA	+ 90 850 204 03 87
Antalya Sanayi Branch	Yükseliş Mahallesi Gazi Bulvarı No:123/1 Kepez 07025 Antalya	KEPEZ	ANTALYA	+ 90 850 204 05 60
Antalya Branch	Etiler Mahallesi Adnan Menderes Bulvarı Birlik Apartmanı No:53/A-B Muratpaşa 07010 ANTALYA	MURATPAŞA	ANTALYA	+ 90 850 204 00 25
Antalya Toptancı Hali Branch	Güneş Mahallesi Yeni Toptancı Hal Kompleksi B2/1 Blok No:1 Kepez 07260 Antalya	KEPEZ	ANTALYA	+ 90 850 204 03 18

Aspendos Kurumsal Branch	Etiler Mahallesi Adnan Menderes Bulvarı Birlik Apartmanı No:53/A-B Asma Kat Muratpaşa 07010 ANTALYA	MURATPAŞA	ANTALYA	+ 90 850 204 02 82
Atakum Branch	Mimar Sinan Mahallesi 162 Sok. No:17/E Atakum 55200 Samsun	АТАКИМ	SAMSUN	+ 90 850 204 01 98
Ataşehir Finans Merkezi Branch	Barbaros Mahallesi Halk Caddesi TEB Blok No:47 İç kapı No: 1 Ataşehir 34746 İstanbul	ATAŞEHİR	İSTANBUL	+ 90 850 204 07 88
Ataşehir Branch	Atatürk Mahallesi Ataşehir Bulvarı No:14/F Özel İşyeri:1 Ataşehir 34758 İstanbul	ATAŞEHİR	İSTANBUL	+ 90 850 204 04 35
Atatürk Caddesi Adana Branch	Kurtuluş Mahallesi Atatürk Caddesi Meryem Gizer Apartmanı No:63/A Seyhan 01130 Adana	SEYHAN	ADANA	+ 90 850 204 01 17
Atrium Branch	Ataköy 7-8-9-10. Kısım Mahallesi Karanfil Sk Atrium AVM Apt. No: 2/61 Bakırköy 34158 İstanbul	BAKIRKÖY	İSTANBUL	+ 90 850 204 04 72
Avcılar Çarşı Branch	Merkez Mahallesi, Reşitpaşa Caddesi, No:41 Avcılar 34310 İstanbul	AVCILAR	İSTANBUL	+ 90 850 204 02 41
Avcılar Branch	Mustafa Kemal Paşa Mahallesi Firuzköy Bulvarı No:115A Avcılar 34320 İstanbul	AVCILAR	İSTANBUL	+ 90 850 204 00 74
Aydın Çarşı Branch	Hasan Efendi - Ramazan Paşa Mah. Hükümet Bulvarı No: 17/1 Efeler 09110 AYDIN	EFELER	AYDIN	+ 90 850 204 05 12
Aydın Branch	Kurtuluş Mahallesi Adnan Menderes Bulvarı No:40B/B Efeler 09020 AYDIN	EFELER	AYDIN	+ 90 850 204 00 75
Ayvalık Branch	İsmetpaşa Mahallesi Atatürk Bulvarı Caddesi No:109 Ayvalık 10400 Balıkesir	AYVALIK	BALIKESİR	+90 850 204 07 14
Bafra Branch	Hacınabi Mahallesi, Tekel Caddesi, No:40 Bafra 55400 SAMSUN	BAFRA	SAMSUN	+ 90 850 204 03 33
Bağcılar Branch	İstanbul Cad. No:12/B	BAĞCILAR	İSTANBUL	+ 90 850 204 01 76
Bahçelievler İstanbul Branch	İzzettin Çalışlar Caddesi, No:40	BAHÇELİEVLER	İSTANBUL	+ 90 850 204 02 34
Bahçeşehir Branch	Bahçeşehir 2. Kısım Mahallesi Süzer Bulvarı No:13 Başakşehir 34488 İstanbul	BAŞAKŞEHİR	İSTANBUL	+ 90 850 204 00 76
Bakırköy Meydan Branch	Kartaltepe Mahallesi İncirli Caddesi No:12/14 Bakırköy 34145 İstanbul	BAKIRKÖY	İSTANBUL	+ 90 850 204 03 93
Bakırköy Branch	Cevizlik Mah, İstanbul Cad, No:24 Bakırköy 34142 İstanbul	BAKIRKÖY	İSTANBUL	+ 90 850 204 00 14
Balçova Branch	Onur Mah. Ata Cad. No:48/A Balçova 35330 İZMİR	BALÇOVA	İZMİR	+ 90 850 204 02 16
Balgat Branch	Ceyhun Atıf Kansu Cad. No:80 Balgat	ÇANKAYA	ANKARA	+ 90 850 204 01 50
Balıkesir Çarşı Branch	Altıeylül Mahallesi, Anafartalar Caddesi No:25/B Altıeylül 10100 BALIKESİR	ALTIEYLÜL	BALIKESİR	+ 90 850 204 04 98
Balıkesir Branch	Hisariçi Mahallesi Örücüler Caddesi No:14B Karesi 10010 BALIKESİR	KARESİ	BALIKESİR	+ 90 850 204 00 77
Balmumcu Branch	Gayrettepe Mah. Yener Sok. Türk Ekonomi Bankası Blok No:1A Beşiktaş 34349 İstanbul	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 07 89

Bandırma Branch	İnönü Caddesi, No:68/A	BANDIRMA	BALIKESİR	+ 90 850 204 03 51
Bartın Branch	Kırtepe Mahallesi Hamam Caddesi No: 5 Merkez 74100 BARTIN	MERKEZ	BARTIN	+ 90 850 204 06 77
Başkent Kurumsal Branch	Simon Bolivar Cad. No:17 Kat:1-2 ÇANKAYA 06680 ANKARA	ÇANKAYA	ANKARA	+ 90 850 204 04 56
Batı Ataşehir Branch	Barbaros Mahallesi Halk Caddesi No:47/1 Ataşehir 34746 İstanbul	ATAŞEHİR	İSTANBUL	+90 850 204 06 74
Batman Branch	Gap Mahallesi, Turgut Özal Bulvarı Babil Plaza No: 90 C Merkez 72070 BATMAN	MERKEZ	BATMAN	+ 90 850 204 03 28
Bayındır Branch	Mithatpaşa Mah. Fevzi Paşa Cad. No:23A Bayındır 35840 İZMİR	BAYINDIR	İZMİR	+90 850 204 07 25
Bayramiç Branch	Camicedit Mahallesi Atatürk Caddesi no:22 A Bayramiç 17700 ÇANAKKALE	BAYRAMİÇ	ÇANAKKALE	+90 850 204 07 27
Bayrampaşa Branch	Yenidoğan Mah. Abdi İpekçi Cad. No:4D Bayrampaşa 34030 İSTANBUL	BAYRAMPAŞA	İSTANBUL	+ 90 850 204 00 22
Bayramyeri Branch	Saraylar Mahallesi Enverpaşa Caddesi Katrancı İşh. No:26/1 Merkezefendi 20010 Denizli	MERKEZEFENDİ	DENİZLİ	+ 90 850 204 00 98
Bebek Branch	Cevdet Paşa Caddesi, No:55 Bebek	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 00 48
Bekirpaşa Branch	28 Haziran Mahallesi Turan Güneş Caddesi No:301 A İzmit 41060 Kocaeli	İZMİT	KOCAELİ	+ 90 850 204 03 13
Bergama Branch	Ertuğrul Mahallesi Park Otel Sokak No:10 Bergama 35700 İZMİR	BERGAMA	İZMİR	+90 850 204 06 97
Beşevler Sanayi Branch	Üçevler Mahallesi Nilüfer Cad 4 Nilüfer 16130 BURSA	NİLÜFER	BURSA	+ 90 850 204 01 20
Beşiktaş Çarşı Branch	Cihannuma Mahallesi Salih Efendi Sok. No:7 Beşiktaş 34353 İstanbul	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 05 42
Beşiktaş Branch	Ortabahçe Cad.No :2	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 00 78
Beşyüzevler Branch	Barbaros Hayrettin Paşa Mah. Eski Edirne Asfaltı Cad. No:224B Gaziosmanpaşa 34520 İSTANBUL	GAZİOSMANPAŞA	İSTANBUL	+ 90 850 204 00 79
Beyazıt Branch	Mimar Hayrettin Mah. Yeniçeriler Caddesi No:29 Bayazıt Fatih 34126 İstanbul	FATİH	İSTANBUL	+ 90 850 204 01 23
Beykent Branch	Cumhuriyet Mah.Gürpınar Yolu Beylikdüzü San.Sitesi B2 Blok No:325- 326-327-328-355-356 B.Çekmece 34500-İST	BÜYÜKÇEKMECE	İSTANBUL	+ 90 850 204 06 37
Beykent Üniversitesi Branch	T.C Beykent Üniversitesi Ayazağa Kampüsü, Ayazağa Mahallesi, Hadımkoru Caddesi, No:19A Sarıyer 34485 İSTANBUL	SARIYER	İSTANBUL	+90 850 204 06 63
Beylikdüzü E-5 Branch	Barbaros Hayrettin Paşa Mah. Şehitler Cad. Beymahall Sit. No:5 B/1 Esenyurt 34522 İSTANBUL	ESENYURT	İSTANBUL	+ 90 850 204 04 07
Beylikdüzü Branch	Beylikdüzü OSB Mah. Açelya Cad. No:1/8 Beylikdüzü 34524 İSTANBUL	BEYLİKDÜZÜ	İSTANBUL	+ 90 850 204 00 47
Beyoğlu Branch	Hüseyinağa Mahallesi Hamalbaşı Caddesi No:6/A Beyoğlu 34435 İstanbul	BEYOĞLU	İSTANBUL	+ 90 850 204 04 51

Piga Pranch	İstiklal Mahallesi İstiklar Caddesi	BİGA	CANAKKALE	00 850 204 02 77
Biga Branch	No:106-108 İç Kapı No:1 Biga 17200 Çanakkale	BIGA	ÇANAKKALE	+ 90 850 204 02 77
Bodrum Bitez Branch	Merkez Mahallesi, Atatürk Bulvarı No: 203/A1-A3 Konacık - Bodrum 48480 MUĞLA	BODRUM	MUĞLA	+ 90 850 204 03 14
Bodrum Branch	Türk Kuyusu Mahallesi, Kıbrıs Şehitleri Caddesi, No:65/A-65/B Bodrum 48400 Muğla	BODRUM	MUĞLA	+ 90 850 204 01 06
Boğazlıyan Branch	Çarşı Mahallesi Mescit Caddesi No:17 Boğazlıyan 66400 YOZGAT	BOĞAZLIYAN	YOZGAT	+90 850 204 07 38
Bolu Branch	Aktaş Mahallesi İzzet Baysal Caddesi No:118 E Merkez 14200 BOLU	MERKEZ	BOLU	+ 90 850 204 01 42
Bornova Çarşı Branch	Mustafa Kemal Cad. No:11-A/B Bornova 35040 İzmir	BORNOVA	İZMİR	+ 90 850 204 03 98
Bornova Branch	Manavkuyu Mahallesi Mustafa Kemal Caddesi 132/1A Bayraklı 35535 İZMİR	BAYRAKLI	İZMİR	+ 90 850 204 01 00
Bostancı E5 Branch	İçerenköy Mah. Değirmen Yolu Cad. No:31/1A Ataşehir 34752 İstanbul	ATAŞEHİR	İSTANBUL	+ 90 850 204 04 31
Bostanlı Branch	Bostanlı Mahallesi Cemal Gürsel Caddesi No: 526/B Karşıyaka 35590 İZMİR	KARŞIYAKA	İZMİR	+ 90 850 204 02 31
Bozüyük Branch	Yeni Mahalle İsmet İnönü Caddesi No:67 Bozüyük 11300 BİLECİK	BOZÜYÜK	BILECIK	+90 850 204 06 86
Buca Branch	Kozağaç Mahallesi Uğur Mumcu Caddesi No:96 Buca 35390 İZMİR	BUCA	İZMİR	+90 850 204 06 96
Burdur Branch	Özgür Mahallesi, Gazi Caddesi,No:79A Merkez 15200 Burdur	MERKEZ	BURDUR	+ 90 850 204 02 73
Bursa Balat Branch	Ahmet Yesevi Mah. Sanayi Cad. Üründül Plaza Sitesi Üründül Plaza Blok No: 517 A Nilüfer 16225 Bursa	NİLÜFER	BURSA	+ 90 850 204 04 65
Bursa Cumhuriyet Caddesi Branch	Tuzpazarı Mah. Cumhuriyet Caddesi No:114 Osmangazi 16020 BURSA	OSMANGAZİ	BURSA	+ 90 850 204 05 87
Bursa Organize Sanayi Branch	Organize San.Bölgesi,Ali Osman Sönmez Bulv. Bankalar Cad. 16159 Nilüfer/BURSA	NİLÜFER	BURSA	+ 90 850 204 03 84
Bursa Serbest Bölge Branch	Ata Mah. Serbest Bölge Orkide Cad. No:13/1 Gemlik 16600 BURSA	GEMLİK	BURSA	+ 90 850 204 00 65
Bursa Branch	Doğanbey Mahallesi Fevzi Çakmak Caddesi, No:52/B Osmangazi 16220 BURSA	OSMANGAZİ	BURSA	+ 90 850 204 00 17
Büsan Sanayi Sitesi Branch	Fevzi Çakmak Mah. KOSGEB Caddesi No:1/1 Karatay 42050 Konya	KARATAY	KONYA	+ 90 850 204 01 18
Büyükçekmece Branch	19 Mayıs Mahallesi Nutuk Caddesi No:48A/1 Büyükçekmece 34500 İSTANBUL	BÜYÜKÇEKMECE	İSTANBUL	+ 90 850 204 01 89
Caddebostan Branch	Caddebostan Mahallesi Bağdat Caddesi No:265A/1 Kadıköy 34728 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 01 10
Çağlayan Branch	Çağlayan Mahallesi Kağıthane Cad. No:141 C Kağıthane 34403 İSTANBUL	KAĞITHANE	İSTANBUL	+ 90 850 204 01 57

Çanakkale Branch	Kemalpaşa Mahallesi, Değirmenlik Sokak No:49 /1 Merkez 17010 Çanakkale	MERKEZ	ÇANAKKALE	+ 90 850 204 01 85
Çankaya Ankara Branch	Simon Bolivar Cad. No: 17 06680 Çankaya - ANKARA	ÇANKAYA	ANKARA	+ 90 850 204 03 82
Çankırı Branch	Yunus AVM Buğday Pazarı Mahallesi Çarşamba Pazarı Caddesi No:4/B116- Z118-Z119 Merkez ÇANKIRI	MERKEZ	ÇANKIRI	+90 850 204 06 73
Çarşamba Branch	Dr.Tevfik Türker Caddesi No:13	ÇARŞAMBA	SAMSUN	+ 90 850 204 01 58
Çarşı İzmir Branch	1203/1 Sokak, No: 7 Yenişehir, Konak İzmir	KONAK	izmir	+ 90 850 204 00 66
Çarşı İzmit Branch	Karabaş Mahallesi Leyla Atakan Cad. No: 27 A/0 İzmit 41040 KOCAELİ	ігміт	KOCAELİ	+ 90 850 204 04 16
Çayyolu Branch	Prof. Dr. Ahmet Taner Kışlalı Mah. S. Saltoğlu Bulvarı No:35/9 Çankaya 06810 Ankara	ÇANKAYA	ANKARA	+ 90 850 204 01 05
Çekmeköy Branch	Madenler Mahallesi Serencebey Cad. No:58A Ümraniye 34776 İstanbul	ÜMRANİYE	İSTANBUL	+ 90 850 204 01 43
Çengelköy Branch	Çengelköy Mah. Çengelköy Caddesi No:59 Çengelköy Üsküdar 34680 İstanbul	ÜSKÜDAR	İSTANBUL	+ 90 850 204 03 41
Çerkezköy Branch	Gazi Osman Paşa Mahallesi, Atatürk Caddesi, No:5	ÇERKEZKÖY	TEKİRDAĞ	+ 90 850 204 02 84
Çeşme Branch	İsmet İnönü Mahallesi 2001 Sokak No:74/A Çeşme 35930 İZMİR	ÇEŞME	izmir	+ 90 850 204 02 48
Cevizli Branch	Orhantepe Mah. Üsküdar Cad. Breeze Tower Apt. No:155 A Kartal 34865 İSTANBUL	KARTAL	İSTANBUL	+ 90 850 204 05 62
Ceyhan Branch	Türlübaş Mahallesi Atatürk Caddesi No:260 Ceyhan 01960 Adana	CEYHAN	ADANA	+ 90 850 204 06 56
Çiftehavuzlar Branch	Bağdat Cad. Aziz Kaya İş Merkezi No: 193/A Zemin Kat A Kısım Çiftehavuzlar Kadıköy 34730 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 01 34
Çiğli Branch	Şirintepe Mah. Anadolu Cad. No:778/3A Çiğli 35620 İzmir	Çiğli	izmir	+ 90 850 204 05 55
Çınar Branch	15 Mayıs Mahallesi Gazi Mustafa Kemal Bulvarı No:145/B Pamukkale 20150 DENİZLİ	PAMUKKALE	DENİZLİ	+ 90 850 204 01 99
Çine Branch	Hamidabat Mahallesi Mehmet Yavaş Caddesi TN:20 No:111/A Çine 09500 AYDIN	ÇİNE	AYDIN	+90 850 204 07 35
Çok Uluslu Firmalar Kurumsal Branch	Kozyatağı Mahallesi Değirmen Sokak Nida Kule A Blok No:18 İç Kapı No: 11 Kadıköy 34742 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 00 18
Çorlu Çarşı Branch	Cemaliye Mahallesi Saray Caddesi No:2 Çorlu 59860 Tekirdağ	ÇORLU	TEKİRDAĞ	+90 850 204 02 89
Çorlu Branch	Kazimiye Mahallesi, Salih Omurtak Caddesi, No:22/B	ÇORLU	TEKİRDAĞ	+ 90 850 204 01 09
Çorum Branch	Çepni Mah. İnönü Cad. No:4 Merkez 19040 Çorum	MERKEZ	ÇORUM	+ 90 850 204 01 44

Çubuk Branch	Yıldırım Beyazıt Mahallesi Ankara (1.Kısım) Bulvarı, B Blok Özdemirler Apartmanı No:29 G- H Çubuk 06760 ANKARA	ÇUBUK	ANKARA	+90 850 204 07 61
Çukurambar Branch	Kızılırmak Mah. Ufuk Üniversitesi Caddesi No: 1/A Çankaya 06530 ANKARA	ÇANKAYA	ANKARA	+ 90 850 204 05 17
Çukurova Kurumsal Branch	Çınarlı Mahallesi Atatürk Caddesi No: 15 Kat: 1 A Kısım 01120 Seyhan - ADANA	SEYHAN	ADANA	+ 90 850 204 03 59
Çumra Branch	İzzetbey Mahalle 72444 Sokak No:3A Daire:1 Çumra 42500 KONYA	ÇUMRA	KONYA	+90 850 204 07 28
Darıca Branch	Kazımkarabekir Mahallesi, İstasyon Caddesi, No:467/A Darıca 41700 Kocaeli	DARICA	KOCAELİ	+90 850 204 07 22
Davutpaşa Branch	Maltepe Mah. Davutpaşa Cad. No:101 DK:230-231-232-352 Topkapı Zeytinburnu 34010 İstanbul	ZEYTİNBURNU	İSTANBUL	+ 90 850 204 00 96
Değirmendere Trabzon Branch	Sanayi Mahallesi Devlet Karayolu Caddesi No:85A Ortahisar 61030 TRABZON	ORTAHİSAR	TRABZON	+ 90 850 204 02 42
Demetevler Branch	Demetgül Mahallesi 408 Cadde No 11 A Yenimahalle 06200 ANKARA	YENİMAHALLE	ANKARA	+90 850 204 06 70
Demirciler Sitesi Branch	Seyitnizam Mahallesi Demirciler Sitesi 2. Cadde No:81 Zeytinburnu 34015 İSTANBUL	ZEYTİNBURNU	İSTANBUL	+ 90 850 204 02 21
Demirtaş Organize Sanayi Branch	Demirtaş Organize Sanayi Bölgesi Mustafa Karaer Cad. No:18 Osmangazi 16245 BURSA	OSMANGAZİ	BURSA	+ 90 850 204 04 57
Demirtaş Branch	Panayır Mahallesi, Yeni Yalova Yolu Caddesi, No:455/F	OSMANGAZİ	BURSA	+ 90 850 204 02 98
Denizli Çivril Branch	Çatlar Mahallesi Cumhuriyet 6 Cad. TEB Blok No:264/1 Çivril 20600 DENİZLİ	ÇİVRİL	DENİZLİ	+90 850 204 06 84
Denizli Saraylar Branch	Saraylar Mahallesi 459 Sokak No:3/1 Merkezefendi 20010 Denizli	MERKEZEFENDİ	DENİZLİ	+ 90 850 204 03 88
Denizli Branch	Saraylar Mahallesi İzmir Blv. TEB Sit. No:57 Merkezefendi 20010 Denizli	MERKEZEFENDİ	DENİZLİ	+ 90 850 204 00 19
Develi Branch	İbrahimağa Mahallesi Cumhuriyet Caddesi Belediye İş Merkezi No: 4E Develi 38400 KAYSERİ	DEVELİ	KAYSERİ	+90 850 204 07 63
Didim Branch	Efeler Mahallesi Atatürk Bulvarı No:107 A/A Didim 09270 AYDIN	DIDIM	AYDIN	+ 90 850 204 01 54
Dikmen Branch	Ş.Mevlüt Meriç Mahallesi Dikmen Cad. No: 260/15 06460 Dikmen Çankaya - ANKARA	ÇANKAYA	ANKARA	+ 90 850 204 06 27
Diyarbakır Kayapınar Branch	Selahattin Eyyubi Mahallesi Turgut Özal Bulvarı Yıldem Yapı Sitesi B Blok No:74/A Bağlar 21080 DİYARBAKIR	BAĞLAR	DİYARBAKIR	+ 90 850 204 05 99
Diyarbakır Branch	Peyas Mahallesi, Urfa Bul. Azizoğlu Sit. A-Blok No:98 B Kayapınar 21070 Diyarbakır	KAYAPINAR	DİYARBAKIR	+ 90 850 204 01 28
Diyarbakır Sur Branch	Bağcılar Mahallesi, Urfa Bulvarı, Baran Plaza No:217/1 Bağlar 21050 DİYARBAKIR	BAĞLAR	DİYARBAKIR	+ 90 850 204 04 80
Dokuz Eylül Üniversitesi Branch	Çamtepe Mah. Mithatpaşa Cad. No: 277-279 Narlıdere 35320 İzmir	NARLIDERE	İZMİR	+ 90 850 204 07 53
Dudullu Branch	Necip Fazıl Bulvarı No:7-9 Ümraniye 34773 İstanbul	ÜMRANİYE	İSTANBUL	+90 850 204 07 21

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Düzce Branch	Camikebir Mahallesi, 659.Bulvar, No:8A Merkez 81010 Düzce	MERKEZ	DÜZCE	+ 90 850 204 02 87
Edirne Branch	Mithatpaşa Mahallesi Talatpaşa Caddesi No:155 Merkez 22100 EDİRNE	MERKEZ	EDİRNE	+ 90 850 204 02 13
Edremit Branch	Camivasat Mahallesi Menderes Bulvarı No:11/2 Edremit 10300 BALIKESİR	EDREMİT	BALIKESİR	+ 90 850 204 01 90
Ege Kurumsal Branch	Cumhuriyet Bulvarı 66 Kat:2	КОЛАК	İZMİR	+ 90 850 204 00 68
Ege Üniversitesi Kampüsü Branch	Erzene Mah. Ankara Cad. Ege Üniversitesi D-Ziraat Fakültesi Blok No:172/112A Bornova 35040 İzmir	BORNOVA	İZMİR	+90 850 204 07 74
Ege Üniversitesi Branch	Kazımdirik Mahallesi Üniversite Caddesi Ege Üniversitesi No:9-47A Bornova 35100 iZMİR	BORNOVA	İZMİR	+90 850 204 07 54
Elazığ Hürriyet Caddesi Branch	Nail Bey Mahallesi, Vali Fahribey Caddesi, Huzur İş Merkezi, No: 1/A Merkez 23100 ELAZIĞ	MERKEZ	ELAZIĞ	+ 90 850 204 06 02
Elazığ Branch	Hürriyet Cad. Mehmet Arslan İş Merkezi No:35/A Merkez 23200 Elazığ	MERKEZ	ELAZIĞ	+ 90 850 204 01 61
Elbistan Branch	Güneşli Mahallesi Dulkadiroğlu Caddesi No:100/B Elbistan 46300 Kahramanmaraş	ELBİSTAN	KAHRAMANMARAŞ	+ 90 850 204 06 85
Eminönü Branch	Hobyar Mahallesi, Vakıf Hanı Sokak, No:8 Fatih 34112 İSTANBUL	FATİH	İSTANBUL	+ 90 850 204 00 29
Emirdağ Branch	Yenidoğan Mahallesi Şehit Er Yüksel Yeşildağ Caddesi No:4/1-2 Emirdağ 03600 AFYONKARAHİSAR	EMİRDAĞ	AFYONKARAHİSAR	+90 850 204 07 55
Erdemli Branch	Merkez Mahallesi, Alparslan Türkeş Bulvarı, No: 561A Erdemli 33730 MERSİN	ERDEMLİ	MERSIN	+ 90 850 204 07 02
Erenköy Branch	Caddebostan Mahallesi, Ethem Efendi Caddesi, No:13/1 Kadıköy 34728 İSTANBUL	KADIKÖY	İSTANBUL	+ 90 850 204 0389
Erenler Sanayi Branch	Erenler Mahallesi, Sakarya Caddesi, No:306/A	ERENLER	SAKARYA	+ 90 850 204 02 88
Erzincan Branch	Atatürk Mahallesi, Nerim Tombul Caddesi, No:12/Z2-Z3 Merkez 24002 ERZİNCAN	MERKEZ	ERZİNCAN	+90 850 204 03 16
Erzurum Branch	Kazım Karabekir Paşa Mahallesi, Orhan Şerifsoy Cad. Türk Ekonomi Bankası A.Ş. Apt. No:52 Yakutiye 25100 ERZURUM	YAKUTİYE	ERZURUM	+ 90 850 204 01 48
Esenler Branch	Menderes Mahallesi Atışalanı Caddesi No:15 Esenler 34225 İstanbul	ESENLER	İSTANBUL	+ 90 850 204 06 09
Esenyurt Branch	Sultaniye Mah. Doğan Araslı Bul. Şelale Plaza Blok No:124C Esenyurt 34510 İstanbul	ESENYURT	İSTANBUL	+ 90 850 204 03 36
Eskişehir Anadolu Üniversitesi Branch	Yeşiltepe Mahallesi İsmet İnönü 2 Bulvar No:2/31E Tepebaşı 26210 Eskişehir	TEPEBAŞI	ESKİŞEHİR	+ 90 850 204 05 67
Eskişehir İki Eylül Caddesi Branch	İstiklal Mah. İki Eylül Cad.No: 50/B Odunpazarı 26010 ESKİŞEHİR	ODUNPAZARI	ESKİŞEHİR	+ 90 850 204 04 13
Eskişehir Branch	İstiklal Mahallesi, İki Eylül Cad. No:2/1 Odunpazarı 26010 Eskişehir	ODUNPAZARI	ESKİŞEHİR	+ 90 850 204 00 41
Etiler Branch	Etiler Mahallesi Nisbetiye Cad. No:97 Kat:1 Beşiktaş 34337 İSTANBUL	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 00 16

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Etimesgut Branch	İstasyon Mahallesi İstasyon Caddesi Tüzün Sokak No:8/7	ETİMESGUT	ANKARA	+ 90 850 204 02 52
Fatih Branch	Ali Kuşçu Mah. Macar Kardeşler Cad. No:34 Fatih 34083 İstanbul	FATİH	İSTANBUL	+ 90 850 204 03 35
Fatsa Branch	Mustafa Kemal Paşa Mahallesi Reşadiye Cad. No:14/A Fatsa 52400 ORDU	FATSA	ORDU	+ 90 850 204 01 53
Fener Branch	Çağlayan Mahallesi Barınaklar Bulvarı A. Atmaca Apt. B Blok No:3/A-B Muratpaşa 07230 Antalya	MURATPAŞA	ANTALYA	+ 90 850 204 02 93
Fethiye Likya Branch	Taşyaka Mahallesi İnönü Bulvarı No:4 4/A 4/B Fethiye 48300 MUĞLA	FETHİYE	MUĞLA	+ 90 850 204 04 96
Fethiye Seydikemer Branch	Cumhuriyet Mahallesi İnönü Caddesi No:40 İç Kapı No:1 Seydikemer 48850 Muğla	SEYDİKEMER	MUĞLA	+90 850 204 07 09
Fethiye Branch	Cumhuriyet Mahallesi, Çarşı Caddesi, No:25 Fethiye 48300 MUĞLA	FETHİYE	MUĞLA	+ 90 850 204 01 33
Fındıkzade Branch	Haseki Sultan Mahallesi Kızılelma Caddesi No:15 Fatih 34096 İSTANBUL	FATİH	İSTANBUL	+ 90 850 204 04 30
Florya Branch	Şenlik Mah. Florya Asfaltı No:86 Zemin Kat Kısım A Florya Bakırköy 34153 İstanbul	BAKIRKÖY	İSTANBUL	+ 90 850 204 02 02
Gayrettepe Branch	Gayrettepe Mah., Yener Sok., No:1	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 03 92
Gaziantep Branch	İncili Pınar Mah. Muammer Aksoy Bulvarı Dünya İş Merkezi 34/2	ŞEHİTKAMİL	GAZİANTEP	+ 90 850 204 00 28
Gaziemir Branch	Akçay Caddesi, No:169/A	GAZİEMİR	İZMİR	+ 90 850 204 02 79
Gazimağusa Branch	İsmet İnönü Bulvarı, No:43 Sakarya	-	GAZİMAĞUSA / KKTC	+ 90 392 365 59 20
Gaziosmanpaşa Ankara Branch	Uğur Mumcu Cad. 76/A Gaziosmanpaşa	ÇANKAYA	ANKARA	+ 90 850 204 01 01
Gaziosmanpaşa İstanbul Branch	Merkez Mahallesi Eyüp Yolu No:4 Gaziosmanpaşa 34245 İSTANBUL	GAZİOSMANPAŞA	İSTANBUL	+ 90 850 204 01 86
Gebze Çarşı Branch	Hacı Halil Mah. Cumhuriyet Meydanı No:3/2 Gebze 41400 Kocaeli	GEBZE	KOCAELİ	+ 90 850 204 04 11
Gebze E5 Branch	Osman Yılmaz Mahallesi, İstanbul Caddesi, No:74/A	GEBZE	KOCAELİ	+ 90 850 204 02 44
Gebze Organize Sanayi Bölgesi Branch	Gebze Organize Sanayi Bölgesi, Bankalar ve Çarşı Merkezi, 1600 Sokak, No:1601-7 Gebze 41480 Kocaeli	GEBZE	KOCAELİ	+ 90 850 204 07 34
Gebze Branch	Hacı Halil Mah.Zübeyde Hanım Cad. No:33/B	GEBZE	KOCAELİ	+ 90 850 204 00 35
Gemlik Branch	Hamidiye Mahallesi, İstiklal Caddesi, No: 31 GEMLİK 16600 BURSA	GEMLİK	BURSA	+ 90 850 204 01 93
Geyve Branch	Camikebir Mahallesi, Elvan Bey Sokak No:17 A Geyve 54700 SAKARYA	GEYVE	SAKARYA	+90 850 204 07 52
Gezgin Branch	Kazlıçeşme Mahallesi 10. Yıl Caddesi No:45 İç Kapı No: 1 Zeytinburnu 34020 İstanbul	ZEYTİNBURNU	İSTANBUL	

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Gimat Branch	Mehmet Emin Erdoğan İş Merkezi Macun Mahallesi Bağdat Cad. No:93/25- 26-27-28	YENİMAHALLE	ANKARA	+ 90 850 204 02 30
Giresun Branch	Şeyhkeramettin Mahallesi Gazi Caddesi No:2 Merkez 28200 Giresun	MERKEZ	GIRESUN	+ 90 850 204 02 70
Girne Bulvarı Branch	Bahriye Üçok Mahallesi Atatürk Bulvarı No:56/B Karşıyaka 35580 İzmir	KARŞIYAKA	izmir	+ 90 850 204 00 86
Girne Branch	Bedrettin Demirel Caddesi, No:12/12B Girne KKTC	-	GİRNE / KKTC	+ 90 392 815 85 10
Göktürk Branch	Göktürk Merkez Mahallesi, İstanbul Caddesi, No:30-32 Göktürk ? Eyüp 34050 İSTANBUL	EYÜP	İSTANBUL	+90 850 204 06 99
Gölcük Branch	Amiral Sağlam Caddesi No:12/B	GÖLCÜK	KOCAELİ	+ 90 850 204 02 17
Gönen Branch	Akçaali Mahallesi Atatürk Caddesi No: 27 Gönen 10900 Balıkesir	GÖNEN	BALIKESİR	+ 90 850 204 06 60
Göztepe İstanbul Branch	Göztepe Mahallesi Tütüncü Mehmet Efendi Caddesi No:93/A Göztepe Kadıköy 34730 İSTANBUL	KADIKÖY	İSTANBUL	+ 90 850 204 01 46
Gündoğdu Branch	Kültür Mahallesi Plevne Bulvarı Dr. Rıfat Bey Apartmanı Zemin Kat No:14A ve 14 /1 Konak 35220 İzmir	KONAK	izmir	+ 90 850 204 00 69
Güneşli Çarşı Branch	Hürriyet Mahallesi Atatürk Cad. No: 3-5C Bağcılar 34212 İSTANBUL	BAĞCILAR	İSTANBUL	+ 90 850 204 04 04
Güneşli Branch	15 Temmuz Mahallesi Koçman Caddesi No:36B Bağcılar 34212 İSTANBUL	BAĞCILAR	İSTANBUL	+ 90 850 204 00 39
Güneydoğu Anadolu Kurumsal Branch	Zeytinli Mahallesi 79006 Sokak Koluman Apt. No:3/35 Şehitkamil 27500 Gaziantep	ŞEHİTKAMİL	GAZİANTEP	+ 90 850 204 03 58
Güngören Sanayi Branch	Sanayi Mahallesi Atatürk Cad. Real Merter Sit. No:51 /3/42 Güngören 34165 İSTANBUL	GÜNGÖREN	İSTANBUL	+ 90 850 204 04 08
Gürsu Branch	Zafer Mah. Şehit Cüneyt Yıldız Cad. No:11/A Gürsu 16580 Bursa	GÜRSU	BURSA	+ 90 850 204 03 63
Hadımköy Branch	Akçaburgaz Mahallesi, Hadımköy Yolu Caddesi No:184 A/3 Esenyurt 34538 İSTANBUL	ESENYURT	İSTANBUL	+ 90 850 204 01 19
Harbiye Branch	Cumhuriyet Cad. No:123 B Harbiye Şişli 34373 İSTANBUL	ŞİŞLİ	İSTANBUL	+90 850 204 03 80
Hasanpaşa Branch	Kurbağalıdere Caddesi No:25 34722 Söğütlüçeşme - Kadıköy - İSTANBUL	KADIKÖY	İSTANBUL	+ 90 850 204 05 23
Hatay İzmir Branch	İnönü Caddesi, No:229/B Karabağlar 35361 İZMİR	KARABAĞLAR	izmir	+ 90 850 204 03 22
Haznedar Bahçelievler Branch	Bahçelievler Mahallesi Naci Kasım Sokak No:2/1A Bahçelievler 34180 İSTANBUL	BAHÇELİEVLER	İSTANBUL	+ 90 850 204 04 34
Heykel Branch	Bursa Selçuk Hatun Mah. Ressam Şefik Bursalı Cad. No:5 Heykel Osmangazi 16010 BURSA	OSMANGAZİ	BURSA	+ 90 850 204 01 51
Hopa Branch	Merkez Kuledibi Mahallesi Cumhuriyet Meydanı No:1/A Hopa 08600 ARTVİN	НОРА	ARTVİN	+ 90 850 204 02 90
Hürriyet Branch	Soğukkuyu Mahallesi 1. Hürriyet Caddesi No:24-26B Osmangazi 16160 BURSA	OSMANGAZİ	BURSA	+ 90 850 204 02 97

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İbrahimli Branch	Emek Mahallesi Abdülkadir Aksu Bulvarı Lotus Sitesi B Blok No:109/A Şehitkamil 27060 Gaziantep	ŞEHİTKAMİL	GAZİANTEP	+ 90 850 204 04 09
İçerenköy Branch	İçerenköy Mah. Çayır Cad. Özce Center İş Merkezi No:3A/1 Ataşehir 34752 İstanbul	ATAŞEHİR	İSTANBUL	+ 90 850 204 01 52
lğdır Branch	Bağlar Mahallesi, İbrahim Bozyel Caddesi, No: 4/A Merkez 76103 IĞDIR	MERKEZ	IĞDIR	+90 850 204 06 78
Ihlamurkuyu Branch	İhlamurkuyu Mahallesi, Alemdağ Caddesi No:249A Ümraniye 34771 İstanbul	ÜMRANİYE	İSTANBUL	+ 90 850 204 04 68
İkitelli Organize Sanayi Branch	İkitelli OSB Mahallesi Bağcılar-Güngören Metro AVM B Blok Sokak Dış Kapı No:1/B İç Kapı No:13 Başakşehir 34490 İstanbul	BAŞAKŞEHİR	İSTANBUL	+ 90 850 204 04 60
İkitelli Branch	İkitelli OSB Mahallesi, Atatürk Bulvarı, Dış Kapı No: 52, İç Kapı No: 1 Başakşehir 34490 İSTANBUL	BAŞAKŞEHİR	İSTANBUL	+ 90 850 204 00 60
İmes Sanayi Sitesi Branch	İmes Sanayi Sitesi C Blok 301/3 Yukarı Dudullu	ÜMRANİYE	İSTANBUL	+ 90 850 204 00 61
İmsan Branch	İkitelli Caddesi İmsan Küçük Sanayi Sitesi E - Blok No :10 İkitelli Küçükçekmece 34303 İstanbul	KÜÇÜKÇEKMECE	İSTANBUL	+ 90 850 204 02 28
İnegöl Branch	Sinanbey Mahallesi, Nuri Doğrul Caddesi, No:19 İnegöl 16400 BURSA	İNEGÖL	BURSA	+ 90 850 204 02 66
İnönü Caddesi Malatya Branch	Şıkşık Mahallesiİ İnönü Caddesi No:91/A	MERKEZ	MALATYA	+ 90 850 204 02 45
İskenderun Amanos Branch	Mustafa Kemal Mah. İbrahim Karaoğlanoğlu Cad. Atay İş Merkezi Blok No:66F İskenderun/Hatay	İSKENDERUN	НАТАУ	+90 850 204 07 81
İskenderun Branch	Çay Mahallesi, Atatürk Bulvarı, No:25A İskenderun 31300 HATAY	İSKENDERUN	НАТАҮ	+ 90 850 204 00 85
lsparta Demiralay Branch	Davraz Mah. 104. Cadde No:74 / 1 İç Kapı No:1 Merkez 32300 Isparta	MERKEZ	ISPARTA	+90 850 204 07 84
Isparta Branch	Kutlubey Mahallesi 106 Cadde Halısarayı Apartmanı G Blok Dış Kapı No:2-G İç Kapı No:1	MERKEZ	ISPARTA	+ 90 850 204 02 43
İstanbul Anadolu Kurumsal Branch	Esentepe Mahallesi Cevizli D-100 Güney Yanyol Caddesi Dumankaya Vizyon D Blok No:13 D / 76 Kartal 34870 İSTANBUL	KARTAL	İSTANBUL	+ 90 850 204 05 36
İstanbul Kurumsal Branch	Gayrettepe Mahallesi Yener Sokak No:1 Kat:1/A Beşiktaş 34349 İstanbul	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 00 12
İstanbul Ulus Branch	Nispetiye Mahallesi Ahmet Adnan Saygun Caddesi No:22D Beşiktaş 34340 İSTANBUL	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 02 20
İstoç Branch	Mahmut Bey Mah. 2434. Sk. Aslan Plaza Blok No:132A Bağcılar 34218 İSTANBUL	BAĞCILAR	İSTANBUL	+ 90 850 204 01 97
İvedik Branch	İvedik Organize Sanayi Sit. Melih Gökçek Bulvarı Halk Yapı Koop.No :17/22 Ostim Yenimahalle 06370 Ankara	YENİMAHALLE	ANKARA	+ 90 850 204 01 67
İzmir 1. Sanayi Branch	Mersinli Mahallesi, 2822 Sokak No: 63 Konak 35170 İZMİR	KONAK	İZMİR	+ 90 850 204 02 08
İzmir Çankaya Branch	Fevzipaşa Bulvarı No:59 / A-B Çankaya Konak 35210 İzmir	KONAK	İZMİR	+ 90 850 204 02 00
İzmir Göztepe Branch	Göztepe Mahallesi Mithatpaşa Caddesi No:984A Konak 35290 İZMİR	KONAK	İZMİR	+90 850 204 01 60

İzmir Branch	Akdeniz Mahallesi, Cumhuriyet Bulvarı, No 86/A, Konak 35210 İZMİR	KONAK	İZMİR	+ 90 850 204 0040
İzmit Branch	Körfez Mahallesi, Ankara Karayolu, No:123/3	MERKEZ (İZMİT)	KOCAELİ	+ 90 850 204 00 20
Kadıköy Çarşı Branch	Caferağa Mah. Mühürdar Cad. No:22 Kadıköy 34710 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 04 52
Kadirli Branch	Savrun Mahallesi Atatürk Caddesi No: 46 Kadirli 80760 OSMANİYE	KADİRLİ	OSMANİYE	+ 90 850 204 06 89
Kağıthane Branch	Merkez Mah. Sadabat Cad. No:40, 40 A Kağıthane 34406 İSTANBUL	KAĞITHANE	İSTANBUL	+ 90 850 204 04 76
Kahramanmaraş Çarşı Branch	Menderes Mahallesi Trabzon Bulvarı No:53/D Dulkadiroğlu 46100 Kahramanmaraş	DULKADİROĞLU	KAHRAMANMARAŞ	+ 90 850 204 04 86
Kahramanmaraş Branch	Hayrullah Mahallesi Azerbaycan Blv Ağdaş Plaza Sit. No:12 A Onikişubat 46040 Kahramanmaraş	ONİKİŞUBAT	KAHRAMANMARAŞ	+ 90 850 204 00 31
Kalamış Branch	Faruk Ayanoğlu Cad.Barış Apt. 19/1-2 Fenerbahçe	KADIKÖY	İSTANBUL	+ 90 850 204 00 42
Kalkan Branch	Kalkan Mahallesi Milli Egemenlik Caddesi No:1/1 Kaş 07960 ANTALYA	KAŞ	ANTALYA	+90 850 204 07 44
Karabağlar Branch	Aşık Veysel Mahallesi Yeşillik Caddesi No: 437-441/B Karabağlar 35110 İZMİR	KARABAĞLAR	İZMİR	+ 90 850 204 00 53
Karabük Branch	Bayır Mahallesi Menderes Caddesi No:2/B Merkez 78100 KARABÜK	MERKEZ	KARABÜK	+ 90 850 204 02 83
Karacabey Branch	Tavşanlı Mahallesi Bursa Caddesi Necmi Akkuş Sitesi No:31 A/5 Karacabey 16700 Bursa	KARACABEY	BURSA	+ 90 850 204 02 91
Karadeniz Ereğli Branch	Orhanlar Mahallesi Yalı Cad. No:38 Ereğli 67300 ZONGULDAK	EREĞLİ	ZONGULDAK	+ 90 850 204 00 88
Karaköy Branch	Kemankeş Karamustafapaşa Mahallesi, Necatibey Caddesi, Hacı Mahmut İş Merkezi, No:72/A Beyoğlu İSTANBUL	BEYOĞLU	İSTANBUL	+ 90 850 204 01 39
Karaman Branch	Mansurdede Mahallesi Atatürk Bulvarı No:24 D-E-F Merkez 70200 KARAMAN	MERKEZ	KARAMAN	+90 850 204 06 72
Kars Branch	Merkez Mah. Kazım Paşa Cad. Teb Blok No:66 Merkez 36100 Kars	MERKEZ	KARS	+ 90 850 204 03 78
Karşıyaka Branch	Cemal Gürsel Caddesi No:200/A Karşıyaka 35600 İZMİR	KARŞIYAKA	İZMİR	+ 90 850 204 03 94
Kartal Çarşı Branch	Ankara Cad. Şimşek Han No: 82 Zemin Kat	KARTAL	İSTANBUL	+ 90 850 204 01 40
Karya Bodrum Branch	Kıbrıs Şehitleri Cad. Emniyet Müdürlüğü Yanı Ataman İş Mrk. C Blk. Bodrum 48400 MUĞLA	BODRUM	MUĞLA	+ 90 850 204 04 19
Kastamonu Branch	Cebrail Mahallesi Plevne Caddesi No:52 A-B Merkez 37200 Kastamonu	MERKEZ	KASTAMONU	+ 90 850 204 02 68
Kavacık Branch	Rüzgarlıbahçe Mahallesi Cumhuriyet Cad. No: 12 Beykoz 34805 İSTANBUL	BEYKOZ	İSTANBUL	+ 90 850 204 01 55
Kaynarca Branch	Fevzi Çakmak Mah. Tevfik İleri Cad. No:111 Pendik 34899 İstanbul	PENDİK	İSTANBUL	+ 90 850 204 02 78

Kayseri Eski Sanayi Branch	Sanayi Mahallesi Osman Kavuncu Blv. No:90 Kocasinan 38010 KAYSERİ	KOCASİNAN	KAYSERİ	+ 90 850 204 05 72
Kayseri Sanayi Branch	Anbar Mahallesi 14. Cadde No:20 Zemin Kat	MELİKGAZİ	KAYSERİ	+ 90 850 204 01 70
Kayseri Branch	Cumhuriyet Mahallesi Turan Cad. No:3 Melikgazi 38110 KAYSERİ	MELİKGAZİ	KAYSERİ	+ 90 850 204 00 23
Kazasker Branch	Şemsettin Günaltay Cad. No:109/A Erenköy	KADIKÖY	İSTANBUL	+ 90 850 204 01 11
Keçiören Branch	Güçlükaya Mahallesi, Kızlar Pınarı Caddesi, Dr. Nedim Gülkaya Apt. TEB (Ofis işi yeri) Blok No:47B Keçiören 06310 Ankara	KEÇİÖREN	ANKARA	+ 90 850 204 03 08
Kemalpaşa Branch	Mehmet Akif Ersoy Mahallesi, Atatürk Blv. No:51/1A Kemalpaşa 35730 İZMİR	KEMALPAŞA	İZMİR	+ 90 850 204 00 51
Kemer Branch	Yeni Mahalle Dörtyol Bulvarı No:25/B	KEMER	ANTALYA	+ 90 850 204 01 74
Kepez Branch	Teomanpaşa Mahallesi Yeşilırmak Caddesi 34/2 Kepez 07260 Antalya	KEPEZ	ANTALYA	+ 90 850 204 07 04
Keşan Branch	Büyük Cami Mahallesi, Cumhuriyet Meydanı, No:8 Keşan 22800 EDİRNE	KEŞAN	EDİRNE	+ 90 850 204 02 94
Kestel Branch	Ahmet Vefik Paşa Mahallesi, Gazi Caddesi, No:6/A	KESTEL	BURSA	+ 90 850 204 03 15
Kıraç Branch	Çakmaklı Mahallesi Hadımköy Yolu Caddesi Ufuk Plaza No:57B Büyükçekmece 34500 İSTANBUL	BÜYÜKÇEKMECE	İSTANBUL	+90 850 204 06 54
Kırıkkale Branch	Yenidoğan Mahallesi, Cumhuriyet Cad. No: 8/A	MERKEZ	KIRIKKALE	+ 90 850 204 03 79
Kırklareli Branch	Karakaş Mah. 100. Yıl Cad. Necdet Şeylan Apt No:10/Z03 Merkez 39010 Kırklareli	MERKEZ	KIRKLARELİ	+ 90 850 204 03 39
Kırşehir Branch	Medrese Mahallesi, M. Kemal Hotamaroğlu Sokak No:2 Merkez 40200 Kırşehir	MERKEZ	KIRŞEHİR	+90 850 204 06 68
Kızılay Branch	Gazi Mustafa Kemal Bulvarı No:7/A Kızılay Çankaya 06420 Ankara	ÇANKAYA	ANKARA	+ 90 850 204 01 38
Kocasinan Kayseri Branch	Sahabiye Mah. Ahmet Paşa Cad. No: 31- B, 31-C, 31-D, 31-E Kocasinan 38010 KAYSERİ	KOCASİNAN	KAYSERİ	+90 850 204 07 13
Konya Buğday Pazarı Branch	Fevzi Çakmak Mahallesi Adana Çevreyolu Caddesi No:26B-(1 İşyeri) Karatay 42050 KONYA	KARATAY	KONYA	+90 850 204 07 08
Konya Ereğli Branch	Selçuklu Mahallesi Atatürk Caddesi Necip Pala Apt. Sit. No:44D Ereğli 42310 KONYA	EREĞLİ	KONYA	+ 90 850 204 02 60
Konya Branch	Musalla Bağları Mahallesi Ahmet Hilmi Nalçacı Caddesi Cengizhan No:130/1 Selçuklu 42060 Konya	SELÇUKLU	KONYA	+ 90 850 204 00 30
Konyaaltı Branch	Bahçelievler Mahallesi Konyaaltı Caddesi Sıtkı Göksoy Apt No:40 / Z1 Muratpaşa 07050 ANTALYA	MURATPAŞA	ANTALYA	+ 90 850 204 01 72
Körfez Branch	Kuzey Mahallesi, Cahit Zarifoğlu Caddesi, No: 53/B	KÖRFEZ	KOCAELİ	+ 90 850 204 03 26
Koşuyolu Branch	Koşuyolu Mahallesi, Koşuyolu Caddesi, No:72 A Kadıköy 34718 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 05 63

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Kozyatağı Branch	Sahrayıcedit Mah. Atatürk Cad. No:67A Kadıköy 34734 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 00 56
Küçükbakkalköy Branch	Küçükbakkalköy Mah. Serdar Sok. No:1 D:3 Ataşehir 34750 İstanbul	ATAŞEHİR	İSTANBUL	+ 90 850 204 05 58
Küçüksu Branch	Saray Mah. Küçüksu Cad. Oryapark Sitesi C Blok No:60/1B Ümraniye 34768 İstanbul	ÜMRANİYE	İSTANBUL	+ 90 850 204 03 77
Kumluca Branch	Merkez Mahallesi Gödene Cad. No:18 Kumluca 07350 ANTALYA	KUMLUCA	ANTALYA	+ 90 850 204 03 31
Kurtköy Branch	Şeyhli Mahallesi Ankara Caddesi No:217 A Pendik 34890 İSTANBUL	PENDİK	İSTANBUL	+ 90 850 204 01 87
Kuşadası Branch	İsmet İnönü Bulvarı No : 59 09400 Kuşadası - AYDIN	KUŞADASI	AYDIN	+ 90 850 204 04 77
Kütahya Branch	Gazi Kemal Mahallesi Cumhuriyet Caddesi No:77/B Merkez 43050 KÜTAHYA	MERKEZ	КÜТАНҮА	+ 90 850 204 06 43
Kuyubaşı Branch	Fahrettin Kerim Gökay Cad. No.122/1 Zemin Kat A Kısım Göztepe Kadıköy 34722 İstanbul	KADIKÖY	İSTANBUL	+ 90 850 204 03 02
Kuyumcukent Branch	29 Ekim Caddesi, No:1, Kuyumcukent, Atölye Bloğu, Zemin/1.Kat, 5.Sokak, No:19 Yenibosna	BAHÇELİEVLER	İSTANBUL	+ 90 850 204 02 71
Laleli Branch	Mimar Kemalettin Mahallesi Mesih Paşa Cad. No:54 Daire : 1 Laleli Fatih 34130 İSTANBUL	FATİH	İSTANBUL	+ 90 850 204 02 10
Lara Branch	Yeşilbahçe Mahallesi Metin Kasapoğlu Caddesi Armada Apt. Sit. No:44 D Muratpaşa 07160 Antalya	MURATPAŞA	ANTALYA	+ 90 850 204 01 15
Lefkoşa Kaymaklı Branch	Küçük Kaymaklı Mahallesi Şht. Mustafa Ahmet Ruso Caddesi (Adres No:3 ve 4) Lefkoşa / KKTC	-	LEFKOŞA / KKTC	+90 392 228 02 55
Lefkoşa Branch	Ortaköy Mahallesi Kumsal Mevkii Mehmet Akif Caddesi Koçan No:D303 ve D304	-	LEFKOŞA / KKTC	+ 90 392 229 20 40
Levent Çarşı Branch	Çarşı Caddesi No:22 1.Levent	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 01 12
Lüleburgaz Branch	Kocasinan Mahallesi İstanbul Caddesi No: 12/ Z01 Lüleburgaz 39750 KIRKLARELİ	LÜLEBURGAZ	KIRKLARELİ	+ 90 850 204 02 05
Maçka Branch	Harbiye Mah. Kadırgalar Cad. No:13A Şişli 34367 İSTANBUL	ŞİŞLİ	İSTANBUL	+ 90 850 204 00 45
Malatya Çarşı Branch	Büyük Hüseyinbey Mahallesi, Atatürk Caddesi, No:63A Battalgazi 44210 MALATYA	BATTALGAZİ	MALATYA	+90 850 204 06 90
Malatya Branch	Niyazi Mahallesi Çevre Yolu Sokak (Buhara Bulvarı) Caddesi No:195 Merkez 44100	MERKEZ	MALATYA	+ 90 850 204 00 89
Malkara Branch	Cami Atik Mahallesi Hürriyet Caddesi No:23A Malkara 59300 TEKİRDAĞ	MALKARA	TEKİRDAĞ	+90 850 204 07 30
Maltepe E-5 Branch	Altayçeşme Mahallesi Çam Sokak No:25A Maltepe 34843 İSTANBUL	MALTEPE	İSTANBUL	+ 90 850 204 04 41
Maltepe İstanbul Branch	Bağlarbaşı Mahallesi, Bağdat Caddesi, No:477	MALTEPE	İSTANBUL	+ 90 850 204 01 21
Manavgat Sanayi Branch	Aşağı Pazarcı Mahallesi, Zübeyde Hanım Caddesi, No: 19/Z01 Manavgat 07600 ANTALYA	MANAVGAT	ANTALYA	+ 90 850 204 04 78

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Manavgat Branch	Eski Hisar Mahallesi Demokrasi Bulvarı Öğrekçi Plaza No: 73/Z02-Z03 Manavgat 07600 Antalya	MANAVGAT	ANTALYA	+ 90 850 204 01 07
Manavkuyu Branch	Adalet Mahallesi Manas Bulvarı No: 20/A Bayraklı 35530 İZMİR	BAYRAKLI	izmir	+ 90 850 204 06 25
Manisa Sanayi Branch	75. Yıl Mahallesi Bahri Sarıtepe Caddesi No:53/A Yunusemre 45030 MANİSA	YUNUSEMRE	MANİSA	+ 90 850 204 02 03
Manisa Branch	1. Anafartalar Mahallesi Mustafa Kemal Paşa Caddesi No:40/A Şehzadeler 45020 MANİSA	ŞEHZADELER	MANİSA	+ 90 850 204 01 14
Mardin Branch	13 Mart Mahallesi, Vali Ozan Caddesi, 82/B Artuklu 47200 Mardin	ARTUKLU	MARDIN	+ 90 850 204 03 27
Marmara Kurumsal Branch	23 Nisan Mahallesi, 75.Yıl Caddesi, No:5A/15 Durmazlar İş Merkezi Nilüfer 16120 BURSA	NİLÜFER	BURSA	+ 90 850 204 00 58
Marmaris Branch	Tepe Mahallesi Ulusal Egemenlik Caddesi No:24 Marmaris 48700 MUĞLA	MARMARİS	MUĞLA	+ 90 850 204 01 02
Maslak Sanayi Branch	Maslak Mah. Büyükdere Cad. Nurol Plaza Sitesi No:255 İç Kapı No:208 Sarıyer 34467 İstanbul	SARIYER	İSTANBUL	+ 90 850 204 04 06
Maslak Branch	Reşitpaşa Mahallesi Büyükdere Caddesi Park Plaza Blok No:223 Sarıyer 34467 İSTANBUL	SARIYER	İSTANBUL	+ 90 850 204 01 29
Mecidiyeköy Branch	Büyükdere Cad. 103/1 Mecidiyeköy	ŞİŞLİ	İSTANBUL	+ 90 850 204 00 64
Mega Center Branch	Kocatepe Mahallesi Yağ İskelesi Caddesi Mega Center C.51 Blok No:25/A Bayrampaşa 34045 İSTANBUL	BAYRAMPAŞA	İSTANBUL	+ 90 850 204 01 80
Menemen Branch	Mermerli Mahallesi Mithatpaşa Caddesi No:55 Menemen 35661 İZMİR	MENEMEN	izmir	+ 90 850 204 02 29
Mersin Çamlıbel Branch	Kültür Mah. Atatürk 8 Cad. TEB Çamlıbel Şubesi Blok No:62A Akdeniz 33010 MERSİN	Akdeniz	MERSIN	+ 90 850 204 03 85
Mersin Çarşı Branch	Camişerif Mahallesi, İstiklal Caddesi, No:40/D Akdeniz 33060 Mersin	AKDENİZ	MERSİN	+ 90 850 204 04 44
Mersin Pozcu Branch	İnönü Mah. Gazi Mustafa Kemal Bul. Emel Sitesi C Blk. Blok No:403A Yenişehir 33130 Mersin	YENİŞEHİR	MERSIN	+ 90 850 204 05 84
Mersin Branch	Camişerif Mahallesi İsmet İnönü Bulvarı No:94A Akdeniz 33010 MERSİN	AKDENİZ	MERSİN	+ 90 850 204 00 38
Mersin Toptancılar Sitesi Branch	Mersin Toptancılar Sitesi (Mertoç) Hal Mahallesi Turgut Özal Bulvarı E Blok No: 92 Akdeniz 33020 Mersin	AKDENİZ	MERSIN	+ 90 850 204 06 52
Merter Branch	Mehmet Nesih Özmen Mahallesi Fatih Cad. No:21 A Güngören 34173 İSTANBUL	GÜNGÖREN	İSTANBUL	+ 90 850 204 00 32
Merzifon Branch	Hocasüleyman Mahallesi, Yokuşbaşı Caddesi No:13 Merzifon 05300 Amasya	MERZİFON	AMASYA	+ 90 850 204 03 23
Metropol Mersin Branch	Mesudiye Mahallesi Kuvayi Milliye Caddesi No: 84/B Akdeniz 33060 MERSİN	AKDENİZ	MERSIN	+ 90 850 204 03 52
Mevlana Branch	Aziziye Mahallesi, Mevlana Caddesi, No:63 D:1	KARATAY	KONYA	+ 90 850 204 02 57
Mezitli Branch	Menderes Mahallesi Gazi Mustafa Kemal Blv. Doğaner Yapı Koop. Sit. A Blok Apt. No:709 AA Mezitli 33340 Mersin	MEZİTLİ	MERSIN	+ 90 850 204 02 55

Milas Branch	Hacıilyas Mahallesi Menteşe Caddesi Özler İş Hanı Karşısı No:91 Milas 48200 Muğla	MİLAS	MUĞLA	+ 90 850 204 06 65
Montrö Branch	Şair Eşref Bulvarı No:23/A 35210 Çankaya KONAK / İZMİR	KONAK	İZMİR	+ 90 850 204 03 81
Muğla Branch	Şeyh Mahallesi İsmet İnönü Caddesi Dış Kapı No:17 Menteşe 48050 MUĞLA	MENTEŞE	MUĞLA	+ 90 850 204 02 58
Mut Branch	Doğancı Mahallesi Atatürk Bulvarı No:48/A-B Mut 33600 MERSİN	MUT	MERSIN	+90 850 204 07 46
Narlıdere Branch	Çamtepe Mah. Mithatpaşa Cad. No: 277-279 Narlıdere 35320 İzmir	NARLIDERE	İZMİR	+90 850 204 07 03
Nato Yolu Branch	Tuzluçayır Mahallesi Nato Yolu Caddesi 294. Sokak No:1/A Mamak 06620 Ankara	МАМАК	ANKARA	+90 850 204 07 16
Nazilli Branch	Altıntaş Mahallesi, 129 Sokak, No:2	NAZİLLİ	AYDIN	+ 90 850 204 03 21
Necatibey Branch	Kızılay Mahallesi Necatibey Cad. Günay Apt. No:25 B Çankaya 06420 Ankara	ÇANKAYA	ANKARA	+ 90 850 204 01 36
Nevşehir Branch	Karasoku Mahallesi Atatürk Caddesi No:16/B Merkez 50100 Nevşehir	MERKEZ	NEVŞEHİR	+ 90 850 204 06 94
Niğde Branch	Yenice Mah. Ayhan Şahenk Bulvarı No:15/A Merkez 51200 NİĞDE	MERKEZ	NİĞDE	+ 90 850 204 01 66
Nilüfer Branch	İhsaniye Mahallesi İzmir Yolu Caddesi No:118 A Nilüfer 16130 BURSA	NİLÜFER	BURSA	+ 90 850 204 01 03
Nuruosmaniye Branch	Alemdar Mah. Nuruosmaniye Cad. No:12/1 Fatih 34110 İSTANBUL	FATİH	İSTANBUL	+ 90 850 204 02 54
Ödemiş Branch	Akıncılar Mahallesi, Gazi Caddesi, No: 32/1 Ödemiş 35750 İZMİR	ÖDEMİŞ	İZMİR	+ 90 850 204 02 49
Ofis Branch	Kooperatifler Mahallesi Akkoyunlu Bulvarı No: 19/B Yenişehir 21100 Diyarbakır	YENİŞEHİR	DİYARBAKIR	+ 90 850 204 03 03
Ordu Branch	Şarkiye Mah. Süleyman Felek Cad.No:93C Altınordu 52000 ORDU	ALTINORDU	ORDU	+ 90 850 204 01 82
Orhangazi Branch	Muradiye Mahallesi Yalova Caddesi No: 38/A Orhangazi 16800 BURSA	ORHANGAZİ	BURSA	+ 90 850 204 03 69
Ortaklar Caddesi Branch	Büyükdere Cad. 60/A Mecidiyeköy Şişli 34387 İstanbul	ŞiŞLİ	İSTANBUL	+ 90 850 204 01 25
Ortaköy Branch	Yıldız Mahallesi, Çırağan Caddesi, No:97 Ortaköy	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 01 30
Osmanbey Branch	Cumhuriyet Mah. Halaskargazi Cad. No:103B Şişli 34380 İSTANBUL	ŞİŞLİ	İSTANBUL	+ 90 850 204 00 13
Osmaniye Branch	Alibeyli Mahallesi Dr Ahmet Alkan Caddesi No:17/A Merkez 80010 OSMANİYE	MERKEZ	OSMANİYE	+ 90 850 204 06 42
Ostim Branch	Ostim Sanayi Sitesi 100.yıl Bulvarı No:9 Yenimahalle 06370 Ankara	YENİMAHALLE	ANKARA	+ 90 850 204 01 24
Özel Bankacılık Merkezi Branch	Nispetiye Cad. Dilhayat Sok. No:8 Zemin Kat Etiler	BEŞİKTAŞ	İSTANBUL	+ 90 850 204 00 70
Özlüce Branch	Altınşehir Mahallesi, Ahmet Taner Kışlalı Blv. No:36A/A Nilüfer 16230 BURSA	NİLÜFER	BURSA	+ 90 850 204 05 79

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Pamukkale Branch	Saraylar Mahallesi İzmir Bul. TEB Sitesi TEB Blok No:57 Merkezefendi 20010 Denizli	MERKEZEFENDİ	DENİZLİ	+ 90 850 204 07 87
Pendik E-5 Branch	Çınardere Mahallesi Gönenli Mehmet Efendi Caddesi No:85 Pendik 34896 İstanbul	PENDİK	İSTANBUL	+ 90 850 204 00 37
Pendik Branch	Batı Mah. Erol Kaya Cad. TEB Blok No:102 İç Kapı No:1 Pendik 34890 İstanbul	PENDİK	İSTANBUL	+ 90 850 204 01 31
Perpa Branch	Halil Rıfat Paşa Mah. Yüzer Havuz Sok. No: 1/922 Şişli 34384 İstanbul	ŞİŞLİ	İSTANBUL	+ 90 850 204 01 27
Pınarbaşı Branch	Ümit Mah. Kemalpaşa Cad. No:333 B Pınarbaşı Bornova 35060 İZMİR	BORNOVA	İZMİR	+90 850 204 00 50
Polatlı Branch	Cumhuriyet Mahallesi Ankara Caddesi No: 5 Polatlı 06900 Ankara	POLATLI	ANKARA	+ 90 850 204 06 57
Polatlı Topçu ve Füze Okulu Komutanlığı Branch	İstiklal Mahallesi Refik Cesur Caddesi No:1 Polatlı 06900 Ankara	POLATLI	ANKARA	+90 850 204 07 01
Rize Branch	Yeniköy Mah.Tevfik İleri Cad. No : 18	MERKEZ	RİZE	+ 90 850 204 01 95
Sakarya Caddesi Branch	Cumhuriye Mahallesi, Sakarya-1 Caddesi, No:37/A Tepebaşı 26130 ESKİŞEHİR	TEPEBAŞI	ESKİŞEHİR	+ 90 850 204 02 27
Salihli Branch	Atatürk Mahallesi Belediye Caddesi No:93-95	SALİHLİ	MANİSA	+ 90 850 204 01 92
Samsun Mecidiye Branch	Hançerli Mahallesi Çifte Hamam Caddesi No:2 İlkadım 55020 SAMSUN	İLKADIM	SAMSUN	+ 90 850 204 04 94
Samsun Sanayi Branch	Yenimahalle Mahallesi 28. Sokak No:23/1 Canik 55080 Samsun	CANİK	SAMSUN	+ 90 850 204 01 81
Samsun Branch	Kale Mahallesi Kaptanağa Sok. No: 4/B İlkadım 55030 Samsun	MERKEZ	SAMSUN	+ 90 850 204 00 90
Sancaktepe Branch	İnönü Mah. Ankara Cad. No:63/A Sancaktepe	SANCAKTEPE	İSTANBUL	+ 90 850 204 03 43
Şanlıurfa Sarayönü Caddesi Branch	Atatürk Mahallesi Bul. Teb Bankası Blok No:82 Haliliye 63100 Şanlıurfa	HALİLİYE	ŞANLIURFA	+ 90 850 204 04 23
Şanlıurfa Branch	Atatürk Bulvarı Numune Pasajı No:16/2- 3 Haliliye 63100 ŞANLIURFA	HALİLİYE	ŞANLIURFA	+ 90 850 204 01 35
Santral Ümraniye Branch	Atatürk Mahallesi Sütçü imam Caddesi Kardeşler Apartmanı No:51A Dükkan No:1-2 Ümraniye 34764 İstanbul	ÜMRANİYE	İSTANBUL	+ 90 850 204 04 02
Sarıgöl Branch	Cumhuriyet Mahallesi Aşağı Koçaklar Caddesi No:6/Z01 Sarıgöl 45470 MANİSA	SARIGÖL	MANİSA	+90 850 204 07 23
Sarıyer Branch	Sarıyer Merkez Mahallesi, Yeni Mahalle Cad. No:19 Sarıyer 34450 İstanbul	SARIYER	İSTANBUL	+ 90 850 204 02 01
Saruhanlı Branch	Saruhan Mah. Cumhuriyet Meydanı No:9/2-3 Saruhanlı 45800 MANİSA	SARUHANLI	MANİSA	+90 850 204 07 24
Şaşmaz Branch	Bahçekapı Mahallesi, 2488. Cadde. No:4- A	ETİMESGUT	ANKARA	+ 90 850 204 02 39
Sefaköy Branch	Kartaltepe Mahallesi, Halkalı Caddesi No:62A/1 Küçükçekmece 34295 İstanbul	KÜÇÜKÇEKMECE	İSTANBUL	+ 90 850 204 01 22

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Şehitkamil Gaziantep Branch	Budak Mahallesi Gazi Muhtarpaşa Bulvarı No:44/D Şehitkamil 27090 Gaziantep	ŞEHİTKAMİL	GAZİANTEP	+ 90 850 204 00 97
Şenesenevler Branch	Bostancı Mahallesi, Emin Ali Paşa Caddesi, No:116 A/14, Kadıköy 34744 İSTANBUL	KADIKÖY	İSTANBUL	+ 90 850 204 04 87
Serik Branch	Yeni Mah. Hürriyet Cad. Mehmet Iltar Apt. Blok No:8C Serik 07500 Antalya	SERİK	ANTALYA	+ 90 850 204 03 30
Seyrantepe Branch	Seyrantepe Mahallesi İbrahim Karaoğlanoğlu Cad. No:111A/1 Kağıthane 34418 İSTANBUL	KAĞITHANE	İSTANBUL	+ 90 850 204 06 18
Siirt Branch	Bahçelievler Mahallesi Hükümet Bulvarı No:26 Merkez 56100 SİİRT	MERKEZ	SIIRT	+90 850 204 06 71
Silifke Branch	Mukaddem Mahallesi İnönü Bulvarı No:20 A Silifke 33940 MERSİN	SILIFKE	MERSİN	+ 90 850 204 06 88
Silivri Branch	Piri Mehmet Paşa Mah. Başkomutan Cad. No:4 Silivri 34570 İSTANBUL	SILIVRI	İSTANBUL	+ 90 850 204 02 61
Sincan Branch	Atatürk Mahallesi, Ankara Caddesi, No: 44/A Sincan 06930 Ankara	SINCAN	ANKARA	+ 90 850 204 01 91
Sinop Branch	Meydankapı Mahallesi Kıbrıs Caddesi No:4 Merkez 57000 Sinop	MERKEZ	SINOP	+90 850 204 06 91
Şirehanı Branch	İsmetpaşa Mahallesi, İnönü Caddesi, No:217/7 Şahinbey 27010 GAZİANTEP	ŞAHİNBEY	GAZİANTEP	+ 90 850 204 03 37
Şirinevler Branch	Meriç Sokak Ünal İş Merkezi No:13/3 Zemin Kat Şirinevler Bahçelievler 34188 İSTANBUL	BAHÇELİEVLER	İSTANBUL	+ 90 850 204 02 33
Şirinyalı Branch	Şirinyalı Mahallesi İsmet Gökşen Caddesi No:80/1 Muratpaşa 07160 ANTALYA	MURATPAŞA	ANTALYA	+ 90 850 204 04 62
Şirinyer Branch	Güven Mahallesi, Menderes Caddesi, No: 318 Buca 35370 İZMİR	BUCA	İZMİR	+ 90 850 204 02 76
Şişli Branch	Merkez Mahallesi Büyükdere Caddesi C.E.M. İş Merkezi Blok No:23B Şişli 34384 İstanbul	ŞİŞLİ	İSTANBUL	+ 90 850 204 03 83
Siteler Branch	Ulubey Mahallesi Demirhendek Caddesi No:69 Altındağ 06360 Ankara	ALTINDAĞ	ANKARA	+ 90 850 204 04 74
Sivas Branch	Atatürk Caddesi No:15	MERKEZ	SİVAS	+ 90 850 204 02 47
Soğanlık Branch	Atatürk Caddesi No : 119 34880 Soğanlık - Kartal - İSTANBUL	KARTAL	İSTANBUL	+ 90 850 204 05 96
Söğütözü Branch	Platin Tower Söğütözü Mahallesi Dumlupınar Bulvarı (Eskişehiryolu Üzeri) No:94/G Çankaya 06510 ANKARA	ÇANKAYA	ANKARA	+90 850 204 06 82
Söke Branch	Konak Mahallesi Aydın Caddesi No:19 Söke 09200 Aydın	SÖKE	AYDIN	+ 90 850 204 06 59
Soma Branch	Kurtuluş Mahallesi, Fatih Caddesi, No:10	SOMA	MANİSA	+ 90 850 204 03 40
Sorgun Branch	Çay Mahallesi Cumhuriyet Caddesi No:71 A Sorgun 66700 YOZGAT	SORGUN	YOZGAT	+90 850 204 07 31
Suadiye Branch	Bağdat Cad. German Apt. 456 Suadiye	KADIKÖY	İSTANBUL	+ 90 850 204 00 15
Suburcu Branch	Çukur Mahallesi Suburcu Caddesi No: 11/A Şahinbey 27400 Gaziantep	ŞAHİNBEY	GAZİANTEP	+ 90 850 204 01 96

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Sultanbeyli Branch	Mehmet Akif Mahallesi Fatih Bulvarı No:244/B Sultanbeyli 34920 İSTANBUL	SULTANBEYLİ	İSTANBUL	+ 90 850 204 01 94
Sultangazi Branch	Cebeci Mahallesi ,Eski Edirne Asfaltı No: 748 34270 Sultançifliği 34270 Sultangazi İSTANBUL	SULTANGAZİ	İSTANBUL	+ 90 850 204 06 06
Tahtakale Branch	Süleymaniye Mahallesi Şahende Sokak Keleşler İş Hanı No:7A Fatih 34116 İSTANBUL	FATİH	İSTANBUL	+ 90 850 204 01 47
Tarsus Makam Branch	Şehit Mustafa Mahallesi Atatürk Cad. 33400 No: 17/A Tarsus - İÇEL MERSİN	TARSUS	MERSIN	+ 90 850 204 04 66
Tarsus Branch	Şehit Mustafa Mahallesi Atatürk Bulvarı No:7/A Tarsus 33500 MERSİN	TARSUS	MERSIN	+ 90 850 204 02 37
Tatvan Branch	Tuğ Mahallesi Cumhuriyet Bul. Şimşek Center Blok No:226A Tatvan 13200 BİTLİS	TATVAN	BITLIS	+90 850 204 06 81
Tekirdağ Branch	Aydoğdu Mahallesi Hükümet Caddesi No:94 Süleymanpaşa 59200 Tekirdağ	SÜLEYMANPAŞA	TEKİRDAĞ	+ 90 850 204 02 24
Teksan Branch	75. Yıl (Sultandere) Mah. 1.Cadde (Küçük Org. Sanayi) Cad. No:9A Odunpazarı 26250 Eskişehir	ODUNPAZARI	ESKİŞEHİR	+ 90 850 204 01 84
Tire Branch	Cumhuriyet Meydanı, No:05	TİRE	İZMİR	+ 90 850 204 02 53
Tokat Branch	Kabe-i Mescid Mahallesi Gaziosmanpaşa Bulvarı No:168/A Merkez 60030 Tokat	MERKEZ	ТОКАТ	+ 90 850 204 06 51
Topçular Branch	Rami Kışla Cad.Koçbay İş Merkezi No:25/B 7-8 Topçular	EYÜP	İSTANBUL	+ 90 850 204 01 78
Topkapı Maltepe Branch	Maltepe Mah. Gümüşsuyu Cad. No:53 Dk:21-22 Zeytinburnu 34010 İstanbul	ZEYTİNBURNU	İSTANBUL	+ 90 850 204 05 28
Torbalı Branch	Tepeköy Mahallesi Ağalar Caddesi No:16 A-B TORBALI 35860 İZMİR	TORBALI	İZMİR	+ 90 850 204 03 56
Trabzon Branch	Kemerkaya Mah. Kahramanmaraş Caddesi No:35A Ortahisar 61030 TRABZON	ORTAHİSAR	TRABZON	+ 90 850 204 00 91
Trakya Kurumsal Branch	Nur Yıldız Plaza 15 Temmuz Mahallesi Gülbahar Caddesi No:7A Kat:5 Güneşli/Bağcılar 34212 İstanbul	BAĞCILAR	İSTANBUL	+ 90 850 204 00 55
Trakya Üniversitesi Branch	Kocasinan Mahallesi E5 Karayolu Caddesi No:76/13 İç Kapı : 2 Merkez 22030 EDİRNE	MERKEZ	EDIRNE	+90 850 204 07 45
Tunalı Hilmi Branch	Remzi Oğuz Mahallesi, Tunalı Hilmi Caddesi, No:68/A Kavaklıdere	ÇANKAYA	ANKARA	+ 90 850 204 03 11 13
Turgutlu Branch	Altay Mahallesi, Atatürk Bulvarı, No:163	TURGUTLU	MANİSA	+ 90 850 204 02 92
Tuzla Deniz Harp Okulu Branch	Tuzla Deniz Harp Okulu Komutanlığı Sosyal Tesisleri	TUZLA	İSTANBUL	+ 90 850 204 03 20
Tuzla OSB Branch	Aydınlı-İstanbul AYOSB Mh. 5. Sk. İst. Ana. Yak. OSB Sit. No:2 Tuzla 34953 İstanbul	TUZLA	İSTANBUL	+ 90 850 204 02 18
Tuzla Piyade Okulu Branch	Piyade Okulu Komutanlığı	TUZLA	İSTANBUL	+ 90 850 204 03 50
Tuzla Branch	İçmeler Mahallesi, Mazhar Sokak No:21A Tuzla 34947 İstanbul	TUZLA	İSTANBUL	+ 90 850 204 02 36

Üçevler Branch	Üçevler Mh Ahıska cad No:10/1 Nilüfer 16270 BURSA	NİLÜFER	BURSA	+ 90 850 204 01 62
Ulus Ankara Branch	Anafartalar Mah. Sanayi Cad. No:15/1-2- 3-4-5-6-7 Altındağ 06050 ANKARA	ALTINDAĞ	ANKARA	+ 90 850 204 00 34
Ümitköy Branch	Çay Yolu Mahallesi 8.Cadde No :45 Çankaya 06530 ANKARA	ÇANKAYA	ANKARA	+ 90 850 204 02 26
Ümraniye Sanayi Branch	Çakmak Mahallesi Alemdağ Caddesi No:422 Ümraniye 34775 İstanbul	ÜMRANİYE	İSTANBUL	+ 90 850 204 06 10
Ümraniye Branch	Alemdağ Cad. 194/2	ÜMRANİYE	İSTANBUL	+ 90 850 204 00 43
Uncalı Branch	Uncalı Mahallesi Uncalı Caddesi No:63 Konyaaltı 07070 ANTALYA	UNCALI	ANTALYA	+ 90 850 204 02 75
Ünye Branch	Kaledere Mahallesi Akkuş Niksar Caddesi No:6/A Ünye 52300 ORDU	ÜNYE	ORDU	+90 850 204 06 98
Uşak Çarşı Branch	İslice Mahallesi, İslice Sokak, No:12/A Merkez 64200 Uşak	MERKEZ	UŞAK	+ 90 850 204 05 18
Uşak Branch	İslice Mah. İsmetpaşa Cad. No:67/B Merkez 64100 UŞAK	MERKEZ	UŞAK	+ 90 850 204 00 92
Üsküdar Branch	Aziz Mahmut Hüdayi Mah. Hakimiyeti Milliye Cad. No: 50 Kat : 1 Üsküdar 34672 İstanbul	ÜSKÜDAR	İSTANBUL	+ 90 850 204 01 32
Uzunköprü Branch	Muradiye Camii Mahallesi Cumhuriyet Caddesi No:1-A Uzunköprü 22300 EDİRNE	UZUNKÖPRÜ	EDIRNE	+90 850 204 06 93
Valikonağı Branch	Teşvikiye Mahallesi, Valikonağı Caddesi, No:66 ŞiŞLİ 34365 İSTANBUL	ŞİŞLİ	İSTANBUL	+ 90 850 204 02 19
Van Branch	Şerefiye Mahallesi M. Fevzi Çakmak Cad. Lütfü Savur İş Merkezi Sit. No:14 İpekyolu 65100 Van	İPEKYOLU	VAN	+ 90 850 204 02 15
Van Yüzüncü Yıl Üniversitesi Branch	Bardakçı Mahallesi, Araştırma Sokak B Blok Sitesi No:10 BD Tuşba 65040 VAN	TUŞBA	VAN	+90 850 204 07 10
Yalıkavak Branch	İnönü Caddesi No:101/A-E Yalıkavak Bodrum 48990 MUĞLA	BODRUM	MUĞLA	+90 850 204 06 92
Yalova İskele Branch	Süleyman Bey Mahallesi Cengiz Koçal Caddesi No:24/1 Merkez 77200 Yalova	MERKEZ	YALOVA	+ 90 850 204 05 59
Yalova Branch	Rüstempaşa Mahallesi, Çeşme Sokak, No:2/1 Merkez 77200 Yalova	MERKEZ	YALOVA	+ 90 850 204 03 10
Yeditepe Kurumsal Branch	Saray Mahallesi Sokullu Cad. No: 7 A/1 Ümraniye 34768 İstanbul	ÜMRANİYE	İSTANBUL	+ 90 850 204 05 38
Yeni Adana Branch	Güzelyalı Mah. Turgut Özal Bulvarı No:90/D Edip Özaltın Sitesi B Blok Altı Çukurova 01170 ADANA	ÇUKUROVA	ADANA	+ 90 850 204 05 73
Yenibosna Branch	Yenibosna Merkez Mahallesi Yıldırım Beyazıt Caddesi No: 210A Bahçelievler 34197 İSTANBUL	BAHÇELİEVLER	İSTANBUL	+ 90 850 204 03 29
Yeniköy Antalya Branch	Yeniköy Mahallesi, Atatürk Caddesi,No:476 Döşemealtı	DÖŞEMEALTI	ANTALYA	+ 90 850 204 03 53
Yeniköy Branch	Yeniköy Mahallesi Köybaşı Caddesi No:51 Yeniköy Sarıyer 34464 İstanbul	SARIYER	İSTANBUL	+ 90 850 204 02 51

Yeşilköy Branch	İstasyon Caddesi Orhan Gazi Sok. No:1 Zemin Kat Kısım A Yeşilköy Bakırköy 34801 İSTANBUL	BAKIRKÖY	İSTANBUL	+ 90 850 204 00 54
Yıldırım Branch	Duaçınarı Mahallesi Ankarayolu Cad. B Blok Apt. No:171-173B Yıldırım 16370 BURSA	YILDIRIM	BURSA	+ 90 850 204 02 80
Yıldız Branch	Turan Güneş Bulvarı No:17	ÇANKAYA	ANKARA	+ 90 850 204 01 63
Yozgat Branch	Medrese Mahallesi, Şeyhzade Caddesi, No:11/B Merkez 66100 Yozgat	MERKEZ	YOZGAT	+90 850 204 07 00
Yüreğir Branch	Cumhuriyet Mah.770 Sok.No:11/A Yüreğir 01280 Adana	YÜREĞİR	ADANA	+ 90 850 204 01 56
Zekeriyaköy Branch	Zekeriyaköy Mahallesi 4. Cad. Kültür Merkezi Apt. No:4/1/2 Sarıyer 34450 İSTANBUL	SARIYER	İSTANBUL	+ 90 850 204 03 70
Zeytinburnu Bulvar Branch	Gökalp Mahallesi 58. Bulvar Caddesi No:49-51 Zeytinburnu 34020 İstanbul	ZEYTİNBURNU	İSTANBUL	+ 90 850 204 05 21
Zeytinburnu Branch	Prof. Muammer Aksoy Cad. No:85 Zeytinburnu 34020 İstanbul	ZEYTİNBURNU	İSTANBUL	+ 90 850 204 00 93
Zonguldak Branch	Meşrutiyet Mah. Gazipaşa Cad. No:31 Merkez 67030 ZONGULDAK	MERKEZ	ZONGULDAK	+ 90 850 204 06 34

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DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. Maslak no1 Plaza Eski Büyükdere Caddesi Maslak Mahallesi No:1 Maslak, Sarıyer 34398 İstanbul, Türkiye

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#### (CONVENIENCE TRANSLATION OF INDEPENDENT AUDITOR'S REPORT ON THE MANAGEMENT'S ANNUAL REPORT ORIGINALLY ISSUED IN TURKISH)

#### INDEPENDENT AUDITOR'S REPORT ON THE MANAGEMENT'S ANNUAL REPORT

To the General Assembly of Türk Ekonomi Bankası A.Ş.

#### 1) Opinion

As we have audited the full set consolidated and unconsolidated financial statements of Türk Ekonomi Bankası A.Ş. ("the Bank") and its consolidated subsidiaries ("the Group") for the period between 01/01/2022-31/12/2022, we have also audited the annual report for the same period.

In our opinion, the consolidated and unconsolidated financial information provided in the Management's annual report and the Management's discussions on the Group's financial performance, are fairly presented in all material respects, and are consistent with the full set audited consolidated and unconsolidated financial statements and the information obtained from our audit.

#### 2) Basis for Opinion

We conducted our audit in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and the Standards on Independent Auditing ("SIA") which is a part of Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibility is disclosed under *Responsibilities of the Independent Auditor on the Independent Audit of the Annual Report* in detail. We declare that we are independent from the Bank in accordance with the *Code of Ethics for Independent Auditors* ("Code of Ethics") issued by POA and ethical provisions stated in the regulation of audit. We have fulfilled other responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### 3) Auditor's Opinion for the Full Set Consolidated and Unconsolidated Financial Statements

We have presented unqualified opinion for the Bank's full set consolidated and unconsolidated financial statements for the period between 01/01/2022-31/12/2022 in our Auditor's Report dated 10 March 2023.

#### 4) Management's Responsibility for the Annual Report

The Bank Management is responsible for the following in accordance with Article 514 and 516 of the Turkish Commercial Code No. 6102 ("TCC") and the regulation on "Preparing and Publishing the Annual Report by Banks" published in the Official Gazette dated 1 November 2006 and No. 26333 ("the Communiqué"):

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- a) Preparing the annual report within the three months following the reporting date and presenting it to the General Assembly,
- b) Preparing the annual report with the all respects of the Bank's flow of operations for that year and the Bank's financial performance accurately, completely, directly and fairly. In this report, the financial position is assessed in accordance with the financial statements. The Bank's development and risks that the Bank may probably face are also pointed out in this report. The Board of Director's evaluation on those matters are also stated in this report.
- c) The annual report also includes the matters stated below:
  - The significant events occurred in the Bank's activities subsequent to the financial year ends,
  - The Bank's research and development activities,
  - The compensation paid to key management personnel and members of Board of Directors including financial benefits such as salaries, bonuses and premiums, allowances, travelling, accommodation and representation expenses, in cash and kind facilities, insurances and other similar guarantees.

The Board of Directors also considers the secondary regulations prepared by the Banking Regulation and Supervision Agency and the Ministry of Trade and related institutions while preparing the annual report.

#### 5) Responsibilities of the Independent Auditor on the Independent Audit of the Annual Report

Our aim is to express an opinion and prepare a report about whether the Management's discussions and consolidated and unconsolidated financial information in the annual report within the scope of the provisions of the TCC and the Communiqué are fairly presented and consistent with the information obtained from our audit.

We conducted our audit in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and the SIA. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Management's discussions on the Group's financial performance, are fairly presented in all material respects, and are consistent with the full set audited consolidated and unconsolidated financial statements and the information obtained from our audit

The engagement partner on the audit resulting in this independent auditor's report is Yaman Polat.

DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş. Member of **DELOITTE TOUCHE TOHMATSU LIMITED** 

y-prt

Yaman Polat Partner

İstanbul, 10 March 2023

#### **SECTION 4- UNCONSOLIDATED FINANCIAL STATEMENTS**

#### PUBLICLY ANNOUNCED UNCONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES FOR THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2022

#### (CONVENIENCE TRANSLATION OF PUBLICLY ANNOUNCED UNCONSOLIDATED FINANCIAL STATEMENTS AND AUDITOR REPORT ORIGINALLY ISSUED IN TURKISH)

#### TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ

PUBLICLY ANNOUNCED UNCONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES FOR THE YEAR FROM 1 JANUARY TO 31 DECEMBER 2022 WITH INDEPENDENT AUDITOR'S REPORT

#### (CONVENIENCE TRANSLATION OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH)

#### **INDEPENDENT AUDITOR'S REPORT**

To the General Assembly of Türk Ekonomi Bankası A.Ş.

#### A) Report on the Audit of the Financial Statements

#### 1) Opinion

We have audited the financial statements of Türk Ekonomi Bankası A.Ş (the "Bank"), which comprise the balance sheet as at 31 December 2022, and the statement of income, statement of income and expense items accounted for under shareholders' equity, statement of changes in shareholders' equity and statement of cash flows for the year then ended and, notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as of 31 December 2022, and its financial performance and its cash flows for the year then ended in accordance with "the Banking Regulation and Supervision Agency (BRSA) Accounting and Reporting Regulations" including the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" published in the Official Gazette dated 1 November 2006 with No.26333, and other regulations on accounting records of banks published by the Banking Regulation and Supervision Board and circulars and pronouncements published by BRSA and provisions of Turkish Accounting Standards (TAS) for the matters not legislated by the aforementioned regulations.

#### 2) Basis for Opinion

We conducted our audit in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and Standards on Independent Auditing (SIA) which is a part of Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority (POA). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the *Code of Ethics for Independent Auditor's* (Code of Ethics) published by the POA, together with the ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### 3) Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matters	How the matter was addressed in the audit	
-		
Financial Instruments Standard ("TFRS 9")		
Key Audit MattersImpairment of loans in accordance with TFRS 9Financial Instruments Standard ("TFRS 9")Impairment of loans is an important area ofjurisdiction for management. The Bank has the totalloans and receivables amounting to TL 149,332,926thousand, which comprise 54% of the Bank's totalassets in its unconsolidated financial statements andthe total provision for impairment amounting to TL5,045,481 as at 31 December 2022.As of 1 January 2018, the Bank has started torecognize provisions for impairment of loans atamortised cost in accordance with TFRS 9 and"Regulation on the Procedures and Principles forClassification of Loans by Banks and Provisions to beset aside" published in the Official Gazette dated 22June 2016 numbered 29750.In accordance with the related legislation of BRSA asmentioned in the Section 3 Note VIII of Explanationon Accounting Policies, the expected credit lossestimates are required to be unbiased, probability-weighted and should include supportable informationabout past events, current conditions, and forecasts offuture economic conditions.The Bank exercises significant decisions usingjudgment, interpretation and assumptions overcalculating loan impairments. These judgments, <td co<="" td=""><td><ul> <li>How the matter was addressed in the audit</li> <li>As part of our audit work, the following procedures were performed:</li> <li>We assessed and tested the design, implementation and operating effectiveness of key controls applied by the Bank with respect to classification of loans and determination and calculation of impairments. Our information system experts have also participated to perform these procedures.</li> <li>We have assessed and analysed the relevant contract terms to assess the management's accounting policy and classification of the instrument for selected samples.</li> <li>We have performed loan review procedures on selected samples of loans and receivables with the objective of identifying whether the loss event had occurred and whether the provision for impairment has been recognized in a timely manner within the framework of the provisions of the relevant legislation.</li> <li>We have tested relevant inputs and assumption used by the management in each stage of the expected credit loss calculation by considering whether the inputs and assumptions appear reasonable, the relationship between the assumptions and whether the assumptions are interdependent and internally consistent, whether the assumptions appropriately reflect current market information and collections, and whether the assumptions appear reasonable when considered collectively with other assumptions, including those for the same accounting estimates and those for other accounting estimates.</li> <li>We have tested historical loss data to validate the completeness and accuracy of key parameters.</li> <li>We have tested whether the model is applied to appropriately neflect conduct the completeness and accuracy of key parameters.</li> <li>We have tested whether the model is applied to appropriate segments of assets which share credit risk characteristics and whether the historical loss rates were incurred under economic conditions representative of those that may exist during the assets' exposure periods.</li> </ul></td></td>	<td><ul> <li>How the matter was addressed in the audit</li> <li>As part of our audit work, the following procedures were performed:</li> <li>We assessed and tested the design, implementation and operating effectiveness of key controls applied by the Bank with respect to classification of loans and determination and calculation of impairments. 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	We tested the application of the model to the relevant inputs and the mathematical integrity of each stage of the expected credit loss calculation.	
	Based on our discussions with the Bank management, we evaluated whether the key assumptions and other judgements underlying the estimations of impairments were reasonable.	
	We assessed expected credit losses determined based on individual assessment per the Bank's policy by means of	

<ul> <li>Pension fund obligations</li> <li>Defined benefit pension plan that the Bank provides to its employees is managed by Fortis Bank AŞ Mensupları Emekli Sandığı ("Plan") which is established by the 20th provisional article of the Social Security Law numbered 506 (the "Law").</li> <li>As disclosed in the Section III Note XVII to the unconsolidated financial statements, the Plan is composed of benefits which are subject to transfer to the Social Security Foundation ("SSF") as per the Social Security Law no.5510 provisional article 20, and other social rights and pension benefits provided by the Bank that are not transferable to the SSF. The Council of Ministers has been authorized to determine the transfer date. Following the transfer, the funds and the institutions that employ the funds' members will cover the non-transferable social rights and pension benefits provided under the Plan even if it is included in foundation voucher.</li> <li>As of 31 December 2022, the Bank's transferrable liabilities are calculated by an independent actuary using the actuarial assumptions regulated by the Law, and in accordance with the Decision of the Council of Ministers announced in the Official Gazette dated 15 December 2006 and No.26377. The valuation of the Plan liabilities requires judgment in determining appropriate assumptions such as defining the transferrable social benefits, discount rates, salary increases, inflation levels, demographic assumptions, and the impact of changes in the Plan. Management uses expert opinion of the independent actuary in assessing uncertainties related to these underlying assumptions and estimates.</li> <li>As described in Section V Note II.8.c2 considering the subjectivity of key judgments and assumptions, plus</li> </ul>	<ul> <li>supporting data, and evaluated appropriateness via communications with the Bank's management.</li> <li>Our specialists are involved in all procedures related to models and assumptions.</li> <li>We have reviewed disclosures made within the TFRS 9 framework in the financial statements of the Bank with respect to loans and receivables and related impairment provisions.</li> <li>Our audit work included the following procedures:</li> <li>We involved internal experts (actuary) in our audit team to evaluate the assumptions used in the calculation of the pension obligations and the appropriateness of the estimates.</li> <li>It has been tested whether the plan assets meet plan obligations in accordance with the methods and assumptions used.</li> <li>In addition, reconciliations and tests were carried out through sampling of the accuracy of the data provided to the Bank's actuary.</li> <li>We have assessed whether there is a significant change in the actuarial assumptions, methods, legal regulations and legislation used in the calculations and whether the assumptions are reasonable.</li> </ul>
<i>Information technologies audit</i> The Bank and its finance functions are dependent on the IT-infrastructure for the continuity of its	Procedures within the context of our information technology audit work:

operations, and the demand for technology-enabled business services is rapidly growing in the Bank and its subsidiaries. Controls over reliability and continuity of the electronic data processing are within the scope of the information systems internal controls audit. The reliance on information systems within the Bank means that the controls over access rights, continuity of systems, privacy and integrity of the electronic data are critical and found to be key area of focus as part of our risk-based scoping.	<ul> <li>We identified and tested the Banks' controls over information systems as part of our audit procedures.</li> <li>Information generation comprise all layers of information systems (including applications, networks, transmission systems and database). The information systems controls tested are categorized in the following areas:</li> <li>Security Management</li> <li>Change Management</li> <li>Data Center and Network Operations</li> <li>We selected high-risk areas as, database logging and change management control activities, to prevent and detect whether accesses to financial data had been identified in a timely manner.</li> <li>We tested the accesses and logging controls underlying all applications that have direct or indirect impacts on financial data generation.</li> <li>Automated controls and integration controls were tested to underly and detect changes and accesses in the process of financial data generation.</li> </ul>
	• We also tested the appropriateness and accuracy of the information produced by the entity and information used in controls reports as inputs to our controls and outputs generated by the IT components.
	• Finally, we understood and tested the controls over database, network, application and operating system layers of applications.

#### 4) Responsibilities of Management and Those Charged with Governance for the Financial Statements

The Bank management is responsible for the preparation and fair presentation of the financial statements in accordance with the BRSA Accounting and Reporting Regulations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

#### 5) Auditor's Responsibilities for the Audit of the Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and SIA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.)
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### B) Other Responsibilities Arising from Regulatory Requirements

In accordance with paragraph four of the Article 402 of the Turkish Commercial Code No. 6102 ("TCC"), nothing has come to our attention that may cause us to believe that the Bank's set of accounts for the period 1 January - 31 December 2022 does not comply with TCC and the provisions of the Bank's articles of association in relation to financial reporting.

In accordance with paragraph four of the Article 402 of TCC, the Board of Directors provided us all the required information and documentation with respect to our audit.

The engagement partner on the audit resulting in this independent auditor's report is Yaman Polat.

#### Additional paragraph for convenience translation to English

BRSA Accounting and Reporting Regulations explained in detail in Section 3 differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board with respect to the application of inflation accounting. Accordingly, the accompanying unconsolidated financial statements are not intended to present fairly the financial position, results of operations, changes in equity and cash flows of the Bank in accordance with IFRS.

#### DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş. Member of **DELOITTE TOUCHE TOHMATSU LIMITED**

Yaman Polat Partner

İstanbul, 10 March 2023

#### UNCONSOLIDATED FINANCIAL REPORT OF TÜRK EKONOMİ BANKASI A.Ş. AS OF FOR THE YEAR ENDED 31 DECEMBER 2022

Address	: Saray Mahallesi Sokullu Caddesi No: 7/A – 7/B Ümraniye 34768 - İstanbul
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Website	: www.teb.com.tr
E-mail	: <u>yatirimciiliskileri@teb.com.tr</u>

The unconsolidated financial report for the year-end period prepared in accordance with "Communiqué on the Financial Statements and the Related Policies and Disclosures to be Publicly Announced" as regulated by the Banking Regulation and Supervision Agency, is consist of the sections listed below:

- General Information about the Bank
- Unconsolidated Financial Statements of the Bank
- Explanations on the Accounting Policies Applied in the Related Period
- Information on Financial Structure and Risk Management of the Bank
- Disclosures and Footnotes on Unconsolidated Financial Statements
- Other Explanations
- Independent Auditor's Report

The accompanying audited unconsolidated financial statements, related disclosures and footnotes which are presented in this report are prepared in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, the related statements and guidance, and incompliance with the financial records of our Bank, and unless stated otherwise, presented in **thousands of Turkish Lira (TL)**.

Dr.Akın Akbaygil	Nicolas de Baudinet de Courcelles	Ayşe Aşardağ	Ümit Leblebici	M. Aşkın Dolaştır	Kamer Kıdıl
Chairman of the Board of Directors	Chairman of the Audit Committee	Vice Chairman of the Audit Committee	Chief Executive Officer	Manager Responsible of	Director Responsible of inancial Reporting

Information related to responsible personnel for the questions can be raised about financial statements:

Name-Surname/Title : Aslıhan Kaya / External Reporting Senior Manager Telephone Number : (0216) 635 24 51 Fax Number : (0216) 636 36 36

#### Page Number

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#### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022 (Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### SECTION ONE

#### **GENERAL INFORMATION**

# I. History of the Bank, Including its Incorporation Date, Initial Legal Status and Amendments to Legal Status

Türk Ekonomi Bankası Anonim Şirketi ("TEB" or "Bank"), which had been a local bank incorporated in Kocaeli in 1927 under the name of Kocaeli Halk Bankası T.A.Ş., was acquired by the Çolakoğlu Group in 1982. Its title was changed as Türk Ekonomi Bankası A.Ş. and its headquarters moved to İstanbul. On 10 February 2005, BNP Paribas took over 50% of shares of TEB Holding A.Ş. Consequently, BNP Paribas ("BNPP") became indirect shareholder of TEB with 42.125% ownership. In 2009 BNP Paribas Group successively acquired 75% of Fortis Bank Belgium and 66% of Fortis Bank Luxembourg and became the shareholder holding the majority of the shares of Fortis Bank Turkey. The indirect majority shareholders of TEB which are BNP Paribas and Çolakoğlu Group has agreed on the merger of TEB and Fortis Bank under the trademark of TEB and following the authorizations obtained from the regulatory authorities on 14 February 2011 the legal merge of two banks has been performed. As a result of the merger of TEB Holding, TEB has a majority stake of 55% and on the other hand Çolakoğlu Group and BNP Paribas have the share of 50%.

# II. Explanation on the Bank's Capital Structure, Shareholders of the Bank who are in Charge of the Management and/or Auditing of the Bank Directly or Indirectly, Changes in these Matters (if any), and the Group the Bank Belongs to

As of 31 December 2022 and 31 December 2021, the shareholders' structure and their respective ownerships are summarized as follows:

	31 December	· 2022	31 December 2021		
	Paid-in		Paid-in		
Shareholder's Name	Capital	%	Capital	%	
TEB Holding A.Ş.	1,212,415	55.00	1,212,415	55.00	
BNPP Yatırımlar Holding A.Ş.	518,342	23.51	518,342	23.51	
BNP Paribas Fortis Yatırımlar Holding A.Ş.	467,879	21.23	467,879	21.23	
BNP Paribas SA	5,253	0.24	5,253	0.24	
Kocaeli Chamber of Commerce	501	0.02	501	0.02	
	2,204,390	100.00	2,204,390	100.00	

As of 31 December 2022, the Bank's paid-in-capital consists of 2,204,390,000 shares of TL 1.00 (Full TL) nominal each.

#### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022 (Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# III. Explanations Regarding the Chairman and the Members of Board of Directors, Audit

Committee, General Manager and Assistants and Shares of the Bank They Possess Title Name **Education Board of Directors;** Dr. Akın Akbaygil Chairman of the Board of Directors PhD François Andre Jesualdo Benaroya Deputy Chairman of the Board of Directors University Nicolas de Baudinet de Courcelles Member of the Board of Directors and Chairman of the University Audit Committee Ayşe Aşardağ Member of the Board of Directors and Vice Chairman of University the Audit Committee Member of the Board of Directors Yavuz Canevi Master Member of the Board of Directors Hans Wilfried J. Broucke Master Özden Odabaşı Member of the Board of Directors Master Member of the Board of Directors Sandrine Ferdane University Member of the Board of Directors, Member of the Audit Ayşe Meral Çimenbiçer University Committee Metin Toğay Member of the Board of Directors Master Didier Albert N. Van Hecke Member of the Board of Directors, Member of the Audit Master Committee Ümit Leblebici Chief Executive Officer and the Executive Member Master **Assistant General Managers;** Gökhan Mendi Senior Assistant General Manager Responsible from Master Retail and Private Banking Group Ali İhsan Arıdaşır Assistant General Manager Responsible from SME Loans University Melis Coşan Baban Chief Legal Advisor and Secretary of the Board of Master Directors Ali Gökhan Cengiz Assistant General Manager Responsible from SME Master Banking Mehmet Ali Cer Assistant General Manager Responsible from Information Master Technologies Mustafa Aşkın Dolaştır Assistant General Manager Responsible from Financial Master Affairs Group Assistant General Manager Responsible from Retail and Osman Durmuş University Small Business Credit Group Orhan Hatipoğlu Assistant General Manager of Banking Operations and University Support Services Group Çiğdem Ünsal Assistant General Manager Responsible from Human University Resources Dr. Tuğrul Özbakan PhD Assistant General Manager Responsible from Asset Liability Management and Treasury Group Akil Özçay Assistant General Manager Responsible from Financial Master Markets Gökhan Özdil Assistant General Manager Responsible from Corporate University Loans Ömer Abidin Yenidoğan Assistant General Manager Responsible from Corporate Master Investment Banking Group Group Heads (\*); Nimet Elif Kocaayan Head of Group Risk Management University **Birol** Deper Head of Compliance Group and Internal Control Group, Master **Consumer Relations Coordination Officer** 

**Internal Audit (\*);** Hakan Tıraşın

(\*) Group Heads and Head of Internal Audit have the status of Assistant General Manager.

Head of Internal Audit

There are no Bank shares owned by the above stated Chairman and Members of Board of Directors, General Manager and Assistants.

University

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Information on the Bank's Qualified Shareholders

	Share	Share	Paid-in	Unpaid
Name / Commercial Name	Amount	Ratio	Shares	Shares
TEB Holding A.Ş.	1,212,415	55.00%	1,212,415	-
BNPP Yatırımlar Holding A.Ş.	518,342	23.51%	518,342	-
BNP Paribas Fortis Yatırımlar Holding A.Ş.	467,879	21.23%	467,879	-

TEB Holding A.Ş. is a member of both Çolakoğlu and BNP Paribas groups. 50% of the shares of TEB Holding A.Ş. are controlled by BNP Paribas, Fortis Yatırımlar Holding A.Ş., while the remaining 50% is controlled by Çolakoğlu Group. BNP Paribas Fortis Yatırımlar Holding A.Ş. is controlled by BNP Paribas Fortis Bank NV/SA whose shareholders are BNP Paribas Fortis NV/SA by 100% shares, respectively. 100% of the shares of BNPP Yatırımlar Holding A.Ş. are controlled by BNP Paribas SA.

### V. Summary on the Bank's Functions and Lines of Activity

The Bank's operating areas include, corporate, commercial, SME, retail and private banking as well as project finance and custody operations. Besides the ordinary banking operations, the Bank is handling agency functions through its branches on behalf of TEB Portföy Yönetimi A.Ş., Zurich Sigorta A.Ş. and Cardif Hayat Sigorta A.Ş. As of 31 December 2022, the Bank has 444 local branches and 4 foreign branches (31 December 2021: 451 local branches, 4 foreign branches). As of 31 December 2022, the number of employees of the Bank is 8,723 (31 December 2021: 8,572).

## VI. Differences between the Communiqué on Preparation of Financial Statements of Banks and Turkish Accounting Standards and Short Explanation about the Entities Subject to Full Consolidation or Proportional Consolidation and Entities which are Deducted from Equity or Entities which are not Included in These Three Methods

There is no difference for the Bank, except for the non-financial subsidiary, between the consolidation process according to the Turkish Accounting Standards and the Communiqué of the Preparation of Financial Statements of Banks in Turkey.

The Bank owns 0.1% but the Group owns 33.3% share of Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş, it is presented as joint venture in financial statements however, and it is carried by cost value since necessary requirements for consolidation is not met.

TEB ARF Teknoloji A.Ş., a non-financial subsidiary owned 100% and by the Bank, was registered in the Trade Registry Gazette on 16 July 2020. The Bank presents TEB ARF Teknoloji A.Ş. in the subsidiaries line in its financial statements.

# VII. Current or Likely, Actual or Legal Barriers to Immediate Transfer of Equity or Repayment of Debts Between Bank and its Subsidiaries

None.

## **SECTION TWO**

#### UNCONSOLIDATED FINANCIAL STATEMENTS

- I. Balance Sheet
- II. Statement of Off-Balance Sheet Items
- III. Statement of Profit or Loss
- IV. Statement of Profit or Loss
  V. Statement of Changes in Shareholders' Equity
  VI. Statement of Cash Flows

- VII. Statement of Profit Distribution

## TÜRK EKONOMİ BANKASI A.Ş

## UNCONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## I. BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)

	ASSETS		C	Audited urrent Period	l	Р	Audited rior Period		
				31.12.2022		2	31.12.2021		
		Section 5							
		Notes	TL	FC	Total	TL	FC	Total	
I.	FINANCIAL ASSETS (Net)		30,672,003	47,346,068	78,018,071	20,140,497	45,304,746	65,445,243	
1.1	Cash and Cash Equivalents		17,602,149	42,769,235	60,371,384	7,333,948	40,007,979	47,341,927	
1.1.1	Cash and Balances with Central Bank	(I-1)	7,210,359	36,629,352	43,839,711	5,718,495	30,072,800	35,791,295	
1.1.2	Banks	(I-4)	2,801,354	6,162,933	8,964,287	1,618,025	9,962,314	11,580,339	
1.1.3	Money Market Placement		7,604,278	-	7,604,278	-	-	-	
1.1.4	Expected Loss Provisions (-)		13,842	23,050	36,892	2,572	27,135	29,707	
1.2	Financial Assets at Fair Value Through Profit or Loss	(I-2)	2,886,940	541,639	3,428,579	2,001,647	792,140	2,793,787	
1.2.1	Government Debt Securities		2,809,744	202,058	3,011,802	1,942,260	549,168	2,491,428	
1.2.2	Equity Securities		77,196	263,295	340,491	59,387	135,326	194,713	
1.2.3	Other Financial Assets		-	76,286	76,286	-	107,646	107,646	
1.3	Financial Assets at Fair Value Through Other Comprehensive Income	(I-5)	5,356,819	3,062,485	8,419,304	3,001,729	4,173,355	7,175,084	
1.3.1	Government Debt Securities		5,307,506	3,062,485	8,369,991	2,988,479	4,173,355	7,161,834	
1.3.2			49,313	-	49,313	13,250	-	13,250	
1.3.3	Other Financial Assets		-	-	-		-	-, -,	
1.4	Derivative Financial Assets		4,826,095	972,709	5,798,804	7,803,173	331,272	8,134,445	
	Derivative Financial Assets at Fair Value Through Profit and Loss	(I-3)	4,400,167	664.545	5.064.712	6.006.577	325,399	6.331.976	
	Derivative Financial Assets at Fair Value Through Other Comprehensive Income	(I-12)	425,928	308,164	734,092	1,796,596	5,873	1,802,469	
II.	FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)	(1-12)	140,604,566	,	184,734,278	86,522,949		123,330,302	
2.1	Loans	( <b>I-6</b> )	113,448,548	35,884,378	149,332,926	78,371,554		107,822,996	
2.1	Lease Receivables	(I-0) (I-11)	113,440,340	33,004,370	149,332,920	70,371,334	29,431,442	107,822,990	
2.2		(1-11)	-	-	-	-	-		
	Factoring Receivables	(T 7)	-	0 (11 015	40 455 026	-	0 171 017	10 551 700	
2.4	Other Financial Assets Measured at Amortised Cost	( <b>I-7</b> )	30,844,021	9,611,915	40,455,936	11,379,873	8,171,827	19,551,700	
2.4.1	Government Debt Securities		30,844,021	9,611,915	40,455,936	11,379,873	8,171,827	19,551,700	
2.4.2			-	-	-	-	-		
2.5	Expected Credit Loss (-)		3,688,003	1,366,581	5,054,584	3,228,478	815,916	4,044,394	
III.	PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND								
	RELATED TO DISCONTINUED OPERATIONS (Net)	(I-17)	100,370	-	100,370	65,933	-	65,933	
3.1	Held for Sale Purpose		100,370	-	100,370	65,933	-	65,933	
3.2	Related to Discontinued Operations		-	-	-	-	-		
IV.	EQUITY INVESTMENTS		116,041	-	116,041	116,041	-	116,041	
4.1	Associates (Net)	( <b>I-8</b> )	-	-	-	-	-		
4.1.1	Associates Valued Based on Equity Method		-	-	-	-	-		
4.1.2	Unconsolidated Associates		-	-	-	-	-		
4.2	Subsidiaries (Net)	(I-9)	116,036	-	116,036	116,036	-	116,036	
4.2.1	Unconsolidated Financial Subsidiaries		115,986	-	115,986	115,986	-	115,986	
4.2.2	Unconsolidated Non-Financial Subsidiaries		50	-	50	50	-	50	
4.3	Joint Ventures (Net)	(I-10)	5	-	5	5	-	5	
	Joint Ventures Valued Based on Equity Method	(= = = = )	-	-	-	-	-	-	
	Unconsolidated Joint Ventures		5	-	5	5	-	5	
V.	TANGIBLE ASSETS (Net)	(I-13)	1,251,721	-	1,251,721	915,504		915,504	
vi.	INTANGIBLE ASSETS (Net)	(I-13) (I-14)	882,517		882,517	601,609		601,609	
<b>6</b> .1	Goodwill	(1-14)	421,124	-	421,124	421,124	-	421,124	
6.2	Other		421,124	-	421,124	180,485	-	180,485	
	INVESTMENT PROPERTIES (Net)	(1.15)	401,393	-	401,393	100,465	-	100,483	
		( <b>I-15</b> )	-	-	-	-	-	122.200	
	CURRENT TAX ASSET	<b>a</b> • •	28,388	-	28,388	133,380	-	133,380	
IX.	DEFERRED TAX ASSET	(I-16)	1,599,145	-	1,599,145	133,323	-	133,323	
X.	OTHER ASSETS (Net)	( <b>I-18</b> )	8,191,572	225,313	8,416,885	2,552,827	762,860	3,315,687	
	TOTAL ASSETS		183,446,323	91,701,09	275,147,416	111,182,063	82 874 050	194,057,02	

## UNCONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## I. BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)

	LIABILITIES		C	Audited	d		Audited Prior Period	
		S		31.12.2022			31.12.2021	
		Section 5 Notes	TL	FC	Total	TL	FC	Total
I.	DEPOSITS	(II-1)	128,684,391	-	200,391,051		76,393,830	131,839,24
I. II.	FUNDS BORROWED	(II-I) (II-3)	637,353	10.536.061	11.173.414	602.162	14.995.603	151,6597,76
III.	MONEY MARKET FUNDS	(II-3) (II-4)	037,333	6,790,660	6,790,660	,	5,001,962	8,841,70
IV.	SECURITIES ISSUED (Net)	(II-4) (II-3)	_	0,790,000	0,790,000	1,194,525	5,001,902	1,194,52
4.1	Bills	(11-5)				1,194,525		1,194,52
4.2	Asset Backed Securities					1,194,525		1,194,52
4.3	Bonds							
V.	FUNDS							
5.1	Borrower Funds							
5.2	Other		-	-	-	-	-	
VI.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND		-	-	-	-	-	
V I.	LOSS							
VII.	DERIVATIVE FINANCIAL LIABILITIES		2,971,255	595,978	3,567,233	4,321,769	168,019	4,489,78
<b>7.1</b>	Derivative Financial Liabilities at Fair Value Through Profit and Loss	(II-2)	2,901,642	595,978	3,497,620	3,995,359	163,818	, ,
7.1	Derivative Financial Liabilities at Fair Value Through Other	(11-2)	2,901,042	393,978	5,497,620	5,995,559	105,818	4,159,17
1.2		(11.7)	60 612		60 612	226 410	4 201	220 (1
	Comprehensive Income	(II-7)	69,613	-	69,613	326,410	4,201	330,61
VIII.	FACTORING LIABILITIES		-	-	-	-	-	<b>F</b> (A 40)
IX.	LEASE LIABILITIES (Net)	(II-6)	669,388	26,506	695,894	526,566	37,923	564,48
X.	PROVISIONS	( <b>II-8</b> )	2,888,691	470,060	3,358,751	903,248	321,520	1,224,76
10.1	Restructuring Provisions		-	-	-		-	740.06
10.2	Reserve for Employee Benefits		2,016,376	64,378	2,080,754	693,202	55,663	748,86
10.3	Insurance Technical Provisions (Net)		-	-	-	-	-	175.00
10.4	Other Provisions		872,315	405,682	1,277,997	210,046	265,857	475,90
XI.	CURRENT TAX LIABILITY	( <b>II-9</b> )	1,964,235	-	1,964,235	240,411	-	240,41
XII.	DEFERRED TAX LIABILITY		-	-	-	-	-	
XIII.	LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR							
	SALE AND RELATED TO DISCONTINUED OPERATIONS (Net)	( <b>II-10</b> )	-	-	-	-	-	
13.1	Held for Sale		-	-	-	-	-	
13.2	Held from Discontinued Operations		-	-		-		
XIV.	SUBORDINATED DEBT INSTRUMENTS	(II-11)	-	9,708,218	9,708,218	-	7,239,036	7,239,03
14.1	Loans		-	-	-	-	-	
14.2	Other Debt Instruments		-	9,708,218	9,708,218	-	7,239,036	7,239,030
XV.	OTHER LIABILITIES	(II-5)	9,586,408	2,570,380	· · ·	, ,	2,753,288	9,207,46
XVI.	SHAREHOLDERS' EQUITY	(II-12)	25,218,074	123,098		13,793,809	(175,990)	13,617,81
16.1	Paid-in Capital		2,204,390	-	2,204,390		-	2,204,39
16.2	Capital Reserves		389,769	-	389,769	389,769	-	389,76
16.2.1	Share Premiums		2,565	-	2,565	2,565	-	2,56
16.2.2	Share Cancellation Profits		-	-	-	-	-	
16.2.3	Other Capital Reserves		387,204	-	387,204	387,204	-	387,204
16.3	Other Accumulated Comprehensive Income or Expense that will not be							
	Reclassified at Profit or Loss		(400,948)	-	(400,948)	(53,164)	-	(53,164
16.4	Other Accumulated Comprehensive Income or Expense that will be							
	Reclassified at Profit or Loss		850,597	123,098	973,695	269,152	(175,990)	93,16
16.5	Profit Reserves		10,983,662	-	10,983,662	9,070,764	-	9,070,76
16.5.1	Legal Reserves		606,596	-	606,596	510,951	-	510,95
16.5.2	Status Reserves		-	-	-	-	-	
16.5.3	Extraordinary Reserves		10,489,526	-	10,489,526	8,253,331	-	8,253,33
16.5.4	Other Profit Reserves		(112,460)	-	(112,460)	306,482	-	306,48
16.6	Profit or Loss		11,190,604	-	11,190,604	1,912,898	-	1,912,89
16.6.1			- 1,120,004	-	- 1,120,001	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	1,712,07
	Current Periods' Profit / Loss		11,190,604		11,190,604	1,912,898	-	1,912,89
	TOTAL LIABILITIES		172,619,795	102,527,621	275,147,416	87,321,831	106,735,191	194,057,02

## UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. STATEMENT OF OFF-BALANCE SHEET ITEMS

			(	Audited Current Period 31.12.2022			Audited Prior Period 31.12.2021	
		Section 5 Notes	TL	FC	Total	FC	TL	Total
1	OFF BALANCE SHEET COMMITMENTS (I+II+III) GUARANTEES AND WARRANTIES Letters of Guarantee	(III-1)	<b>194,689,424</b> <b>13,952,106</b> 9,436,845	235,219,732 41,315,264 20,598,041	<b>429,909,156</b> <b>55,267,370</b> 30,034,886	<b>116,127,369</b> <b>8,471,532</b> 7,058,379	<b>166,079,544</b> <b>30,062,181</b> 14,037,146	282,206,913 38,533,713 21,095,525
1.1	Guarantees Subject to State Tender Law		152,535	20,398,041	357,788	133,980	147,510	21,095,525
1.2	Guarantees Given for Foreign Trade Operations		658,658	771,147	1,429,805	395,162	612,824	1,007,986
1.3 2	Other Letters of Guarantee Bank Acceptances		8,625,652	19,621,641 23,623	28,247,293 23,623	6,529,237	13,276,812 33,680	19,806,04
2.1	Import Letter of Acceptance		-	23,623	23,623	-	33,680	33,68 33,68
2.2	Other Bank Acceptances		-	-	-	-	-	
3 3.1	Letters of Credit Documentary Letters of Credit		-	15,650,244 2,596,937	15,650,244 2,596,937	-	10,343,834 4,046,781	10,343,83 4,046,78
3.2	Other Letters of Credit		-	13,053,307	13,053,307	-	6,297,053	6,297,05
.4	Prefinancing Given as Guarantee		-	-	-	-	-	
5 5.1	Endorsements Endorsements to the Central Bank of Turkey		-	-	-	-	-	
5.2	Other Endorsements		-	-	-	-	-	
6	Purchase Guarantees for Securities Issued		-	-	-	-	-	
.7 .8	Factoring Guarantees Other Guarantees		2,495,355	4,855,637	7,350,992	1,384,153	4,279,755	5,663,90
.9	Other Collaterals		2,019,906	4,855,057	2,207,625	29,000	1,367,766	1,396,76
[.	COMMITMENTS	(III-1)	38,750,601	5,487,840	44,238,441	24,865,509	8,633,167	33,498,67
1 1.1	Irrevocable Commitments Asset Purchase Commitments		38,750,601 2,181,948	5,487,840 5,049,902	44,238,441 7,231,850	24,865,509 3,543,805	8,633,167 7,707,411	33,498,67 11,251,21
.1.1	Deposit Purchase and Sale Commitments		2,181,948	3,049,902	7,251,850	5,545,805		11,231,21
.1.3	Share Capital Commitment to Associates and Subsidiaries		-	-	-	-	-	
.1.4	Loan Granting Commitments		11,589,114	68,589	11,657,703	7,121,357	52,502	7,173,85
1.5	Securities Issuance Brokerage Commitments Commitments for Reserve Deposit Requirements		-	-	-	-	-	
.1.7	Commitments for Cheque Payments		2,776,761	-	2,776,761	2,135,381	-	2,135,38
.1.8	Tax and Fund Liabilities from Export Commitments		127,411	-	127,411	51,363	-	51,36
.1.9 .1.10	Commitments for Credit Card Limits Commitments for Credit Cards and Banking Services Promotions		22,073,226 2,141	-	22,073,226 2,141	12,007,806 5,797	-	12,007,80 5,79
.1.11	Receivables from Short Sale Commitments on Securities		2,141	-			-	5,19
.1.12	Payables for Short Sale Commitments on Securities		-	-	-	-	-	
.1.13 .2	Other Irrevocable Commitments Revocable Commitments		-	369,349	369,349	-	873,254	873,25
.2.1	Revocable Loan Granting Commitments		-	-	-	-	-	
.2.2	Other Revocable Commitments			-		-	-	
<b>I.</b> 1	DERIVATIVE FINANCIAL INSTRUMENTS Derivative Financial Instruments for Hedging Purposes	(III-2)	141,986,717 965,300	188,416,628 18,524,343	330,403,345 19,489,643	82,790,328 21,649,500	127,384,196 7,806,018	210,174,52 29,455,51
.1.1	Fair Value Hedge		-		-	21,049,500	-	27,455,51
.1.2	Cash Flow Hedge		965,300	18,524,343	19,489,643	21,649,500	7,806,018	29,455,51
.1.3 .2	Foreign Net Investment Hedges Held for Trading Transactions		- 141,021,417	- 169,892,285	-	61,140,828	- 119,578,178	180,719,00
.2.1	Forward Foreign Currency Buy/Sell Transactions		20,240,521	22,818,260	43,058,781	11,386,300	15,523,785	26,910,08
2.1.1	Forward Foreign Currency Transactions-Buy		19,213,785	3,165,415	22,379,200	9,169,995	4,268,100	13,438,09
.2.1.2	Forward Foreign Currency Transactions-Sell Swap Transactions Related to Foreign Currency and Interest Rates		1,026,736 98,861,030	19,652,845	20,679,581 199,501,090	2,216,305 47,269,862	11,255,685 90,288,974	13,471,99 137,558,83
2.2.1	Foreign Currency Swap-Buy		7,819,762	55,239,445	63,059,207	1,451,736	55,792,484	57,244,22
2.2.2	Foreign Currency Swap-Sell		42,400,268	21,434,565	63,834,833	30,279,126	26,837,944	57,117,07
2.2.3	Interest Rate Swaps-buy		24,320,500	11,983,025	36,303,525	7,769,500	3,829,273	11,598,77
2.2.4 2.3	Interest Rate Swaps-Sell Foreign Currency, Interest Rate and Securities Options		24,320,500 19,676,969	11,983,025 43,135,835	36,303,525 62,812,804	7,769,500 2,116,848	3,829,273 11,241,994	11,598,77 13,358,84
2.3.1	Foreign Currency Options-Buy		15,275,312	11,998,466	27,273,778	1,630,468	2,022,308	3,652,77
2.3.2	Foreign Currency Options-Sell		4,401,657	23,201,409	27,603,066	486,380	3,144,606	3,630,98
2.3.3 2.3.4	Interest Rate Options-Buy Interest Rate Options-Sell		-	3,967,980 3,967,980	3,967,980 3,967,980	-	3,037,540 3,037,540	3,037,54 3,037,54
2.3.5	Securities Options-Buy		-	-	-	-	-	-,,-
.2.3.6	Securities Options-Sell		-	1 002 200	-	-	-	006.00
2.4 2.4.1	Foreign Currency Futures Foreign Currency Futures-Buy		2,242,897 2,242,897	1,902,399	4,145,296 2,242,897	367,818 329,039	439,173 113,632	806,99 442,67
2.4.2	Foreign Currency Futures-Sell			1,902,399	1,902,399	38,779	325,541	364,32
.2.5	Interest Rate Futures		-	-	-	-	-	
2.5.1 2.5.2	Interest Rate Futures-Buy Interest rate Futures-Sell		-	-	-	-	-	
2.6	Other		-	1,395,731	1,395,731	-	2,084,252	2,084,25
	CUSTODY AND PLEDGES RECEIVED (IV+V+VI)		214,548,922	99,667,403	314,216,325	180,225,071	75,379,967	255,605,03
V. .1	ITEMS HELD IN CUSTODY Customer Fund and Portfolio Balances		36,050,128	17,580,575	53,630,703	32,867,319	11,269,226	44,136,54
2	Investment Securities Held in Custody		6,989,470	16,227,035	23,216,505	12,863,893	8,458,577	21,322,47
3	Cheques Received for Collection		28,198,484	524,707	28,723,191	19,057,718	2,118,236	21,175,95
4	Commercial Notes Received for Collection		765,573	89,929	855,502	556,074	131,845	687,91
5 6	Other assets Received for Collection Assets Received for Public Offering		125	738,904	739,029	125	560,568	560,69
7	Other Items under Custody		96,476	-	96,476	389,509	-	389,50
8	Custodians		-	-	-	-		210 277 22
	PLEDGES RECEIVED Marketable Securities		176,693,321 1,756,158	81,547,579 1,100,377	258,240,900 2,856,535	146,582,395 122,836	63,783,004 673,062	210,365,39 795,89
2	Guarantee Notes		65,804,173		120,203,754	53,995,371	42,876,164	96,871,53
3	Commodity		220,087	364,691	584,778	226,267	-	226,26
4 5	Warranty Immovable		- 90,488,447	-	110,035,094	78,587,982	15,290,955	93,878,93
6	Other Pledged Items		90,488,447 18,424,456	6,136,283	24,560,739	13,649,939	4,942,823	18,592,76
.7	Pledged Items-Depository		-	-	-	-	-	
Ί.	ACCEPTED BILL, GUARANTEES AND WARRANTIES		1,805,473	539,249	2,344,722	775,357	327,737	1,103,09

## UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## III. STATEMENT OF PROFIT OR LOSS

<b>I.</b> 1.1 1.2 1.3 1.4 1.5 1.5.1 1.5.2 1.5.3	INCOME AND EXPENSE ITEMS INTEREST INCOME Interest Income on Loans	Section 5 Notes	Current Period 01.01-31.12.2022	Prior Period 01.01-31.12.2021
1.1 1.2 1.3 1.4 1.5 1.5.1 1.5.2 1.5.3				
1.1 1.2 1.3 1.4 1.5 1.5.1 1.5.2 1.5.3		(IV-1)	35,430,003	15,688,351
1.2 1.3 1.4 1.5 1.5.1 1.5.2 1.5.3		(11-1)	22,447,381	11,849,972
1.4 1.5 1.5.1 1.5.2 1.5.3	Interest Income on Reserve Requirements		106,992	413,671
1.5 1.5.1 1.5.2 1.5.3	Interest Income on Banks		194,798	132,632
1.5.1 1.5.2 1.5.3	Interest Income on Money Market Transactions		399,142	118,711
1.5.2 1.5.3	Interest Income on Securities Portfolio		12,210,806	3,107,460
1.5.3	Financial Assets at Fair Value Through Profit or Loss		397,218	257,762
	Financial Assets at Fair Value Through Other Comprehensive Income		1,716,148	709,714
1.6	Financial Assets Measured at Amortised Cost Financial Lease Income		10,097,440	2,139,984
1.0	Other Interest Income		70,884	65,905
п.	INTEREST EXPENSE (-)	(IV-2)	15,242,650	8,835,958
2.1	Interest Expense on Deposits	(= · =)	13,301,004	7,267,025
2.2	Interest Expense on Funds Borrowed		1,194,918	646,307
2.3	Interest Expense on Money Market Transactions		209,177	315,621
2.4	Interest Expense on Securities Issued		200,253	451,610
2.5	Interest Expense on Leases		170,503	105,359
2.6	Other Interest Expenses		166,795	50,036
III.	NET INTEREST INCOME/EXPENSE (I - II)		20,187,353	6,852,393
IV.	NET FEES AND COMMISSIONS INCOME/EXPENSE		2,251,416	1,385,256
4.1	Fees and Commissions Received		4,172,275	2,442,043
4.1.1	Non-cash Loans		590,256	323,558
4.1.2	Other	(IV-12)	3,582,019	2,118,485
4.2	Fees and Commissions Paid (-)		1,920,859	1,056,787
4.2.1	Non-cash Loans	$(\mathbf{W}, 12)$	6,637	7,301
4.2.2 V.	Other DIVIDEND INCOME	(IV-12)	1,914,222	1,049,486
v. VI.	TRADING INCOME / LOSS (Net)	(IV-3) (IV-4)	15,843 1,941,563	6,436 (1,997,967)
<b>6</b> .1	Securities Trading Gains / Losses	(1 • • • •)	(60,603)	(66,347)
6.2	Gains / Losses on Derivative Financial Instruments		(3,235,269)	(2,761,832)
6.3	Foreign Exchange Gains / Losses		5,237,435	830,212
VII.	OTHER OPERATING INCOME	(IV-5)	301,647	218,534
VIII.	GROSS OPERATING PROFIT (III+IV+V+VI+VII)		24,697,822	6,464,652
IX.	EXPECTED CREDIT LOSS (-)	(IV-6)	1,782,264	(30,956)
X.	OTHER PROVISION EXPENSES (-)	(IV-6)	399,926	1,572
XI.	PERSONNEL EXPENSES (-)		3,963,920	1,828,080
XII.	OTHER OPERATING EXPENSES (-)	(IV-7)	3,670,754	2,167,430
XIII.	NET OPERATING INCOME/LOSS (VIII-IX-X-XI-XII)		14,880,958	2,498,526
XIV.	EXCESS AMOUNT RECORDED AS INCOME AFTER MERGER		-	-
XV.	INCOME/LOSS FROM INVESTMENTS IN SUBSIDIARIES			
ww.	CONSOLIDATED BASED ON EQUITY METHOD		-	-
XVI. XVII.	INCOME/LOSS ON NET MONETARY POSITION PROFILE OSS REFORE TAX EROM CONTINUED OPERATIONS		-	-
A V II.	PROFIT/LOSS BEFORE TAX FROM CONTINUED OPERATIONS (XIII++XVI)	( <b>IV-8</b> )	14,880,958	2,498,526
xviii	TAX PROVISION FOR CONTINUED OPERATIONS (±)	(IV-9)	3,690,354	585,628
18.1	Current Tax Provision	(11.3)	5,323,264	166,686
18.2	Deferred Tax Expense Effect (+)		3,331,536	3,014,587
18.3	Deferred Tax Income Effect (-)		(4,964,446)	(2,595,645)
XIX.	CURRENT PERIOD PROFIT/LOSS FROM CONTINUED			
	OPERATIONS (XVII±XVIII)	(IV-10)	11,190,604	1,912,898
XX.	INCOME FROM DISCONTINUED OPERATIONS		-	-
20.1	Income from Non-current Assets Held for Sale		-	-
20.2	Profit from Sales of Associates, Subsidiaries and Joint Ventures		-	-
20.3	Income from Other Discontinued Operations		-	-
XXI.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		-	-
21.1	Expenses from Non-current Assets Held for Sale		-	-
21.2	Loss from Sales of Associates, Subsidiaries and Joint Ventures		-	-
21.3	Expenses for Other Discontinued Operations		-	-
XXII.	PROFIT/LOSS BEFORE TAX FROM DISCONTINUED OPERATIONS			
vvm	(XX-XXI) TAY DROVISION FOR DISCONTINUED OPERATIONS (1)	(IV-8)	-	-
<b>XXIII.</b> 23.1	TAX PROVISION FOR DISCONTINUED OPERATIONS (±)		-	-
23.1 23.2	Current Tax Provision Deferred Tax Expense Effect (+)		-	-
23.2 23.3	Deferred Tax Expense Effect (-)		-	-
XXIV.			-	-
	OPERATIONS (XXII±XXIII)	( <b>IV-10</b> )	-	-
XXV.	NET INCOME/LOSS (XIX+XXIV)	(IV-10) (IV-11)	11,190,604	1,912,898
		(- ·)		1,7 12,370
	Earnings per Share		5.0765	0.8678

## UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IV. STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Audited	Audited
		Current Period	Prior Period
		01.01-31.12.2022	01.01-31.12.2021
I.	CURRENT PERIOD INCOME/LOSS	11,190,604	1,912,898
II.	OTHER COMPREHENSIVE INCOME	532,749	295,070
2.1	Other Comprehensive Income that will not be Reclassified through Profit or Loss	(347,784)	(112,884)
2.1.1	Gains/losses on Revaluation of Property, Plant and Equipment	-	-
2.1.2	Gains/losses on Revaluation of Intangible Assets	-	-
2.1.3	Gains/losses on Remeasurement of Defined Benefit Plans	(480,424)	(143,916)
2.1.4	Other Components of Other Comprehensive Income that will not be Reclassified through Profit or Loss	5,643	2,369
2.1.5	Taxes Relating to Components of Other Comprehensive Income that will not be Reclassified through Profit or Loss	126,997	28,663
2.2	Other Comprehensive Income that will be Reclassified to Profit or Loss	880,533	407,954
2.2.1	Exchange Differences on Translation	-	-
2.2.2	Valuation and/or Reclassification Profit or Loss from Financial Assets at Fair Value Through Other		
	Comprehensive Income	1,172,875	(141,097)
2.2.3	Income/Loss related with Cash Flow Hedges	1,743	658,228
2.2.4	Income/Loss related with Hedges of Net Investments in Foreign Operations	-	-
2.2.5	Other Components of Other Comprehensive Income that will be Reclassified through Other Profit or Loss	-	-
2.2.6	Taxes Relating to Components of Other Comprehensive Income that will be Reclassified through Profit or Loss	(294,085)	(109,177)
III.	TOTAL COMPREHENSIVE INCOME (I+II)	11,723,353	2,207,968

## UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR FROM 1 JANUARY TO 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## V. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY				A	Expense No	er Comprehensiv ot Reclassified th rofit or Loss		Ex	ther Comprehens pense Reclassified ough Profit or Los	1				
	Audited	Paid-in Capital	Share Premiums	Share Cancellation Profit	Other Capital Reserves	1	2	3	4	5	6	Profit Reserves	Prior Period Profit or (Loss)	Current Period Profit or Loss	Total Equity
	Prior Period – 01.01-31.12.2021														
I.	Prior Period End Balance	2,204,390	2,565	-	387,732	275,516	(1,744)	5,234	-	(88,087)	(226,705)	7,664,139	1,186,811	-	11,409,851
II.	Corrections According to TAS 8	-	-	-	-	-	-	-	-	-	-	-	-		-
2.1	Effect of Corrections of Errors	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2.2	Effects of Changes in Accounting Policy	-	-	-	-	-	-	-	-	-	-	-		-	-
Ш.	New Balance (I+II)	2,204,390	2,565	-	387,732	275,516	(1,744)	5,234	-	(88,087)	(226, 705)	7,664,139	1,186,811	-	11,409,851
IV.	Total Comprehensive Income	-	-	-	-	-	(115,131)	2,247	-	(111,549)	519,503	-	-	1,912,898	2,207,968
v.	Capital Increase by Cash	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VI.	Capital Increase by Internal Sources	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VII.	Paid-in Capital Inflation Adjustment Difference	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII.	Convertible Bonds to Shares	-	-	-	-	-	-	-	-	-	-	-	-		-
IX.	Subordinated Debt Instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
X.	Increase/Decrease by Other Changes	-	-	-	(528)	(220, 221)	-	-	-	-	-	230.246	(9,497)	-	-
XI.	Profit Distribution	-	-		-	935	-	-	-	-	-	1,176,379	(1,177,314)		-
11.1	Dividends Paid	-	-	-	-	-	-	-	-	-	-	-	•	-	-
11.2	Transfers to Reserves	-	-	-	-	935	-	-	-	-	-	1,176,379	(1, 177, 314)	-	-
11.3	Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Period-End Balance 31.12.2021														
	(III+IV+V+VI+VII+VIII+IX+X+XI)	2,204,390	2,565	-	387,204	56,230	(116,875)	7,481	-	(199,636)	292,798	9,070,764		1,912,898	13,617,819
	Current Period – 01.01-31.12.2022														
I.	Prior Period End Balance	2,204,390	2,565		387.204	56,230	(116,875)	7.481	-	(199,636)	292,798	9.070.764	1.912.898		13,617,819
п.	Corrections According to TAS 8	_,,	_,				()	.,	-	(,			-,,		
2.1	Effects of Corrections	-	-	-	-			-	-	-		-			
2.2	Effects of the Changes in Accounting Policies	-	-	-	-		-	-	-	-		-		-	
III.	New Balance (I+II)	2,204,390	2,565		387.204	56.230	(116,875)	7.481	-	(199,636)	292,798	9.070.764	1.912.898		13.617.819
IV.	Total Comprehensive Income	_,0,,0,0	-,000				(353,014)	5,230	-	890.887	(10,354)	-	1,912,090	11,190,604	11.723.353
v.	Capital Increase by Cash	-	-		-		(000,011)		-	-	(10,001)	-			
VI.	Capital Increase by Internal Sources	-	-		-			-	-	-		-			
VII.	Paid-in Capital Inflation Adjustment Difference	_					_		-	_		-			
VIII.	Convertible Bonds to Shares	-	_	_	_	-		_	_	_		_			_
IX.	Subordinated Debt Instruments	-	-	-	-	-	-	_	_	-	-	-	_	-	-
X.	Increase/Decrease by Other Changes	-	-	-	-		-		-	-	-	-		-	-
XI.	Profit Distribution	-	-	-	-		-		-	-		1,912,898	(1,912,898)	-	-
11.1	Dividends Paid		-	-	-	-	-		-		-	1,712,090	(1,712,370)	-	-
11.2	Transfers to Reserves	-	-	-	-	-	-		-	-	-	1,912,898	(1,912,898)	-	-
11.2	Other		-	-	-	-	-	-	-	-	-	-	(1,712,370)	-	-
	Period-End Balance 31.12.2022														

1. Increase/decrease from tangible assets accumulated revaluation reserve,

2. Accumulated gains / losses on remeasurements of defined benefit plans,

3. Other (Other comprehensive income of associates and joint ventures accounted with equity method that will not be reclassified at profit or loss and other accumulated amounts of other comprehensive income items that will not be reclassified at profit or loss),

4. Foreign currency translation differences,

5. Accumulated revaluation and / or classification gains / losses of financial assets at fair value through other comprehensive income,

6. Other (Cash flow hedge gains / losses, other comprehensive income of associates and joint ventures accounted with equity method that will be reclassified at profit or loss).

## UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR 1 JANUARY TO 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VI. STATEMENT OF CASH FLOWS

		Section 5 Notes	Audited Current Period 01.01-31.12.2022	Audited Prior Period 01.01-31.12.2021
A.	CASH FLOWS FROM BANKING OPERATIONS			
1.1	Operating Profit Before Changes in Banking Operations Assets and Liabilities		12,399,324	12,950,185
1.1.1	Interest Received		23,650,225	14,185,899
1.1.2			(13,471,609)	(8,661,220)
1.1.3			15,843	6,436
	Fees and Commissions Received		3,828,072	2,383,938
1.1.5			7,048,644	1,048,746
	Collections from Previously Written-Off Loans		1,480,497	1,140,863
1.1.7	Payments to Personnel and Service Suppliers		(3,648,682)	(1,790,465)
1.1.8		<b>AH A</b>	(4,085,715)	(415,202)
1.1.9	Other	(VI-1)	(2,417,951)	5,051,190
1.2	Changes in Banking Operations Assets and Liabilities		4,752,166	(2,316,266)
1.2.1			(570,636)	(1,167,412)
1.2.2			(23,093)	(73,186)
	Net (Increase) in Loans		(31,794,568)	(14,685,386)
	Net (Increase) in Other Assets	(VI-1)	(7,262,911)	(9,886,311)
	Net (Decrease) in Bank Deposits		(2,291,208)	(3,183,214)
	Net Increase in Other Deposits		48,086,596	15,499,421
	Net Increase / (Decrease) in Financial Liabilities at Fair Value Through Profit or Loss		-	-
	Net (Decrease) / Increase in Funds Borrowed		(4,534,831)	5,821,763
	Net Increase / (Decrease) in Matured Payables ) Net Increase in Other Liabilities	(VI-1)	3,142,817	5,358,059
I.	Net Cash Flows Provided from Banking Operations	((11))	17,151,490	10,633,919
			17,151,490	10,035,717
B.	CASH FLOWS FROM INVESTING ACTIVITIES		(0, (0,2, 70,1))	(1 (00 040)
II.	Net Cash Flow Provided from Investing Activities		(8,693,791)	(1,692,346)
2.1	Purchase of Entities Under Common Control, Associates and Subsidiaries (Joint Vent.)		-	-
2.2 2.3	Sale of Entities Under Common Control, Associates and Subsidiaries (Joint Vent.) Purchase of Tangible Assets		(358,864)	(227,095)
2.3	Sale of Tangible Assets		(558,804) 37,268	(227,093) 3,618
2.5	Purchase of Financial Assets at Fair Value Through Other Comprehensive Income		(1,837,191)	(3,472,651)
2.6	Sale of Financial Assets at Fair Value Through Other Comprehensive Income		4,392,264	6,749,988
2.7	Purchase of Financial Assets Measured at Amortised Cost		(12,931,495)	(6,645,155)
2.8	Sale of Financial Assets Measured at Amortised Cost		2,428,011	2,016,874
2.9	Other	(VI-1)	(423,784)	(117,925)
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
			(1 522 577)	(3 917 143)
III.	Net Cash Provided from Financing Activities		(1,522,577)	(3,817,143)
3.1	Cash Obtained from Funds Borrowed and Securities Issued		5,333,859	10,033,681
3.2	Cash Outflow from Repayment of Funds Borrowed and Securities Issued		(6,501,860)	(13,594,895)
3.3	Equity Instruments Issued		-	-
3.4	Dividends Paid		-	-
3.5	Payments For Leases		(354,576)	(255,929)
3.6	Other		-	-
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents	(VI-1)	3,764,592	2,128,252
V.	Net Increase in Cash and Cash Equivalents		10,699,714	7,252,682
VI.	Cash and Cash Equivalents at Beginning of the Period		31,327,221	24,074,539
VII.	Cash and Cash Equivalents at End of the Period	(VI-2)	42,026,935	31,327,221

## UNCONSOLIDATED STATEMENT OF PROFIT DISTRIBUTION FOR THE YEAR 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VII. STATEMENT OF PROFIT DISTRIBUTION

		Audited Current Period 31.12.2022(*)	Audited Prior Period 31.12.2021
I.	DISTRIBUTION OF CURRENT YEAR INCOME	()	01112021
1.1	CURRENT YEAR INCOME	14,880,958	2,498,526
1.2	TAXES AND DUTIES PAYABLE (-)	3,690,354	585,628
1.2.1		5,323,264	166,686
1.2.2	Income Withholding Tax	-	-
1.2.3	Other Taxes and Duties (**)	(1,632,910)	418,942
A.	NET INCOME FOR THE YEAR (1.1-1.2)	11,190,604	1,912,898
1.3	PRIOR YEARS' LOSSES (-)	-	-
1.4	FIRST LEGAL RESERVES (-)	-	95,645
1.5	OTHER STATUTORY RESERVES (-)	-	-
B.	NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	11,190,604	1,817,253
1.6	FIRST DIVIDEND TO SHAREHOLDERS (-)	-	-
1.6.1	To Owners of Ordinary Shares	-	-
1.6.2		-	-
1.6.3	To Owners of Preferred Shares (Pre-emptive Rights)	-	-
1.6.4	To Profit Sharing Bonds	-	-
1.6.5	5	-	-
1.7	DIVIDENDS TO PERSONNEL (-)	-	-
1.8	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	-
1.9	SECOND DIVIDEND TO SHAREHOLDERS (-)	-	-
1.9.1	To Owners of Ordinary Shares	-	-
1.9.2	To Owners of Preferred Shares	-	-
1.9.3		-	-
1.9.4 1.9.5	To Profit Sharing Bonds To Holders of Profit and Loss Sharing Certificates	-	-
1.9.5	SECOND LEGAL RESERVES (-)	-	-
1.10	STATUTORY RESERVES (-)		
1.12	EXTRAORDINARY RESERVES		1,817,253
1.13	OTHER RESERVES	-	
1.14	SPECIAL FUNDS	-	-
II.	DISTRIBUTION OF RESERVES	-	-
2.1	DISTRIBUTED RESERVES	-	-
2.2	SECOND LEGAL RESERVES (-)	-	-
2.3	DIVIDENDS TO SHAREHOLDERS (-)	-	-
2.3.1	To Owners of Ordinary Shares	-	-
2.3.2	To Owners of Preferred Shares	-	-
2.3.3	To Owners of Preferred Shares (Pre-emptive Rights)	-	-
2.3.4	To Profit Sharing Bonds	-	-
2.3.5	To Holders of Profit and Loss Sharing Certificates	-	-
2.4 2.5	DIVIDENDS TO PERSONNEL (-) DIVIDENDS TO BOARD OF DIRECTORS (-)	-	-
		_	_
III.	EARNINGS PER SHARE	-	-
3.1	TO OWNERS OF ORDINARY SHARES	5.0765	0.8678
3.2	TO OWNERS OF ORDINARY SHARES (%)	507.65	86.78
3.3	TO OWNERS OF PREFERRED SHARES	-	-
3.4	TO OWNERS OF PREFERRED SHARES (%)	-	-
IV.	DIVIDEND PER SHARE	-	-
4.1	TO OWNERS OF ORDINARY SHARES	-	-
4.2	TO OWNERS OF ORDINARY SHARES (%)	-	-
4.3	TO OWNERS OF PREFERRED SHARES	-	-
4.4	TO OWNERS OF PREFERRED SHARES (%)	-	-

(\*) The authorized body of the Bank regarding profit distribution is the General Assembly, and as of the preparation date of these financial statements, the annual ordinary General Assembly meeting has not been held yet. Since the profit distribution proposal for 2022 has not yet been prepared by the Board of Directors, only the distributable profit amount is indicated in the profit distribution table.

(\*\*) Deferred tax income shown in other tax and legal liabilities (31 December 2021: Deferred tax expense).

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## SECTION THREE

#### **ACCOUNTING PRINCIPLES**

#### I. Basis of Presentation

# a. Financial statements and related explanations and preparation of notes in compliance with Turkish Accounting Standards ("TAS") and Regulation on Accounting Applications for Banks and Safeguarding of Documents:

The unconsolidated financial statements are prepared within the scope of the Regulation on Accounting Applications for Banks and Safeguarding of Documents related with Banking Act numbered 5411 published in the Official Gazette no.26333 dated 1 November 2006 and in accordance with the regulations, communiqués, interpretations and legislations related to reporting principles on accounting records of Banks published by the Banking Regulation and Supervision Agency ("BRSA") and Turkish Financial Reporting Standards ("TFRS") put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA") for those matters not regulated by the aforementioned regulations. The format and content of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements" and "Communiqué on Disclosures About Risk Management to Be Announced to Public by Banks" and amendments to this Communiqué. The Bank maintains its books in Turkish Lira in accordance with the Banking Law, Turkish Commercial Code and Turkish Tax Legislation.

The financial statements have been prepared in TL, under the historical cost convention except for the financial assets and liabilities carried at fair value.

The preparation of financial statements in conformity with TFRS requires the use of certain critical accounting estimates by the Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent issues as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made and the effects of these corrections are reflected to the income statement. Assumptions and estimates that are used in the preparation of the accompanying financial statements are explained in the following related disclosures.

The new type of coronavirus (COVID-19), first emerging in China, has been classified as a pandemic affecting countries globally by the World Health Organization on 11 March 2020. The COVID-19 outbreak, especially in countries that are over-exposed to the pandemic, causes disruptions in operations and adversely affects economic conditions both regionally and globally.

The effects of this global pandemic on the Bank's financial statements are regularly monitored by the Risk Management as well as the Bank's Management. While preparing the financial statements as of 31 December 2022, the Bank reflected the possible effects of the COVID-19 outbreak on the estimates and judgements used in the preparation of the financial statements.

The tension between Russia and Ukraine since January 2022 turned into a crisis and a hot conflict. The Bank does not carry out any activity in the two subject countries. Considering the geographies in which the Bank operates, the crisis is not expected to have a direct impact on the Bank's operations. However, since the course of the crisis is uncertain as of the report date, developments that may occur on a global scale, and the effects of these developments on the global and regional economy, on the Bank's operations are closely monitored and taken into account with the best estimation approach in the preparation of the financial statements.

# b. The accounting policies and the valuation principles applied in the preparation of the accompanying financial statements:

The accounting policies and valuation principles used in the preparation of the financial statements are subject to the regulations, communiqués, annotations and circulars issued by BRSA on accounting and financial reporting principles and the TFRS ("BRSA Accounting and Financial Reporting Legislation") which has been put into force by the POA on issues not regulated by the BRSA determined according to the principles.

The amendments to TAS/TFRS, effective from 1 January 2022, do not have a significant impact on the Bank's accounting policies, financial position and performance. The amendments to TAS and TFRS, which have been published but not yet entered into force as of the finalization date of the financial statements, will not have a significant impact on the Bank's accounting policies, financial position and performance.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Basis of Presentation (continued)

# **b.** The accounting policies and the valuation principles applied in the preparation of the accompanying financial statements: (continued)

In addition, Benchmark Rate Reform – Phase 2, which brings changes in TFRS 9, TAS 39, TFRS 7, TFRS 4 and TFRS 16, effective from 1 January 2021 was published in December 2020. With the amendments made, certain exceptions are provided in the basis used in determining the contractual cash flows and in the hedge accounting provisions. The impact of the changes on the Bank's financials has been evaluated and did not have a significant impact. On the other hand, the Benchmark Interest Rate Reform process continues for some indicators and the Bank continues to work within the scope of adaptation to the changes. In this context, a working group was established within the scope of evaluating the impact of the interest rate reform on the financial statements and harmonization with the reform. As a result of the evaluations, it is expected that the effect of the relevant change on the financial statements will be limited.

POA made an announcement on 20 January 2022 regarding the application of TAS 29 Financial Reporting in Hyperinflationary Economies ("TAS 29") for entities adopting Turkish Financial Reporting Standards ("TFRS") for the year ended 2021. The announcement stated that, entities that apply TFRS should not adjust their financial statements in accordance with TAS 29 - Financial Reporting in Hyperinflationary Economies for the year ended 2021. As of the date of this report, POA has not made any further announcements regarding the scope and application of TAS 29. Therefore, no inflation adjustment has been made as per TAS 29 in the financial statements as of 31 December 2022.

The accounting policies and valuation principles for the current period are explained in Note II and Note XXV below.

#### **II.** Explanations on Usage Strategy of Financial Assets and Foreign Currency Transactions

The Bank aims to develop and promote products for the financial needs of each customer such as SMEs, multinational companies and small individual investors in line with Banking Legislation. The primary objective of the Bank is to increase profitability with optimum liquidity and minimum risk while fulfilling customer needs.

The Bank aims at creating an optimum maturity risk and working with a positive margin between cost of resource and product yield in the process of asset and liability management.

As a component of risk management strategy of the Bank, risk bearing short term positions of currency, interest or price movements is performed only by the Asset-Liability Management and Treasury Group using the limits defined by the Board of Directors. The Asset-Liability Committee manages the maturity mismatches while deciding the short, medium and long term strategies as well as adopting the principle of positive balance sheet margin as a pricing policy.

The Board of Directors allows a purchase risk in treasury operations and individual limits are defined by the Board of Directors for each product.

The Bank's foreign currency asset and liability balances are valuated with the Bank's exchange buying rate at the reporting date and recognized as "Foreign exchange gains/losses" within statement of income.

The Bank's hedging activities for the currency risk due to foreign currency available for sale equity instruments are described under the currency risk section; and the Bank's hedging activities from interest rate risk arising from fixed interest rate deposits and floating interest rate borrowings are described in detail under interest rate risk section.

The Bank's Asset-Liability Committee approves the trading of various derivative instruments such as currency swaps, forwards and similar derivatives to hedge interest and currency exchange risks in line with the balance sheet structure.

### III. Explanations on Investments in Associates, Subsidiaries and Joint Ventures

In accordance with "TAS 27", investments in associates, subsidiaries and joint ventures are accounted with cost values and are reflected on the financial statements after deducting the provision for impairment, if any.

The dividends received from investments in associates, subsidiaries and joint ventures are reflected to income statements at the date of the right to receive dividend.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IV. Explanations on Forward and Option Contracts and Derivative Instruments

The Bank's derivative transactions mainly consist of foreign currency swaps and interest rate swaps, cross currency swaps, currency options and forward foreign currency purchase and sale contracts.

Pursuant to "TFRS 9 Financial Instruments" ("TFRS 9"), derivative financial instruments of the Bank are classified as "Derivative Financial Assets at Fair Value Through Profit or Loss" or "Derivative Financial Assets at Fair Value Through Other Comprehensive Income".

#### The portion of derivative financial assets at fair value through profit or loss

Receivables and liabilities arising from derivative transactions are recorded in off-balance sheet accounts over contract amounts. Derivative transactions are valued at their fair values in the periods following their recording. Derivative financial instruments are initially recognized at fair value and attributable transaction costs are recognized in profit or loss on the date they are incurred. In the periods following the recording of derivative transactions, according to whether the fair value is positive or negative, the fair value difference of derivative financial assets at fair value through profit and loss or the fair value difference of derivative financial assets at fair value through profit and loss sheet. Differences in fair value as a result of the valuation are reflected in the profit or loss statement from derivative financial transactions.

Derivative financial instruments are booked under off-balance sheet items. Derivative financial instruments where the underlying asset is money or commodity, are booked based on the amounts to be received / paid at the maturity date. Derivative financial instruments based on interest rate are booked with the principal amount on which the interest rate is calculated.

All derivative financial instruments are valued using the fair value method. The fair value of derivative financial instruments traded in organized markets is their price in the organized market. Within the scope of TFRS 13 Fair Value Measurement standard; The Bank considers that (i) the fair value of the asset or liability (or similar asset or liability) has significantly decreased in its volume or level of activity relative to normal market volume, (ii) when a transaction price or quoted price does not reflect fair value and/or (iii) when a material adjustment is required so that the price of a similar asset is comparable to the subject asset, or (iv) when the price is no longer valid, it adjusts the transaction price or quoted price and reflects this adjustment in the fair value measurement. In this context, the Bank determines the point in the range that best reflects the fair value in the current market conditions.

The cash flows of forward, currency swap, interest rate swap, and cross currency swap transactions should be determined firstly in order to measure with fair value method. Expected cash flows due to the floating interest rate for these products are defined according to market interest rate at the valuation date. The valuation is calculated by discounting the cash flows with the market interest rate and foreign currencies are converted into Turkish Lira with exchange rates at the valuation date.

Derivative transactions based on interest are valued according to the fair value method as well as the effective interest rate method. While the sum of the valuation amount made for such derivative transactions is shown in a single valuation account in the balance sheet, the amount calculated according to the effective interest method on the income/expense side and the difference amounts calculated according to the fair value method are shown in separate accounts.

Black and Scholes Model is used to measure the fair value of options. Options premiums are accrued on the start date of maturity. The valuation amount is composed of premiums valued at each valuation date. Premium to be paid calculated within this model is recorded as income, and the premium to be collected as expense.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IV. Explanations on Forward and Option Contracts and Derivative Instruments (continued)

#### Explanations on derivatives for hedging purposes

In the admission of the accounting policies, TFRS 9 presents the option of postponing the adoption of TFRS 9 hedge accounting and continuing to apply the hedge accounting provisions of TAS 39. Within this context, the Bank will continue to apply the hedge accounting provisions of TAS 39.

The Bank applies fair value hedge and cash flow hedge accounting. Hedging accounting is applied to prevent the fluctuations that may arise in the income statement in the short-term as a result of the differences in the assets and resources in the balance sheet that are subject to interest rate risk and the valuation methods of derivative instruments that protect them from risk.

Some of the Bank's fixed-rate foreign currency securities and Turkish Lira loans can be subject to fair value hedge accounting. The fair value risk of the related fixed rate financial assets is hedged with currency swaps and cross currency swaps. The difference in the fair values of derivative transactions for fair value hedging purposes is followed in the "Profit/loss from derivative financial transactions" account. For fixed rate loans, the change in the fair value of the hedged item is shown together with the related asset in the statement of financial position as long as the hedge is effective.

#### The portion of derivative financial assets at fair value through other comprehensive income

The Bank also hedges its cash flow risk arising from its financial debts with interest rate swaps and cross currency swaps. In cash flow hedge accounting, the effective part of the fair value change of the hedging instrument is recognized in the "Accumulated other comprehensive income or expense to be reclassified to profit or loss" account under equity, and the ineffective part is recognized in the statement of profit or loss. In periods when the cash flows related to the hedged item affect the profit or loss, the profit/loss of the related hedging instrument is also subtracted from the equity and reflected in the profit or loss statement.

The assessment that derivative transactions used for hedging purposes can effectively offset changes in the fair value of the hedged item is measured regularly and the measurement results are documented. In cases where the hedge does not meet the hedge accounting requirements, hedge accounting is discontinued.

While the Bank accounts the changes in the fair values of the hedged items in the "Other Interest Income" and "Other Interest Expense" accounts, the fair value changes of the hedging instruments corresponding to the same period are accounted for in the "Gains/Losses from Derivative Financial Transactions" account.

However, the differences between the fair values of the hedged items at the starting date of the hedge accounting and their book values are amortised in line with the maturities of the said items and accounted for in the "Other Interest Income" and "Other Interest Expense" accounts.

### V. Explanations on Interest Income and Expenses

Interest income, when purchased or used according to the effective interest method specified in TFRS 9 (the ratio that equates to the present net value of the future cash flows of the financial asset or liability), credit-impaired financial assets and when purchased or granted, except for financial assets that are not credit-impaired financial assets but later become credit-impaired financial assets, is recognized by applying an effective interest rate to the gross book value of the financial asset. While applying the effective interest rate method, the Bank determines the fees that are an integral part of the effective interest rate of the financial instrument. Fees, which are an integral part of the effective interest rate of the financial instrument is measured at fair value through profit or loss. In such cases, these fees are recognized as income or expense during the initial recognition of the financial instrument.

The Bank, when applying the effective interest method, amortizes the fees, transaction costs and other premiums or discounts included in the calculation of the effective interest rate over the expected life of the financial instrument.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### V. Explanations on Interest Income and Expenses (continued)

If there is an unpaid-interest accrual prior to the acquisition of an interest-bearing security; subsequently collected interest is divided into pre-acquisition and post-acquisition periods and only the post-acquisition portion is reflected in the financial statements as interest income. If the expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the change is reflected in the carrying value of the asset and the related income statement item and amortised over the estimated life of the financial instrument.

Interest income and expenses are recorded on accrual basis. As the interest income and expense is accrued, all tax liabilities are fulfilled.

Accrued but not collected interests and rediscounts of loans, those classified as non-performing loans (Stage 3) are not reversed and included in interest income.

The interest amount representing the time value of the future collections of the non-performing loans is recognized under interest income and fully provisioned. The income effect arising from the discount of the estimates of expected collection as getting closer to the estimated date of collection, is recorded under interest income.

### VI. Explanations on Fees and Commission Income and Expenses

Fees and commissions other than integral part of the effective interest rate of the financial instruments measured at amortised cost are accounted in accordance with the TFRS 15 Revenue from Contracts with Customers Standard.

Income on banking services which are not related to periodic services are recorded as income when they are collected. In order to classify the fees and commissions collected from customers as income on banking services or as other non-interest income, they shouldn't be related with a credit transaction.

All type of fees and commissions collected from customers regarding cash loans are deferred in commissions on cash loans account and are recognized as income over the period of the loan by discounting with effective interest rate.

The Bank receives commissions on the basis of collections from insurance companies regarding the insurance transactions it carries out as an insurance agency and records these commissions as income on an accrual basis.

The commissions related with non-cash loans or periodic banking services, are deferred and recorded as income over the period according to the cut-off principle. Credit fee and commission expenses which are paid to other companies and institutions regarding financial liabilities and which create operational costs are discounted by effective interest rate and are recorded as expense in the relevant period according to the cut-off principle.

### VII. Explanations on Financial Assets

The Bank classifies and recognizes its financial assets as "Financial Assets at Fair Value Through Profit or Loss", "Financial Assets Measured at Fair Value Through Other Comprehensive Income" or "Financial Assets Measured at Amortised Cost". The financial assets are recognized or derecognized in accordance with the "Recognition and Derecognition" principles defined in Section 3 related to the classification and measurement of financial instruments of the "TFRS 9 Financial Instruments" standard published in the Official Gazette No. 29953 dated 19 January 2017 by the Public Oversight Accounting and Auditing Standards Authority (POA). At initial recognition, financial assets are measured at fair value. In the case of financial assets are not measured "at Fair Value Through Profit or Loss", transaction costs are added or deducted to/from their fair value.

The Bank recognizes a financial asset in the financial statement when, and only when, the Bank becomes a party to the contractual provisions of the instrument. All regular way purchases and sales of financial assets are recognized on the ("settlement date"). When the Bank first recognizes a financial asset, the business model and the characteristics of contractual cash flows of the financial asset are considered by management.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VII. Explanations on Financial Assets (continued)

#### Financial Assets at Fair Value Through Profit or Loss

Financial assets at fair value through profit or loss are financial assets that are managed by business model other than the business model that aims to hold to collect and hold & sell the contractual cash flows; acquired for the purpose of generating profit from short-term fluctuations in price, or regardless of this purpose, the financial assets that are a part of a portfolio with evidence of short-time profit-taking; and the financial assets, whose terms do not give rise to cash flows that are solely payments of principal of interest at certain dates. Financial assets at fair value through profit or loss are initially recognized at fair value and are subsequently measured at fair value. Gain and losses upon their valuation are accounted under the profit / loss accounts.

Equity securities classified as financial assets at fair value through profit or loss are recognized at fair value.

Accounting policies related to derivative financial instruments at fair value through profit or loss are explained in Section III note IV.

#### Financial Assets at Fair Value Through Other Comprehensive Income

Financial assets are classified as financial assets at fair value through other comprehensive income where the business models aim to hold financial assets in order to collect the contractual cash flows and selling assets and the terms of financial asset give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial assets at fair value through other comprehensive income are recognized at acquisition costs that reflect their fair value by adding transaction costs. Financial assets at fair value through other comprehensive income are subsequently measured at their fair value. The interest income of financial assets at fair value through other comprehensive income that are calculated by effective interest rate method are reflected in the statement of profit or loss. The difference between the fair value of the financial assets at fair value through other comprehensive income and the amortised cost of the financial assets, i.e. "Unrealized gains and losses", is not recognized in the statement of profit or loss until the realization of the financial asset, the sale of the asset, the disposal of the asset or being impaired of the asset are accounted under "Other Accumulated Comprehensive Income or Expenses that will be reclassified at Profit or Loss" under shareholders' equity. Accumulated fair value differences under equity are reflected to the income statement when such securities are collected or disposed.

The Bank may elect at initial recognition to irrevocably designate an equity investment at fair value other comprehensive income where those investments are hold for purposes other than to generate investments returns. When this election is used, fair value gains and losses are recognized in other comprehensive income and are not subsequently reclassified to profit or loss. Dividends continue to be recognized in profit or loss in the financial statements.

All equity instruments classified as financial assets at fair value through other comprehensive income are measured at fair value. However, in limited circumstances, cost may be an appropriate estimate of fair value. That may be the case if insufficient more recent information is available to measure fair value, or if there is a wide range of possible fair value measurements and cost represents the best estimate of fair value within that range. In case of disposal of the equity investment, the accumulated total gain or loss is followed in the "Other Accumulated Comprehensive Income or Expense that cannot be reclassified to Profit or Loss".

In addition, the Bank's securities portfolio includes financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss, and consumer price ("CPI") indexed government bonds classified as financial assets measured at amortised cost. These securities are valued and accounted for using the effective interest method, based on the real coupon rates, the reference inflation index on the issue date, and the index calculated by taking into account the estimated inflation rate. As stated in the CPI-Indexed Bonds Investor's Guide of the Undersecretariat of Treasury, the reference indices used in calculating the actual coupon payment amounts of these securities are based on the CPI of two months prior. The bank determines the estimated inflation rate in parallel with this. The estimated inflation rate, taking into account the Central Bank of the Republic of Turkey and the Bank's expectations, is updated during the year when deemed necessary. At the end of the year, the actual inflation rate is used.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VII. Explanations on Financial Assets (continued)

#### Financial Assets Measured at Amortised Cost

#### Financial investments measured at amortised cost:

A financial asset is classified as a financial asset measured at amortised cost when the Bank's policy within a business model is to hold the asset to collect contractual cash flows and the terms give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial asset measured at amortised cost is recognized at cost which represents its fair value at initial recognition by adding the transaction costs and subsequently measured at "Amortised cost" by using the "Effective interest (IRR) rate method". Interest income related to the financial asset measured at amortised cost is recognized in the statement of profit or loss.

#### Loans:

Loans are financial assets with fixed or determinable payment terms which are not traded on an active market and measured at amortised cost is recognized at cost which represents its fair value at initial recognition by adding the transaction costs and subsequently measured at amortised cost by using the "Effective interest (IRR) rate method".

#### VIII. Explanations on Impairment of Financial Assets

As of 1 January 2018, a loss allowance for expected credit losses is provided for all financial assets measured at amortised cost and financial assets measured at fair value through other comprehensive income, all financial assets, which are not measured at fair value through profit or loss, loan commitments and financial guarantee contracts in accordance with TFRS 9 principles and the regulation published in the Official Gazette no. 29750 dated 22 June 2016 in connection with "Procedures and Principals regarding Classification of Loans and Allowances Allocated for Such Loans". Equity instruments are not subject to impairment assessment as they are measured at fair value.

Measurement of the expected credit losses reflects:

- Time value of money

- Reasonable and supportable information on past events, current conditions and forecasts of future economic conditions at the reporting date

The Bank has changed its credit calculation method with the expected credit loss model as of 1 January 2018. Expected credit losses include an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions and the time value of money. The financial assets are divided into "3 stage" depending on the gradual increase in credit risk observed since their initial recognition:

#### Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12 month expected credit losses.

#### Stage 2:

In the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses. Following criterias have been taken into account in classification a financial asset as Stage 2:

- Loans having past due more than 30 days and less than 90 days
- Restructuring loans
- Concordatum events
- Significant deterioration in probability of default

In the case of the occurrence of any of the first three items above, it is classified under Stage 2 loans regardless of the comparison between probability of default.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VIII. Explanations on Impairment of Financial Assets (continued)

Significant deterioration in probability of default is considered as significant increase in credit risk and the financial asset is classified under Stage 2 loans. In this regard, it is assumed that the probability of default deteriorates, if the probability of default exceeds the thresholds defined by the Bank's internal rating-based credit rating models.

#### Stage 3:

Stage 3 includes financial assets that have objective evidence that they are impaired as of the reporting date. For these assets, lifetime expected credit losses are recorded. For the related financial assets, the probability of default is taken into account as 100%.

#### **Expected Credit Loss Calculation**

Expected credit loss calculation refers to the calculation to estimate the loss of the financial instrument in case of default and it is based on 3 stage impairment model based on the change in credit quality. The Bank uses two different calculations considering 12 month and lifetime probability of default of the financial instruments.

If there is a significant increase in credit risk between the origination date and the reporting date of the loan, the lifetime probability of default is used and if there is no significant increase in credit risk the 12-month probability of default is used.

There are mainly 3 loan portfolios as Commercial portfolios, Retail portfolios and Public portfolios.

While the Bank uses the internal credit ratings for commercial portfolios, the internal behavioral scores are used for the retail portfolios. It is determined significant increase in credit risk by comparing the credit ratings/behavioral scores at the origination date and reporting date for both portfolios.

Default Definition: Debts having past due more than 90 days; in addition, the fact that an obligor is unlikely to pay its credit obligations, it should be considered as defaulted regardless of the existence of any past-due amount or of the number of days past due.

The Bank considers different scenarios in the calculation of expected credit loss by evaluating current economic conditions and expert opinions. Accordingly, the macroeconomic value estimates taken into account in the expected loss provision calculation are presented below.

	2022				2023			2024				2025				
Period (*)	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
GDP	7.34	7.66	3.62	0.50	0.62	0.75	2.70	7.17	3.64	4.46	4.20	1.74	4.00	3.50	3.90	4.50
(*)Represents 3-month periods.																

The Bank does not have any financial asset as purchased or originated credit-impaired.

Probability of Default (PD): PD represents the likelihood of default over a specified time period. Based on the historical data, 1-year PD of a customer is calculated for each portfolio on the basis of credit ratings and behavioral scores. PDs and LGDs used in the ECL calculation are point in time ("PIT") based on key portfolios and consider both current conditions and expected cyclical changes. Two types of probability of default are calculated.

- 12 Month PD: as the estimated probability of default occurring within the next 12 months

- Lifetime PD: as the estimated probability of default occurring over the remaining life of the financial instrument

Internal rating systems are used to measure the risk of both commercial and retail portfolios. The internal rating models used in the commercial portfolio include the customer's financial information and the answers to the qualitative question set. Behavioral score cards used in the retail portfolio include the behavioral data of the customer and the product in the Bank, the demographic information of the customer and the behavioral data of the customer in the sector.

The probability of default is calculated based on historical data, current conditions and forward-looking macroeconomic expectations.

Loss Given Default (LGD): If a loan defaults, it represents the economic loss incurred on the loan. It is expressed as a percentage.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VIII. Explanations on Impairment of Financial Assets (continued)

#### Expected Credit Loss Calculation (continued)

The Bank calculates the recovery rates for each portfolio in a way that include the collateral types and several risk elements based on historical data, and it is ensured that the time value of money is included into the calculation by discounting of these recoveries to the reporting date. The collaterals in the calculation are taken into account by considering the credit conversion factors. The collaterals included in "Communique on Credit Risk Mitigation Techniques" is taken into account with their rules in the communique. The remaining part is considered as unsecured portfolio and loss given default rate determined for this portfolio is applied.

Exposure at Default (EAD): The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument. The expected default amount is calculated by discounting the principal and interest repayments for cash loans and income accruals by effective interest method while it refers to the value calculated through using credit conversion factors for non-cash loans and commitments. It shows the risk of the borrower at the date of default.

Effective interest rate: The discount factor which reflects the time value of money.

Lifetime ECL is calculated by taking into account the period during which the Bank will be exposed to credit risk. The maturity information defined for all cash and non-cash loans is used in the calculation of the expected credit loss along with their maturity and payment plans. The maturity refers to the contractual life of a financial instruments unless there is the legal right to call it earlier. The maturity analysis and credit risk mitigation processes such as cancellation/revision of the limits have been developed for the definition of behavioral maturity for loans that do not have maturity information and revolving loans.

When expected credit losses are estimated, it is considered that three different macroeconomic scenarios as "Base", "Adverse" and "Favorable" and the weighted average of the results of these scenarios is taken into account. Forward-looking PDs based on the weighted average of these three scenarios are calculated on segment basis. The fundamental macroeconomic variable in the macroeconomic models is the estimated annual growth rate in gross national product. The Bank periodically reviews the parameters included in the calculation and updates them when necessary.

Expected Credit Loss Calculation of Stage 1 Loans: It is calculated by considering 12-month (1 year) PDs for the financial assets measured at amortised cost, which do not reflect a significant increase in credit risk. Therefore, it is a part of the lifetime expected credit losses. Such expected 12-month PDs are applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate.

In the case of the current default rate is below a defined threshold without comparison with the origination date, the related loans are classified under Stage 1 loans by considering their credit qualities. Treasury Bills, Government Bonds, and CBRT balances are classified under Stage 1 loans. In addition, the institutions related to risk group of the Bank and other banks' placements are classified under Stage 1 loans.

Expected Credit Loss Calculation of Stage 2 Loans: It is calculated by considering lifetime PDs for the loans which has shown a significant increase in credit risk since origination. Such expected lifetime PDs are applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate.

In determining of the significant increase in credit risk, qualitative and quantitative assessments are performed.

#### Qualitative assessments:

The loans with a delay on repayment more than 30 days are classified under Stage 2 loans. In addition, the restructured loans are classified under this stage. Also, all the customers declaring concordatum are classified under this stage.

The Bank periodically reviews the parameters included in the calculation and updates them when necessary.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VIII. Explanations on Impairment of Financial Assets (continued)

#### **Expected Credit Loss Calculation (continued)**

Quantitative assessments:

"Significant increase in credit risk" is quantitatively based on the comparison the risk of default at the reporting date with the risk of default at the date of initial recognition. Where the change is above the defined threshold it is considered as significant increase in the credit risk, meaning that the credit is classified under Stage 2 loans.

In the case of the internal credit rating of the loan is above a defined threshold "high risk portfolio" without comparison with the origination date, the related loans are classified under Stage 2 loans.

Expected Credit Loss Calculation of Stage 3 Loans: Lifetime expected credit losses are booked for the loans considered as impaired. When calculating the provisions by discounting the individual cash flow expectations for financial instruments which are above a defined threshold, loss given default rates are taken into account in case of default for financial instruments which are below the defined threshold.

### IX. Explanations on Offsetting of Financial Assets and Liabilities

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when the Bank has legally enforceable rights to offset the recognized amounts and to collect/pay related financial assets and liabilities on a net basis, or there is an intention to realize the asset and settle the liability simultaneously.

#### X. Explanations on Sales and Repurchase Agreements and Lending of Securities

Treasury bills and government bonds within the scope of repurchase agreements are classified in financial statements as financial assets carried at amortised costs, financial assets at fair value through profit or loss or financial assets at fair value through other comprehensive income according to the classification of marketable securities subject to repurchase agreement and are valued according to the measurement rules of the relevant category. Funds obtained through repurchase agreements are booked in a separate liability account, namely funds provided under repurchase agreements under money market balances. Income and expenses arisen from these transactions are booked in "Interest Income on Marketable Securities Portfolio" and "Interest Expense on Money Market Funds" in income statement.

Securities purchased under repurchase agreements ("reverse repo") are accounted under "Money Market Placements" in the balance sheet. The difference between the purchase and resell price of the repurchase agreements is accrued over the life of repurchase agreements. As of 31 December 2022, the Bank has TL 7,604,278 reverse repo transaction (31 December 2021: None).

As of 31 December 2022, the Bank does not have any marketable securities lending transaction (31 December 2021: None).

# XI. Explanations on Assets Held for Sale, Discontinued Operations and Liabilities Related to Those Assets

Non-current assets held for sale consists of tangible assets acquired with regards to the non-performing loans and accounted in financial statements in accordance with "TFRS 5 Assets Held for Sale and Discontinued Operations". An asset (or disposal group) classified as held for sale in accordance with TFRS 5 is measured at the lower of its carrying amount and fair value less costs to sell. For an asset to be held for sale, the asset (or disposal group) must be available for immediate sale under the conditions common and customary for the sale of such assets, and the sale must be highly probable. In order to have a high probability of sale; A plan for the sale of the asset must have been made by an appropriate level of management and an active program of identification of buyers and completion of the plan must have been initiated. In addition, the asset must be actively marketed at a price consistent with its fair value.

As of 31 December 2022, assets held for sale and discontinued operations of the Bank are TL 100,370 (31 December 2021: TL 65,933). As per the appraisals performed for the real estates held for sale included "Assets Held for Sale" in the financial statements, TL 3,158 (31 December 2021: TL 2,288) has been reserved as provision for impairment losses.

As of 31 December 2022, the Bank has no discontinued operations.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XII. Explanations on Goodwill and Other Intangible Assets

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. In the merger transaction where acquirer and acquiree exchange equity instruments, it is taken into account the fair value of equity shares exchanged and the difference between such amount and fair value of the acquiree's identifiable net asset value is accounted as goodwill. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the acquirer shall report in its financial statement's provisional amounts for the items for which the accounting is incomplete. During the measurement period, the acquirer shall also recognize additional assets or liabilities if new information is obtained about facts and circumstances that existed as of the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as of that date. The measurement period shall not exceed one year from the acquisition date.

As explained in note 1 of Section 1, under the Banking Regulation and Supervision Agency decision dated 10 February 2011 and the release of decision in Official Gazette 12 February 2011 dated and numbered as 27844 the merger of two banks was realized by terminating the legal entity of Fortis Bank A.Ş. and transferring all its rights, receivables (assets and liabilities) to the Bank as a whole as stated in Istanbul Commerce Trade dated 14 February 2011.

Within the framework of TFRS 3 Business Combination, identifiable assets and liabilities acquired at the merger date are measured at their acquisition date fair value. In this context, the Bank has measured the identifiable assets acquired and the identifiable liabilities acquired in the date of the merger of Fortis Bank A.Ş. at fair value and presented in the financial statements as related items. The resulting difference of TL 48,783 is shown in related assets and liability section, the equity impact is shown under other shareholder's equity section. The amount of TL 421,124 which is the difference between TL 2,385,482 the fair value of transferred amount and TL 1,964,358 the identifiable net asset value is accounted as goodwill in the financial statements of the Bank and the equity impact is shown under other shareholder's equity section.

Goodwill arising on an acquisition of a business or a merger is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any. For the purposes of impairment testing, goodwill is allocated to each of the Bank's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination. A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognized directly in profit or loss in the income statement. An impairment loss recognized for goodwill is not reversed in subsequent periods. On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

Intangible assets are accounted for at restated cost until 31 December 2004 in accordance with inflation accounting and are amortised with straight-line method, after 31 December 2004 the acquisition cost and any other cost incurred so as to prepare the intangible asset ready for use less reserve for impairment, if any, and are amortised on a straight-line method. The cost of assets subject to amortization is restated after deducting the exchange differences, capitalized financial expenses and revaluation increases, if any, from the cost of the assets.

The other intangible assets of the Bank comprise mainly software. The useful lives of such assets acquired are determined as 3-5 years by taking into consideration the expected utilization period, technical, technological or any other impairment and maintenance expenses necessary for the economic use of such assets. Software's used are mainly developed within the Bank by the Bank's personnel and the related expenses are not capitalized.

There are no anticipated changes in the accounting estimates about the amortization rate and amortization method and residual values that would have a significant impact in the current and future periods.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XIII. Explanations on Tangible Assets

Tangible assets of the Bank are accounted for at their restated cost until 31 December 2004 and afterwards, the acquisition cost and any other cost incurred to prepare the asset ready for use are reflected, less reserve for impairment, if any.

Depreciation rates are defined according to the economic life of the relevant assets.

Depreciation is calculated using the straight-line method, without taking residual values into consideration, based on the number of months that the asset is used. No amendment has been made to the depreciation method in the current period. The economic useful lives of the tangible assets are as follows:

Buildings	50 years
Furniture, Fixtures and Office Equipment and Others	5-15 years

Gain or loss resulting from disposals of the tangible assets is reflected to the income statement as the difference between the net proceeds and net book value.

Maintenance costs of tangible assets are capitalized if they extend the economic useful life of the related asset and other maintenance costs are expensed. Leasehold improvements amount is subject to depreciation during leasing period. This period is taken into consideration maximum five years. For the branches, this period is considered as three years in parallel with the Bank's business plans.

The Bank employs independent appraisers in determining the current fair values of its real estate's when there is any indication of impairment in value of real estates.

#### **XIV. Explanations on Leasing Transactions**

"TFRS 16 Leases" was promulgated in the Official Gazette dated 16 April 2018 and numbered 30393, effective from 1 January 2019. This Standard specifies the principles for the leasing, presentation and disclosure of leases. The purpose of the standard is to provide tenants and lessees with appropriate information and faithful representation. This information is the basis for evaluating the impact of the leases on the entity's financial position, financial performance and cash flows by users of financial statements. The Bank has started to apply the related standard for the first time on 1 January 2019 by reflecting the application effects to the equity accounts.

Lease obligations under the contract in the amount of liabilities on the balance sheet equal to the sum of all cash payments and offset with the form shown gross interest expense arising from the contract. The right of use arising from the leasing transactions, at the date of commencement, the present value of the lease payments which have not been paid at that date is measured. In this measurement, if the interest can be easily determined, the implied interest rate in the lease is used. If this ratio is not easily determined, the Bank's alternative borrowing interest rate announced by the Asset and Liability Management Department is used.

Public Oversight Authority (POA) made amendments in TFRS 16 "Leases" standard by publishing the Concessions Granted in Lease Payments Regarding COVID-19 – "amendments regarding TFRS 16 Leases" on 5 June 2020. With this amendment, exception is granted to lessee on the subject of not evaluating whether the privileges granted on lessees' lease payments due to COVID-19 are changes on leasing or not. The subjected changes did not have a significant impact on the Bank's financial position or performance.

With the "TFRS 16 Leases" standard which became effective as of 1 January 2019, the difference between the operating lease and financial lease has been removed and the lease transactions are started to be recognized under "Tangible Assets" as an asset (tenure) and under "Lease Payables" as a liability.

### XV. Explanations on Provisions and Contingent Liabilities

Provisions are provided for liabilities of uncertain timing or amount arising from past events have the probability to result in an expense or loss in the future and when it can be measured reliably.

Provisions are determined by using the Bank's best expectation of expenses in fulfilling the obligation as of the balance sheet date and discounted to present value if material. Provisions and contingent liabilities, excluding specific and general provisions for loans and other receivables, are recognized in accordance with the Turkish Accounting Standards (TAS 37) regarding Provisions, Contingent Liabilities and Contingent Assets.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **XVI.** Explanations on Contingent Assets

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized.

Contingent assets are disclosed in the financial statements' notes where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. In case it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements.

#### **XVII. Explanations on Liabilities Regarding Employee Benefits**

In accordance with existing social legislation in Turkey, the Bank is required to make lump-sum termination indemnities over a 30-day salary to each employee who has completed over 1 year of service, whose employment is terminated due to retirement or for reasons other than resignation or misconduct, and due to marriage, female employees terminating their employments within a year as of the date of marriage, or male employees terminating their employments due to their military service. The Bank is also required to make a payment for the period of notice calculated over each service year of the employee whose employment is terminated for reasons other than resignation or misconduct. According to the Turkish Accounting Standard on Employee Benefits No. 19, the total benefit is calculated for employees who have completed one year of employment and whose working period has expired due to retirement, or who are left voluntarily or dismissed.

Such benefit plans are unfunded since there is no funding requirement in Turkey. The cost of providing benefits to the employees for the services rendered by them under the defined benefit plan is determined by independent actuaries annually using the projected unit credit method.

Employees transferred to the Bank following the business combination defined in "General Information" of the Bank and Fortis Bank A.Ş. are the members of "Fortis Bank A.Ş. Mensupları Emekli Sandığı" (the "Pension Fund") which was established in May 1964 under the Provisional Article 20 of Social Insurance Law No: 506. Technical financial statements of the Pension Fund are audited by a licensed actuary in accordance with Article 38 of the Insurance Supervisory Law and the "Actuary Regulations" issued based on the same article. As of 31 December 2022, the Pension Fund has 1,351 employees and 1,302 pensioners (31 December 2021: 1,414 employees and 1,238 pensioners).

Provisional Article 23 (1) of Banking Law No: 5411 (the "Banking Law") published in the Official Gazette repeated no: 25983 on 1 November 2005 requires the transfer of bank funds to the Social Security Institution (the "SSI") within 3 years after the effective date of the Banking Law and the related paragraph also sets out the basis for the related transfer. However, Article 23 (1) of Banking Law No: 5411 was annulled based on the Constitutional Court's ruling issued on 22 March 2007 and ruled for the stay of execution as of 31 March 2007. The related Court ruling and its basis were published in the Official Gazette No: 26731 on 15 December 2007.

Following the publication of the said decree of the Constitutional Court, the Turkish Grand National Assembly (the "TGNA") initiated its studies on the development of new regulations in regards to the transfer of bank pension participations to the SSI and the related articles of the Social Security Law that are set out to determine the basis of fund transfers and new regulations became effective with its publication in the Official Gazette No: 26870 on 8 May 2008 and the completion of the transfer within 3 years starting from 1 January 2008. Upon the Council of Ministers' resolution issued in the Official Gazette, the transfer period has been extended for 2 years as of 14 March 2011. According to amendment on the social security and general health insurance law published in the Official Gazette dated 8 March 2012 numbered 6283, mentioned 2-year transfer period has been increased to 4 years. Upon the Council of Ministers' resolution dated 24 February 2014 issued in the Official Gazette No:28987 on 30 April 2014, mentioned transfer period has been extended for one more year while it has been extended for one year upon the Council of Ministers' resolution dated 8 April 2013 issued in the Official Gazette No:28636 on 3 May 2013. The Council of Ministers has been lastly authorized to determine the transfer date in accordance with the last amendment in the first paragraph of the 20th provisional article of Law No.5510 implemented by the Law No. 6645 on Amendment of the Occupational Health and Safety Law and Other Laws and Decree Laws published in the Official Gazette dated 23 April 2015 numbered 29335. According to paragraph (I) of Article 203 of Law no. 703 which published on the Official Gazette no. 30473 dated 9 July 2018, the phrase, placed in 20th provisional article of Social Insurance and General Health Insurance Law no.5510, "Council of Ministers" is authorized to determine the date of transfer to the Social Security Institution has been replaced with "President".

The technical financial statements of the Pension Fund are prepared by an independent actuary company considering related regulation and the Fund is not required to provide any provisions for any technical or actual deficit in the financial statements based on the actuarial report prepared as of 31 December 2022. Since the Bank has no legal rights to carry the economic benefits arising from repayments of Pension Funds and/or decreases in future contributions at present value; no asset has been recognized in the balance sheet.

Since the Bank management anticipates that any potential liability that may be incurred during or after the transfer within the above-mentioned limits will be likely recoverable by the assets of the Pension Fund, they believe such liabilities will not bring any additional liability to the Bank.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### **XVIII. Explanations on Taxation**

#### Corporate Tax

In Turkey, corporate tax applied at the rate of 20% for corporate income is applied at 25% for the corporate income for the taxation period of 2021 and 23% for the corporate income for the taxation period of 2022 in accordance with the regulation introduced by the Law No. 7316 "Law on the Amendment of the Law on the Procedure for Collection of Public Receivables and Certain Laws", and pursuant to the regulation numbered 7394 "Law on the Amendment of Certain Laws and Decree Laws with the Law on the Evaluation of Immovable Properties Belonging to the Treasury and Amendment to the Value Added Tax Law", this rate has been determined as 25% to be applied to the corporate income of banks, companies within the scope of Law No. 6361, electronic payment and money institutions, authorised foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies for the taxation period starting from 2022. In addition, with the Law No. 7417 "Law on the Amendment of the Law on Civil Servants and Certain Laws and the Decree Law No. 375", the effective article of the 25% rate determined within the scope of Law No. 7394 has been amended, and thus, the relevant regulation has been made that 25% corporate tax will be calculated on the corporate income of the above-mentioned banks and financial institutions for the taxation period of 2023 and the following periods.

The tax legislation requires advance tax to be calculated and paid based on earnings generated for each quarter, the amounts thus calculated and paid are offset from the final tax computed over the earnings of the year. With the Tax Procedure Law No. 7338 published in the Official Gazette dated 26 October 2021 and numbered 31640, the 4th period provisional tax return to be implemented in 2022 was abolished. In the new application, a total of 3 temporary tax returns will be submitted in quarterly periods for the first 9 months of the year. On the other hand, corporate tax and any related taxes paid to foreign tax offices for the income obtained from foreign branches are taken into account in the Tax Statement according to Article 22 of the Preventation of Double Taxation Treaty signed between Northern Cyprus and the Turkish Republic.

50% portion of the gains derived from the sale of immovable (from 5 December 2017) which have been acquired due to loans under follow up from the Bank and 75% portion of participation shares, founder's shares, dividend shares and preemption rights is tax exempt. 75% portion of the capital gains derived from the sale of equity investments and 50% portion of the immovable properties held for at least two years are exempt from corporate taxation, providing that such gains are added to paid-in capital or held in a special fund account under liability for 5 years.

Tax returns are required to be filed between the first and twenty-fifth day of the fourth month following the balance sheet date and paid in one instalment until the end of the related month.

According to the Corporate Tax Law, tax losses can be carried forward for a maximum period of five years following the year in which the losses are incurred. Tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years.

In accordance with the repeated Article 298 of the Tax Procedure Law, if the increase in the producer price index is more than 100% in the last 3 accounting periods including the current period and more than 10% in the current period, the financial statements will be subject to inflation adjustment and these conditions have been met as of 31 December 2021. However, with the "Law on the Amendment of the Tax Procedure Law and the Corporate Tax Law" numbered 7352 published in the Official Gazette dated 29 January 2022 and numbered 31734, provisional article 33 was added to the Tax Procedure Law numbered 213 and regardless of whether the conditions for the inflation adjustment within the scope of article 298 are met in the 2021 and 2022 accounting periods (for those designated as special accounting periods, as of the accounting periods ending in 2022 and 2023), including the provisional tax periods, and in the provisional tax periods of the 2023 accounting period, that, financial statements will not be adjusted for inflation, it is stated that the financial statements as of 31 December 2023 will be subject to inflation adjustment regardless of whether the conditions for the inflation adjustment to be made will be shown in the previous years' profit/loss account, the previous year's profit determined in this way will not be subject to tax, and the previous year's loss will not be considered as a loss.

#### Deferred Tax Asset/Liability

The Bank calculates and reflects deferred tax asset or liability on timing differences which will result in taxable or deductible amounts in determining taxable profit of future periods.

In the scope of TAS 12 Income Taxes standard, deferred tax assets or liabilities are calculated based on tax rates (and tax laws) that are in effect or nearly effective as of the end of the reporting period (balance sheet date), using tax rates expected to be applied in the periods when assets are converted into income or liabilities are paid. As of 31 December 2022, the deferred tax is calculated over 25% in accordance with the tax legislation in effect.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XVIII. Explanations on Taxation (continued)

#### Deferred Tax Asset/Liability (continued)

Deferred tax liabilities are recognized for all resulting temporary differences whereas deferred tax assets resulting from temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deferred tax assets can be utilized.

Deferred tax asset is calculated over temporary differences arisen from expected credit loss provision in line with TFRS 9 principles from 1 January 2018.

Deferred tax income balance resulting from netting of deferred tax assets and liabilities should not be used in dividend distribution and capital increase.

### XIX. Additional Explanations on Borrowings

The borrowing costs related to purchase, production, or construction of qualifying assets that require significant time to be prepared for use and sale are included in the cost of assets until the relevant assets become ready to be used or to be sold. Financial investment income obtained by temporary placement of undisbursed investment loan in financial investments is offset against borrowing costs qualified for capitalization.

All other borrowing costs are recorded to the income statement in the period they are incurred.

#### XX. Explanations on Issued Equity Securities

There is no share issued in 2022.

#### XXI. Explanations on Bill Guarantees and Acceptances

Acceptances are realized simultaneously with the payment dates of the customers, and they are presented as probable commitments in off-balance sheet accounts.

### XXII. Explanations on Government Incentives

There is no government incentive utilized by the Bank.

#### XXIII. Explanations on Reporting According to Segmentation

The operating segments of the Bank include retail and private banking, SME banking, corporate banking, treasury and asset-liability management.

Retail and private banking lines of the Bank provide consumer loans, personal financing, housing, workplace and vehicle loans for customer needs related to general consumption, purchase of durable goods, and real estate. The Bank also provides account products like Marifetli, Firsat and CEPTETEB along with the standard time deposit products to enable advantageous savings in different currencies and maturities. In regard to investment needs for customers, retail and private banking offers brokerage services for treasury bill transactions, government bonds, Eurobonds, foreign exchange purchases/sales, a wide range of investment funds, private pension funds and equity securities transactions. It also provides practical account, credit deposit account, automatic bill/regular payment options, safe-deposit boxes and insurance services are provided to customers through widespread physical branches and ATM network and also via a 24/7 call center, internet and mobile banking.

Corporate banking provides financial solutions and banking services to large-scale local firms, holdings and their group companies, and multinational companies operating in Turkey. In addition to the bank deposit services provided to corporate customers, corporate banking also develops tailored solutions and products for standard cash and non-cash loans, investment loans, cash management services in line with customer needs and demands and foreign trade financing. Foreign exchange purchase and sale transactions, corporate financing services, derivative products and solutions to manage foreign exchange and interest rate risk and commodity financing are other services provided by the Bank. The Bank provides these services and products for its corporate customers via teams, located in its corporate branches and Head Office, who are specialized in foreign trade, cash management, structured finance and multinational companies. It also benefits from the global business network and expertise of BNP Paribas Group.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XXIII. Explanations on Reporting According to Segmentation (continued)

SME banking provides small and medium-sized enterprises with financial solutions and exclusive services for nonfinancial matters. The Bank, which specifically designed its services for different segments in the field of SME Banking, has developed solutions that are tailored to the needs of these segments. In addition to solutions developed for small and medium-sized enterprises, solutions were developed for agricultural producers, jewellers, female leaders and entrepreneurship segments and for SME Banking, Enterprise Banking, Agriculture Banking, Gold Banking, Women's Banking and Entrepreneurship Banking. These solutions are provided on a larger scale based on the types of financial problems encountered by customers, and they are supported in non-financial matters via offering access to information, training and networks. At this point, the Bank does not only provide financial support to the SMEs but also provides the training and expertise they need to grow their business, strengthen their competitiveness and use their financing properly.

When determining the short, medium and long-term pricing strategy, Asset-Liability Management and the Treasury Group also manage the maturity mismatch, by adopting a principle foreseeing to work with a positive balance sheet margin. Spot and forward TL and foreign exchange purchase-sale transactions, treasury bill, government bond, and Eurobond purchase-sale transactions, and derivative product purchase/sale transactions are carried out under defined authorizations. The Bank also carries out activities related to providing medium and long-term funding, enabling funding at a price below the price reflecting the country risk price, diversifying funding resources, and creating an international investor base in this field.

The Financial Markets Group provides structured financial solutions to hedge foreign exchange/interest rate risks of customers and provides the most appropriate price for the market instruments offered to customers by monitoring market conditions.

	Retail and	Corporate	SME		
Current Period	Private Banking	Banking	Banking	Other	Total
Dividend Income	-	-	-	15,843	15,843
Profit Before Tax	326,733	2,586,867	813,904	11,153,454	14,880,958
Tax Provision (-)	-	-	-	3,690,354	3,690,354
Net Profit for the Period	326,733	2,586,867	813,904	7,463,100	11,190,604
	Retail and	Corporate	SME		
Current Period	Private Banking	Banking	Banking	Other	Total
Segment Assets	48,234,746	64,166,177	31,186,936	131,443,516	275,031,375
Investments in Associates, Subsidiaries and			, ,	, ,	, ,
Jointly Controlled Entities	-	-	-	116,041	116,041
Total Assets	48,234,746	64,166,177	31,186,936	131,559,557	275,147,416
a					
Segment Liabilities	133,566,378	44,392,175	20,788,852	51,058,839	249,806,244
Shareholders' Equity	-	-	-	25,341,172	25,341,172
Total Liabilities	133,566,378	44,392,175	20,788,852	76,400,011	275,147,416
	Retail and	Corporate	SME		
Prior Period (31.12.2021)	Private Banking	Banking	Banking	Other	Total
Dividend Income	-	-	-	6,436	6,436
Profit Before Tax	692,663	638,564	337,316	829,983	2,498,526
Tax Provision (-)	-	-	-	585,628	585,628
Net Profit for the Period	692,663	638,564	337,316	244,355	1,912,898
	Retail and	Corporate	SME		
Prior Period (31.12.2021)	Private Banking	Banking	Banking	Other	Total
Segment Assets	36,799,694	42,523,918	23,996,403		193.940.981
Investments in Associates, Subsidiaries and	56,777,671	12,525,510	23,770,105	,0,020,,000	195,910,901
Jointly Controlled Entities	-	-	-	116.041	116,041
Total Assets	36,799,694	42,523,918	23,996,403	90,737,007	194,057,022
	04.001.510		14050 500	40.000.000	100 100 000
Segment Liabilities	84,801,710	32,564,690	14,272,783	48,800,020	180,439,203
Shareholders' Equity	-	-	-	13,617,819	13,617,819
Total Liabilities	84,801,710	32,564,690	14,272,783	62,417,839	194,057,022

The details of the income statement and the balance sheet which the Bank operates as a business line:

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XXIV. Explanations on Other Matters

According to the decision taken at the Ordinary General Assembly Meeting of the Parent Bank held on 28 March 2022, out of the net balance sheet profit for the year 2021 amounting to TL 1,912,898, TL 95,645 was allocated to Legal Reserves and TL 1.56 (full TL) was allocated to Extraordinary Reserves as recommended by the Board of Directors.

## XXV. Reclassifications

Reclassifications have been made on the income statement and cash flow statement as of 31 December 2021 in order to comply with the presentation of 31 December 2022 financial statements. The related reclassification has no impact on the Bank's performance.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### SECTION FOUR

### INFORMATION ON FINANCIAL STRUCTURE AND RISK MANAGEMENT

#### I. Explanations Related to Components of Shareholders' Equity

Equity amount and capital adequacy standard ratio has been calculated in accordance with the "Regulation on Banks' Equity" and "Regulation on Measurement and Evaluation of Capital Adequacy of Banks" and in addition to these, the BRSA's regulations dated 8 December 2020 and numbered 9312, dated 1 July 2021 and numbered 9645, dated 21 December 2021 and numbered 9996, 28 April 2022 and numbered 10188 and 23 June 2022 and numbered 10248. According to the latest regulation changes;

In the calculation of the amount subject to credit risk, the Central Bank's foreign currency buying rates as of 31 December 2021 were used in accordance with the BRSA Board decision dated 28 April 2022 and numbered 10188, while calculating the valued amounts in foreign currency.

Within the scope of the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks published in the Official Gazette dated 23 October 2015 and numbered 29511, for the receivables of banks from the Central Government of the Republic of Turkey and issued in FC, 0% risk weight was applied in the calculation of the amount subject to credit risk in accordance with the Standard Approach.

In accordance with the BRSA Board Decision dated 1 July 2021 and numbered 9645, the risk weights of individual credit cards and consumer loans were changed. In consumer loans extended after the decision was taken, the risk weight was applied 100% instead of 75% for those with a remaining maturity of 1-12 months, and 150% instead of 75% for those with more than 1 year. Likewise, after the date of the decision, in individual credit cards; the risk weight was applied to 100% instead of 75% for those with 1-6 months to maturity, and 150% instead of 75% for those with 6 months or more.

In accordance with the Board decision dated 21 December 2021 and numbered 9996, in case of the net valuation differences of the financial assets included in the portfolio of "Securities at Fair Value through Other Comprehensive Income" as of the decision date are negative, these differences have been calculated in accordance with the Regulation on the Equity of Banks published in the Official Gazette dated 5 September 2013 and numbered 28756 and have not been taken into account in the amount of equity to be used for the capital adequacy ratio.

In accordance with the BRSA Board Decision dated 28 April 2022 and numbered 10188, two hundred percent risk weight has been applied to commercial TL cash loans to be extended as of 1 May 2022 (excluding loans exempted as per the decision).

With the BRSA Board Decision of 23 June 2022 and numbered 10248, five hundred percent risk weight has been applied to commercial cash loans in TL and FC that will be extended to non-residents, excluding banks and financial institutions, after the date of the said Decision.

In addition, some regulations have been introduced regarding the use of loan by companies subject to independent auditing.

In this context, if companies fail to notify the bank of their documents in accordance with the board's decision or give information contrary to the statement, new cash trade loans in TL should not be extended to the relevant companies and a 500% risk weight should be applied to all cash trade loans extended on or after 30 June 2022.

The Bank's current period equity amount calculated as of 31 December 2022 is TL 35,975,066 (31 December 2021: TL 21,405,622), and the capital adequacy standard ratio is 18.60% (31 December 2021: 18.05%). The Bank's capital adequacy standard ratio is above the minimum ratio determined by the relevant legislation. Credit risk "standard approach" for banking accounts, market risk "standard method" for trading accounts, counterparty credit risk "fair value valuation method" for derivatives and repo transactions, credit valuation adjustment capital load "standard method" for over-the-counter derivative transactions method and operational risk were calculated using the "basic indicator method".

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Shareholders' Equity (continued)

## Information related to the Components of Shareholders' Equity:

Common Equity Tier 1 Capital	Current Period 31.12.2022	Prior Period 31.12.2021
Paid-in capital to be entitled for compensation after all creditors	2,404,652	2,404,652
Share issued premiums	2,565	2,565
Reserves	10,750,554	9,277,740
Gains recognized in equity as per Turkish Accounting Standards (TAS)	783,777	4,611
Profit	11,190,604	1,912,898
Current Period's Profit Prior Years' Profit	11,190,604	1,912,898
Bonus shares from associates, subsidiaries and joint-ventures not accounted in current period's profit	-	-
Common Equity Tier 1 Capital Before Deductions	25,132,152	13,602,466
Deductions from Common Equity Tier 1 Capital	,	,,
Valuation adjustments calculated as per the (I) item of first paragraph of Article 9 of the Regulation on Bank Capital	-	-
Current and prior periods' losses not covered by reserves, and losses accounted under equity according to TAS		
Leasehold improvements on operational leases	44,823	35,683
Goodwill netted off deferred tax liability	421.124	421.124
Other intangible assets netted off deferred tax liabilities except mortgage servicing rights.	433,685	166,241
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related	455,085	100,241
tax liability)	-	-
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach,	-	-
total expected loss amount exceeds the total provision	-	-
Gains arising from securitization transactions	-	-
Unrealized gains and losses due to changes in own credit risk on fair value of Bank's liabilities	-	-
Net amount of defined-benefit plan assets	-	-
Direct and indirect investments of the Bank in its own Tier 1 Capital	-	-
Excess amount expressed in the law (Article 56 4th paragraph)	-	-
Investments in the capital of banking, financial and insurance entities that are outside the scope of		
regulatory consolidation, net of eligible long positions, where the Bank does not own more than 10% of		
the issued share capital (amount above 10% threshold)	-	-
Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions (amount above 10% threshold) of		
Tier 1 Capital	-	-
Mortgage servicing rights (amount above 10% threshold) of Tier 1 Capital	-	-
Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)		
Amounts exceeding 15% of Tier 1 Capital in accordance with the second paragraph of the Provisional Article 2 of	-	-
the Regulation on Banks' Equity)	-	-
Investments in the capital of banking, financial and insurance entities that are outside the scope of		
regulatory consolidation, net of eligible long positions, where the Bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	-	-
Amounts related to mortgage servicing rights	-	-
Excess amount of deferred tax assets from temporary differences	-	-
Other Items Determined by BRSA	-	-
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	-	-
Total Deductions from Common Equity Tier 1 Capital	899,632	623,048
Total Common Equity Tier 1 Capital	24,232,520	12,979,418

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Shareholders' Equity (continued)

## Information related to the Components of Shareholders' Equity: (continued)

	Current Period 31.12.2022	Prior Period 31.12.2021
ADDITIONAL TIER 1 CAPITAL		
Preferred stock not included in common equity and the related share premiums	-	-
Debt instruments and premiums approved by BRSA	-	-
Debt instruments and premiums approved by BRSA (In the scope of Provisional Article 4)	-	-
Additional Tier 1 Capital Before Deductions	-	-
Deductions from Additional Tier 1 Capital		
Bank's direct or indirect investment on its own Tier 1 Capital	-	-
Investments in equity instruments issued by banks or financial institutions invested in Bank's additional Tier I		
Capital which are compatible with the article 7 of the regulation	-	-
Total of net long positions of the investments in equity items of unconsolidated banks and financial		
institutions where the bank owns 10% or less of the issued share capital exceeding the 10%		
threshold of Common Equity Tier 1 Capital	-	-
The total of net long position of the direct or indirect investments in Additional Tier 1 Capital of		
unconsolidated banks and financial institutions where the bank owns more than 10% of the issued		
share capital	-	-
Other Items Determined by BRSA	_	-
Items to be deducted from Tier I Capital during the Transition Period		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common		
Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on		
Bank Capital (-)		_
Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes of the		
sub-paragraph of the Provisional Article 2 of the Regulation on Bank Capital (-)	_	_
The amount to be deducted from Additional Tier 1 Capital (-)		_
Total Deductions from Additional Tier 1 Capital	-	-
Total Additional Tier 1 Capital	-	-
Total Tier 1 Capital (Tier 1 Capital=Common Equity+Additional Tier 1 Capital)	24,232,520	12,979,418
TIER 2 CAPITAL	_ :,;==	, , , , , 0
Debt instruments and related issuance premiums defined by the BRSA	9,560,582	7,140,542
Debt instruments and related issuance premiums defined by the BRSA (Provisional Article 4)	-	-
Provisions (Amounts stated in the first paragraph of the article 8 of the Regulation on the Bank Capital)	2,204,969	1,313,195
Tier 2 Capital Before Deductions	11,765,551	8,453,737
Deductions From Tier 2 Capital	,,	-,,
Bank's direct or indirect investment on its own Tier 2 Capital (-)	-	-
Investments in equity instruments issued by banks and financial institutions invested in Bank's Tier II Capital		
which are compatible with Article 8 of the regulation	-	-
Total of net long positions of the investments in equity items of unconsolidated banks and financial		
institutions where the bank owns 10% or less of the issued share capital exceeding the 10%		
threshold of Common Equity Tier 1 Capital (-)	-	_
The Total of Net Long Position of the Direct or Indirect Investments in Additional Core Capital and		
Tier 2 Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the		
Issued Share Capital Exceeding the 10% Threshold of Tier 1 Capital	_	_
Other items determined by BRSA (-)	-	-
Total Deductions from Tier 2 Capital	-	-
Total Tier 2 Capital	11,765,551	8.453.737
Total Capital (The sum of Tier 1 and Tier 2 Capital)	35,998,071	21.433.155
Total Capital (The sum of The T and The 2 Capital)	33,330,0/1	21,433,133

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Shareholders' Equity (continued)

#### Information related to the Components of Shareholders' Equity: (continued)

	Current Period 31.12.2022	Prior Period 31.12.2021
The sum of Tier 1 Capital and Tier 2 Capital (Total Capital) Loan granted to Customer against the Articles 50 and 51 of the Banking Law Net book values of immovables exceeding the equity and of assets acquired against overdue receivables and held	886	3,823
for sale as per the article 57 of the banking law but retained more than five years	-	-
Other items to be defined by the BRSA	22,119	23,710
Items to be deducted from the sum of Tier I and Tier II Capital ("Capital") during the Transition Period Portion of the total of net long positions of investments made in Common Equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank not to be deducted from the Common Equity, Additional Tier 1 Capital, Tier 2 Capital as per the 1st clause of the Provisional Article 2 of the Regulation on the Equity of Banks	-	_
Portion of the total of net long positions of direct or indirect investments made in Additional Tier 1 and Tier 2 Capital items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank not to be deducted from the Additional Tier 1 Capital and Tier 2 Capital as per the 1st clause of the Provisional Article 2 of the Regulation on the Equity of Banks		
Portion of the total of net long positions of investments made in Common Equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital, deferred tax assets based on temporary differences and mortgage servicing rights not deducted from Common Equity as per the 1st and 2nd Paragraph of the 2nd clause of the Provisional Article 2 of the Regulation		
on the Equity of Banks	-	-
TOTAL CAPITAL	25.075.077	21 405 622
Total Capital (The sum of Tier 1 Capital and Tier 2 Capital) Total Risk Weighted Amounts	35,975,066 193,419,797	21,405,622 118,566,659
CAPITAL ADEQUACY RATIOS	175,417,777	110,500,057
Common Equity Tier 1 Capital Adequacy Ratio (%)	12.53	10.95
Tier 1 Capital Adequacy Ratio (%)	12.53	10.95
Capital Adequacy Ratio (%)	18.60	18.05
BUFFERS	2.51	2.50
Total additional Common Equity Tier 1 Capital requirement ratio (a+b+c)	2.51 2.50	2.50 2.50
<ul><li>a) Capital conservation buffer requirement (%)</li><li>b) Bank specific counter-cyclical buffer requirement (%)(**)</li></ul>	0.01	0.00
c) Systemic significant bank buffer ratio (%)	-	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article		
4 of Regulation on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets (%)	4.02	2.44
Amounts below the Excess Limits as per the Deduction Principles		
Amounts arising from the net long positions of investments made in Total Capital items of banks and financial		
institutions where the Bank owns 10% or less of the issued common share capital	416,271	301,971
Amounts arising from the net long positions of investments made in Tier 1 Capital items of banks and financial institutions where the Bank owns 10% or more of the issued common share capital	-	-
Mortgage servicing rights Deferred tax assets arising from temporary differences (net of related tax liability)	1,599,145	133,323
Limits related to provisions considered in Tier Calculation	2 7 5 2 0 6 0	0.117.000
General provisions for standard based receivables ((before ten thousand twenty-five limitation) Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	3,753,968	2,117,698
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in	2,204,969	1,313,195
accordance with the Communiqué on the Calculation	-	-
Excess amount of total provision amount to 0.6% of risk weighted receivables of credit risk Amount of the Internal		
Ratings Based Approach in accordance with the Communiqué on the Calculation	-	-
Debt instruments subjected to Article 4 (to be implemented between 1 January 2018 and 1 January 2022)		
Upper limit for Additional Tier 1 Capital subjected to provisional Article 4	-	-
Amounts excess the limits of Additional Tier 1 Capital subjected to provisional Article 4	-	-
Upper limit for Additional Tier 2 Capital subjected to provisional Article 4	-	-
Amounts Excess the limits of Additional Tier 2 Capital subjected to provisional Article 4 The positive difference between the expected credit loss provision amount in accordance with TFRS 9 and the total	-	-
provision amount before the application of TFRS 9 (*)	-	88,574
(*) The positive difference between the expected credit loss provision amount in accordance with TFRS 9 and the	total provision am	

(\*) The positive difference between the expected credit loss provision amount in accordance with TFRS 9 and the total provision amount before the application of TFRS 9 has been deducted.

(\*\*) The cyclical capital buffer rate is written as 0.00 due to the two digits being shown in the note, our rate is full digit 0.004.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Shareholders' Equity (continued)

#### Information related to the Components of Shareholders' Equity: (continued)

	Т	T-1	T-2	T-3	T-4
CAPITAL ITEMS					
	24,232,520	21,832,560	18,176,907	15,022,348	12 070 419
Common Equity Tier 1 Capital Common Equity Tier 1 Capital where the transition impact has not been	24,232,320	21,852,500	18,170,907	13,022,346	12,979,418
applied (a)	24,232,520	21,832,560	18,176,907	15,022,348	12,890,844
Tier 1 Capital	24,232,520	21,832,560	18,176,907	15,022,348	
Tier 1 Capital where the transition impact has not been applied (b)	24,232,520	21,832,560	18,176,907	15,022,348	, ,
	, ,		, ,		
Capital	35,975,066	32,919,811	28,675,739	24,233,089	21,405,622
Capital where the transition impact has not been applied (c)	35,975,066	32,919,811	28,675,739	24,233,089	21,317,048
TOTAL RISK WEIGHTED ASSETS					
Total Risk Weighted Assets	193,419,797	186,747,986	184,019,916	138,812,729	118,566,659
CAPITAL ADEQUENCY RATIOS					
Common Equity Tier 1 Capital Adequacy Ratio (%)	12.53	11.69	9.88	10.82	10.95
Common Equity Tier 1 Capital Adequacy Ratio (%) Where The					
Transition Impact Has Not Been Applied (d)	12.53	11.69	9.88	10.82	10.87
Tier 1 Capital Adequacy Ratio (%)	12.53	11.69	9.88	10.82	10.95
Tier 1 Capital Adequacy Ratio (%) Where the Transition Impact Has					
Not Been Applied (d)	12.53	11.69	9.88	10.82	10.87
Capital Adequacy Ratio (%)	18.60	17.63	15.58	17.46	18.05
Capital Adequacy Ratio (%) Where The Transition Impact Has Not					
Been Applied (d)	18.60	17.63	15.58	17.46	17.98
LEVERAGE RATIO					
Leverage Ratio Total Risk Amount	374,933,929	365,843,232	344,150,154	298,779,869	263,108,120
Leverage Ratio	6.44%	5.90%	5.18%	4.98%	4.86%
FTA not Applied Leverage Ratio (e)	6.44%	5.90%	5.18%	4.98%	

(\*) As of 31 December 2021, the implementation of the provisional article 5 has ended and the effects of the previous periods are shown in the table above.

#### **Basic information for the TFRS 9 transition process**

a: Common equity Tier 1 capital if Provisional Article 5 of the Regulation on equities of banks has not applied.

- b: Tier 1 capital if Provisional Article 5 of the Regulation on equities of banks has not applied.
- c: Total capital if Provisional Article 5 of the Regulation on equities of banks has not applied.

d: Capital adequacy ratios calculated with capital items if Provisional Article 5 of the Regulation on banks has not applied.

e: The leverage ratio calculated with capital items if Provisional Article 5 of the Regulation on banks has not applied.

#### **Explanations on Reconciliation of Capital Items to Balance Sheet:**

	Current Period	Prior Period
Total capital per balance sheet	25,341,172	13,617,819
Hedging funds (effective portion)	(282,444)	(292,798)
Deductions made under regulation	(908,893)	(633,813)
Transition impact of TFRS 9 (Temporary 5 <sup>th</sup> Article)	-	88,574
Accumulated revaluation and/or reclassification gains/losses of financial assets		
at fair value through other comprehensive income	82,685	199,636
Common Equity Tier 1 Capital	24,232,520	12,979,418
Additional Tier 1 Capital	-	-
Tier 1 Capital	24,232,520	12,979,418
Expected loss provision (Stage 1 and 2)	2,204,969	1,313,195
Debt Instruments Defined by the BRSA	9,560,582	7,140,542
Deductions made under regulation	(23,005)	(27,533)
Total Equity	35,975,066	21,405,622

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Shareholders' Equity (continued)

#### Information Related to Debt Instruments Included in Equity Calculation:

All of the debt instruments included in equity calculation are issued by the Bank.

Issuer	TEB	TEB	TEB	TEB
Unique identifier of the debt instrument (e.g. CUSIP, ISIN)	XS1895575071	XS2023308278	XS1973559484	XS1845118865
Governing law(s) of the debt instrument	Turkey	Turkey	Turkey	Turkey
Consideration in Equity Calculation			······································	
Subject to 10% deduction as of 1/1/2015	No	No	No	No
Eligible at unconsolidated/consolidated/consolidated and unconsolidated	Available	Available	Available	Available
	Borrowing	Borrowing	Borrowing	Borrowing
Type of the debt instrument	instrument	instrument	instrument	instrument
Amount recognized in regulatory capital (TL Currency in mil, as of most recent				
reporting date)	3,906.21	1,983.99	1,190.39	2,479.99
Par value of debt instrument (TL Currency in mil)	3,906.21	1,983.99	1,190.39	2,479.99
Accounting classification of the debt instrument	34701100	34701100	34701100	34701100
Original date of issuance	5.11.2018	22.07.2019	14.05.2019	27.06.2018
Perpetual or dated (Demand/Time)	Time	Time	Time	Time
Original maturity date	5.11.2028	22.07.2029	14.05.2029	27.06.2028
Issuer call subject to prior supervisory approval	Available	Available	Available	Available
Optional call date, contingent call dates and redemption amount	5.11.2023	22.07.2024	14.05.2024	27.06.2023
Subsequent call dates, if applicable	-	-	-	-
Interest / dividend payments				
Fixed or floating dividend/coupon	Fixed	Floating	Floating	Floating
Coupon rate and any related index	10.40%	6mEuribor+7.10%	6mEuribor+7.10%	6mEuribor+5.10%
Existence of a dividend stopper	None	None	None	None
Fully discretionary, partially discretionary or mandatory	Mandatory	Mandatory	Mandatory	Mandatory
Existence of step up or other incentive to redeem	None	None	None	None
Noncumulative or cumulative	None	None	None	None
Convertibility of equity shares				
If convertible, conversion trigger(s)	-	-	-	-
If convertible, fully or partially	-	-	-	-
If convertible, conversion rate	-	-	-	-
If convertible, mandatory or optional conversion	-	-	-	-
If convertible, specify instrument type convertible into	-	-	-	-
If convertible, specify issuer of instrument it converts into	-	-	-	-
Write-down feature				
If write-down, write-down trigger(s)	-	-	-	-
If write-down, full or partial	-	-	-	-
If write-down, permanent or temporary	-	-	-	-
If temporary write-down, description of write-up mechanism	-	-	-	-
Position in subordination hierarchy in liquidation (specify instrument type	deposit and other	deposit and other	deposit and other	deposit and
immediately senior to the debt instrument)	receivables	receivables	receivables	other receivables
Whether conditions which stands in Article of 7 and 8 of Banks' shareholder				
equity law are possessed or not	Possess	Possess	Possess	Possess
According to Article 7 and 8 of Banks' shareholders equity law that are not				
possessed (*)	-	-	-	-

(\*) Under Article 8/2 in subsection (ğ) mechanism of write-down or conversion to common shares are stated.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to Credit Risk

Credit risk is the risk and financial loss that the Bank is a party in a contract whereby the counterparty fails to meet its obligation partially or on time and causes to incur a financial loss.

The credit allocation is performed on a debtor and a debtor group basis within the limits. In the credit allocation process, many financial and non-financial criteria are taken into account within the framework of the internal rating procedures of the Bank. These criteria include geographical and sector concentrations. The sector concentrations for loans are monitored closely. In accordance with the Bank's loan policy, the rating of the companies, credit limits and guarantees are considered together, and credit risks incurred are monitored.

The credit risks and limits related to treasury activities, the limits of the correspondent banks that are determined by their ratings and the control of the maximum acceptable risk level in relation to the equity of the Bank are monitored daily. Risk limits are determined in connection with these daily transactions, and risk concentration is monitored systematically concerning off-balance sheet operations.

As prescribed in the Communiqué numbered 29750 dated 22 June 2016 on "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves", the credit worthiness of the debtors of the loans and other receivables is monitored regularly. Most of the statements of accounts for the loans are derived from audited financial statements. The unaudited documents result from the timing differences between the loan allocation and the audit dates of the financial statements of the companies and subsequently the audited financial statements are obtained from the companies. Credit limits are determined according to the audited statement of accounts, and guarantee factors are developed in accordance with the decision of the credit committee considering the characteristics of the transactions and the financial structures of the companies.

A restructuring is defined as the privilege due to the borrower's encountered or likely to encountered financial difficulties. The privileges granted to the borrower assumed to be in financial difficulty are;

- A change in the terms and conditions of the loan or
- Partially or completely refinancing of the loan in favour of the debtor.

In order to be subject to restructuring, the firm must be confronted with the difficulty of payment. The difficulty should be supported by concrete developments or findings. Each restructuring request is evaluated on transaction basis by the authorized credit allocation unit according to the activity of the firm, the income generation structure by the sectoral operation.

Restructuring of the loans supported by Credit Guarantee Fund ("CGF loans") is evaluated in accordance with the current legislation. The principles regarding to restructuring of Treasury-Back CGF loans in the scope of 11 October 2018 dated Presidential Decree are taken into account.

Non-required delay time loans that is not classified as Stage III Loans defined in "Regulation on Procedures and Principles for Classification of Loans And Provisions to be Set Aside" published in the Official Gazette numbered 29750 dated 22 June 2016, amended by the regulation published in the Official Gazette dated 14 December 2016 and numbered 29918, whose principal and interest payment collection delayed more than 30 days are considered as "past-due loan" in the Accounting Practice; group III, IV and V loans defined in the mentioned communiqué are considered as "impaired receivables" without considering refinancing or addition of the accrued interest and quasi-interest principal amount.

The Bank provides specific reserves to Group III, IV and V loans in accordance with "Regulation on Procedures and Principles for Classification of Loans and Provisions to be Set Aside".

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### III. Explanations Related to Credit Risk (continued)

In the calculation of the amount subject to credit risk, the Central Bank's foreign currency buying rates as of 31 December 2021 were used in accordance with the BRSA Board decision dated 28 April 2022 and numbered 10188, while calculating the valued amounts in foreign currency.

In accordance with the Standard Approach, 0% risk weight is used in the calculation of the amount subject to credit risk for FC receivables of Banks which are from Republic of Turkey Central Management within the scope of Regulation on Measurement and Assessment of Capital Adequacy of Banks published on the Official Gazette dated 23 October 2015 and numbered 29511.

Total amount of exposures after offsetting transactions but before applying credit risk mitigations and the average exposure amounts that are classified in different risk groups and types for the relevant period:

	Current Period	Average Risk
Exposure Classifications	Risk Amount (*)	Amount (*,**)
Conditional and unconditional receivables from central governments or central banks	1,463,903	1,170,303
Conditional and unconditional receivables from regional or local governments	439,202	646,905
Conditional and unconditional receivables from administrative units and non-commercial enterprises	_	_
Conditional and unconditional receivables from multilateral development banks	-	-
Conditional and unconditional receivables from international organizations	-	-
Conditional and unconditional receivables from banks and brokerage houses	5,345,679	5,572,903
Conditional and unconditional corporate receivables	79,242,939	80,162,767
Conditional and unconditional retail receivables	37,135,258	39,135,056
Conditional and unconditional secured mortgage receivables	7,191,704	7,236,452
Past due receivables	592,650	819,267
Receivables defined in high-risk category by BRSA	42,023,046	19,599,650
Securities collateralized by mortgages	-	-
Securitization positions	-	-
Short-term receivables from banks, stockbrokers and corporate	-	-
Investments of natured collective investment enterprise	-	-
Other receivables	5,706,231	2,984,584
Investments in equities	369,867	309,389

(\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

(\*\*) Average risk amount is calculated by taking the arithmetic average of balances on quarterly prepared to the end of the month.

Exposure Classifications	Current Period Risk Amount (*)	Average Risk Amount (*,**)
Conditional and unconditional receivables from central governments or central banks	886.394	759,651
Conditional and unconditional receivables from regional or local governments	589,273	595,609
Conditional and unconditional receivables from administrative units and non-commercial	,	,
enterprises	-	-
Conditional and unconditional receivables from multilateral development banks	-	-
Conditional and unconditional receivables from international organizations	-	-
Conditional and unconditional receivables from banks and brokerage houses	4,354,826	3,138,950
Conditional and unconditional corporate receivables	49,782,696	45,521,373
Conditional and unconditional retail receivables	43,495,769	33,359,322
Conditional and unconditional secured mortgage receivables	6,032,057	6,388,714
Past due receivables	949,063	1,015,799
Receivables defined in high-risk category by BRSA	-	-
Securities collateralized by mortgages	-	-
Securitization positions	-	-
Short-term receivables from banks, stockbrokers and corporate	-	-
Investments of natured collective investment enterprise	-	-
Other receivables	1,564,097	1,620,677
Investments in equities	233,551	206,377

(\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

(\*\*) Average risk amount is calculated by taking the arithmetic average of balances prepared to the end of the month.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

For the positions of the Bank in terms of forward transactions and other similar contracts, operational limits are set by the Board of Directors and the transactions take place within these limits.

The fulfillment of the benefits and proceeds related to forward transactions can be realized at maturity. However, in order to minimize the risk, back-to-back positions of existing risks are entered into the market due to necessity.

Indemnified non-cash loans are subject to the same risk weight as outstanding loans matured but not yet paid.

Since the loans and other receivables, which are restructured from loans and rescheduled, are not material to the financial statements, no additional follow up methodology is developed, except as stated in the regulations.

Financial institutions abroad and country risks of the Bank are generally taken for the financial institutions and countries that are rated at investment level by international rating agencies which do not have the risk of failing to meet minimum obligations. Therefore, the probable risks are considered to be not material to the financial structure of the Bank.

The Bank does not have a material credit risk concentration as an active participant in the international banking market when the financial operations of the other financial institutions are concerned.

As of 31 December 2022, the receivables of the Bank from its top 100 and top 200 cash loan share in total cash loans are respectively 29.80% and 38.85% (31 December 2021: 26.19% and 34.60%).

As of 31 December 2022, the receivables of the Bank from its top 100 and top 200 non-cash loan share are 72.37% and 81.70% respectively in the total non-cash loans (31 December 2021: 76.05% and 85.98%).

As of 31 December 2022, the share of cash and non-cash receivables of the Bank from its top 100 and top 200 loan customers in total balance sheet and off-balance sheet assets is 9.75% and 12.70%, respectively (31 December 2021: 9.43% and 12.27%).

As of 31 December 2022, the general loan loss provision related with the credit risk taken by the Bank is TL 3,753,968 (31 December 2021: TL 2,117,698).

### **Credit Rating System**

Credit risk is evaluated according to the internal rating system of the Bank, which is linked to the rating scale, and loans are classified from the best rating to the lowest rating according to the probability of default. As of 31 December 2022, Retail, Business and Agricultural Banking loans are excluded from the internal rating system of the Bank and these loans constitute 25.53% of the total cash and non-cash loan portfolio (31 December 2021: 27.12%). Application and behavioral scorecards are used for the Individual and Business segments, however behavioral scorecard is used for the Agricultural segment.

Share in the Share in the **Total % Total %** Category **Description of Category** 31.12.2022 31.12.2021 1st Category The borrower has a very strong financial structure 55.20 53.82 2<sup>nd</sup> Category The borrower has a good financial structure 34.28 21.35 3<sup>rd</sup> Category The borrower has an intermediate level of financial structure 19.12 7.77 4th Category The financial structure of the borrower must be closely monitored in the 5.71 medium term 2.75 Total 100.00 100.00

The risks that are subject to rating models can be allocated as follows:

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. **Explanations Related to Credit Risk (continued)**

### **Profile of Significant Exposures in Major Regions:**

-								Expos	sure Categories (*	·***)								
-			Conditional															
	Conditional	Conditional	and															/
	and	and	unconditional	Conditional		Conditional			Conditional					Short term				/
	unconditional	unconditional	receivables	and	Conditional	and			and					exposures				/
	exposures to	exposures to	from	unconditional	and	unconditional	Conditional	Conditional	unconditional			Exposures		to banks,	Exposures in			<b>/</b>
	central	regional	administrative		unconditional	exposures to	and	and	exposures		Receivables	in the form		brokerage	the form of			
		governments or	units and non-	multilateral	exposures to	banks and	unconditional	unconditional	secured by	<b>D</b> . 1	in regulatory	of bonds	a	houses	collective		<b>.</b>	/
	or central	local authorities	commercial	development	international	brokerage	exposures to	retail	real estate	Past due	high-risk	secured by	Securitization		investment	Othors	Investments	
	banks	authornes	enterprises	banks	organizations	houses	corporates	exposures	property	items	categories	mortgages	Positions	corporates	undertakings	Others	in equities	Total
Current Period																		/
Domestic	149,252	437,399	-	-	-	3,468,819	57,855,226	32,392,034	6,414,530	555,695	41,901,462	-	-	-	-	5,562,367	369,867	149,106,651
European Union Countries	-	-	-	-	-	267,714	161	11,669		28	1,381	-	-	-	-	278	-	282,361
OECD Countries(*)	-	-	-	-	-	149,828	-	1,500	19	29	618	-	-	-	-	1,155	-	153,149
Off-Shore Banking Regions	-	-	-	-	-	14	-	39	12	-	-	-	-	-	-	-	-	65
USA, Canada	-	-	-	-	-	388,804	175	1,470	103		118	-	-	-	-	-	-	570,715
Other Countries	1,314,651	-	-	-	-	50,349	482,102	84,377	71,466	3,565	119,467	-	-	-	-	25,315	-	2,151,292
Associates, Subsidiaries and Joint Ventures																116.041		116.041
Unallocated Assets/	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	116,041	-	116,041
Liabilities (**)	-	1,803	-	-	-	1,020,151	20,905,275	4,644,169	704,444	33,288	-	-	-	-	-	1,075	-	27,310,205
Total	1,463,903	439,202	-	-	-	5,345,679	79,242,939	37,135,258	7,191,704	592,650	42,023,046	-	-	-	-	5,706,231	369,867	

(\*) Includes OECD countries other than EU countries, USA and Canada.

Includes assets and liability items that cannot be allocated on a consistent basis. (\*\*)

(\*\*\*) Risk amounts after conversion rate to credit are given before Credit Risk Mitigation.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

## Profile of Significant Exposures in Major Regions: (continued)

-								Exp	osure Categorie	s (***)								
-			Conditional															
	Conditional	Conditional	and															
	and	and	unconditional	Conditional		Conditional			Conditional					Short term				
	unconditional	unconditional	receivables	and	Conditional	and			and			_		exposures				
	exposures to	exposures to	from	unconditional	and	unconditional	Conditional	Conditional	unconditional			Exposures		to banks,	Exposures in			
	central	regional	administrative	exposures to	unconditional	exposures to	and	and	exposures		Receivables	in the form		brokerage				
	governments	governments	units and non-	multilateral	exposures to			unconditional	secured by	Dent der	in regulatory	of bonds	Securitization	houses	collective		T	
	or central banks	or local authorities	commercial enterprises	development banks	international organizations	brokerage houses	exposures to corporates	retail exposures	real estate	Past due items	high-risk categories	secured by mortgages	Positions	and corporates	investment undertakings	Others	Investments in equities	Total
Prior Period	Cellular Daliks	autiontics	enterprises	Udliks	organizations	nouses	corporates	exposures	property	items	categories	mortgages	FOSILIOIIS	corporates	undertakings	Others	in equities	Totai
rnor renou																		
Domestic	116,446	587,178	-	-	-	2,204,547	36,309,208	40,053,206	5,646,401	858,578	-	-	-	-	-	1,432,310	233,551	87,441,425
European Union Countries	-	-	-	-	-	392,812	247	9,054	1,983	1,197	-	-	-	-	-	145	-	405,438
OECD Countries(*)	-	-	-	-	-	323,260	-	1,267	80	5	-	-	-	-	-	418	-	325,030
Off-Shore Banking Regions	-	-	-	-	-	11	-	43	-	-	-	-	-	-	-	-	-	54
USA, Canada	-	-	-	-	-	434,765	-	1,527	128	61	-	-	-	-	-	-	-	436,481
Other Countries	769,948	-	-	-	-	34,560	168,345	114,487	51,819	16,722	-	-	-	-	-	12,281	-	1,168,162
Associates, Subsidiaries																		
and Joint Ventures	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	116,041	-	116,041
Unallocated Assets																		
Liabilities (**)	-	2,095	-	-	-	964,871	13,304,896	3,316,185	331,646	72,500	-	-	-	-	-	2,902		17,995,095
Total	886,394	589,273	-	-	-	4,354,826	49,782,696	43,495,769	6,032,057	949,063	-	-	-	-	-	1,564,097	233,551	107,887,726

(\*) Includes OECD countries other than EU countries, USA and Canada.

(\*\*) Includes assets and liability items that cannot be allocated on a consistent basis.

(\*\*\*) Risk amounts after conversion rate to credit are given before Credit Risk Mitigation.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

### **Risk profile by Sectors or Counterparties:**

							Expo	sure Categories (	**)											
			Conditional																	
	Conditional	Conditional	and						a											
	and	and	unconditional	Conditional		Conditional			Conditional					Short term						
	unconditional		receivables	and unconditional	Conditional	and unconditional	Conditional	Conditional	and			Ennomina		exposures to banks,	Ennomina in					
	central	exposures to regional	administrative		unconditional		and	and			Receivables	Exposures in the form		brokerage	Exposures in the form of					
		governments	units and non-		exposures to		unconditional	unconditional	exposures secured by		in regulatory	of bonds		houses	collective					
	or central	or local			international		exposures to	retail	real estate		high-risk		Securitization	and	investment		Investments			
Current Period	banks	authorities	enterprises	banks	organizations	houses	corporates	exposures	property	items	categories	mortgages		corporates		Others	in equities	TL (*)	FC	Total
Agriculture	-	-	-	-	-	-	588,419	712,023	235.033	43.252	771,794		-	-	-	_	-	2.028.385	322,136	2,350,52
Farming and Stockbreeding	-	-	-	-	-	-	311,164	704,202	234,720	42,785	771,794	-	-	-	-	-	-	2,015,071	49,594	2,064,66
Forestry	-	-	-	-	-	-	-	-	-	-	· -	-	-	-	-	-	-		-	
Fishery	-	-	-	-	-	-	277,255	7,821	313	467	-	-	-	-	-	-	-	13,314	272,542	285,85
Manufacturing	-	-	-	-	-	-	51,355,135	7,590,674	2,704,201	82,805	10,488,896	-	-	-	-	5	-	48,349,606	23,872,110	72,221,71
Mining and Quarrying	-	-	-	-	-	-	2,928,684	317,748	75,173	4,292	75,347	-	-	-	-	-	-	1,675,200	1,726,044	3,401,24
Production	-	-	-	-	-	-	46,509,141	7,235,659	2,351,492	75,737	10,251,137	-	-	-	-	5	-	45,277,132	21,146,039	66,423,17
Electricity, Gas and Water	-	-	-	-	-	-	1,917,310	37,267	277,536	2,776	162,412	-	-	-	-	-	-	1,397,274	1,000,027	2,397,3
Construction	-	-	-	-	-	-	4,070,989	918,640	300,473	112,081	92,325	-	-	-	-	-	-	2,549,653	2,944,855	5,494,5
Services	1,463,903	439,202	-	-	-	5,345,679	21,097,604	8,832,669	3,172,913	195,614	4,578,822	-	-	-	-	5,706,005	369,867	34,189,346	17,012,932	51,202,27
Wholesale and Retail Trade	-	15,060	-	-	-	-	7,479,109	4,609,448	975,323	68,956	2,454,168	-	-	-	-	12	-	12,190,024	3,412,052	15,602,07
Accommodation and Dining	-	-	-	-	-	-	378,111	552,655	842,516	45,254	14,720	-	-	-	-	9	-	1,095,371	737,894	1,833,20
Transportation and Telecom.	-	-	-	-	-	-	4,465,411	1,957,587	487,661	24,488	596,686	-	-	-	-	2	-	3,885,323	3,646,512	7,531,83
Financial Institutions	1,463,903	-	-	-	-	5,345,679	2,711,604	79,051	113,337	801	5,299	-	-	-	-	5,705,724	369,867	11,039,820	4,755,445	15,795,26
Real Estate and Rental Services	-	-	-	-	-	-	4,821,785	1,121,257	536,455	46,786	443,946	-	-	-	-	87	-	3,301,898	3,668,418	6,970,31
Self-Employment Services	-	-	-	-	-	-	1,158,229	459,194	214,123	9,241	35,003	-	-	-	-	-	-	1,083,505	792,285	1,875,79
Educational Services	-	-	-	-	-	-	6,605 76,750	49,594	3,438	85	146	-	-	-	-	150	-	59,746	272 54	60,01
Health and Social Services	-	424,142	-	-	-	-		3,883	60 770 084	159.909	1,028,854	-	-	-	-	21	-	1,533,659		1,533,7
Other Total	1,463,903	439,202	-	-	-	5,345,679	2,130,792 <b>79,242,939</b>	19,081,252 37,135,258	779,084 <b>7,191,704</b>	158,898 <b>592,650</b>	26,091,209 42,023,046	-	-	-	-	221 5,706,231	369,867	47,759,804 134,876,794	481,652 <b>44,633,685</b>	48,241,45 179,510,47

(\*) Foreign Currency indexed credits are shown in TL column.

(\*\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

#### **Risk profile by Sectors or Counterparties: (continued)**

							Exp	oosure Catego	ries (**)											
			Conditional																	
	Conditional	Conditional	and																	
	and	and	unconditional	Conditional		Conditional			Conditional					Short term						
	unconditional	unconditional	receivables	and unconditional	Conditional	unconditional	Conditional	Conditional	and					exposures	г ·					
	exposures to central	exposures to regional		exposures to			Conditional and	Conditional and	unconditional		Receivables	Exposures in the form		to banks, brokerage	Exposures in the form of					
	governments		units and non-		exposures to		unconditional		exposures secured by		in regulatory	of bonds		houses	collective					
	or central	or local		development	international	brokerage	exposures to	retail	real estate	Past due	high-risk	secured by	Securitization	and	investment		Investments in			
Prior Period	banks	authorities	enterprises	banks		houses	corporates	exposures	property	items	categories	mortgages		corporates	undertakings	Others	equities	TL (*)	FC	Total
Agriculture	-	-	-	-		-	360,600	534,288	204,240	64,865	-		-	-	-	-	-	984,356	179,637	1,163,993
Farming and Stockbreeding	-	-	-			-	354,485	526,440	203,945	64,408	-	-	-	-	-	-	-	971,858	177,420	1,149,278
Forestry	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Fishery	-	-	-	-		-	6,115	7,848	295	457	-	-	-	-	-	-	-	12,498	2,217	14,715
Manufacturing	-	-	-	-		-	32,549,138	7,192,204	2,096,117	240,097	-	-	-	-	-	-	-	23,265,887	18,811,669	42,077,556
Mining and Quarrying	-	-	-	-		-	1,717,910	299,214	65,757	9,890	-	-	-	-	-	-	-	1,335,640	757,131	2,092,771
Production	-	-	-	-		-	29,051,517	6,859,174	1,761,171	225,924	-	-	-	-	-	-	-	20,750,995	17,146,791	37,897,786
Electricity, Gas and Water	-	-	-	-		-	1,779,711	33,816	269,189	4,283	-	-	-	-	-	-	-	1,179,252	907,747	2,086,999
Construction	-	-	-	-		-	3,038,191	832,160	173,420	201,763	-	-	-	-	-	1	-	1,983,404	2,262,131	4,245,535
Services	886,394	589,273	-			4,354,826	13,495,959	7,557,452	2,516,744	366,622	-	-	-	-	-	1,563,853	233,551	19,737,422	11,827,252	31,564,674
Wholesale and Retail Trade	-	18,864	-			-	5,060,756	3,866,784	915,604	148,828	-	-	-	-	-	15	-	8,024,839	1,986,012	10,010,851
Accommodation and Dining	-	-	-	-		-	791,295	488,028	694,662	52,424	-	-	-	-	-	2	-	900,791	1,125,620	
Transportation and Telecom.	-	-	-			-	2,080,440	1,595,598	349,400	52,086	-	-	-	-	-	20	-	2,819,707	1,257,837	4,077,544
Financial Institutions	886,394	-	-	-		4,354,826	2,032,812	84,890	94,748	5,120	-	-	-	-	-	1,563,577	233,551	4,648,845	4,607,073	
Real Estate and Rental Services	-	-	-			-	2,799,445	1,050,457	352,517	88,026	-	-	-	-	-	155	-	1,967,799	2,322,801	4,290,600
Self-Employment Services	-	-	-			-	692,050	424,839	107,831	12,280	-	-	-	-	-	-	-	709,360	527,640	
Educational Services	-	-	-			-	6,242	42,307	1,699	7,842	-	-	-	-	-	45	-	57,938	197	
Health and Social Services	-	570,409	-	-		-	32,919	4,549	283	16	-	-	-	-	-	39	-	608,143	72	
Other	-	-	-			-	338,808	27,379,665	1,041,536	75,716	-	-	-	-	-	243	-	28,532,210	303,758	
Total	886,394	589,273	-	-		4,354,826	49,782,696	43,495,769	6,032,057	949,063	-	-	-	-	-	1,564,097	233,551	74,503,279	33,384,447	107,887,726

(\*) Foreign Currency indexed credits are shown in TL column.

(\*\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

### Analysis of Maturity-Bearing Exposures According to Remaining Maturities:

Current Period		Term to Maturity					
Exposure Categories	1 Month	1-3 Months	3-6 Months	6-12 Months	Over 1 Year		
Conditional and unconditional exposures to central							
governments or central banks	1,463,903	-	-	-	-		
Conditional and unconditional exposures to regional							
governments or local authorities	1,596	5,745	4,175	112,250	313,539		
Conditional and unconditional receivables from							
administrative units and non-commercial enterprises	-	-	-	-	-		
Conditional and unconditional exposures to multilateral development banks	_	_	_	_	_		
Conditional and unconditional exposures to international							
organizations	-	-	-	-	-		
Conditional and unconditional exposures to banks and							
brokerage houses	1,571,861	779,678	567,668	160,873	238,563		
Conditional and unconditional exposures to corporates	5,585,285	14,972,902	6,919,415	17,449,533	13,397,568		
Conditional and unconditional retail exposures	12,780,116	1,529,201	3,377,050	7,638,805	7,157,759		
Conditional and unconditional exposures secured by real							
estate property	227,276	602,021	793,502	1,562,971	3,330,044		
Past due receivables	-	-	-	-	-		
Receivables defined in high-risk category by BRSA	-	-	-	2,770,687	39,252,358		
Exposures in the form of bonds secured by mortgages	-	-	-	-	-		
Securitization Positions	-	-	-	-	-		
Short term exposures to banks, brokerage houses and							
corporate	-	-	-	-	-		
Exposures in the form of collective investment							
undertakings	-	-	-	-	-		
Other receivables	19,336	-	-	-	-		
Investments in equities	331,051	-	-	38,816	-		
Total	21,980,424	17,889,547	11,661,810	29,733,935	63,689,831		

Prior Period		T	erm to Maturit	у	
Exposure classifications	1 Month	1-3 Months	3-6 Months	6-12 Months	Over a Year
Conditional and unconditional exposures to central					
governments or central banks	886,394	-	-	-	-
Conditional and unconditional exposures to regional					
governments or local authorities	688	5,527	8,645	44,394	527,873
Conditional and unconditional receivables from					
administrative units and non-commercial enterprises	-	-	-	-	-
Conditional and unconditional exposures to multilateral					
development banks	-	-	-	-	-
Conditional and unconditional exposures to international					
organizations	-	-	-	-	
Conditional and unconditional exposures to banks and	0 100 701	110 700	506 541		25.266
brokerage houses	2,100,781	110,798	526,541	74,515	25,368
Conditional and unconditional exposures to corporates	3,734,787	5,849,527	6,184,435	12,119,485	8,582,615
Conditional and unconditional retail exposures	7,615,661	1,566,326	2,507,550	5,258,143	23,225,464
Conditional and unconditional exposures secured by real					
estate property	321,453	286,254	456,215	896,743	3,739,373
Past due receivables	-	-	-	-	-
Receivables defined in high-risk category by BRSA	-	-	-	-	-
Exposures in the form of bonds secured by mortgages	-	-	-	-	-
Securitization Positions	-	-	-	-	-
Short term exposures to banks, brokerage houses and					
corporates	-	-	-	-	-
Exposures in the form of collective investment					
undertakings	-	-	-	-	-
Other receivables	14,967	-	-	-	-
Investments in equities	225,155	-	-	8,396	
Total	14,899,886	7,818,432	9,683,386	18,401,676	36,100,693

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

### Information About the Risk Exposure Categories:

The credit rating of Fitch Ratings International Rating Agency is used for all receivables from the central governments or central banks which are included in the risk classes indicated in Article 6 of the Communiqué on Measurement and Assessment of Capital Adequacy of the Bank, and the country risk classification announced by The Organization for Economic Co-operation and Development (OECD) is used for receivables from banks and intermediary agencies. 20% risk weight is used for receivables from non-rated banks and intermediary agencies with a maturity period of 3 months or less, and 50% risk weight is used for receivables with a maturity period of more than 3 months, and the risk weight used for all receivables is not lower than the risk concentration corresponding to the OECD credit quality level of the country where the non-rated banks and intermediary agencies are founded.

Risk ratings per the credit quality levels and the risk weights according to exposure categories announced by Fitch Ratings International Rating Agency and Organization for Economic Co-operation and Development (OECD)'s are presented below:

		Risk Weight of	<b>Receivables from Banks</b>	and Brokerage Houses	
Credit Quality Level	Fitch Ratings Long- Term Credit Rating	Receivables from Central Government or Central Banks	DTM less than 3 months	DTM higher than 3 months	Corporate Receivables(*)
0	-		20%	50%	100%
1	AAA to AA-	0%	20%	50%	100%
2	A+ to A-	20%	20%	50%	100%
3	BBB+ to BBB-	50%	50%	50%	100%
4	BB+ to BB-	100%	100%	100%	100%
5	B+ to B-	100%	100%	100%	100%
6	CCC+ and below	150%	100%	100%	100%
7	-		150%	150%	100%

(\*) In accordance with the Board Decisions numbered 10188 dated 28 April 2022 and numbered 10265 dated 7 July 2022, 200% and 500% risk weights are applied to Corporate Receivables.

### **Exposures by risk weights:**

#### **Current Period**

Risk Weights	0%	10%	20%	25%	35%	50%	75%	100%	150%	200%	250%	500%	Deductions from Equity
Exposures before Credit Risk Mitigation	81,064,875	-	8,980,653	-	4,308,592	15,055,848	40,235,889	91,905,546	17,187,471	7,783,236	-	148,740	922,636
Exposures after Credit Risk Mitigation	82,566,973	-	9,150,093	-	4,308,592	15,477,553	38,455,876	89,042,075	17,191,354	7,783,236	-	148,740	922,636
Prior Period													
Risk Weights	0%	10%	20%	25%	35%	50%	75%	100%	150%	200%	250%	500%	Deductions from Equity
Exposures before Credit Risk Mitigation	48,767,263	-	10,186,927	-	4,193,761	12,198,275	40,133,296	54,154,328	7,999,452	-	-	-	650,581
Exposures after													

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to Credit Risk (continued)

### Information in Terms of Major Sectors and Type of Counterparties:

Current Period	Crea	lits	Provisions
	Impaired Rec	eivables (TFRS 9)	
	Significant	Credit-	Expected Credit
Major Sectors / Counterparties	Increase in Credit	Impaired Losses	Loss Provision
Major Sectors / Counter parties	Risk (Stage II)	(Stage III)	(TFRS 9)
Agriculture	51,954	93,494	59,406
Farming and Stockbreeding	51,828	89,091	56,490
Forestry	-	1,832	1,158
Fishery	126	2,571	1,758
Manufacturing	2,054,591	287,362	544,148
Mining and Quarrying	33,962	8,303	8,572
Production	2,018,226	270,548	530,003
Electricity, Gas and Water	2,403	8,511	5,573
Services	2,529,638	1,118,310	1,333,865
Wholesale and Retail Trade	591,197	588,531	458,638
Accommodation and Dining	1,055,013	109,604	322,890
Transportation and Telecom.	262,237	42,098	76,362
Financial Institutions	235,113	6,141	177,101
Real Estate and Rental Services	353,689	272,980	214,551
Self Employed Services	25,573	40,345	34,779
Educational Services	4,833	8,583	6,040
Health and Social Services	1,983	50,028	43,504
Other	6,716,459	1,126,726	2,373,526
Total	11,352,642	2,625,892	4,310,945

Prior Period	Crea	lits	Provisions
	Impaired Rec	eivables (TFRS 9)	
	Significant	Credit-	Expected Credit
Major Sectors / Counterparties	Increase in Credit	Impaired Losses	Loss Provision
Major Sectors / Counterparties	Risk (Stage II)	(Stage III)	(TFRS 9)
Agriculture	90,568	166,200	105,551
Farming and Stockbreeding	90,246	159,100	100,949
Forestry	-	2,800	1,500
Fishery	322	4,300	3,102
Manufacturing	1,685,727	530,600	698,868
Mining and Quarrying	44,245	14,800	15,091
Production	1,634,558	504,100	675,587
Electricity, Gas and Water	6,924	11,700	8,190
Services	2,269,449	1,834,000	1,833,109
Wholesale and Retail Trade	489,456	995,300	746,028
Accommodation and Dining	843,615	122,000	277,874
Transportation and Telecom.	293,586	77,400	93,599
Financial Institutions	209,805	9,600	173,371
Real Estate and Rental Services	357,297	406,100	375,933
Self Employed Services	40,199	113,000	81,815
Educational Services	3,444	24,500	13,689
Health and Social Services	32,047	86,100	70,800
Other	5,638,195	794,582	973,741
Total	9,683,939	3,325,382	3,611,269

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations Related to Credit Risk (continued)

### Information about Value Adjustment and Change in Provisions

	31.12.2021 Balance	Provision for Period	Provision Reversals	Written off from Asset	Other Adjustments (*)	31.12.2022 Balance
Default (Stage III) Expected Credit Loss	2,303,806	1,101,583	(641,285)	(757,322)	19,193	2,025,975
(Stage I-II)	2,117,698	2,058,272	(736,307)	-	314,305	3,753,968

(\*) Determined according to currency differences, business merger, acquisition and disposition of affiliate company.

	31.12.2020 Balance	Provision for the Period	Provision Reversal	Written off from Asset	Other Adjustments (*)	31.12.2021 Balance
Default (Stage III) Expected Credit Loss	2,381,897	554,833	(314,824)	(349,374)	31,274	2,303,806
(Stage I-II)	1,996,558	533,222	(804,640)	-	392,558	2,117,698

(\*) Determined according to currency differences, business merger, acquisition and disposition of affiliate company.

### III. Risks Involved in Counter-Cyclical Capital Buffer Calculation

### **Current Period**

Countries where the risk ultimately taken	Private sector loans	Risk weighted amounts calculated in trading	Total
·	in banking accounts	accounts	Total
Turkey	164,406,619	2,898,511	167,305,130
TRNC	648,735	-	648,735
Egypt	156,927	-	156,927
Switzerland	7,549	-	7,549
Germany	5,085	-	5,085
England	3,600	-	3,600
United Arab Emirates	2,532	-	2,532
Other	19,963	-	19,963
	165,251,010	2,898,511	168,149,521

### **Prior Period**

	Private sector loans	Risk weighted amounts calculated in trading	Tatal
Countries where the risk ultimately taken	in banking accounts	accounts	Total
Turkey	97,009,182	1,263,046	98,272,228
England	347,812	-	347,812
TRNC	346,827	-	346,827
Germany	4,213	-	4,213
France	1,567	-	1,567
Israel	1,320	-	1,320
USA	1,249	-	1,249
Other	10,568	-	10,568
	97,722,738	1,263,046	98,985,784

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. Explanations Related to Currency Risk

Foreign currency risk indicates the probability of loss that the Bank is subject to due to the exchange rate movements in the market. While calculating the share capital requirement, all foreign currency assets, liabilities and forward transactions of the Bank are taken into consideration and risk is calculated by using the standard method.

The Board of Directors of the Bank sets limits for the positions, which are followed up daily. Any possible changes in the foreign currency transactions in the Bank's positions are also monitored.

As an element of the Bank's risk management strategies, foreign currency liabilities are hedged against exchange rate risk by derivative instruments.

Asset Liability Management and Treasury Department of the Bank is responsible for the management of Turkish Lira or foreign currency price, liquidity and affordability risks that could occur in the domestic and international markets within the limits set by the Board of Directors. The monitoring of risk and risk related transactions occurring in the money markets is performed daily and reported to the Bank's Asset-Liability Committee on a weekly basis.

As of 31 December 2022, the Bank's balance sheet short position is TL 10,826,155 (31 December 2021: TL 24,020,137 short position) off-balance sheet long position is TL 6,325,402 (31 December 2021: TL 23,747,791 long position) and as a result net foreign currency short position is TL 4,500,753 (31 December 2021: net TL 272,346 short position).

The announced current foreign exchange buying rates of the Bank at 31 December 2022 and the previous five working days in full TL are as follows:

	26.12.2022	27.12.2022	28.12.2022	29.12.2022	30.12.2022	31.12.2022
USD	18.5577	18.6183	18.6223	18.6278	18.6010	18.6010
EURO	19.7212	19.7615	19.8235	19.8386	19.8399	19.8399

The simple arithmetic averages of the major current foreign exchange buying rates of the Bank for the thirty days before 31 December 2022 are as follows:

	Monthly Average Foreign
	Buying Rate
USD	18.5605
EURO	19.6455

### Information on the foreign currency risk of the Bank:

The Bank is exposed to foreign currency risk in large amounts in EURO and USD.

The table below shows the Bank's sensitivity to a 10% change in USD and EURO rates. The rate of 10% used is the rate used to report the currency risk to the senior management within the Bank, and this rate represents the possible change expected by the management in exchange rates. 10% depreciation of USD and EURO against TL affects profit and equity amounts positively in the case of a short position and negatively in the case of a long position.

Change in FX	X Rate (%)	Effect on Profit / Loss	Effect on Equity (*)
		31 December 2022	31 December 2022
USD	10 increase	107,311	(2,504)
USD	10 decrease	(107,311)	2,504
EURO	10 increase	(14,020)	6,272
EURO	10 decrease	14,020	(6,272)
Change in F2	X Rate (%)	Effect on	Effect on
0		Profit / Loss	Equity (*)
		31 December 2021	31 December 2021
	10 increase	46,648	(11,283)
USD	10 increase	+0,0+8	(11,205)
USD USD	10 decrease	(46,648)	11,283

(\*) The effect on equity does not include the effect of the change in exchange rates on the income statement.

The sensitivity of the Bank to the changes in the exchange rates did not change significantly in the current period. Opening or closing positions in line with market expectations may increase the sensitivity to changes in the period's exchange rates.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. Explanations Related to Currency Risk (continued)

#### Information on the Bank's currency risk:

The table below shows the Bank's distribution of balance sheet and derivative foreign exchange transactions taking into account the options transactions with nominal values as indicated in the BRSA regulation on foreign currency position. Besides taking into account this position by monitoring legal limits, the Bank also monitors the delta-adjusted position of the option transactions. As of 31 December 2022, there is a net long position of TL 1,472,842 in USD and a net long position of TL 117,453 in EURO.

Current Period	EURO	USD	Other FC	Total
Assets				
Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques				
Purchased) and the Central Bank of Turkey (1)	12,445,173	19,063,318	5,114,911	36,623,402
Banks <sup>(2)</sup>	1,291,936	650,602	4,203,295	6,145,833
Financial Assets at Fair Value Through Profit or Loss	74,443	467,196	-	541,639
Money Market Placements	-	-	-	-
Financial Assets at Fair Value through Other Comprehensive Income	1,491,046	1,522,104	49,335	3,062,485
Loans <sup>(3)</sup>	27,266,757	5,888,921	1,423,477	34,579,155
Subsidiaries, Associates and Entities Under Common Control	-	-	-	-
Financial Assets Measured at Amortised Cost <sup>(4)</sup>	3,664,924	5,944,828	-	9,609,752
Derivative Financial Assets for Hedging Purposes (5)	168,148	140,016	-	308,164
Tangible Assets	-	-	-	-
Intangible Assets	-	-	-	-
Other Assets (6)	141,020	25,875	11,144	178,039
Total Assets	46,543,447	33,702,860	10,802,162	91,048,469
Liabilities				
Bank Deposits	703	-	50	753
Foreign Currency Deposits (7)	23,343,513	34,838,906	13,523,488	71,705,907
Money Market Funds	5,706,506	1,084,154	-	6,790,660
Funds Provided from Other Financial Institutions	10,749,200	9,495,079	-	20,244,279
Securities Issued	-	-	-	-
Derivative Financial Liabilities for Hedging Purposes	-	-	-	-
Other Liabilities <sup>(8)</sup>	2,518,490	593,863	20,672	3,133,025
Total Liabilities	42,318,412	46,012,002	13,544,210	101,874,624
Net Balance Sheet Position	4,225,035	(12,309,142)	(2,742,048)	(10,826,155)
Net Off-Balance Sheet Position	(5,220,634)	9,769,785	1,776,251	6,325,402
Financial Derivative Assets <sup>(9)</sup>	32,515,163	58,915,548	8,465,255	99,895,966
Financial Derivative Liabilities <sup>(9)</sup>	37,735,797	49,145,763	6,689,004	93,570,564
Non-Cash Loans (10)	17,515,996	19,249,329	4,549,939	41,315,264
Prior Period				
Total Assets	37,859,481	36,608,764	8,267,299	82,735,544
Total Liabilities	45,945,145	49,401,428	11,409,108	106,755,681
Net Balance Sheet Position	(8,085,664)	(12,792,664)	(3,141,809)	(24,020,137)
Net Off-Balance Sheet Position	7,665,448	13,045,910	3,036,433	23,747,791
Financial Derivative Assets <sup>(9)</sup>	30,271,685	44,317,120	4,830,894	79,419,699
Financial Derivative Liabilities <sup>(9)</sup>	22,606,237	31,271,210	1,794,461	55,671,908
Financial Derivative Liabilities (9)	22,000,237	51,271,210	1,//+,+01	55,071,700

(1) Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques Purchased) and the Central Bank of Turkey TL 5,950 (31 December 2021: TL 4,982) includes the balances of expected credit losses.

<sup>(2)</sup> The banks include TL 17,100 (31 December 2021: TL 22,153) of expected credit loss provisions.

(3) Foreign currency indexed loans amounting to TL 59,195 (31 December 2021: TL 173,195) are included in the loan portfolio. It includes TL 1,364,418 (31 December 2021: TL 814,077) amounting to expected credit loss.

(4) Financial assets at amortised cost includes expected credit loss amounting to TL 2,163 (31 December 2021: TL 1,839).

(5) There are no derivative financial transaction rediscount income deducted from the derivative financial assets line for hedging purposes. (31 December 2021: None).

(6) TL 711,819 (31 December 2021: TL 312,610) income accruals from derivative financial instruments are deducted from other assets.

<sup>(7)</sup> Precious metal accounts amounting to TL 9,500,243 (31 December 2021: TL 7,954,654) are included in the foreign currency deposits.

(8) TL 529,899 (31 December 2021: TL 155,500) expense accruals from derivative financial instruments are deducted from other liabilities.

(9) Forward asset and marketable securities purchase-sale commitments of TL 2,836,459 (31 December 2021: TL 3,118,150) are added to derivative financial assets and TL 2,213,443 (31 December 2021: TL 4,589,261) has been added to derivative financial assets.

<sup>(10)</sup> There is no effect on the net off-balance sheet position.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### V. **Explanations Related to Interest Rate Risk**

Interest rate risk shows the probability of loss related to the changes in interest rates depending on the Bank's position, and it is managed by the Asset-Liability Committee. The interest rate sensitivity of assets, liabilities and off-balance sheet items related to this risk are measured by using the standard method and included in the market risk for capital adequacy.

The priority of the risk management department is to protect from interest rate volatility. Duration, maturity and sensitivity analysis performed within this context are calculated by the risk management department and reported to the Liquidity Risk and Asset-Liability Committee.

Simulations on interest income are performed in connection with the forecasted macroeconomic indicators used in the budget of the Bank.

The Bank management monitors the market interest rates on a daily basis and revises the interest rates of the Bank when necessary.

The Bank carries interest rate risk within the legal and internal limits and manages the interest rate risk in accordance with the bank's risk appetite.

#### Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates):

	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	Over 5 Years	Non-interest Bearing <sup>(1)</sup>	Total
	WIOIIIII	wontins	Wolltins	Tears	Tears	Dearing	Total
Current Period							
Assets							
Cash Balances (Cash, Effective Deposit, Money in							
Transit, Cheques Purchased) and the Central							
Bank of Turkey <sup>(2)</sup>	-	-	-	-	-	43,832,308	43,832,308
Banks <sup>(3)</sup>	4,370,957	-	-	-	-	4,564,430	8,935,387
Financial Assets at Fair Value Through Profit or							
Loss	1,866,362	817,219	126,562	152,208	49,451	416,777	3,428,579
Money Market Placements (4)	7,604,278	-	-	-	-	(589)	7,603,689
Financial Assets at Fair Value Through Other							
Comprehensive Income	2,220,139	2,111,220	1,749,845	2,288,787	-	49,313	8,419,304
Loans <sup>(5)</sup>	21,194,070	23,869,279	60,396,829	40,236,470	1,010,386	(2,419,589)	144,287,445
Financial Assets Measured at Amortised Cost (6)	1,483,985	4,986,368	16,807,897	11,498,454	5,679,232	(9,103)	40,446,833
Other Assets	489,699	20,932	1,241,866	1,347,759	473,153	14,620,462	18,193,871
Total Assets	39,229,490	31,805,018	80,322,999	55,523,678	7,212,222	61,054,009	275,147,416
Liabilities							
Bank Deposits	1,597,800	-	-	-	-	185,513	1,783,313
Other Deposits	83,467,701	34,885,992	6,979,900	46,388		73,227,757	198,607,738
Money Market Funds	2,500,718	3,198,340	1,091,602	-	-	-	6,790,660
Miscellaneous Payables	-	-	-	-	-	-	-
Securities Issued	-	-	-	-	-	-	-
Funds Provided from Other Financial Institutions	2,561,406	7,301,949	7,051,082	-	3,967,195	-	20,881,632
Other Liabilities	77,357	500,838	1,625,088	484,261	55,727	44,340,802	47,084,073
Total Liabilities	90,204,982	45,887,119	16,747,672	530,649	4,022,922	117,754,072	275,147,416
Balance Sheet Long Position	-	-	63,575,327	54,993,029	3,189,300	-	
Balance Sheet Short Position		(14,082,101)	-	-	-	(56,700,063)	
Off-Balance Sheet Long Position	5,489,816	8,170,094	-	-	32,304	-	13,692,214
Off-Balance Sheet Short Position	-	-		(4,384,572)	-	-	(13,052,775)
Total Position	(45,485,676)	(5,912,007)	54,907,124	50,608,457	3,221,604	(56,700,063)	639,439

The expected loss provisions are presented under the "Non-Interest Bearing" column. (1)

Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques Purchased) and the Central Bank of Turkey include expected loss provisions amounting (2) of TL 7.403.

(3) The banks include TL 28,900 of expected loss provisions.

(4)

Money Market Placement includes expected loss provisions balance amounting to TL 589. The revolving loans amounting to TL 11,454,165 are presented under the "Up to 1 Month" column. It includes expected loss provisions amounting to TL (5) 5.045.481.

(6) Financial assets at amortised cost includes expected credit loss amounting to TL 9,103.

The other assets line in the non-interest-bearing column consists of tangible assets amounting to TL 1,251,721 intangible assets amounting to TL 882,517, subsidiaries amounting to TL 116,036 and entities under common control joint venture amounting to TL 5, assets held for sale amounting to TL 100,370 while other liabilities line includes the shareholders' equity of TL 25,341,172.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### V. Explanations Related to Interest Rate Risk (continued)

Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates): (continued)

	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	Over 5 Years	Non-interest Bearing <sup>(1)</sup>	Total
	Monu	wontins	WIOIIUIS	rears	Tears	Dearing	Total
Prior Period							
Assets							
Cash Balances (Cash, Effective Deposit, Money in							
Transit, Cheques Purchased) and the Central							
Bank of Turkey <sup>(2)</sup>	22,959,105	-	-	-	-	12,826,030	35,785,135
Banks <sup>(3)</sup>	6,570,302	-	-	-	-	4,986,490	11,556,792
Financial Assets at Fair Value Through Profit or							
Loss	252,946	718,169	619,019	805,158	96,136	302,359	2,793,787
Money Market Placements	-	-	-	-	-	-	-
Financial Assets at Fair Value Through Other							
Comprehensive Income	502,497	476,140	1,672,084	4,511,113	-	13,250	7,175,084
Loans <sup>(4)</sup>	30,270,588	12,019,328	35,157,117	25,756,608	1,293,973	(714,613)	103,783,001
Financial Assets Measured at Amortised Cost (5)	663,358	576,192	10,699,178	7,571,596	41,376	(4,399)	19,547,301
Other Assets	6,052	45,500	1,663,129	1,698,491	285,616	9,717,134	13,415,922
Total Assets	61,224,848	13,835,329	49,810,527	40,342,966	1,717,101	27,126,251	194,057,022
<b>*</b> • • • • • •							
Liabilities	1.000.100					27.570	1 000 726
Bank Deposits	1,962,166	10.274.269	-	1 270	-	37,570	1,999,736
Other Deposits	60,696,336	, ,	287,263	1,378	-	58,480,268	129,839,513
Money Market Funds	4,679,049	2,575,838	1,586,822	-	-	-	8,841,709
Miscellaneous Payables	-	-	-	-	-	-	-
Securities Issued	1,049,232	145,293	-	-	-	-	1,194,525
Funds Provided from Other Financial Institutions	3,546,147	11,544,778	4,888,330	-	2,857,546	-	22,836,801
Other Liabilities	147,226	538,774	177,900	1,318,413	51,968	27,110,457	29,344,738
Total Liabilities	72,080,156	25,178,951	6,940,315	1,319,791	2,909,514	85,628,295	194,057,022
Balance Sheet Long Position	-	-	42,870,212	39,023,175	-	-	81,893,387
Balance Sheet Short Position	(10,855,308)	(11,343,622)	-	-	(1,192,413)	(58,502,044)	(81,893,387)
Off-Balance Sheet Long Position	5,039,168	11,003,202	-	-	-	-	16,042,370
Off-Balance Sheet Short Position	-	-	(12,243,494)	(2,104,686)	(233,696)	-	(14,581,876)
Total Position	(5,816,140)	(340,420)	30,626,718	36,918,489	(1,426,109)	(58,502,044)	1,460,494

<sup>(1)</sup> The expected loss provisions are presented under the "Non-Interest Bearing" column.

(2) Cash Balances (Cash, Effective Deposit, Money in transit, Cheques Purchased) and the Central Bank of Turkey include expected loss provisions amounting of TL 6,160.

<sup>(3)</sup> The banks include TL 23,547 of expected loss provisions.

(4) The revolving loans amounting to TL 13,983,435 are presented under the "Up to 1 Month" column. It includes expected loss provisions amounting to TL 4,039,995.

<sup>(5)</sup> Financial assets at amortised cost includes expected credit loss amounting to TL 4,399.

The other assets line in the non-interest-bearing column consists of tangible assets amounting to TL 915,504, intangible assets amounting to TL 601,609, subsidiaries amounting to TL 116,036 and entities under common control joint venture amounting to TL 5, assets held for sale amounting to TL 65,933 while other liabilities line includes the shareholders' equity of TL 13,617,819.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### V. Explanations Related to Interest Rate Risk (continued)

#### Average interest rates applied to monetary financial instruments:

	EURO	USD	YEN	TL
	%	%	%	%
Current Period				
Assets				
Cash Balances (Cash, Effective Deposit,				
Money in Transit, Cheques Purchased) and the Central Bank of Turkey	-	-	-	-
Banks	1.75	4.25	-	10.05
Financial Assets at Fair Value Through Profit or Loss	5.01	7.71	-	11.41
Money Market Placements	-	-	-	10.27
Financial Assets at Fair Value Through Other Comprehensive Income	2.71	3.50	-	36.20
Loans	4.60	7.75	5.65	19.76
Financial Assets Measured at Amortised Cost	3.16	5.18	-	42.86
Liabilities				
Bank Deposits	-	-	-	3.74
Other Deposits	0.70	3.02	-	17.96
Money Market Funds	1.88	3.00	-	-
Miscellaneous Payables	-	-	-	-
Securities Issued	-	-	-	-
Funds Provided from Other Financial Institutions	6.75	7.65	-	19.39
	EURO	USD	YEN	TL
	%	%	%	%
Prior Period				
Assets				
Cash Balances (Cash, Effective Deposit,				
	-	-	-	8.50
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks	(0.70)	0.05	-	8.50 14.06
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks	(0.70) 3.36	0.05 5.24	- -	0.00
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss	( )		-	14.06
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements	( )		-	14.06
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss	3.36	5.24	- -	14.06 20.14
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income	3.36 2.70	5.24 3.84	- - -	14.06 20.14 17.48
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income Loans	3.36 2.70 2.82	5.24 3.84 3.36	5.45	14.06 20.14 17.48 20.00
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income Loans Financial Assets Measured at Amortised Cost Liabilities	3.36 2.70 2.82	5.24 3.84 3.36	5.45	14.06 20.14 17.48 20.00
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income Loans Financial Assets Measured at Amortised Cost Liabilities Bank Deposits	3.36 2.70 2.82 3.16	5.24 3.84 3.36	5.45	14.06 20.14 17.48 20.00 27.53
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income Loans Financial Assets Measured at Amortised Cost Liabilities	3.36 2.70 2.82 3.16	5.24 3.84 3.36 5.46	5.45	14.06 20.14 17.48 20.00 27.53 10.37
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income Loans Financial Assets Measured at Amortised Cost Liabilities Bank Deposits Other Deposits Money Market Funds	3.36 2.70 2.82 3.16	5.24 3.84 3.36 5.46	5.45	14.06 20.14 17.48 20.00 27.53 10.37 17.41
Money in Transit, Cheques Purchased) and the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit or Loss Money Market Placements Financial Assets at Fair Value Through Other Comprehensive Income Loans Financial Assets Measured at Amortised Cost Liabilities Bank Deposits Other Deposits	3.36 2.70 2.82 3.16	5.24 3.84 3.36 5.46	5.45	14.06 20.14 17.48 20.00 27.53 10.37 17.41

#### Interest rate risk arising from banking accounts:

a) Significant assumptions and frequency of measurement of interest rate risk, including the nature of interest rate risk arising from banking accounts and those related to the movement of deposits other than loan early repayments and time deposits:

Interest rate risk arising from banking accounts is monitored through different scenarios, and the interest risk exposed by presenting the results to the relevant committees is evaluated from different perspectives. There is a limit determined by the Board of Directors regarding the risk amount. It is taken care to ensure a certain harmony between assets and liabilities on the basis of currency, taking into account the market expectations of the bank.

Early repayment rates of loans were determined by examining the historic reaction of housing loans to interest movements in the previous periods. By analysing the movements of demand deposits on the basis of branches and accounts, it has been determined the duration of demand deposits that remain in the Bank on account basis. Assumptions accepted in parallel with the results reached are reflected in the above-mentioned products in interest rate sensitivity calculations.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### V. Explanations Related to Interest Rate Risk (continued)

### Interest rate risk arising from banking accounts: (continued)

b) Economic value differences arising from fluctuations in interest rates in accordance with the "Regulation on Measurement and Evaluation of Interest Rate Risk Arising from Banking Accounts by Standard Shock Method":

Currency	Shock Applied (+/- x basis point)	Gains/ (Losses)	Gains /Equity– (Losses)/ Equity
TL	(400)	1,964,724	5.47%
TL	500	(2,133,523)	(5.94) %
EURO	(200)	346,055	0.96%
EURO	200	(323,842)	(0.90)%
USD	(200)	52,328	0.15%
USD	200	(48,091)	(0.13) %
Total (Of negative shocks)	(800)	2,363,107	6.58%
Total (Of positive shocks)	900	(2,505,456)	(6.98)%

### VI. Explanations Related to Certificates Share Position Risk from Banking Book:

Equity securities which are not publicly traded in the Bank's financial statements are booked as their fair value, or otherwise booked as their cost value whereby fair value cannot be calculated properly.

The Bank has no shares traded on Borsa Istanbul.

### VII. Explanations Related to Liquidity Risk Management and Liquidity Coverage Ratio

a) Information on liquidity risk management, such as the Bank's risk capacity, responsibilities and the structure of liquidity risk management, Bank's internal liquidity risk reporting, communication between the Board of Directors and business lines on liquidity risk strategy, policy and application:

The Asset-Liability Management and Treasury Group is responsible for following up the Bank's current liquidity position and for complying with liquidity limits approved by the Board of Directors. After evaluating the liquidity position, the Asset-Liability Management and Treasury Group use authorized products to provide sufficient liquidity based on liquidity position.

Responsibilities for liquidity management are described in the Liquidity Risk Policy which is reviewed and approved by the Board of Directors annually. The various responsibilities have been shared among the appropriate departments and committees as outlined in duty descriptions. While the Asset-Liability Management and Treasury Group alone is responsible for managing liquidity and for developing short-term liquidity estimates, the Asset-Liability Management and Treasury Group works with the Asset-Liability Management Committee to jointly developing/setting short-term liquidity strategies and middle and long-term liquidity estimates. The Asset-Liability Management Committee is responsible for preparing middle and long-term liquidity strategies.

The Risk Management Group monitors daily all set liquidity risk limits, and periodically reports internal and legal liquidity rates and changes to the Risk Committee and Board of Directors, in addition to providing daily reports to senior management. Information about the Bank's liquidity structure and policies is provided to the relevant business lines at an Assets-Liabilities Committee meeting which is held every couple of weeks and at a Market and Liquidity Risk Committee meeting which is held monthly.

b) Information on the centralization degree of liquidity management and funding strategy, and on operations between Bank and its partnerships:

The Asset-Liability Management and the Treasury Group manage the Bank's liquidity risk and performs this role only for the bank. Liquidity gap values are monitored within the limits set by the Board of Directors, and for compliance with these limits, the necessary debt instruments are used, while considering price and maturity structure. Our subsidiaries manage their own liquidity, and we provide them borrowing facilities within market conditions and legal limits.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. Explanations Related to Liquidity Risk Management and Liquidity Coverage Ratio (continued)

c) Information about the Bank's funding strategy including policies on funding types and variety of maturities:

While the Bank tries to diversify its funding resources, it also tries to extend its payment terms. Customer deposits are the bank's main funding resource. Our main strategy for deposit management is to be inclusive while extending the average maturity. In addition to borrowings from money markets and collecting deposit, the Bank uses instruments such as long-term syndicated loans, securities issued in TL and foreign currency to diversify funding resources.

d) Information on liquidity management based on currency which constituting at least five percent of the Bank's total liabilities:

Excluding TL, USD and EUR, there is no foreign currency which exceeds 5% of total liabilities. For these currencies, liquidity gaps are reported on a monthly basis and the Liquidity Coverage Ratio is calculated daily for Total and Foreign Currency. The Asset-Liability Management and Treasury Group is responsible for taking the necessary steps to keep ratios within the limits determined by the Board of Directors. Trend of these ratios are monitored on a monthly basis by the Market and Liquidity Risk Committee which includes the General Manager, Assistant General Manager responsible from Financial Affairs Group, Group Risk Chief Officer, and the Assistant General Manager in charge of the Asset-Liability Management and Treasury Group. Furthermore, senior management is periodically informed about the relevant ratios.

e) Information on liquidity risk mitigation techniques:

The Bank's main liquidity management strategy is to diversify funding resources and extend the maturity structure. The Bank's balance sheet liquidity risk is periodically measured by Assets-Liabilities Management and closely monitored with the Treasury. In accordance with market expectations, the Assets-Liabilities Management and Treasury Group carries out the actions necessary to minimize risk.

Within this framework, the Bank's liquidity risk is attempted to manage efficiently by long-term structural changes (such as diversifying funding sources, extending maturity structure etc.) and short and mid-term money market and derivative transactions.

In the short term, liquidity risk is minimized with FX swaps, interbank borrowings and repurchase agreements, while cross currency swap transactions are used to minimize these risks in the long term.

f) Explanation on the usage of the stress test:

The aim of the liquidity stress test is to analyse how liquidity squeeze affects bank liquidity. Cash inflows and outflows which may arise in cases of stress event are analysed based on products with different maturities. Stress events which may arise as a result of the liquidity squeeze, both in the Bank and in the whole banking system, in cases of stress event are analysed. Also, situations where the two scenarios might coincide are considered. The analysis addresses how much of the net cash outflows of different maturities would be covered by the current liquid stock during all relevant stress events.

g) General information on liquidity emergency and contingency plans:

The extraordinary liquidity situation is evaluated to determine.

- Whether the liquidity problem is specific to the bank or applies to the whole banking system and
- Whether there is a permanent or temporary problem.

Profitability has second degree importance in extraordinary liquidity conditions. In cases of cash shortage or cash withdrawal, the branches are responsible for informing the Asset-Liability Management and Treasury Group about withdrawn liabilities. The Asset-Liability Management and Treasury Group takes the necessary actions to cover the cash outflow which may occur in the accounts and informs the Asset-Liability Committee of any related delays.

In a liquidity crisis, the Asset-Liability Management and Treasury Group, the Asset-Liability Committee, the Liquidity Risk Committee, senior management, and the Board of Directors are responsible for solving the liquidity problem. It is predicted that, in a liquidity crisis, in order to create additional liquidity, written actions (considering the cost) must be taken within current market conditions.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# VII. Explanations Related to Liquidity Risk Management and Liquidity Coverage Ratio (continued) Liquidity Coverage Ratio:

		Rate of Percentage to Be Taken into Account not Implemented Total Value (*)		Rate of Percentage to Be Taken into Account Implemented Total Value (*)		
	rrent Period – 31 December 2022	TL+FC	FC	TL+FC	FC	
Hig	h Quality Liquid Assets					
1	High Quality Liquid Assets			85,094,656	40,305,054	
Cas	h Outflows					
2	Real Person and Retail Deposits	137,419,843	59,142,355	12,546,042	5,914,235	
3	Stable Deposits	23,918,844	-	1,195,942	-	
4	Less Stable Deposits	113,500,999	59,142,355	11,350,100	5,914,235	
5	Unsecured Debts Other than Real person and Retail Deposits	63,920,679	29,122,940	36,871,281	14,593,965	
6	Operational Deposits	1,589,348	338,183	397,337	84,546	
7	Non-operational Deposits	53,250,938	24,788,342	28,433,796	10,814,353	
8	Other Unsecured Funding	9,080,393	3,996,415	8,040,148	3,695,066	
9	Secured Funding	-	-	-	-	
10	Other Cash Outflows	2,258,023	10,237,534	2,258,023	10,237,534	
11	Outflows Related to Derivative Exposures	2,258,023	10,237,534	2,258,023	10,237,534	
12	Outflows Related to Restructured Financial Instruments	-	-	-		
13	Payment Commitments and Other Off-balance Sheet Commitments					
	Granted for Debts to Financial Markets	-	-	-	-	
14	Other Revocable Off-balance Sheet Commitments and Contractual					
	Obligations	-	-	-	-	
15	Other Irrevocable or Conditionally Revocable Off-balance Sheet					
	Obligations	83,340,258	34,809,972	7,085,241	3,780,806	
16	Total Cash Outflows			58,760,587	34,526,540	
	h Inflows					
17	Secured Receivables	-	-	-	-	
18	Unsecured Receivables	24,235,910	13,198,677	18,136,700	11,960,697	
19	Other Cash Inflows	302,282	29,318,691	302,282	29,318,691	
20	Total Cash Inflows	24,538,192	42,517,368	18,438,982	41,279,388	
				Upper Limit A		
21	Total High Quality Liquid Assets			85,094,656	40,305,054	
22	Total Net Cash Outflows			40,321,605	8,631,635	
23	Liquidity Coverage Ratio (%)			211.04	466.95	
*)	Simple arithmetic average of the last three months data calculated by using	g weekly simple arithme	etic averages.			
		Rate of Percentage to Be Taken into Account not Implemented Total Value(*)		Rate of Percentage to Be Taken into Account Implemented Total Value(*)		

	Total Value		ue(*)	Implemented T	otal Value(*)
Pric	or Period – 31 December 2021	TL+FC	FC	TL+FC	FC
Hig	h Quality Liquid Assets				
1	High quality liquid assets			47,286,292	29,716,957
Cas	h Outflows				
2	Real Person and Retail Deposits	81,720,904	42,598,230	7,319,602	4,259,823
3	Stable Deposits	17,049,779	-	852,489	-
4	Less Stable Deposits	64,671,125	42,598,230	6,467,113	4,259,823
5	Unsecured Debts Other than Real Person and Retail Deposits	44,581,451	22,525,874	25,823,594	12,484,715
6	Operational Deposits	217,442	-	54,360	-
7	Non-operational Deposits	35,096,625	16,813,316	16,547,063	6,772,318
8	Other Unsecured Funding	9,267,384	5,712,558	9,222,171	5,712,397
9	Secured Funding	-	-	-	-
10	Other Cash Outflows	1,286,330	4,867,615	1,286,330	4,867,615
11	Outflows Related to Derivative Exposures	1,286,330	4,867,615	1,286,330	4,867,615
12	Outflows Related to Restructured Financial Instruments	-	-	-	-
13	Payment Commitments and Other Off-balance Sheet Commitments				
	Granted for Debts to Financial Markets	-	-	-	-
14	Other Revocable Off-balance Sheet Commitments and Contractual				
	Obligations	-	-	-	-
15	Other Irrevocable or Conditionally Revocable Off-balance Sheet				
	Obligations	44,271,920	17,702,242	3,521,975	1,773,047
16	Total Cash Outflows			37,951,501	23,385,200
Cas	h Inflows				
17	Secured Receivables	-	-	-	-
18	Unsecured Receivables	16,559,885	9,715,410	12,819,913	8,976,337
19	Other Cash Inflows	561,220	12,279,927	561,220	12,279,927
20	Total Cash Inflows	17,121,105	21,995,337	13,381,133	21,256,264
				Upper Limit A	pplied Values
21	Total High Quality Liquid Assets Inventory			47,286,292	29,716,957
22	Total Net Cash Outflows			24,570,368	5,846,300
23	Liquidity Coverage Ratio (%)			192.45	508.30

(\*) Simple arithmetic average of the last three months data calculated by using weekly simple arithmetic averages.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. Explanations Related to Liquidity Risk Management and Liquidity Coverage Ratio (continued)

### Liquidity Coverage Ratio: (continued)

The amount of high-quality liquid assets, distribution of deposits based on segment, maturity types of borrowings and the share of revolving loans in loan portfolio can be considered as the most important factors affecting Liquidity Coverage Ratio.

High quality liquid assets in order to their priority consist of the time accounts, bond portfolio, required reserve, cash and effective deposit. Funding sources consists of corporate customer deposits, real person deposits, borrowings and SME deposit accounts which are weighted by ratios used in Liquidity Coverage Ratio reporting considering their maturity types. Due to amount differences between buy and sell transactions, derivative products effect more FC Liquidity Coverage Ratio rather than the total. Besides, cash outflows due to withdrawal of the collaterals securing derivatives and market valuation changes on derivative transactions are considered in calculations.

There are concentration limits on funding sources approved by Board of Directors. Proportional limits on product type are reported in relation to how much of the funding can be obtained from deposits, group funding, borrowings from banks and repo and other long-term sources.

Liquidity management of the subsidiaries subject to consolidation is carried out by the companies themselves. Although there is a consolidated reporting for the Liquidity Coverage Ratio, there is no centralized liquidity management. Finally, there is no significant cash inflow and cash outflow related to the liquidity profile of the Bank, which is included in the calculation of liquidity coverage ratio, but which is not included in the public disclosure template in the second paragraph of the related communiqué.

The weeks with lowest and highest liquidity coverage ratio for the last three months calculated by using weekly simple arithmetic averages are presented below:

	Current P	Current Period		iod
	TL+FC	FC	TL+FC	FC
Lowest	191.09%	391.37%	153.36%	400.72%
Week	04.11.2022	28.10.2022	15.10.2021	15.10.2021
Highest	241.34%	538.11%	236.00%	564.43%
Week	16.12.2022	18.11.2022	17.12.2021	01.10.2021

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. Explanations Related to Liquidity Risk Management and Liquidity Coverage Ratio (continued)

Presentation of assets and liabilities according to their remaining maturities:

		Up to 1	1-3	3-12	1-5	Over		
Current Period	Demand	Month	Months	Months	Years	5 Years U	ndistributed (1)	Total
Assets								
Cash Balances (Cash, Effective								
Deposit, Money in Transit, Cheques								
Purchased) and the Central Bank of								
Turkey <sup>(2)</sup>	17,776,014	26,063,697	-	-	-	-	(7,403)	43,832,308
Banks (3)	6,231,616	2,732,671	-	-	-	-	(28,900)	8,935,387
Financial Assets at Fair Value								
Through Profit and Loss	-	1,597,749	105,815	498,962	759,825	49,451	416,777	3,428,579
Money Market Placements (4)	-	7,604,278	-	-	-	-	(589)	7,603,689
Financial Assets at Fair Value								
Through Other Comprehensive								
Income	49,313	49,266	948,230	959,653	4,175,140	2,237,702	-	8,419,304
Loans Given <sup>(5)</sup>	-	18,960,045	23,871,183	60,493,918	42,371,502	1,010,386	(2,419,589)	144,287,445
Financial Assets Measured at								
Amortised Cost <sup>(6)</sup>	-	202,928	187,153	14,413,600	15,018,688	10,633,567	(9,103)	40,446,833
Other Assets	-	2,824,270	685,492	2,102,614	, ,	678,386	10,325,000	18,193,871
Total Assets	24,056,943	60,034,904	25,797,873	78,468,747	63,903,264	14,609,492	8,276,193	275,147,416
Liabilities								
Bank Deposits	185,513	1,597,800	-	-	-	-	-	1,783,313
Other Deposit	73,227,757	83,467,701	34,885,992	6,979,900	46,388	-	-	198,607,738
Funds Provided from Other Financial								
Institutions	-	443,123	1,657,312	9,055,804	17,175	9,708,218	-	20,881,632
Money Market Funds	-	2,500,718	3,198,340	1,091,602	-	-	-	6,790,660
Securities Issued	-	-	-	-	-	-	-	-
Miscellaneous Payables	-	-	-	-	-	-	-	-
Other Liabilities	-	12,892,672	646,107	3,230,910	1,186,589	427,872	28,699,923	47,084,073
Total Liabilities	73,413,270	100,902,014	40,387,751	20,358,216	1,250,152	10,136,090	28,699,923	275,147,416
Liquidity Gap	(49,356,327)	(40,867,110)		, ,	62,653,112	4,473,402	(20,423,730)	-
Net Off-Balance Sheet Position	-	(591,987)	393,817	1,196,457	954,774	307,126	-	2,260,187
Financial Derivative Assets	-	44,409,942	57,618,886	39,771,836	20,496,290	4,034,812	-	166,331,766
Financial Derivative Liabilities	-	45,001,929	57,225,069		19,541,516	3,727,686	-	164,071,579
Non-Cash Loans	13,124,512	3,497,894	7,413,856	18,952,925	12,278,183	-	-	55,267,370
Prior Period								
Total Assets	19,090,091	59,853,565	14,999,165	42,109,876	51,721,019	2,353,091	3,930,215	194,057,022
Total Liabilities	58,517,838	79,549,459	21,051,575	10,732,666	1,842,697	7,520,200	14,842,587	194,057,022
Liquidity Gap	(39,427,747)	(19,695,894)	(6,052,410)	31,377,210	49,878,322	(5, 167, 109)	(10,912,372)	-
Net Off-Balance Sheet Position	-	1,157,348	180,560	1,768,166	231,463	180,567	-	3,518,104
Financial Derivative Assets	-	29,886,074	29,745,541	26,100,385	18,145,761	2,968,553	-	106,846,314
Financial Derivative Liabilities	-	28,728,726	29,564,981	24,332,219	17,914,298	2,787,986		103,328,210
Non-Cash Loans	10,182,618	2,203,512		13,364,312				38,533,713

<sup>(1)</sup> The assets which are necessary to provide banking services and could not be liquidated in a short-term, such as tangible assets, investments in subsidiaries and associates, office supply inventory, prepaid expenses and loans under follow up, are classified as under undistributed.

(2) Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques Purchased) and the Central Bank of Turkey include expected loss provisions amounting of TL 7,403.

<sup>(3)</sup> The banks include TL 28,900 of expected loss provisions.

(4) Money Market Placement includes expected loss provisions balance amounting to TL 589.

(5) The revolving loans amounting to TL 11,454,165 are presented under the "Up to 1 Month" column. It includes expected loss provisions amounting to TL 5,045,481.

(6) Financial assets at amortised cost includes expected credit loss amounting to TL 9,103.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. Explanations Related to Liquidity Risk Management and Liquidity Coverage Ratio (continued)

### Analysis of financial liabilities by remaining contractual maturities:

		Up to 1	1-3	3-12	1-5	5 Years		
	Demand	Month	Months	Months	Years	and Over	Adjustments	Total
31 December 2022								
Money Market Funds	-	1,084,154	60,598	3,058,871	2,626,629	-	(39,592)	6,790,660
Other Deposits	73,227,757	83,891,817	35,584,573	7,524,987	52,135	-	(1,673,531)	198,607,738
Banks Deposits	185,513	1,598,124	-	-	-	-	(324)	1,783,313
Funds Provided from Other								
Financial Institutions	-	3,940,073	1,978,712	9,941,981	3,480,698	10,665,376	(9,125,208)	20,881,632
Issued Securities	-	-	-	-	-	-	-	-
Total	73,413,270	90,514,168	37,623,883	20,525,839	6,159,462	10,665,376	(10,838,655)	228,063,343
31 December 2021								
Money Market Funds	-	4,680,792	2,598,569	1,593,351	-	-	(31,003)	8,841,709
Other Deposits	58,480,268	60,828,467	10,562,978	303,238	1,427	-	(336,865)	129,839,513
Banks Deposits	37,570	1,963,832	-	-	-	-	(1,666)	1,999,736
Funds Provided from Other								
Financial Institutions	-	1,397,492	6,509,638	9,590,927	1,968,338	8,991,685	(5,621,279)	22,836,801
Issued Securities	-	1,078,661	150,058	-	-	-	(34,194)	1,194,525
Total	58,517,838	69,949,244	19,821,243	11,487,516	1,969,765	8,991,685	(6,025,007)	164,712,284

### The contract-based maturity analysis of the Bank's derivative instruments is as follows:

	Up to 1	1-3	3-12	1-5	5 Years and	
	Month	Month	Month	Year	Over	Total
31 December 2022						
Derivative Financial Instruments for Hedging Purposes						
Fair Value Hedge	-	-	-	-	-	-
Cash Flow Hedge	2,043	35,935	8,885,847	6,909,227	-	15,833,052
Trading Transactions						
Foreign Exchange Forward	5,584,195	5,621,390	9,271,270	202,726	-	20,679,581
Swap Money Selling Agreement	28,853,242	28,436,597	5,729,997	9,044,195	340,851	72,404,882
Interest Rate Swaps-Sell	-	-	-	-	-	-
Futures Monetary Agreement	-	1,614,567	287,832	-	-	1,902,399
Money Exchange Options Contract	5,681,660	16,474,998	4,214,429	1,231,979	-	27,603,066
Total	40,121,140	52,183,487	28,389,375	17,388,127	340,851	138,422,980
31 December 2021						
Derivative Financial Instruments for Hedging Purposes						
Fair Value Hedge	-	-	-	-	-	-
Cash Flow Hedge	-	35,186	3,887,312	636,913	-	4,559,411
Trading Transactions		,	- , · ,-			,,
Foreign Exchange Forward	4,716,764	3,435,743	5,101,585	217,898	-	13,471,990
Swap Money Selling Agreement	19,240,938	25,863,945	4,280,649	9,392,381	217,139	58,995,052
Interest Rate Swaps-Sell	-	-	-	-	-	-
Futures Monetary Agreement	-	321,698	42,622	-	-	364,320
Money Exchange Options Contract	1,471,166	693,877	1,465,943	-	-	3,630,986
Total	25,428,868	30,350,449	14,778,111	10,247,192	217,139	81,021,759

Cash outflows of derivative instruments are shown in the tables above.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VIII. Explanations Related to Leverage Ratio

a) Information on issues that cause differences between current period and previous period leverage ratios:

Leverage ratio increased due to the increase in Tier 1 capital.

b) Leverage ratio:

Assets on the balance sheet (Excluding derivative financial instruments and loan derivatives, including collaterals) (Assets deducted from core capital)	272,122,148	
	272,122,148	
(Assets deducted from core capital)		175,665,512
	(837,102)	(598,378)
Total risk amount for assets on the balance sheet	271,285,046	175,067,134
Derivative financial instruments and credit derivatives		
Renewal cost of derivative financial instruments and loan derivatives	3,233,772	2,456,964
Potential credit risk amount of derivative financial instruments and loan derivatives	1,205,781	612,168
Total risk amount of derivative financial instruments and loan derivatives	4,439,553	3,069,132
Financing transactions with securities or goods warranties		
Risk amount of financial transactions with securities or goods warranties (Excluding		
those in the balance sheet)	2,727,317	854,257
Risk amount arising from intermediated transactions	-	-
Total risk amount of financing transactions with securities or goods warranties	2,727,317	854,257
Off-the-balance sheet transactions		
Gross nominal amount of the off-balance sheet transactions	102,937,518	66,385,645
(Adjustment amount arising from multiplying by the credit conversion rate)	-	-
Total risk amount for off-balance sheet transactions	102,937,518	66,385,645
Capital and total risk		
Tier 1 Capital	23,809,553	12,506,263
Total risk amount	381,389,434	245,376,168
Leverage ratio		
8	6.24%	5.10%
	Derivative financial instruments and credit derivatives Renewal cost of derivative financial instruments and loan derivatives Potential credit risk amount of derivative financial instruments and loan derivatives Total risk amount of derivative financial instruments and loan derivatives Financing transactions with securities or goods warranties Risk amount of financial transactions with securities or goods warranties (Excluding	Derivative financial instruments and credit derivativesRenewal cost of derivative financial instruments and loan derivatives3,233,772Potential credit risk amount of derivative financial instruments and loan derivatives1,205,781Total risk amount of derivative financial instruments and loan derivatives4,439,553Financing transactions with securities or goods warranties2,727,317Risk amount of financial transactions with securities or goods warranties (Excluding those in the balance sheet)2,727,317Risk amount of financing transactions with securities or goods warranties2,727,317Off-the-balance sheet transactions-Off-the-balance sheet transactions2,727,317Off-the-balance sheet transactions102,937,518(Adjustment amount of the off-balance sheet transactions102,937,518Capital and total risk23,809,553Total risk amount for off-balance sheet transactions23,809,553Capital and total risk381,389,434Leverage ratio381,389,434

(\*) The amounts in the table are calculated by using the 3 months average amounts.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IX. Explanations on the Presentation of Financial Assets and Liabilities at Their Fair Values

	Book Va	lue	Fair Va	lue
	<b>Current Period</b>	Prior Period	<b>Current Period</b>	Prior Period
Financial Assets	209,692,658	142,062,178	214,605,162	141,503,491
Money Market Placement	7,603,689	-	7,603,689	-
Banks	8,935,387	11,556,792	8,935,387	11,556,792
Financial Assets at Fair Value Through Other				
Comprehensive Income	8,419,304	7,175,084	8,419,304	7,175,084
Financial Assets Valued Over Amortised Cost	40,446,833	19,547,301	45,255,331	20,080,824
Loans	144,287,445	103,783,001	144,391,451	102,690,791
Financial Liabilities	240,220,131	173,919,747	241,418,646	174,339,515
Banks Deposits	1,783,313	1,999,736	1,783,313	1,999,736
Other Deposits	198,607,738	129,839,513	199,631,714	130,080,520
Funds Received from Other Financial Institutions (*)	27,672,292	31,678,510	27,846,831	31,857,271
Securities Issued	-	1,194,525	-	1,194,525
Other Liabilities	12,156,788	9,207,463	12,156,788	9,207,463

(\*) Money market funds and subordinated loans are included in the line of funds from other financial institutions.

Investment securities in the current period include financial assets valued at their amortised cost and at fair value through other comprehensive income. The fair value of assets held to maturity assets are determined based on market prices or quoted market prices of other securities subject to redemption in terms of interest, maturity and other similar circumstances, where their prices cannot be determined.

Due to the fact that demand deposits, variable rate placements and overnight deposits are short-term, hence their carrying value reflects their fair value. Estimated fair value of fixed interest deposits and funds provided from other financial institutions, is calculated with the presence of discounted cash flow using the current interest rates used for other debts of similar quality and similar maturity structure; by finding the discounted cash flow using the fair value of loans and the current interest rates used for receivables with similar and similar maturities. As the miscellaneous debts are short term, their carrying value approximately reflects their fair value.

The fair value of financial assets and liabilities are determined as follows:

- First level: Financial assets and liabilities are valued at the stock market prices traded in the active market for the same assets and liabilities.
- Second level: Financial assets and liabilities are valued from the inputs used to find the price of the relevant asset or liability directly or indirectly, which can be observed in the market other than the stock exchange price specified in the first level.
- Third level: Financial assets and liabilities are valued from inputs that are not based on any observable data in the market used to find the fair value of the asset or liability.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IX. Explanations on the Presentation of Financial Assets and Liabilities at Their Fair Values (continued)

The following table contains the analysis of the fair values of the financial instruments carried at fair values, including the stock market prices, valuation techniques, all model data of which can be measured in the market, or using valuation techniques whose data cannot be measured in the market:

31 December 2022	Level 1	Level 2	Level 3	Total
Financial Assets	11,408,744	6,110,927	127,016	17,646,687
Financial Assets at Fair Value Through Profit or Loss	3,088,088	5,327,500	77,703	8,493,291
Government Debt Securities	3,011,802	-	-	3,011,802
Derivative Financial Assets at Fair Value Through				
Profit or Loss	-	5,064,712	-	5,064,712
Other Financial Assets at Fair Value Through Profit or Loss	76,286	262,788	77,703	416,777
Derivative Financial Assets for Hedging Purposes	-	734,092	-	734,092
Financial Assets at Fair Value Through Other Comprehensive Income	8,320,656	49,335	49,313	8,419,304
Government Debt Securities	8,320,656	49,335	-	8,369,991
Other Financial Assets at Fair Value Through Other Comprehensive				
Income	-	-	49,313	49,313
Financial Liabilities	-	3,567,233	-	3,567,233
Derivative Financial Liabilities at Fair Value Through Profit or Loss	-	3,497,620	-	3,497,620
Derivative Financial Liabilities for Hedging Purposes	-	69,613	-	69,613

31 December 2021	Level 1	Level 2	Level 3	Total
Financial Assets	9,721,647	8,308,644	73,025	18,103,316
Financial Assets at Fair Value Through Profit or Loss	2,599,074	6,466,914	59,775	9,125,763
Government Debt Securities	2,491,428	-	-	2,491,428
Derivative Financial Assets at Fair Value Through				
Profit or Loss	-	6,331,976	-	6,331,976
Financial Assets at Fair Value Through Other				
Comprehensive Income	107,646	134,938	59,775	302,359
Derivative Financial Assets for Hedging Purposes	-	1,802,469	-	1,802,469
Financial Assets at Fair Value Through Other Comprehensive Income	7,122,573	39,261	13,250	7,175,084
Government Debt Securities	7,122,573	39,261	-	7,161,834
Other Fair Value Differences Financial Assets Reflected to Other				
Comprehensive Income	-	-	13,250	13,250
Financial Liabilities	-	4,489,788	-	4,489,788
Derivative Financial Liabilities at Fair Value Through Profit or Loss	-	4,159,177	-	4,159,177
Derivative Financial Liabilities for Hedging Purposes	-	330,611	-	330,611

There is no transition between levels in the current year.

The table below shows the movement table of financial assets at Level 3:

	Current Period	<b>Prior Period</b>
Balance at the Beginning of the Period	73,025	58,651
Purchases	30,420	-
Redemption or Sale	-	-
Valuation Difference	23,571	14,374
Transfers	-	-
Balance at the End of the Period	127,016	73,025

### X. Explanations Related to Transactions Carried Out on Behalf of Other Parties and Fiduciary Assets

The Bank performs trading transactions on behalf of customers, and gives custody, administration and consultancy services.

The Bank does not deal with fiduciary transactions.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Consolidated Risk Management

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to be Announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this section. The notes to be presented within the scope of Internal Rating-Based Approach have not been presented due to use of standard approach for the calculation of capital adequacy ratio by the Bank.

### 1. Risk management approach and risk weighted amounts

### 1.1 Bank's risk management approach

The objective of the Risk Management system is to provide that the risks that are derived from the bank's activities are defined, measured, monitored and controlled through policies, procedures and limits established.

Risk Management functions of the Bank and all of its subsidiaries have been gathered under the Group Risk Management. Group Risk Management reports to the Boards of Directors of TEB Group through the Risk Committee and Audit Committee within the TEB A.Ş. and is responsible for fulfilling its duties of general supervision, notification and recommendation on behalf of the Boards of Directors in line with the principles laid down in this Regulation.

With Risk Policies, the Bank aims to,

- i) Identify the main risks to which bank is exposed and identified risks are within the controlled range,
- ii) Define roles and responsibilities to identify, analyse, measure, monitor, and control the main risks bank faces and other risks which may arise as a consequence of changes in activity structure and economic conditions,
- iii) Identify the volume of transactions which may cause non-controllable risks by considering equity strength or decrease the activities affected by such risks.

Risk policies and the procedures related there to contain written standards set by the Board of Directors and the "Senior Management" consisting of General Manager, Assistant General Managers and Chief Risk Officer.

Risk policies and related procedures are prepared in compliance with the Banking Law, external legislation and general banking practices and presented to the Senior Management / Board of Directors for approval.

It is the principal duty of all managers of the Bank to provide compliance with risk policies containing the criteria required for each unit.

Risk Management Operations consist of;

- i) risk measurement,
- ii) monitoring of risks,
- iii) control of risk and reporting operations

Risk management operations are conducted by Group Risk Management and personnel.

Group Risk Management applies second order controls for quantifiable risks as part of continuous control system.

Head of Group Risk Management reports to the Board of Directors via Risk Committee and Audit Committee.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 1. Risk management approach and risk weighted amounts (continued)

### 1.2. Overview of Risk Weighted Amounts

		Risk Weighted	<b>Risk Weighted Amounts</b>		
		<b>Current Period</b>	Prior Period	Current Period	
1	Credit Risk (Excluding Counterparty Credit Risk) (CCR)	171,057,988	102,173,138	13,684,639	
2	Of which Standardized Approach (SA)	171,057,988	102,173,138	13,684,639	
3	Of which Internal Rating-Based (IRB) Approach	-	-	-	
4	Counterparty Credit risk	5,339,572	2,882,445	427,166	
5	Of which Standardized Approach for Counterparty Credit Risk (SA-CCR)	5,339,572	2,882,445	427,166	
6	Of which Internal Model Method (IMM)	-	-	-	
7	Equity positions in banking accounts under market-based approach	-	-	-	
8	Equity Investment in Funds - Look-Through Approach	-	-	-	
9	Equity Investment in Funds - Mandate-Based Approach	-	-	-	
10	Equity Investment in Funds - 1250% Weighted Risk Approach	-	-	-	
11	Settlement Risk	-	-	-	
12	Securitization Positions in banking accounts	-	-	-	
13	Of which IRB ratings-based approach (RBA)	-	-	-	
14	Of which IRB Supervisory Formula Approach (SFA)	-	-	-	
15	Of which SA/simplified supervisory formula approach				
	(SSFA)	-	-	-	
16	Market risk	5,790,594	3,002,158	463,248	
17	Standardized approach (SA)	5,790,594	3,002,158	463,248	
18	Internal model approaches (IMM)	-	-	-	
19	Operational Risk	11,231,643	10,508,918	898,531	
20	Of which Basic Indicator Approach	11,231,643	10,508,918	898,531	
21	Of which Standard Approach	-	-	-	
22	Of which Advanced Measurement Approach	-	-	-	
23	Amounts Below the Thresholds for Deduction (Subject to a 250% Risk Weight)	-	-	-	
24	Floor Adjustment	-		-	
25	Total (1+4+7+8+9+10+11+12+16+19+23+24)	193,419,797	118,566,659	15,473,584	

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 2. Linkages between financial statements and regulatory exposures

### 2.1. Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories

			Valued amo	ount of items in a	ccordance with T	AS
Current Period	Amount valued in accordance with TAS within the scope of legal consolidation (*)	Subject to credit risk framework	Subject to counterparty credit risk framework	Securitization positions	Subject to the market risk framework	Not subject to capita requirements o subject to deduction from capita
Assets	consolidation (*)	11 aniewol K	11 aniework	positions	II allework	n om capita
Cash Balances and the Central Bank	43,839,711	43,839,711				
Banks	8,964,287	8,964,302	-	-	-	
Money Market Placement	7,604,278	8,904,502	7,604,278	-	-	
Financial Assets at Fair Value through Profit Loss	3,428,579	416,777	7,004,278	-	3,011,802	
Financial Assets at Fair Value Through Other Comprehensive Income	8,419,304	8,420,980	-	-	5,011,002	
Financial Assets Measured at Amortised Cost	40,455,936	40,455,936	-	-	-	
Derivative Financial Assets at Fair Value Through Profit and Loss	5,064,712		5,064,712	-	5,064,712	
Derivative Financial Assets at Fair Value Through Other Comprehensive Income	734,092	-	734,092	-	734,092	
Non-Performing Financial Assets	754,092	-	734,092	-	734,092	-
Expected credit loss (-)	(5,091,476)	(1,892,354)	-	-	-	-
oans (*)	149,332,926	149,332,926	-	-	-	
	149,552,920	149,552,920	-	-	-	
Factoring Receivables Non-Current Assets Held For Sale and Discontinued Operations (Net)	100,370	100,370	-	-	-	
Affiliates (Net)	100,570	100,570	-	-	-	-
Subsidiaries (Net)	116.036	116,036	-	-	-	
Joint Ventures (Joint Ventures) (Net)	5	110,030	-	-	-	-
	-	-	-	-	-	44,822
Fangible Assets (Net)	1,251,721 882,517	1,206,899	-	-	-	44,822 882,517
(ntangible Assets (Net) (nvestment Properties (Net)	882,517	-	-	-	-	882,317
Current Tax Asset	28.388	28,388	-	-	-	
Deferred Tax Asset	28,588	28,388 1,599,145	-	-	-	-
Other Assets (*)	8,416,885	7,858,727	558,158	-	-	-
Total assets (*)	275,147,416	260,447,848	13,961,240	-	8,810,606	927,339
Liabilities	275,147,410	200,447,040	13,901,240	-	8,810,000	921,339
Deposit	200,391,051					
	11,173,414	-	-	-	-	
Loans Received Money Market Funds	6,790,660	-	6,790,660	-	-	
ssued securities	0,790,000	-	0,790,000	-	-	
Financial Liabilities with Fair Value Through Profit or Loss	-	-	-	-	-	-
Derivative Financial Liabilities	3,567,233	-	2,296,084	-	-	-
	5,507,255	-	2,290,084	-	-	
Factoring debts Lease Liabilities	- 	-	-	-	-	-
Provisions	695,894 3,358,751	-	-	-	-	
Current Tax Liability	3,358,751 1,964,235	-	-	-	-	
	1,964,235	-	-	-	-	
Deferred Tax Liability	-	-	-	-	-	
ixed asset payables related to activities held and discontinued for sale (net)	-	-	-	-	-	
Subordinated loans Other Liabilities	9,708,218	-	1 964 451	-	-	
	12,156,788	-	1,864,451	-	-	-
Equity	25,341,172	-	-	-	-	-
Total liabilities	275,147,416	•	10,951,195	-	-	

(\*) Refers to the Bank's unconsolidated financial statement.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 2. Linkages between financial statements and regulatory exposures (continued)

### 2.1. Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories (continued)

				amount of items	in accordance with <b>T</b>	
	Amount valued in accordance with TAS within the scope of	Subject to credit risk	Subject to counterparty credit risk	Securitization	Subject to the market risk	Not subject to capita requirements o subject to deductio
Prior Period	legal consolidation (*)	framework	framework	positions	framework	from capita
Assets	25 701 205	25 501 205				
Cash Balances and the Central Bank	35,791,295	35,791,295	-	-	-	
Banks	11,580,339	11,581,986	-	-	-	
Money Market Placement	-	-	-	-	-	
Financial Assets at Fair Value through Profit Loss	2,793,787	302,359	-	-	2,491,428	
Financial Assets at Fair Value Through Other Comprehensive Income	7,175,084	7,176,752	-	-	-	
Financial Assets Measured at Amortised Cost	19,551,700	19,551,700	-	-	-	
Derivative Financial Assets at Fair Value Through Profit and Loss	6,331,976	-	6,331,976	-	6,331,976	
Derivative Financial Assets at Fair Value Through Other Comprehensive Income	1,802,469	-	1,802,469	-	1,802,469	
Non-Performing Financial Assets	-	-	-	-	-	
Expected credit loss (-)	(4,074,101)	(2,259,372)	-	-	-	
Loans (*)	107,822,996	107,822,996	-	-	-	
Factoring Receivables	-	-	-	-	-	
Non-Current Assets Held For Sale and Discontinued Operations (Net)	65,933	65,933	-	-	-	
Affiliates (Net)	-	-	-	-	-	
Subsidiaries (Net)	116,036	116,036	-	-	-	
Joint Ventures (Joint Ventures) (Net)	5	5	-		-	
Tangible Assets (Net)	915,504	879,821	_		-	35,68
Intangible Assets (Net)	601,609	-	_		-	601,609
Investment Properties (Net)			_			001,00
Current Tax Asset	133,380	133,380				
Deferred Tax Asset	133,323	133,323				
Other Assets (*)	3,315,687	3,037,998	277,689	-	-	
Total assets	194,057,022	184,334,212	8,412,134		10,625,873	637,292
Liabilities	194,037,022	104,334,212	0,412,134	-	10,023,075	037,29
Deposit	131,839,249					
Loans Received	151,839,249	-	-	-	-	
Money Market Funds	8,841,709	-	8,841,709	-	-	
Issued securities	1,194,525	-	0,041,709	-	-	
	1,194,525	-	-	-	-	
Financial Liabilities with Fair Value Through Profit or Loss	-	-	2 0 6 5 0 1 4	-	-	
Derivative Financial Liabilities	4,489,788	-	2,065,014	-	-	
Factoring debts	-	-	-	-	-	
Lease Liabilities	564,489	-	-	-	-	
Provisions	1,224,768	-	-	-	-	
Current Tax Liability	240,411	-	-	-	-	
Deferred Tax Liability	-	-	-	-	-	
Fixed asset payables related to activities held and discontinued for sale (net)		-	-	-	-	
Subordinated loans	7,239,036	-	-	-	-	
Other Liabilities	9,207,463	-	1,700,528	-	-	
Equity	13,617,819	-	-	-	-	
Total liabilities	194,057,022	-	12,607,251	-	-	

(\*) Refers to the Bank's unconsolidated financial statements.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 2. Linkages between financial statements and regulatory exposures (continued)

# 2.2. Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories

	Current Period	Total	Items subject to credit risk framework	Items subject to counterparty credit risk framework	Items subject to market risk framework
1	Valued amounts of assets within the scope of	2000			
	legal consolidation in accordance with TAS	275,147,416	260,447,848	13,961,240	8,810,606
2	Valued amounts of liabilities within the scope	, ,		, ,	, ,
	of legal consolidation in accordance with TAS	10,951,195	-	10,951,195	-
3	Total net amount under legal				
	consolidation	264,196,221	260,447,848	3,010,045	8,810,606
4	Off-balance sheet amounts	100,844,262	36,043,145	1,338,450	-
5	Differences in valuations	-	-	-	-
6	Differences due to different netting rules (other				
	than those already included in row 2)	-	-	-	-
7	Differences due to consideration of provisions	-	-	-	-
8	Differences due to prudential filters	-	-	-	-
9	Exposure amounts	365,040,483	296,490,993	4,348,495	8,810,606

			Items subject to	Items subject to	Items subject to
	Prior Period	Total	credit risk framework	counterparty credit risk framework	market risk framework
1	Valued amounts of assets within the scope of				
	legal consolidation in accordance with TAS	194,057,022	184,334,212	8,412,134	10,625,873
2	Valued amounts of liabilities within the scope				
	of legal consolidation in accordance with TAS	12,607,251	-	12,607,251	-
3	Total net amount under legal				
	consolidation	181,449,771	184,334,212	(4,195,117)	10,625,873
4	Off-balance sheet amounts	75,923,377	26,462,490	1,112,202	-
5	Differences in valuations	-	-	-	-
6	Differences due to different netting rules (other				
	than those already included in row 2)	-	-	-	-
7	Differences due to consideration of provisions	-	-	-	-
8	Differences due to prudential filters	-	-	-	-
9	Exposure amounts	257,373,148	210,796,702	(3,082,915)	10,625,873

#### 2.3. Explanations of differences between accounting and regulatory exposure amounts in accordance with TAS

The market value approach is used to make valuation of the positions in the Bank portfolios. The market data sources used for valuations are identified, defined in the Market Risk Policy, and reviewed annually. The relevant action is taken immediately when it is determined that the data does not reflect the market condition other than annual data source evaluation. Product valuations are checked by using sources such as Reuters and Bloomberg.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure

### 3.1. General information about credit risk

### 3.1.1. General qualitative information about credit risk

The objective of the Risk Management system is to provide that the risks that are derived from the bank's activities are defined, measured, monitored and controlled through policies, procedures and limits established.

Credit Risk Management reports aim to supply risk level trends and risk expectations for the future. Details and content vary depending on the requirements of meetings and are presented in graphs and figures for ease of explanation and taking decisions.

The main report presented to Senior Management is the Credit Risk General Overview report, which is prepared monthly and discussed by the Risk Policies Committee. This report is also presented to the Board of Directors, Risk Committee and to the Audit Committee. Additionally, Group Risk Management prepares reports with special titles less frequently. Most of these reports are presented to the Risk Policies Committee. These reports may also be used in irregular meetings where emergent subjects are discussed or in meetings where the attendance of Senior Management is not required.

Credit risk policies are prepared in line with the Banking Law, external regulations, and general banking practices, and are approved by the Risk Policies Committee, Risk Committee, and Board of Directors.

The Bank's credit activities are managed according to the General Credit Policy that is approved by the Risk Policies Committee, Risk Committee and the Board of Directors.

The Risk Appetite Declaration is approved by the Board of Directors and audited once a year. The Bank combines existing risk management tools, processes, principles, and policies, using a consistent approach with risk appetite declaration, and ensures that risks taken are within the agreed upon limits. In this way, the consistency of risk practices is improved across the Bank.

The Bank controls the credit risk by monitoring loan receivables, limiting certain transactions with counter parties, evaluating the creditworthiness of the counter party regularly, diversifying loan types and products separately based on customer groups and industry to prevent the concentration of deferred payments and receiving guarantees when appropriate.

	Gross carrying value	in unconsolidated	Allowances/depreciation/	
Current Period	financial statements pre	epared as per TAS	and impairment	Net Value
		Non-defaulted		
	Defaulted exposures	exposures		
Loans	2,625,892	146,707,034	5,045,481	144,287,445
Debt Securities	-	48,825,927	9,103	48,816,824
Off-balance sheet exposures	-	99,505,811	686,515	98,819,296
Total	2,625,892	295,038,772	5,741,099	291,923,565
	Gross carrying value	in unconsolidated	Allowances/depreciation/	
Prior Period	financial statements pre	pared as per TAS	and impairment	Net Value
		Non-defaulted		
	Defaulted exposures	exposures		
Loans	3,325,382	104,497,614	4,039,995	103,783,001
Debt Securities	-	26,713,534	4,399	26,709,135
Off-balance sheet exposures	-	72,032,389	345,560	71,686,829
				202,178,965

### 3.1.2. Credit quality of assets

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure (continued)

### **3.1.** General information about credit risk (continued)

### 3.1.3. Changes in stock of defaulted loans and debt securities

1 Defaulted loans and debt securities at end of the 31 December 2021	3,325,382
2 Loans and debt securities that have defaulted since the last reporting period	1,535,199
3 Returned to non-defaulted status	-
4 Amounts written off (*)	(873,816)
5 Other changes (**)	(1,360,873)
6 Defaulted loans and debt securities at end of 31 December 2022 (1+2-3-4-5)	2,625,892
(*) The Bank wrote off TL 454,825 of its non-performing loans. Additionally, the portion of the Bank's non-performing loans.	n portfolio amounting
to TL 418,991 for which a provision of TL 390,257 was provided, was sold in 2022 with a price of TL 115,221 and after 1	following the

completion of the necessary procedures, non-performing loans were written off from the records.

(\*\*) Includes collections during the period.

t securities at end of the 31 December 2020 3,501,882
that have defaulted since the last reporting period 1,272,553
(392,947)
(1,056,106)
securities at end of 31 December 2021 (1+2-3-4-5) 3,325,382
securities at end of 31 December 2021 (1+2-3-4-5) 571 of its non-performing loans. Additionally, the portion of the Bank's non-performing loan port

to TL 335,276 for which a provision of TL 328,704 was provided, was sold in 2021 with a price of TL 43,096 and after following the completion of the necessary procedures, non-performing loans were written off from the records.

(\*\*) Includes collections during the period.

### 3.1.4. Additional disclosure related to the credit quality

a) The scope and definitions of "past due" and "impaired" exposures used for accounting purposes and the differences, if any, between the definition of "past due" and "impaired" for accounting purposes

According to the "Communiqué on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves", non-required delay time loans that is not classified as Stage III Loans, whose principal and interest payment collection delayed more than 30 days are considered as "non-performing loan" in the Accounting Practice.

Receivables past due more than 90 days are considered as "impaired receivables", and they are classified as group III, IV, and V in accordance with Communiqué. A specific reserve is allocated for such receivables.

b) The extent of past due exposures (more than 90 days) that are not considered to be "impaired" and the reasons for this

A specific provision is allocated for receivables which are overdue for more than 90 days in accordance with the Communiqué.

c) Description of methods used for determining impairments

Provision amount is determined in accordance with the regulation on "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves".

d) The definition of the restructured exposure

If the borrower fails to make payment to the Bank due to a temporary lack of liquidity, loans and other receivables including deferred interest payments may be restructured to provide the borrower with additional liquidity to enable the Bank to collect its receivables, or a new repayment schedule may be arranged.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure (continued)

### 3.1. General information about credit risk (continued)

#### 3.1.4. Additional disclosure related to the credit quality (continued)

### e) Breakdown of exposures by geographical areas, industry and residual maturity:

Breakdown of Loans and Receivables by sector:

		Current Per	iod	
	TL	(%)	FC	(%)
Agriculture	1,734,311	1.57	401,403	1.12
Farming and Stockbreeding	1,724,972	1.56	42,995	0.12
Forestry	-	-	-	-
Fishery	9,339	0.01	358,408	1.00
Manufacturing	39,545,252	35.65	22,814,075	63.74
Mining and Quarrying	1,675,445	1.51	2,412,570	6.74
Production	36,653,369	33.05	19,105,887	53.38
Electricity, Gas and Water	1,216,438	1.10	1,295,618	3.62
Construction	1,697,024	1.53	143,420	0.40
Services	23,749,547	21.41	11,590,315	32.38
Wholesale and Retail Trade	9,180,121	8.28	2,893,897	8.09
Accommodation and Dining	990,077	0.89	1,386,086	3.87
Transportation and Telecom.	3,288,272	2.97	4,153,772	11.61
Financial Institutions	5,030,541	4.54	1,066,312	2.98
Real Estate and Rental Services	2,826,998	2.55	1,979,518	5.53
Self-Employment Services	946,049	0.85	110,730	0.31
Educational Services	51,177	0.05	-	-
Health and Social Services	1,436,312	1.30	-	-
Other	44,190,229	39.83	841,458	2.36
Total	110,916,363	100.00	35,790,671	100.00

		Prior Perio	od	
	TL	(%)	FC	(%)
Agriculture	1,088,620	1.45	259,236	0.88
Farming and Stockbreeding	1,076,105	1.43	255,888	0.87
Forestry	-	-	-	-
Fishery	12,515	0.02	3,348	0.01
Manufacturing	22,605,119	30.09	19,130,113	65.15
Mining and Quarrying	1,347,357	1.79	826,110	2.81
Production	20,134,133	26.80	17,001,541	57.90
Electricity, Gas and Water	1,123,629	1.50	1,302,462	4.44
Construction	1,395,766	1.86	452,767	1.54
Services	17,935,715	23.87	8,627,042	29.38
Wholesale and Retail Trade	7,449,061	9.92	1,279,168	4.36
Accommodation and Dining	898,003	1.20	1,762,358	6.00
Transportation and Telecom.	2,776,789	3.70	1,192,698	4.06
Financial Institutions	3,078,844	4.10	2,389,845	8.14
Real Estate and Rental Services	1,830,712	2.44	1,729,265	5.89
Self-Employment Services	682,252	0.91	273,708	0.93
Educational Services	46,740	0.06	-	-
Health and Social Services	1,173,314	1.56	-	-
Other	32,107,044	42.73	896,192	3.05
Total	75,132,264	100.00	29,365,350	100.00

Breakdown of loans and receivables according to remaining maturities is provided in the note VII. of section four under the "Presentation of assets and liabilities according to their remaining maturities".

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure (continued)

### 3.1. General information about credit risk (continued)

#### 3.1.4. Additional disclosure related to the credit quality (continued)

f) Amounts of impaired exposures on geographical areas and industry basis (according to the definition used by the Bank for accounting purposes) and write-offs with related allowances.

All of the Bank's loans under follow up is in Turkey. Amounts of provision allocated receivables based on sector are presented in the note II of section 4 under "Information in terms of major sectors and type of counterparties".

g) Aging analysis of loans under close monitoring

31 December 2022	1-30 Day	31-60 Day	61-90 Day	Total
Loans and Receivables				
Commercial Loans	122,898	40,277	141,447	304,622
Consumer Loans	772,248	194,074	355,270	1,321,592
Credit Cards	271,136	121,307	71,418	463,861
Total	1,166,282	355,658	568,135	2,090,075
31 December 2021	1.20 D			
	1-30 D9V	31_60 Dav	61-90 Dav	Total
Loans and Receivables	1-30 Day	31-60 Day	61-90 Day	Total
	107,880	<b>31-60 Day</b> 146,438	61-90 Day 365,250	<b>Total</b> 619,568
Loans and Receivables				
Loans and Receivables Commercial Loans	107,880	146,438	365,250	619,568

h) Breakdown of restructured exposures between impaired and not impaired exposures

Not impaired loans:

		Significant	
		Increase in	
		Credit Risk	
Current Period	Gross Amount	(Stage II)	Net Amount
Commercial Loans	949,303	488,458	460,845
Consumer Loans	129,903	10,678	119,225
Credit Cards	37,549	6,004	31,545
Total	1,116,755	505,140	611,615
		Significant	
		Significant Increase in	
		0	
Prior Period	Gross Amount	Increase in	Net Amount
Prior Period Commercial Loans	<b>Gross Amount</b> 1,643,640	Increase in Credit Risk	Net Amount 922,310
		Increase in Credit Risk (Stage II)	
Commercial Loans	1,643,640	Increase in Credit Risk (Stage II) 721,330	922,310

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure (continued)

### 3.1. General information about credit risk (continued)

### 3.1.4. Additional disclosure related to the credit quality (continued)

Impaired loans:

Current Period	Gross Amount	Default (Stage III)	Net Amount
Commercial Loans			
	24,320	16,277	8,043
Consumer Loans	87,437	62,413	25,024
Credit Cards	13,028	10,452	2,576
Total	124,785	89,142	35,643
		Default	
Prior Period	Gross Amount	Default (Stage III)	Net Amount
Prior Period Commercial Loans	Gross Amount 50,907		<b>Net Amount</b> 24,945
		(Stage III)	
Commercial Loans	50,907	(Stage III) 25,962	24,945

#### 3.2. Credit Risk Mitigation

### 3.2.1. Qualitative disclosure requirements related to credit risk mitigation techniques

a) Core features of policies and processes for which the Bank makes on and off-balance sheet netting

The Bank does not perform on and off-balance sheet offsetting to decrease credit risk, and credit derivatives are not used.

b) Core features of policies and processes for collateral evaluation and management

Financial collaterals are measured at fair value as of reporting date and are included in the risk mitigation process. When allocating the collateral amount to loans provided, the Bank applies credit risk mitigation according to the comprehensive method that includes risk mitigation calculations considering the volatility-adjusted values of financial collaterals. The legal validity of the mortgage is ensured by duly registering the mortgage in a timely manner, and significant changes in market conditions are monitored.

In terms of credit risk mitigation, the Bank uses cash, government and treasury bonds, fund, gold, bank guarantee, stock and derivatives as main collateral type. Mortgages on residential and commercial real estate reported under different risk class are other main types of collaterals.

c) Information about market or credit risk concentrations under the credit risk mitigation instruments used (i.e.by guarantor type, collateral and credit derivative providers).

Guarantor entity's credit risk value is to be considered in credit risk mitigation process in cases where Bank credit customers obtained guarantee from other entities.

The Bank mostly prefers cash, securities such as government and Treasury bond for collateral which have low market and credit risk concentration risk.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure (continued)

### 3.2. Credit risk mitigation (continued)

### **3.2.2.** Credit risk mitigation techniques – Overview

	Exposures unsecured: valued amount in accordance	Exposures secured by	Exposures secured by collateral, of which: secured	Exposures secured by financial	Exposures secured by financial guarantees, of which: secured	Exposures secured by credit	Exposures secured by credit derivatives of which: secured
Current Period	with TAS	collateral	amount	guarantees	amount	derivatives	amount
1 Loans (*)	130,177,495	11,267,710	9,965,616	6,011,170	4,083,693	-	-
2 Debt securities (*)	48,827,603	-	-	-	-	-	-
3 Total	179,005,098	11,267,710	9,965,616	6,011,170	4,083,693	-	-
4 Of which defaulted (*)	2,583,180	25,935	16,749	16,777	78	-	-

(\*) In the calculation of the amount subject to credit risk, the Central Bank's foreign currency buying rates of 31 December 2021 were used in accordance with the Board decision dated 28 April 2022 and numbered 10188, while calculating the valued amounts in foreign currency.

	Exposures unsecured: valued amount in accordance	Exposures secured by	Exposures secured by collateral, of which: secured	Exposures secured by financial	secured	Exposures secured by credit	Exposures secured by credit derivatives of which: secured
Prior Period	with TAS	collateral	amount	8		derivatives	amount
1 Loans (*)	82,571,176	9,173,629	8,178,323	4,396,706	3,193,947	-	-
2 Debt securities (*)	22,654,571	-	-	-	-	-	-
3 Total	105,225,747	9,173,629	8,178,323	4,396,706	3,193,947	-	-
4 Of which defaulted (*)	3,118,326	25,138	16,168	53,540	101	-	-

(\*) With the BRSA decision dated 21 December 2021 and 9996, the average of the Central Bank's foreign exchange buying rates for the last 252 business days was used in the calculations of credit risk.

### 3.3. Credit risk under standardized approach

### 3.3.1. Disclosures on banks' use of credit ratings under the standard approach for credit risk

For portfolios that are risk-weighted under the standardized approach for credit risk, banks must disclose the following information:

a) Names of the External Credit Assessment Institutions (ECAIs) and Export Credit Agencies (ECAs) used by the bank, and the reasons for any changes over the reporting period

The Bank uses Fitch Ratings International Rating Agency's external ratings.

b) The risk classes for which each ECAI or ECA is used

The credit rating of Fitch International Rating is used for all receivables from the central governments or central banks which are included in the risk classes indicated in Article 6 of the Communiqué on Measurement and Assessment of Capital Adequacy of the Bank, and the country risk classification announced by The Organization for Economic Co-operation and Development (OECD) is used for receivables from banks and intermediary agencies. 20% risk weight on is used for receivables from non-rated banks and intermediary agencies with a maturity period of three months or less, and 50% risk weight is used for receivables with a maturity period of more than three months, and the risk weight used for all receivables is not lower than the risk concentration corresponding to the OECD credit quality level of the country where the non-rated banks and intermediary agencies are founded.

c) A description of the process used to apply the issuer to issue credit ratings onto other issuer comparable assets in the banking book

20% risk weight is used for receivables from non-rated banks and intermediary agencies with a maturity period of 3 months or less, and a 50% risk weight is used for receivables with a maturity period of more than 3 months. According to the regulation on capital adequacy, corporates where the counterparties are domestic, the related exposures are included in the calculation of capital adequacy as unrated.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

### 3. Credit Risk Disclosure (continued)

### 3.3. Credit risk under standardized approach (continued)

### 3.3.1. Disclosures on banks' use of credit ratings under the standard approach for credit risk (continued)

d) The alignment of the alphanumerical scale of each agency used with risk buckets. (except where Agency (BRSA) publishes a standard mapping with which the bank has to comply)

Risk ratings per the credit quality levels and the risk weights according to exposure categories announced by Fitch Ratings International Rating Agency and Organization for Economic Co-operation and Development (OECD)'s are presented below:

		Risk Weight of	Receivables from Barrow Barrow Barrow Barrow Barrow Barrow Barrow Barrow Barrow Barrow Barrow Barrow Barrow Ba		
Credit Quality Level	Fitch Ratings Long- Term Credit Rating	Receivables from Central Government or Central Banks	DTM less than 3 months	DTM higher than 3 months	Corporate Receivables (*)
0	-		20%	50%	100%
1	AAA to AA-	0%	20%	50%	100%
2	A+ to A-	20%	20%	50%	100%
3	BBB+ to BBB-	50%	50%	50%	100%
4	BB+ to BB-	100%	100%	100%	100%
5	B+ to B-	100%	100%	100%	100%
6	CCC+ and below	150%	100%	100%	100%
7	_		150%	150%	100%

(\*) In accordance with the Board Decisions No. 10188 dated 28 April 2022 and No 10265 dated 07 July 2022, 200% and 500% risk weights are applied to Corporate Receivables.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 3. Credit Risk Disclosure (continued)

#### 3.3. Credit risk under standardized approach (continued)

### 3.3.2. Standardized approach – credit risk exposure and Credit Risk Mitigation (CRM) effects

	Current Period	Exposures   and (		Exposures po CF		Risk Weighte and Risk V Amounts	Veighted density
	Asset classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	Risk Weighted amounts	Risk Weighted amounts density
1	Exposures to central governments or						
	central banks	74,064,538	-	75,566,634	-	1,463,903	2%
2	Exposures to regional governments or						
	local authorities	874,800	7,308	839,040	3,597	421,323	50%
3	Exposures to administrative units and						
	non-commercial enterprises	-	-	-	-	-	-
4	Exposures to multilateral development						
	banks	-	-	-	-	-	-
5	Exposures to international						
	organizations	-	-	-	-	-	-
6	Exposures to banks and brokerage firms	10,261,599	3,713,730	10,261,597	2,698,877	4,182,684	32%
7	Exposures to corporates	58,515,404	38,532,529	57,071,654	19,932,259	74,113,755	96%
8	Retail exposures	40,786,805	36,431,162	39,053,434	6,026,144	35,465,106	79%
9	Exposures secured by residential						
	property	4,096,063	508,048	4,096,063	212,529	1,508,007	35%
10	Exposures secured by commercial real						
	estate	7,595,359	1,816,699	7,322,006	758,038	5,377,786	67%
11	Past-due loans	712,121	116,612	712,043	30,346	579,951	78%
12	Higher-risk categories by the Agency						
	Board	25,073,892	-	24,971,452	-	41,869,386	168%
13	Exposures in the form of covered						
	bonds	-	-	-	-	-	-
14	Exposures to institutions and						
	corporates with a short-term credit						
	assessment	-	-	-	-	-	-
15	Exposures in the form of units or						
	shares in collective investment						
	undertakings (CIUs)	-	-	-	-	-	-
16	Other Receivables	14,197,846	6,248,310	14,197,834	1,075	5,706,217	40%
17	Investments in equities	369,867	-	369,870	-	369,870	100%
18	Total	236,548,294	87,374,398	234,461,627	29,662,865	171,057,988	65%

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 3. Credit Risk Disclosure (continued)

#### 3.3. Credit risk under standardized approach (continued)

#### 3.3.2. Standardized approach - credit risk exposure and Credit Risk Mitigation (CRM) effects (continued)

	Prior Period	Exposures I and (		Exposures p CR		Risk Weighte and Risk V Amounts	Veighted
		On-balance sheet	Off-balance sheet	On-balance sheet	Off-balance sheet	Risk Weighted	Risk Weighted Amounts
	Asset classes	Amount	amount	amount	amount	Amounts	density
1	Exposures to central governments or						
	central banks	44,390,447	-	44,687,019	-	886,394	2%
2	Exposures to regional governments or						
	local authorities	1,174,357	8,474	1,103,988	3,078	553,537	50%
3	Exposures to administrative units and						
	non-commercial enterprises	-	-	-	-	-	-
4	Exposures to multilateral development						
	Banks	-	-	-	-	-	-
5	Exposures to international						
	organizations	-	-	-	-	-	-
6	Exposures to banks and brokerage firms	10,904,211	3,780,085	10,235,313	2,215,643	3,564,014	29%
7	Exposures to corporates	37,246,347	22,963,054	35,482,638	12,234,059	46,132,367	97%
8	Retail exposures	45,139,642	22,387,583	43,973,871	4,281,706	42,471,916	88%
9	Exposures secured by residential						
	Property	4,086,174	297,344	4,086,174	107,587	1,467,816	35%
10	Exposures secured by commercial real						
	Estate	6,308,592	974,668	6,115,491	377,729	4,361,885	67%
	Past-due loans	1,036,930	193,065	1,036,831	53,813	937,561	86%
12	Higher-risk categories by the Agency						
	Board	-	-	-	-	-	-
13	Exposures in the form of covered						
	bonds	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-term credit						
	assessment	-	-	-	-	-	-
15	Exposures in the form of units or shares in collective investment						
	undertakings (CIUs)	-	-	-	-	-	-
	Other Receivables	6,856,320	8,791,478	6,856,317	2,902	1,564,097	23%
17	1	233,551	-	233,551	-	233,551	100%
18	Total	157,376,571	59,395,751	153,811,193	19,276,517	102,173,138	59%

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 3. Credit Risk Disclosure (continued)

#### 3.3. Credit risk under standardized approach (continued)

#### 3.3.3. Receivables by risk classes and risk weights

	Current Period Asset Classes / Risk Weights	0%	10%	20%	25%	35%	50% secured by real estate (*)	75%	100%	150%	250%	500%	Others (**)	Total credit risk exposure amount (after CCF and CRM)
1	Exposures to regional governments or local authorities	74,102,731	-	-	-	-	-	-	1,463,903	-	-	-	-	75,566,634
2	Exposures to regional governments or local authorities	-	-	-	-	-	842,628	-	9	-	-	-	-	842,637
3	Exposures to administrative units and non-commercial													
	enterprises	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Exposures to banks and financial intermediaries	-	-	8,225,778	-	-	4,533,765	-	61,504	139,427	-	-	-	12,960,474
7	Exposures to corporates	-	-	888,733	-	-	4,358,344	-	71,756,836	-	-	-	-	77,003,913
8	Retail exposures	-	-	21	-	-	972	38,455,876	6,622,709	-	-	-	-	45,079,578
9	Exposures secured by residential property	-	-	-	-	4,308,592	-	-	-	-	-	-	-	4,308,592
10	Exposures secured by commercial real estate	-	-	-	-	-	5,404,516	-	2,675,528	-	-	-	-	8,080,044
11	Past-due loans	-	-	-	-	-	337,328	-	392,610	12,451	-	-	-	742,389
12	Higher-risk categories by the Agency Board	-	-	-	-	-	-	-	-	17,039,476	-	148,740	7,783,236	24,971,452
13	Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-term													
	credit assessment	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Exposures in the form of units or shares in collective													
	investment undertakings (CIUs)	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Investments in equities	-	-	-	-	-	-	-	369,870	-	-	-	-	369,870
17	Other Receivables	8,464,242	-	35,561	-	-	-	-	5,699,106	-	-	-	-	14,198,909
18	Total	82,566,973	-	9,150,093	-	4,308,592	15,477,553	38,455,876	89,042,075	17,191,354	-	148,740	7,783,236	264,124,492

(\*) The amount shown in the line "Receivables collateralised by mortgages on commercial real estate" is "Collateralised by mortgages on real estate" and the other amounts in this column represent the receivables subject to 50% risk weight.

(\*\*) In accordance with the Board Decision dated 28 April 2022 and numbered 10188, a two hundred percent risk weight has been applied to commercial TL cash loans to be extended as of 1 May 2022 (excluding loans exempted as per the decision) and shown in the "Others" column.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Risk Management (continued)

#### 3. Credit Risk Disclosure (continued)

#### 3.3. Credit risk under standardized approach (continued)

#### 3.3.4. Receivables by risk classes and risk weights (continued)

	Prior Period Asset Classes / Risk Weights	0%	10%	20%	25%	35% by	50% secured y real estate (*)	75%	100%	150%	250%	ex	Fotal credit risk posure amount (after CCF and CRM)
1	Exposures to regional governments or local authorities	43,800,625	-	-	-	-	-	-	886,394	-	-	-	44,687,019
2	Exposures to regional governments or local authorities	-	-	-	-	-	1,107,058	-	8	-	-	-	1,107,066
3	Exposures to administrative units and non-commercial enterprises	-	-	-	-	-	-	-	-	-	_	-	-
4	Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-	-
6	Exposures to banks and financial intermediaries	-	-	8,932,935	-	-	3,481,957	-	35,297	767	-	-	12,450,956
7	Exposures to corporates	-	-	586,701	-	-	2,229,939	-	44,900,057	-	-	-	47,716,697
8	Retail exposures	-	-	487	-	-	33,863	38,823,247	1,519,036	7,878,944	-	-	48,255,577
9	Exposures secured by residential property	-	-	-	-	4,193,761	-	-	-	-	-	-	4,193,761
10	Exposures secured by commercial real estate	-	-	-	-	-	4,262,668	-	2,230,552	-	-	-	6,493,220
11	Past-due loans	-	-	-	-	-	418,050	-	560,711	111,883	-	-	1,090,644
12	Higher-risk categories by the Agency Board	-	-	-	-	-	-	-	-	-	-	-	-
13	Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-term credit												
	assessment	-	-	-	-	-	-	-	-	-	-	-	-
15	Exposures in the form of units or shares in collective												
	investment undertakings (CIUs)	-	-	-	-	-	-	-	-	-	-	-	-
16	Investments in equities	-	-	-	-	-	-	-	233,551	-	-	-	233,551
17	Other Receivables	5,263,210	-	39,890	-	-	-	-	1,556,119	-	-	-	6,859,219
18	Total	49,063,835	-	9,560,013	-	4,193,761	11,533,535	38,823,247	51,921,725	7,991,594	-	-	173,087,710

(\*) The amount shown on the line of "Exposures secured by commercial real estate" is "Exposures secured by real estate" and other amounts shown on this column represented exposures subject to 50% risk weight.

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 4. Counterparty Credit Risk

#### 4.1. Qualitative disclosure related to counterparty credit risk

Limit requests of clients demanding derivative transactions are evaluated based on the related line of business in different credit committees. Limit amounts approved by credit committee are risk weighted limits. In calculation of risk amount that traced to risk weighted limits is multiplied by ratios based on each factor's historical movement that varies according to transaction's nominal amount, transaction's maturity, type, currency and purpose. Updates are generally conducted on a yearly basis except for the times of strict market fluctuations. In other words, if current tables do not cover risk calculations efficiently in case of strict market volatility, all tables are reviewed without waiting for annual period.

In table calculations, different time periods are considered while making analyses. If there is a period in data set with strictly fluctuating period, historical period after this period might be crucial. Also, in historical fluctuations, similar work meant for a data is organized separately. References provided by BNPP are also considered in the process. Eventually, all results are discussed firstly among line of business and then in the Market Risk Committee. Final decision is made by Risk Policy Committee and one of the alternatives is chosen. Approval of the Board of Directors members is obtained if the Risk Policy Committee members deem necessary.

Customers demanding derivative transactions are separated into two based on the purpose of the transaction. Decision of allocating the client to a group is given with taking into consideration client's all transactions. Related Credit Department decides on the evaluation of client either in trading derivative transaction limit or in hedging derivative transaction limit.

In principle, all individual customers are evaluated as in trading portfolio, and the Bank works with 100% cash and cash equivalent collaterals. Commercial and corporate customers are evaluated different for each firm and based on the decision given, are subject to different collateral conditions. Risks are monitored daily based on the collateral conditions set with the client, and additional collaterals are demanded when a necessity arises according to internally set principles.

For derivative transactions made with banks, ISDA, CSA, VM and GMRA agreements are requested from counterparties in principle, derivative transactions are not made with banks that do not sign these agreements. Collateral management is made on a daily basis with banks considering agreement conditions so that counterparty risk is minimized.

All open derivative transactions are evaluated daily by using market data and resulting evaluation amount is installed to system. As a new transaction is made, risk amount calculated with risk weights is reflected automatically to the system. In other words, counterparty risk regarding all derivative transactions is monitored on banking system. Collateral amount required for customer transactions, transaction evaluation amount and risk weighted nominal amount is monitored daily by considering collateral condition and limit monitoring principles set up by the Bank.

Simulations of transactions are conducted in order to be able to see the level of capital consumption on transaction basis. Ratings and Basel risk classes of derivative customers and banks are reviewed and updated monthly. These are considered in the calculation of capital requirement and evaluation of collateral conditions.

As of 1 July 2022, the "Standard Approach" method has been used in the calculation of counterparty credit risk.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.2. Analysis of counterparty credit risk (CCR) exposure by approach

Current Period	Replacement cost	Potential future exposure	EEPE(*)	Alpha used for computing regulatory Exposure at Default	Exposure at Default post Credit Risk Mitigation	Risk Weighted Amounts
Standardized Approach - CCR (For Derivatives)	3,213,569	1,338,450		1.4	4,335,874	3,151,291
Internal Model Method (for derivatives, repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)			_	_	_	
Simple Approach for Credit Mitigation (for repo			-	_	-	-
transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					-	-
Comprehensive Approach for Credit Risk						
Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					_	_
VaR for repo transactions, marketable securities						
or commodity lending or borrowing						
transactions, long settlement transactions and						
securities financing transactions					2,416,681	1,175,625
Total						4,326,916

Prior Period	Replacement Cost	Potential future exposure	EEPE(*)	Alpha used for computing regulatory Exposure at Default	Exposure at Default post Credit Risk Mitigation	Risk Weighted Amounts
Standardized Approach - CCR (For Derivatives)	3,523,661	839,905		1.4	4,357,589	1,571,129
Internal Model Method (for derivatives, repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions) Simple Approach for Credit Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities					-	-
financing transactions) Comprehensive Approach for Credit Risk Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					-	-
VaR for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and acquiting financing transactions					1 097 752	454 022
securities financing transactions Total					1,087,752	454,032 2,025,161

(\*) Effective Expected Positive Exposure

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.3. Credit valuation adjustment (CVA) capital charge

	Exposure at Default post-Credit	Risk Weighted
Current Period	Risk Mitigation	Amounts
Total portfolios subject to the Advanced CVA capital charge	-	-
(i) Value at Risk component (including the 3*multiplier)		-
(ii) Stressed Value at Risk component (including the 3*multiplier)		-
All portfolios subject to the Standardized CVA capital charge	4,335,874	1,012,656
Total subject to the CVA capital charge	4,335,874	1,012,656
	Exposure at Default post-Credit	<b>Risk Weighted</b>
Prior Period	Exposure at Default post-Credit Risk Mitigation	Risk Weighted Amounts
Prior Period Total portfolios subject to the Advanced CVA capital charge		8
		8
Total portfolios subject to the Advanced CVA capital charge		8
Total portfolios subject to the Advanced CVA capital charge (i) Value at Risk component (including the 3*multiplier)		8

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.4. Counterparty credit risk by risk classes and risk weights

Current Period Risk Weight / Regulatory portfolio	0%	10%	20%	50%	75%	100%	150%	500%	Others	Total credit exposure (*)
Receivables from central governments and central banks	604,505	-	-	-	-	-	-	-	-	604,505
Receivables from regional and local governments	-	-	-	-	-	-	-	-	-	-
Receivables from administration and non-commercial entity	-	-	-	-	-	-	-	-	-	-
Receivables from multilateral development banks	-	-	-	-	-	-	-	-	-	-
Receivables from international organizations	-	-	-	-	-	-	-	-	-	-
Receivables from banks and financial intermediaries	-	-	188,417	3,102,217	-	-	-	-	-	3,290,634
Corporates receivables	-	-	10,495	154,955	-	2,558,292	-	-	-	2,723,742
Retail receivables	-	-	-	-	133,674	-	-	-	-	133,674
Other receivables (**)	-	-	-	-	-	-	-	-	-	-
Total	604,505	-	198,912	3,257,172	133,674	2,558,292	-	-	-	6,752,555

(\*) Total credit risk: Amount related to capital adequacy calculation after the counterparty credit risk measurement techniques are applied.

(\*\*) Other assets: The amounts not included in the credit risk of the counterparty reported in the risks table to the Central Counterparty.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.4. Counterparty credit risk by risk classes and risk weights (continued)

Prior Period									Total
Risk Weight / Regulatory portfolio	0%	10%	20%	50%	75%	100%	150%	Others	credit exposure (*)
Receivables from central governments and central banks	2,485,616	-	-	-	-	-	-	-	2,485,616
Receivables from regional and local governments	-	-	-	-	-	-	-	-	-
Receivables from administration and non-commercial entity	-	-	-	-	-	-	-	-	-
Receivables from multilateral development banks	-	-	-	-	-	-	-	-	-
Receivables from international organizations	-	-	-	-	-	-	-	-	-
Receivables from banks and financial intermediaries	-	-	142,519	1,467,226	-	-	-	-	1,609,745
Corporate receivables	-	-	12,010	128,680	-	1,158,672	-	-	1,299,362
Retail receivables	-	-	599	18	50,001	-	-	-	50,618
Other receivables (**)	-	-	-	-	-	-	-	-	-
Total	2,485,616	-	155,128	1,595,924	50,001	1,158,672	-	-	5,445,341

(\*) Total credit risk: Amount related to capital adequacy calculation after the counterparty credit risk measurement techniques are applied.

(\*\*) Other assets: The amounts not included in the credit risk of the counterparty reported in the risks table to the Central Counterparty.

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.5. Composition of collateral for counterparty credit risk exposure

					Collateral	used in other
		Collateral us	ed in derivati	ve transactions		transactions
	Coll	ateral received	P	osted collateral	Collateral	Posted
Current Period	Segregated	Unsegregated	Segregated	Unsegregated	received	collateral
Cash – domestic currency	-	205,815	-	-	-	-
Cash – other currencies	-	5,786	-	-	-	-
Domestic sovereign debt	-	4,544	-	-	-	-
Other sovereign debt	-	-	-	-	-	-
Government agency debt	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collateral	-	-	-	-	-	-
Total	-	216,145	-	-	-	-

		Collateral us	ed in derivati	ve transactions	Collateral	l used in other transactions
	Coll	ateral received	P	osted collateral	Collateral	Posted
Prior Period	Segregated	Unsegregated	Segregated	Unsegregated	received	collateral
Cash – domestic currency	-	603	-	-	-	-
Cash – other currencies	-	4,823	-	-	-	-
Domestic sovereign debt	-	-	-	-	-	-
Other sovereign debt	-	551	-	-	-	-
Government agency debt	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collateral	-	-	-	-	-	-
Total	-	5,977	-	-	-	-

#### 4.6. Credit Derivatives

None.

#### 4.7. Exposures to central counterparties

None.

#### 5. Securitization Disclosures

Since the Bank does not hold securitization position, the notes to be presented according to the 'Communiqué on Disclosures about Risk Management to be announced to Public by Banks' have not been presented.

#### 6. Market Risk Disclosures

The market risk section includes the market risk capital requirements calculated for trading book and banking book exposures that are subject to a market risk charge. It also includes capital requirements for securitization positions held in the trading book. However, it excludes the counterparty credit risk capital charges that apply to the same exposures, which are reported in Section 5 -Counterparty credit risk.

Notes and explanations prepared in accordance with the "Communiqué on Disclosures about Risk Management to be announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this note.

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 6. Market Risk Disclosures (continued)

#### 6.1. Qualitative disclosure requirements related to market risk (continued)

Interest rate and foreign exchange rate risks, arising from the volatility in the financial markets, of the financial positions taken by the Bank related to balance sheet and off-balance sheet accounts are measured and while calculating the capital adequacy and the amount subject to Value at Risk (VAR), as summarized below, is taken into consideration by the standard method. Beside the standard method, VAR is calculated by using internal model as supported by scenario analysis and stress tests. VAR is calculated daily by historic simulation. These results are also reported daily to the management.

For FX position, limits in different breakdowns are determined by Board of Directors and option operations are considered with delta conjugates.

In regular analysis, net interest income effects originating from interest rates changes are calculated for all interest rates sensitive products and the results are followed up in limits determined by Board of Directors. The shocks which are given to interest rates are changes by each currency and in linear scenario analysis, not only linear but also sudden shocks are evaluated. These analyses may be performed for both current and targeted financial figures.

According to economic cost approach, changes in market interest rates may affect the Bank's assets, liabilities and off-balance sheet items values. The Bank's economic value's sensitivity to interest rate is an important issue for stockholders, management and auditors.

Economic value of a product is net present value that is calculated by discounting expected cash flow.

Economic value of the Bank is the net present value of the cash flows that is subtracting expected cash flows of liabilities from net present value of assets and adding off balance sheet items expected cash flows. Economic value approach represents value of the Bank's sensitivity to interest rate fluctuations.

Market value of equity is defined as the difference between the market value of assets and liabilities. The Board of Directors predefines a limit for market value of equity; shock method is applied to all items to be able to see equity's influence on market value. Shocks applied may vary based on currencies.

As Economical Value approach considers effects of interest rate changes on all future cash flows, it enables to comprehensively understand effects of interest rate changes in the long run.

In addition to these analyses, Group Risk Management, based on current position, conducts stress testing to be able to predict possible losses as a consequence of exceptional fluctuations. Stress testings are prepared by BNP Paribas and TEB Group Risk Management measure the sensitivity created as a result of market price changes based on scenarios. Scenario analysis both on historical and hypothetical basis are conducted. Both historical and hypothetical scenario analyzes are performed.

Scenario analysis is applied both to currency and interest rates to be able to understand the effects on current portfolio.

Other than scenario analysis, various stress testings are applied to current portfolio; in order to see the effects of prior events on current position.

Nominal amount limits defined for bond portfolio, Value at Risk ("VAR") limit for trading portfolio, and PV01 limits set for tracking interest rate risk are calculated daily, tracked, and reported to the management. Both interest rate and liquidity gap calculations are made for each item of the balance sheet. For both calculations, as product-based cash flows are formed, repricing, maturity and product-based acceptances are also considered.

Monthly reports are prepared for Market and Liquidity Risk Committees. Reports include end of the day positions, monthly/annual cumulative profit/loss balances and some positions taken in that month.

All Limit and risk positions are represented to Risk Policies Committee, Risk Committee and to The Board of Directors.

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. **Explanations Related to Risk Management (continued)**

#### 6. Market Risk Disclosures (continued)

#### 6.2. Standardized Approach

		Risk Weighted
(	Current Period	Amounts
Outrig	ht products	
1	Interest rate risk (general and specific)	1,559,644
2	Equity risk (general and specific)	-
3	Foreign exchange risk	1,752,580
4	Commodity risk	1,778,832
Option	S	
5	Simplified approach	-
6	Delta-plus method	699,538
7	Scenario approach	-
8	Securitization	-
9 '	Fotal	5,790,594

		Risk Weighted
]	Prior Period	Amounts
Outrig	ht products	
1	Interest rate risk (general and specific)	1,377,017
2	Equity risk (general and specific)	-
3	Foreign exchange risk	538,925
4	Commodity risk	945,141
Option	S	
5	Simplified approach	-
6	Delta-plus method	141,075
7	Scenario approach	-
8	Securitization	-
9 '	Total	3,002,158

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#### 7. **Explanations Related to Operational Risk**

- Operational risk has been calculated using the basic indicator approach. Market risk measurements are performed a) annually.
- In case of Basic Indicator Approach the following: b)

	31.12.2019	31.12.2020	31.12.2021	Total/Number of positive gross income years	Rate (%)	Total
Gross income	5,972,922	5,663,120	6,334,586	5,990,210	15	898,531
Operational Risk Capital Requirement (Total*12.5)						11,231,643
	31.12.2018	31.12.2019	31.12.2020	Total/Number of positive gross income years	Rate (%)	Total
Gross income	<b>31.12.2018</b> 5,159,211	<b>31.12.2019</b> 5,982,919		positive gross	<b>Rate (%)</b> 15	<b>Total</b> 840,713

c) The Bank does not use the standard method.

d) The Bank does not use any alternative approach in standard method.

The Bank does not use advanced measurement approach. e)

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Risk Management (continued)

#### 8. Explanations Related to Remuneration Policy in Banks

TEB pays net salaries on the last working day of each month, after the required legal deductions are made. In addition to receiving a monthly salary, all TEB employees are assessed based on meeting their qualitative and quantitative targets, and the Bank may pay performance-based success and sales premiums or annual performance bonuses to reward employees' collective and individual success.

An annual performance bonus is determined based on the Bank's profitability, the results of Bank activities, and the realization of targets in line with market practices (local and/or professional). A performance bonus is only paid when the target realized in a particular year is at least 80%. Employees included in the success and sales premium scheme are paid success and sales premiums based to the targets realized during the year.

The remuneration policy of the Bank was prepared in line with the BRSA's "Communiqué on Corporate Management of Banks" and "Guidance on Good Remuneration Practices in Banks", and within the scope of the principle of proportionality, the content, structure, and strategies of the Bank's activities, long-term targets, the risk management structure of the Bank and local regulations. These regulations aim to prevent taking excessive risks and evaluate actual contributions to the risk management.

The remuneration policy supports the Bank in managing risks in line with the principles and parameters determined and approved by the Board of Directors. The remuneration policy aims to attract and retain expert employees who will contribute to the Bank reaching its strategic targets in both business line and support functions.

SECOM (Selection and Compensation Committee) is responsible, on behalf of the Board of Directors, for ensuring that the remuneration policy is prepared in line with local and BNP Paribas regulations. SECOM manages the principles of the remuneration policy, taking opinions from the Human Resources, Financial Affairs, Risk, Compliance, and Internal Control Groups. The remuneration policy is reviewed and approved by SECOM and submitted to the Board of Directors. The remuneration policy is reviewed annually.

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **SECTION FIVE**

#### **EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS**

#### I. Explanations and Disclosures Related to the Assets

1. a) Information on Cash and Balances with the Central Bank of Turkey:

	Current Period		Prior Period	
	TL	FC	TL	FC
Cash in TL/Foreign Currency	752,200	10,004,814	480,825	6,992,493
Balances with the Central Bank of Turkey	6,458,159	26,063,697	5,237,670	22,851,875
Other	-	560,841	-	228,432
Total	7,210,359	36,629,352	5,718,495	30,072,800

b) Information related to the account of the Central Bank of Turkey:

	Current Period		Prior Period		
	TL	FC	TL	FC	
Unrestricted Demand Deposit	6,458,159	-	5,130,440	-	
Unrestricted Time Deposit	-	7,868,041	-	7,072,426	
Restricted Time Deposit	-	18,195,656	107,230	15,779,449	
Total	6,458,159	26,063,697	5,237,670	22,851,875	

The FC unrestricted amount is TL 7,868,041 (31 December 2021: TL 7,072,426), the FC restricted amount is TL 18,195,656 (31 December 2021: TL 15,779,449), the TL unrestricted amount is TL 6,458,159 (31 December 2021: TL 5,130,440), there is no restricted TL amount (31 December 2021: TL 107,230).

As of 31 December 2022, the applicable rates for the reserve requirements established at the CBRT are between 3% and 8% (31 December 2021: between 3% and 8%) in Turkish currency, and between 5% and 26% in foreign currency, depending on the maturity structure (31 December 2021: between 5% and 26%).

#### 2. Information on financial assets at fair value through profit or loss (net):

- a.1) Information on financial assets at fair value through profit or loss given as collateral / blocked: None (31 December 2021: None).
- a.2) Financial assets at fair value through profit or loss subject to repurchase agreements: None (31 December 2021: None).

Net book value of unrestricted financial assets at fair value through profit or loss is TL 3,011,802 (31 December 2021: TL 2,491,428).

	Current Period		Prior Period	
	TL	FC	TL	FC
Government Debt Securities	2,809,744	202,058	1,942,260	549,168
Securities Representing Share in Capital	77,196	263,295	59,387	135,326
Other Financial Assets	-	76,286	-	107,646
Total	2,886,940	541,639	2,001,647	792,140

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 3. Positive differences related to derivative financial assets held-for-trading:

	Current Period		Prior Period	
	TL	FC	TL	FC
Forward Transactions	1,089,391	47,443	739,292	23,542
Swap Transactions	2,953,184	228,144	5,160,990	258,119
Futures Transactions	-	-	-	-
Options	357,592	388,958	106,295	43,738
Other	-	-	-	-
Total	4,400,167	664,545	6,006,577	325,399

#### 4. Information on banks:

a) Information on banks:

	Current Period		Prior Period	
	TL	FC	TL	FC
Banks				
Domestic	2,102,878	505	1,531,570	1,248,381
Foreign	698,476	6,162,428	86,455	8,713,933
Foreign Head Offices and Branches	-	-	-	-
Total	2,801,354	6,162,933	1,618,025	9,962,314

An expected loss provision of TL 28,900 (31 December 2021: TL 23,547) has been set aside for receivables from banks.

#### b) Information on foreign banks account:

	Unrestricted Amount		<b>Restricted Amount</b>	
	Current	Prior	Current	Prior
	Period	Period	Period	Period
EU Countries	985,011	1,640,507	-	380,464
USA, Canada	2,765,267	3,192,869	-	-
OECD Countries (*)	878,376	2,332,760	-	-
Off-Shore Banking Regions	20	16	-	-
Other	1,578,685	1,096,610	653,545	157,162
Total	6,207,359	8,262,762	653,545	537,626

(\*) OECD countries other than EU countries, USA and Canada.

#### 5. Information on financial assets at fair value through other comprehensive income:

a.1) Information on financial assets at fair value through other comprehensive income given as collateral / blocked:

	Current Period		Prior Po	eriod
	TL	FC	TL	FC
Equity Securities	-	-	-	-
Bond, Treasury Bill and Similar Investment Securities	1,411,005	-	1,448,659	1,739,641
Other	-	-	-	-
Total	1,411,005	-	1,448,659	1,739,641

a.2) Information on financial assets at fair value through other comprehensive income subject to repurchase agreements:

	Current Period		Prior Pe	riod
	TL	FC	TL	FC
Government Bonds	-	3,013,150	1,045,152	1,658,916
Treasury Bills	-	-	-	-
Other Debt Securities	-	-	-	-
Bank Bonds and Bank Guaranteed Bonds	-	-	-	-
Asset Backed Securities	-	-	-	-
Other	-	-	-	-
Total	-	3,013,150	1,045,152	1,658,916

The book value of debt securities and equity securities in unrestricted financial assets at fair value through other comprehensive income is TL 3,995,149 (31 December 2021: TL 1,282,716).

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 5. Information on financial assets at fair value through other comprehensive income (continued):

b.1) Information on financial assets at fair value through other comprehensive income:

	Current Period	Prior Period
Debt Securities	8,369,991	7,161,834
Quoted on a Stock Exchange	8,320,656	7,122,573
Unquoted on a Stock Exchange	49,335	39,261
Equity Securities	49,313	13,250
Quoted on a Stock Exchange	-	-
Unquoted on a Stock Exchange	49,313	13,250
Impairment Provision (-)	-	-
Total	8,419,304	7,175,084

An expected loss provision of TL 1,676 (31 December 2021: TL 1,668) has been reserved for financial assets at fair value through other comprehensive income).

#### 6. Information on loans:

a) Information on all types of loans and advances given to shareholders and employees of the Bank:

	Current Period		Prior Period	
	Cash	Non-Cash	Cash	Non-Cash
Direct Loans Granted to Shareholders	-	1,118,603	-	389,230
Corporate Shareholders	-	1,118,603	-	389,230
Real Person Shareholders	-	-	-	-
Indirect Loans Granted to Shareholders	-	-	-	-
Loans Granted to Employees	212,298	-	116,057	-
Total	212,298	1,118,603	116,057	389,230

b) Information on the standard loans and loans under close monitoring and restructured loans under close monitoring:

#### **Current Period:**

		Loans under Close Monitoring			
			structuring		
Cash Loans	Standard Loans	Not Under the Scope of Restructuring	Loans with Revised Contract Terms	Refinancing	
Non-specialized Loans	135,354,392	10,235,887	49,531	1,067,224	
Working Capital Loans	12,825,030	1,920,186	-	772,445	
Export Loans	30,414,865	296,549	-	2,366	
Import Loans	-	-	-	-	
Loans Given to Financial Sector	5,290,513	-	-	-	
Consumer Loans	24,973,760	4,727,764	7,431	122,472	
Credit Cards	12,700,358	1,669,035	37,549	-	
Other	49,149,866	1,622,353	4,551	169,941	
Specialized Loans	-	-	-	-	
Other Receivables	-	-	-	-	
Total	135,354,392	10,235,887	49,531	1,067,224	

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

b) Information on the standard loans and loans under close monitoring and restructured loans under close monitoring: (continued)

#### **Prior Period:**

		Loans under Close Monitoring			
		Loans Under Restructur			
		Not Under the	Loans with		
		Scope of	<b>Revised Contract</b>		
Cash Loans	Standard Loans	Restructuring	Terms	Refinancing	
Non-specialized Loans	94,813,675	7,851,522	106,238	1,726,179	
Working Capital Loans	8,292,445	938,278	68,954	1,191,876	
Export Loans	15,734,234	150,052	-	4,939	
Import Loans	-	-	-	-	
Loans Given to Financial Sector	4,592,585	-	-	-	
Consumer Loans	19,586,048	4,218,653	12,207	158,941	
Credit Cards	7,079,515	1,069,945	17,629	-	
Other	39,528,848	1,474,594	7,448	370,423	
Specialized Loans	-	-	-	-	
Other Receivables	-	-	-	-	
Total	94,813,675	7,851,522	106,238	1,726,179	

	Current P	eriod	Prior P	eriod
	Loans Under			Loans Under
	Standard Loans	<b>Close Monitoring</b>	Standard Loans	Close Monitoring
12 Month Expected Credit Losses	734,536	-	428,726	-
Significant Increase in Credit Risk	-	2,418,591	-	1,351,897
Total	734,536	2,418,591	428,726	1,351,897

#### c) Distribution of cash loans by maturity structure:

		Loans under Close Monitoring		
Current Period		Not under the Scope of		
	Standard Loans	Restructuring	Restructured	
Short Term Loans	81,111,891	3,329,771	21,414	
Medium- and Long-Term Loans	54,242,501	6,906,116	1,095,341	
Total	135,354,392	10,235,887	1,116,755	

		Loans under Close Moni	itoring
Prior Period		Not under the Scope of	
	Standard Loans	Restructuring	Restructured
Short Term Loans	49,217,439	2,130,065	57,948
Medium- and Long-Term Loans	45,596,236	5,721,457	1,774,469
Total	94,813,675	7,851,522	1,832,417

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

d) Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel:

		Medium and	
Current Period	Short Term	Long Term	Total
Consumer Loans-TL	3,035,284	24,646,725	27,682,009
Housing Loans	13,586	3,421,072	3,434,658
Vehicle Loans	38,477	356,529	395,006
General Purpose Loans	2,983,221	20,869,124	23,852,345
Other	-	-	-
Consumer Loans –Indexed to FC	-	5,243	5,243
Housing Loans	-	5,243	5,243
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans-FC (**)	-	12,322	12,322
Housing Loans	-	3,612	3,612
Vehicle Loans	-	-	-
General Purpose Loans	-	8,710	8,710
Other	-	-	-
Individual Credit Cards-TL	9,899,605	33,500	9,933,105
With Instalments	3,773,824	33,500	3,807,324
Without Instalments	6,125,781	-	6,125,781
Individual Credit Cards-FC	33,398	-	33,398
With Instalments	-	-	-
Without Instalments	33,398	-	33,398
Personnel Loans-TL	37,523	98,869	136,392
Housing Loans	-	326	326
Vehicle Loans	-	-	-
General Purpose Loans	37,523	98,543	136,066
Other	-	-	-
Personnel Loans- Indexed to FC	-	-	-
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Loans-FC	-	-	-
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Credit Cards-TL	68,406	18	68,424
With Instalments	27,336	18	27,354
Without Instalments	41,070	_	41,070
Personnel Credit Cards-FC	652	-	652
With Instalments		-	
Without Instalments	652	-	652
<b>Overdraft Accounts-TL (Real Persons) (*)</b>	1,995,461	-	1,995,461
Overdraft Accounts-FC (Real Persons)	_,,	-	_,,
Total	15,070,329	24,796,677	39,867,006

(\*) Overdraft accounts include personnel loans amounting to TL 6,830.

(\*\*) Loans granted via branches abroad.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

d) Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel:

		Medium and	
Prior Period	Short Term	Long Term	Total
Consumer Loans-TL	677,026	22,060,956	22,737,982
Housing Loans	1,018	4,162,567	4,163,585
Vehicle Loans	4,816	370,634	375,450
General Purpose Loans	671,192	17,527,755	18,198,947
Other	-	-	-
Consumer Loans –Indexed to FC	-	12,845	12,845
Housing Loans	-	12,845	12,845
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans-FC (**)	-	21,592	21,592
Housing Loans	-	6,189	6,189
Vehicle Loans	-	830	830
General Purpose Loans	-	14,573	14,573
Other	-	-	-
Individual Credit Cards-TL	5,422,837	16,109	5,438,946
With Instalments	1,901,078	16,109	1,917,187
Without Instalments	3,521,759	-	3,521,759
Individual Credit Cards-FC	13,015	-	13,015
With Instalments	154	-	154
Without Instalments	12,861	-	12,861
Personnel Loans-TL	10,476	59,826	70,302
Housing Loans	-	249	249
Vehicle Loans	-	-	-
General Purpose Loans	10,476	59,577	70,053
Other	-	-	-
Personnel Loans- Indexed to FC	-	-	-
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Loans-FC	-	-	-
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Credit Cards-TL	40,726	52	40,778
With Instalments	14,548	52	14,600
Without Instalments	26,178	-	26,178
Personnel Credit Cards-FC	145	-	145
With Instalments	-	-	-
Without Instalments	145	-	145
Overdraft Accounts-TL (Real Persons) (*)	1,133,120	-	1,133,120
Overdraft Accounts-FC (Real Persons)	8	-	8
Total	7,297,353	22,171,380	29,468,733

(\*) Overdraft accounts include personnel loans amounting to TL 4,832.

(\*\*) Loans granted via branches abroad.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

e) Information on commercial loans with instalments and corporate credit cards:

		Medium and	
Current Period	Short Term	Long Term	Total
Commercial loans with instalment – TL	2,378,337	10,547,993	12,926,330
Business Loans	4,639	160,686	165,325
Vehicle Loans	344,111	2,564,430	2,908,541
General Purpose Loans	2,029,587	7,822,877	9,852,464
Other	-	-	-
Commercial loans with instalment - Indexed to FC	-	20,114	20,114
Business Loans	-	6,082	6,082
Vehicle Loans	-	-	-
General Purpose Loans	-	14,032	14,032
Other	-	-	-
Commercial loans with instalment – FC	939	-	939
Business Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	939	-	939
Other	-	-	-
Corporate Credit Cards-TL	4,364,826	36	4,364,862
With Instalments	1,655,525	36	1,655,561
Without Instalments	2,709,301	-	2,709,301
Corporate Credit Cards-FC	6,501	-	6,501
With Instalments	-	-	-
Without Instalments	6,501	-	6,501
Overdraft Accounts-TL (Legal Entities)	985,557	-	985,557
Overdraft Accounts-FC (Legal Entities)	-	-	-
Total	7,736,160	10,568,143	18,304,303

		Medium and	
Prior Period	Short Term	Long Term	Total
Commercial loans with instalment – TL	1,147,802	10,429,698	11,577,500
Business Loans	1,170	176,736	177,906
Vehicle Loans	95,163	2,256,981	2,352,144
General Purpose Loans	1,051,469	7,995,981	9,047,450
Other	-	-	-
Commercial loans with instalment - Indexed to FC	-	109,730	109,730
Business Loans	-	7,579	7,579
Vehicle Loans	-	-	-
General Purpose Loans	-	102,151	102,151
Other	-	-	-
Commercial loans with instalment – FC	-	-	-
Business Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Corporate Credit Cards-TL	2,670,477	191	2,670,668
With Instalments	1,101,764	191	1,101,955
Without Instalments	1,568,713	-	1,568,713
Corporate Credit Cards-FC	3,537	-	3,537
With Instalments	-	-	-
Without Instalments	3,537	-	3,537
Overdraft Accounts-TL (Legal Entities)	836,380	-	836,380
Overdraft Accounts-FC (Legal Entities)	-	-	-
Total	4,658,196	10,539,619	15,197,815

f) Distribution of loans by users:

	Current Period	Prior Period
Public	1,686,191	1,974,740
Private	145,020,843	102,522,874
Total	146,707,034	104,497,614

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

#### g) Distribution of domestic and foreign loans:

	Current Period	Prior Period
Domestic Loans	145,849,516	103,816,710
Foreign Loans	857,518	680,904
Total	146,707,034	104,497,614

#### h) Loans granted to subsidiaries and associates:

	Current Period	Prior Period
Direct Loans Given to Subsidiaries and Associates	437,163	366,942
Indirect Loans Given to Subsidiaries and Associates	-	-
Total	437,163	366,942

#### i) Specific or non-performing loan (Stage 3) provisions for loans:

	Current Period	Prior Period
Loans with Limited Collectability	197,372	275,137
Loans with Doubtful Collectability	359,210	250,384
Uncollectible Loans	1,335,772	1,733,851
Total	1,892,354	2,259,372

#### j) Information on non-performing loans (Net):

j.1) Information on non-performing loans and restructured loans:

Group III	Group IV	Group V
Loans with Limited	Loans with Doubtful	Uncollectible
Collectability	Collectability	Loans
51,719	38,533	34,533
51,719	38,533	34,533
72,529	14,239	42,007
72,529	14,239	42,007
	Loans with Limited Collectability 51,719 51,719 72,529	Loans with Limited CollectabilityLoans with Doubtful Collectability51,71938,53351,71938,53372,52914,239

#### j.2) Movement of non-performing loans:

	Group III	Group IV	Group V
	Loans with Limited Collectability	Loans with Doubtful Collectability	Uncollectible Loans
Prior period end balance	448,493	390,670	2,486,219
Additions (+)	1,486,236	15,022	33,941
Transfers from other accounts of Non-performing (+)	-	1,265,449	939,862
Transfers to other accounts of Non-performing (-)	1,267,584	937,727	-
Collections (-)	310,354	252,097	802,825
Write-Offs (-)	50,967	-	403,858
Sold Portfolio (-) (*)	34	1,968	416,989
Corporate and Commercial Loans	4	1,587	60,510
Retail Loans	1	20	267,490
Credit Cards	29	361	88,989
Other	9,976	25,484	(31,057)
Current Period End Balance	315,766	504,833	1,805,293
Provision (-)	197,372	359,210	1,335,772
Net Balance on Balance Sheet	118,394	145,623	469,521

(\*) Non-performing loans amounting to TL 418,991 for which TL 390,257 of provision had been allocated, is sold for TL 115,221 during 2022 and after all sales procedures were completed, these non-performing loans have been written off from the portfolio.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

j) Information on non-performing loans (Net) (continued):

#### j.3) Information on foreign currency non-performing loans:

	Group III	Group IV	Group V
	Loans and Receivables	Loans and Receivables	Uncollectable
	with Limited	with Doubtful	Loans and
	Collectability	Collectability	Receivables
31 December 2022			
Current Period End Balance	92,224	3,070	99,092
Provision Amount (-)	64,461	1,354	72,617
Net Balance on Balance Sheet	27,763	1,716	26,475
31 December 2021			
Current Period End Balance	90,621	19,011	181,764
Provision Amount (-)	77,359	12,802	131,304
Net Balance on Balance Sheet	13,262	6,209	50,460

j.4) Information regarding gross and net amounts of non-performing loans with respect to user groups:

	Group III	Group IV	Group V
	Loans and Receivables with Limited	Loans and Receivables with Doubtful	Uncollectable Loans and
	Collectability	Collectability	Receivables
Current Period (Net)	·	¥	
Loans to Real Persons and Legal Entities (Gross)	315,766	504,833	1,805,293
Provision (-)	197,372	359,210	1,335,772
Loans to Real Persons and Legal Entities (Net)	118,394	145,623	469,521
Banks (Gross)	-	-	-
Provision Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	-
Provision Amount (-)	-	-	-
Other Loans and Receivables (Net)	-	-	-
Prior Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	448.493	390.670	2,486,219
Provision Amount (-)	275,137	250,384	1,733,851
Loans to Real Persons and Legal Entities (Net)	173,356	140,286	752,368
Banks (Gross)	_	-	-
Provision Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	-
Provision Amount (-)	-	-	-
Other Loans and Receivables (Net)	-	-	-

j.5) Information on interest accruals, rediscounts and valuation differences calculated for non-performing loans and their provisions:

	Group III	Group IV	Group V
	Loans with Limited Collectability	Loans with Doubtful Collectability	Uncollectable Loans
Current Period (Net)	699	83	7,659
Interest Accruals, Rediscounts and Valuation Differences	28,808	58,354	457,827
Provision Amount (-)	28,109	58,271	450,168
Prior Period (Net)	1,434	3,340	34,109
Interest Accruals, Rediscounts and Valuation Differences	45,534	52,087	573,512
Provision Amount (-)	44,100	48,747	539,403

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. **Explanations and Disclosures Related to the Assets (continued)**

#### 6. Information on loans: (continued)

#### k) Disclosures regarding the unregistered policy:

Loans that will be subject to write-off are applied for loans that are classified as 5 Group - Loans classified as Bad Debt and provided with life-long expected credit loss provision due to the debtor's default and there is no reasonable expectation of their recovery within the scope of TFRS 9 standard Write-off is an accounting practice and does not result in giving up the right on the receivable. Loans which are written-off do not affect the legal follow-up of the Parent Bank. Indicators are utilized concerning the absence of reasonable expectations regarding the recovery of loans. The write-off is examined on an incident basis with predefined criteria's and the following write-off criteria's are considered:

- The possibility of recovery is limited: Loans with low collateralization, limited collateral capability, limited assets that provide foreclosure collection, and less than expected cost income for collection are evaluated.

- Financial indicators: Financial indicators that show that the entire loan does not have the ability to recover, or that the monetary cost to be incurred due to lawsuit/prosecution to be filed is higher than the collection to be made, are evaluated.

- Long-term follow-up: Those who do not have reasonable collection expectations are evaluated in order to recover the loans that have been pursuing for a long time.

The following practices for the loans bank monitors, although the loans have been written-off by the Bank, cannot be different from its registered loans.

- a) The methods applied for legal collection of loans from debtors,
- b) Decisions to be subjected to the sale of non-performing loans,
- c) Decisions to waive the credit by waiving the loans.

Within the scope of TFRS 9, the deducted amount during the period is TL 454,825 (31 December 2021: TL 57,671) and its effect on NPL ratio is 0.30% (31 December 2021: 0.06%). The follow-up conversion rate, after deductions, is 1.76% (31 December 2021: 3.08%) in the current period non-performing loan figures, while the calculated rate including the loans deducted during the year is 2.06% (31 December 2021: 3.14%).

Current Period	Commercial	Consumer	Credit Cards	Total
Standard Loans	97,680,274	24,973,760	12,700,358	135,354,392
Loans Under Close Monitoring	4,788,391	4,857,667	1,706,584	11,352,642
Loans Under Follow Up	856,916	1,606,859	162,117	2,625,892
Total	103,325,581	31,438,286	14,569,059	149,332,926
12 Month Expected Credit Loss (Stage I) (-)	365,454	231,139	137,943	734,536
Significant Increase in Credit Risk (Stage II) (-)	1,775,605	385,520	257,466	2,418,591
Default (Stage III) (-)	590,043	1,173,192	129,119	1,892,354
Total	2,731,102	1,789,851	524,528	5,045,481
Net Credit Balance on Balance Sheet	100,594,479	29,648,435	14,044,531	144,287,445
Prior Period	Commercial	Consumer	Credit Cards	Total
Standard Loans	68,148,112	19,586,048	7,079,515	94,813,675
Loans Under Close Monitoring	4,206,564	4,389,801	1,087,574	9,683,939
Loans Under Follow Up	1,274,995	1,808,745	241,642	3,325,382
Total	73,629,671	25,784,594	8,408,731	107,822,996
12 Month Expected Credit Loss (Stage I) (-)	203,624	160,661	64,441	428,726
Significant Increase in Credit Risk (Stage II) (-)	1,091,318	209,746	50,833	1,351,897
Default (Stage III) (-)	849,940	1,221,062	188,370	2,259,372
Total	2,144,882	1,591,469	303,644	4,039,995

#### 1) Other explanations and disclosures:

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

1) Other explanations and disclosures: (continued)

The following is a reclassification of provision for impairment on loans by stage;

#### **Current Period**

	Standard Loans	Loans Under Close	Loans Under	
Commercial	(Stage 1)	Monitoring (Stage 2)	Follow Up (Stage 3)	Total
31 December 2021	203,624	1,091,318	849,940	2,144,882
Transfers;				
- Stage 1 to Stage 2	(8,312)	38,492	-	30,180
- Stage 1 to Stage 3	(1,438)	-	59,763	58,325
- Stage 2 to Stage 3	-	(26,383)	80,297	53,914
- Stage 2 to Stage 1	1,105	(7,514)	-	(6,409)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	283,428	606,714	629,176	1,519,318
Collections	(135,016)	(131,055)	(548,378)	(814,449)
Sold Portfolio	-	-	(47,297)	(47,297)
Write-offs	-	-	(452,651)	(452,651)
Currency differences	22,063	204,033	19,193	245,289
Total Expected Loss Provision - 31 December 2022	365,454	1,775,605	590,043	2,731,102

#### **Prior Period**

	Standard Loans	Loans Under Close	Loans Under	
Commercial	(Stage 1)	Monitoring (Stage 2)	Follow Up (Stage 3)	Total
31 December 2020	176,623	1,033,284	1,996,399	3,206,306
Transfers;				
- Stage 1 to Stage 2	(6,296)	17,266	-	10,970
- Stage 1 to Stage 3	(775)	-	24,630	23,855
- Stage 2 to Stage 3	-	(88,038)	90,252	2,214
- Stage 2 to Stage 1	3,960	(20,577)	-	(16,617)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	104,257	211,577	(874,935)	(559,101)
Collections	(101,505)	(326,605)	(239,832)	(667,942)
Sold Portfolio	-	-	(112,757)	(112,757)
Write-offs	-	-	(55,520)	(55,520)
Currency differences	27,360	264,411	21,703	313,474
Total Expected Loss Provision - 31 December 2021	203,624	1,091,318	849,940	2,144,882

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

1) Other explanations and disclosures: (continued)

#### **Current Period**

	Standard Loans	Loans Under Close	Loans Under	
Consumer	(Stage 1)	Monitoring (Stage 2)	Follow Up (Stage 3)	Total
31 December 2021	160,661	209,746	1,221,062	1,591,469
Transfers;				
- Stage 1 to Stage 2	(10,183)	58,020	-	47,837
- Stage 1 to Stage 3	(6,038)	-	272,728	266,690
- Stage 2 to Stage 3	-	(42,527)	285,430	242,903
- Stage 2 to Stage 1	7,548	(47,903)	-	(40,355)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	120,047	258,623	(377,532)	1,138
Collections	(40,896)	(50,439)	(36,569)	(127,904)
Sold Portfolio	-	-	(189,753)	(189,753)
Write-offs	-	-	(2,174)	(2,174)
Currency differences	-	-	-	-
Total Expected Loss Provision - 31 December 2022	231,139	385,520	1,173,192	1,789,851

#### **Prior Period**

Consumer	Standard Loans (Stage 1)	Loans Under Close Monitoring (Stage 2)	Loans Under Follow Up (Stage 3)	Total
31 December 2020	162,525	263,142	228,731	654,398
Transfers;				
- Stage 1 to Stage 2	(11,426)	52,675	-	41,249
- Stage 1 to Stage 3	(2,574)	-	71,107	68,533
- Stage 2 to Stage 3	-	(58,101)	114,361	56,260
- Stage 2 to Stage 1	4,100	(35,657)	-	(31,557)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	39,799	59,480	951,475	1,050,754
Collections	(31,763)	(71,793)	(23,338)	(126,894)
Sold Portfolio	-	-	(119,123)	(119,123)
Write-offs	-	-	(2,151)	(2,151)
Currency differences	-	-	-	-
Total Expected Loss Provision - 31 December 2021	160,661	209,746	1,221,062	1,591,469

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

1) Other explanations and disclosures: (continued)

#### **Current Period**

	Standard Loans	Loans Under Close	Loans Under	
Credit Cards	(Stage 1)	Monitoring (Stage 2)	Follow Up (Stage 3)	Total
31 December 2021	64,441	50,833	188,370	303,644
Transfers;				
- Stage 1 to Stage 2	(5,435)	104,931	-	99,496
- Stage 1 to Stage 3	(1,659)	-	62,282	60,623
- Stage 2 to Stage 3	-	(9,503)	48,019	38,516
- Stage 2 to Stage 1	13,394	(21,936)	-	(8,542)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	74,569	146,765	(53,220)	168,114
Collections	(7,367)	(13,624)	(50,885)	(71,876)
Sold Portfolio	-	-	(65,447)	(65,447)
Write-offs	-	-	-	-
Currency differences	-	-	-	-
Total Expected Loss Provision - 31 December 2022	137,943	257,466	129,119	524,528

#### **Prior Period**

	Standard Loans	Loans Under Close	Loans Under	
Credit Cards	(Stage 1)	Monitoring (Stage 2)	Follow Up (Stage 3)	Total
31 December 2020	54,298	63,826	68,943	187,067
Transfers;				
- Stage 1 to Stage 2	(5,019)	26,181	-	21,162
- Stage 1 to Stage 3	(1,490)	-	41,681	40,191
- Stage 2 to Stage 3	-	(19,857)	44,873	25,016
- Stage 2 to Stage 1	6,064	(18,256)	-	(12,192)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	15,726	12,638	92,696	121,060
Collections	(5,138)	(13,699)	-	(18,837)
Sold Portfolio	-	-	(59,823)	(59,823)
Write-offs	-	-	-	-
Currency differences	-	-	-	-
Total Expected Loss Provision - 31 December 2021	64,441	50,833	188,370	303,644

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 6. Information on loans: (continued)

#### 1) Other explanations and disclosures: (continued)

The fair value of collaterals of non-performing loans, capped with the respective outstanding loan balance as of 31 December 2022 is TL 842,665 (31 December 2021: TL 1,453,443).

#### The fair value of the collateral of non-performing loans that do not exceed the risk:

	Current Period	Prior Period
Mortgage	668,114	1,080,929
Vehicle	63,499	129,617
Cash	113	440
Other (*)	110,939	242,457
Total	842,665	1,453,443

(\*) Other amount includes Treasury backed and Portfolio guaranteed CGF guarantee amounting to TL 110,939 (31 December 2021: TL 242,457).

As of 31 December 2022, the fair value of the collaterals of the customers' total principal risk related to the loans under close monitoring that do not exceed the risk is TL 3,767,830 (31 December 2021: TL 3,742,470).

#### Fair value of the part of the collaterals of the closely monitored loans that do not exceed the risk:

	Current Period	Prior Period
Mortgage	3,182,343	3,171,659
Vehicle	466,367	328,721
Cash, Government Bonds	116,555	207,134
Other	2,565	34,956
Total	3,767,830	3,742,470

As of 31 December 2022 and 31 December 2021, the details of the commodities and real estates that the bank has acquired for disposal of credit receivables are as follows:

31 December 2022	Commercial	Consumer	Total
Residential, commercial or industrial properties	99,958	412	100,370
Other	-	-	-
Total	99,958	412	100,370
31 December 2021	Commercial	Consumer	Total
31 December 2021 Residential, commercial or industrial properties	<b>Commercial</b> 64,440	Consumer 1,493	<b>Total</b> 65,933

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 7. Information on financial assets measured at amortised cost:

a) a.1) Information on financial assets measured at amortised cost and subject to repurchase agreements:

	Current Period		Prie	Prior Period	
	TL	FC	TL	FC	
Equity Securities	-	-	-	-	
Bond, Treasury bill and similar investment					
securities	-	7,460,842	2,592,783	5,020,254	
Total	-	7,460,842	2,592,783	5,020,254	

a.2) Information on financial assets measured at amortised cost and given as collateral / blocked:

	Current Period		Prior Period	
	TL	FC	TL	FC
Equity Securities	-	-	-	-
Bond, Treasury bill and similar investment				
securities	19,897,126	-	3,025,653	2,970,779
Other	-	-	-	-
Total	19,897,126	-	3,025,653	2,970,779

Financial assets valued over their amortised cost classified as free warehouse TL 13,097,968 (31 December 2021: TL 5,942,231).

a.3) Information on government debt securities measured at amortised cost:

	Current Period	<b>Prior Period</b>
Government Bonds	40,455,936	19,551,700
Treasury Bills	-	-
Other Public Sector Debt Securities	-	-
Total	40,455,936	19,551,700

a.4) Information on financial assets measured at amortised cost:

	Current Period	Prior Period
Debt securities	40,455,936	19,551,700
Quoted on a Stock Exchange	40,455,936	19,551,700
Unquoted on a Stock Exchange	-	-
Impairment Provision (-)	-	-
Total	40,455,936	19,551,700

a.5) Movement of financial assets measured at amortised cost:

	Current Period	Prior Period
Balance at the Beginning of the Period	19,551,700	12,522,941
Foreign Currency Differences on Monetary Assets	2,524,109	841,915
Purchases During the Year (*)	20,808,138	8,203,718
Disposals Through Sales and Redemptions	(2,428,011)	(2,016,874)
Impairment Provision (-)	-	-
Closing Balance	40,455,936	19,551,700

(\*) Includes rediscount amounts.

#### 8. Information on associates (Net):

- a.1) Information on unconsolidated associates according to Communiqué on Preparing Banks' Consolidated Financial Statements and related Turkish Accounting Standard: None (31 December 2021: None).
- a.2) Information on the unconsolidated associates: None (31 December 2021: None).
- a.3) Information on the consolidated associates: None (31 December 2021: None).
- a.4) Information on sector information on consolidated associates: None (31 December 2021: None).
- a.5) Consolidated associates which are quoted on the stock exchange: None (31 December 2021: None).

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 9. Information on subsidiaries (Net):

#### a) Information on shareholders' equity of significant subsidiaries:

Subsidiaries do not use internal capital adequacy assessment approach.

		<b>TEB Yatırım</b>	
	TEB Faktoring	Menkul	TEB Portföy
	A.Ş.	Değerler A.Ş.	Yönetimi A.Ş.
Paid-in capital to be entitled for compensation after all creditors	50,000	28,794	10,000
Reserves	178,260	39,465	1,607
Net income for the period and prior period income	219,723	358,021	51,252
Income/loss recognized under equity in accordance with TAS	-	-	(16)
Leasehold improvements on operational leases (-)	2,974	284	1,799
Goodwill and intangible asset and the related deferred tax liability (-)	5,748	14,266	1,325
Total common equity tier 1 capital	439,261	411,730	59,719
Provisions	7,645	-	-
Equity	446,906	411,730	59,719

b) If there is any unconsolidated subsidiary, total equity amount that is lack of subjection to the reasonable justifications of non-consolidate and minimum capital requirement: None (31 December 2021: None).

- c) Information on the unconsolidated subsidiaries: None (31 December 2021: None).
- d) Information on the consolidated financial subsidiaries:

d.1) Information on the consolidated financial subsidiaries:

	Title	Address (City / Country)	The Bank's share percentage-If different sl voting percentage (%)	Other nareholders' share percentage (%)
1	TEB Faktoring A.Ş. TEB Yatırım Menkul Değerler A.S.	İstanbul/Turkey İstanbul/Turkey	100.00 96.62	3.38
$\frac{2}{3}$	TEB Portföy Yönetimi A.Ş.	İstanbul/Turkey	25.60	29.14

Explanations on the consolidated subsidiaries with the order as presented in the table above:

	Total Assets	Shareholders' Equity	Total Fixed Assets	Interest Income	Income on Marketable Securities Portfolio	Current Period Profit / Loss	Prior Period Profit / Loss (*)	Fair Value
1	7,424,890	447,983	10,827	984,801	-	208,685	54,321	-
2	1,486,272	426,280	7,524	209,804	-	153,417	105,250	-
3	96,167	62,843	6,334	8,126	87	38,853	18,042	-

(\*) These figures are shown per BRSA financial statements as of 31 December 2021.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 9. Information on subsidiaries (Net): (continued)

#### d.2) Information on consolidated subsidiaries:

	Current Period	Prior Period
Balance at the Beginning of the Period	115,986	115,986
Movements During the Period	-	-
Purchases	-	-
Bonus Shares Obtained	-	-
Share in Current Year Income	-	-
Sales	-	-
Revaluation Increase	-	-
Provision for Impairment	-	-
Balance at the End of the Period	115,986	115,986
Capital Commitments	-	-
Share Percentage at The End of The Period (%)	-	-

d.3) Sectoral information on the consolidated subsidiaries and the related carrying amounts:

	Current Period	Prior Period
Banks	-	-
Insurance Companies	-	-
Factoring Companies	43,417	43,417
Leasing Companies	-	-
Finance Companies	-	-
Other Financial Subsidiaries	72,569	72,569
Total	115,986	115,986

d.4) Consolidated subsidiaries quoted on the stock exchange: None (31 December 2021: None).

#### e) Information on non-financial subsidiaries that are not consolidated:

TEB ARF Teknoloji A.Ş. was established by the Bank with TL 50,000 paid-in capital and 100% ownership and was registered in the Trade Registry Gazette on 16 July 2020.

#### 10. Explanations on entities under common control (joint ventures):

a) Information on entities under common control (joint ventures):

Entities under common control (joint ventures)	Share of the Parent Bank (%)	Share of the Group (%)	Current Asset		Long-term Receivable	Profit	Loss
Bantaş Nakit ve Kıymetli Mal Taşıma	1						
ve Güvenlik Hizmetleri A.Ş.	0.1	33.3	208,653	96,559	45,178	540,764	(490,430)

b) Accounting method of the reasonable justification of unconsolidated in Joint Ventures that booked on the unconsolidated the Parent Bank's financial statements:

The Bank owns 0.1% but the Group owns 33.3% share of Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş. and it is presented as joint venture in financial statements however, it is carried by cost value since necessary requirements for consolidation is not met.

#### 11. Information on financial lease receivables (Net): None (31 December 2021: None).

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 12. Positive differences related to derivative financial assets for hedging purposes:

	Current Pe	Prior Period		
	TL	FC	TL	FC
Fair Value Hedge	-	-	-	_
Cash Flow Hedge	425,928	308,164	1,796,596	5,873
Foreign Net Investment Hedge	-	-	-	-
Total	425,928	308,164	1,796,596	5,873

In case of termination of the fair value hedge accounting, any adjustment to the book value of the hedging instrument calculated using the effective interest method under fair value hedge accounting is amortised through profit or loss to the financial asset price until the maturity of the asset.

According to cash flow hedges terminated by the Bank, accumulated valuation differences amounted TL 49,903 (31 December 2021: TL 60,244) is recorded under equity as of 31 December 2022. These amounts are transferred into income statement by considering maturity date of hedged items.

#### 13. Information on tangible assets:

	31 December 2021	Purchases	Sales	Other	31 December 2022
Cost:					
Real estate	117,940	631	(2,160)	114	116,525
Right of Use	1,003,493	452,710	(283,673)	-	1,172,530
Furniture, Furnishings, Office Machines and					
Other Securities	1,166,069	358,233	(43,856)	(65)	1,480,381
Total Cost	2,287,502	811,574	(329,689)	49	2,769,436
		Charge for			
	31 December 2021	the Period	Sales	Other	31 December 2022
Accumulated Depreciation:					
Real estate	58,477	3,430	(1,053)	49	60,903
Right of Use Depreciation	571,981	179,887	(144,748)	-	607,120
Furniture, Furnishings, Office Machines and					
Other Securities	741,540	149,116	(40,964)	-	849,692
Total Accumulated Depreciation	1,371,998	332,433	(186,765)	49	1,517,715
Net Book Value	915,504				1,251,721

a) The impairment provision set or cancelled in the current period according to the asset groups not individually significant but materially affecting the overall financial statements, and the reason and conditions for this: None.

b) Pledges, mortgages and other restrictions on the tangible fixed assets, expenses arising from the construction for tangible fixed assets, commitments given for the purchases of tangible fixed assets: None.

#### 14. Information on intangible assets:

	31 December 2021	Purchases	Sales	Other	31 December 2022
Cost:					
Other Intangible Assets	669,798	423,784	(42,310)	-	1,051,272
Total Cost	669,798	423,784	(42,310)	-	1,051,272
		Charge for			
	31 December 2021	the Period	Sales	Other	31 December 2022
Accumulated Depreciation:					
Other Intangible Assets	489,313	100,660	(94)	-	589,879
Total Accumulated Depreciation	489,313	100,660	(94)	-	589,879
Net Book Value	180,485				461,393

a) Disclosures for book value, description and remaining useful life for a specific intangible fixed asset that is material to the financial statements: None.

b) Disclosure for intangible fixed assets acquired through government grants and accounted for at fair value at initial recognition: None.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 14. Information on intangible assets: (continued)

- c) The method of subsequent measurement for intangible fixed assets that are acquired through government incentives and recorded at fair value at the initial recognition: None.
- d) Book value of intangible assets that are restricted or pledged in use: None.
- e) Amount of purchase commitments for intangible fixed assets: None.
- f) Information on revalued intangible assets according to their types: None.
- g) Amount of total research and development expenses recorded in income statement within the period if any: None.
- h) Positive or negative consolidation goodwill on entity basis: Not applicable for unconsolidated financial statements.
- i) Information on goodwill:

Following the publication of the BRSA's permission dated 10 February 2011 in the Official Gazette dated 12 February 2011 and numbered 27844, all rights by the termination of the legal personality of Fortis Bank A.Ş. The merger of two banks was realized through the transfer of receivables, liabilities and liabilities to the Bank in the form of ashes. The shareholders of Fortis Bank A.Ş., which was dismissed due to the merger, were given 1.0518 registered TEB shares for each share with a nominal value of TL 1 to be replaced with their existing shares. Since the enterprises subject to this merger are not controlled by the same person or persons before and after the business merger, the transaction has been evaluated within the scope of TFRS 3. In the merger, Fortis Bank A.Ş. has been identified as an acquired business and the fair value of the equity shares subject to the change as a result of the merger, as of 14 February 2011, is taken into account as the transferred price, and the difference between this value and the fair value of the identifiable net assets of Fortis Bank A.Ş. is recognized as goodwill.

j) Beginning and ending balance of the goodwill and movement on goodwill in the current period:

Current Period	Prior Period
421,124	421,124
-	-
-	-
421,124	421,124
	421,124

15. Information on investment properties: None (31 December 2021: None).

#### 16. Information on deferred tax asset:

- a) As of 31 December 2022, deferred tax asset computed on the temporary differences and reflected to the balance sheet is TL 1,599,145 (31 December 2021: TL 133,323). There are no tax exemptions or deductions over which deferred tax asset is computed.
- b) Temporary differences over which deferred tax asset is not computed and recorded in the balance sheet in prior periods: None.
- c) Allowance for deferred tax and deferred tax assets from reversal of allowance: None.
- d) Movement of deferred tax:

	Current Period	Prior Period
As of 1 January	133,323	632,912
Exchange Difference	-	(133)
Deferred Tax Income / (Expense)	1,632,910	(418,942)
Deferred Tax Accounted Under Equity	(167,088)	(80,514)
Deferred Tax Asset	1,599,145	133,323

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Assets (continued)

#### 16. Information on deferred tax assets: (continued)

After net off the net deferred tax asset is presented as deferred tax asset on the balance sheet and net deferred tax liability presented as deferred tax liability on balance sheet. The deferred tax income of TL 1,632,910 is stated under the tax provision in the income statement (31 December 2021: TL 418,942 expense). The portion of the deferred tax that is directly attributable to equity which is presented in the table below has been netted within the relevant accounts in the statement of shareholders' equity.

	Current Period	<b>Prior Period</b>
Financial Assets Fair Value Through Other Comprehensive Income	(282,402)	29,426
From hedge accounting	(12,097)	(138,725)
Actuarial gains and losses	127,411	28,785
Total	(167,088)	(80,514)

#### 17. Information on assets held for sale and discontinued operations:

	Current Period	Prior Period
Beginning of the Period Cost	65,933	112,859
Accumulated Depreciation at the Beginning of the Period (-)	-	-
Net Book Value	65,933	112,859
Opening Balance	65,933	112,859
Acquired	129,422	116,792
Disposed (-)	94,115	166,760
Impairment (-)	870	(3,042)
Depreciation Value (-)	-	-
Period End Cost	100,370	65,933
Period End Accumulated Depreciation (-)	-	-
Closing Net Book Value	100,370	65,933

As of 31 December 2022, the Bank has no assets related to discontinued operations (31 December 2021: None).

#### **18.** Information on other assets:

Other assets of the balance sheet amount to TL 8,416,885 (31 December 2021: TL 3,315,687) and do not exceed 10% of the total balance sheet excluding off-balance sheet commitments.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities

#### 1. a) Information on maturity structure of deposits:

#### a.1) Current Period:

		7 Day Call	Up to 1	1-3	3-6	6 Month-	1 Year	Accumulated	
	Demand	Accounts	Month	Months	Months	1 Year	and over	Deposits	Total
Saving Deposits	8,171,822	-	14,087,065	51,169,720	2,161,080	37,848	2,076,773	-	77,704,308
Foreign Currency Deposits	41,618,064	-	9,563,959	10,687,797	158,722	62,260	114,862	-	62,205,664
Residents in Turkey	39,578,012	-	9,079,292	10,025,022	145,626	58,115	108,559	-	58,994,626
Residents Abroad	2,040,052	-	484,667	662,775	13,096	4,145	6,303	-	3,211,038
Public Sector Deposits	1,022,181	-	8,529	568,611		-	-	-	1,599,321
Commercial Deposits	12,649,720	-	11,502,658	16,113,341	2,246,338	102,882	3,409,323	-	46,024,262
Other Institutions Deposits	599,846	-	126,746	756,087	90,788	22	451	-	1,573,940
Precious Metals Deposits	9,166,124	-	21,852	277,988	18,928	13,856	1,495	-	9,500,243
Bank Deposits	185,513	-	1,597,800	-	-	-	-	-	1,783,313
Central Bank of Turkey	-	-	-	-	-	-	-	-	-
Domestic Banks	8	-	-	-	-	-	-	-	8
Foreign Banks	185,505	-	1,597,800	-	-	-	-	-	1,783,305
Special Financial									
Institutions	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-
Total	73,413,270	-	36,908,609	79,573,544	4,675,856	216,868	5,602,904	-	200,391,051

Currency-protected deposit product, the operating rules of which is determined by the Ministry of Treasury and Finance and the CBRT, and which ensures that TL deposits are valued with interest rates and are protected against foreign currency exchange rates, started to be offered to bank customers as of the current accounting period reported. As of 31 December 2022, TL deposit amount includes TL 37,257,017 (31 December 2021: TL 1,034,667) deposits within this scope.

#### a.2) Prior Period:

		7 Day Call	Up to 1	1-3		6 Month-	1 Year	Accumulated	
	Demand	Accounts	Month	Months	Months	1 Year	and over	Deposits	Total
Saving Deposits	4,278,511	-	14,264,883	11,870,281	96,810	13,847	26,937	-	30,551,269
Foreign Currency Deposits	39,809,581	-	10,242,404	18,190,816	82,942	42,412	70,690	-	68,438,845
Residents in Turkey	37,585,962	-	9,783,843	17,651,543	69,065	31,523	63,345	-	65,185,281
Residents Abroad	2,223,619	-	458,561	539,273	13,877	10,889	7,345	-	3,253,564
Public Sector Deposits	623,121	-	12,318	181,742	-	-	-	-	817,181
Commercial Deposits	5,719,309	-	6,418,755	8,285,262	98,577	47	74,049	-	20,595,999
Other Institutions Deposits	249,537	-	43,734	1,044,713	143,065	89	427	-	1,481,565
Precious Metals Deposits	7,800,209	-	31,527	87,947	12,525	20,060	2,386	-	7,954,654
Bank Deposits	37,570	-	1,962,166	-	-	-	-	-	1,999,736
Central Bank of Turkey	-	-	-	-	-	-	-	-	-
Domestic Banks	1	-	-	-	-	-	-	-	1
Foreign Banks	37,569	-	1,962,166	-	-	-	-	-	1,999,735
Special Financial Institutions	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-
Total	58,517,838	-	32,975,787	39,660,761	433,919	76,455	174,489	-	131,839,249

b) Information on saving deposits under the guarantee of saving deposit insurance:

b.1) Saving deposits exceeding the limit of insurance:

i) Information on saving deposits under the guarantee of saving deposit insurance and exceeding the limit of saving deposit insurance (\*):

Saving Deposits	Under the Guara Insurance (*		Exceeding the Limit of Insurance (**)		
	Current Period	Prior Period	Current Period	Prior Period	
Saving Deposits	26,516,373	15,675,439	48,478,289	14,553,028	
Foreign Currency Saving Deposits	11,272,053	10,609,693	25,728,396	27,744,894	
Other Deposits in the Form of Saving Deposits	2,818,412	2,368,105	5,428,436	4,756,372	
Foreign Branches' Deposits under Foreign					
Authorities' Insurance	-	-	-	-	
Off-shore Banking Regions' Deposits under					
Foreign Authorities' Insurance	-	-	-	-	
Total	40,606,838	28,653,237	79,635,121	47,054,294	

(\*) Pursuant to the "Regulation Amending the Regulation on the Insured Deposit and Participation Funds and Premiums to be Collected by the Savings Deposit Insurance Fund" published in the Official Gazette dated 27 August 2022 and numbered 31936, all deposits and participation funds, excluding those belonging to official institutions, credit institutions and financial institutions in the presence of credit institutions, started to be insured. In this context, commercial deposits covered by the insurance amount to TL 5,370,596 and the relevant amount is not included in the note.

(\*\*) According to the BRSA's circular no 1584 dated on 23 February 2005, accruals are included in the saving deposit amounts.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities (continued)

- b) Information on saving deposits under the guarantee of saving deposit insurance: (continued)
  - b.1) Saving deposits exceeding the limit of insurance: (continued)
  - ii) Deposit of real persons not under the guarantee of saving deposit insurance:

	<b>Current Period</b>	<b>Prior Period</b>
Foreign Branches' Deposits and Other Accounts	1,336,331	956,353
Deposits of Controlling Shareholders and Their Close Families	4,182,430	2,749,556
Deposits of Chairman and Members of the Board of Directors and Their Close		
Families	91,901	81,965
Deposits Obtained Through Illegal Acts Defined in the 282 <sup>nd</sup> Article of the 5237		
Numbered Turkish Criminal Code Dated September 26, 2004.	-	-
Saving Deposits in Banks Established in Turkey Exclusively for Off-shore Banking		
Activities	-	-

#### 2. Information on derivative financial liabilities:

a) Negative differences related to derivative financial liabilities held-for-trading:

	Current Period		Prior Perio	d
	TL	FC	TL	FC
Forward Transactions	93,782	34,238	1,360,622	19,529
Swap Transactions	2,665,390	156,043	2,503,569	104,698
Futures Transactions	-	-	-	124
Options	142,470	405,697	131,168	39,467
Other	-	-	-	-
Total	2,901,642	595,978	3,995,359	163,818

#### 3. Information on funds borrowed and debt securities issued:

a) Information on banks and other financial institutions:

	Current Period		Prior Peri	iod
	TL	FC	TL	FC
Funds Borrowed from Central Bank of Turkey	-	-	-	-
From Domestic Banks and Institutions	637,353	74,613	602,162	47,194
From Foreign Banks, Institutions and Funds	-	10,461,448	-	14,948,409
Total	637,353	10,536,061	602,162	14,995,603

As of 31 December 2022, the Bank has no borrowings from its related parties (31 December 2021: TL 6,057,725).

b) Explanation on maturity analysis of borrowings:

	Current Period		Prior Peri	od
	TL	FC	TL	FC
Short-term	594,357	1,759,038	427,665	6,718,722
Medium and long-term	42,996	8,777,023	174,497	8,276,881
Total	637,353	10,536,061	602,162	14,995,603

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities (continued)

#### 3. Information on funds borrowed and debt securities issued: (continued)

#### c) Information on debt securities issued:

	Current Period		Prior Period	
	TL	FC	TL	FC
Bank Bonds	-	-	1,194,525	-
Treasury Bills	-	-	-	-
Total	-	-	1,194,525	-

#### 4. Funds provided through repurchase transactions:

Information on funds provided through repurchase transactions:

	Current Period		Prior Period	
	TL	FC	TL	FC
From Domestic Transactions	-	1,084,154	3,839,747	-
Financial Institutions and Organizations	-	1,084,154	3,839,747	-
Other Institutions and Organizations	-	-	-	-
Individuals	-	-	-	-
From Foreign Transactions	-	5,706,506	-	5,001,962
Financial Institutions and Organizations	-	5,706,506	-	5,001,962
Other Institutions and Organizations	-	-	-	-
Individuals	-	-	-	-
Total		6,790,660	3,839,747	5,001,962

## 5. Other external funding payables which exceed 10% of the balance sheet total (excluding off-balance sheet commitments) and the breakdown of these which constitute at least 20% of grand total:

Other foreign sources item of the balance sheet is TL 12,156,788 (31 December 2021: TL 9,207,463) and does not exceed 10% of the total balance sheet.

#### 6. Explanation on financial lease obligations (Net):

With the "TFRS 16 Leases" standard which became effective as of 1 January 2020, the difference between the operating lease and financial lease has been removed and the lease transactions are started to be recognized under "Tangible Fixed Assets" as an asset (tenure) and under "Liabilities from Leasing" as a liability. As of 31 December 2022, the Bank has TL 695,894 (31 December 2021: TL 564,489) liabilities from Leasing amount.

#### 7. Negative differences table of derivative financial liabilities for hedging purposes:

	Current Period		Prior Period	
	TL	FC	TL	FC
Fair Value Hedge	-	-	-	-
Cash Flow Hedge	69,613	-	326,410	4,201
Foreign Net Investment Hedge	-	-	-	-
Total	69,613	-	326,410	4,201

In case the fair value hedge accounting is terminated, any adjustment made to the book value of the hedged financial instrument determined by using the effective interest method within the scope of fair value hedge accounting is amortised through profit or loss until the maturity of the financial instrument.

As of 31 December 2022, there are accumulated valuation differences of TL 49,903 (31 December 2021: TL 60,244) under equity as of 31 December 2022. This amount is spread over the remaining terms of the hedged items by the Bank and transferred to the income statement.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities (continued)

#### 8. Information on provisions:

- a) Foreign exchange provision on the foreign currency indexed loans and financial lease receivables: There are no provision on the foreign currency indexed loans that is offset from the loans on the balance sheet (31 December 2021: None).
- b) The specific provisions provided for indemnifies non-cash loans or expected credit loss for non-cash loans:

	Current Period	<b>Prior Period</b>
Stage 1	163,475	67,930
Stage 2	389,419	233,196
Stage 3	133,621	44,434
Total	686,515	345,560

c) Liabilities on unused vacation, bonus, health, employee termination benefits:

As of 31 December 2022, the Bank received TL 27,856 (31 December 2021: TL 15,377) allowance for unused vacation, TL 1,252,858 (31 December 2021: TL 483,683) employee termination benefits and TL 798,153 (31 December 2021: TL 249,805) related to the premiums to be paid to bank personnel and TL 1,887 (31 December 2021: None) provision of other personnel expenses reflected the to the "Provisions for Employee Rights" account in the financial statements.

#### c.1) Termination benefits:

In determining the liability, the Bank makes use of independent actuaries and makes assumptions on issues such as discount rate, employee turnover rate and future salary increases. These assumptions are reviewed annually:

	31 December 2022	31 December 2021
Discount rate (%)	10.60	20.01
Estimated inflation rate (%)	7.48	16.03
Salary increase rate over inflation rate (%)	1.00	1.00
Movement of employee termination benefits		

**Current Period Prior Period** As of 1 January 483,683 286,464 211.585 27.651 Current service cost Interest cost 94.016 40.455 Reductions and payments 9,637 8,134 Actuarial loss / (gain) 505,183 159,604 Compensations paid (51, 246)(38,625) 1,252,858 Total 483,683

#### c.2) Retirement Benefits:

The employees who have joined the Bank as a consequence of the merger of the Parent Bank and Fortis Bank are members of the "Pension Fund Foundation" established in accordance with the Social Security Law No.506, provisional Article No.20.

The liabilities described in the Retirement Fund Section 3 No. XVI "Explanations on Liabilities related to Rights of Employees" which may arise during the transfer have been calculated by the actuary based on the principles of the related regulation, whereas the liabilities in connection with other social rights and benefits which will not be undertaken by the SSI after the transfer have been calculated by the actuary based on TAS 19 principles. The Bank is not required to provide any provisions for any technical or actual deficit in the financial statements based on the actuarial report prepared as of 31 December 2022 and 31 December 2021. Since the Bank has no legal rights to carry the economic benefits arising from repayments of Pension Funds and/or decreases in future contributions at present value; no asset has been recognized in the balance sheet.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **II.** Explanations and Disclosures Related to the Liabilities (continued)

#### 8. Information on provisions: (continued)

- c) Liabilities on unused vacation, bonus, health, employee termination benefits: (continued)
  - c.2) Retirement Benefits: (continued)

Within the frame of the assumptions determined;

Period Based Pension and Health Obligations:	31 December 2022	31 December 2021
Net Present Value of Transferrable Retirement Liabilities	(2,265,564)	(1,450,105)
Net Present Value of Transferrable Retirement and Health Contributions	653,404	397,240
General Administration Expenses	(22,656)	(14,501)
Present Value of Pension and Medical Benefits Transferable to SSF (1)	(1,634,816)	(1,067,366)
Fair Value of Plan Assets (2)	5,915,152	3,607,657
Asset Surplus over Transferable Benefits ((2)-(1)=(3))	4,280,336	2,540,291
Non-Transferable Benefits (4)	(1,138,155)	(960,056)
Asset Surplus over Total Benefits ((3)-(4))	3,142,181	1,580,235

As of 31 December 2022 and 31 December 2021, the distribution of the fair value of the total assets of the Pension Fund is as follows:

	31 December 2022	31 December 2021
Bank placements	1,792,939	3,368,742
Tangible assets	199,608	121,397
Government Bonds and Treasury Bills, Funds and Rediscount Interest Income	3,483,749	-
Other	438,856	117,518
Total	5,915,152	3,607,657

Actuarial assumptions used in the calculation of liabilities excluding the period-based liabilities according to TAS 19 are as follows:

	31 December 2022 31 D	ecember 2021
Discount rates	10.60%	20.01%
Inflation expectations	7.48%	16.03%

As of 31 December 2022, health inflation is assumed to be 20% (31 December 2021: 20%) above inflation. It is assumed that the general wage increase and SSI ceiling increase rates will be 25% and 39.9%, respectively, for the year 2022 and wage increases for the following years will be 1% above inflation, and the SSI ceiling increase will be at the same rate as inflation. The CSO 2001 (31 December 2021: CSO 2001) Female/Male mortality table is used to represent expected death (mortality) rates both before and after retirement.

#### d) Information on other provisions:

	Current Period	Prior Period
Provision for Non-Cash Loans	686,515	345,560
Provision for Legal Cases	133,257	79,842
Provision for Promotions of Credit Cards and Banking Services	10,677	17,562
Other	447,548	32,939
Total	1,277,997	475,903

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities (continued)

#### 8. Information on provisions: (continued)

#### d) Information on other provisions: (continued)

The following table is represented reconciliation on the provision for impairment of non-cash loans;

Current Period	Standard Loans	Loans Under Close Monitoring	Loans Under Follow Up	
	(Stage I)	(Stage II)	(Stage III)	Total
31 December 2021	67,930	233,196	44,434	345,560
Transfers;				
- Stage 1 to Stage 2	(5,046)	29,766	-	24,720
- Stage 1 to Stage 3	(307)	-	217,440	217,133
- Stage 2 to Stage 3	-	(655)	173,847	173,192
- Stage 2 to Stage 1	-	-	-	-
- Stage 3 to Stage 2	223	(5,819)	-	(5,596)
Transferred within the period	109,436	81,401	(296,647)	(105,810)
Collections	(17,885)	(18,611)	(5,453)	(41,949)
Exchange differences	9,124	70,141	-	79,265
<b>Total Expected Loss Provision 31 December 2022</b>	163,475	389,419	133,621	686,515

		Loans Under		
Prior Period	Standard Loans (Stage I)	Close Monitoring (Stage II)	Loans Under Follow Up (Stage III)	Total
31 December 2020	58,241	165,265	87,824	311,330
Transfers;				
- Stage 1 to Stage 2	(1,178)	6,565	-	5,387
- Stage 1 to Stage 3	(67)	-	914	847
- Stage 2 to Stage 3	-	(1,576)	41,347	39,771
- Stage 2 to Stage 1	-	-	-	-
- Stage 3 to Stage 2	734	(2,554)	-	(1,820)
Transferred within the period	14,255	84,776	(43,567)	55,464
Collections	(16,332)	(95,551)	(51,654)	(163,537)
Exchange differences	12,277	76,271	9,570	98,118
Total Expected Loss Provision 31 December 2021	67,930	233,196	44,434	345,560

#### 9. Explanations on taxes payable:

a) Information on tax provision:

The Bank's corporate tax liability is TL 1,528,149 as of 31 December 2022 (31 December 2021: None). As of 31 December 2022, the Bank's total tax and premium debt is TL 1,964,235 (31 December 2021: TL 240,411).

b) Information on current tax liability:

	Current Period	<b>Prior Period</b>
Corporate Tax Payable	1,528,149	-
Taxation on Securities	69,692	48,920
Property Tax	3,907	2,875
Banking Insurance Transaction Tax (BITT)	142,813	83,489
Foreign Exchange Transaction Tax	10,779	31,498
Value Added Tax Payable	33,915	16,497
Other (*)	66,307	30,362
Total	1,855,562	213,641

(\*) Others include income taxes deducted from wages amounting to TL 53,943 (31 December 2021: TL 25,799) and stamp taxes payable amounting to TL 6,784 (31 December 2021: TL 2,061).

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities (continued)

#### 9. Explanations on taxes payable: (continued)

c) Information on premiums:

	Current Period	Prior Period
Social Security Premiums-Employee	77,659	11,566
Social Security Premiums-Employer	25,786	12,598
Bank Social Aid Pension Fund Premium-Employee	-	-
Bank Social Aid Pension Fund Premium-Employer	-	-
Pension Fund Membership Fees and Provisions-Employee	-	-
Pension Fund Membership Fees and Provisions-Employer	-	-
Unemployment Insurance-Employee	1,949	977
Unemployment Insurance-Employer	3,279	1,629
Other	-	-
Total	108,673	26,770

- d) Explanations on deferred tax liabilities, if any: The Group does not have any deferred tax liability as of 31 December 2022 (31 December 2021: None).
- **10.** Information on fixed assets payables related to activities held and discontinued for sale: None (31 December 2021: None).
- 11. Explanations on the number of subordinated loans the Bank used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any:

The Bank was issued Subordinated debt instrument on 5 November 2018, which has two Call Dates: falling on the fifth anniversary notes and the Interest Payment Date falling thereafter amounting USD 210 million with the final maturity of 10 years. The interest rate of the issuance is 10.40% per annum and will be continued at the end of the 5th year with an annual interest rate of 6 months Libor + 7.32% after the first early redemption date. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

The Bank, aligned its Board of Directors' decision dated 8 May 2012, had issued a debt instrument as T2 Capital Subordinated debt instrument with a value of USD 65 million on 14 May 2012 and the debt instrument was redeemed on 14 May 2019 with the decision of the Board of Directors and upon the approval of Banking Regulation and Supervision Agency (BRSA). On 14 May 2019, the Bank issued a subordinated debt security with amount of 60 million EURO with the final maturity of 10 years, with no call till the 5th anniversary of the notes. The Notes have two Call Dates, falling on the fifth anniversary notes and the Interest Payment Date falling thereafter. The interest rate of the issuance is six months Euribor + 7.10% annually. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

On 20 July 2012, the Bank had issued a debt instrument of EUR 100 million as T2 capital and the debt instrument was redeemed on 22 July 2019 after the decision of the relevant Board of Directors and the approval of the BRSA. On 22 July 2019, the Bank issued a subordinated debt security with amount of 100 million EURO, with the final maturity of 10 years, with no call till 5th anniversary of the notes. The Notes have two Call Dates, falling on the fifth anniversary notes and the Interest Payment Date falling thereafter. The interest rate of the issuance is six months Euribor + 7.10% annually. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

The Bank issued subordinated debt instrument, which has early redemption right on 27 June 2023, with the final maturity of 10 years in the amount of EUR 125 million in 27 June 2018. The interest rate of the issuance is 6-month Euribor + 5.10% per annum. The "Tier 2 capital" was provided by BNP Paribas Fortis SA/NV.

The above mentioned four subordinated loans are utilized in-line with the "loan capital" definition of BRSA and will positively affect the capital adequacy ratio of the Bank as well as utilizing long term funding.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Liabilities (continued)

## 11. Explanations on the number of subordinated loans the Bank used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any: (continued)

Information on subordinated loans:

	Current Period		<b>Prior Period</b>	
	TL	FC	TL	FC
Debt Instruments to be Included in Additional Capital Calculation	-	-	-	-
Subordinated Loans	-	-	-	-
Subordinated Debt Instruments	-	-	-	-
Debt Instruments to be Included in the Contribution Capital				
Calculation	-	9,708,218	-	7,239,036
Subordinated Loans	-	-	-	-
Subordinated Debt Instruments	-	9,708,218	-	7,239,036
Total	-	9,708,218	-	7,239,036

	Current P	Current Period		eriod
	TL	FC	TL	FC
From Domestic Banks	-	-	-	-
From Domestic Other Institutions	-	-	-	-
From Foreign Banks	-	9,708,218	-	7,239,036
From Other Foreign Institutions	-	-	-	-
Total	-	9,708,218	-	7,239,036

#### 12. Information on shareholders' equity:

a) Presentation of paid-in capital:

	Current Period	Prior Period
Common Stock	2,204,390	2,204,390
Preferred Stock	-	-

b) Paid-in capital amount, explanation as to whether the registered share capital system is applicable at the Bank if so amount of registered share capital ceiling:

Capital System	Paid-in Capital	Ceiling
Registered Capital System	2,204,390	-

c) Information on share capital increases, their sources and other information on increased capital shares in current period: None.

d) Information on share capital increases from revaluation funds: None.

- e) Capital commitments in the last fiscal year and at the end of the following period, the general purpose of these commitments and projected resources required to meet these commitments: None.
- f) Indicators of the Bank's income, profitability and liquidity for the previous periods and possible effects of these future assumptions on the Bank's equity due to the uncertainty of these indicators:

The income diversified with various business line and related channels/products/sectors, supported with different projects result a sustainable and relatively non-volatile profitability. Besides, interest rate, currency rate and liquidity risk under control are testing with various simulation and this test prevents the risks of effect. The profitability of the Bank is followed up and estimated by the Bank's Planning and Performance Management in short, medium and long term. It is also reported to Asset-Liability Committee and other related organs. As result, current and future negative effect on equity is not occurred and expected.

g) Information on privileges given to stocks representing the capital: None.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **II.** Explanations and Disclosures Related to the Liabilities (continued)

#### 12. Information on shareholders' equity: (continued)

#### h) Information on marketable securities valuation differences:

	Current Period		Prior Pe	eriod
	TL	FC	TL	FC
From Associates, Subsidiaries, and Entities Under Common				
Control (Joint Vent.)	-	-	-	-
Valuation Difference	773,937	(82,686)	(21,997)	(177,639)
Foreign Exchange Difference	-	-	-	-
Total	773,937	(82,686)	(21,997)	(177,639)

13. Information on minority interests: None (31 December 2021: None).

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Off-Balance Sheet Items

#### 1. Information on off-balance sheet liabilities:

a) Nature and amount of irrevocable loan commitments:

	Current Period	Prior Period
Commitments for Credit Card Expenditure Limits	22,073,226	12,007,806
Used Guarantee Loan Allocation Commitments	11,657,703	7,173,859
Forward Assets Trading Commitments	7,231,850	11,251,216
Payment Commitment for Cheques	2,776,761	2,135,381
Tax and Fund Liabilities from Export Commitments	127,411	51,363
Commitments for Promotions Related with Credit Cards and Banking		
Activities	2,141	5,797
Other Irrevocable Commitments	369,349	873,254
Total	44,238,441	33,498,676

b) Possible losses and commitments related to off-balance sheet items:

The Bank, within the context of banking activities, undertakes certain commitments, consisting of loan commitments, letters of guarantee, acceptance credits and letters of credit.

b.1) Non-cash loans including guarantees, acceptances, financial guarantee and other letters of credits:

	Current Period	Prior Period
Letters of Credit	15,650,244	10,343,834
Bank Acceptances	23,623	33,680
Other Commitments	7,350,992	5,663,908
Other Contingencies	2,207,625	1,396,766
Total	25,232,484	17,438,188

b.2) Guarantees, surety ships, and similar transactions:

	Current Period	Prior Period
Guarantee Letters	17,249,510	13,828,475
Advance Guarantee Letters	6,944,286	3,937,404
Guarantee Letters Given for Customs	961,508	662,089
Temporary Guarantee Letters	1,517,892	616,871
Other Guarantee Letters	3,361,690	2,050,686
Total	30,034,886	21,095,525

#### c) c.1) Total amount of non-cash loans:

	Current Period	<b>Prior Period</b>
Non-cash Loans Given Against Achieving Cash Loans	3,362,152	2,051,917
With Maturity of One Year or Less Than One Year	469,739	328,711
With Maturity of More Than One Year	2,892,413	1,723,206
Other Non-Cash Loans	51,905,218	36,481,796
Total	55,267,370	38,533,713

For non-cash loans amounting to TL 253,300 (31 December 2021: TL 240,978) followed in off-balance sheet accounts, which are not compensated and turned into cash, TL 133,621 (31 December 2021: TL 44,434) third stage expected loss provision has been made. In addition, TL 163,475 (31 December 2021: TL 67,930) Stage 1, TL 389,419 (31 December 2021: TL 233,196) Stage 2 TFRS 9 expected loss provision have been made.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Off-Balance Sheet Items (continued)

### 1. Information on off-balance sheet liabilities: (continued)

c.2) Information on sectoral risk breakdown of non-cash loans:

		Current Period				Prior Period			
	TL	(%)	FC	(%)	TL	(%)	) FC	(%)	
Agricultural	119,802	0.86	52,460	0.13	26,762	0.32	8,145	0.03	
Farming and raising livestock	114,335	0.82	52,460	0.13	25,289	0.30	8,145	0.03	
Forestry	-	-	-	-	-	-	-	-	
Fishery	5,467	0.04	-	-	1,473	0.02	-	-	
Manufacturing	6,237,580	44.71	19,941,531	48.27	3,015,251	35.59	12,659,113	42.11	
Mining and Quarry	335,419	2.40	782,573	1.89	162,871	1.92	656,530	2.18	
Production	5,692,150	40.80	19,137,263	46.32	2,730,960	32.24	11,937,958	39.71	
Electricity, Gas and Water	210,011	1.51	21,695	0.05	121,420	1.43	64,625	0.21	
Construction	1,862,922	13.35	7,618,827	18.44	1,333,966	15.75	5,512,742	18.34	
Services	5,571,367	39.93	12,033,878	29.13	3,914,534	46.21	9,281,790	30.88	
Wholesale and Retail Trade	3,209,837	23.01	3,599,235	8.71	2,244,993	26.50	3,625,225	12.06	
Hotel and Restaurant Services	229,190	1.64	121,394	0.29	128,509	1.52	451,138	1.50	
Transportation and									
Communication	864,851	6.20	1,064,592	2.58	507,134	5.99	888,727	2.96	
Financial Institutions	419,562	3.01	1,521,563	3.68	400,544	4.73	1,056,623	3.51	
Real Estate and Renting	422,995	3.03	3,717,166	9.00	412,861	4.87	2,191,885	7.29	
Self- employment Services	405,832	2.91	2,009,031	4.86	202,745	2.39	1,067,378	3.55	
Education Services	5,975	0.04	745	0.00	5,272	0.06	595	0.00	
Health and Social Services	13,125	0.09	152	0.00	12,476	0.15	219	0.00	
Other	160,435	1.15	1,668,568	4.04	181,019	2.14	2,600,391	8.65	
Total	13,952,106	100.00	41,315,264	100.00	8,471,532	100.00	30,062,181	100.00	

c.3) Information on Stage I and Stage II non-cash loans:

#### **Current Period**

	Stag	e I	Stage II	
Non-Cash Loans	TL	FC	TL	FC
Letters of Guarantee	9,027,387	18,132,753	409,458	2,465,288
Bank Acceptances	-	23,623	-	-
Letters of Credit	-	15,632,222	-	18,022
Endorsements	-	-	-	-
Underwriting Commitments	-	-	-	-
Factoring Commitments	-	-	-	-
Other Commitments and Contingencies	4,326,186	5,043,356	189,075	-
Total	13,353,573	38,831,954	598,533	2,483,310

#### **Prior Period**

	Stag	Stage I	L	
Non-Cash Loans	TL	FC	TL	FC
Letters of Guarantee	6,576,177	12,912,708	482,202	1,124,438
Bank Acceptances	-	33,680	-	-
Letters of Credit	-	10,333,813	-	10,021
Endorsements	-	-	-	-
Underwriting Commitments	-	-	-	-
Factoring Commitments	-	-	-	-
Other Commitments and Contingencies	1,353,507	5,521,330	59,646	126,191
Total	7,929,684	28,801,531	541,848	1,260,650

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Off-Balance Sheet Items (continued)

#### 2. Information related to derivative financial instruments:

	Derivative Transactions According to Purposes				
	Trading		Hedgi	ng	
	Current Period	Prior Period	Current Period	Prior Period	
Types of Trading Transactions					
Foreign Currency Related Derivative Transactions (I):	228,974,961	149,362,128	-	-	
Forward Transactions	43,058,781	26,910,085	-	-	
Swap Transactions	126,894,040	114,361,290	-	-	
Futures Transactions	4,145,296	806,991	-	-	
Option Transactions	54,876,844	7,283,762	-	-	
Interest Related Derivative Transactions (II):	80,543,010	29,272,626	-	-	
Forward Rate Transactions			-	-	
Interest Rate Swap Transactions	72,607,050	23,197,546	-	-	
Interest Option Transactions	7,935,960	6,075,080	-	-	
Futures Interest Transactions	-	-	-		
Marketable Securities Call-Put Options (III)	-	-	-		
Other Trading Derivative Transactions (IV)	1,395,731	2,084,252	-	-	
A. Total Trading Derivative Transactions (I+II+III+IV)	310,913,702	180,719,006	-		
Types of Hedging Transactions					
Fair Value Hedges	-	-	-		
Cash Flow Hedges	-	-	19,489,643	29,455,518	
Net Investment Hedges	-	-	-		
B. Total Hedging Related Derivatives	-	-	19,489,643	29,455,518	
Total Derivative Transactions (A+B)	310,913,702	180,719,006	19,489,643	29,455,518	

Related to agreements of forward transactions and options; the information based on the type of forward and options transactions are disclosed separately, specified with related amounts, type of agreement, purpose of transaction, nature of risk, strategy of risk management, hedging relationship, possible effects on the Bank's financial position, timing of cash flows, reasons of unrealized transactions which previously projected to be realized, income and expenses that could not be linked to income statement in the current period because of the agreements:

Forward foreign exchange and swap transactions are based on protection from interest and currency fluctuations. According to TAS, they do not qualify as hedging instruments and are remeasured at fair value.

i) Derivative Instruments for Fair Value Hedging Purposes:

As of 31 December 2022, the Bank has no derivative instruments for hedging purposes.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Off-Balance Sheet Items (continued)

#### 2. Information related to derivative financial instruments: (continued)

ii) Derivative instruments for cash flow hedge purposes:

The Bank has applied cash flow hedge accounting by matching its swap portfolio with total notional amounting to TL 19,489,643 (31 December 2021: TL 29,455,518) and 1-90 days of maturity deposit portfolio together with selected borrowing portfolio. TL 376,592 (31 December 2021: TL 374,849 credit) credit accounted for under equity is presented after deducting its deferred tax effect of TL 94,148 (31 December 2021: TL 82,051 debit) debit in the financial statements.

	Cur	<b>Current Period</b>			rior Period	
		Fair Value			Fair V	alue
	Nominal	Asset	Liability	Nominal	Asset	Liability
Cross currency swaps	10,604,665	533,642	68,920	4,195,454	-	145,122
Interest rate swaps	8,884,978	200,450	693	25,260,064	1,802,469	185,489
Total	19,489,643	734,092	69,613	29,455,518	1,802,469	330,611

#### 3. Credit derivatives and risk exposures on credit derivatives: None.

#### 4. Explanations on contingent liabilities and assets:

- a.1) The Bank's share in contingent liabilities arising from entities under common control (joint ventures) together with other venture: None.
- a.2) Share of entity under common control (joint ventures) in its own contingent liabilities: None.
- a.3) The Bank's contingent liabilities resulting from liabilities of other ventures in entities under common control (joint ventures): None.
- b) Accounting and presentation of contingent assets and liabilities in the financial statements:
  - b.1) Contingent assets are accounted for if probability of realization is almost certain. If probability of realization is high, then it is explained in the footnotes: As of 31 December 2022, there are no contingent assets that need to be explained (31 December 2021: None).
  - b.2) A provision is made for contingent liabilities, if realization is probable and the amount can be reliably determined. If realization is remote or the amount cannot be determined reliably, then it is explained in the footnotes. The Bank has provided provision amounting to TL 133,257 (31 December 2021: TL 79,842) for various lawsuits filed by various individuals and institutions with high probability of occurrence and cash outflow. This amount is presented under "Other Provisions" in the financial statements.

#### 5. Custodian and intermediary services:

The Bank provides trading and safe keeping services in the name and account of third parties, which are presented in the statement of Off-Balance Accounts.

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Off-Balance Sheet Items (continued)

#### 6. The information on the Bank's rating by the international rating introductions (\*):

TEB maintained its position as one of the most highly rated banks in Turkey. As of 31 December 2022, TEB's ratings were as follows:

#### **Moody's Investor Services:**

b3
b1
B3
NP
B1
NP
Stable

#### **Fitch Ratings:**

B-
В
Negative
В
В
Negative
AA (tur)
Stable
b-
b-

(\*) Ratings above are not performed based on the "Communiqué for Authorization and Activities of Rating Institutions" published by the Capital Markets Board.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Statement of Income

#### 1. Explanations on Interest Income

a) Information on interest income on loans:

	Current Period		Prior Peri	od
	TL	FC	TL	FC
Interest Income on Loans (*)				
Short Term Loans	11,846,684	935,198	5,273,365	307,573
Medium- and Long-Term Loans	8,710,805	715,586	5,813,984	292,761
Interest on Loans Under Follow-Up	237,239	1,869	162,289	-
Premiums Received from Resource Utilization Support Fund	-	-	-	-
Total	20,794,728	1,652,653	11,249,638	600,334

(\*) Includes fees and commissions obtained from cash loans amounting to TL 594,372 (31 December 2021: TL 236,001).

b) Information on interest income on banks:

	Current	Current Period		od
	TL	FC	TL	FC
The Central Bank of Turkey	-	2,728	-	-
Domestic Banks	104,125	1,102	127,625	299
Foreign Banks	18,736	68,107	7,351	(2,643)
Branches and Head Office Abroad	-	-	-	-
Total	122,861	71,937	134,976	(2,344)

c) Information on interest income on marketable securities portfolio:

	Current ]	Period	Prior Per	riod
	TL	FC	TL	FC
Financial Assets at Fair Value Through Profit or Loss	355,260	41,958	218,551	39,211
Financial Assets at Fair Value Through Other Comprehensive Income	1,572,493	143,655	623,466	86,248
Financial Assets at Amortised Cost	9,685,167	412,273	1,976,013	163,971
Total	11,612,920	597,886	2,818,030	289,430

As stated in note VII of Section Three, there are CPI indexed bonds in the securities portfolios of the Bank, whose fair value difference is reflected in other comprehensive income and measured at amortised cost. These securities are valued and accounted for using the effective interest method based on the real coupon rates, the reference inflation index on the issue date, and the index calculated by taking into account the estimated inflation rate. The reference indices used in the calculation of the actual coupon payment amounts of these securities are created according to the CPI of two months prior. The Bank determines the estimated inflation rate in parallel with this. The estimated inflation rate used is updated during the year when deemed necessary. At the end of the year, the actual inflation rate is used.

d) Information on interest income on associates and subsidiaries:

	Current Period	Prior Period
Interest Received from Subsidiaries and Associates	96,363	59,915

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Statement of Income (continued)

#### 2. Explanations on Interest Expense

a) Information on interest expense on funds borrowed (\*):

	Current Period		Prior Per	iod
	TL	FC	TL	FC
Banks				
The Central Bank of Turkey	-	-	-	-
Domestic Banks	123,329	2,598	66,540	1,187
Foreign Banks	-	1,068,991	-	578,580
Branches and Head Office Abroad	-	-	-	-
Other Financial Institutions	-	-	-	-
Total	123,329	1,071,589	66,540	579,767

(\*) Includes fees and commission expenses of cash loans amounting to TL 29,270 (31 December 2021: TL 32,784).

b) Information on interest expense on associates and subsidiaries:

	Current Period	Prior Period
Interest Expenses to Associates and Subsidiaries	8,102	2,219

c) Information on interest expenses on securities issued:

	Currei	Prior	r Period	
	TL	FC	TL	FC
Interest expense on securities issued	200,253	-	451,610	-
Total	200,253	-	451,610	-

d) Distribution of interest expenses on deposits based on maturity of deposits:

Current Period		Time Deposits						
	_					More		
	Demand	Up to 1	Up to 3	Up to 6	Up to 1	than 1	Accumulated	
Account Name	Deposits	Month	Months	Months	Year	Year	Deposits	Total
TL								
Bank Deposits	-	196,667	-	-	-	-	-	196,667
Saving Deposits	3	2,459,509	4,821,061	202,314	6,839	142,374	-	7,632,100
Public Sector Deposits	-	11,264	99,366	-	-	-	-	110,630
Commercial Deposits	-	1,292,034	2,407,712	378,873	2,625	217,654	-	4,298,898
Other Deposits	-	25,129	322,756	36,027	5	67	-	383,984
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	3	3,984,603	7,650,895	617,214	9,469	360,095	-	12,622,279
FC								
Foreign Currency Deposits	21	36,629	632,661	5,019	435	476	-	675,241
Bank Deposits	-	1,118	-	-	-	56	-	1,174
7 Days Call Accounts	-	-	-	-	-	-	-	-
Precious Metal Deposits	-	-	2,098	212	-	-	-	2,310
Total	21	37,747	634,759	5,231	435	532	-	678,725
Grand Total	24	4,022,350	8,285,654	622,445	9,904	360,627	-	13,301,004

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Statement of Income (continued)

#### 2. Explanations on Interest Expense (continued)

d) Distribution of interest expenses on deposits based on maturity of deposits: (continued)

Prior Period		Time Deposits						
Account Name	Demand Deposits	Up to 1 Month	Up to 3 Months	Up to 6 Months	Up to 1 Year	More than 1 year	Accumulated Deposits	Total
TL								
Bank Deposits	-	530,239	-	-	-	-	-	530,239
Saving Deposits	-	2,441,873	1,930,253	16,305	1,718	4,864	-	4,395,013
Public Sector Deposits	-	7,155	32,401	431	-	-	-	39,987
Commercial Deposits	-	871,809	1,107,802	30,705	1,168	5,673	-	2,017,157
Other Deposits	-	11,728	156,674	34,829	10	36	-	203,277
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	-	3,862,804	3,227,130	82,270	2,896	10,573	-	7,185,673
FC								
Foreign Currency Deposits	-	6,357	73,489	272	189	994	-	81,301
Bank Deposits	-	22	-	-	-	10	-	32
7 Days Call Accounts	-	-	-	-	-	-	-	-
Precious Metal Deposits	-	1	3	1	12	2	-	19
Total	-	6,380	73,492	273	201	1,006	-	81,352
Grand Total	-	3,869,184	3,300,622	82,543	3,097	11,579	-	7,267,025

#### 3. Information on dividend income:

	Current Period	<b>Prior Period</b>
Financial Assets at Fair Value through Profit or Loss	6,938	-
Financial Assets at Fair Value Through Other Comprehensive Income	799	3,503
Other	8,106	2,933
Total	15,843	6,436

#### 4. Information on trading profit / loss:

Current Period	Prior Period
164,797,770	120,063,152
521,452	288,642
36,030,295	29,594,889
128,246,023	90,179,621
162,856,207	122,061,119
582,055	354,989
39,265,564	32,356,721
123,008,588	89,349,409
-	<b>164,797,770</b> 521,452 36,030,295 128,246,023 <b>162,856,207</b> 582,055 39,265,564

(1) Includes exchange rate fluctuations of hedging transactions net profit of TL 383,991 (31 December 2021: TL 1,501,025 profit), derivative financial instruments exchange rate changes in profit accounts amounting to TL 180,352 (31 December 2021: TL 134,704 loss) net exchange income.

#### 5. Information on other operating income:

Other operating income of the Bank mainly consists of all transaction costs collected from clients and disposal of assets.

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Statement of Income (continued)

#### 6. Provision expenses of banks for loans and other receivables:

a) Expected Credit Losses and Other Provisions:

	<b>Current Period</b>	Prior Period
Expected Credit Losses	1,782,264	(30,956)
12-Month Expected Credit Losses (Stage 1)	373,222	9,689
Significant Increase in Credit Risk (Stage 2)	948,743	(281,107)
Credit-Impaired (Stage 3)	460,299	240,462
Impairment Provisions for Securities	-	-
Financial Assets at Fair Value Through Profit or Loss	-	-
Financial Assets at Fair Value Through Other Comprehensive Income	-	-
Impairment Provision Related to Investments in Associates, Subsidiaries and Joint		
Ventures	-	-
Associates	-	-
Subsidiaries	-	-
Joint Ventures	-	-
Other <sup>(1)</sup>	399,926	1,572
Total	2,182,190	(29,384)

<sup>(1)</sup> Includes the remaining provision amounting to TL 5,423 (31 December 2021: TL 17,149).

#### 7. Information on other operating expenses:

	Current Period	<b>Prior Period</b>
Reserve for Employee Termination Benefits <sup>(1)</sup>	315,238	76,240
Bank Social Aid Fund Deficit Provision	-	-
Impairment Expenses of Fixed Assets	-	-
Depreciation Expenses of Fixed Assets	332,433	263,610
Impairment Expenses of Intangible Assets	-	-
Impairment Expense of Goodwill	-	-
Amortization Expenses of Intangible Assets	100,660	80,011
Impairment for Investments Accounted with Equity Method	-	-
Impairment Expenses of Assets to Be Disposed	870	(3,042)
Depreciation Expenses of Assets to Be Disposed	-	-
Impairment Expenses of Assets Held for Sale and Discontinued Operations	-	-
Other Operating Expenses	2,450,022	1,348,802
Leasing Expenses on TFRS 16 Exceptions	71,653	40,339
Maintenance Expenses	88,129	41,680
Advertisement Expenses	164,192	85,635
Other Expenses	2,126,048	1,181,148
Loss On Sales of Assets	5,859	6,878
Other <sup>(2)</sup>	780,910	471,171
Total	3,985,992	2,243,670

(1) The provision for employment termination benefits is included in the personnel expenses item in the financial statements.

(2) Includes other premiums and expenses paid to the Savings Deposit Insurance Fund amounting to TL 355,328 (31 December 2021: TL 219,692) and other taxes and fees paid in the amount of TL 278,243 (31 December 2021: TL 208,932).

#### 8. Information on profit loss before continuing and discontinued operations before tax:

- a) The portion of the profit before tax amounting to TL 20,187,353 (31 December 2021: TL 6,852,393) consists of net interest income, while TL 2,251,416 (31 December 2021: TL 1,385,256) consists of net fee and commission income; total operating expenses amount to TL 7,634,674 (31 December 2021: TL 3,998,510).
- b) Explanations on discontinued operations profit loss: None.

#### 9. Information on tax provision for continuing and discontinued operations:

a) As of 31 December 2022, current tax expense from continuing operations is TL 5,323,264 (31 December 2021: TL 166,686 expense) and net deferred tax income is TL 1,632,910 (31 December 2021: TL 418,942 expense), and there is no current income/expense from discontinued operations (31 December 2021: None).

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **IV.** Explanations and Disclosures Related to the Statement of Income (continued)

#### 9. Information on tax provision for continuing and discontinued operations: (continued)

b) Deferred tax income on temporary differences resulted from continued operations is TL 1,632,910 (31 December 2021: TL 418,942 net deferred tax expense).

#### c) Tax reconciliation:

	Current Period	Prior Period
Profit before taxes	14,880,958	2,498,526
Additions	405,061	55,825
Non-allowable expenses	80,982	55,825
Other	324,079	-
Deductions	(524,602)	(211,838)
Dividend income	(13,266)	(5,083)
Effect of different tax rate	(511,336)	(122,357)
Other		(84,398)
Taxable Profit/(Loss)	14,761,417	2,342,513
Corporation tax rate	%25	%25
Calculated Tax	3,690,354	585,628
Prior year tax correction	-	-
Tax charge	3,690,354	585,628

#### 10. Information on net profit / loss of continuing and discontinued operations:

Net profit of the Bank from the activities carried out as of 31 December 2022 is TL 11,190,604 (31 December 2021: TL 1,912,898) and as of 31 December 2022, there is no net profit from discontinued operations (31 December 2021: None).

#### 11. The explanations on net income/loss for the period:

- a) The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the complete understanding of the Bank's performance for the period: None (31 December 2021: None).
- b) Effect of changes in accounting estimates on income statement for the current and, if any, for subsequent periods: None (31 December 2021: None).
- c) Profit/ loss attributable to minority interest: None (31 December 2021: None).

## 12. If the other items in the income statement exceed 10% of the income statement total accounts amounting to at least 20% of these items:

	Current Period	Prior Period
Other Fees and Commissions Received		
Card fees and commissions	2,377,251	1,338,493
Insurance commissions	358,057	257,476
Transfer commissions	182,361	84,292
General limit revision commissions	135,442	82,751
Fund management fees	112,139	55,944
Settlement expense provision, eft, swift, agency commissions	93,557	48,655
Early closing commissions	37,112	24,368
Other	286,100	226,506
Total	3,582,019	2,118,485
Other Fees and Commissions Given		
Credit Cards Commissions and Fees	1,535,783	824,306
Commission and Fees Paid to Correspondent Banks	113,935	49,243
Settlement Expense Provision, Eft, Swift Commissions	50,031	33,486
Other	214,473	142,451
Total	1,914,222	1,049,486

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **IV.** Explanations and Disclosures Related to the Statement of Income (continued)

#### 13. Fees for Services Received from Independent Auditor / Independent Audit Firm:

The fee for services for the reporting period regarding the services received from the independent auditor or independent audit firm in accordance with the decision of the POA dated 26 March 2021 is given in the table below. These fees include the fees for services rendered to the Bank's domestic subsidiaries and unconsolidated non-financial partnerships.

(Thousand TL amounts excluding VAT)	<b>Current Period</b>	<b>Prior Period</b>
Independent audit fee for the reporting period	8,522	5,345
Fees for tax advisory services	-	-
Fee for other assurance services	263	119
Fees for services other than independent audit	437	135
Total	9,222	5,599

#### V. Explanations and Disclosures Related to Statement of Changes in Shareholders' Equity

- a) The effect of changes in the fair value of financial assets at fair value through profit or loss is recognized in the "Marketable Securities Valuation Differences" account under the equity. The relevant amount increased by TL 1,172,875 in 2022 (31 December 2021: TL 141,097 decreased) and change effect to deferred tax is TL 281,988 (31 December 2021: TL 29,548).
- b) Increase in cash flow risk hedging items:

The Bank uses interest rate and cross currency swaps for reducing cash flow risk arising from short term deposit and borrowing. In this context, the effective portion is accounted for under equity in "Hedging Funds" account. The related amount increased by TL 1,743 in 2022 (31 December 2021: TL 658,228 increased) and the effect of this change to deferred tax is TL 12,097 (31 December 2021: TL 138,725).

c) Explanations on profit distribution:

It has been resolved in the Ordinary General Assembly dated 28 March 2022 of the Bank, TL 1,912,898 that constitutes the 2021 net balance sheet profit shall be transferred to the Extraordinary Reserves after setting aside, in accordance with the proposal in the resolution of the Board of Directors, TL 95,645 as Legal Reserves, TL 1.56 (full TL) as profit distributed to the holders of the founder jouissance certificates.

Profit appropriation will be resolved in the General Assembly meeting which has not been conducted as of the date of the accompanying financial statements are authorized for issue.

#### VI. Explanations and Disclosures Related to Statement of Cash Flows

## 1. The effect of the other items stated in the cash flow statement and the change in exchange rates on cash and cash equivalents:

"Other items" amounting to TL 2,417,951 (31 December 2021: TL 5,051,190) in "Operating profit before changes in operating assets and liabilities" consists of fees and commissions paid and other expenses except for leasing expenses, reserve for employee termination benefits, depreciation charges and taxes paid.

The "net increase in other liabilities" item in the "change in assets and liabilities subject to banking activities" amounting to TL 3,142,817 (31 December 2021: TL 5,358,059 increase) consists of various liabilities, other foreign sources and changes in money markets. "Net decrease in other assets" item amounting to TL 7,262,911 (31 December 2021: TL 9,886,311 decrease) consists of changes in blocked reserve requirements, miscellaneous receivables and other assets.

"Other" item amounting to TL 423,784 (31 December 2021: TL 117,925) included in "Net cash flow from investment activities" consists of cash outflows for intangible assets received in the current period.

The effect of the change in foreign exchange rate on cash and cash equivalents includes the foreign exchange rate difference resulting from the conversion of foreign currency cash and cash equivalents to TL at the beginning and end of monthly the period has been realized as TL 3,764,592 for the year 2022 (31 December 2021: TL 2,128,152).

## NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VI. Explanations and Disclosures Related to Statement of Cash Flows (continued)

#### 2. Cash and cash equivalents at the beginning and end of periods:

The reconciliation of the components of cash and cash equivalents, accounting policies used to determine these components, the effect of any change made in accounting principle in the current period, the recorded amounts of the cash and cash equivalent assets at the balance sheet and the recorded amounts in the cash flow statement:

Beginning of the Period	Current Period	Prior Period
Cash	19,904,616	10,125,205
Cash in TL/Foreign Currency	7,473,318	2,331,352
Central Bank – Unrestricted amount	12,202,866	7,605,582
Other	228,432	188,271
Cash Equivalents	11,422,605	13,949,334
Banks	11,422,605	7,771,334
Money Market Placements	-	6,178,000
Total Cash and Cash Equivalents	31,327,221	24,074,539
End of the Period	Current Period	Prior Period
Cash	25,644,055	19,904,616
Cash in TL/Foreign Currency	10,757,014	7,473,318
Central Bank – Unrestricted amount	14,326,200	12,202,866
Other	560,841	228,432
Cash Equivalents	16,382,880	11,422,605
Banks	8,782,880	11,422,605
Money Market Placements	7,600,000	-
Total Cash and Cash Equivalents	42,026,935	31,327,221

#### VII. Explanations and Disclosures Related to Risk Group of the Bank

## 1. Volume of related party transactions, income and expense amounts involved and outstanding loan and deposit balances:

Balance sheet items and income/expense items of previous periods are presented as of 31 December 2021.

a) Current Period:

Subsidiaries, Associates and Entities Under CommonDirect and IndirectRisk Group Involving The BankControl (Joint Vent.)Shareholders of the Bank						s Included sk Group
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans						
Balance at Beginning of Period	366,942	1,436	188,387	389,230	1,717,546	129,424
Balance at End of Period	437,163	2,934	257,375	1,118,603	1,213,006	93,918
Interest and Commission Income	96,363	46	2,940	4,290	163,137	402

Direct and indirect shareholders of the Group balance above includes TL 257,375 and other entities included in the risk group balance above includes TL 45,447 placement in "Banks".

b) Prior Period:

Risk Group Involving The Bank	Subsidiaries, As Entities Under Control (Join	r Common	Direct and Shareholders of		Other Entities in the Ris	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans						
Balance at Beginning of Period	345,966	778	71,698	438,193	741,973	89,477
Balance at End of Period	366,942	1,436	188,387	389,230	1,717,546	129,424
Interest and Commission Income	59,915	34	4,838	3,333	54,971	316

Direct and indirect shareholders of the Bank balance above includes TL 188,387 and other entities included in the risk group balance above includes TL 812,103 placement in "Banks".

# NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VII. Explanations and Disclosures Related to Risk Group of the Bank (continued)

## 1. Volume of related party transactions, income and expense amounts involved and outstanding loan and deposit balances: (continued)

c) c.1) Information on deposits belonging to the risk group of the Bank:

	Subsidiaries, Ass	sociates and				
	Entities Under	Common	Direct and	Indirect	Other Entitie	s Included
Risk Group Involving The Bank	Control (Join	t Vent.)	Shareholders of	of the Bank	in the Ri	sk Group
	Current	Prior	Current	Prior	Current	Prior
Deposit	Period	Period	Period	Period	Period	Period
Balance at Beginning of Period	256,276	31,575	4,577,873	5,596,710	1,263,224	1,281,302
Balance at End of Period	41,131	256,276	5,686,882	4,577,873	1,332,483	1,263,224
Interest on Deposits	8,102	2,219	268,540	423,573	215,240	110,248

c.2) Information on forward transactions, option contracts and other similar contracts with the risk group of the Bank:

Risk Group Involving The Bank	Subsidiaries, Assoc Entities Under Co Control (Joint V	ommon	Direct and Shareholders		Other Entities in the Rist	
	Current	Prior	Current	Prior	Current	Prior
	Period	Period	Period	Period	Period	Period
Financial Assets at Fair Value						
Through Profit or Loss						
Beginning of Period	-	-	36,494,649	18,396,561	729,855	284,453
End of Period	-	-	58,227,206	36,494,649	2,322,171	729,855
Total Profit/Loss	-	-	(1,227,922)	(521,049)	1,676,472	(63,701)
Hedging Transactions Purposes						
Beginning of Period	-	-	9,575,676	10,139,721	-	-
End of Period	-	-	16,690,868	9,575,676	-	-
Total Profit/Loss	-	-	1,368,711	421,932	-	-

d) As of 31 December 2022, the total amount of remuneration and benefits provided for the senior management of the Bank is TL 124,282 (31 December 2021: TL 67,901).

#### VIII. Explanations on the Bank's Domestic Branches, Agencies and Branches Abroad and Off-shore Branches

#### 1. Explanations on the Bank's domestic branches, agencies and branches abroad and off-shore branches:

	Numbers	Employees			
Domestic branches	444	8,650			
Rep-offices abroad		-	Country		
-				Total Assets	Caj
Branches abroad	4	73	Cyprus	2,676,856	20,

Off-shore branches

## 2. Explanation on the Subject in Case the Bank Opens or Closes a Branch or Representation Office in Turkey and Abroad, and Changes Its Organization Significantly:

The Bank closed 9 branches in 2022, 2 branches were opened during the year.

### NOTES AND EXPLANATIONS TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IX. Explanations and Disclosures Related to Subsequent Events

On 4 November 2022, in order to be taken over by the Turkish Economy Bank A.Ş., of the 71,626,000 registered shares in the capital of TEB Finansman A.Ş., (i) 61,300,800 shares owned by BNP Paribas Personal Finance S.A. and (ii) 10,325,200 shares owned by TEB Holding A.Ş., a Share Transfer Agreement was signed between BNP Paribas Personal Finance S.A., TEB Holding and Türk Ekonomi Bankası A.Ş. It was announced with the material event disclosure on 16 January 2023 that the said transaction is within the scope of intra-group restructuring and that the applications/information from the Banking Regulation and Supervision Agency and the Competition Authority regarding the share transfer were made and the necessary approvals were obtained. In this context, the acquisition of all (100%) shares of TEB Finansman A.Ş. by Türk Ekonomi Bankası A.Ş. and the share transfer transaction was carried out on 23 January 2023, and Türk Ekonomi Bankası A.Ş. became the sole shareholder of TEB Finansman A.Ş.

With the Board Decision of the BRSA dated 31 January 2023, in accordance with the Regulation on Measurement and Evaluation of Banks' Capital Adequacy, in the calculation of the amount subject to credit risk, it has been decided to find the TL equivalents of the foreign currency items with the CBRT foreign exchange buying rate of 30 December 2022 instead of the CBRT's foreign exchange buying rate of 31 December 2021, and to update the SME and retail limits.

With the Communiqué Amending the Tax Procedure Law General Communiqué (line no. 537) with line number 547 published in the Official Gazette dated 14 January 2023 and numbered 32073, the procedures and principles of the law articles that allow the revaluation of immovable and depreciable economic assets have been restated. Accordingly, the Bank will be able to revaluate the immovables in its balance sheet and its depreciable economic assets, provided that the conditions in the Tax Procedure Law Provisional Article 32 and Reiterated Article 298/ç are met. Thus, corporate tax can be paid by calculating the new depreciation expenses of real estate and depreciable economic assets after revaluation.

On 6 February 2023, an earthquake, which the epicenter was Kahramanmaraş occurred and struck 10 provinces. Developments regarding the effects of earthquakes on the Bank's operations and financial situation are evaluated by our Bank.

The Law numbered 7438 on Social Security and General Health Insurance and the Law numbered 375 on the Amendment of the Decree Law numbered 375, which includes the regulation on the Retirement Age Victims (EYT), entered into force after being published in the Official Gazette No. 32121, dated 3 March 2023. Although this issue is considered as a non-adjusting event after the reporting period within the scope of TAS 10 Events After the Reporting Period, studies on measuring the impact on the operations and financial position of the Bank are still in progress.

### SECTION SIX

#### OTHER EXPLANATIONS

#### I. Other Explanations on Activities of the Bank

None.

### SECTION SEVEN

#### **INDEPENDENT AUDITOR'S REPORT**

#### I. Explanations on the Independent Auditor's Report

The unconsolidated financial statements of the Bank were audited by DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. and the independent auditor's report dated 10 March 2023 is presented preceding the financial statements.

#### II. Other Footnotes and Explanations Prepared by Independent Auditors

None.

### **SECTION 5- CONSOLIDATED FINANCIAL STATEMENTS**

PUBLICLY ANNOUNCED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES FOR THE PERIOD FROM 1 JANUARY TO 31 DECEMBER 2022 (CONVENIENCE TRANSLATION OF PUBLICLY ANNOUNCED CONSOLIDATED FINANCIAL STATEMENTS AND AUDITOR REPORT ORIGINALLY ISSUED IN TURKISH)

#### TÜRK EKONOMİ BANKASI A.Ş. AND ITS SUBSIDIARIES

PUBLICLY ANNOUNCED CONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES FOR THE YEAR FROM 1 JANUARY TO 31 DECEMBER 2022 WITH INDEPENDENT AUDITOR'S REPORT

#### (CONVENIENCE TRANSLATION OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH)

### **INDEPENDENT AUDITOR'S REPORT**

To the General Assembly of Türk Ekonomi Bankası A.Ş.

#### A) Report on the Audit of the Financial Statements

#### 1) Opinion

We have audited the financial statements of Türk Ekonomi Bankası AŞ (the "Bank") and its consolidated subsidiaries ("the Group"), which comprise the consolidated balance sheet as at 31 December 2022, and the consolidated statement of income, consolidated statement of income and expense items accounted for under shareholders' equity, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended and, notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of 31 December 2022, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with "the Banking Regulation and Supervision Agency (BRSA) Accounting and Reporting Regulations" including the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" published in the Official Gazette dated 1 November 2006 with No.26333, and other regulations on accounting records of banks published by the Banking Regulation and Supervision Board and circulars and pronouncements published by BRSA and provisions of Turkish Accounting Standards (TAS) for the matters not legislated by the aforementioned regulations.

### 2) Basis for Opinion

We conducted our audit in accordance with, "Regulation on Independent Audit of Banks" published by the BRSA in the Official Gazette No. 29314 dated 2 April 2015 and Standards of Independent Auditing ("SIA"), which is a part of the Turkish Auditing Standards published by the Public Oversight and Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the *Code of Ethics for Independent Auditors* ("Code of Ethics") published by the POA, together with the ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion

### 3) Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How the matter was addressed in the audit
Impairment of loans determined within the framework of TFRS 9 Financial Instruments Standard ("TFRS 9")	
	As part of our audit work, the following procedures were performed : We assessed and tested the design, implementation and operating effectiveness of key controls applied by the Group with respect to classification of loans and determination and calculation of impairments. Our information system experts have also participated to perform these procedures. We have assessed and analysed the relevant contract terms to assess management's accounting policy and classification of the instrument for selected samples. We have performed loan review procedures on selected samples of loans and receivables with the objective of identifying whether the loss event had occurred and whether the provision for impairment has been recognized in a timely manner within the framework of the provisions of the relevant legislation. We have tested relevant inputs and assumption used by the management in each stage of the expected credit loss calculation by considering whether the inputs and assumptions appear reasonable, the relationship between the assumptions and whether the assumptions are interdependent and internally consistent, whether the assumptions appropriately reflect current market information and collections, and whether the assumptions appear reasonable when considered collectively with other assumptions, including those for othe same accounting estimates and those for other accounting estimates. We have tested historical loss data to validate the completeness and accuracy of key parameters.
Related explanations relating to the impairment of loans and receivables are presented in Section 5 Note I.6.	appropriate segments of assets which share credit risk characteristics and whether the historical loss rates were incurred under economic conditions representative of those that may exist during the assets' exposure periods.

	We tested the application of the model to the relevant inputs and the mathematical integrity of each stage of the expected credit loss calculation. Based on our discussions with the Group
	management, we evaluated whether the key assumptions and other judgements underlying the estimations of impairments were reasonable.
	We assessed expected credit losses determined based on individual assessment per the Group's policy by means of supporting data and evaluated appropriateness via communications with the Group management.
	Our specialists are involved in all procedures related to models and assumptions.
	We have reviewed disclosures made within the TFRS 9 framework in the financial statements of the Group with respect to loans and receivables and related impairment provisions.
Pension fund obligations	
Defined benefit pension plan that the Group provides to its employees is managed by Fortis Bank AŞ Mensupları Emekli Sandığı ("Plan") which is established by the 20th provisional article of the Social Security Law numbered 506 (the "Law").	Our audit work included the following procedures: We involved internal experts (actuary) in our audit team to evaluate the assumptions used in the calculation of the pension obligations and the appropriateness of the estimates.
As disclosed in the Section III Note XVII to the consolidated financial statements, the Plan is composed of benefits which are subject to	It has been tested whether the plan assets meet plan obligations in accordance with the methods and assumptions used.
transfer to the Social Security Foundation ("SSF") as per the Social Security Law no.5510 provisional article 20, and other social rights and pension benefits provided by the Group that are	In addition, reconciliations and tests were carried out through sampling of the accuracy of the data provided to the Group's actuary.
not transferable to the SSF. The Council of Ministers has been authorized to determine the transfer date. Following the transfer, the funds and the institutions that employ the funds' members will cover the non-transferable social rights and pension benefits provided under the Plan even if it is included in foundation voucher.	We have assessed whether there is a significant change in the actuarial assumptions, methods, legal regulations and legislation used in the calculations and whether the assumptions are reasonable.
As of 31 December 2022, the Group's transferrable liabilities are calculated by an independent actuary using the actuarial assumptions regulated by the Law, and in accordance with the Decision of the Council of Ministers announced in the Official Gazette dated 15 December 2006 and No.26377. The valuation	

of the Plan liabilities requires judgment in determining appropriate assumptions such as defining the transferrable social benefits, discount rates, salary increases, inflation levels, demographic assumptions, and the impact of changes in the Plan. Management uses expert opinion of the independent actuary in assessing uncertainties related to these underlying assumptions and estimates. As described in Section V Note II.8.c2 considering the subjectivity of key judgments and assumptions, plus the uncertainty around the transfer date and basis of the transfer calculation given the fact that the technical interest rate is prescribed under the Law, we considered this as a key audit matter.	
Information technologies audit	
The Group and its finance functions are dependent on the IT-infrastructure for the continuity of its operations, and the demand for technology-enabled business services is rapidly growing in the Group and its subsidiaries. Controls over reliability and continuity of the electronic data processing are within the scope of the information systems internal controls audit. The reliance on information systems within the Group means that the controls over access rights, continuity of systems, privacy and integrity of the electronic data are critical and found to be key area of focus as part of our risk-based scoping.	<ul> <li>Procedures within the context of our information technology audit work:</li> <li>We identified and tested the Group's controls over information systems as part of our audit procedures.</li> <li>Information generation comprise all layers of information systems (including applications, networks, transmission systems and database). The information systems controls tested are categorized in the following areas:</li> <li>Security Management</li> <li>Change Management</li> <li>Data Center and Network Operations</li> <li>We selected high-risk areas as, database logging and change management control activities, to prevent and detect whether accesses to financial data had been identified in a timely manner.</li> <li>We tested the accesses and logging controls underlying all applications that have direct or indirect impacts on financial data generation.</li> <li>Automated controls and integration controls were tested to underly and detect changes and accesses in the process of financial data generation.</li> <li>We also tested the appropriateness and accuracy of the information produced by the entity and information used in controls reports as inputs to</li> </ul>

our controls and outputs generated by the IT components.
• Finally, we understood and tested the controls over database, network, application and operating system layers of applications.

### 4) Responsilibities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Group Management is responsible for the preparation and fair presentation of the financial statements in accordance with the BRSA Accounting and Reporting Regulations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### 5) Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and SIA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the regulation on "Independent Auditing of Banks" published in the Official Gazette dated 2 April 2015 with No. 29314 and SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### B) Other Responsibilities Arising From Regulatory Requirements

In accordance with paragraph four of the Article 402 of the Turkish Commercial Code No. 6102 ("TCC"), nothing has come to our attention that may cause us to believe that the Group's set of accounts for the period 1 January - 31 December 2022 does not comply with TCC and the provisions of the Bank's articles of association in relation to financial reporting.

In accordance with paragraph four of the Article 402 of TCC, the Board of Directors provided us all the required information and documentation with respect to our audit.

The engagement partner on the audit resulting in this independent auditor's report is Yaman Polat.

Additional paragraph for convenience translation to English

BRSA Accounting and Reporting Regulations explained in detail in Section 3 differ from International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board with respect to the application of inflation accounting. Accordingly, the accompanying consolidated financial statements are not intended to present fairly the financial position, results of operations, changes in equity and cash flows of the Group in accordance with IFRS.

### DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş. Member of **DELOITTE TOUCHE TOHMATSU LIMITED**

Yaman Polat Partner

İstanbul, 10 March 2023

#### CONSOLIDATED FINANCIAL REPORT OF TÜRK EKONOMİ BANKASI A.Ş. AS OF FOR THE YEAR ENDED 31 DECEMBER 2022

Address	: Saray Mahallesi Sokullu Caddesi No:7/A – 7/B Ümraniye 34768 - İstanbul
	•
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Website	: www.teb.com.tr
E-mail	: <u>yatirimciiliskileri@teb.com.tr</u>

The consolidated financial report for the year-end period, prepared in accordance with "Communiqué on the Financial Statements and the Related Policies and Disclosures to be Publicly Announced" as regulated by the Banking Regulation and Supervision Agency, is consist of the sections listed below:

- General Information about the Parent Bank
- Consolidated Financial Statements of the Parent Bank
- Explanations on the Accounting Policies Applied in The Related Period
- Information on Financial Structure and Risk Management of the Group which is under Consolidation
- Disclosures and Footnotes on Consolidated Financial Statements
- Other explanations
- Independent Auditor's Audit Report

The subsidiaries, associates and jointly controlled entities, financial statements have been consolidated in this reporting package are as follows:

		Subsidiaries	Associates	Jointly Controlled Entities
	1	TEB Yatırım Menkul Değerler A.Ş.	-	-
ſ	2	TEB Faktoring A.Ş.	-	-
	3	TEB Portföy Yönetimi A.Ş.	-	-

The accompanying audited consolidated financial statements, related disclosures and footnotes which have been audited and presented in this report are prepared in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, the related statements and guidance, and incompliance with the financial records of the Parent Bank, and unless stated otherwise, presented in **thousands of Turkish Lira (TL)**.

Dr. Akın Akbaygil	Nicolas de Baudinet de Courcelles	Ayşe Aşardağ	Ümit Leblebici	M. Aşkın Dolaştır	Kamer Kıdıl
Chairman of the Board of Directors	Chairman of the Audit Committee	Vice Chairman of the Audit Committee	Chief Executive Officer	Assistant General Manager Responsible of Financial Reporting	1

Information related to responsible personnel for the questions can be raised about financial statements:

Name-Surname/Title : Aslıhan Kaya / External Reporting Senior ManagerTelephone Number: (0216) 635 24 51Fax Number: (0216) 636 36 36

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### NOTES AND EXPLANATIONS TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **SECTION ONE**

#### **GENERAL INFORMATION**

## I. History of the Parent Bank, Including its Incorporation Date, Initial Legal Status and Amendments to Legal Status

Türk Ekonomi Bankası Anonim Şirketi ("The Bank" or "TEB"), which had been a local bank incorporated in Kocaeli in 1927 under the name of Kocaeli Halk Bankası T.A.Ş. was acquired by the Çolakoğlu Group in 1982. Its title was changed as Türk Ekonomi Bankası A.Ş. and its headquarters moved to İstanbul. On 10 February 2005, BNP Paribas took over 50% of shares of TEB Holding A.Ş. Consequently, BNP Paribas ("BNPP") became indirect shareholder of TEB with 42.125% ownership. In 2009, BNP Paribas Group successively acquired 75% of Fortis Bank Belgium and 66% of Fortis Bank Luxembourg and became the shareholder holding the majority of the shares of Fortis Bank Turkey. The indirect majority shareholders of TEB which are BNP Paribas and Çolakoğlu Group has agreed on the merger of TEB and Fortis Bank under the trademark of TEB and following the authorizations obtained from the regulatory authorities on 14 February 2011 the legal merge of two banks has been performed. As a result of the merger of TEB Holding, TEB has a majority stake of 55% and on the other hand Çolakoğlu Group and BNP Paribas have the share of 50%.

# II. Explanation on the Parent Bank's Capital Structure, Shareholders of the Parent Bank who are in Charge of the Management and/or Auditing of the Parent Bank Directly or Indirectly, Changes in These Matters (if any), and the Group the Parent Bank's Belongs to

As of 31 December 2022 and 31 December 2021, the shareholders' structure and their respective ownerships are summarized as follows:

	31 December	2022	31 December	2021	
	Paid in		Paid in		
Shareholder's Name	Capital	%	Capital	%	
TEB Holding A.Ş.	1,212,415	55.00	1,212,415	55.00	
BNPP Yatırımlar Holding A.Ş.	518,342	23.51	518,342	23.51	
BNP Paribas Fortis Yatırımlar Holding A.Ş.	467,879	21.23	467,879	21.23	
BNP Paribas SA	5,253	0.24	5,253	0.24	
Kocaeli Chamber of Commerce	501	0.02	501	0.02	
	2,204,390	100.00	2,204,390	100.00	

As of 31 December 2022, the Parent Bank's paid-in-capital consists of 2,204,390,000 shares of TL 1.00 (Full TL) nominal each.

### NOTES AND EXPLANATIONS TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations Regarding the Chairman and the Members of Board of Directors, Audit Committee, General Manager and Assistants and Shares of the Parent Bank They Possess

<u>Name</u> Board of Directors;	Title	<b>Education</b>
Dr. Akın Akbaygil	Chairman of the Board of Directors	PhD
François Andre Jesualdo Benaroya	Deputy Chairman of the Board of Directors	University
Nicolas de Baudinet de Courcelles	Member of the Board of Directors and Chairman of the	University
	Audit Committee	2
Ayşe Aşardağ	Member of the Board of Directors and Vice Chairman of the Audit Committee	University
Yavuz Canevi	Member of the Board of Directors	Master
Hans Wilfried J. Broucke	Member of the Board of Directors	Master
Özden Odabaşı	Member of the Board of Directors	Master
Sandrine Ferdane	Member of the Board of Directors	University
Ayşe Meral Çimenbiçer	Member of the Board of Directors, Member of the Audit Committee	University
Metin Toğay	Member of the Board of Directors	Master
Didier Albert N. Van Hecke	Member of the Board of Directors, Member of the Audit Committee	Master
Ümit Leblebici	Chief Executive Officer and the Executive Member	Master
Assistant General Managers;		
Gökhan Mendi	Senior Assistant General Manager Responsible from	Master
	Retail and Private Banking Group	
Ali İhsan Arıdaşır	Assistant General Manager Responsible from SME Loans	University
Melis Coşan Baban	Chief Legal Advisor and Secretary of the Board of	Master
	Directors	
Ali Gökhan Cengiz	Assistant General Manager Responsible from SME	Master
	Banking	
Mehmet Ali Cer	Assistant General Manager Responsible from Information	Master
	Technologies	
Mustafa Aşkın Dolaştır	Assistant General Manager Responsible from Financial Affairs Group	Master
Osman Durmuş	Assistant General Manager Responsible from Retail and Small Business Credit Group	University
Orhan Hatipoğlu	Assistant General Manager of Banking Operations and	University
	Support Services Group	
Çiğdem Ünsal	Assistant General Manager Responsible from Human	University
	Resources	
Dr. Tuğrul Özbakan	Assistant General Manager Responsible from Asset	PhD
	Liability Management and Treasury Group	
Akil Özçay	Assistant General Manager Responsible from Financial Markets	Master
Gökhan Özdil	Assistant General Manager Responsible from Corporate Loans	University
Ömer Abidin Yenidoğan	Assistant General Manager Responsible from Corporate Investment Banking Group	Master
Group Heads (*);		
Nimet Elif Kocaayan	Head of Group Risk Management	University
Birol Deper	Head of Compliance Group and Internal Control Group,	Master
	Consumer Relations Coordination Officer	
Internal Audit (*);		
Hakan Tıraşın	Head of Internal Audit	University

(\*) Group Heads and Head of Internal Audit have the status of Assistant General Manager.

There are no Bank shares owned by the above stated Chairman and Members of Board of Directors, General Manager and Assistants.

### NOTES AND EXPLANATIONS TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Information on the Parent Bank's Qualified Shareholders

	Share	Share	Paid in	Unpaid
Name/Commercial Name	Amount	Ratio	Shares	Shares
TEB Holding A.Ş.	1,212,415	55.00%	1,212,415	-
BNPP Yatırımlar Holding A.Ş.	518,342	23.51%	518,342	-
BNP Paribas Fortis Yatırımlar Holding A.Ş.	467,879	21.23%	467,879	-

TEB Holding A.Ş. is a member of both Çolakoğlu and BNP Paribas groups. 50% of the shares of TEB Holding A.Ş. are controlled by BNP Paribas Fortis Yatırımlar Holding A.Ş., while the remaining 50% is controlled by Çolakoğlu Group. BNP Paribas Fortis Yatırımlar Holding A.Ş. is controlled by BNP Paribas Fortis NV/SA whose shareholders are BNP Paribas Fortis NV/SA by 100% shares, respectively. 100% of the shares of BNPP Yatırımlar Holding A.Ş. are controlled by BNP Paribas SA.

#### V. Summary on the Parent Bank's Functions and Lines of Activity

The Parent Bank's operating areas include, corporate, commercial, SME, retail and private banking as well as project finance and custody operations. Besides the ordinary banking operations, the Parent Bank is handling agency functions through its branches on behalf of TEB Portföy Yönetimi A.Ş., Zurich Sigorta A.Ş. and Cardif Hayat Sigorta A.Ş. As of 31 December 2022, the Parent Bank has 444 local branches and 4 foreign branches (31 December 2021: 451 local branches, 4 foreign branches). As of 31 December 2022, the number of employees of the Group is 9,054 (31 December 2021: 8,869).

#### VI. Differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards and Short Explanation about the Entities Subject to Full Consolidation or Proportional Consolidation and Entities which are Deducted from Equity or Entities which are not Included in These Three Methods

There is no difference for the Bank, except for the non-financial subsidiary, between the consolidation process according to the Turkish Accounting Standards and the Communiqué of the Preparation of Financial Statements of Banks in Turkey.

The Parent Bank owns 0.1% but the Group owns 33.3% share of Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş, it is presented as joint venture in financial statements however, and it is carried by cost value since necessary requirements for consolidation is not met.

TEB ARF Teknoloji A.Ş., a non-financial subsidiary owned 100% and by the Parent Bank, was registered in the Trade Registry Gazette on 16 July 2020. The Parent Bank presents TEB ARF Teknoloji A.Ş. in the subsidiaries line in its financial statements.

## VII. Current or Likely, Actual or Legal Barriers to Immediate Transfer of Equity or Repayment of Debts between Parent Bank and its Subsidiaries

None.

## **SECTION TWO**

#### **CONSOLIDATED FINANCIAL STATEMENTS**

- I. Consolidated Balance Sheet
- II. Consolidated Statement of Off-Balance Sheet Items
- III. Consolidated Statement of Profit or Loss
- IV. Consolidated Statement of Profit or Loss and Other Comprehensive Income
- V. Consolidated Statement of Changes in Shareholders' Equity
- VI. Consolidated Statement of Cash Flows
- VII. Statement of Profit Distribution

## CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)

I.         FINANCIAL ASSETS (Net)         30.722.633         77.416.322         20.45.808         45.87.952         65.33.76           1.1         Cash and Cash Equivalents         (1-1)         726.1477         42.83.76         60.455.233         7.358.386         40.0118         47.43.557           1.1.2         Backace with Control Bank         (1-1)         726.1477         42.83.76         60.455.233         7.358.386         40.0118         47.43.557           1.1.3         Money Marker Placement         (1-4)         7.204.278         -         7.044.278         3.2345         0.166.477         2.207.27         7.135         3.058.92         2.272         7.137         2.707.42         3.03.245         0.497.24         2.20.2058         3.01.802         1.942.20         5.91.68         1.064.77         2.208.73.40         3.04.68         2.409.74         2.20.2058         3.01.802         1.942.20         5.91.66         1.07.64         7.92.140         2.793.74         2.20.957.81         3.00.21.84         2.793.74         1.71.77         2.73.25.95         3.00.21.84         2.793.74         1.07.64         1.07.64         1.07.64         1.07.64         1.07.64         1.07.64         1.07.64         1.97.62.70         1.97.62.70         1.97.62.78         1.17.64.77 <td< th=""><th></th><th></th><th></th><th></th><th>Audited</th><th></th><th></th><th>Audited</th><th></th></td<>					Audited			Audited		
Nets         T          T <th colspa="&lt;/th"><th></th><th>ASSETS</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></th>	<th></th> <th>ASSETS</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>		ASSETS							
Notes         FL         FC         Total         TL         FC         Total           1.         FINANCIAL ASSETS (Vet)         30,732,653         47,410,589         78,413,242         20,145,808         45,337,952         65,533,76           1.1.1         Cash and Cash Equivalents         (1-1)         7,201,278         66,455,233         7,338,386         60,911,85         47,429,57           1.1.1         Cash and Cash Equivalents         (1-1)         7,201,278         66,045,233         7,134,93         30,072,800         35,79,220         57,216,33         57,921,200         57,216,33         10,552         11,52         10,552         11,52         10,552         11,52         10,552         11,52         10,552         11,52         10,552         11,52         10,552         11,52         10,552         10,564         12,922,200         552,058         30,01,802         19,471         12,32         10,452,51         13,32         10,452,51         13,32         10,452,51         13,33         10,525         13,53,56         19,471         12,325         10,452,51         13,33         13,320,528         13,33,53         19,31,412,43         13,33,33         13,32,22         13,33,462,488         34,93,13         13,32,22         13,33,414,44         10,433,			Section 5		31.12.2022			31.12.2021		
1.1       Cash and Cash Equivalents       17,221,477       42,833,756       60,455,233       7,338,366       40,091,185       47,4295         1.1.2       Banks       (1-4)       2,820,682       62,7352       43,839,711       57,18,493       30,072,800       35,791.29         1.2.3       Banks       (1-4)       2,820,682       62,7324       43,845       1,619,218       10,045,520       11,664,73         1.2.4       Financial Assets at Fair Value Through Profit or Loss       (1-2)       2,927,230       541,639       3,648,689       2,016,48       72,140,47       2,833,710       2,927,230       541,639       3,648,689       2,016,48       72,140,47       1,834,17       2,329,734       1,942,260       549,168       2,491,42       1,942,260       549,168       2,491,42       1,942,260       549,168       2,491,42       1,942,260       549,168       2,491,42       1,344       2,491,420       1,335       1,41,43       1,335       7,175,95       1,33       0,402       59,324,83       1,31,320       -       1,31,320       1,31,320       -       1,32,35       7,162,393       3,44,43       3,44,44       1,41       Derivative Financial Assets       4,926,995       972,709       5,798,84       8,784,99       3,222,999       6,331,37 <t< th=""><th></th><th></th><th></th><th>TL</th><th>FC</th><th>Total</th><th>TL</th><th>FC</th><th>Total</th></t<>				TL	FC	Total	TL	FC	Total	
1.11       Cash and Balances with Central Bank       (1-1)       7.210.359       36.589.122       43.839.711       5.718.495       30.072.800       35.791.29         1.12       Banks       (1-4)       2.200.652       6.227.454       9.944.136       1.61.921       10.647.3         1.14       Expected Loss Provisions (-)       13.842       23.050       36.892       2.272       27.135       29.70         1.2       Financial Assets at Fair Value Through Profit or Loss       (1-2)       2.2907.230       541.483       3.468.89       2.401.443       2.793.78         1.2       Equity Securities       77.197       26.325       340.492       59.388       135.326       194.71         1.3       Other Financial Assets       70.197       26.326       11.61.575       - 107.646       17.473.355       7.162.70         1.3       Government Debt Securities       9.313       - 49.313       13.250       - 13.25         3.3       Other Financial Assets       426.005       97.709       5.798.840       7.803.77       33.1272       8.134.44         1.4       Derivative Financial Assets       Fair Value Through Other Comprehensive Income Assets at Fair Value Through Other Comprehensive Income Assets       4.262.095       97.709       5.798.840       7.803.77	I.	FINANCIAL ASSETS (Net)		30,732,653	47,410,589	78,143,242	20,145,808	45,387,952	65,533,760	
1.1.2       Banks       (1-4)       2.820,682       6.227,454       9.048,136       1.619/2.18       10.045,520       11.646,173         1.1.3       Money Warker Placement       7.604,278       7.604,278       7.604,278       3.245       3.245       3.245         2.1       Financial Assets af Ear Value Through Profit or Loss       (1-2)       2.907,744       202.088       3.011,802       1.942,260       549,168       2.491,42         2.2       Equity Scurritics       7.707       263,295       3.00,026       1.942,260       549,168       2.491,42         3.6       Government Debt Scurritics       7.707       263,295       3.00,260       4.173,355       7.17,529         3.1.3       Government Debt Scurritics       40,289       76,266       116,575       -       107,646       107,646         3.1.3       Derivative Financial Assets       Fair Value Through Other Comprehensive Income       49,313       -       -       -       13,250       -       13,250       -       13,250       -       13,250       -       13,250       -       13,250       -       13,250       -       14,262       14,262,474       47,317,492       19,873       8,714,227       8,814,414       14,12       Derivative Financial Assets	1.1			17,621,477	42,833,756	60,455,233	7,338,386	40,091,185	47,429,571	
1.1.3       Money Marker Placement       7,604,278       3,24       3,24         1.4       Expected Loss Provisions (-)       13,842       23,000       36,992       2,572       27,733       72,733         1.2       Financial Assets at Fair Value Through Profit or Loss       (-2)       2,927,230       34,048,690       3,001,1802       1,942,260       549,106       2,949,74       20,058       3,011,802       1,942,260       549,106       2,941,66       1,74,640       1,74,640       1,74,640       1,74,640       1,74,646       1,76,642,78       3,902,641       1,313,557       ,716,259,357       1,32,557       ,71,759       5,371,358       3,902,445       8,371,023       2,99,351       4,133,357       ,71,62,729       5,98,349       1,32,557       71,62,595       5,373       3,31,44       1,32,557       71,62,596       5,873       3,84,444       1,314,441       1,314,441       1,314,441       1,314,441       1,314,441       1,314,441       1,314,441	1.1.1	Cash and Balances with Central Bank	(I-1)	7,210,359	36,629,352	43,839,711	5,718,495	30,072,800	35,791,295	
1.1.4       Especied Loss Provisions (-)       13.842       2.9.00       36.892       2.9.72       27.135       29.70         1.2       Financial Assets A Fair Value Through Profit or Loss       (L-2)       2.907,744       20.008       3.011.802       1.942.26       59.93.88       135.26       194.714       2.73.25       51.016.88       79.21.40       2.73.25       51.01       6.93.88       135.26       194.714       2.73.25       7.17.62.70       30.01.802       1.942.26       0.99.388       135.25       1.07.646       107.64       107.62       107.65       5.357.57.88       3.062.48       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80       3.011.80	1.1.2	Banks	(I-4)	2,820,682	6,227,454	9,048,136	1,619,218	10,045,520	11,664,738	
1.2       Financial Assets at Fair Value Through Profit or Loss       (1-2)       2.927;230       8446,869       2,001,648       792,140       279,2730         1.2.1       Government Debt Securities       77,197       250,395       301,180,20       593,388       135,326       194,71         1.2.3       Other Financial Assets at Fair Value Through Other Comprehensive Income       (1-5)       5,357,881       3,062,488       8,20,336       3,002,408       8,20,336       3,002,400       1,173,355       7,176,270         1.3.1       Government Debt Securities       49,313       13,250       - <td>1.1.3</td> <td>Money Market Placement</td> <td>( )</td> <td>7,604,278</td> <td>-</td> <td>7,604,278</td> <td>3,245</td> <td>-</td> <td>3,245</td>	1.1.3	Money Market Placement	( )	7,604,278	-	7,604,278	3,245	-	3,245	
1.2       Financial Assets at Fair Value Through Profit or Loss       (1-2)       2.927;230       8446,869       2,001,648       792,140       279,2730         1.2.1       Government Debt Securities       77,197       250,395       301,180,20       593,388       135,326       194,71         1.2.3       Other Financial Assets at Fair Value Through Other Comprehensive Income       (1-5)       5,357,881       3,062,488       8,20,336       3,002,408       8,20,336       3,002,400       1,173,355       7,176,270         1.3.1       Government Debt Securities       49,313       13,250       - <td>1.1.4</td> <td>Expected Loss Provisions (-)</td> <td></td> <td>13,842</td> <td>23,050</td> <td>36,892</td> <td>2,572</td> <td>27,135</td> <td>29,707</td>	1.1.4	Expected Loss Provisions (-)		13,842	23,050	36,892	2,572	27,135	29,707	
1.2.1       Government Debt Securities       2.800,744       202.058       3.011.802       1.942.260       549.168       2.949.14         1.2.2       Equity Securities       77.197       263.295       340.492       59.388       35.326       194.71         1.3.3       Other Financial Assets at Fair Value Through Other Comprehensive Income       (1-5)       5.378.81       3.062.488       8.371.023       2.999.381       4.173.355       7.175.95         1.3.1       Government Debt Securities       4.93.13       1.16.275       -       1.07.646       107.64         1.4       Derivative Financial Assets at Fair Value Through Profit and Loss       (1-3)       4.400,167       664.545       5.064,712       6.006.577       325.399       6.31.97         1.4.2       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-12)       425.928       308.164       734.092       1.796.596       5.873       1.802.46         1.4.1       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-11)       1-43.51.744       474.092       1.796.596       5.873       1.802.46         1.4.3       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-12)       425.928       30.164       734.092       1.796.596       5.873	1.2		(1-2)		541.639				2,793,788	
1.2.2       Equity Securities       77,197       263,295       340,492       59,388       135,326       104,71         1.2.3       Other Financial Assets at Fair Value Through Other Comprehensive Income       (1-5)       5,337,831       3,002,485       8,420,336       3,002,601       4,173,355       7,175,70         1.3.1       Government Debt Securities       49,313       13,220       -13,25       -13,25         1.3.2       Derivative Financial Assets       49,313       13,220       -13,25       -14       Derivative Financial Assets at Fair Value Through Pofit and Loss       4,430,167       664,545       5,064,712       6,006,577       325,399       6,331,97         1.4.1       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       145,051,474       47,317,421       192,368,06       88,788,499       92,229,99       128,011,40         1.4.2       Derivative Financial Assets       (1-6)       113,818,501       35,884,378       199,703,879       78,529,502       29,376,244       107,905,75         2.1       Lease Receivables       (1-7)       30,844,021       9,611,915       40,455,366       11,379,873       8,171,827       19,551,70         2.2       Lease Receivables       (1-7)       30,844,021       9,611,915       40,455,366       11			()						2,491,428	
1.2.3       Other Financial Assets       40,289       76,286       116,575       -       107,646       107,646         1.3       Financial Assets       5,337,851       3,062,485       8,420,363       3,002,0485       8,371,023       2,989,351       4,173,355       7,162,79         1.3.2       Derivative Financial Assets       49,313       13,220       -									194,714	
1.3       Financial Assets at Fair Value Through Other Comprehensive Income       (1-5)       5.357,851       3.062,485       8.420,336       3.002,401       4.173,355       7.162,70         1.3       Government Debt Scourties       5.308,538       3.062,485       8.420,336       3.002,401       4.173,355       7.162,70         1.3       Other Financial Assets       49,313       13,250       13,250       13,250         1.4       Derivative Financial Assets       49,313       3.062,485       8.471,032       2.999,533       8.131,44         1.4       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-2)       425,023       308,164       7.303,77       7322,399       6,313,77       331,227       8,134,44         1.4       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-2)       425,923       308,164       734,092       1,706,596       5,873       1,802,461         1.4       Lease Receivables       (1-1)       13,819,404       4,317,492       19,265,907       8,784,939       9,222,991       12,801,49         2.4       Other Financial Assets Measured at Amortised Cost       (1-1)       13,819,401       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4<						· · · ·			· · · · ·	
1.3.1       Government Debt Securities       5,308,538       3,062,485       8,371,023       2,989,351       4,173,355       7,162,70         1.3.2       Equity Securities       49,313       13,250       13,251       13,251         1.4       Derivative Financial Assets       44,820,099       972,709       5,798,804       7,803,173       311,272       8,134,44         1.4       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-12)       425,928       308,164       734,092       1,796,596       5,873       1,802,46         1.4       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-12)       425,928       308,164       734,092       1,796,596       5,873       1,802,46         1.4       Derivative Financial Assets       (1-6)       145,051,474       47,317,492       1,978,579       8,84,939       3922,299       128,011,49         2.1       Lease Receivables       (1-11)       10,370       193,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       (1-7)       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial As			(1-5)			· · · ·	3.002.601			
1.3.2       Equity Securities       49,313       -       49,313       13,250       -       13,251         1.3.3       Other Financial Assets       -       -       -       -       -       13,253       -       13,250       - <td< td=""><td></td><td></td><td>(10)</td><td></td><td>- ) )</td><td></td><td></td><td></td><td></td></td<>			(10)		- ) )					
1.3.3       Other Financial Assets       1.4.1       Derivative Financial Assets at Fair Value Through Profit and Loss       1.4.2       1.4.4.2       1.4.2       1.4.2       1.4.					-			-		
1.4       Derivative Financial Assets       4,826,095       972,709       5,798,804       7,803,173       331,272       8,134,44         1.4.1       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-3)       4,400,167       664,545       5,064,712       6,006,577       325,399       6,331,97         1.4.2       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-1)       425,928       308,164       734,092       1,796,596       5,873       1,802,46         1.4       Loans       (1-1)       145,051,474       47,317,492       192,368,66       89,788,49       392,2299       128,011,49         2.1       Lease Receivables       (1-1)       145,051,474       47,317,492       19,703,878       8,171,827       19,551,70         2.4       Other Financial Assets Measured at Amortised Cost       (1-7)       30,844,021       9,611,915       40,455,936       1,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       -       -       -       -       -       -       -       -       -       -       -       5,533       -       65,933       -       65,933       -       65,933       -       65,933       -       65,933       -		1 5		19,515	_	19,515	15,250	_	15,250	
1.4.1       Derivative Financial Assets at Fair Value Through Profit and Loss       (1-3)       4.400,167       664,545       5.064,712       6.006,577       322,399       6.331,97         1.4.2       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (1-12)       425,928       308,164       734.092       1,796,596       5.873       1,802,46         1.       FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)       (1-10)       143,819,501       192,3663,66       88,788,499       39,222,399       128,011,49         2.1       Lease Receivables       (1-11)       5,884,378       197,305,78       78,252,002       29,376,248       107,905,75         2.4       Other Financial Assets Measured at Amortised Cost       (1-18)       4,137,185       41,455,936       11,379,873       8,171,827       19,551,70         2.4.1       Other Financial Assets       (1-7)       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.1       Order Financial Assets       (1-7)       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       (1-7)       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827				4 826 095	972 709	5 798 804	7 803 173	331 272	8 134 445	
1.4.2       Derivative Financial Assets at Fair Value Through Other Comprehensive Income       (I-12)       425,928       308,164       734,092       1,796,596       5,873       1,802,46         IL       FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)       145,051,474       47,317,492       192,368,966       88,788,499       39,222,999       128,011,49         2.1       Lease Receivables       (I-1)       -       7,329,598       2,142,281       2,494,644       4,636,02         2.4       Other Financial Assets Measured at Amortised Cost       (I-7)       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       (I-6)       133,873       3,0844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       -       <			(13)	, ,	,	, ,	, ,			
Income         (i-12)         425.928         308,164         734.092         1,796,596         5,873         1,802,46           II.         FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)         145.051,474         47,317,492         192,368,966         88,788,499         39,222,999         128,011,49           21.         Lease Receivables         (1-6)         113,819,501         35,884,378         149,703,879         78,529,502         29,376,244         107,905,75           2.3         Factoring Receivables         (1-11)         - <t< td=""><td></td><td></td><td>(1-3)</td><td>4,400,107</td><td>004,545</td><td>5,004,712</td><td>0,000,377</td><td>525,599</td><td>0,551,970</td></t<>			(1-3)	4,400,107	004,545	5,004,712	0,000,377	525,599	0,551,970	
II.       FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)       145,051,474       47,317,492       192,368,966       88,788,499       39,222,999       128,011,49         2.1       Lease Receivables       (1-6)       113,819,501       35,884,378       149,703,879       78,529,502       29,376,248       107,095,75         2.3       Factoring Receivables       (1-10)       - <t< td=""><td>1.4.2</td><td></td><td>(1.12)</td><td>425 028</td><td>208 164</td><td>724 002</td><td>1 706 506</td><td>5 872</td><td>1 802 460</td></t<>	1.4.2		(1.12)	425 028	208 164	724 002	1 706 506	5 872	1 802 460	
2.1       Loans       (1-6)       113,819,501       35,884,378       149,703,879       78,529,502       29,376,248       107,905,75         2.2       Lease Receivables       (1-1)       113,819,501       35,884,378       149,703,879       78,529,502       29,376,248       107,905,75         2.3       Factoring Receivables       (1-18)       4,137,188       3,192,413       7,329,598       2,142,281       2,494,644       4,636,02         2.4       Other Financial Assets       (1-18)       4,137,188       3,192,413       7,329,598       1,1379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       (1-6,18)       3,749,233       1,371,214       5,120,447       3,263,157       819,720       4,082,87         11.       PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND       (1-17)       100,370       100,370       65,933       -65,93         3.1       Held for Sale Purpose       100,370       100,370       50,933       -55       5       -5         4.1       Associates (Net)       (1-8)       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -	п		(1-12)	· · · ·	· ·	· · · ·	· · ·	· · · ·		
2.2       Lease Receivables       (1-1)       - <td></td> <td></td> <td>дo</td> <td>, ,</td> <td>, ,</td> <td>, ,</td> <td></td> <td></td> <td>, ,</td>			дo	, ,	, ,	, ,			, ,	
2.3       Factoring Receivables       (1-18)       4,137,185       3,192,413       7,329,598       2,142,281       2,494,644       4,636,92         2.4       Other Financial Assets Measured at Amortised Cost       (1-7)       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.5       Expected Credit Loss (-)       (1-6,18)       3,749,233       1,371,214       5,120,447       3,263,157       819,720       4,082,87         II.       PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND       (1-17)       100,370       -       100,370       65,933       -       65,93         3.1       Held to Discontinued Operations       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -				113,819,501	35,884,378	149,703,879	/8,529,502	29,376,248	107,905,750	
2.4       Other Financial Assets Measured at Amortised Cost       (1-7)       30.84.4021       9.611.915       40.455.936       11.379.873       8.171.827       19.551.70         2.4.1       Government Debt Securities       30.844.021       9.611.915       40.455.936       11.379.873       8.171.827       19.551.70         2.4.2       Other Financial Assets       - <td< td=""><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></td<>				-	-	-	-	-	-	
2.4.1       Government Debt Securities       30,844,021       9,611,915       40,455,936       11,379,873       8,171,827       19,551,70         2.4.2       Other Financial Assets       - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
2.4.2       Other Financial Assets       (I-6,18)       3,749,233       1,371,214       5,120,447       3,263,157       819,720       4,082,87         III.       PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND RELATED TO DISCONTINUED OPERATIONS (Net)       (I-17)       100,370       -       100,370       65,933       -       65,933         3.1       Held for Sale Purpose       100,370       -       100,370       65,933       -       65,933         3.2       Related to Discontinued Operations       -			(1-7)			- ) )		-) )-	. ) )	
2.5       Expected Credit Loss (-)       (I-6,18)       3,749,233       I,371,214       5,120,447       3,263,157       819,720       4,082,87         III.       PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND RELATED TO DISCONTINUED OPERATIONS (Net)       (I-17)       100,370       -       100,370       65,933       -       65,933         3.1       Held for Sale Purpose       100,370       -       100,370       65,933       -       65,93         3.2       Related to Discontinued Operations       -<				30,844,021	9,611,915	40,455,936		8,1/1,82/	19,551,700	
III.       PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND RELATED TO DISCONTINUED OPERATIONS (Net)       (I-17)       100,370       -       100,370       65,933       -       65,933         3.1       Held for Sale Purpose       100,370       -       100,370       65,933       -       65,933         3.2       Related to Discontinued Operations       -       -       -       -       -         IV.       EQUITY INVESTMENTS       55       -       55       55       -       -         4.1.       Associates (Net)       (I-8)       -       -       -       -       -         4.1.1       Associates Valued Based on Equity Method       - <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td>				-	-	-		-	-	
RELATED TO DISCONTINUED OPERATIONS (Net)         (I-17)         100,370         -         100,370         65,933         -         65,933           3.1         Held for Sale Purpose         100,370         -         100,370         65,933         -         65,933           3.2         Related to Discontinued Operations         -         <			(1-6,18)	3,749,233	1,371,214	5,120,447	3,263,157	819,720	4,082,877	
3.1       Held for Sale Purpose       100,370       -       100,370       65,933       -       65,93         3.2       Related to Discontinued Operations       -       <	Ш.									
3.2       Related to Discontinued Operations       -       -       -       -       -         IV.       EQUITY INVESTMENTS       55       -       55       55       -       55         4.1       Associates (Net)       (I-8)       -       -       -       -         4.1.1       Associates Valued Based on Equity Method       -       -       -       -         4.1.2       Unconsolidated Associates       -       -       -       -         4.2.2       Subsidiaries (Net)       (I-9)       50       -       50       50       -         4.2.2       Unconsolidated Financial Subsidiaries       50       -       50       50       -       -         4.3.1       Joint Ventures (Net)       (I-10)       5       -       5       5       -         4.3.2       Unconsolidated Based on Equity Method       -       -       -       -       -         4.3.2       Unconsolidated Non-Financial Subsidiaries       5       5       5       -       -       -       -         4.3.2       Unconsolidated Mone-Financial Subsidiaries       5       -       5       -       -       -       -       -       -       -<			(I-17)		-		)		)	
IV.       EQUITY INVESTMENTS       55       -       55       55       -       55         4.1       Associates (Net)       (1-8)       -       -       -       -       -         4.1.1       Associates Valued Based on Equity Method       -       -       -       -       -       -       -         4.1.2       Unconsolidated Associates       -       -       -       -       -       -       -         4.2       Subsidiaries (Net)       (I-9)       50       -       50       50       -       5         4.2.1       Unconsolidated Non-Financial Subsidiaries       -				100,370	-	100,370	,	-	65,933	
4.1       Associates (Net)       (1-8)       -       -       -       -         4.1.1       Associates Valued Based on Equity Method       -       -       -       -         4.1.2       Unconsolidated Associates       -       -       -       -       -         4.1.2       Unconsolidated Associates       -       -       -       -       -         4.2       Subsidiaries (Net)       (I-9)       50       -       50       50       50         4.2.1       Unconsolidated Financial Subsidiaries       50       -       50       50       -         4.2.2       Unconsolidated Non-Financial Subsidiaries       50       -       50       50       -       -         4.3.2       Unconsolidated Joint Ventures (Net)       (1-10)       5       -       5       -       -         4.3.2       Unconsolidated Joint Ventures       5       -       5       5       - <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td>				-	-	-		-	-	
4.1.1       Associates Valued Based on Equity Method       -       -       -       -       -         4.1.2       Unconsolidated Associates       -       -       -       -       -         4.2.2       Subsidiaries (Net)       (I-9)       50       -       50       50       -       -         4.2.1       Unconsolidated Financial Subsidiaries       50       -       -       -       -       -       -         4.2.2       Unconsolidated Non-Financial Subsidiaries       50       -       50       50       -				55	-	55	55	-	55	
4.1.2       Unconsolidated Associates       -       -       -       -       -       -       -       -       -       -       -       50       50       -       5       5       -       -       -       -       -       -       -       5       5       -       -       -       -       -       -       -       -       -       -       5       5       -			(I-8)	-	-	-	-	-	-	
4.2       Subsidiaries (Net)       (I-9)       50       -       50       50       -       55         4.2.1       Unconsolidated Financial Subsidiaries       50       -       6.1.052       -       6.1.052       -       6.1.052       -       6.1.052       -				-	-	-	-	-	-	
4.2.1       Unconsolidated Financial Subsidiaries       -       5       5       - </td <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td>				-	-	-		-	-	
4.2.2       Unconsolidated Non-Financial Subsidiaries       50       -       50       50       -       5         4.3       Joint Ventures (Net)       (I-10)       5       -       5       5       -         4.3.1       Joint Ventures Valued Based on Equity Method       -       -       -       -       -         4.3.2       Unconsolidated Joint Ventures       5       -       5       5       -         4.3.2       Unconsolidated Joint Ventures       5       -       5       5       -         V.       TANGIBLE ASSETS (Net)       (I-13)       1,276,406       -       1,276,406       934,431       25       934,45         VI.       INTANGIBLE ASSETS (Net)       (I-14)       903,856       611,252       -       611,252         6.1       Goodwill       421,124       -       421,124       -       421,124         6.2       Other       482,732       -       482,732       190,128       -       190,12         VII.       INVESTMENT PROPERTIES (Net)       (I-15)       -       -       -       -       -         VIII.       CURRENT TAX ASSET       28,388       28,388       138,894       -       138,89 <td></td> <td></td> <td>(I-9)</td> <td>50</td> <td>-</td> <td>50</td> <td>50</td> <td>-</td> <td>50</td>			(I-9)	50	-	50	50	-	50	
4.3       Joint Ventures (Net)       (I-10)       5       -       5       5       -         4.3.1       Joint Ventures Valued Based on Equity Method       -       -       -       -       -       -         4.3.2       Unconsolidated Joint Ventures       5       -       5       5       5       -         4.3.2       Unconsolidated Joint Ventures       5       -       5       5       5       -         V.       TANGIBLE ASSETS (Net)       (I-13)       1,276,406       -       1,276,406       934,431       25       934,455         6.1       Goodwill       (I-14)       903,856       -       903,855       611,252       -       611,252         6.1       Goodwill       421,124       421,124       421,124       -       421,124         6.2       Other       482,732       -       482,732       190,128       -       190,12         VII.       INVESTMENT PROPERTIES (Net)       (I-15)       -       -       -       -       -         VIII.       CURRENT TAX ASSET       (I-16)       1,624,898       -       28,388       138,894       -       138,899         IX.       DEFERRED TAX ASSET       (I				-	-	-	-	-	-	
4.3.1       Joint Ventures Valued Based on Equity Method       -	4.2.2	Unconsolidated Non-Financial Subsidiaries			-		50	-	50	
4.3.2       Unconsolidated Joint Ventures       5       -       5       5       -         V.       TANGIBLE ASSETS (Net)       (I-13)       1,276,406       -       1,276,406       934,431       25       934,45         VI.       INTANGIBLE ASSETS (Net)       (I-14)       903,856       -       903,856       611,252       -       610,252       -       610,252       -       610,252       -       610,252       -       610,252       -       610,252       -       610,252       -	4.3	Joint Ventures (Net)	(I-10)	5	-	5	5	-	5	
V.       TANGIBLE ASSETS (Net)       (I-13)       1,276,406       -       1,276,406       934,431       25       934,45         VI.       INTANGIBLE ASSETS (Net)       (I-14)       903,856       -       903,856       611,252       -       611,252         6.1       Goodwill       421,124       -       421,124       -       421,124       -       421,124         6.2       Other       482,732       -       482,732       190,128       -       190,12         VII.       INVESTMENT PROPERTIES (Net)       (I-15)       -       -       -       -         VIII.       CURRENT TAX ASSET       28,388       -       28,388       -       28,388       -       138,894       -       138,894         X.       DEFERRED TAX ASSET       (I-16)       1,624,898       -       1624,898       147,376       -       147,376         X.       OTHER ASSETS (Net)       (I-19)       8,821,151       268,689       9,089,840       2,636,070       774,824       3,410,898	4.3.1	Joint Ventures Valued Based on Equity Method		-	-		-	-	-	
VI.       INTANGIBLE ASSETS (Net)       (1-14)       903,856       -       903,856       611,252       -       611,25         6.1       Goodwill       421,124       -       421,124       421,124       -       421,124         6.2       Other       482,732       -       482,732       190,128       -       190,12         VII.       INVESTMENT PROPERTIES (Net)       (1-15)       -       -       -       -         VII.       CURRENT TAX ASSET       28,388       -       28,388       -       28,388       138,894       -       138,89         IX.       DEFERRED TAX ASSET       (1-16)       1,624,898       -       16,24,898       147,376       -       147,376         X.       OTHER ASSETS (Net)       (1-19)       8,821,151       268,689       9,089,840       2,636,070       774,824       3,410,89	4.3.2	Unconsolidated Joint Ventures		5	-	5	5	-	5	
6.1       Goodwill       421,124       -       421,124       -       421,124         6.2       Other       482,732       -       482,732       190,128       190,128         VII.       INVESTMENT PROPERTIES (Net)       (I-15)       -       -       -       -         VIII.       CURRENT TAX ASSET       28,388       -       28,388       138,894       -       138,89         IX.       DEFERRED TAX ASSET       (I-16)       1,624,898       -       1,624,898       147,376       -       147,37         X.       OTHER ASSETS (Net)       (I-19)       8,821,151       268,689       9,089,840       2,636,070       774,824       3,410,89	v.	TANGIBLE ASSETS (Net)	(I-13)	1,276,406	-	1,276,406	934,431	25	934,456	
6.1       Goodwill       421,124       -       421,124       -       421,124         6.2       Other       482,732       -       482,732       190,128       190,128         VII.       INVESTMENT PROPERTIES (Net)       (I-15)       -       -       -       -         VIII.       CURRENT TAX ASSET       28,388       -       28,388       -       28,388       138,894       -       138,899         IX.       DEFERRED TAX ASSET       (I-16)       1,624,898       -       1,624,898       147,376       -       147,37         X.       OTHER ASSETS (Net)       (I-19)       8,821,151       268,689       9,089,840       2,636,070       774,824       3,410,89	VI.	INTANGIBLE ASSETS (Net)	(I-14)	903,856	-	903,856	611,252	-	611,252	
VII. INVESTMENT PROPERTIES (Net)       (I-15)       -       138,89       138,894       -       138,894       147,376       -       147,375       -       147,375       -       147,375       -       147,375       -       147,375       -       147,375       -       147,375       -       147,375       -       147,	6.1			421,124	-	421,124	421,124	-	421,124	
VII. INVESTMENT PROPERTIES (Net)       (I-15)       -       138,89       138,894       -       138,894       147,376       -       147,377       -       147,377       -       147,377       -       147,377       -       147,377       -       147,377       -       147,377       -       147,377       -       147,377 <t< td=""><td>6.2</td><td>Other</td><td></td><td>482,732</td><td>-</td><td>482,732</td><td>190,128</td><td>-</td><td>190,128</td></t<>	6.2	Other		482,732	-	482,732	190,128	-	190,128	
VIII. CURRENT TAX ASSET       28,388       -       28,388       138,894       -       138,89         IX. DEFERRED TAX ASSET       (I-16)       1,624,898       -       1,624,898       147,376       -       147,377         X. OTHER ASSETS (Net)       (I-19)       8,821,151       268,689       9,089,840       2,636,070       774,824       3,410,89	VII.	INVESTMENT PROPERTIES (Net)	(I-15)	-	-	-	-	-	-	
IX.       DEFERRED TAX ASSET       (I-16)       1,624,898       -       1,624,898       147,376       -       147,37         X.       OTHER ASSETS (Net)       (I-19)       8,821,151       268,689       9,089,840       2,636,070       774,824       3,410,89	VIII.		. ,	28,388	-	28,388	138,894	-	138,894	
X. OTHER ASSETS (Net) (I-19) 8,821,151 268,689 9,089,840 2,636,070 774,824 3,410,89	IX.	DEFERRED TAX ASSET	(I-16)	1,624,898	-	1,624,898	147,376	-	147,376	
	X.			, ,	268,689		,	774,824	3,410,894	
TOTAL ASSETS 188,539,251 94,996,770 283,536,021 113,468,318 85,385,800 198,854,11		TOTAL ASSETS		188,539,251	94,996,770	283 536 021	113 468 319	85 385 800	198,854,118	

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION)

	LIABILITIES		Cu	Audited urrent Period 31.12.2022			Audited Prior Period 31.12.2021	
		Section 5						
-		Notes	TL	FC	Total	TL	FC	Total
I.	DEPOSITS	(II-1)	128,658,964		200,349,920		76,232,284	131,582,973
II.	FUNDS BORROWED	(II-3)		13,710,230	17,605,102		17,430,679	19,799,176
III. IV.	MONEY MARKET FUNDS	(II-4)	439,289 422,045	6,790,660 -	7,229,949	3,923,853 1,194,525	5,001,962	8,925,815
4.1	SECURITIES ISSUED (Net) Bills	(II-3)	422,045	-	<b>422,045</b> 422,045	1,194,525	-	<b>1,194,525</b> 1,194,525
4.1	Asset Backed Securities		422,043	-	422,043	1,194,525	-	1,194,525
4.2	Bonds		-	-	-	-	-	-
ч. <i>3</i> V.	FUNDS							
5.1	Borrower Funds		_	_	_			_
5.2	Other		-	-	-	_	-	_
VI.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT							
	AND LOSS		-	-	-	-	-	-
VII.	DERIVATIVE FINANCIAL LIABILITIES		2,971,255	595,978	3,567,233	4,321,769	168,019	4,489,788
7.1	Derivative Financial Liabilities at Fair Value Through Profit and Loss	(II-2)	2,901,642	595,978	3,497,620	3,995,359	163,818	4,159,177
7.2	Derivative Financial Liabilities at Fair Value Through Other		, <u>,</u> -		-, -, -, -	- , ,		,,
	Comprehensive Income	(II-7)	69,613	-	69,613	326,410	4,201	330,611
VIII.	FACTORING LIABILITIES	(II-14)	564	4,227	4,791	1,809	19,468	21,277
IX.	LEASE LIABILITIES (Net)	(II-6)	684,123	26,506	710,629	539,737	37,923	577,660
X.	PROVISIONS	(II-8)	3,002,656	471,364	3,474,020	954,915	321,520	1,276,435
10.1	Restructuring Provisions		-	-	-	-	-	-
10.2	Reserve for Employee Benefits		2,120,685	64,378	2,185,063	738,641	55,663	794,304
10.3	Insurance Technical Provisions (Net)		-	-	-	-	-	-
10.4	Other Provisions		881,971	406,986	1,288,957	216,274	265,857	482,131
XI.	CURRENT TAX LIABILITY	(II-9)	2,045,694	-	2,045,694	272,117	-	272,117
XII.	DEFERRED TAX LIABILITY		-	-	-	-	-	-
XIII.	LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR							
	SALE AND RELATED TO DISCONTINUED OPERATIONS (Net)	(II-10)	-	-	-	-	-	-
13.1	Held for Sale		-	-	-	-	-	-
13.2	Held from Discontinued Operations	(11.44)	-	-	-	-	-	-
XIV.	SUBORDINATED DEBT INSTRUMENTS	(II-11)	-	9,708,218	9,708,218	-	7,239,036	7,239,036
14.1	Loans Other Dalit Instruments		-	- 709 219	-	-		7 220 026
14.2 XV.	Other Debt Instruments OTHER LIABILITIES	(II-5)	9,622,650	9,708,218 2,651,378	9,708,218 12,274,028	6,462,341	7,239,036 <b>2,956,705</b>	7,239,036 9,419,046
AV. XVI.	SHAREHOLDERS' EQUITY	(II-5) (II-12)	26,021,294	2,051,578		0,402,541	2,950,705 (175,990)	9,419,040
16.1	Paid-in Capital	(11-12)	2,204,390	123,098	2,204,390	2,204,390	(175,590)	2,204,390
16.2	Capital Reserves		391,226	-	391,226	391,226	-	391,226
16.2.1	Share Premiums		2,565	-	2,565	2,565		2,565
16.2.2	Share Cancellation Profits		2,505	-	2,505	2,505	-	2,000
16.2.3	Other Capital Reserves		388,661	-	388,661	388,661	-	388,661
16.3	Other Accumulated Comprehensive Income or Expense that will not be Reclassified at Profit or Loss		(419,019)	_	(419,019)	(59,373)	_	(59,373)
16.4	Other Accumulated Comprehensive Income or Expense that will be Reclassified at Profit or Loss		850,588	123.098	973.686	269.030	(175.990)	93.040
16.5	Profit Reserves		11,310,414	120,090	11,310,414	9,336,062	(175,220)	9,336,062
16.5.1	Legal Reserves		649,424	-	649,424	550,906	-	550,906
16.5.2				-			-	
16.5.3			10,773,450	-	10,773,450	8,478,674	-	8,478,674
16.5.4			(112,460)	-	(112,460)	306,482	-	306,482
16.6	Profit or Loss		11,655,252	-	11,655,252	2,072,708	-	2,072,708
16.6.1	Prior Periods' Profit / Loss		98,356	-	98,356	-	-	_,,
16.6.2	Current Periods' Profit / Loss		11,556,896	-	11,556,896	2,072,708	-	2,072,708
16.7	Minority Shares	(II-13)	28,443	-	28,443	18,217	-	18,217
	TOTAL LIABILITIES		177,763,406	105,772,615	283,536,021	89,622,512	109,231,606	198,854,118

### CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET ITEMS AS OF 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET ITEMS

				Audited Current Period 31.12.2022		:	Audited Prior Period 31.12.2021	
		Section 5 Notes	TL	FC	Total	TL	FC	Total
•	OFF-BALANCE SHEET COMMITMENTS (I+II+III)		194,692,438	235,219,732	429,912,170	116,129,741	166,079,544	282,209,285
.1	GUARANTEES AND WARRANTIES	(III-1)	13,949,172	41,315,264	55,264,436 30,031,952	8,470,096	30,062,181	38,532,277
1 1.1	Letters of Guarantee Guarantees Subject to State Tender Law		9,433,911 152,535	20,598,041 205,253	30,031,932	7,056,943 133,980	14,037,146 147,510	21,094,089 281,490
1.1	Guarantees Given for Foreign Trade Operations		658,658	771,147	1,429,805	395,162	612,824	1,007,986
1.3	Other Letters of Guarantee		8,622,718	19,621,641	28,244,359	6,527,801	13,276,812	19,804,613
2	Bank Acceptances		-	23,623	23,623	-	33,680	33,680
2.1	Import Letter of Acceptance		-	23,623	23,623	-	33,680	33,680
2.2	Other Bank Acceptances		-	-	- 15,650,244	-	-	10 242 824
3 3.1	Letters of Credit Documentary Letters of Credit			15,650,244 2,596,937	2,596,937	-	10,343,834 4,046,781	10,343,834 4,046,781
3.2	Other Letters of Credit		_	13,053,307	13,053,307	_	6,297,053	6,297,053
4	Prefinancing Given as Guarantee		-			-		
5	Endorsements		-	-	-	-	-	-
5.1	Endorsements to the Central Bank of Turkey		-	-	-	-	-	-
5.2	Other Endorsements		-	-	-	-	-	-
6	Purchase Guarantees for Securities Issued		-	-	-	-	-	-
7	Factoring Guarantees		2 405 255	4 955 (27	7 250 002	1 204 152	-	5 ((2 009
3	Other Guarantees Other Collaterals		2,495,355 2,019,906	4,855,637 187,719	7,350,992 2,207,625	1,384,153 29,000	4,279,755 1,367,766	5,663,908 1,396,766
	COMMITMENTS	(III-1)	38,756,549	5,487,840	44,244,389	29,000 24,869,317	8,633,167	33,502,484
1	Irrevocable Commitments	(111-1)	38,756,549	5,487,840	44,244,389	24,869,317	8,633,167	33,502,484
1.1	Asset Purchase Commitments		2,181,948	5,049,902	7,231,850	3,543,805	7,707,411	11,251,216
1.2	Deposit Purchase and Sale Commitments		-	-	-	-	-	-
1.3	Share Capital Commitment to Associates and Subsidiaries		-	-	-	-	-	-
1.4	Loan Granting Commitments		11,589,114	68,589	11,657,703	7,121,357	52,502	7,173,859
1.5	Securities Issuance Brokerage Commitments		-	-	-	-	-	-
.6	Commitments for Reserve Deposit Requirements		2 776 761	-	-	2 125 201	-	2 125 201
l.7 l.8	Commitments for Cheque Payments Tax and Fund Liabilities from Export Commitments		2,776,761 127,411	-	2,776,761 127,411	2,135,381 51,363	-	2,135,381 51,363
1.8	Commitments for Credit Card Limits		22,073,226	-	22,073,226	12,007,806	-	12,007,806
.10	Commitments for Credit Cards and Banking Services Promotions		2,141	-	2,141	5,797	-	5,797
1.11	Receivables from Short Sale Commitments on Securities		_,	-		-	-	
1.12	Payables for Short Sale Commitments on Securities		-	-	-	-	-	-
1.13	Other Irrevocable Commitments		5,948	369,349	375,297	3,808	873,254	877,062
2	Revocable Commitments		-	-	-	-	-	-
2.1	Revocable Loan Granting Commitments		-	-	-	-	-	-
2.2	Other Revocable Commitments	(111.2)	-	-	-	-	-	-
[ <b>.</b> 1	DERIVATIVE FINANCIAL INSTRUMENTS Derivative Financial Instruments for Hedging Purposes	(III-2)	965,300	188,416,628 18,524,343	330,403,345 19,489,643	82,790,328 21,649,500	127,384,196 7,806,018	210,174,524 29,455,518
.1	Fair Value Hedge		905,500	10,524,545	19,489,045	21,049,500	7,800,018	29,455,518
1.2	Cash Flow Hedge		965,300	18,524,343	19,489,643	21,649,500	7,806,018	29,455,518
1.3	Foreign Net Investment Hedges							
2	Held for Trading Transactions		141,021,417	169,892,285	310,913,702	61,140,828	119,578,178	180,719,006
2.1	Forward Foreign Currency Buy/Sell Transactions		20,240,521	22,818,260	43,058,781	11,386,300	15,523,785	26,910,085
2.1.1	Forward Foreign Currency Transactions-Buy		19,213,785	3,165,415	22,379,200	9,169,995	4,268,100	13,438,095
2.1.2	Forward Foreign Currency Transactions-Sell		1,026,736	19,652,845	20,679,581	2,216,305	11,255,685	13,471,990
2.2.	Swap Transactions Related to Foreign Currency and Interest Rates		98,861,030		199,501,090	47,269,862	90,288,974	137,558,836
2.2.1 2.2.2	Foreign Currency Swap-Buy Foreign Currency Swap-Sell		7,819,762 42,400,268	55,239,445 21,434,565	63,059,207 63,834,833	1,451,736 30,279,126	55,792,484 26,837,944	57,244,220 57,117,070
2.2.2	Interest Rate Swaps-buy		24,320,500	11,983,025	36,303,525	7,769,500	3,829,273	11,598,773
2.2.4	Interest Rate Swaps-Sell		24,320,500	11,983,025	36,303,525	7,769,500	3,829,273	11,598,773
2.3	Foreign Currency, Interest Rate and Securities Options		19,676,969	43,135,835	62,812,804	2,116,848	11,241,994	13,358,842
2.3.1	Foreign Currency Options-Buy		15,275,312	11,998,466	27,273,778	1,630,468	2,022,308	3,652,776
2.3.2	Foreign Currency Options-Sell		4,401,657	23,201,409	27,603,066	486,380	3,144,606	3,630,986
2.3.3	Interest Rate Options-Buy		-	3,967,980	3,967,980	-	3,037,540	3,037,540
2.3.4	Interest Rate Options-Sell		-	3,967,980	3,967,980	-	3,037,540	3,037,540
2.3.5	Securities Options-Buy		-	-	-	-	-	-
2.3.6 2.4	Securities Options-Sell Foreign Currency Futures		2,242,897	1,902,399	4,145,296	367,818	439,173	806,991
2.4.1	Foreign Currency Futures-Buy		2,242,897	1,902,399	2,242,897	329,039	113,632	442,671
2.4.2	Foreign Currency Futures-Buy		2,242,077	1,902,399	1,902,399	38,779	325,541	364,320
2.5	Interest Rate Futures		-	-,,,	-,. 02,077			
2.5.1	Interest Rate Futures-Buy		-	-	-	-	-	-
2.5.2	Interest rate Futures-Sell		-	-	-	-	-	-
2.6	Other		-	1,395,731	1,395,731	-	2,084,252	2,084,252
	CUSTODY AND PLEDGES RECEIVED (IV+V+VI)		244,617,678	103,723,114	348,340,792		77,886,471	269,389,327
	ITEMS HELD IN CUSTODY		64,320,940	17,591,040	81,911,980	43,658,517	11,330,004	54,988,521
1	Customer Fund and Portfolio Balances		23,356,409	-	23,356,409	7,112,025	-	7,112,025
2 3	Investment Securities Held in Custody Cheques Received for Collection		8,466,547 31,598,332	16,227,035 534,262	24,693,582 32,132,594	14,741,218 20,823,940	8,458,577 2,178,366	23,199,795 23,002,306
5 4	Commercial Notes Received for Collection		803,051	90,839	893,890	20,823,940 591,700	132,493	724,193
5	Other assets Received for Collection		125	738,904	739,029	125	560,568	560,693
6	Assets Received for Public Offering			-			-	
7	Other Items under Custody		96,476	-	96,476	389,509	-	389,509
3	Custodians		-	-	-	-	-	-
	PLEDGES RECEIVED		178,491,265	85,592,825	264,084,090		66,228,730	213,297,712
1	Marketable Securities		1,756,158	1,100,377	2,856,535	122,836	673,062	795,898
2	Guarantee Notes		67,245,877	58,444,827	125,690,704	54,425,408	45,321,890	99,747,298
3	Commodity		220,087	364,691	584,778	226,267	-	226,267
4	Warranty		-	-	-	-	-	
5	Immovable Other Pledged Items		90,488,447 18,780,696	19,546,647	110,035,094	78,588,982 13,705,489	15,290,955	93,879,937
6 7	Pledged Items		10,700,090	6,136,283	24,916,979	10,700,409	4,942,823	18,648,312
Í.	ACCEPTED BILL, GUARANTEES AND WARRANTIES		1,805,473	539,249	2,344,722	775,357	327,737	1,103,094
	HOLE TED DIED, CONVENTILES AND WARRANTIES		1,000,775	557,277	2,077,722	113,001	521,151	1,105,094

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **III. CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

IN	COME AND EXPENSE ITEMS	Section 5 Notes	Audited Current Period 01.01-31.12.2022	Audited Prior Period 01.01-31.12.2021
I. IN	FEREST INCOME	(IV-1)	36,528,298	16,156,398
1.1 Inte	erest Income on Loans		22,525,749	11,871,313
	erest Income on Reserve Requirements		106,992	413,67
	erest Income on Banks		232,661	146,89
	erest Income on Money Market Transactions		399,683	119,50
	erest Income on Securities Portfolio		12,210,893	3,107,55
	ancial Assets at Fair Value Through Profit or Loss		397,218	257,76
	ancial Assets at Fair Value Through Other Comprehensive Income		1,716,235	709,80
	ancial Assets Measured at Amortised Cost		10,097,440	2,139,98
	ancial Lease Income er Interest Income	(IV-12)	1 052 220	497.46
		(IV-12) (IV-2)	1,052,320	9,090,20
	TEREST EXPENSE (-) erest Expense on Deposits	(1V-2)	<b>15,800,491</b> 13,292,902	7,264,80
	erest Expense on Funds Borrowed		1,674,889	875,24
	erest Expense on Money Market Transactions		256,830	341,93
	erest Expense on Securities Issued		236,045	451,61
	rest Expense on Leases		173,030	106,57
	er Interest Expenses		166,795	50,03
	T INTEREST INCOME/EXPENSE (I - II) T FEES AND COMMISSIONS INCOME/EXPENSE		20,727,807 2,607,619	7,066,19 1,590,43
	s and Commissions Received		4,614,814	2,685,99
	n-cash Loans		590,236	323,53
4.1.2 Oth		(IV-12)	4,024,578	2,362,46
	s and Commissions Paid (-)	(11-12)	2,007,195	1,095,56
	n-cash Loans		10,859	8,69
4.2.2 Oth		(IV-12)	1,996,336	1,086,87
	VIDEND INCOME	(IV-3)	7,759	3,50
	ADING INCOME / LOSS (Net)	(IV-4)	1,953,420	(1,987,003
	urities Trading Gains / Losses	(11-4)	(60,373)	(66,345
	ins / Losses on Derivative Financial Instruments		(3,235,269)	(2,761,832
	eign Exchange Gains / Losses		5,249,062	841,17
	HER OPERATING INCOME	(IV-5)	295,174	212,09
	OSS OPERATING PROFIT (III+IV+V+VI+VII)	(1 ( 3)	25,591,779	6,885,22
	PECTED CREDIT LOSS (-)	(IV-6)	1,806,241	(7,720
	HER PROVISION EXPENSES (-)	(IV-6)	401,447	1,57
	RSONNEL EXPENSES (-)	(- · · ·)	4,189,162	1,936,21
	HER OPERATING EXPENSES (-)	(IV-7)	3,801,703	2,231,54
	T OPERATING INCOME/LOSS (VIII-IX-X-XI-XII)	( )	15,393,226	2,723,60
	CESS AMOUNT RECORDED AS INCOME AFTER MERGER		-	
XV. ING	COME/LOSS FROM INVESTMENTS IN SUBSIDIARIES CONSOLIDATED BASED ON			
EQ	UITY METHOD		-	
XVI. INC	COME/LOSS ON NET MONETARY POSITION		-	
XVII. PR	OFIT/LOSS BEFORE TAX FROM CONTINUED OPERATIONS (XIII++XVI)	(IV-8)	15,393,226	2,723,60
XVIII. TA	X PROVISION FOR CONTINUED OPERATIONS (±)	(IV-9)	3,818,745	642,73
18.1 Cur	rent Tax Provision		5,458,691	218,12
18.2 Def	ferred Tax Expense Effect (+)		3,320,176	3,013,50
18.3 Def	ferred Tax Income Effect (-)		(4,960,122)	(2,588,896
XIX. CU	RRENT PERIOD PROFIT/LOSS FROM CONTINUED OPERATIONS (XVII±XVIII)	(IV-10)	11,574,481	2,080,87
XX. ING	COME FROM DISCONTINUED OPERATIONS		-	
	ome from Non-current Assets Held for Sale		-	
	fit from Sales of Associates, Subsidiaries and Joint Ventures		-	
	ome from Other Discontinued Operations		-	
	PENSES FROM DISCONTINUED OPERATIONS (-)		-	
21.1 Exp	penses from Non-current Assets Held for Sale		-	
	ss from Sales of Associates, Subsidiaries and Joint Ventures		-	
	penses for Other Discontinued Operations		-	
	OFIT/LOSS BEFORE TAX FROM DISCONTINUED OPERATIONS (XX-XXI)	(IV-8)	-	
	X PROVISION FOR DISCONTINUED OPERATIONS (±)	(IV-9)	-	
	rent Tax Provision		-	
	ferred Tax Expense Effect (+)		-	
	ferred Tax Income Effect (-)		-	
	RRENT PERIOD PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XXII±XXIII)	(IV-10)	-	
	T INCOME/LOSS (XIX+XXIV)	(IV-11)	11,574,481	2,080,87
	oup's Profit / Loss		11,556,896	2,072,70
15 1 M.	nority Interest Profit / Loss (-)		17,585	8,16
	nings per Share		5.2427	0.940

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Audited Current Period 01.01-31.12.2022	Audited Prior Period 01.01-31.12.2021
I.	CURRENT PERIOD INCOME/LOSS	11,574,481	2,080,874
П.	OTHER COMPREHENSIVE INCOME	520,446	290,906
2.1	Other Comprehensive Income that will not be Reclassified through Profit or Loss	(360,297)	(116,937)
2.1.1	Gains /losses on Revaluation of Property, Plant and Equipment	-	-
2.1.2	Gains/losses on Revaluation of Intangible Assets	-	-
2.1.3	Gains/losses on Remeasurement of Defined Benefit Plans	(497,654)	(148,981)
2.1.4	Other Components of Other Comprehensive Income that will not be Reclassified through Profit or Loss	5,643	2,369
2.1.5	Taxes Relating to Components of Other Comprehensive Income that will not be Reclassified through Profit or Loss	131,714	29,675
2.2	Other Comprehensive Income that will be Reclassified to Profit or Loss	880,743	407,843
2.2.1	Exchange Differences on Translation	-	-
2.2.2	Valuation and/or Reclassification Profit or Loss from Financial Assets at Fair Value Through Other Comprehensive Income	1,173,138	(141,239)
2.2.3	Income/Loss related with Cash Flow Hedges	1,743	658,228
2.2.4	Income/Loss related with Hedges of Net Investments in Foreign Operations	-	-
2.2.5	Other Components of Other Comprehensive Income that will be Reclassified through Other Profit or Loss	-	-
2.2.6	Taxes Relating to Components of Other Comprehensive Income that will be Reclassified through Profit or Loss	(294,138)	(109,146)
III.	TOTAL COMPREHENSIVE INCOME (I+II)	12,094,927	2,371,780

### CONSOLIDATED STATEMENT OF CHANGES IN THE SHAREHOLDERS' EQUITY FOR THE YEAR FROM 1 JANUARY TO 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# V. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY								e or Expe	Other Comp ense Reclassifi ofit or Loss							
	Audited	Paid-in Capital	Share Premiums	Share Cancellation Profit	Other Capital Reserves	1	2	3	4	5	6	Profit Reserves	Prior Period I Profit or (Losss)	Current Period Profit or Loss	Total Equity Except from Minority Shares	Minority Shares	Total Equity
_	Prior Period – 01.01-31.12.2021																
I.	Prior Period End Balance	2,204,390	2,565	-	389,189	275,516	(4,120)	5,233	-	(88,151)	(226,704)	7,843,996	1,272,252	-	11,674,166	15,507	11,689,673
II.	Corrections According to TAS 8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	· -
2.1	Effect of Corrections of Errors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2.2	Effects of Changes in Accounting Policy	-	2.565	-	-	-	-		-	-	-	-	-	-	-	15 505	11 (00 (83
III.	New Balance (I+II) Total Comprehensive Income	2,204,390	2,505	-	389,189	275,516	(4,120) (118,965)	5,233 2,249	-	(88,151) (111,608)	(226,704) 519,503	7,843,996	1,272,252	2,072,708	11,674,166 2,363,887	15,507 7,893	
IV. V.	Capital Increase by Cash	-	-	-	-	-	(118,905)	2,249	-	(111,008)	519,503	-	-	2,072,708	2,303,887	7,893	2,371,780
VI.	Capital Increase by Cash Capital Increase by Internal Sources	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VII.	Paid-in Capital Inflation Adjustment Difference	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII.	Convertible Bonds to Shares	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IX.	Subordinated Debt Instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
X.	Increase/Decrease by Other Changes	_			(528)	(220,221)			-	_	_	230,246	(9,497)	_			
XI.	Profit Distribution	-			(320)	935			-	-		1,261,820	(1,262,755)	-	_	(5,183)	(5,183
11.1	Dividends Paid	_	_	_	_	-	_	_	_	_	-	1,201,020	(1,202,755)	_	_	(5,183)	
11.2	Transfers to Reserves	-	-	-	-	935	-	-	-	-	-	1,261,820	(1,262,755)	-	-	- (5,105)	(5,105)
11.3	Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Period-End Balance 31.12.2021																
	(III+IV+V+VI+VII+VIII+IX+X+XI)	2,204,390	2,565	-	388,661	56,230	(123,085)	7,482	-	(199,759)	292,799	9,336,062		2,072,708	14,038,053	18,217	14,056,270
	Current Period – 01.01-31.12.2022																
I.	Prior Period End Balance	2,204,390	2,565	-	388,661	56,230	(123,085)	7,482	-	(199,759)	292,799	9,336,062	2,072,708	-	14,038,053	18,217	14,056,270
II.	Corrections According to TAS 8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2.1	Effects of Corrections	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2.2	Effects of the Changes in Accounting Policies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
III.	New Balance (I+II)	2,204,390	2,565	-	388,661	56,230	(123,085)	7,482	-	(199,759)	292,799	9,336,062	2,072,708	-	14,038,053	18,217	
IV.	Total Comprehensive Income	-	-	-	-	-	(364,876)	5,230	-	891,000	(10,354)	-	-	11,556,896	12,077,896	17,031	12,094,927
v.	Capital Increase by Cash	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	· -
VI.	Capital Increase by Internal Sources	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	· -
VII.	Paid-in Capital Inflation Adjustment Difference	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
VIII.	Convertible Bonds to Shares	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
IX.	Subordinated Debt Instruments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
X.	Increase/Decrease by Other Changes	-	-	-	-	-	-	-	-	-	-	-	(1.074.252)	-	-	- (6,805)	(( 005)
<b>XI.</b> 11.1	Profit Distribution Dividends Paid	-	-	-	-	-	-	-	-	-	-	1,974,352	(1,974,352)	-	-	(6,805)	
11.1	Transfers to Reserves	-	-	-	-	-	-	-	-	-	-	1,974,352	(1,974,352)	-	-	(0,805)	(0,805)
11.2	Other	-	-	-	-	-	-	-	-	-	-	1,974,332	(1,7/4,332)	-	-	-	
	Period-End Balance 31.12.2022																

1. Increase/decrease from tangible assets accumulated revaluation reserve,

2. Accumulated gains / losses on remeasurements of defined benefit plans,

3. Other (Other comprehensive income of associates and joint ventures accounted with equity method that will not be reclassified at profit or loss and other accumulated amounts of other comprehensive income items that will not be reclassified at profit or loss),

4. Foreign currency translation differences,

5. Accumulated revaluation and / or classification gains / losses of financial assets at fair value through other comprehensive income,

6. Other (Cash flow hedge gains / losses, other comprehensive income of associates and joint ventures accounted with equity method that will be reclassified at profit or loss and other accumulated amounts of other comprehensive income items that will be reclassified at profit or loss).

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEARS FROM 1 JANUARY TO 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VI. CONSOLIDATED STATEMENT OF CASH FLOWS

		Section 5 Notes	Audited Current Period 01.01-31.12.2022	Audited Prior Period 01.01-31.12.2021
A.	CASH FLOWS FROM BANKING OPERATIONS	Totes	01.01-01.12.2022	01.01-51.12.2021
1.1	Operating Profit Before Changes in Banking Operations Assets and Liabilities		12,424,761	13,027,257
1.1.1	Interest Received		24,749,272	14,653,420
.1.2	Interest Paid		(13,980,622)	(8,878,542)
.1.3	Dividend Received		516	3,503
.1.4	Fees and Commissions Received		4,270,611	2,627,891
.1.5	Other Income		7,043,218	1,053,270
.1.6	Collections from Previously Written-Off Loans		1,480,497	1,140,863
.1.7 .1.8	Payments to Personnel and Service Suppliers Taxes Paid		(3,866,908)	(1,898,007)
.1.8	Other	(VI-1)	(4,178,029) (3,093,794)	(471,351) 4,796,210
		(*1-1)		
.2	Changes in Banking Operations Assets and Liabilities		4,358,251	(2,450,280)
1.2.1	Net (Increase) in Financial Asset at Fair Value Through Profit or Loss		(610,925)	(1,167,412)
.2.2	Net (Increase) in Due From Banks		(23,844)	(72,658)
.2.3	Net (Increase) in Loans		(34,776,854)	(17,072,631)
.2.4	Net (Increase) in Other Assets	(VI-1)	(7,824,618)	(9,690,894)
.2.5	Net (Decrease) in Bank Deposits		(1,936,025)	(3,284,982)
.2.6	Net Increase in Other Deposits		48,276,847	15,274,720
.2.7	Net Increase / (Decrease) in Financial Liabilities at Fair Value Through Profit or Loss Net (Decrease) / Increase in Funds Borrowed		(2 252 292)	- 2 222 570
.2.8	Net Increase / (Decrease) in Matured Payables		(2,353,382)	7,822,570
.2.9		(VI-1)	3,607,052	5,741,007
	Net Cash Flows from Banking Operations		16,783,012	10,576,977
3.	CASH FLOWS FROM INVESTING ACTIVITIES			
Π.	Net Cash Flow Provided from Investing Activities		(8,741,206)	(1,700,120)
2.1	Purchase of Entities Under Common Control, Associates and Subsidiaries (Joint Vent.)		-	-
2.2	Sale of Entities Under Common Control, Associates and Subsidiaries (Joint Vent.)		-	-
2.3	Purchase of Tangible Assets		(366,739)	(231,327)
.4	Sale of Tangible Assets		42,656	4,272
2.5	Purchase of Financial Assets at Fair Value Through Other Comprehensive Income		(1,867,612)	(3,472,651)
2.6	Sale of Financial Assets at Fair Value Through Other Comprehensive Income		4,392,377	6,749,988
2.7	Purchase of Financial Assets Measured at Amortised Cost		(12,931,494)	(6,645,155)
2.8	Sale of Financial Assets Measured at Amortised Cost		2,428,011	2,016,874
9	Other	(VI-1)	(438,405)	(122,121)
с.	CASH FLOWS FROM FINANCING ACTIVITIES			
П.	Net Cash Provided from Financing Activities		(1,110,479)	(3,825,468)
3.1	Cash Obtained from Funds Borrowed and Securities Issued		7,030,561	10,033,681
3.2	Cash Outflow from Repayment of Funds Borrowed and Securities Issued		(7,776,517)	(13,594,895)
.3	Equity Instruments Issued		-	-
5.4	Dividends Paid		(6,805)	(5,183)
5.5	Payments for Leases		(357,718)	(259,071)
8.6 V.	Other	<b>(7)</b> (1)	-	2 128 252
	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents	(VI-1)		2,128,252
V.	Net Increase in Cash and Cash Equivalents		10,695,919	7,179,641
VI.	Cash and Cash Equivalents at Beginning of the Period		31,414,865	24,235,224

# **CONSOLIDATED STATEMENT OF PROFIT DISTRIBUTION**

FOR THE YEARS ENDED 31 DECEMBER 2022 AND 2021

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# VII. CONSOLIDATED STATEMENT OF PROFIT DISTRIBUTION (\*)

		Audited Current Period 31.12.2022(**)	Audited Prior Period 31.12.2021
I.	DISTRIBUTION OF CURRENT YEAR INCOME	51.12.2022()	51.12.2021
1.1	CURRENT YEAR INCOME	14,880,958	2,498,526
1.2	TAXES AND DUTIES PAYABLE (-)	3,690,354	585,628
1.2.1		5,323,264	166,686
1.2.1	Income withholding tax	5,525,204	100,000
1.2.2	Other taxes and duties (***)	(1,632,910)	418,942
A.	NET INCOME FOR THE YEAR (1.1-1.2)	11,190,604	1,912,898
		· · · · · ·	,. ,
1.3	PRIOR YEARS' LOSSES (-)	-	
1.4	FIRST LEGAL RESERVES (-)	-	95,645
1.5	OTHER STATUTORY RESERVES (-)	-	-
В.	NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	11,190,604	1,817,253
1.6	FIRST DIVIDEND TO SHAREHOLDERS (-)	-	-
1.6.1	To owners of ordinary shares	-	-
1.6.2	1	-	-
1.6.3		-	-
1.6.4	To profit sharing bonds	-	-
1.6.5		-	-
1.7	DIVIDENDS TO PERSONNEL (-)	-	-
1.8	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	-
1.9	SECOND DIVIDEND TO SHAREHOLDERS (-)	-	-
1.9.1	To owners of ordinary shares	-	-
1.9.2	To owners of preferred shares	-	-
1.9.3		-	-
1.9.4	To profit sharing bonds	-	-
1.9.5	To holders of profit and loss sharing certificates	-	-
1.10	SECOND LEGAL RESERVES (-)	-	-
1.11	STATUTORY RESERVES (-)	-	-
1.12	EXTRAORDINARY RESERVES	-	1,817,253
1.13	OTHER RESERVES	-	-
1.14	SPECIAL FUNDS	-	-
II.	DISTRIBUTION OF RESERVES	-	-
2.1	DISTRIBUTED RESERVES	-	-
2.2	SECOND LEGAL RESERVES (-)	-	-
2.3	DIVIDENDS TO SHAREHOLDERS (-)	-	-
2.3.1	To owners of ordinary shares	-	-
2.3.2	To owners of preferred shares	-	-
2.3.3	To owners of preferred shares (pre-emptive rights)	-	-
2.3.4	To profit sharing bonds	-	-
2.3.5	1 0	-	-
2.4	DIVIDENDS TO PERSONNEL (-)	-	-
2.5	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	-
Ш.	EARNINGS PER SHARE	-	-
3.1	TO OWNERS OF ORDINARY SHARES	5.0765	0.8678
3.2	TO OWNERS OF ORDINARY SHARES ( % )	507.65	86.78
3.3	TO OWNERS OF PREFERRED SHARES	-	-
3.4	TO OWNERS OF PREFERRED SHARES (%)	-	-
IV.	DIVIDEND PER SHARE	-	-
4.1	TO OWNERS OF ORDINARY SHARES	-	-
4.2	TO OWNERS OF ORDINARY SHARES ( % )	-	-
4.3	TO OWNERS OF PREFERRED SHARES	-	-
4.4	TO OWNERS OF PREFERRED SHARES ( % )	-	-

(\*) The profit distribution table has been prepared according to the unconsolidated financial statements of the Parent Bank.
 (\*\*) The authorized body of the Parent Bank regarding profit distribution is the General Assembly, and as of the preparation date of these financial statements, the annual ordinary General Assembly meeting has not been held yet. Since the profit distribution proposal for 2022 has not yet been prepared by the Board of Directors, only the distribution table.

(\*\*\*) Deferred tax income shown in other tax and legal liabilities (31 December 2021: Deferred tax expense)

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### SECTION THREE

#### **ACCOUNTING PRINCIPLES**

#### I. Basis of Presentation

# a. Financial statements and related explanations and preparation of notes in compliance with Turkish Accounting Standards ("TAS") and Regulation on Accounting Applications for Banks and Safeguarding of Documents:

The consolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" related with Banking Act numbered 5411 published in the Official Gazette no.26333 dated 1 November 2006 and in accordance with the regulations, communiqués, interpretations and legislations related to reporting principles on accounting records of Banks published by the Banking Regulation and Supervision Agency ("BRSA") and Turkish Financial Reporting Standards ("TFRS") put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA") for those matters not regulated by the aforementioned regulations. The format and content of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements" and "Communiqué on Disclosures About Risk Management to Be Announced to Public by Banks" and amendments to this Communiqué. The Bank maintains its books in Turkish Lira in accordance with the Banking Law, Turkish Commercial Code and Turkish Tax Legislation.

The consolidated financial statements have been prepared in TL, under the historical cost convention except for the financial assets and liabilities carried at fair value.

The preparation of consolidated financial statements in conformity with TFRS requires the use of certain critical accounting estimates by the Parent Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent issues as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made, and the effects of these corrections are reflected to the income statement. Assumptions and estimates that are used in the preparation of the accompanying financial statements are explained in the following related disclosures.

The new type of coronavirus (COVID-19), first emerging in China, has been classified as a pandemic affecting countries globally by the World Health Organization on 11 March 2020. The COVID-19 outbreak, especially in countries that are over-exposed to the pandemic, causes disruptions in operations and adversely affects economic conditions both regionally and globally.

The effects of this global pandemic on the Group's financial statements are regularly monitored by the Risk Management as well as the Parent Bank's Management. While preparing the consolidated financial statements as of 31 December 2022, the Group reflected the possible effects of the COVID-19 outbreak on the estimates and judgements used in the preparation of the financial statements.

The tension between Russia and Ukraine since January 2022 turned into a crisis and a hot conflict. The Bank does not carry out any activity in the two subject countries. Considering the geographies in which the Parent Bank operates, the crisis is not expected to have a direct impact on the Parent Bank's operations. However, since the course of the crisis is uncertain as of the report date, developments that may occur on a global scale, and the effects of these developments on the global and regional economy, on the Bank's operations are closely monitored and taken into account with the best estimation approach in the preparation of the financial statements.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Basis of Presentation (Continued)

# b. The accounting policies and the valuation principles applied in the preparation of the accompanying financial statements:

The accounting policies and valuation principles used in the preparation of the financial statements are subject to the regulations, communiqués, annotations and circulars issued by BRSA on accounting and financial reporting principles and the TFRS ("BRSA Accounting and Financial Reporting Legislation") which has been put into force by the POA on issues not regulated by the BRSA determined according to the principles.

The amendments to TAS/TFRS, effective from 1 January 2022, do not have a significant impact on the Parent Bank's accounting policies, financial position and performance. The amendments to TAS and TFRS, which have been published but not yet entered into force as of the finalization date of the financial statements, will not have a significant impact on the Parent Bank's accounting policies, financial position and performance.

In addition, Benchmark Rate Reform – Phase 2, which brings changes in TFRS 9, TAS 39, TFRS 7, TFRS 4 and TFRS 16, effective from 1 January 2021 was published in December 2020. With the amendments made, certain exceptions are provided in the basis used in determining the contractual cash flows and in the hedge accounting provisions. The impact of the changes on the Bank's financials has been evaluated and did not have a significant impact. On the other hand, the Benchmark Interest Rate Reform process continues for some indicators and the Bank continues to work within the scope of adaptation to the changes. In this context, a working group was established within the scope of evaluating the impact of the interest rate reform on the financial statements and harmonization with the reform. As a result of the evaluations, it is expected that the effect of the relevant change on the financial statements will be limited.

POA made an announcement on 20 January 2022 regarding the application of TAS 29 Financial Reporting in Hyperinflationary Economies ("TAS 29") for entities adopting Turkish Financial Reporting Standards ("TFRS") for the year ended 2021. The announcement stated that, entities that apply TFRS should not adjust their financial statements in accordance with TAS 29 - Financial Reporting in Hyperinflationary Economies for the year ended 2021. As of the date of this report, POA has not made any further announcements regarding the scope and application of TAS 29. Therefore, no inflation adjustment has been made as per TAS 29 in the financial statements as of 31 December 2022.

The accounting policies and valuation principles for the current period are explained in Note II and Note XXV below.

#### c. Different accounting policies applied while preparing the consolidated financial statements:

In cases where the accounting policies used by the subsidiaries differ from those of the Parent Bank, the differences are harmonized in the financial statements by considering the materiality criterion.

#### II. Explanations on Usage Strategy of Financial Assets and Foreign Currency Transactions

The Group aims to develop and promote products for the financial needs of each customer such as SMEs, multinational companies and small individual investors in line with Banking Legislation. The primary objective of the Parent Bank is to increase profitability with optimum liquidity and minimum risk while fulfilling customer needs.

The Group aims at creating an optimum maturity risk and working with a positive margin between cost of resource and product yield in the process of asset and liability management.

As a component of risk management strategy of the Group, risk bearing short term positions of currency, interest or price movements is performed only by the Asset-Liability Management and Treasury Group using the limits defined by the Board of Directors. The Asset-Liability Committee of the Parent Bank manages the maturity mismatches while deciding the short, medium and long-term strategies as well as adopting the principle of positive balance sheet margin as a pricing policy.

The Board of Directors of the Parent Bank allows a purchase risk in treasury operations and individual limits are defined by the Board of Directors for each product.

The Parent Bank's foreign currency asset and liability balances are valuated with the Parent Bank's exchange buying rate at the reporting date and recognized as "Foreign exchange gains/losses" within statement of income.

The Parent Bank's hedging activities for the currency risk due to foreign currency available for sale equity instruments are described under the currency risk section; and the Parent Bank's hedging activities from interest rate risk arising from fixed interest rate deposits and floating interest rate borrowings are described in detail under interest rate risk section.

The Parent Bank's Asset-Liability Committee approves the trading of various derivative instruments such as currency swaps, forwards and similar derivatives to hedge interest and currency exchange risks in line with the Parent Bank's balance sheet structure.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Information about the Parent Bank and its Consolidated Subsidiaries

The Parent Bank, with no difference in practice between TAS and TFRS, and the subsidiaries are consolidated by using line-by-line consolidation method. Türk Ekonomi Bankası Anonim Şirketi and its financial institutions, TEB Faktoring A.Ş. (TEB Faktoring), TEB Yatırım Menkul Değerler A.Ş. (TEB Yatırım) and TEB Portföy Yönetimi A.Ş. (TEB Portföy) are included in the accompanying consolidated financial statements by line-by-line consolidation method. The Parent Bank and the entities included in the consolidation are referred to as "the Group" in this report.

The accompanying consolidated financial statements are prepared in accordance with "Communiqué on Preparation of Consolidated Financial Statements of Banks" published in the Official Gazette dated 8 November 2006 numbered 26340.

The financial statements of the subsidiaries, which were prepared in accordance with the prevailing principles and rules regarding financial accounting and reporting standards in their respective country of incorporation and the Turkish Commercial Code and/or communiqués of the Capital Market Board, are duly adjusted in order to present their financial statements in accordance with TAS and TFRS.

#### **Explanations on Consolidation Method and Scope**

The commercial names of the entities included in consolidation and the locations of the head offices of these institutions:

Commercial Name	Head Office
TEB Faktoring	Turkey
TEB Yatırım	Turkey
TEB Portföy	Turkey

Line-by-line consolidation method is used for all the financial institutions included in the consolidation.

The financial statements of subsidiaries are prepared as at 31 December 2022 and 31 December 2021.

Transactions and balances between the Parent Company and its subsidiaries are netted off against each other.

#### IV. Explanations on Forward and Option Contracts and Derivative Instruments

The Parent Bank's derivative transactions mainly consist of foreign currency swaps and interest rate swaps, cross currency swaps, currency options and forward foreign currency purchase and sale contracts.

Pursuant to "TFRS 9 Financial Instruments" ("TFRS 9"), derivative financial instruments of the Parent Bank are classified as "Derivative Financial Assets at Fair Value Through Profit or Loss" or "Derivative Financial Assets at Fair Value Through Other Comprehensive Income".

#### The portion of derivative financial assets at fair value through profit or loss

Receivables and liabilities arising from derivative transactions are recorded in off-balance sheet accounts over contract amounts. Derivative transactions are valued at their fair values in the periods following their recording. Derivative financial instruments are initially recognized at fair value and attributable transaction costs are recognized in profit or loss on the date they are incurred. In the periods following the recording of derivative transactions, according to whether the fair value is positive or negative, the fair value difference of derivative financial assets at fair value through profit and loss or the fair value difference of derivative financial instruments are shown in the balance sheet. Differences in fair value as a result of the valuation are reflected in the profit or loss statement from derivative financial transactions.

Derivative financial instruments are booked under off-balance sheet items. Derivative financial instruments where the underlying asset is money or commodity are booked based on the amounts to be received/paid at the maturity date. Derivative financial instruments based on interest rate are booked with the principal amount on which the interest rate is calculated.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations on Forward and Option Contracts and Derivative Instruments (Continued)

#### The portion of derivative financial assets at fair value through profit or loss (Continued)

All derivative financial instruments are valued using the fair value method. The fair value of derivative financial instruments traded in organized markets is their price in the organized market. Within the scope of TFRS 13 Fair Value Measurement standard; The Bank considers that (i) the fair value of the asset or liability (or similar asset or liability) has significantly decreased in its volume or level of activity relative to normal market volume, (ii) when a transaction price or quoted price does not reflect fair value and/or (iii) when a material adjustment is required so that the price of a similar asset is comparable to the subject asset, or (iv) when the price is no longer valid, it adjusts the transaction price or the quoted price and reflects this adjustment in the fair value measurement. In this context, the Parent Bank determines the point in the range that best reflects the fair value in the current market conditions.

The cash flows of forward, currency swap, interest rate swap, and cross currency swap transactions should be determined firstly in order to measure with fair value method. Expected cash flows due to the floating interest rate for these products are defined according to market interest rate at the valuation date. The valuation is calculated by discounting the cash flows with the market interest rate and foreign currencies are converted into Turkish Lira with exchange rates at the valuation date.

Derivative transactions based on interest are valued according to the fair value method as well as the effective interest rate method. While the sum of the valuation amount made for such derivative transactions is shown in a single valuation account in the balance sheet, the amount calculated according to the effective interest method on the income/expense side and the difference amounts calculated according to the fair value method are shown in separate accounts.

Black and Scholes Model is used to measure the fair value of options. Options premiums are accrued on the start date of maturity. The valuation amount is composed of premiums valued at each valuation date. Premium to be paid calculated within this model is recorded as income, and the premium to be collected as expense.

#### Explanations on derivatives for hedging purposes

In the admission of the accounting policies, TFRS 9 presents the option of postponing the adoption of TFRS 9 hedge accounting and continuing to apply the hedge accounting provisions of TAS 39. Within this context, the Parent Bank will continue to apply the hedge accounting provisions of TAS 39.

The Parent Bank applies fair value hedge and cash flow hedge accounting. Hedging accounting is applied to prevent the fluctuations that may arise in the income statement in the short term as a result of the differences in the assets and resources in the balance sheet that are subject to interest rate risk and the valuation methods of derivative instruments that protect them from risk.

Some of the Parent Bank's fixed-rate foreign currency securities and Turkish Lira loans can be subject to fair value hedge accounting. The fair value risk of the related fixed rate financial assets is hedged with currency swaps and cross currency swaps. The difference in the fair values of derivative transactions for fair value hedging purposes is followed in the "Profit/loss from derivative financial transactions" account. For fixed rate loans, the change in the fair value of the hedged item is shown together with the related asset in the statement of financial position as long as the hedge is effective.

#### The portion of derivative financial assets at fair value through other comprehensive income

The Bank also hedges its cash flow risk arising from its financial debts with interest rate swaps and cross currency swaps. In cash flow hedge accounting, the effective part of the fair value change of the hedging instrument is recognized in the "Accumulated other comprehensive income or expense to be reclassified to profit or loss" account under equity, and the ineffective part is recognized in the statement of profit or loss. In periods when the cash flows related to the hedged item affect the profit or loss, the profit/loss of the related hedging instrument is also subtracted from the equity and reflected in the profit or loss statement.

The assessment that derivative transactions used for hedging purposes can effectively offset changes in the fair value of the hedged item is measured regularly and the measurement results are documented. In cases where the hedge does not meet the hedge accounting requirements, hedge accounting is discontinued.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations on Forward and Option Contracts and Derivative Instruments (Continued)

#### The portion of derivative financial assets at fair value through other comprehensive income (Continued)

While the Parent Bank accounts the changes in the fair values of the hedged items in the "Other Interest Income" and "Other Interest Expense" accounts, the fair value changes of the hedging instruments corresponding to the same period are accounted for in the "Gains/Losses from Derivative Financial Transactions" account.

However, the differences between the fair values of the hedged items at the starting date of the hedge accounting and their book values are amortised in line with the maturities of the said items and accounted for in the "Other Interest Income" and "Other Interest Expense" accounts.

#### V. Explanations on Interest Income and Expenses

Interest income, when purchased or used according to the effective interest method specified in TFRS 9 (the ratio that equates to the present net value of the future cash flows of the financial asset or liability), credit-impaired financial assets and when purchased or granted, except for financial assets that are not credit-impaired financial assets but later become credit-impaired financial assets, is recognized by applying an effective interest rate to the gross book value of the financial asset. While applying the effective interest rate method, the Parent Bank determines the fees that are an integral part of the effective interest rate of the financial instrument. Fees, which are an integral part of the effective interest rate of the financial instruments to the effective interest rate, unless the financial instrument is measured at fair value through profit or loss. In such cases, these fees are recognized as income or expense during the initial recognition of the financial instrument.

The Parent Bank, when applying the effective interest method, amortizes the fees, transaction costs and other premiums or discounts included in the calculation of the effective interest rate over the expected life of the financial instrument.

If there is an unpaid interest accrual prior to the acquisition of an interest-bearing security; subsequently collected interest is divided into pre-acquisition and post-acquisition periods and only the post-acquisition portion is reflected in the financial statements as interest income. If the expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the change is reflected in the carrying value of the asset and the related income statement item and amortised over the estimated life of the financial instrument.

Interest income and expenses are recorded on accrual basis. As the interest income and expense is accrued, all tax liabilities are fulfilled.

Accrued but not collected interests and rediscounts of loans, those classified as non-performing loans (Stage 3) are not reversed and included in interest income.

The interest amount representing the time value of the future collections of the non-performing loans is recognized under interest income and fully provisioned. The income effect arising from the discount of the estimates of expected collection as getting closer to the estimated date of collection, is recorded under interest income.

#### VI. Explanations on Fees and Commission Income and Expenses

Fees and commissions other than integral part of the effective interest rate of the financial instruments measured at amortised cost are accounted in accordance with the TFRS 15 Revenue from Contracts with Customers Standard.

Income on banking services which are not related to periodic services are recorded as income when they are collected. In order to classify the fees and commissions collected from customers as income on banking services or as other non-interest income, they shouldn't be related with a credit transaction.

All type of fees and commissions collected from customers regarding cash loans are deferred in commissions on cash loans account and are recognized as income over the period of the loan by discounting with effective interest rate.

The Parent Bank receives commissions on the basis of collections from insurance companies regarding the insurance transactions it carries out as an insurance agency and records these commissions as income on an accrual basis.

The commissions related with non-cash loans or periodic banking services are deferred and recorded as income over the period according to the cut-off principle. Credit fee and commission expenses which are paid to other companies and institutions regarding financial liabilities, and which create operational costs are discounted by effective interest rate and are recorded as expense in the relevant period according to the cut-off principle.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VII. Explanations on Financial Assets

The Group classifies and recognizes its financial assets as "Financial Assets at Fair Value Through Profit or Loss", "Financial Assets Measured at Fair Value Through Other Comprehensive Income" or "Financial Assets Measured at Amortised Cost". The financial assets are recognized or derecognized in accordance with the "Recognition and Derecognition" principles defined in Section 3 related to the classification and measurement of financial instruments of the "TFRS 9 Financial Instruments" standard published in the Official Gazette No. 29953 dated 19 January 2017 by the Public Oversight Accounting and Auditing Standards Authority (POA). At initial recognition, financial assets are measured at fair value. In the case of financial assets are not measured "at Fair Value Through Profit or Loss", transaction costs are added or deducted to/from their fair value.

The Parent Bank recognizes a financial asset in the financial statement when, and only when, the Parent Bank becomes a party to the contractual provisions of the instrument. All regular way purchases and sales of financial assets are recognized on the ("settlement date"). When the Parent Bank first recognizes a financial asset, the business model and the characteristics of contractual cash flows of the financial asset are considered by management.

#### Financial Assets at Fair Value Through Profit or Loss

Financial assets at fair value through profit or loss are financial assets that are managed by business model other than the business model that aims to hold to collect and hold & sell the contractual cash flows; acquired for the purpose of generating profit from short-term fluctuations in price, or regardless of this purpose, the financial assets that are a part of a portfolio with evidence of short-time profit-taking; and the financial assets, whose terms do not give rise to cash flows that are solely payments of principal of interest at certain dates. Financial assets at fair value through profit or loss are initially recognized at fair value and are subsequently measured at fair value. Gain and losses upon their valuation are accounted under the profit / loss accounts.

Equity securities classified as financial assets at fair value through profit or loss are recognized at fair value.

Accounting policies related to derivative financial instruments at fair value through profit or loss are explained in Section III. note IV.

#### Financial Assets at Fair Value Through Other Comprehensive Income

Financial assets are classified as financial assets at fair value through other comprehensive income where the business models aim to hold financial assets in order to collect the contractual cash flows and selling assets and the terms of financial asset give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial assets at fair value through other comprehensive income are recognized at acquisition costs that reflect their fair value by adding transaction costs. Financial assets at fair value through other comprehensive income are subsequently measured at their fair value. The interest income of financial assets at fair value through other comprehensive income that are calculated by effective interest rate method are reflected in the statement of profit or loss. The difference between the fair value of the financial assets at fair value through other comprehensive income and the amortised cost of the financial assets, i.e. "Unrealized gains and losses", is not recognized in the statement of profit or loss until the realization of the financial asset, the sale of the asset, the disposal of the asset or being impaired of the asset are accounted under "Other Accumulated Comprehensive Income or Expenses that will be reclassified at Profit or Loss" under shareholders' equity. Accumulated fair value differences under equity are reflected to the income statement when such securities are collected or disposed.

The Group may elect, at initial recognition, to irrevocably designate an equity investment at fair value other comprehensive income where those investments are hold for purposes other than to generate investments returns. When this election is used, fair value gains and losses are recognized in other comprehensive income and are not subsequently reclassified to profit or loss. Dividends continue to be recognized in profit or loss in the financial statements.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VII. Explanations on Financial Assets (continued)

#### Financial Assets at Fair Value through Other Comprehensive Income (continued)

All equity instruments classified as financial assets at fair value through other comprehensive income are measured at fair value. However, in limited circumstances, cost may be an appropriate estimate of fair value. That may be the case if insufficient more recent information is available to measure fair value, or if there is a wide range of possible fair value measurements and cost represents the best estimate of fair value within that range. In case of disposal of the equity investment, the accumulated total gain or loss is followed in the "Other Accumulated Comprehensive Income or Expense that cannot be reclassified to Profit or Loss".

In addition, the Parent Bank's securities portfolio includes financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss, and consumer price ("CPI") indexed government bonds classified as financial assets measured at amortised cost. These securities are valued and accounted for using the effective interest method, based on the real coupon rates, the reference inflation index on the issue date, and the index calculated by taking into account the estimated inflation rate. As stated in the CPI-Indexed Bonds Investor's Guide of the Undersecretariat of Treasury, the reference indices used in calculating the actual coupon payment amounts of these securities are based on the CPI of two months prior. The Parent Bank determines the estimated inflation rate in parallel with this. The estimated inflation rate, taking into account the Central Bank of the Republic of Turkey and the Parent Bank's expectations, is updated during the year when deemed necessary. At the end of the year, the actual inflation rate is used.

#### Financial Assets Measured at Amortised Cost

#### Financial investments measured at amortised cost:

A financial asset is classified as a financial asset measured at amortised cost when the Parent Bank's policy within a business model is to hold the asset to collect contractual cash flows and the terms give rise to cash flows that are solely payments of principal of interest at certain dates.

Financial asset measured at amortised cost is recognized at cost which represents its fair value at initial recognition by adding the transaction costs and subsequently measured at "Amortised cost" by using the "Effective interest (IRR) rate method". Interest income related to the financial asset measured at amortised cost is recognized in the statement of profit or loss.

#### Loans:

Loans are financial assets with fixed or determinable payment terms which are not traded on an active market and measured at amortised cost is recognized at cost which represents its fair value at initial recognition by adding the transaction costs and subsequently measured at amortised cost by using the "Effective interest (IRR) rate method".

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VIII. Explanations on Impairment of Financial Assets

As of 1 January 2018, a loss allowance for expected credit losses is provided for all financial assets measured at amortised cost and financial assets measured at fair value through other comprehensive income, all financial assets, which are not measured at fair value through profit or loss, loan commitments and financial guarantee contracts in accordance with TFRS 9 principles and the regulation published in the Official Gazette no. 29750 dated 22 June 2016 in connection with "Procedures and Principals regarding Classification of Loans and Allowances Allocated for Such Loans". Equity instruments are not subject to impairment assessment as they are measured at fair value.

Measurement of the expected credit losses reflects:

- Time value of money

- Reasonable and supportable information on past events, current conditions and forecasts of future economic conditions at the reporting date

The Parent Bank has changed its credit calculation method with the expected credit loss model as of 1 January 2018. Expected credit losses include an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions and the time value of money. The financial assets are divided into "3 stage" depending on the gradual increase in credit risk observed since their initial recognition:

#### Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12 month expected credit losses.

#### Stage 2:

In the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses. Following criterias have been taken into account in classification a financial asset as Stage 2:

- Loans having past due more than 30 days and less than 90 days
- Restructuring loans
- Concordatum events
- Significant deterioration in probability of default

In the case of the occurrence of any of the first three items above, it is classified under Stage 2 loans regardless of the comparison between probability of default.

Significant deterioration in probability of default is considered as significant increase in credit risk and the financial asset is classified under Stage 2 loans. In this regard, it is assumed that the probability of default deteriorates, if the probability of default exceeds the thresholds defined by the Bank's internal rating-based credit rating models.

#### Stage 3:

Stage 3 includes financial assets that have objective evidence that they are impaired as of the reporting date. For these assets, lifetime expected credit losses are recorded. For the related financial assets, the probability of default is taken into account as 100%.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VIII. Explanations on Impairment of Financial Assets (Continued)

#### **Expected Credit Loss Calculation**

Expected credit loss calculation refers to the calculation to estimate the loss of the financial instrument in case of default and it is based on 3 stage impairment model based on the change in credit quality. The Parent Bank uses two different calculations considering 12 month and lifetime probability of default of the financial instruments.

If there is a significant increase in credit risk between the origination date and the reporting date of the loan, the lifetime probability of default is used and if there is no significant increase in credit risk the 12-month probability of default is used.

There are mainly 3 loan portfolios as Commercial portfolios, Retail portfolios and Public portfolios.

While the Bank uses the internal credit ratings for commercial portfolios, the internal behavioral scores are used for the retail portfolios. It is determined significant increase in credit risk by comparing the credit ratings/behavioral scores at the origination date and reporting date for both portfolios.

Default Definition: Debts having past due more than 90 days; in addition, the fact that an obligor is unlikely to pay its credit obligations, it should be considered as defaulted regardless of the existence of any past-due amount or of the number of days past due.

The Parent Bank considers different scenarios in the calculation of expected credit loss by evaluating current economic conditions and expert opinions. Accordingly, the macroeconomic value estimates taken into account in the expected loss provision calculation are presented below.

	2022					2023			2024				2025			
Period(*)	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
GDP	7.34	7.66	3.62	0.50	0.62	0.75	2.70	7.17	3.64	4.46	4.20	1.74	4.00	3.50	3.90	4.50

(\*) Represents 3-month periods.

The Parent Bank does not have any financial asset as purchased or originated credit-impaired.

Probability of Default (PD): PD represents the likelihood of default over a specified time period. Based on the historical data, 1-year PD of a customer is calculated for each portfolio on the basis of credit ratings and behavioral scores. PDs and LGDs used in the ECL calculation are point in time, ("PIT") based on key portfolios and consider both current conditions and expected cyclical changes. Two types of probability of default are calculated.

- 12-Month PD: as the estimated probability of default occurring within the next 12 months
- Lifetime PD: as the estimated probability of default occurring over the remaining life of the financial instrument

Internal rating systems are used to measure the risk of both commercial and retail portfolios. The internal rating models used in the commercial portfolio include the customer's financial information and the answers to the qualitative question set. Behavioral score cards used in the retail portfolio include the behavioral data of the customer and the product in the Bank, the demographic information of the customer and the behavioral data of the customer in the sector.

The probability of default is calculated based on historical data, current conditions and forward-looking macroeconomic expectations.

Loss Given Default (LGD): If a loan defaults, it represents the economic loss incurred on the loan. It is expressed as a percentage.

The Bank calculates the recovery rates for each portfolio in a way that include the collateral types and several risk elements based on historical data, and it is ensured that the time value of money is included into the calculation by discounting of these recoveries to the reporting date. The collaterals in the calculation are taken into account by considering the credit conversion factors. The collaterals included in "Communique on Credit Risk Mitigation Techniques" is taken into account with their rules in the communique. The remaining part is considered as unsecured portfolio and loss given default rate determined for this portfolio is applied.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VIII. Explanations on Impairment of Financial Assets (continued)

#### **Expected Credit Loss Calculation (continued)**

Exposure at Default (EAD): The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument. The expected default amount is calculated by discounting the principal and interest repayments for cash loans and income accruals by effective interest method while it refers to the value calculated through using credit conversion factors for non-cash loans and commitments. It shows the risk of the borrower at the date of default.

Effective interest rate: The discount factor which reflects the time value of money.

Lifetime ECL is calculated by taking into account the period during which the Parent Bank will be exposed to credit risk. The maturity information defined for all cash and non-cash loans is used in the calculation of the expected credit loss along with their maturity and payment plans. The maturity refers to the contractual life of a financial instruments unless there is the legal right to call it earlier. The maturity analysis and credit risk mitigation processes such as cancellation/revision of the limits have been developed for the definition of behavioral maturity for loans that do not have maturity information and revolving loans.

When expected credit losses are estimated, it is considered that three different macroeconomic scenarios as "Base", "Adverse" and "Favorable" and the weighted average of the results of these scenarios is taken into account. Forward-looking PDs based on the weighted average of these three scenarios are calculated on segment basis. The fundamental macroeconomic variable in the macroeconomic models is the estimated annual growth rate in gross national product. The Parent Bank periodically reviews the parameters included in the calculation and updates them when necessary.

Expected Credit Loss Calculation of Stage 1 Loans: It is calculated by considering 12-month (1 year) PDs for the financial assets measured at amortised cost, which do not reflect a significant increase in credit risk. Therefore, it is a part of the lifetime expected credit losses. Such expected 12-month PDs are applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate.

In the case of the current default rate is below a defined threshold without comparison with the origination date, the related loans are classified under Stage 1 loans by considering their credit qualities. Treasury Bills, Government Bonds and CBRT balances are classified under Stage 1 loans. In addition, the institutions related to risk group of the Bank and other banks' placements are classified under Stage 1 loans.

Expected Credit Loss Calculation of Stage 2 Loans: It is calculated by considering lifetime PDs for the loans which has shown a significant increase in credit risk since origination. Such expected lifetime PDs are applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate.

In determining of the significant increase in credit risk, qualitative and quantitative assessments are performed.

#### Qualitative assessments:

The loans with a delay on repayment more than 30 days are classified under Stage 2 loans. In addition, the restructured loans are classified under this stage. Also, all the customers declaring concordatum are classified under this stage.

The Parent Bank periodically reviews the parameters included in the calculation and updates them when necessary.

#### Quantitative assessments:

"Significant increase in credit risk" is quantitatively based on the comparison the risk of default at the reporting date with the risk of default at the date of initial recognition. Where the change is above the defined threshold it is considered as significant increase in the credit risk, meaning that the credit is classified under Stage 2 loans.

In the case of the internal credit rating of the loan is above a defined threshold, "high risk portfolio", without comparison with the origination date, the related loans are classified under Stage 2 loans.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VIII. Explanations on Impairment of Financial Assets (Continued)

#### **Expected Credit Loss Calculation (continued)**

Expected Credit Loss Calculation of Stage 3 Loans: Lifetime expected credit losses are booked for the loans considered as impaired. When calculating the provisions by discounting the individual cash flow expectations for financial instruments which are above a defined threshold, loss given default rates are taken into account in case of default for financial instruments which are below the defined threshold.

#### IX. Explanations on Offsetting of Financial Assets and Liabilities

Financial assets and liabilities are offset, and the net amount is reported in the balance sheet when the Parent Bank has legally enforceable rights to offset the recognized amounts and to collect/pay related financial assets and liabilities on a net basis, or there is an intention to realize the asset and settle the liability simultaneously.

#### X. Explanations on Sales and Repurchase Agreements and Lending of Securities

Treasury bills and government bonds within the scope of repurchase agreements are classified in financial statements as financial assets carried at amortised costs, financial assets at fair value through profit or loss or financial assets at fair value through other comprehensive income according to the classification of marketable securities subject to repurchase agreement and are valued according to the measurement rules of the relevant category. Funds obtained through repurchase agreements are booked in a separate liability account, namely funds provided under repurchase agreements under money market balances. Income and expenses arisen from these transactions are booked in "Interest Income on Marketable Securities Portfolio" and "Interest Expense on Money Market Funds" in income statement.

Securities purchased under repurchase agreements ("reverse repo") are accounted under "Money Market Placements" in the balance sheet. The difference between the purchase and resell price of the repurchase agreements is accrued over the life of repurchase agreements. As of 31 December 2022, the Group has TL 7,604,278 reverse repo transaction (31 December 2021: None).

As of 31 December 2022, the Group does not have any marketable securities lending transaction (31 December 2021: None).

# XI. Explanations on Assets Held for Sale, Discontinued Operations and Liabilities Related to Those Assets

Non-current assets held for sale consists of tangible assets acquired with regards to the non-performing loans and accounted in financial statements in accordance with "TFRS 5 Assets Held for Sale and Discontinued Operations". An asset (or disposal group) classified as held for sale in accordance with TFRS 5 is measured at the lower of its carrying amount and fair value less costs to sell. For an asset to be held for sale, the asset (or disposal group) must be available for immediate sale under the conditions common and customary for the sale of such assets, and the sale must be highly probable. In order to have a high probability of sale; A plan for the sale of the asset must have been made by an appropriate level of management and an active program of identification of buyers and completion of the plan must have been initiated. In addition, the asset must be actively marketed at a price consistent with its fair value.

As of 31 December 2022, assets held for sale and discontinued operations of the Group are TL 100,370 (31 December 2021: TL 65,933). As per the appraisals performed for the real estates held for sale included "Assets Held for Sale" in the financial statements, TL 3,158 (31 December 2021: TL 2,288) has been reserved as provision for impairment losses.

As of 31 December 2022, the Group has no discontinued operations.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XII. Explanations on Goodwill and Other Intangible Assets

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. In the merger transaction where acquirer and acquiree exchange equity instruments, it is taken into account the fair value of equity shares exchanged and the difference between such amount and fair value of the acquiree's identifiable net asset value is accounted as goodwill. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the acquirer shall report in its financial statement's provisional amounts for the items for which the accounting is incomplete. During the measurement period, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and, if known, would have affected the measurement of the amounts recognized as of that date. The measurement period shall not exceed one year from the acquisition date.

As explained in note 1 of Section 1, under the Banking Regulation and Supervision Agency decision dated 10 February 2011 and the release of decision in Official Gazette 12 February 2011 dated and numbered as 27844 the merger of two banks was realized by terminating the legal entity of Fortis Bank A.Ş. and transferring all its rights, receivables (assets and liabilities) to the Bank as a whole as stated in Istanbul Commerce Trade dated 14 February 2011.

Within the framework of TFRS 3 Business Combination, identifiable assets and liabilities acquired at the merger date are measured at their acquisition date fair value. In this context, the Parent Bank has measured the identifiable assets acquired and the identifiable liabilities acquired in the date of the merger of Fortis Bank A.Ş. at fair value and presented in the financial statements as related items. The resulting difference of TL 48,783 is shown in related assets and liability section, the equity impact is shown under other shareholder's equity section. The amount of TL 421,124, which is the difference between TL 2,385,482, the fair value of transferred amount and TL 1,964,358, the identifiable net asset value is accounted as goodwill in the financial statements of the Bank and the equity impact is shown under other shareholder's equity section.

Goodwill arising on an acquisition of a business, or a merger is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any. For the purposes of impairment testing, goodwill is allocated to each of the Parent Bank's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination. A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognized directly in profit or loss in the income statement. An impairment loss recognized for goodwill is not reversed in subsequent periods. On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

Intangible assets are accounted for at restated cost until 31 December 2004 in accordance with inflation accounting and are amortised with straight-line method, after 31 December 2004 the acquisition cost and any other cost incurred so as to prepare the intangible asset ready for use less reserve for impairment, if any, and are amortised on a straight-line method. The cost of assets subject to amortization is restated after deducting the exchange differences, capitalized financial expenses and revaluation increases, if any, from the cost of the assets.

The Group's main assets classified as other intangible assets are computer software. The useful lives of such assets acquired are determined as 3-5 years by taking into consideration the expected utilization period, technical, technological or any other impairment and maintenance expenses necessary for the economic use of such assets. Software's used are mainly developed within the Parent Bank by the Parent Bank's personnel and the related expenses are not capitalized.

There are no anticipated changes in the accounting estimates about the amortization rate and amortization method and residual values that would have a significant impact in the current and future periods.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XIII. Explanations on Tangible Assets

Tangible assets of the Group are accounted for at their restated cost until 31 December 2004 and afterwards, the acquisition cost and any other cost incurred to prepare the asset ready for use are reflected, less reserve for impairment, if any.

Depreciation rates are defined according to the economic life of the relevant assets.

Depreciation is calculated using the straight-line method, without taking residual values into consideration based on the number of months that the asset is used. No amendment has been made to the depreciation method in the current period. The economic useful lives of the tangible assets are as follows:

Buildings	50 years
Furniture, Fixtures and Office Equipment and Others	5-15 years

Gain or loss resulting from disposals of the tangible assets is reflected to the income statement as the difference between the net proceeds and net book value.

Maintenance costs of tangible assets are capitalized if they extend the economic useful life of the related asset and other maintenance costs are expensed. Leasehold improvements amount is subject to depreciation during leasing period. This period is taken into consideration maximum five years. For the branches this period is considered as three years in parallel with the Parent Bank's business plans.

The Parent Bank employs independent appraisers in determining the current fair values of its real estate's when there is any indication of impairment in value of real estates.

#### **XIV. Explanations on Leasing Transactions**

"TFRS 16 Leases" was promulgated in the Official Gazette dated 16 April 2018 and numbered 30393, effective from 1 January 2019. This Standard specifies the principles for the leasing, presentation and disclosure of leases. The purpose of the standard is to provide tenants and lesses with appropriate information and faithful representation. This information is the basis for evaluating the impact of the leases on the entity's financial position, financial performance and cash flows by users of financial statements. The Group has started to apply the related standard for the first time on 1 January 2019 by reflecting the application effects to the equity accounts.

Lease obligations under the contract in the amount of liabilities on the balance sheet equal to the sum of all cash payments and offset with the form shown gross interest expense arising from the contract. The right of use arising from the leasing transactions, at the date of commencement, the present value of the lease payments which have not been paid at that date is measured. In this measurement, if the interest can be easily determined, the implied interest rate in the lease is used. If this ratio is not easily determined, the Bank's alternative borrowing interest rate announced by the Asset and Liability Management Department is used.

Public Oversight Authority (POA) made amendments in TFRS 16 "Leases" standard by publishing the Concessions Granted in Lease Payments Regarding COVID-19 – "amendments regarding TFRS 16 Leases" on 5 June 2020. With this amendment, exception is granted to lessee on the subject of not evaluating whether the privileges granted on lessees' lease payments due to COVID-19 are changes on leasing or not. The subjected changes did not have a significant impact on the Parent Bank's financial position or performance.

With the "TFRS 16 Leases" standard which became effective as of 1 January 2019, the difference between the operating lease and financial lease has been removed and the lease transactions are started to be recognized under "Tangible Assets" as an asset (tenure) and under "Lease Payables" as a liability.

#### XV. Explanations on Provisions and Contingent Liabilities

Provisions are provided for liabilities of uncertain timing or amount arising from past events have the probability to result in an expense or loss in the future and when it can be measured reliably.

Provisions are determined by using the Group's best expectation of expenses in fulfilling the obligation as of the balance sheet date and discounted to present value if material. Provisions and contingent liabilities, excluding specific and general provisions for loans and other receivables, are recognized in accordance with the Turkish Accounting Standards (TAS 37) regarding Provisions, Contingent Liabilities and Contingent Assets.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **XVI. Explanations on Contingent Assets**

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized.

Contingent assets are disclosed in the financial statements' notes where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. In case it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements.

#### XVII. Explanations on Liabilities Regarding Employee Benefits

In accordance with existing social legislation in Turkey, the Parent Bank is required to make lump-sum termination indemnities over a 30 day salary to each employee who has completed over 1 year of service, whose employment is terminated due to retirement or for reasons other than resignation or misconduct, and due to marriage, female employees terminating their employments within a year as of the date of marriage, or male employees terminating their employments due to their military service. The Parent Bank is also required to make a payment for the period of notice calculated over each service year of the employee whose employment is terminated for reasons other than resignation or misconduct. According to the Turkish Accounting Standard on Employee Benefits No. 19, the total benefit is calculated for employees who have completed one year of employment and whose working period has expired due to retirement, or who are left voluntarily or dismissed.

Such benefit plans are unfunded since there is no funding requirement in Turkey. The cost of providing benefits to the employees for the services rendered by them under the defined benefit plan is determined by independent actuaries annually using the projected unit credit method.

Employees transferred to the Parent Bank following the business combination defined in "General Information" of the Parent Bank and Fortis Bank A.Ş. are the members of "Fortis Bank A.Ş. Mensupları Emekli Sandığı" (the "Pension Fund") which was established in May 1964 under the Provisional Article 20 of Social Insurance Law No. 506. Technical financial statements of the Pension Fund are audited by a licensed actuary in accordance with Article 38 of the Insurance Supervisory Law and the "Actuary Regulations" issued based on the same article. As of 31 December 2022, the Pension Fund has 1,351 employees and 1,302 pensioners (31 December 2021: 1,414 employees and 1,238 pensioners).

Provisional Article 23 (1) of Banking Law No. 5411 (the "Banking Law") published in the Official Gazette repeated no. 25983 on 1 November 2005 requires the transfer of bank funds to the Social Security Institution (the "SSI") within 3 years after the effective date of the Banking Law and the related paragraph also sets out the basis for the related transfer. However, Article 23 (1) of Banking Law No. 5411 was annulled based on the Constitutional Court's ruling issued on 22 March 2007 and ruled for the stay of execution as of 31 March 2007. The related Court ruling, and its basis were published in the Official Gazette No. 26731 on 15 December 2007.

Following the publication of the said decree of the Constitutional Court, the Turkish Grand National Assembly (the "TGNA") initiated its studies on the development of new regulations in regards to the transfer of bank pension participations to the SSI and the related articles of the Social Security Law that are set out to determine the basis of fund transfers and new regulations became effective with its publication in the Official Gazette No: 26870 on 8 May 2008 and the completion of the transfer within 3 years starting from 1 January 2008. Upon the Council of Ministers' resolution issued in the Official Gazette, the transfer period has been extended for 2 years as of 14 March 2011. According to amendment on the social security and general health insurance law published in the Official Gazette dated 8 March 2012 numbered 6283, mentioned 2-year transfer period has been increased to 4 years. Upon the Council of Ministers' resolution dated 24 February 2014 issued in the Official Gazette No:28987 on 30 April 2014, mentioned transfer period has been extended for one more year while it has been extended for one year upon the Council of Ministers' resolution dated 8 April 2013 issued in the Official Gazette No:28636 on 3 May 2013. The Council of Ministers has been lastly authorized to determine the transfer date in accordance with the last amendment in the first paragraph of the 20th provisional article of Law No.5510 implemented by the Law No. 6645 on Amendment of the Occupational Health and Safety Law and Other Laws and Decree Laws published in the Official Gazette dated 23 April 2015 numbered 29335. According to paragraph (I) of Article 203 of Law no. 703 which published on the Official Gazette no. 30473 dated 9 July 2018, the phrase, placed in 20th provisional article of Social Insurance and General Health Insurance Law no.5510, "Council of Ministers" is authorized to determine the date of transfer to the Social Security Institution has been replaced with "President".

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XVII. Explanations on Liabilities Regarding Employee Benefits (Continued)

The technical financial statements of the Pension Fund are prepared by an independent actuary company considering related regulation and the Fund is not required to provide any provisions for any technical or actual deficit in the financial statements based on the actuarial report prepared as of 31 December 2022. Since the Parent Bank has no legal rights to carry the economic benefits arising from repayments of Pension Funds and/or decreases in future contributions at present value; no asset has been recognized in the balance sheet.

Since the Parent Bank management anticipates that any potential liability that may be incurred during or after the transfer within the above-mentioned limits will be likely recoverable by the assets of the Pension Fund, they believe such liabilities will not bring any additional liability to the Parent Bank.

#### **XVIII. Explanations on Taxation**

#### Corporate Tax

In Turkey, corporate tax applied at the rate of 20% for corporate income is applied at 25% for the corporate income for the taxation period of 2021 and 23% for the corporate income for the taxation period of 2022 in accordance with the regulation introduced by the Law No. 7316 "Law on the Amendment of the Law on the Procedure for Collection of Public Receivables and Certain Laws", and pursuant to the regulation numbered 7394 "Law on the Amendment of Certain Laws and Decree Laws with the Law on the Evaluation of Immovable Properties Belonging to the Treasury and Amendment to the Value Added Tax Law", this rate has been determined as 25% to be applied to the corporate income of banks, companies within the scope of Law No. 6361, electronic payment and money institutions, authorised foreign exchange institutions, asset management companies, capital market institutions, insurance and reinsurance companies and pension companies for the taxation period starting from 2022. In addition, with the Law No. 7417 "Law on the Amendment of the Law on Civil Servants and Certain Laws and the Decree Law No. 375", the effective article of the 25% rate determined within the scope of Law No. 7394 has been amended, and thus, the relevant regulation has been made that 25% corporate tax will be calculated on the corporate income of the above-mentioned banks and financial institutions for the taxation period of 2023 and the following periods.

The tax legislation requires advance tax to be calculated and paid based on earnings generated for each quarter, the amounts thus calculated and paid are offset from the final tax computed over the earnings of the year. With the Tax Procedure Law No. 7338 published in the Official Gazette dated 26 October 2021 and numbered 31640, the 4th period provisional tax return to be implemented in 2022 was abolished. In the new application, a total of 3 temporary tax returns will be submitted in quarterly periods for the first 9 months of the year. On the other hand, corporate tax and any related taxes paid to foreign tax offices for the income obtained from foreign branches are taken into account in the Tax Statement according to Article 22 of the Preventation of Double Taxation Treaty signed between Northern Cyprus and the Turkish Republic.

50% portion of the gains derived from the sale of immovable (from 5 December 2017) which have been acquired due to loans under follow-up from the Bank and 75% portion of participation shares, founder's shares, dividend shares and preemption rights is tax exempt. 75% portion of the capital gains derived from the sale of equity investments and 50% portion of the immovable properties held for at least two years are exempt from corporate taxation, providing that such gains are added to paid-in capital or held in a special fund account under liability for 5 years.

Tax returns are required to be filed between the first and twenty-fifth day of the fourth month following the balance sheet date and paid in one instalment until the end of the related month.

According to the Corporate Tax Law, tax losses can be carried forward for a maximum period of five years following the year in which the losses are incurred. Tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **XVIII. Explanations on Taxation (Continued)**

#### Corporate Tax (Continued)

In accordance with the repeated Article 298 of the Tax Procedure Law, if the increase in the producer price index is more than 100% in the last 3 accounting periods including the current period and more than 10% in the current period, the financial statements will be subject to inflation adjustment and these conditions have been met as of 31 December 2021. However, with the "Law on the Amendment of the Tax Procedure Law and the Corporate Tax Law" numbered 7352 published in the Official Gazette dated 29 January 2022 and numbered 31734, provisional article 33 was added to the Tax Procedure Law numbered 213 and regardless of whether the conditions for the inflation adjustment within the scope of article 298 are met in the 2021 and 2022 accounting periods (for those designated as special accounting periods, as of the 2023 accounting period, that, financial statements will not be adjusted for inflation, it is stated that the financial statements as of 31 December 2023 will be subject to inflation adjustment regardless of whether the conditions for the inflation, it is stated that the financial statements as of 31 December 2023 will be subject to inflation adjustment regardless of whether the conditions for the inflation, it is stated that the financial statements as of 31 December 2023 will be subject to inflation adjustment regardless of whether the conditions for the inflation adjustment are met, that the profit/loss differences arising from the inflation adjustment to be made will be shown in the previous years' profit/loss account, the previous year's profit determined in this way will not be subject to tax, and the previous year's loss will not be considered as a loss.

#### Deferred Tax Asset/Liability

The Group calculates and reflects deferred tax asset or liability on timing differences which will result in taxable or deductible amounts in determining taxable profit of future periods.

In the scope of TAS 12 Income Taxes standard, deferred tax assets or liabilities are calculated based on tax rates (and tax laws) that are in effect or nearly effective as of the end of the reporting period (balance sheet date), using tax rates expected to be applied in the periods when assets are converted into income or liabilities are paid. As of 31 December 2022, the deferred tax is calculated over 25% in accordance with the tax legislation in effect.

Deferred tax liabilities are recognized for all resulting temporary differences whereas deferred tax assets resulting from temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deferred tax assets can be utilized.

Deferred tax asset is calculated over temporary differences arisen from expected credit loss provision in line with TFRS 9 principles from 1 January 2018.

Deferred tax income balance resulting from netting of deferred tax assets and liabilities should not be used in dividend distribution and capital increase.

#### **XIX.** Additional Explanations on Borrowings

The borrowing costs related to purchase, production, or construction of qualifying assets that require significant time to be prepared for use and sale are included in the cost of assets until the relevant assets become ready to be used or to be sold. Financial investment income obtained by temporary placement of undisbursed investment loan in financial investments is offset against borrowing costs qualified for capitalization.

All other borrowing costs are recorded to the income statement in the period they are incurred.

#### XX. Explanations on Issued Equity Securities

There is no share issued in 2022.

#### XXI. Explanations on Bill Guarantees and Acceptances

Acceptances are realized simultaneously with the payment dates of the customers, and they are presented as probable commitments in off-balance sheet accounts.

#### XXII. Explanations on Government Incentives

There is no government incentive utilized by the Group.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XXIII. Explanations on Reporting According to Segmentation

The operating segments of the Parent Bank include retail and private banking, SME banking, corporate banking, treasury and asset-liability management.

Retail and private banking lines of the Parent Bank provide consumer loans, personal financing, housing, workplace and vehicle loans for customer needs related to general consumption, purchase of durable goods, and real estate. The Parent Bank also provides account products like Marifetli, Firsat and CEPTETEB along with the standard time deposit products to enable advantageous savings in different currencies and maturities. In regard to investment needs for customers, retail and private banking offers brokerage services for treasury bill transactions, government bonds, Eurobonds, foreign exchange purchases/sales, a wide range of investment funds, private pension funds and equity securities transactions. It also provides practical account, credit deposit account, automatic bill/regular payment options, safe-deposit boxes and insurance services beside credit and debit cards offering advantages in shopping and banking transactions. These products and services are provided to customers through widespread physical branches and ATM network and also via a 24/7 call center, internet and mobile banking.

Corporate banking provides financial solutions and banking services to large-scale local firms, holdings and their group companies, and multinational companies operating in Turkey. In addition to the bank deposit services provided to corporate customers, corporate banking also develops tailored solutions and products for standard cash and non-cash loans, investment loans, cash management services in line with customer needs and demands and foreign trade financing. Foreign exchange purchase and sale transactions, corporate financing services, derivative products and solutions to manage foreign exchange and interest rate risk and commodity financing are other services provided by the Parent Bank. The Bank provides these services and products for its corporate customers via teams, located in its corporate branches and Head Office, who are specialized in foreign trade, cash management, structured finance and multinational companies. It also benefits from the global business network and expertise of BNP Paribas Group.

SME banking provides small and medium-sized enterprises with financial solutions and exclusive services for non-financial matters. The Parent Bank, which specifically designed its services for different segments in the field of SME Banking, has developed solutions that are tailored to the needs of these segments. In addition to solutions developed for small and medium-sized enterprises, solutions were developed for agricultural producers, jewellers, female leaders and entrepreneurship segments and for SME Banking, Enterprise Banking, Agriculture Banking, Gold Banking, Women's Banking and Entrepreneurship Banking. These solutions are provided on a larger scale based on the types of financial problems encountered by customers, and they are supported in non-financial matters via offering access to information, training and networks. At this point, the Parent Bank does not only provide financial support to the SMEs but also provides the training and expertise they need to grow their business, strengthen their competitiveness and use their financing properly.

When determining the short, medium and long-term pricing strategy, Asset-Liability Management and the Treasury Group also manage the maturity mismatch, by adopting a principle foreseeing to work with a positive balance sheet margin. Spot and forward TL and foreign exchange purchase-sale transactions, treasury bill, government bond, and Eurobond purchase-sale transactions, and derivative product purchase/sale transactions are carried out under defined authorizations. The Parent Bank also carries out activities related to providing medium and long-term funding, enabling funding at a price below the price reflecting the country risk price, diversifying funding resources, and creating an international investor base in this field.

The Financial Markets Group provides structured financial solutions to hedge foreign exchange/interest rate risks of customers and provides the most appropriate price for the market instruments offered to customers by monitoring market conditions.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XXIII. Explanations on Reporting According to Segmentation (Continued)

The details of the income statement and the balance sheet which the Group operates as a business line:

	Retail and	Corporate	SME			
Current Period	Private Banking	Banking	Banking	Other	Elimination	Total
Dividend Income	-	-	-	20,376	(12,617)	7,759
Profit Before Tax	663,372	2,975,976	813,904	10,957,349	(17,375)	15,393,226
Tax Provision (-)	-	-	-	3,819,042	(297)	3,818,745
Net Profit for the Period	663,372	2,975,976	813,904	7,138,307	(17,078)	11,574,481
	Retail and	Corporate	SME			
Current Period	Private Banking	Banking	Banking	Other	Elimination	Total
Segment Assets Investments in Associates, Subsidiaries and	49,284,780	72,104,561	31,186,936	131,443,516	(483,827)	283,535,966
Jointly Controlled Entities	-	-	-	134,952	(134,897)	55
Total Assets	49,284,780	72,104,561	31,186,936	131,578,468		283,536,021
				51 0 50 0 30	(40,4,00,0)	
Segment Liabilities	134,626,362	51,402,414	20,788,852	51,058,839		257,391,629
Shareholders' Equity	-	-	-	26,278,278	(133,886)	26,144,392
Total Liabilities	134,626,362	51,402,414	20,788,852	77,337,117	(618,724)	283,536,021
	Retail and	Corporate	SME			
Prior Period (31.12.2021)	Private Banking	Banking	Banking	Other	Elimination	Total
Dividend Income	-	-	-	9,775	(6,272)	3,503
Profit before Tax	849,126	807,896	337,316	739,084	(9,814)	2,723,608
Tax Provision (-)	-	-	-	642,911	(177)	642,734
Net Profit for The Period	849,126	807,896	337,316	96,173	(9,637)	2,080,874
	<b>D</b> ( 11 )	0 1	CME			
Prior Period (31.12.2021)	Retail and Private Banking	Corporate Banking	SME Banking	Other	Elimination	Total
Segment Assets	37,486,577	47,375,661	23,996,403	90.620.966		198,854,063
Investments in Associates, Subsidiaries and		.,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(	
Jointly Controlled Entities	-	-	-	130,194	(130,139)	55
Total Assets	37,486,577	47,375,661	23,996,403	90,751,160	(755,683)	198,854,118
Segment Liabilities	85,251,945	37,099,365	14,272,783	48,800,020		184,797,848
Shareholders' Equity	-	-	-	14,185,688	(129,418)	14,056,270
Total Liabilities	85,251,945	37,099,365	14,272,783	62,985,708	(755,683)	198,854,118

#### **XXIV. Explanations on Other Matters**

According to the decision taken at the Ordinary General Assembly Meeting of the Parent Bank held on 28 March 2022, out of the net balance sheet profit for the year 2021 amounting to TL 1,912,898, TL 95,645 was allocated to Legal Reserves and TL 1.56 (full TL) was allocated to Extraordinary Reserves as recommended by the Board of Directors.

#### XXV. Reclassifications

Reclassifications have been made on the income statement and cash flow statement as of 31 December 2021 in order to comply with the presentation of 31 December 2022 financial statements. The related reclassification has no impact on the Group's performance.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **SECTION FOUR**

#### INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT

#### I. Explanations Related to Components of Consolidated Shareholders' Equity

Equity amount and capital adequacy standard ratio has been calculated in accordance with the "Regulation on Bank's Equity" and "Regulation on Measurement and Evaluation of Capital Adequacy of Banks" and in addition to these, the BRSA's regulations dated 8 December 2020 and numbered 9312, dated 1 July 2021 and numbered 9645, dated 21 December 2021 and numbered 9996, 28 April 2022 and numbered 10188 and 23 June 2022 and numbered 10248. According to the latest regulation changes.

In the calculation of the amount subject to credit risk, the Central Bank's foreign currency buying rates as of 31 December 2021 were used in accordance with the BRSA Board decision dated 28 April 2022 and numbered 10188, while calculating the valued amounts in foreign currency.

Within the scope of the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks published in the Official Gazette dated 23 October 2015 and numbered 29511, for the receivables of banks from the Central Government of the Republic of Turkey and issued in FC, 0% risk weight was applied in the calculation of the amount subject to credit risk in accordance with the Standard Approach.

In accordance with the BRSA Board Decision dated 1 July 2021 and numbered 9645, the risk weights of individual credit cards and consumer loans were changed. In consumer loans extended after the decision was taken, the risk weight was applied 100% instead of 75% for those with a remaining maturity of 1-12 months, and 150% instead of 75% for those with more than 1 year. Likewise, after the date of the decision, in individual credit cards; the risk weight was applied to 100% instead of 75% for those with 1-6 months to maturity, and 150% instead of 75% for those with 6 months or more.

In accordance with the Board decision dated 21 December 2021 and numbered 9996, in case of the net valuation differences of the financial assets included in the portfolio of "Securities at Fair Value through Other Comprehensive Income" as of the decision date are negative, these differences have been calculated in accordance with the Regulation on the Equity of Banks published in the Official Gazette dated 5 September 2013 and numbered 28756 and have not been taken into account in the amount of equity to be used for the capital adequacy ratio.

In accordance with the BRSA Board Decision dated 28 April 2022 and numbered 10188, two hundred percent risk weight has been applied to commercial TL cash loans to be extended as of 1 May 2022 (excluding loans exempted as per the decision).

With the BRSA Board Decision of 23 June 2022 and numbered 10248, five hundred percent risk weight has been applied to commercial cash loans in TL and FC that will be extended to non-residents, excluding banks and financial institutions, after the date of the said Decision.

In addition, some regulations have been introduced regarding the use of loan by companies subject to independent auditing.

In this context, if companies fail to notify the bank of their documents in accordance with the board's decision or give information contrary to the statement, new cash trade loans in TL should not be extended to the relevant companies and a 500% risk weight should be applied to all cash trade loans extended on or after 30 June 2022.

As of 31 December 2022, the Group's consolidated shareholders' equity amounts to TL 36,818,836 (31 December 2021: TL 21,866,488) and the consolidated capital adequacy standard ratio is 18.26% (31 December 2021: 17.77%). The Group's the consolidated capital adequacy standard ratio is above the minimum ratio determined by the relevant legislation. Credit risk "standard approach" for banking accounts, market risk "standard method" for trading accounts, counterparty credit risk "fair value valuation method" for derivatives and repo transactions, credit valuation adjustment capital load "standard method" for over-the-counter derivative transactions method and operational risk were calculated using the "basic indicator method".

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations Related to Components of Consolidated Shareholders' (Continued)

#### Information related to the Components of Consolidated Shareholders' Equity:

	Current Period	Prior Period
Common Equity Tier 1 Capital	31.12.2022	31.12.2021
Paid-in Capital to be Entitled for Compensation after All Creditors	2,404,652	2,404,652
Share Premium	2,565	2,565
Reserves	11,060,692	9,538,286
Gains recognized in equity as per Turkish Accounting Standards (TAS)	783,777	4,611
Profit	11,655,252	2,072,708
Current Period's Profit	11,556,896	2,072,708
Prior Year's Profit	98,356	-
Bonus Shares from Associates, Subsidiaries and Joint-Ventures not Accounted in Current Period's Profit	-	-
Minority interest	1,309	750
Common Equity Tier 1 Capital Before Deductions	25,908,247	14,023,572
Deductions from Common Equity Tier 1 Capital		1,020,072
Valuation adjustments calculated as per the (I) item of first paragraph of Article 9 of the Regulation on Bank Capital	_	_
Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS	9	122
Leasehold Improvements on Operational Leases	49,879	37,252
Goodwill netted off deferred tax liability	421,124	421,124
Other intangible assets netted off deferred tax liabilities except mortgage servicing rights	455,025	175,884
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax	455,025	175,004
liability)	-	-
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	-
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total		
expected loss amount exceeds the total provision	-	-
Gains arising from securitization transactions	-	-
Unrealized gains and losses due to changes in own credit risk on fair value of Bank's liabilities	-	-
Net amount of defined-benefit plan assets	-	-
Direct and indirect investments of the Bank in its own Tier 1 Capital	-	-
Excess amount expressed in the law (Article 56 4th paragraph)	-	-
Investments in the capital of banking, financial and insurance entities that are outside the scope of		
regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of		
the issued share capital (amount above 10% threshold)	-	-
Significant investments in the common stock of banking, financial and insurance entities that are outside		
the scope of regulatory consolidation, net of eligible long positions (amount above 10% threshold) of Tier 1 Capital	-	-
Mortgage servicing rights (amount above 10% threshold) of Tier 1 Capital	-	-
Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	-
Amounts exceeding 15% of Tier 1 Capital in accordance with the second paragraph of the Provisional Article 2 of the		
Regulation on Banks' Equity)	-	-
Investments in the capital of banking, financial and insurance entities that are outside the scope of		
regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of		
the issued common share capital of the entity (amount above 10% threshold)		
Amounts related to mortgage servicing rights	-	-
Excess amount of deferred tax assets from temporary differences	-	-
	-	-
Other Items Determined by BRSA	-	-
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	-	-
Total Deductions from common equity Tier 1 Capital	926,037	634,382
Total Common Equity Tier 1 Capital	24,982,210	13,389,190

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations Related to Components of Consolidated Shareholders' (Continued)

#### Information related to the Components of Consolidated Shareholders' Equity: (continued)

	Current Period 31.12.2022	Prior Period 31.12.2021
ADDITIONAL TIER 1 CAPITAL		
Preferred Stock not Included in Common Equity and the Related Share Premiums	-	-
Debt instruments and premiums approved by BRSA	-	-
Debt instruments and premiums approved by BRSA (In the scope of Provisional Article 4)	-	-
Third Parties Share in the Additional Tier 1 Capital	281	161
Third Parties Share in the Additional Tier 1 Capital (in the scope of Provisional Article 3)	281	161
Additional Tier 1 Capital before deductions	281	161
Deductions from Additional Tier 1 Capital		
Bank's direct or indirect investment on its own Tier 1 Capital	-	-
Investments in equity instruments issued by banks or financial institutions invested in Bank's additional Tier I		
Capital which are compatible with the article 7 of the regulation	-	-
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial		
Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of		
Common Equity Tier 1 Capital	-	-
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier 1 Capital of		
Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share		
Capital	-	-
Other Items Determined by BRSA	-	-
Items to be deducted from Tier I Capital during the Transition Period	-	-
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common		
Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on		
Bank Capital (-)	-	-
Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes of the		
sub-paragraph of the Provisional Article 2 of the Regulation on Bank Capital (-)	-	-
The amount to be deducted from Additional Tier 1 Capital (-)	-	-
Total Deductions from Additional Tier 1 Capital	-	-
Total Additional Tier 1 Capital	281	161
Total Tier 1 Capital (Tier 1 Capital=Common Equity + Additional Tier 1 Capital)	24,982,491	13,389,351
TIER 2 CAPITAL		, , ,
Debt instruments and related issuance premiums defined by the BRSA	9,560,582	7,140,542
Debt instruments and related issuance premium defined by the BRSA (in the scope of provisional article 4)	-	-
Third parties' share in the Tier 2 Capital	374	214
Third parties' share in the Tier 2 Capital (in the scope of provisional article 3)	374	214
Provisions (Amounts stated in the first paragraph of the article 8 of the Regulation on the Bank Capital)	2,298,394	1,363,914
Tier 2 Capital Before Deductions	11,859,350	8,504,670
Deductions from Tier 2 Capital	, ,	, ,
Bank's direct or indirect investment on its own Tier 2 Capital (-)	-	-
Investments in equity instruments issued by banks and financial institutions invested in Bank's Tier II Capital		
which are compatible with Article 8 of the regulation	-	-
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial		
Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of		
Common Equity Tier 1 Capital (-)	-	-
The Total of Net Long Position of the Direct or Indirect Investments in Additional Core Capital and Tier 2		
Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued		
Share Capital Exceeding the 10% Threshold of Tier 1 Capital (-)	-	-
Other Items Determined by BRSA (-)	-	-
Total Deductions from Tier 2 Capital	-	-
Total Tier 2 Capital	11,859,350	8,504,670
	, ,	, ,
Total Capital (The sum of Tier 1 and Tier 2 Capital)	36,841,841	21,894,021

### **EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS** FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Consolidated Shareholders' (Continued)

#### Information related to the Components of Consolidated Shareholders' Equity: (continued)

	Current Period 31.12.2022	Prior Period 31.12.2021
The sum of Tier 1 Capital and Tier 2 Capital (Total Equity)		
Loan granted to Customer against the Articles 50 and 51 of the Banking Law	886	3,823
Net book values of immovables exceeding the equity and of assets acquired against overdue receivables and held		
for sale as per the article 57 of the banking law but retained more than five years	-	-
Other items to be defined by the BRSA	22,119	23,710
Items to be deducted from the sum of Tier I and Tier II Capital ("Capital") during the Transition Period		
Portion of the total of net long positions of investments made in Common Equity items of banks and financial		
institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share		
capital exceeding 10% of Common Equity of the Bank not to be deducted from the Common Equity, Additional		
Tier 1 Capital, Tier 2 Capital as per the 1st clause of the Provisional Article 2 of the Regulation on the Equity of		
Banks.	-	-
Portion of the total of net long positions of direct or indirect investments made in Additional Tier 1 and Tier 2		
Capital items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or		
more of the issued common share capital exceeding 10% of Common Equity of the Bank not to be deducted from		
the Additional Tier 1 Capital and Tier 2 Capital as per the 1st clause of the Provisional Article 2 of the Regulation		
on the Equity of Banks.	-	-
Portion of the total of net long positions of investments made in Common Equity items of banks and financial		
institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share		
capital, deferred tax assets based on temporary differences and mortgage servicing rights not deducted from		
Common Equity as per the 1st and 2nd Paragraph of the 2nd clause of the Provisional Article 2 of the Regulation		
on the Equity of Banks	-	-
TOTAL CAPITAL		
Total Capital (The sum of Tier 1 Capital and Tier 2 Capital)	36,818,836	21,866,488
Total Risk Weighted Amounts	201,587,244	123,079,834
CAPITAL ADEQUACY RATIOS		
Common Equity Tier 1 Capital Adequacy Ratio (%)	12.39	10.88
Tier 1 Capital Adequacy Ratio (%)	12.39	10.88
Capital Adequacy Ratio (%)	18.26	17.77
BUFFERS		
Total additional Common Equity Tier 1 Capital requirement ratio (a+b+c)	2.51	2.50
a) Capital conservation buffer requirement (%)	2.50	2.50
b) Bank specific counter-cyclical buffer requirement (%)(**)	0.01	0.00
c) Systemic significant bank buffer ratio (%)	-	-
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article		
4 of Regulation on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets (%)	3.89	2.34
Amounts below the Excess Limits as per the Deduction Principles		
Amounts arising from the net long positions of investments made in Total Capital items of banks and financial		
institutions where the Bank owns 10% or less of the issued common share capital	416,271	301,971
Amounts arising from the net long positions of investments made in Tier I Capital items of banks and financial		001,971
institutions where the Bank owns 10% or more of the issued common share capital	-	-
Mortgage servicing rights	-	-
Deferred tax assets arising from temporary differences (net of related tax liability)	1,624,898	147,376
Limits related to provisions considered in Tier 2 Calculation	1,02 1,090	117,570
General provisions for standard based receivables (before ten thousand twenty-five limitation)	3,761,613	2,123,337
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	2,298,394	1,363,914
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in	2,270,374	1,505,714
accordance with the Communiqué on the Calculation	_	_
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal		
Ratings Based Approach in accordance with the Communiqué on the Calculation	_	_
Debt instruments subjected to Article 4 (to be implemented between 1 January 2018 and 1 January 2022)	-	-
Upper limit for Additional Tier 1 Capital subjected to provisional Article 4	-	-
Amounts Excess the Limits of Additional Tier 1 Capital subjected to provisional Article 4	-	-
	-	-
Upper limit for Additional Tier 2 Capital subjected to provisional Article 4	-	-
Amounts Excess the Limits of Additional Tier 2 Capital subjected to provisional Article 4	-	-
The positive difference between the expected credit loss provision amount in accordance with TFRS 9		00 574
and the total provision amount before the application of TFRS 9 (*)	-	88,574

(\*) The positive difference between the expected credit loss provision amount in accordance with TFRS 9 and the total provision amount before the application of TFRS 9 has been deducted. (\*\*) The cyclical capital buffer rate is written as 0.00 due to the two digits being shown in the note, our rate is full digit 0.004.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Consolidated Shareholders' Equity (Continued)

#### Information related to the Components of Consolidated Shareholders' Equity: (continued)

	Т	T-1	T-2	T-3	T-4
CAPITAL ITEMS					
Common Equity Tier 1 Capital	24,982,210	22,450,338	18,686,937	15,501,595	13,389,190
Common Equity Tier 1 Capital where the transition impact has not been					
applied (a)	24,982,210	22,450,338	18,686,937	15,501,595	13,300,616
Tier 1 Capital	24,982,491	22,450,500	18,687,073	15,501,737	13,389,351
Tier 1 Capital where the transition impact has not been applied (b)	24,982,491	22,450,500	18,687,073	15,501,737	13,300,777
Capital	36,818,836	33,616,648	29,266,071	24,778,703	21,866,488
Capital where the transition impact has not been applied (c)	36,818,836	33,616,648	29,266,071	24,778,703	21,777,914
TOTAL RISK WEIGHTED ASSETS					
Total Risk Weighted Assets	201,587,244	193,715,656	191,018,451	144,685,433	123,079,834
CAPITAL ADEQUENCY RATIOS					
Common Equity Tier 1 Capital Adequacy Ratio (%)	12.39	11.59	9.78	10.71	10.88
Common Equity Tier 1 Capital Adequacy Ratio (%) where the transition					
impact has not been applied (d)	12.39	11.59	9.78	10.71	10.81
Tier 1 Capital Adequacy Ratio (%)	12.39	11.59	9.78	10.71	10.88
Tier 1 Capital Adequacy Ratio (%) where the transition impact has not					
been applied (d)	12.39	11.59	9.78	10.71	10.81
Capital Adequacy Ratio (%)	18.26	17.35	15.32	17.13	17.77
Capital Adequacy Ratio (%) where the transition impact has not been					
applied (d)	18.26	17.35	15.32	17.13	17.69
LEVERAGE RATIO					
Leverage Ratio Total Risk Amount	383,262,305	372,756,816	351,012,779	304,876,720	267,761,081
Leverage Ratio	6.50%	5.96%	5.23%	5.04%	4.93%
FTA not Applied Leverage Ratio (e)	6.50%	5.96%	5.23%	5.04%	4.89%

(\*) As of 31 December 2021, the implementation of the provisional article 5 has ended and the effects of the previous periods are shown in the table above.

#### **Basic information for the TFRS 9 transition process**

a: Common equity Tier 1 capital if provisional Article 5 of the Regulation on equities of banks has not applied.

b: Tier 1 capital if provisional Article 5 of the Regulation on equities of banks has not applied.

c: Total capital if provisional Article 5 of the Regulation on equities of banks has not applied.

d: Capital adequacy ratios calculated with capital items if provisional Article 5 of the Regulation on banks has not applied.

e: The leverage ratio calculated with capital items if provisional Article 5 of the Regulation on banks has not applied.

#### **Explanations on Reconciliation of Capital Items to Balance Sheet:**

	Current Period	Prior Period
Total Capital per Balance Sheet	26,144,392	14,056,270
Hedging Funds (effective portion)	(282,445)	(292,799)
Deductions Made Under Regulation	(962,424)	(662,491)
Transition Impact of TFRS 9 (Temporary 5th Article)	-	88,574
Accumulated revaluation and / or classification on gains / losses of financial assets at		
fair value through comprehensive income	82,687	199,636
Common Equity Tier 1 Capital	24,982,210	13,389,190
Additional Tier 1 Capital	281	161
Tier 1 Capital	24,982,491	13,389,351
Expected Loss Provision (Stage 1 and 2)	2,298,394	1,363,914
Debt Instruments Defined by the BRSA	9,560,582	7,140,542
Deductions Made Under Regulation	(23,005)	(27,533)
Share of Third Parties in Capital	374	214
Total Equity	36,818,836	21,866,488

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations Related to Components of Consolidated Shareholders' Equity (Continued)

#### Information Related To Debt Instruments Included in Equity Calculation:

All of the debt instruments included in equity calculation are issued by the Parent Bank.

Issuer	TEB	TEB	TEB	TEB
Unique identifier of the debt instrument (e.g. CUSIP, ISIN)	XS1895575071	XS2023308278	XS1973559484	XS1845118865
Governing law(s) of the debt instrument	Turkey	Turkey	Turkey	Turkey
Consideration in Equity Calculation		······		
Subject to 10% deduction as of 1/1/2015	No	No	No	No
Eligible at consolidated /unconsolidated/ consolidated and unconsolidated	Available	Available	Available	Available
	Borrowing	Borrowing	Borrowing	Borrowing
Type of the debt instrument	Instrument	Instrument	Instrument	Instrument
Amount recognized in regulatory capital (TL Currency in mil, as of most recent				
reporting date)	3,906.21	1,983.99	1,190.39	2,479.99
Par value of debt instrument (TL Currency in mil)	3,906.21	1,983.99	1,190.39	2,479.99
Accounting classification of the debt instrument	34701100	34701100	34701100	34701100
Original date of issuance	5.11.2018	22.07.2019	14.05.2019	27.06.2018
Perpetual or dated (Demand / Time)	Time	Time	Time	Time
Original maturity date	5.11.2028	22.07.2029	14.05.2029	27.06.2028
Issuer call subject to prior supervisory approval	Available	Available	Available	Available
Optional call date, contingent call dates and redemption amount	5.11.2023	22.07.2024	14.05.2024	27.06.2023
Subsequent call dates, if applicable	-	-	-	-
Interest / dividend payments				
Fixed or floating dividend/coupon	Fixed	Floating	Floating	Floating
Coupon rate and any related index	10.40%	6mEuribor+7.10%	6mEuribor+7.10%	6mEuribor+5.10%
Existence of a dividend stopper	None	None	None	None
Fully discretionary, partially discretionary or mandatory	Mandatory	Mandatory	Mandatory	Mandatory
Existence of step up or other incentive to redeem	None	None	None	None
Noncumulative or cumulative	None	None	None	None
Convertibility of equity shares				
If convertible, conversion trigger(s)	-	-	-	-
If convertible, fully or partially	-	-	-	-
If convertible, conversion rate	-	-	-	-
If convertible, mandatory or optional conversion	-	-	-	-
If convertible, specify instrument type convertible into	-	-	-	-
If convertible, specify issuer of instrument it converts into	-	-	-	-
Write-down feature				
If write-down, write-down trigger(s)	-	-	-	-
If write-down, full or partial	-	-	-	-
If write-down, permanent or temporary	-	-	-	-
If temporary write-down, description of write-up mechanism	-	-	-	-
Position in subordination hierarchy in liquidation (specify instrument type	Deposit and	Deposit and	Deposit and	Deposit and
immediately senior to the debt instrument)	other receivables	other receivables	other receivables	other receivables
Whether conditions which stands in Article of 7 and 8 of Banks' shareholder				
equity law are possessed or not	Possess	Possess	Possess	Possess
According to Article 7 and 8 of Banks' shareholders equity law that are not				
possessed (*)	-	-	-	-

(\*) Under article 8/2 in subsection (ğ) mechanism of write-down or conversion to common shares are stated.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations Related to the Consolidated Credit Risk

Credit risk is the risk and financial loss that the Parent Bank is a party in a contract whereby the counterparty fails to meet its obligation partially or on time and causes to incur a financial loss.

The credit allocation is performed on a debtor and a debtor group basis within the limits. In the credit allocation process, many financial and non-financial criteria are taken into account within the framework of the internal rating procedures of the Parent Bank. These criteria include geographical and sector concentrations. The sector concentrations for loans are monitored closely. In accordance with the Parent Bank's loan policy, the rating of the companies, credit limits and guarantees are considered together, and credit risks incurred are monitored.

The credit risks and limits related to treasury activities, the limits of the correspondent banks that are determined by their ratings and the control of the maximum acceptable risk level in relation to the equity of the Parent Bank are monitored daily. Risk limits are determined in connection with these daily transactions, and risk concentration is monitored systematically concerning off-balance sheet operations.

As prescribed in the Communiqué numbered 29750 dated 22 June 2016 on "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves", the credit worthiness of the debtors of the loans and other receivables is monitored regularly. Most of the statements of accounts for the loans are derived from audited financial statements. The unaudited documents result from the timing differences between the loan allocation and the audit dates of the financial statements of the companies and subsequently the audited financial statements are obtained from the companies. Credit limits are determined according to the audited statement of accounts, and guarantee factors are developed in accordance with the decision of the credit committee considering the characteristics of the transactions and the financial structures of the companies.

A restructuring is defined as the privilege due to the borrower's encountered or likely to encountered financial difficulties. The privileges granted to the borrower assumed to be in financial difficulty are;

- A change in the terms and conditions of the loan or
- Partially or completely refinancing of the loan in favour of the debtor.

In order to be subject to restructuring, the firm must be confronted with the difficulty of payment. The difficulty should be supported by concrete developments or findings. Each restructuring request is evaluated on transaction basis by the authorized credit allocation unit according to the activity of the firm, the income generation structure by the sectoral operation.

Restructuring of the loans supported by Credit Guarantee Fund ("CGF loans") is evaluated in accordance with the current legislation. The principles regarding to restructuring of Treasury-Back CGF loans in the scope of 11 October 2018 dated Presidential Decree are taken into account.

Non-required delay time loans that is not classified as Stage III Loans defined in "Regulation on Procedures and Principles for Classification of Loans And Provisions to be Set Aside" published in the Official Gazette numbered 29750 dated 22 June 2016, amended by the regulation published in the Official Gazette dated 14 December 2016 and numbered 29918, whose principal and interest payment collection delayed more than 30 days are considered as "past-due loan" in the Accounting Practice; group III, IV and V loans defined in the mentioned communiqué are considered as "impaired receivables" without considering refinancing or addition of the accrued interest and quasi-interest principal amount.

The Parent bank provides specific reserves to Group III, IV and V loans in accordance with "Regulation on Procedures and Principles for Classification of Loans and Provisions to be Set Aside".

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations Related to the Consolidated Credit Risk (Continued)

In the calculation of the amount subject to credit risk, the Central Bank's foreign currency buying rates as of 31 December 2021 were used in accordance with the BRSA Board decision dated 28 April 2022 and numbered 10188, while calculating the valued amounts in foreign currency.

In accordance with the Standard Approach, 0% risk weight is used in the calculation of the amount subject to credit risk for FC receivables of Banks which are from Republic of Turkey Central Management within the scope of Regulation on Measurement and Assessment of Capital Adequacy of Banks published on the Official Gazette dated 23 October 2015 and numbered 29511.

Total amount of exposures after offsetting transactions but before applying credit risk mitigations and the average exposure amounts that are classified in different risk groups and types for the relevant period:

Exposure Classifications	Current Period Risk Amount (*)	Average Risk Amount (*,**)
Conditional and unconditional receivables from central governments or central banks	1,463,903	1,167,795
Conditional and unconditional receivables from regional or local governments	439,202	637,463
Conditional and unconditional receivables from administrative units and		
non-commercial enterprises	-	-
Conditional and unconditional receivables from multilateral development banks	-	-
Conditional and unconditional receivables from international organizations	-	-
Conditional and unconditional receivables from banks and brokerage houses	5,295,189	5,126,769
Conditional and unconditional corporate receivables	85,078,784	81,290,788
Conditional and unconditional retail receivables	38,232,043	41,318,942
Conditional and unconditional secured mortgage receivables	7,191,708	7,156,351
Past due receivables	600,655	818,152
Receivables defined in high-risk category by BRSA	42,030,268	16,482,915
Securities collateralized by mortgages	-	-
Securitization positions	-	-
Short-term receivables from banks, stockbrokers and corporate	-	-
Investments of natured collective investment enterprise	-	-
Other receivables	6,282,832	3,296,754
Investments in equities	369,867	295,241

(\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

(\*\*) Average risk amount is calculated by taking the arithmetic average of balances on quarterly prepared to the end of the month.

	Prior Period	Average Risk
Exposure Classifications	Risk Amount (*)	Amount(*,**)
Conditional and unconditional receivables from central governments or central banks	886,394	726,019
Conditional and unconditional receivables from regional or local governments	589,275	601,328
Conditional and unconditional receivables from administrative units and non-commercial		
enterprises	-	-
Conditional and unconditional receivables from multilateral development banks	-	-
Conditional and unconditional receivables from international organizations	-	-
Conditional and unconditional receivables from banks and brokerage houses	4,315,721	3,200,663
Conditional and unconditional corporate receivables	53,380,090	47,484,430
Conditional and unconditional retail receivables	43,997,321	33,740,345
Conditional and unconditional secured mortgage receivables	6,032,058	6,302,496
Past due receivables	950,154	1,032,895
Receivables in high-risk category defined by BRSA	-	-
Securities collateralized by mortgages	-	-
Securitization positions	-	-
Short-term receivables from banks, stockbrokers and corporate	-	-
Investments of natured collective investment enterprise	-	-
Other receivables	1,560,705	1,596,014
Investments in equities	233,551	204,228

(\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

(\*\*) Average risk amount is calculated by taking the arithmetic average of balances on quarterly prepared to the end of the month.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations Related to the Consolidated Credit Risk (Continued)

For the positions of the Parent Bank in terms of forward transactions and other similar contracts, operational limits are set by the Board of Directors and the transactions take place within these limits.

The fulfillment of the benefits and proceeds related to forward transactions can be realized at maturity. However, in order to minimize the risk, back to back positions of existing risks are entered into the market due to necessity.

Indemnified non-cash loans are subject to the same risk weight as outstanding loans matured but not yet paid.

Since the loans and other receivables, which are restructured from loans and rescheduled, are not material to the financial statements, no additional follow up methodology is developed, except as stated in the regulations.

Financial institutions abroad and country risks of the Parent Bank are generally taken for the financial institutions and countries that are rated at investment level by international rating agencies which do not have the risk of failing to meet minimum obligations. Therefore, the probable risks are considered to be not material to the financial structure of the Parent Bank.

The Group does not have a material credit risk concentration as an active participant in the international banking market when the financial operations of the other financial institutions are concerned.

As of 31 December 2022, the receivables of the Group from its top 100 and top 200 cash loan customers share in total cash loans are respectively 29.48 % and 38.42% (31 December 2021: 24.94% and 34.28%).

As of 31 December 2022, the receivables of the Group from its top 100 and top 200 non-cash loan customers share of 72.38% and 81.71% respectively in the total non-cash loans (31 December 2021: 76.05% and 85.99%).

As of 31 December 2022, the share of cash and non-cash receivables of the Group from its top 100 and top 200 loan customers in total balance sheet and off-balance sheet assets is 9.60% and 12.49% respectively (31 December 2021: 9.3% and 12.09%).

As of 31 December 2022, the general loan loss provision related with the credit risk taken by the Group is TL 3,761,613 (31 December 2021: TL 2,123,337).

#### **Credit Rating System**

Credit risk is evaluated according to the internal rating system of the Parent Bank, which is linked to the rating scale, and loans are classified from the best rating to the lowest rating according to the probability of default. As of 31 December 2022, Retail, Business and Agricultural Banking loans are excluded from the internal rating system of the Parent Bank and these loans constitute 25.53% of the total cash and non-cash loan portfolio (31 December 2021: 27.12%). Application and behavioral scorecards are used for the Individual and Business segments, however behavioral scorecard is used for the Agricultural segment.

Share in the Share in the Total % **Total %** Category **Description of Category** 31.12.2022 31.12.2021 1st Category The borrower has a very strong financial structure 55.20 53.82 2<sup>nd</sup> Category The borrower has a good financial structure 34.28 21.35 3rd Category The borrower has an intermediate level of financial structure 7.77 19.12 4th Category The financial structure of the borrower must be closely monitored in the medium term 2.75 5.71 Total 100.00 100.00

The risks that are subject to rating models can be allocated as follows:

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations Related to the Consolidated Credit Risk (Continued)

#### **Profile of Significant Exposures in Major Regions:**

								Exposur	e Categories (***	ʻ)								
_			Conditional															
	Conditional	Conditional	and															
	and	and	unconditional	Conditional	G 1111 1	Conditional			Conditional					Short term				
	unconditional	unconditional	receivables	and unconditional	Conditional	and unconditional	Conditional	Conditional	and unconditional			F		exposures	F			
	exposures to central	exposures to regional	from administrative	exposures to	and unconditional	exposures to	and	and	exposures		Receivables	Exposures in the form		to banks, brokerage	Exposures in the form of			
	governments	governments	units and non-	multilateral	exposures to	banks and	unconditional	unconditional	secured by		in regulatory	of bonds		houses	collective			
	or	or local	commercial	development	international	brokerage	exposures to	retail	real estate	Past due	high-risk	secured by	Securitization	and	investment		Investments	
	central banks	authorities	enterprises	banks	organizations	houses	corporates	exposures	property	items	categories	mortgages	Positions	corporates	undertakings	Others	in equities	Total
Current Period																		
Domestic	149,252	437,399	-	-	-	3,411,655	61,383,339	33,410,708	6,414,534	563,700	41,908,684	-	-	-	-	6,254,954	369,867	154,304,092
European Union Countries	-	-	-	-	-	274,388	985,982	80,075	1,130	28	1,381	-	-	-	-	278	-	1,343,262
OECD Countries (*)	-	-	-	-	-	149,828	1,283,167	10,479	19	29	618	-	-	-	-	1,155	-	1,445,295
Off-Shore Banking Regions	-	-	-	-	-	14	-	39	12	-	-	-	-	-	-	-	-	65
USA, Canada	-	-	-	-	-	388,804	33,729	1,581	103	45	118	-	-	-	-	-	-	424,380
Other Countries	1,314,651	-	-	-	-	50,349	487,292	84,992	71,466	3,565	119,467	-	-	-	-	25,315	-	2,157,097
Associates, Subsidiaries																		
and Joint Ventures	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	55	-	55
Unallocated Assets/ Liabilities (**)		1,803				1,020,151	20,905,275	4,644,169	704,444	33,288						1,075		27,310,205
Total	1,463,903	439,202	-	-	-	5,295,189	20,905,275 85,078,784	38,232,043	7,191,708	600,655	42,030,268	-	-	-	-	6,282,832	369,867	186,984,451
i otai	1,405,905	+39,202	-	-	-	5,295,109	05,070,704	56,252,045	7,191,700	000,035	42,030,200	-	-	-	-	0,202,032	509,007	100,704,431

(\*) Includes OECD countries other than EU countries, USA and Canada.

(\*\*) Includes assets and liability items that cannot be allocated on a consistent basis.

(\*\*\*) Risk amounts after conversion rate to credit are given before Credit Risk Mitigation.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations Related to the Consolidated Credit Risk (Continued)

#### Profile of Significant Exposures in Major Regions: (continued)

-	Exposure Categories (***)																	
-			Conditional						č									
	Conditional	Conditional	and															
	and	and	unconditional	Conditional		Conditional			Conditional					Short term				
	unconditional	unconditional exposures to	receivables from	and unconditional	Conditional and	and unconditional	Conditional	Conditional	and unconditional			Exposures		exposures to banks.	Exposures in			
	exposures to central	regional	administrative	exposures to	unconditional	exposures to	and	and	exposures		Receivables	in the form		brokerage	the form of			
	governments	governments	units and non-	multilateral	exposures to	banks and	unconditional	unconditional	secured by		in regulatory	of bonds		houses	collective			
	or	or local	commercial	development	international	brokerage	exposures to	retail	real estate	Past due	high-risk	secured by	Securitization	and	investment		Investments	
	central banks	authorities	enterprises	banks	organizations	houses	corporates	exposures	property	items	categories	mortgages	Positions	corporates	undertakings	Others	in equities	Total
Prior Period																		
Domestic	116,445	587,180	-	-	-	2,158,112	38,375,084	40,484,844	5,646,402	859,670	-	-	-	-	-	1,544,904	233,551	90,006,192
European Union Countries	-	-	-	-	-	400,142	589,195	47,352	1,983	1,197	-	-	-	-	-	145	-	1,040,014
OECD Countries (*)	-	-	-	-	-	323,260	940,117	4,920	80	5	-	-	-	-	-	418	-	1,200,000
Off-Shore Banking Regions	-	-	-	-	-	11	-	43	-	-	-	-	-	-	-	-	-	54
USA, Canada	-	-	-	-	-	434,765	1,663	1,527	128	61	-	-	-	-	-	-	-	150,111
Other Countries Associates, Subsidiaries	769,949	-	-	-	-	34,560	169,135	142,450	51,819	16,721	-	-	-	-	-	12,281	-	1,196,915
and Joint –Ventures	_		_	-			_		_	-	_		_	-	_	55	_	55
Unallocated Assets																55		55
Liabilities (**)	-	2,095	-	-	-	964,871	13,304,896	3,316,185	331,646	72,500	-	-	-	-	-	2,902	-	17,995,095
Total	886,394	589,275	-	-	-	4,315,721	53,380,090	43,997,321	6,032,058	950,154	-	-	-	-	-	1,560,705	233,551	111,945,269

(\*) Includes OECD countries other than EU countries, USA and Canada.

(\*\*) Includes assets and liability items that cannot be allocated on a consistent basis.

(\*\*\*) Risk amounts after conversion rate to credit are given before Credit Risk Mitigation.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to the Consolidated Credit Risk (Continued)

### **Risk profile by Sectors or Counterparties:**

Exposure Categories (**)																		
			G 197 1															
	Conditional	Conditional	Conditional and															
		and	unconditional	Conditional		Conditional			Conditional				Short term					
	and unconditional		receivables	and	Conditional	and			and				exposures					
		exposures to		unconditional	and	unconditional	Conditional	Conditional	unconditional			Exposures	to banks,					
	central	regional	administrative		unconditional	exposures to	and	and	exposures		Receivables	in the form	brokerage					
			units and non-	multilateral	exposures to		unconditional	unconditional	secured by		n regulatory	of bonds	houses					
	or central	or local	commercial	development	international		exposures to	retail	real estate	Past due	high-risk			I	nvestments in			
Current Period	banks	authorities	enterprises	banks	organizations	houses	corporates	exposures	property	items	categories	mortgages	Positions corporates	Others	equities	TL (*)	FC	Total
Agriculture	-	-	-	-	-	-	716,855	758,541	235,033	43,252	771,794			 -		2,195,013	330,462	2,525,475
Farming and Stockbreeding	-	-	-	-	-	-	405,329	730,034	234,720	42,785	771,794	-		 -		2,129,181	55,481	2,184,662
Forestry	-	-	-	-	-	-	34,272	4,728	-	-	-	-		 -		36,561	2,439	39,000
Fishery	-	-	-	-	-	-	277,254	23,779	313	467	-	-		 -		29,271	272,542	301,813
Manufacturing	-	-	-	-	-	-	55,069,505	7,913,192	2,704,205	87,298	10,491,420	-		 5		50,163,353	26,102,272	76,265,625
Mining and Quarrying	-	-	-	-	-	-	2,951,697	336,123	75,173	4,292	75,347	-		 -		1,716,576	1,726,056	3,442,632
Production	-	-	-	-	-	-	50,016,218	7,533,967	2,351,496	80,230	10,253,661	-		 5	; -	47,011,096	23,224,481	70,235,577
Electricity, Gas and Water	-	-	-	-	-	-	2,101,590	43,102	277,536	2,776	162,412			 -		1,435,681	1,151,735	2,587,416
Construction	-	-	-	-	-	-	4,371,589	973,914	300,473	112,779	92,325			 -		2,906,225	2,944,855	5,851,080
Services	1,463,903	439,202	-	-	-	5,295,189	22,413,283	9,032,148	3,172,913	197,244	4,583,519			 6,083,635	369,867	35,895,135	17,155,768	53,050,903
Wholesale and Retail Trade	-	15,060	-	-	-	-	8,101,311	4,750,225	975,323	70,586	2,458,865			 12	-	12,869,839	3,501,543	16,371,382
Accommodation and Dining	-	-	-	-	-	-	398,471	558,335	842,516	45,254	14,720			 9		1,121,411	737,894	1,859,305
Transportation and Telecom.	-	-	-	-	-	-	4,532,803	1,973,231	487,661	24,488	596,686			 2	-	3,966,676	3,648,195	7,614,871
Financial Institutions Real Estate and Rental Services	1,463,903	-	-	-	-	5,295,189	3,133,973	94,778	113,337 536,455	801	5,299 443,946			 6,083,354	369,867	11,807,314	4,753,187	16,560,501
Self-Employment Services		-	-	-	-	-	4,821,785 1,248,013	1,121,257 470,549	214,123	46,786 9,241	443,946 35,003			 87	-	3,301,898 1,130,724	3,668,418 846,205	6,970,316 1,976,929
Educational Services	-	-	-	-	-	-	6,637	470,549 49,592	3,438	9,241	35,003 146			 150		1,130,724 59,776	846,205 272	60,048
Health and Social Services	-	424,142	-	-	-	-	170,290	49,592	5,438 60	85	1.028.854			 21		59,776 1,637,497	54	1,637,551
Other	-	424,142	-	-	-	-	2,507,552	19,554,248	779,084	160,082	26,091,210	-		199,192		48,803,349	488,019	49,291,368
Total	1,463,903	439,202	-	-	-	5,295,189	85,078,784	38,232,043	7,191,708	<b>600,655</b>	42,030,268	-		 6,282,832		139,963,075	47,021,376	186,984,451

(\*) Foreign Currency indexed credits are shown in TL column.

(\*\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to the Consolidated Credit Risk (Continued)

### **Risk profile by Sectors or Counterparties: (continued)**

								Exposure	Categories (**	)									
			Conditional																
	Conditional	Conditional	and																
	and	and	unconditional	Conditional		Conditional			Conditional				Short term						
	unconditional	unconditional	receivables	and	Conditional	and			and				exposures						
	exposures to	exposures to	from	unconditional	and	unconditional	Conditional	Conditional	unconditional			Exposures	to banks,	Exposures in					
	central	regional	administrative		unconditional	exposures to	and	and	exposures		Receivables	in the form	brokerage	the form of					
	governments	governments			exposures to	banks and	unconditional	unconditional	secured by		in regulatory	of bonds	houses	collective					
	or central	or local		development	international	brokerage	exposures to	retail	real estate	Past due	high-risk	secured by	Securitization and	investment		Investments in			
Prior Period	banks	authorities	enterprises	banks	organizations	houses	corporates	exposures	property	items	categories	mortgages	Positions corporates	undertakings	Others	equities	TL (*)	FC	Total
Agriculture	-	-	-	-	-	-	452,478	541,916	204,240	64,919	-	-		-	-	-	1,077,072	186,481	1,263,553
Farming and Stockbreeding	-	-	-	-	-	-	424,702	531,156	203,945	64,408	-	-		-	-	-	1,040,204	184,007	1,224,211
Forestry	-	-	-	-	-	-	19,872	2,912	-	54	-	-		-	-	-	22,581	257	22,838
Fishery	-	-	-	-	-	-	7,904	7,848	295	457	-	-		-	-	-	14,287	2,217	16,504
Manufacturing	-	-	-	-	-	-	34,541,979	7,311,984	2,096,117	240,156	-	-		-	-	-	23,952,561	20,237,675	44,190,236
Mining and Quarrying	-	-	-	-	-	-	1,743,117	309,753	65,757	9,890	-	-		-	-	-	1,371,370	757,147	2,128,517
Production	-	-	-	-	-	-	30,830,649	6,967,296	1,761,171	225,983	-	-		-	-	-	21,316,500	18,468,599	39,785,099
Electricity, Gas and Water	-	-	-	-	-	-	1,968,213	34,935	269,189	4,283	-	-		-	-	-	1,264,691	1,011,929	2,276,620
Construction	-	-	-	-	-	-	3,268,184	847,888	173,420	202,305	-	-		-	-	-	2,229,666	2,262,131	4,491,797
Services	886,394	589,275	-	-	-	4,315,721	14,467,161	7,727,825	2,516,745	366,981	-	-		-	1,482,098	233,551	20,745,971	11,839,780	32,585,751
Wholesale and Retail Trade	-	18,864	-	-	-	-	5,531,762	4,017,518	915,604	149,186	-	-		-	15	-	8,454,816	2,178,133	10,632,949
Accommodation and Dining	-	-	-	-	-	-	803,907	489,428	694,662	52,424	-	-		-	2	-	914,803	1,125,620	2,040,423
Transportation and Telecom.	-	-	-	-	-	-	2,149,975	1,604,179	349,400	52,086	-	-		-	20	-	2,897,823	1,257,837	4,155,660
Financial Institutions	886,394	-	-	-	-	4,315,721	2,355,073	84,890	94,748	5,120	-	-		-	1,481,822	233,551	5,083,432	4,373,887	9,457,319
Real Estate and Rental Services	-	-	-	-	-	-	2,799,445	1,050,458	352,517	88,026	-	-		-	155	-	1,967,800	2,322,801	4,290,601
Self-Employment Services	-	-	-	-	-	-	756,830	431,851	107,831	12,280	-	-		-	-	-	727,559	581,233	1,308,792
Educational Services	-	-	-	-	-	-	6,735	42,307	1,699	7,842	-	-		-	45	-	58,431	197	58,628
Health and Social Services	-	570,411	-	-	-	-	63,434	7,194	284	17	-	-		-	39	-	641,307	72	641,379
Other	-	-	-	-	-	-	650,288	27,567,708	1,041,536	75,793	-	-		-	78,607	-	29,107,788	306,144	29,413,932
Total	886,394	589,275	-	-	-	4,315,721	53,380,090	43,997,321	6,032,058	950,154	-	-		-	1,560,705	233,551	77,113,058	34,832,211	111,945,269

(\*) Foreign Currency indexed credits are shown in TL column.

(\*\*) Risk amounts after conversion rate to credit are given before credit risk mitigation.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR **THE PERIOD ENDED 31 DECEMBER 2022**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### Explanations Related to the Consolidated Credit Risk (Continued) II.

## Analysis of Maturity-Bearing Exposures According to Remaining Maturities:

Current Period		Tei	rm to Maturi	ty	
Exposure Categories	1 Month	1-3 Months	3-6 Months	6-12 Months	Over 1 year
Conditional and unconditional exposures to central					
governments or central banks	1,463,903	-	-	-	-
Conditional and unconditional exposures to regional					
governments or local authorities	1,596	5,745	4,175	112,250	313,539
Conditional and unconditional receivables from					
administrative units and non-commercial enterprises	-	-	-	-	-
Conditional and unconditional exposures to multilateral					
development banks	-	-	-	-	-
Conditional and unconditional exposures to international					
organizations	-	-	-	-	-
Conditional and unconditional exposures to banks and					
brokerage houses	1,521,371	779,678	567,668	160,873	238,563
Conditional and unconditional exposures to corporates	7,948,100	17,663,628	7,577,759	17,573,493	13,397,568
Conditional and unconditional retail exposures	13,426,843	1,861,067	3,475,680	7,658,370	7,157,759
Conditional and unconditional exposures secured by real					
estate property	227,276	602,021	793,502	1,562,971	3,330,044
Past due receivables	-	-	-	-	-
Receivables defined in high-risk category by BRSA	5,362	404	1,455	2,770,687	39,252,360
Exposures in the form of bonds secured by mortgages	-	-	-	-	-
Securitization Positions	-	-	-	-	-
Short term exposures to banks, brokerage houses and					
corporate	-	-	-	-	-
Exposures in the form of collective investment					
undertakings Other receivables	-	-	-	-	1.00
	580,440	2,772	7,752	-	162
Investments in equities	331,051	-	-	38,816	(2 (00 00)
Total	25,505,942	20,915,315	12,427,991	29,877,460	63,689,995
Prior Period		Та	ms to Matur	:+	
		1 ei	ms to wratur	ny	

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Prior Period	
I HOI I CHOU	

Risk Categories	1 Month	1-3 Months	3-6 Months	6-12 Months	Over 1 year
Conditional and unconditional exposures to central					
governments or central banks	886,394	-	-	-	-
Conditional and unconditional exposures to regional					
governments or local authorities	688	5,527	8,645	44,394	527,873
Conditional and unconditional receivables from					
administrative units and non-commercial enterprises	-	-	-	-	-
Conditional and unconditional exposures to multilateral					
development banks	-	-	-	-	-
Conditional and unconditional exposures to international organizations	_	_	_	_	_
Conditional and unconditional exposures to banks and	-	-	_	-	-
brokerage houses	2,061,714	110,798	526,541	74,515	25,368
Conditional and unconditional exposures to corporates	5,257,693	7,365,977	6,586,609	12,272,302	8,585,661
Conditional and unconditional retail exposures	7,881,508	1,724,464	2,563,495	5,279,392	23,225,838
Conditional and unconditional recail exposures Conditional and unconditional exposures secured by real	7,881,508	1,724,404	2,303,495	5,279,592	23,223,838
estate property	321,453	286,254	456,215	896,743	3,739,373
Past due receivables	521,455	280,234	450,215	890,745	5,759,575
	-	-	-	-	-
Receivables defined in high-risk category by BRSA	-	-	-	-	-
Exposures in the form of bonds secured by mortgages Securitization Positions	-	-	-	-	-
	-	-	-	-	-
Short term exposures to banks, brokerage houses and					
corporates	-	-	-	-	-
Exposures in the form of collective investment					
undertakings	-	-	-	-	-
Other receivables	85,588	1,354	8,337	-	117
Investments in equities	225,155	-	-	8,396	-
Total	16,720,193	9,494,374	10,149,842	18,575,742	36,104,230

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to the Consolidated Credit Risk (Continued)

## Information About the Risk Exposure Categories

The credit rating of Fitch Ratings International Rating Agency is used for all receivables from the central governments or central banks which are included in the risk classes indicated in Article 6 of the Communiqué on Measurement and Assessment of Capital Adequacy of the Bank, and the country risk classification announced by The Organization for Economic Co-operation and Development (OECD) is used for receivables from banks and intermediary agencies. 20% risk weight is used for receivables from non-rated banks and intermediary agencies with a maturity period of 3 months or less, and 50% risk weight is used for receivables with a maturity period of receivables is not lower than the risk concentration corresponding to the OECD credit quality level of the country where the non-rated banks and intermediary agencies are founded.

Risk ratings per the credit quality levels and the risk weights according to exposure categories announced by Fitch Ratings International Rating Agency and Organization for Economic Co-operation and Development (OECD)'s are presented below:

		Risk Weight of	<b>Receivables from Banks</b>	and Brokerage Houses	
Credit Quality Level	Fitch Ratings Long- Term Credit Rating	Receivables from Central Government or Central Banks	DTM less than 3 months	DTM higher than 3 months	Corporate Receivables (*)
0	-		20%	50%	100%
1	AAA to AA-	0%	20%	50%	100%
2	A+ to A-	20%	20%	50%	100%
3	BBB+ to BBB-	50%	50%	50%	100%
4	BB+ to BB-	100%	100%	100%	100%
5	B+ to B-	100%	100%	100%	100%
6	CCC+ and below	150%	100%	100%	100%
7	-		150%	150%	100%

(\*) In accordance with the Board Decisions numbered 10188 dated 28 April 2022 and numbered 10265 dated 7 July 2022, 200% and 500% risk weights are applied to Corporate Receivables.

### Exposures by risk weights:

**Current Period** 

Risk Weights	0%	10%	20%	25%	35%	50%	75%	100%	150%	200%	250%	500%	Deductions from Equity
Exposures before Credit Risk Mitigation	81,091,660	-	8,543,490	-	4,308,592	15,129,734	41,698,273	98,325,991	17,187,471	7,783,237	-	150,184	949,033
Exposures after Credit Risk Mitigation	82,593,765	-	8,712,918	-	4,308,592	15,551,437	39,918,259	95,462,523	17,191,353	7,783,237	-	150,184	949,033

**Prior Period** 

<b>Risk Weights</b>	0%	10%	20%	25%	35%	50%	75%	100%	150%	200%	250%	500%	Deductions from Equity
Exposures before Credit Risk Mitigation	48,787,702	-	9,848,130	-	4,193,761	12,255,659	40,802,033	57,749,417	7,999,452	-	-	-	661,792
Exposures after Credit Risk Mitigation	49,084,274	-	9,221,214	-	4,193,761	11,590,919	39,491,984	55,516,814	7,991,594	-	-	-	661,792

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to the Consolidated Credit Risk (Continued)

## Information in Terms of Major Sectors and Type of Counterparties:

Current Period	Cred	lits	Provisions
	Impaired Rec	eivables (TFRS 9)	
	Significant	Credit-	Expected Credit
Major Soctors / Counternanties	Increase in Credit	Impaired Losses	Loss Provision
Major Sectors / Counterparties	Risk (Stage II)	(Stage III)	(TFRS 9)
Agriculture	51,954	93,494	59,406
Farming and Stockbreeding	51,828	89,091	56,490
Forestry	-	1,832	1,158
Fishery	126	2,571	1,758
Manufacturing	2,054,591	287,362	544,148
Mining and Quarrying	33,962	8,303	8,572
Production	2,018,226	270,548	530,003
Electricity, Gas and Water	2,403	8,511	5,573
Services	2,529,638	1,118,310	1,333,865
Wholesale and Retail Trade	591,197	588,531	458,638
Accommodation and Dining	1,055,013	109,604	322,890
Transportation and Telecom.	262,237	42,098	76,362
Financial Institutions	235,113	6,141	177,101
Real Estate and Rental Services	353,689	272,980	214,551
Self Employed Services	25,573	40,345	34,779
Educational Services	4,833	8,583	6,040
Health and Social Services	1,983	50,028	43,504
Other	6,716,459	1,132,699	2,379,499
Total	11,352,642	2,631,865	4,316,918

Prior Period	Crea		Provisions
	Impaired Rec	eivables (TFRS 9)	
	Significant	Credit-	Expected Credit
Major Sectors/ Counterparties	Increase in Credit	Impaired Losses	Loss Provision
inger second, counter parties	Risk (Stage II)	(Stage III)	(TFRS 9)
Agriculture	90,568	166,200	105,551
Farming and Stockbreeding	90,246	159,100	100,949
Forestry	-	2,800	1,500
Fishery	322	4,300	3,102
Manufacturing	1,685,727	530,600	698,868
Mining and Quarrying	44,245	14,800	15,091
Production	1,634,558	504,100	675,587
Electricity, Gas and Water	6,924	11,700	8,190
Services	2,269,449	1,834,000	1,833,109
Wholesale and Retail Trade	489,456	995,300	746,028
Accommodation and Dining	843,615	122,000	277,874
Transportation and Telecom.	293,586	77,400	93,599
Financial Institutions	209,805	9,600	173,371
Real Estate and Rental Services	357,297	406,100	375,933
Self Employed Services	40,199	113,000	81,815
Educational Services	3,444	24,500	13,689
Health and Social Services	32,047	86,100	70,800
Other	5,638,195	800,465	979,624
Total	9,683,939	3,331,265	3,617,152

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## II. Explanations Related to the Consolidated Credit Risk (Continued)

### Information about Value Adjustment and Change in Provisions

	31.12.2021 Balance	Provision for Period	Provision Reversals	Written off from Asset	Other Adjustments (*)	31.12.2022 Balance
Default (Stage III) Expected Credit Loss	2,309,689	1,101,673	(641,285)	(757,322)	19,193	2,031,948
(Stage I - II)	2,123,337	2,065,911	(741, 940)	-	314,305	3,761,613
*) Determined according	to currency differences	, business merger, a	equisition and	disposition of a	affiliate company.	
*) Determined according	31.12.2020	Provision	Provision	Written off	Other	31.12.2021
*) Determined according	-	<b>.</b>	•	•		31.12.2021 Balance
*) Determined according Default (Stage III) Expected Credit Loss	31.12.2020	Provision	Provision	Written off	Other	

(\*) Determined according to currency differences, business merger, acquisition and disposition of affiliate company.

## III. Risks Involved in Counter-Cyclical Capital Buffer Calculation

### **Current Period**

Countries where the risk ultimately taken	Private sector loans in banking accounts	Risk weighted amounts calculated in trading accounts	Total
Turkey	169,545,220	2,898,511	172,443,731
Switzerland	1,297,697	-	1,297,697
TRNC	648.735	-	648,735
Denmark	198,147	-	198,147
England	161,592	-	161,592
Egypt	156,927	-	156,927
Luxembourg	151,797	-	151,797
Sweden	127,188	-	127,188
Poland	100,360	-	100,360
France	73,045	-	73,045
Italy	69,828	-	69,828
Other	244,930	-	244,930
	172,775,466	2,898,511	175,673,977

#### **Prior Period**

	Private sector loans	Risk weighted amounts calculated in trading	
Countries where the risk ultimately taken	in banking accounts	accounts	Total
Turkey	99,525,750	1,263,046	100,788,796
Switzerland	942,117	-	942,117
England	458,683	-	458,683
TRNC	346,827	-	346,827
Denmark	170,726	-	170,726
Italy	116,529	-	116,529
Sweden	75,602	-	75,602
Poland	60,102	-	60,102
Germany	41,801	-	41,801
Romania	28,527	-	28,527
Spain	12,588	-	12,588
Other	40,108	-	40,108
	101,819,360	1,263,046	103,082,406

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IV. Explanations Related to the Consolidated Currency Risk

Foreign currency risk indicates the probability of loss that the Group is subject to due to the exchange rate movements in the market. While calculating the share capital requirement, all foreign currency assets, liabilities and forward transactions of the Group are taken into consideration and risk is calculated by using the standard method.

The Board of Directors of the Parent Bank sets limits for the positions, which are followed up daily. Any possible changes in the foreign currency transactions in the Parent Bank's positions are also monitored.

As an element of the Group's risk management strategies, foreign currency liabilities are hedged against exchange rate risk by derivative instruments.

Asset Liability Management and Treasury Department of the Parent Bank is responsible for the management of Turkish Lira or foreign currency price, liquidity and affordability risks that could occur in the domestic and international markets within the limits set by the Board of Directors. The monitoring of risk and risk related transactions occurring in the money markets is performed daily and reported to the Parent Bank's Asset-Liability Committee on a weekly basis.

As of 31 December 2022, the Group's balance sheet short position is TL 10,775,472 (31 December 2021: TL 24,005,711 short position) off-balance sheet long position is TL 6,325,402 (31 December 2021: TL 23,747,791 long position) and as a result net foreign currency short position is TL 4,450,070 (31 December 2021: net TL 257,920 short position).

The announced current foreign exchange buying rates of the Parent Bank at 31 December 2022 and the previous five working days in full TL are as follows:

	26.12.2022	27.12.2022	28.12.2022	29.12.2022	30.12.2022	31.12.2022
USD	18.5577	18.6183	18.6223	18.6278	18.6010	18.6010
EURO	19.7212	19.7615	19.8235	19.8386	19.8399	19.8399

The simple arithmetic averages of the major current foreign exchange buying rates of the Parent Bank for the thirty days before 31 December 2022 are as follows:

	Monthly Average Foreign
	Buying Rate
USD	18.5605
EURO	19.6455

### Information on the foreign currency risk of the Parent Bank:

The Parent Bank is exposed to foreign currency risk in large amounts in EURO and USD.

The table below shows the Parent Bank's sensitivity to a 10% change in USD and EURO rates. The rate of 10% used is the rate used to report the currency risk to the senior management within the Parent Bank, and this rate represents the possible change expected by the management in exchange rates. 10% depreciation of USD and EURO against TL affects profit and equity amounts positively in the case of a short position and negatively in the case of a long position.

Change in FX	Rate (%)	Effect on	Effect on
		Profit/Loss	Equity (*)
		31 December 2022	31 December 2022
USD	10 increase	107,311	(2,504)
USD	10 decrease	(107,311)	2,504
EURO	10 increase	(14,020)	6,272
EURO	10 decrease	14,020	(6,272)
Change in FX	$\mathbf{R}_{\mathbf{r}}$	Effect on	Effect on
Спанде пі г л	Kale (70)	Ellect Ull	Effect on
Change in FA	Kate (76)	Profit/Loss	Equity (*)
	Kate (70)		
	10 increase	Profit/Loss	Equity (*)
		Profit/Loss 31 December 2021	Equity (*) 31 December 2021
USD	10 increase	Profit/Loss 31 December 2021 46,648	Equity (*) 31 December 2021 (11,283)

(\*) The effect on equity does not include the effect of the change in exchange rates on the income statement.

The sensitivity of the Parent Bank to the changes in the exchange rates did not change significantly in the current period. Opening or closing positions in line with market expectations may increase the sensitivity to changes in the period's exchange rates.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IV. Explanations Related to the Consolidated Currency Risk (Continued)

### Information on the Parent Bank's currency risk:

The table below shows the Group's distribution of balance sheet and derivative foreign exchange transactions taking into account the options transactions with nominal values as indicated in the BRSA regulation on foreign currency position. Besides taking into account this position by monitoring legal limits, the Group also monitors the delta-adjusted position of the option transactions. As of 31 December 2022, there is a net long position of TL 1,472,842 in USD and a net long position of TL 117,453 in EURO.

Current Period	EURO	USD	Other FC	Total
Assets				
Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques				
Purchased) and the Central Bank of Turkey <sup>(1)</sup>	12,445,173	19,063,318	5,114,911	36,623,402
Banks <sup>(2)</sup>	1,311,501	692,733	4,206,120	6,210,354
Financial Assets at Fair Value Through Profit or Loss	74,443	467,196	-	541,639
Money Market Placements	-	-	-	-
Financial Assets at Fair Value through Other Comprehensive Income	1,491,046	1,522,104	49,335	3,062,485
Loans <sup>(3)</sup>	27,266,757	5,888,921	1,423,477	34,579,155
Subsidiaries, Associates and Entities Under Common Control	-	-	-	-
Financial Assets Measured at Amortised Cost <sup>(4)</sup>	3,664,924	5,944,828	-	9,609,752
Derivative Financial Assets for Hedging Purposes <sup>(5)</sup>	168,148	140,016	-	308,164
Tangible Assets		-	-	-
Intangible Assets	-	-	-	-
Other Assets <sup>(6)</sup>	2,946,351	334,792	128,052	3,409,195
Total Assets	49,368,343	34,053,908	10,921,895	94,344,146
Liabilities	, , ,	, ,	, ,	
Bank Deposits	703	-	50	753
Foreign Currency Deposits <sup>(7)</sup>	23,337,644	34,830,626	13,521,933	71,690,203
Money Market Funds	5,706,506	1,084,154	-	6,790,660
Funds Provided from Other Financial Institutions	13,511,183	9,795,715	111,550	23,418,448
Securities Issued	-	-	-	-
Derivative Financial Liabilities for Hedging Purposes	-	-	-	-
Other Liabilities <sup>(8)</sup>	2,557,744	630,339	31,471	3,219,554
Total Liabilities	45,113,780	46,340,834	13,665,004	105,119,618
Net Balance Sheet Position	4,254,563	(12,286,926)	(2,743,109)	(10,775,472)
Net Off-Balance Sheet Position	(5,220,634)	9,769,785	1,776,251	6,325,402
Financial Derivative Assets <sup>(9)</sup>	32,515,163	58,915,548	8,465,255	99,895,966
Financial Derivative Liabilities <sup>(9)</sup>	37,735,797	49,145,763	6,689,004	93,570,564
Non-Cash Loans <sup>(10)</sup>	17,515,996	19,249,329	4,549,939	41,315,264
Prior Period				
Total Assets	39,909,506	36,902,089	8,434,790	85,246,385
Total Liabilities	47,988,927	49,686,785	8,434,790 11,576,384	109,252,096
Net Balance Sheet Position				
Net Off-Balance Sheet Position	(8,079,421) 7,665,448	(12,784,696) 13,045,910	(3,141,594) 3,036,433	(24,005,711)
Financial Derivative Assets <sup>(9)</sup>	, ,	/ /	, ,	23,747,791
Financial Derivative Assets <sup>(9)</sup> Financial Derivative Liabilities <sup>(9)</sup>	30,271,685	44,317,120	4,830,894	79,419,699
	22,606,237	31,271,210	1,794,461	55,671,908
Non-Cash Loans <sup>(10)</sup>	13,567,563	13,803,567	2,691,051	30,062,181

(1) Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques Purchased) and the Central Bank of Turkey TL 5,950 (31 December 2021: TL 4,982) includes the balances of expected credit losses.

<sup>(2)</sup> The banks include TL 17,100 (31 December 2021: TL 22,153) of expected credit loss provisions.

(3) Foreign currency indexed loans amounting to TL 59,195 TL (31 December 2021: TL 173,195) are included in the loan portfolio. It includes TL 1,364,418 (31 December 2021: TL 814,077) amounting to expected credit loss.

(4) Financial assets at amortised cost includes expected credit loss amounting to TL 2,163 (31 December 2021: TL 1,839)

(5) There are no derivative financial transaction rediscount income deducted from the derivative financial assets line for hedging purposes. (31 December 2021: None)
 (6) TL 711,819 (31 December 2021: TL 312,610) income accruals from derivative financial instruments are deducted from other assets. In the Other Assets line, TL 3,192,413 factoring receivables and TL 4,633 factoring receivables include expected loss provision.

<sup>(7)</sup> Precious metal accounts amounting to TL 9,500,243 (31 December 2021: TL 7,954,654) are included in the foreign currency deposits.

(8) TL 529,899 (31 December 2021: TL 155,500) expense accruals from derivative financial instruments are deducted from other liabilities.

(9) Forward asset and marketable securities purchase-sale commitments of TL 2,836,459 (31 December 2021: TL 3,118,150) are added to derivative financial assets and TL 2,213,443 (31 December 2021: TL 4,589,261) has been added to derivative financial assets.

<sup>(10)</sup> There is no effect on the net off-balance sheet position.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## V. Explanations Related to Consolidated Interest Rate Risk

Interest rate risk shows the probability of loss related to the changes in interest rates depending on the Parent Bank's position, and it is managed by the Asset-Liability Committee. The interest rate sensitivity of assets, liabilities and off-balance sheet items related to this risk are measured by using the standard method and included in the market risk for capital adequacy.

The priority of the risk management department is to protect from interest rate volatility. Duration, maturity and sensitivity analysis performed within this context are calculated by the risk management department and reported to the Liquidity Risk and Asset-Liability Committee.

Simulations on interest income are performed in connection with the forecasted macroeconomic indicators used in the budget of the Group.

The Parent Bank management monitors the market interest rates on a daily basis and revises the interest rates of the Parent Bank when necessary.

The Group carries interest rate risk within the legal and internal limits and manages the interest rate risk in accordance with the bank's risk appetite.

## Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates):

	Up to 1	1-3	3-12	1-5	Over	Non-interest	
	Month	Months	Months	Years	5 Years	Bearing <sup>(1)</sup>	Total
Current Period							
Assets							
Cash Balances (Cash, Effective Deposit, Money							
in Transit, Cheques Purchased) and the Central							
Bank of Turkey <sup>(2)</sup>	-	-	-	-	-	43,832,308	43,832,308
Banks <sup>(3)</sup>	4,387,968	-	-	-	-	4,631,268	9,019,236
Financial Assets at Fair Value Through Profit or							
Loss	1,906,651	817,219	126,562	152,209	49,451	416,777	3,468,869
Money Market Placement <sup>(4)</sup>	7,604,278	-	-	-	-	(589)	7,603,689
Financial Assets at Fair Value Through Other							
Comprehensive Income	2,220,139	2,111,220	1,749,845	2,289,819	-	49,313	8,420,336
Loans <sup>(5)</sup>	21,690,951	23,791,434	60,342,773	40,236,470	1,010,386	(2,419,589)	144,652,425
Financial Assets Measured at Amortised Cost <sup>(6)</sup>	1,483,985	4,986,368	16,807,897	11,498,454	5,679,232	(9,103)	40,446,833
Other Assets <sup>(7)</sup>	3,495,071	3,369,588	2,157,186	1,347,759	473,153	15,249,568	26,092,325
Total Assets	42,789,043	35,075,829	81,184,263	55,524,711	7,212,222	61,749,953	283,536,021
Liabilities							
Bank Deposit	1,597,800	-	-	-	-	185,513	1,783,313
Other Deposits	83,442,527	34,885,992	6,979,900	46,388	-	73,211,800	198,566,607
Money Market Funds	2,940,007	3,198,340	1,091,602	-	-	-	7,229,949
Miscellaneous Payables	-	-	-	-	-	-	-
Securities Issued	-	230,582	191,463	-	-	-	422,045
Funds Provided from Other Financial Institutions	5,121,334	9,860,700	8,364,091	-	3,967,195	-	27,313,320
Other Liabilities	77,357	500,838	1,625,088	484,261	55,727	45,477,516	48,220,787
Total Liabilities	93,179,025	48,676,452	18,252,144	530,649	4,022,922	118,874,829	283,536,021
Balance Sheet Long Position			62,932,119	54,994,062	3,189,300		121,115,481
Balance Sheet Short Position	(50,389,982)	(13 600 623)	02,932,119	54,994,002	5,109,500	(57 124 876)	(121,115,481)
Off-Balance Sheet Long Position	(30,389,982) 5,489,816	8,170,094	-	-	32,304	(37,124,870)	13,692,214
Off-Balance Sheet Short Position	3,409,610	0,170,094	(8,668,203)	- (4,384,572)	52,504	-	(13,052,775)
Total Position	(44,900,166)	(5,430,529)	<u>(8,008,203)</u> 54,263,916	<u>(4,384,372)</u> <b>50,609,490</b>	3,221,604	(57,124,876)	<u>639,439</u>
	(44,900,100)	(3,430,329)	34,203,910	30,009,490	3,221,004	(3/,124,0/0)	039,439

<sup>(1)</sup> The expected loss provisions are presented under the "Non-Interest Bearing" column.

(2) Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques Purchased) and the Central Bank of Turkey include expected loss provisions amounting to TL 7,403.

<sup>(3)</sup> The banks include TL 28,900 expected loss provisions.

<sup>(4)</sup> Money Market Placement includes expected redit losses amounting to TL 589.

(5) The revolving loans amounting to TL 11,454,165 are presented under the "Up to 1 Month" column. It includes expected loss provisions amounting to TL 5,051,454.

<sup>(6)</sup> Financial assets at amortised cost includes expected credit loss amounting to TL 9,103.

(7) Includes factoring receivables amounting to TL 7,329,598 and factoring receivables expected loss provisions amounting to TL 59,890.

The other assets line in the non-interest-bearing column consists of tangible assets amounting to TL 1,276,406, intangible assets amounting to TL 903,856, assets held for resale amounting to TL 100,370, subsidiaries amounting to TL 50 and non-financial jointly controlled entities under common control joint venture amounting to TL 5 and the other liabilities line includes the shareholders' equity of TL 26,144,392.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## V. Explanations Related to Consolidated Interest Rate Risk (Continued)

Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items (based on repricing dates) : (continued)

	Up to 1	1-3	3-12	1-5	Over 5	Non-interest	
	Month	Months	Months	Years	Years	Bearing <sup>(1)</sup>	Total
Prior Period							
Assets							
Cash (Cash, Effective Deposit, Money in Transit,							
Cheques Purchased) and the Central Bank of							
Turkey <sup>(2)</sup>	22,959,105	-	-	-	-	12,826,030	35,785,135
Banks <sup>(3)</sup>	6.570,849	-	-	-	-	5.070.342	11,641,191
Financial Assets at Fair Value Through Profit or	0,070,015					0,070,012	11,011,171
Loss	252,946	718,169	619,019	805,159	96,136	302,359	2,793,788
Money Market Placement	3,245				-		3,245
Financial Assets at Fair Value Through Other	-,						-,
Comprehensive Income	502,497	476,140	1,672,179	4,511,890	-	13,250	7,175,956
Credits Granted <sup>(4)</sup>	30.670.723	11,835,077	35,018,104	25,756,608	1,293,973	(714,613)	103,859,872
Financial Assets Valued at Amortised Cost <sup>(5)</sup>	663,358	576,192	10,699,178	7,571,596	41,376	(4,399)	19,547,301
Other Assets <sup>(6)</sup>	1,984,619	1,978,611	2,356,779	1,702,037	285,616	9,739,968	18,047,630
Total Assets	63,607,342	15,584,189	50,365,259	40,347,290	1,717,101	27,232,937	198,854,118
Liabilities							<u> </u>
Banks Deposit	1,962,166	-	_	_	_	37,570	1,999,736
Other Deposits	60,627,208	10,374,268	272,254	1,378	_	58,308,129	129,583,237
Money Market Funds	4,763,155	2,575,838	1,586,822	1,570	_	50,500,125	8,925,815
Miscellaneous Payables	4,705,155	2,575,656	1,500,022				0,725,015
Securities Issued	1.049.232	145.293	_	_	_		1,194,525
Funds Provided from Other Financial Instutituons	5,336,362	13,262,496	5,581,808	_	2,857,546	-	27,038,212
Other Liabilities	147,226	538,774	177,900	1,318,413	51,968	27,878,312	30,112,593
Total Liabilities	73,885,349	26,896,669	7,618,784	1,319,791	2,909,514	86,224,011	198,854,118
	,,,,.	.,		, ,	_, ,		, ,
Balance Sheet Long Position	-	-	42,746,475	39,027,499	-	-	81,773,974
Balance Sheet Short Position	(10,278,007)	· · · ·	-	-	(1,192,413)	(58,991,074)	(81,773,974)
Off-Balance Sheet Long Position	5,039,168	11,003,202	-	-	-	-	16,042,370
Off-Balance Sheet Short Position	-		(12,243,494)	(2,104,686)	(233,696)	-	(14,581,876)
Total Position	(5,238,839)	(309,278)	30,502,981	36,922,813	(1,426,109)	(58,991,074)	1,460,494

(1) The expected loss provisions are presented under the "Non-Interest Bearing" column.

(2) Cash balances (Cash, Effective Deposit, Money in transit, Notes Payable) and the Central Bank of Turkey include balances of expected losses amounting to TL 6,160.

<sup>(3)</sup> The banks include TL 23,547 of expected loss provisions.

<sup>(4)</sup> The revolving loans amounting to TL 13,983,435 are presented under the "Up to 1 Month" column. It includes expected loss provisions amounting to TL 4,045,878.

<sup>(5)</sup> Financial assets at amortised cost includes expected credit loss amounting to TL 4,399.

(6) Includes factoring receivables amounting to TL 4,636,925 and factoring receivables expected loss provisions amounting to TL 35,600.

The other assets line in the non-interest-bearing column consists of tangible assets amounting to TL 934,456, intangible assets amounting to TL 611,252, assets held for resale amounting to TL 65,933, subsidiaries amounting to TL 50 and non-financial jointly controlled entities under common control joint venture amounting to TL 5 and the other liabilities line includes the shareholders' equity of TL 14,056,270.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## V. Explanations Related to Consolidated Interest Rate Risk (Continued)

#### Average interest rates applied to monetary financial instruments:

	EURO	USD	YEN	TL
	%	%	%	%
Current Period				
Assets				
Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques				
Purchased) and the Central Bank of Turkey	-	-	-	-
Banks	1.75	4.25	-	10.04
Financial Assets at Fair Value Through Profit or Loss	5.01	7.71	-	11.41
Money Market Placements	-	-	-	10.27
Financial Assets at Fair Value Through Other Comprehensive Income	2.71	3.50	-	36.19
Loans (*)	4.52	7.70	5.65	20.10
Financial Assets Measured at Amortised Cost	3.16	5.18	-	42.86
Liabilities				
Bank Deposits	-	-	-	3.74
Other Deposits	0.70	3.02	-	17.96
Money Market Funds	1.88	3.00	-	12.80
Miscellaneous Payables	-	-	-	
Securities Issued	-	-	-	22.32
Funds Provided from Other Financial Institutions	5.39	7.42	-	22.84
(*) Includes factoring receivables.				
	EURO	USD	YEN	TL
	%	%	%	%
Prior Period				
Assets				
Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques				
Purchased) and the Central Bank of Turkey	-	-	-	8.50
Banks	(0.70)	0.05	-	14.13
Financial Assets at Fair Value Through Profit or Loss	3.36	5.24	-	20.14
Money Market Placements	-	-	-	16.85
Financial Assets at Fair Value Through Other Comprehensive Income	2.70	3.84	-	17.48
Loans (*)	1.86	3.37	5.45	20.09
Financial Assets Measured at Amortised Cost	3.16	5.46	-	27.53
Liabilities				
Bank Deposits	-	-	-	10.37
Other Deposits	0.11	0.32	-	17.41
Money Market Funds	1.04	-	-	14.08
Miscellaneous Payables	-	-	-	-
Securities Issued	-	-	-	16.59

(\*) Includes factoring receivables.

#### Interest rate risk arising from banking accounts:

Funds Provided from Other Financial Institutions

a) Significant assumptions and frequency of measurement of interest rate risk, including the nature of interest rate risk arising from banking accounts and those related to the movement of deposits other than loan early repayments and time deposits:

1.73

4.84

18.18

Interest rate risk arising from banking accounts is monitored through different scenarios, and the interest risk exposed by presenting the results to the relevant committees is evaluated from different perspectives. There is a limit determined by the Board of Directors regarding the risk amount. It is taken care to ensure a certain harmony between assets and liabilities on the basis of currency, taking into account the market expectations of the bank.

Early repayment rates of loans were determined by examining the historic reaction of housing loans to interest movements in the previous periods. By analysing the movements of demand deposits on the basis of branches and accounts, it has been determined the duration of demand deposits that remain in the Parent Bank on account basis. Assumptions accepted in parallel with the results reached are reflected in the above mentioned products in interest rate sensitivity calculations.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## V. Explanations Related to Consolidated Interest Rate Risk (Continued)

### Interest rate risk arising from banking accounts: (continued)

b) Economic value differences arising from fluctuations in interest rates in accordance with the "Regulation on Measurement and Evaluation of Interest Rate Risk Arising from Banking Accounts by Standard Shock Method":

Currency	Shock Applied (+/- x basis point)	Gains/ (Losses)	Gains/Equity– (Losses)/Equity
TL	(400)	1,964,724	5.47%
TL	500	(2,133,523)	(5.94)%
EURO	(200)	346,055	0.96%
EURO	200	(323,842)	(0.90)%
USD	(200)	52,328	0.15%
USD	200	(48,091)	(0.13)%
Total (Of negative shocks)	(800)	2,363,107	6.58%
Total (Of positive shocks)	900	(2,505,456)	(6.98)%

### VI. Explanations Related to Certificates Share Position Risk from Consolidated Banking Book

Equity securities which are not publicly traded in the Parent Bank's financial statements are booked as their fair value, or otherwise booked as their cost value whereby fair value cannot be calculated properly.

The Parent Bank has no shares traded on Borsa Istanbul.

### VII. Explanations Related to Consolidated Liquidity Risk Management and Liquidity Coverage Ratio

a) Information on liquidity risk management, such as the Parent Bank's risk capacity, responsibilities and the structure of liquidity risk management, Parent Bank's internal liquidity risk reporting, communication between the Board of Directors and business lines on liquidity risk strategy, policy and application:

The Asset-Liability Management and Treasury Group is responsible for following up the Parent Bank's current liquidity position and for complying with liquidity limits approved by the Board of Directors. After evaluating the liquidity position, the Asset-Liability Management and Treasury Group use authorized products to provide sufficient liquidity based on liquidity position.

Responsibilities for liquidity management are described in the Liquidity Risk Policy which is reviewed and approved by the Board of Directors annually. The various responsibilities have been shared among the appropriate departments and committees as outlined in duty descriptions. While the Asset-Liability Management and Treasury Group alone is responsible for managing liquidity and for developing short-term liquidity estimates, the Asset-Liability Management and Treasury Group works with the Asset-Liability Management Committee to jointly developing/setting short-term liquidity strategies and middle and long-term liquidity estimates. The Asset-Liability Management Committee is responsible for preparing middle and long-term liquidity strategies.

The Risk Management Group monitors daily all set liquidity risk limits, and periodically reports internal and legal liquidity rates and changes to the Risk Committee, and Board of Directors, in addition to providing daily reports to senior management. Information about the Parent Bank's liquidity structure and policies is provided to the relevant business lines at an Assets-Liabilities Committee meeting which is held every couple of weeks and at a Market and Liquidity Risk Committee meeting which is held monthly.

b) Information on the centralization degree of liquidity management and funding strategy, and on operations between Parent Bank and its partnerships:

The Asset-Liability Management and the Treasury Group manage the Parent Bank's liquidity risk and performs this role only for the bank. Liquidity gap values are monitored within the limits set by the Board of Directors, and for compliance with these limits, the necessary debt instruments are used, while considering price and maturity structure. Our subsidiaries manage their own liquidity, and we provide them borrowing facilities within market conditions and legal limits.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# VII. Explanations Related to Consolidated Liquidity Risk Management and Liquidity Coverage Ratio (continued)

c) Information about the Parent Bank's funding strategy including policies on funding types and variety of maturities:

While the Parent Bank tries to diversify its funding resources, it also tries to extend its payment terms. Customer deposits are the bank's main funding resource. Our main strategy for deposit management is to be inclusive while extending the average maturity. In addition to borrowings from money markets and collecting deposit, the Parent Bank uses instruments such as long-term syndicated loans, securities issued in TL and foreign currency to diversify funding resources.

d) Information on liquidity management based on currency which constituting at least five percent of the Parent Bank's total liabilities:

Excluding TL, USD and EUR, there is no foreign currency which exceeds 5% of total liabilities. For these currencies, liquidity gaps are reported on a monthly basis and the Liquidity Coverage Ratio is calculated daily for Total and Foreign Currency. The Asset-Liability Management and Treasury Group is responsible for taking the necessary steps to keep ratios within the limits determined by the Board of Directors. Trend of these ratios are monitored on a monthly basis by the Market and Liquidity Risk Committee which includes the General Manager, Assistant General Manager responsible from Financial Affairs Group, Group Risk Chief Officer, and the Assistant General Manager in charge of the Asset-Liability Management and Treasury Group. Furthermore, senior management is periodically informed about the relevant ratios.

e) Information on liquidity risk mitigation techniques:

The Parent Bank's main liquidity management strategy is to diversify funding resources and extend the maturity structure. The Parent Bank's balance sheet liquidity risk is periodically measured by Assets-Liabilities Management and closely monitored with the Treasury. In accordance with market expectations, the Assets-Liabilities Management and Treasury Group carries out the actions necessary to minimize risk.

Within this framework, the Parent Bank's liquidity risk is attempted to manage efficiently by long-term structural changes (such as diversifying funding sources, extending maturity structure etc.) and short and mid-term money market and derivative transactions.

In the short term, liquidity risk is minimized with FX swaps, interbank borrowings and repurchase agreements, while cross currency swap transactions are used to minimize these risks in the long term.

f) Explanation on the usage of the stress test:

The aim of the liquidity stress test is to analyse how liquidity squeeze affects bank liquidity. Cash inflows and outflows which may arise in cases of stress event are analysed based on products with different maturities. Stress events which may arise as a result of the liquidity squeeze, both in the Parent Bank and in the whole banking system, in cases of stress event are analysed. Also, situations where the two scenarios might coincide are considered. The analysis addresses how much of the net cash outflows of different maturities would be covered by the current liquid stock during all relevant stress events.

g) General information on liquidity emergency and contingency plans:

The extraordinary liquidity situation is evaluated to determine.

- Whether the liquidity problem is specific to the Parent bank or applies to the whole banking system and
- Whether there is a permanent or temporary problem.

Profitability has second degree importance in extraordinary liquidity conditions. In cases of cash shortage or cash withdrawal, the branches are responsible for informing the Asset-Liability Management and Treasury Group about withdrawn liabilities. The Asset-Liability Management and Treasury Group takes the necessary actions to cover the cash outflow which may occur in the accounts and informs the Asset-Liability Committee of any related delays.

In a liquidity crisis, the Asset-Liability Management and Treasury Group, the Asset-Liability Committee, the Liquidity Risk Committee, senior management, and the Board of Directors are responsible for solving the liquidity problem. It is predicted that, in a liquidity crisis, in order to create additional liquidity, written actions (considering the cost) must be taken within current market conditions.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# VII. Explanations Related to Consolidated Liquidity Risk Management and Liquidity Coverage Ratio (Continued)

## Liquidity Coverage Ratio:

		Rate of Percentage to Be Taken into Account not Implemented Total Value (*)		Rate of Percen Taken into A Implemented Tot	Account
Cur	rent Period – 31 December 2022	TL+FC	FC	TL+FC	FC
Higl	n Quality Liquid Assets				
1	High Quality Liquid Assets			85,142,469	40,305,054
Casl	h Outflows				
2	Real Person and Retail Deposits	137,419,843	59,142,355	12,546,042	5,914,235
3	Stable Deposits	23,918,844	-	1,195,942	-
4	Less Stable Deposits	113,500,999	59,142,355	11,350,100	5,914,235
5	Unsecured Debts Other than Real Person and Retail Deposits	65,292,487	29,488,733	37,368,186	14,694,031
6	Operational Deposits	2,531,134	691,600	632,784	172,900
7	Non-operational Deposits	53,259,982	24,788,855	28,437,514	10,814,559
8	Other Unsecured Funding	9,501,371	4,008,278	8,297,888	3,706,572
9	Secured Funding	-	-	395,132	-
10	Other Cash Outflows	2,258,023	10,237,534	2,258,023	10,237,534
11	Outflows Related to Derivative Exposures	2,258,023	10,237,534	2,258,023	10,237,534
12	Outflows Related to Restructured Financial Instruments	-	-	-	-
13	Payment Commitments and Other Off-balance Sheet				
	Commitments Granted for Debts to Financial Markets	-	-	-	-
14	Other Revocable Off-balance Sheet Commitments and				
	Contractual Obligations	-	-	-	-
15	Other Irrevocable or Conditionally Revocable Off-balance				
	Sheet Obligations	83,847,957	34,809,972	7,286,749	3,780,807
16	Total Cash Outflows			59,854,132	34,626,607
Cas	h Inflows				
17	Secured Receivables	-	-	-	-
18	Unsecured Receivables	25,275,195	13,415,626	18,804,741	12,174,265
19	Other Cash Inflows	302,282	29,318,691	302,282	29,318,691
20	Total Cash Inflows	25,577,477	42,734,317	19,107,023	41,492,956
				Upper Limit	<b>Applied Values</b>
21	Total High Quality Liquid Assets			85,142,469	40,305,054
22	Total Net Cash Outflows			40,747,109	8,656,652
23	Liquidity Coverage Ratio (%)			208.95	465.60

(\*) Simple arithmetic average of the last three months data calculated by using weekly simple arithmetic averages.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# VII. Explanations Related to Consolidated Liquidity Risk Management and Liquidity Coverage Ratio (Continued)

## Liquidity Coverage Ratio: (continued)

		Rate of Percentage to Be Taken into Account not Implemented Total Value (*)		Rate of Percen Taken into A Implemented Tot	Account
Prio	r Period – 31 December 2021	TL+FC	FC	TL+FC	FC
Higl	h Quality Liquid Assets				
1	High Quality Liquid Assets			46,888,056	29,282,626
Casl	h Outflows				
2	Real Person and Retail Deposits	81,720,904	42,598,230	7,319,601	4,259,823
3	Stable Deposits	17,049,779	-	852,489	-
4	Less Stable Deposits	64,671,125	42,598,230	6,467,112	4,259,823
5	Unsecured Debts Other than Real Person and Retail Deposits	44,985,951	23,081,623	25,444,605	12,624,562
6	Operational Deposits	1,256,434	554,315	314,109	138,579
7	Non-operational Deposits	34,324,870	16,803,402	15,771,063	6,762,239
8	Other Unsecured Funding	9,404,647	5,723,906	9,359,433	5,723,744
9	Secured Funding	-	-	70,908	-
10	Other Cash Outflows	1,286,330	4,867,615	1,286,330	4,867,615
11	Outflows Related to Derivative Exposures	1,286,330	4,867,615	1,286,330	4,867,615
12	Other Collateral Requirements	-	-	-	-
13	Outflows Related to Restructured Financial Instruments	-	-	-	-
14	Payment Commitments and Other Off-Balance Sheet				
	Commitments Granted for Debts to Financial Market	-	-	-	-
15	Other Revocable Off-Balance Sheet	44,459,083	17,681,444	3,597,807	1,766,808
16	Total Cash Outflows	-	-	37,719,251	23,518,808
Cas	h Inflows				
17	Secured Receivables	-	-	-	-
18	Unsecured Receivables	17,210,930	9,936,422	13,214,393	9,147,184
19	Other Cash Inflows	561,220	12,279,927	561,220	12,279,927
20	Total Cash Inflows	17,772,150	22,216,349	13,775,613	21,427,111
				Upper Limit is	s Applied Values
21	Total High Quality Liquid Assets			46,888,056	29,282,626
22	Total Net Cash Outflows			23,943,638	5,879,702
23	Liquidity Coverage Ratio (%)			195.83	498.03
*)					

(\*) Simple arithmetic average of the last three months data calculated by using weekly simple arithmetic averages.

The amount of high-quality liquid assets, distribution of deposits based on segment, maturity types of borrowings and the share of revolving loans in loan portfolio can be considered as the most important factors affecting Liquidity Coverage Ratio.

High quality liquid assets in order to their priority consist of the time accounts, bond portfolio, required reserve, cash and effective deposit. Funding sources consists of corporate customer deposits, real person deposits, borrowings and SME deposit accounts which are weighted by ratios used in Liquidity Coverage Ratio reporting considering their maturity types. Due to amount differences between buy and sell transactions, derivative products effect more FC Liquidity Coverage Ratio rather than the total. Besides, cash outflows due to withdrawal of the collaterals securing derivatives and market valuation changes on derivative transactions are considered in calculations.

There are concentration limits on funding sources approved by Board of Directors of the Parent Bank. Proportional limits on product type are reported in relation to how much of the funding can be obtained from deposits, group funding, borrowings from banks and repo and other long-term sources.

Liquidity management of the subsidiaries subject to consolidation is carried out by the companies themselves. Although there is a consolidated reporting for the Liquidity Coverage Ratio, there is no centralized liquidity management. Finally, there is no significant cash inflow and cash outflow related to the liquidity profile of the Parent Bank, which is included in the calculation of liquidity coverage ratio, but which is not included in the public disclosure template in the second paragraph of the related communiqué.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VII. Explanations Related to Consolidated Liquidity Risk Management and Liquidity Coverage Ratio (Continued)

## Liquidity Coverage Ratio: (continued)

Consolidated Liquidity Coverage Ratio for the last three months are presented below:

	1	
	Current Period	
	TL+FC	FC
October 2022	207.33%	427.90%
November 2022	221.13%	402.52%
December 2022	209.05%	500.65%
	Prior Period	
	TL+FC	FC
October 2021	162.98%	418.13%
November 2021	192.56%	558.19%
December 2021	214.51%	465.71%

#### Presentation of assets and liabilities according to their remaining maturities:

		Up to 1	1-3	3-12	1-5	Over		
Current Period	Demand	Month	Months	Months	Years		Undistributed <sup>(1)</sup>	Total
Assets								
Cash Balances (Cash, Effective								
Deposit, Money in Transit, Cheques								
Purchased) and the Central Bank of								
Turkey <sup>(2)</sup>	17,776,014	26,063,697	-	-	-	-	(7,403)	43,832,308
Banks <sup>(3)</sup>	6,298,454	2,749,682	-	-	-	-	(28,900)	9,019,236
Financial Assets at Fair Value	, ,	<i>, ,</i>					( ) )	, ,
Through Profit and Loss	-	1,638,038	105,815	498,962	759,825	49,451	416,778	3,468,869
Money Market Placements (4)	-	7,604,278	- -	-	-	-	(589)	7,603,689
Financial Assets at Fair Value		, ,					( )	, ,
Through Other Comprehensive								
Income	49,313	49,266	948,230	959,653	4,176,172	2,237,702	-	8,420,336
Loans Given (5)	-	19,456,926	23,793,338	60,439,862	42,371,502	1,010,386	(2,419,589)	144,652,425
Financial Assets Measured at		, ,					( , , , ,	, ,
Amortised Cost (6)	-	202,928	187,153	14,413,600	15,018,688	10,633,567	(9,103)	40,446,833
Other Assets <sup>(7)</sup>	-	6,390,747	4,036,920	3,025,686	1,581,857	678,386	10,378,729	26,092,325
Total Assets	24,123,781	64,155,562	29,071,456	, ,	63,908,044	14,609,492		283,536,021
	,,		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,, , ., _	0,0-2,0,2-0	
Liabilities								
Bank Deposits	185,513	1,597,800	-	-	-	-	-	1,783,313
Other Deposits	73,211,800	83,442,527	34,885,992	6,979,900	46,388	-	-	198,566,607
Funds Provided from Other	, ,,		- ,,	- ) )	- )			
Financial Institutions	-	3,003,051	4,216,063	10,368,813	17,175	9,708,218	-	27,313,320
Money Market Funds	-	2,940,007	3,198,340	1,091,602	-	-	-	7,229,949
Securities Issued	-	-	230,582	191,463	-	-	-	422,045
Miscellaneous Payables	-	-			-	-	-	-
Other Liabilities	63,326	12,926,135	658,001	3,355,966	1,199,934	427,872	29,589,553	48,220,787
Total Liabilities	73,460,639	103,909,520	43,188,978	21,987,744	1,263,497	10,136,090	29,589,553	283,536,021
Liquidity Gap	(49,336,858)	(39,753,958)	(14,117,522)	57,350,019	62,644,547	4,473,402	(21,259,630)	-
Net Off-Balance Sheet Position	-	(591,987)	393.817	1,196,457	954,774	307,126	-	2,260,187
Financial Derivative Assets	-	44,409,942	57,618,886		20,496,290	4,034,812	-	166,331,766
Financial Derivative Liabilities	-	45,001,929	57,225,069	· ·	19,541,516	3,727,686	-	164,071,579
Non-Cash Loans	13,121,578	3,497,894		18,952,925			-	55,264,436
Prior Period	-, , ,	- , ,	., .,	- ) )	, ,			
Total Assets	19,173,943	62,306,680	16,749,379	42,672,945	51.725.459	2,353,091	3.872.621	198,854,118
Total Liabilities	58,549,584	81,385,158		11,462,945	1,853,657	7,520,200		198,854,118
Liquidity Gap	(39,375,641)		, ,	· ·	49,871,802	, ,	(11,435,675)	
Net Off-Balance Sheet Position	(0),070,011)	1,157,348	180,560	1,768,166	231,463	180,567	(11,100,070)	3,518,104
Financial Derivative Assets	-	29,886,074	29,745,541	26,100,385		2,968,553	-	106,846,314
Financial Derivative Liabilities	-	28,728,726	29,564,981		17,914,298	2,787,986		103,328,210
Non-Cash Loans	10,181,182	2,203,512		13,364,312	7,332,490	2,707,900	-	38,532,277
	10,101,102	2,200,012	2,.20,.01		.,222,190			

(1) The assets which are necessary to provide banking services and could not be liquidated in a short-term, such as tangible assets, investments in subsidiaries and associates, office supply inventory, prepaid expenses and loans under follow-up, are classified as under undistributed.

(2) Cash Balances (Cash, Effective Deposit, Money in Transit, Cheques Purchased) and the Central Bank of Turkey include expected loss provisions amounting of TL 7,403. (3) The banks include TL 28,900 of expected loss provisions.

(4) Receivables from Money Markets includes expected loss provisions balance amounting to TL 589.

The revolving loans amounting to TL 11,454,165 are presented under the "Up to 1 Month" column. It includes expected loss provisions amounting to TL 5,051,454. Financial assets at amortised cost includes expected credit loss amounting to TL 9,103. (5)

(6)

(7) Includes factoring receivables amounting to TL 7,329,598 and factoring receivables expected loss provisions amounting to TL 59,890.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# VII. Explanations Related to Consolidated Liquidity Risk Management and Liquidity Coverage Ratio (Continued)

Analysis of financial liabilities by remaining contractual maturities:

		Up to 1	1-3	3-12	1-5	5 Years and		
	Demand	Month	Months	Months	Years	Over	Adjustments	Total
31 December 2022								
Money Market Funds	-	1,523,443	60,598	3,058,871	2,626,629	-	(39,592)	7,229,949
Other Deposit	73,211,800	83,822,501	35,569,275	7,524,987	52,135	-	(1,614,091)	198,566,607
Bank Deposit	185,513	1,598,124	-	-	-	-	(324)	1,783,313
Funds Provided from Other								
Financial Institutions	-	6,500,001	4,537,463	11,254,990	3,480,698	10,665,376	(9,125,208)	27,313,320
Issued Securities	-	-	230,582	191,463	-	-	-	422,045
Total	73,397,313	93,444,069	40,397,918	22,030,311	6,159,462	10,665,376	(10,779,215)	235,315,234
31 December 2021								
Money Market Funds	-	4,764,898	2,598,569	1,593,351	-	-	(31,003)	8,925,815
Other Deposit	58,308,129	60,759,151	10,547,680	303,238	1,427	-	(336,388)	129,583,237
Bank Deposit	37,570	1,963,832	-	-	-	-	(1,666)	1,999,736
Funds Provided from Other								
Financial Institutions	-	3,187,707	8,227,356	10,284,405	1,968,338	8,991,685	(5,621,279)	27,038,212
Issued Securities	-	1,078,661	150,058	-	-	-	(34,194)	1,194,525
Total	58,345,699	71,754,249	21,523,663	12,180,994	1,969,765	8,991,685	(6,024,530)	168,741,525

## The contract-based maturity analysis of the Bank's derivative instruments is as follows:

	Up to 1 Month	1-3 Month	3-12 Month	1-5 Year	5 Year and Over	Total
31 December 2022						
Derivative Financial Instruments for Hedging Purposes						
Fair Value Hedge	-	-	-	-	-	-
Cash Flow Hedge	2,043	35,935	8,885,847	6,909,227	-	15,833,052
Trading Transactions	_,	,	0,000,000	•,• •• ,== ,		,,
Foreign Exchange Forward	5,584,195	5,621,390	9,271,270	202,726	-	20,679,581
Swap Money Selling Agreement	28,853,242	28,436,597	5,729,997	9,044,195	340,851	72,404,882
Interest Rate Swaps-Sell	-	-	-	-	-	-
Futures Monetary Agreement	-	1,614,567	287,832	-	-	1,902,399
Money Exchange Options Contract	5,681,660	16,474,998	4,214,429	1,231,979	-	27,603,066
Total	40,121,140	52,183,487	28,389,375	17,388,127	340,851	138,422,980
31 December 2021						
Derivative Financial Instruments for Hedging Purposes						
Fair Value Hedge	-	-	-	-	-	-
Cash Flow Hedge	-	35,186	3,887,312	636,913	-	4,559,411
Trading Transactions		,	, ,	,		
Foreign Exchange Forward	4,716,764	3,435,743	5,101,585	217,898	-	13,471,990
Swap Money Selling Agreement	19,240,938	25,863,945	4,280,649	9,392,381	217,139	58,995,052
Interest Rate Swaps-Sell	-	-	-	-	-	-
Futures Monetary Agreement	-	321,698	42,622	-	-	364,320
Money Exchange Options Contract	1,471,166	693,877	1,465,943	-	-	3,630,986
Total	25,428,868	30,350,449	14,778,111	10,247,192	217,139	81,021,759

Cash outflows of derivative instruments are shown in the table above.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## VIII. Explanations Related to Consolidated Leverage Ratio

a) Information on issues that cause differences between current period and previous period leverage ratios:

Leverage ratio increased due to the increase in Tier 1 capital.

b) Summary comparison table of the total risk amount and the total asset amount in the financial statements prepared as per TAS:

	Current	Prior
	Period (**)	Period (**)
1 Total Asset Amount in the Consolidated Financial Statements Prepared as per TAS (*)	285,523,114	184,154,597
2 The Difference between the Total Asset Amount in the Consolidated Financial Statements		
Prepared as per TAS and the Asset Amount in the Consolidated Financial statements		
Prepared as per the Communiqué on the Preparation of the Consolidated		
Financial Statements of Banks	-	-
3 The Difference between the Derivative Financial Instruments and the Loan Derivatives		
Amount in the Consolidated Financial Statements Prepared as per the Communiqué on		
the Preparation of the Consolidated Financial Statements of Banks and the Risk		
Amounts	1,205,781	612,168
4 The Difference between the Financial Transactions with Securities or Goods Warranty	,,	- ,
Amounts in the Consolidated Financial Statements Prepared as per the Communique on		
the Preparation of the Consolidated Financial Statements of Banks and the Risk		
Amounts	2,727,317	854,257
5 The Difference between the Off-balance Sheet Transactions Amount in the	_,,_,,_,	
Consolidated Financial Statements Prepared as per the Communiqué on the Preparation		
of the Consolidated Financial Statements of Banks and the Risk Amounts	102,954,992	66,388,072
6 Other Differences between the Amount in the Consolidated Financial Statements Prepared	102,95 1,992	00,500,072
as per the Communiqué on the Preparation of the Consolidated Financial Statements		
of Banks and the Risk Amounts	(3,630,176)	(2,064,182)
7 Total risk amount	388,781,028	249,944,912

(\*) Consolidated financial statements prepared as per the sixth paragraph of Article 5 of the Communiqué on the Preparation of the Consolidated Financial Statements of Banks.

(\*\*) The amounts in the table are calculated by using the 3 months average amounts.

c) Leverage Ratio:

		Current	Prior
	Assets on the Balance Sheet	Period (*)	Period (*)
1	Assets on the Balance Sheet (Excluding Derivative Financial Instruments and Loan		
	Derivatives, Including Collaterals)	279,515,952	180,241,636
2	(Assets Deducted from Core Capital)	(856,786)	(608,185)
3	Total Risk Amount for Assets on the Balance Sheet	278,659,166	179,633,451
	Derivative Financial Instruments and Credit Derivatives		
4	Renewal Cost of Derivative Financial Instruments and Credit Derivatives	3,233,772	2,456,964
5	Potential Credit Risk Amount of Derivative Financial Instruments and Credit Derivatives	1,205,781	612,168
6	Total Risk Amount of Derivative Financial Instruments and Credit Derivatives	4,439,553	3,069,132
	Financing Transactions with Securities or Goods Warranties		
7	Risk Amount of Financial Transactions with Securities or Goods Warranties (Excluding		
	Those in the Balance Sheet)	2,727,317	854,257
8	Risk Amount Arising from Intermediated Transactions	-	-
9	Total Risk Amount of Financing Transactions with Securities or Goods Warranties	2,727,317	854,257
	Off-Balance Sheet Transactions		
10	Gross Nominal Amount of the Off-balance Sheet Transactions	102,954,992	66,388,072
11	(Adjustment Amount Arising from Multiplying by the Credit Conversion Rate)	-	-
12	Total Risk Amount for Off-balance Sheet Transactions	102,954,992	66,388,072
	Capital and Total Risk		
13	Tier 1 Capital	24,517,749	12,903,197
14	Total Risk Amount	388,781,028	249,944,912
	Leverage Ratio		
15	Leverage Ratio	6.31%	5.16%

(\*) The amounts in the table are calculated by using the 3 months average amounts.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IX. Explanations on the Presentation of Financial Assets and Liabilities at Their Fair Values

	Boo	k Value	Fair V	alue
	<b>Current Period</b>	Prior Period	<b>Current Period</b>	Prior Period
Financial Assets	217,412,227	146,831,890	222,324,731	146,273,203
Money Market Placement	7,603,689	3,245	7,603,689	3,245
Banks	9,019,236	11,641,191	9,019,236	11,641,191
Financial Assets at Fair Value Through Other				
Comprehensive Income	8,420,336	7,175,956	8,420,336	7,175,956
Financial Assets Measured at Amortised Cost	40,446,833	19,547,301	45,255,331	20,080,824
Loans (**)	151,922,133	108,464,197	152,026,139	107,371,987
Financial Liabilities	247,589,262	178,160,571	248,787,777	178,580,339
Bank Deposit	1,783,313	1,999,736	1,783,313	1,999,736
Other Deposit	198,566,607	129,583,237	199,590,583	129,824,244
Funds Borrowed from Other Financial Institutions (*)	34,543,269	35,964,027	34,717,808	36,142,788
Marketable Securities Issued	422,045	1,194,525	422,045	1,194,525
Other Liabilities	12,274,028	9,419,046	12,274,028	9,419,046

(\*) Money market funds and subordinated loans are included in the line of funds from other financial institutions.

#### (\*\*) Factoring receivables are included in loans.

Investment securities in the current period include financial assets valued at their amortised cost and at fair value through other comprehensive income. The fair value of assets held to maturity assets are determined based on market prices or quoted market prices of other securities subject to redemption in terms of interest, maturity and other similar circumstances, where their prices cannot be determined.

Due to the fact that demand deposits, variable rate placements and overnight deposits are short-term, hence their carrying value reflects their fair value. Estimated fair value of fixed interest deposits and funds provided from other financial institutions is calculated with the presence of discounted cash flow using the current interest rates used for other debts of similar quality and similar maturity structure, by finding the discounted cash flow using the fair value of loans and the current interest rates used for receivables with similar and similar maturities. As the miscellaneous debts are short term, their carrying value approximately reflects their fair value.

The fair value of financial assets and liabilities are determined as follows:

- First level: Financial assets and liabilities are valued at the stock market prices traded in the active market for the same assets and liabilities.
- Second level: Financial assets and liabilities are valued from the inputs used to find the price of the relevant asset or liability directly or indirectly, which can be observed in the market other than the stock exchange price specified in the first level.
- Third level: Financial assets and liabilities are valued from inputs that are not based on any observable data in the market used to find the fair value of the asset or liability.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IX. Explanations on the Presentation of Financial Assets and Liabilities at Their Fair Values (Continued)

The following table contains the analysis of the fair values of the financial instruments carried at fair values, including the stock market prices, valuation techniques, all model data of which can be measured in the market, or using valuation techniques whose data cannot be measured in the market:

31 December 2022	Level 1	Level 2	Level 3	Total
Financial Assets	11,450,065	6,110,927	127,017	17,688,009
Financial assets at Fair value through profit and loss	3,128,377	5,327,500	77,704	8,533,581
Government Debt Securities	3,011,802	-	-	3,011,802
Derivative Financial Assets at Fair Value Through				
Profit or Loss	-	5,064,712	-	5,064,712
Other Financial assets at Fair value through profit or loss	116,575	262,788	77,704	457,067
Derivative financial assets for hedging purposes	-	734,092	-	734,092
Financial Assets at Fair Value Through Other Comprehensive Income	8,321,688	49,335	49,313	8,420,336
Government Debt Securities	8,321,688	49,335	-	8,371,023
Other Financial Assets at Fair Value Through Other Comprehensive				
Income	-	-	49,313	49,313
Financial Liabilities	-	3,567,233	-	3,567,233
Derivative financial liabilities at fair value through profit or loss	-	3,497,620	-	3,497,620
Derivative financial liabilities for hedging purposes	-	69,613	-	69,613
31 December 2021	Level 1	Level 2	Level 3	Total
Financial Assets	9,722,519	8,308,644	73,026	18,104,189
Financial assets at Fair value through profit and loss	2,599,074	6,466,914	59,776	9,125,764
Public sector debt securities	2,491,428	-	-	2,491,428
Financial assets at Fair value through profit or loss	-	6,331,976	-	6,331,976
Other Financial assets at Fair value through profit or loss	107,646	134,938	59,776	302,360
Derivative financial assets for hedging purposes	-	1,802,469	-	1,802,469
Financial Assets at Fair Value Through Other Comprehensive Income	7,123,445	39,261	13,250	7,175,956
Public sector debt securities	7,123,445	39,261	-	7,162,706
Other Financial Assets at Fair Value Through Other Comprehensive				
Income	-	-	13,250	13,250
Financial Liabilities	-	4,489,788	-	4,489,788
Derivative financial liabilities at fair value through profit or loss	-	4,159,177	-	4,159,177
Derivative financial liabilities for hedging purposes	-	330,611	-	330,611

There is no transition between levels in the current year.

The table below shows the movement table of financial assets at Level 3:

	Current Period	<b>Prior Period</b>
Balance at the Beginning of the Period	73,026	58,652
Purchases	30,420	-
Redemption or Sale	-	-
Valuation Difference	23,571	14,374
Transfers	-	-
Balance at the End of the Period	127,017	73,026

## X. Explanations Related to Transactions Carried out on Behalf of Other Parties and Fiduciary Assets

The Group performs trading transactions on behalf of customers, and gives custody, administration and consultancy services.

The Group does not deal with fiduciary transactions.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to be Announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this section. The notes to be presented within the scope of Internal Rating-Based Approach have not been presented due to use of standard approach for the calculation of capital adequacy ratio by the Bank.

### 1. Risk management approach and risk weighted amounts

## 1.1. The Parent Bank's risk management approach

The objective of the Risk Management system is to provide that the risks that are derived from the bank's activities are defined, measured, monitored and controlled through policies, procedures and limits established.

Risk Management functions of the Parent Bank and all of its subsidiaries have been gathered under the Group Risk Management. Group Risk Management reports to the Boards of Directors of TEB Group through the Risk Committee and Audit Committee within the TEB A.Ş. and is responsible for fulfilling its duties of general supervision, notification and recommendation on behalf of the Boards of Directors in line with the principles laid down in this Regulation.

With Risk Policies, the Parent Bank aims to,

- i) Identify the main risks to which the Parent Bank is exposed and identified risks are within the controlled range;
- ii) Define roles and responsibilities to identify, analyse, measure, monitor, and control the main risks bank faces and other risks which may arise as a consequence of changes in activity structure and economic conditions,
- iii) Identify the volume of transactions which may cause non-controllable risks by considering equity strength or decrease the activities affected by such risks.

Risk policies and the procedures related there to contain written standards set by the Board of Directors and the "Senior Management" consisting of General Manager, Assistant General Managers and Chief Risk Officer.

Risk policies and related procedures are prepared in compliance with the Banking Law, external legislation and general banking practices and presented to the Senior Management / Board of Directors for approval.

It is the principal duty of all managers of the Parent Bank to provide compliance with risk policies containing the criteria required for each unit.

Risk Management Operations consist of;

- i) risk measurement,
- ii) monitoring of risks,
- iii) control of risk and reporting operations

Risk management operations are conducted by Group Risk Management and personnel.

Group Risk Management applies second order controls for quantifiable risks as part of continuous control system.

Head of Group Risk Management reports to the Board of Directors via Risk Committee and Audit Committee.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 1. Risk management approach and risk weighted amounts (Continued)

## 1.2. Overview of Risk Weighted Amounts

		Risk Weigh	Minimum Capita Requiremen	
		Current Period	Prior Period	<b>Current Period</b>
1	Credit Risk (Excluding Counterparty Credit Risk) (CCR)	178,531,951	106,230,712	14,282,556
2	Of which Standardized Approach (SA)	178,531,951	106,230,712	14,282,556
3	Of which Internal Rating-based (IRB) Approach	-	-	-
4	Counterparty Credit Risk	5,339,572	2,882,445	427,166
5	Of which Standardized Approach for Counterparty Credit Risk (SA-CCR)	5,339,572	2,882,445	427,166
6	Of which Internal Model Method (IMM)	-	-	-
7	Equity positions in banking accounts under market-based approach	-	-	-
8	Equity Investments in Funds – Look-through Approach	-	-	-
9	Equity Investments in Funds – Mandate-based Approach	-	-	-
10	Equity Investments in Funds – 1250% Weighted Risk Approach	-	-	-
11	Settlement Risk	-	-	-
12	Securitization Positions in banking accounts.	-	-	-
13	Of which IRB Ratings-based Approach (RBA)	-	-	-
14	Of which IRB Supervisory Formula Approach (SFA)	-	-	-
15	Of which SA/Simplified Supervisory Formula Approach (SSFA)	-	-	-
16	Market Risk	5,913,116	3,023,546	473,049
17	Standardized Approach (SA)	5,913,116	3,023,546	473,049
18	Internal Model Approaches (IMM)	-	-	-
19	Operational Risk	11,802,605	10,943,131	944,208
20	Of which Basic Indicator Approach	11,802,605	10,943,131	944,208
21	Of which Standard Approach	-	-	-
22	Of which Advanced Measurement Approach	-	-	-
23	Amounts below the Thresholds for Deduction (Subject to a 250% Risk Weight)	-	-	-
24	Floor Adjustment	-	-	-
25	Total (1+4+7+8+9+10+11+12+16+19+23+24)	201,587,244	123,079,834	16,126,979

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 2. Lingkages Between Financial Statements and Regulatory Exposures

## 2.1. Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories

			Valued amount of items in accordance with TAS					
Current Period	Amount valued in accordance with TAS within the scope of legal consolidation	Subject to credit risk framework	Subject to counterparty credit risk framework	Securitization positions	Subject to the market risk framework	Not subject to capital requirements or subject to deduction from capital		
Assets								
Cash balances and the Central bank	43,839,711	43,839,711	-	-	-	-		
Banks	9,048,136	9,048,151	-	-	-	-		
Money Market Placement	7,604,278	-	7,604,278	-	-	-		
Financial Assets at Fair Value through Profit Loss	3,468,869	416,778	-	-	3,052,091	-		
Financial Assets at Fair Value Through Other Comprehensive Income	8,420,336	8,422,012	-	-	-	-		
Financial Assets Measured at Amortised Cost	40,455,936	40,455,936	-	-	-	-		
Derivative Financial Assets at Fair Value Through Profit and Loss	5,064,712		5,064,712	-	5,064,712	-		
Derivative Financial Assets at Fair Value Through Other Comprehensive Income	734,092		734,092		734,092			
Non-Performing Financial Assets	751,072	_	751,092	_	751,052	_		
Expected credit loss (-)	(5,157,339)	(1,950,572)	-	-	-	-		
Loans	149,703,879	149,703,879	-	-	-	-		
	7,329,598	7,329,598	-	-	-	-		
Factoring Receivables			-	-	-	-		
Non-Current Assets Held For Sale and Discontinued Operations (net)	100,370	100,370	-	-	-	-		
Affiliates (net)	-	-	-	-	-	-		
Subsidiaries (net)	50	50	-	-	-	-		
Joint ventures (net)	5	5	-	-	-	-		
Tangible assets (net)	1,276,406	1,231,584	-	-	-	44,822		
Intangible assets (net)	903,856	-	-	-	-	903,856		
Investment properties (net)	-	-	-	-	-	-		
Current tax asset	28,388	28,388	-	-	-	-		
Deferred tax asset	1,624,898	1,624,898	-	-	-	-		
Other assets	9,089,840	8,531,682	558,158	-	-	-		
Total assets	283,536,021	268,782,470	13,961,240	-	8,850,895	948,678		
Liabilities		, - , -		-				
Deposit	200,349,920	-	-	-	-	-		
Loans Received	17,605,102							
Money Market Funds	7,229,949		7,229,949					
Issued securities	422,045		7,229,919					
Financial Liabilities with Fair Value Through Profit or Loss	422,045	-	_	-	-	-		
Derivative Financial Liabilities	3,567,233	-	2,296,084	-	-	-		
		-	2,290,084	-	-	-		
Factoring debts	4,791	-	-	-	-	-		
Lease Liablities	710,629	-	-	-	-	-		
Provisions	3,472,499	-	-	-	-	-		
Current Tax Liability	2,045,694	-	-	-	-	-		
Deferred Tax Liability	-	-	-	-	-	-		
Fixed asset payables related to activities held and discontinued for sale (net)	-	-	-	-	-	-		
Subordinated loans	9,708,218	-	-	-	-	-		
Other liabilities	12,275,549	-	1,864,451	-	-	-		
Equity	26,144,392	-		-	-	-		
Total liabilities	283,536,021	_	11,390,484			-		

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 2. Lingkages Between Financial Statements and Regulatory Exposures (Continued)

2.1. Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories (Continued)

	Amount valued in				Valued amount of items in accordance with TAS						
	accordance with TAS within the scope of legal	Subject to credit risk	Subject to counterparty credit risk	Securitization	Subject to the market risk	Not subject to capita requirements or subject to deductior					
Prior Period	consolidation	framework	framework	positions	framework	from capita					
Assets											
Cash balances and the central bank	35,791,295	35,791,295	-	-	-	-					
Banks	11,664,738	11,666,385	-	-	-	-					
Money Market Placements	3,245	-	3,245	-	-	-					
Financial Assets at Fair Value through Profit Loss	2,793,788	302,359	-	-	2,491,428	-					
Financial Assets at Fair Value Through Other Comprehensive Income	7,175,956	7,177,624	-	-	_,	-					
Financial Assets Measured at Amortised Cost	19,551,700	19,551,700	-	-	-	-					
Derivative Financial Assets at Fair Value Through Profit and Loss	6,331,976		6,331,976	-	6,331,976	-					
Derivative Financial Assets at Fair Value Through Other Comprehensive Income	1,802,469		1,802,469		1,802,469						
Non-Performing Financial Assets	1,002,109		1,002,109		1,002,109						
Expected credit loss (-)	(4,112,584)	(2,286,333)									
Loans	107,905,750	107,899,867	-	-	-	-					
Factoring Receivables	4,636,925	4,636,925	-	-	-	-					
Non-Current Assets Held For Sale and Discontinued Operations (net)	65,933	65,933	-	-	-	-					
Associates (net)	05,955	05,935	-	-	-	-					
Associates (net) Subsidiaries (net)	50	-	-	-	-	-					
		50	-	-	-	-					
Joint ventures (net)	5	5	-	-	-	-					
Tangible assets (net)	934,456	898,773	-	-	-	35,683					
Intangible assets (net)	611,252	-	-	-	-	611,252					
Investment properties (net)	-		-	-	-	-					
Current tax asset	138,894	138,894	-	-	-	-					
Deferred tax asset	147,376	147,376	-	-	-	-					
Other assets	3,410,894	3,133,205	277,689	-	-	-					
Total assets	198,854,118	189,124,058	8,415,379	-	10,625,873	646,935					
Liabilities				-							
Deposit	131,582,973	-	-	-	-	-					
Loans Received	19,799,176	-	-	-	-	-					
Money Market Funds	8,925,815	-	8,925,815	-	-	-					
Issued securities	1,194,525	-	-	-	-	-					
Financial Liabilities with Fair Value Through Profit or Loss	-	-	-	-	-	-					
Derivative Financial Liabilities	4,489,788	-	2,065,014	-	-	-					
Factoring debts	21,277	-	-	-	-	-					
Lease Liabilities	577,660	-	-	-	-	-					
Provisions	1,276,435	-	-	-	-	-					
Current Tax Liability	272,117	-	-	-	-	-					
Deferred Tax Liability		-	-	-	-	-					
Fixed asset payables related to activities held and discontinued for sale (net)	-	-	-	-	-	-					
Subordinated loans	7,239,036	-	-	-	_	-					
Other liabilities	9,419,046	_	1,700,528	-		-					
Equity	14,056,270	-				-					
Total liabilities	198,854,118		12,691,357								

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 2. Linkages Between Financial Statements and Regulatory Exposures (continued)

## 2.2. Differences between accounting and regulatory scopes of consolidation and mapping of financial statement categories with regulatory risk categories

	Current Period	Total	Items subject to credit risk framework	Items subject to counterparty credit risk framework	Items subject to market risk framework
1	Valued amounts of assets within the scope of				
	legal consolidation in accordance with TAS	283,536,021	268,782,470	13,961,240	8,850,895
2	Valued amounts of liabilities within the scope of				
	legal consolidation in accordance with TAS	11,390,484	-	11,390,484	-
3	Total net amount under legal				
	consolidation	272,145,537	268,782,470	2,570,756	8,850,895
4	Off-balance sheet amounts	100,847,275	36,043,145	1,338,450	-
5	Differences in valuations	-	-	-	-
6	Differences due to different netting rules (other				
	than those already included in row 2)	-	-	-	-
7	Differences due to consideration of provisions	-	-	-	-
8	Differences due to prudential filters	-	-	-	-
9	Exposure amounts	372,992,812	304,825,615	3,909,206	8,850,895

			Items subject to credit risk	Items subject to counterparty credit	Items subject to market risk
	Prior Period	Total	framework	risk framework	framework
1	Valued amounts of assets within the scope of				
	legal consolidation in accordance with TAS	198,854,118	189,124,058	8,415,379	10,625,873
2	Valued amounts of liabilities within the scope of				
	legal consolidation in accordance with TAS	12,691,357	-	12,691,357	-
3	Total net amount under legal				
	consolidation	186,162,761	189,124,058	(4,275,978)	10,625,873
4	Off-balance sheet amounts	75,925,749	26,462,489	1,112,202	-
5	Differences in valuations	-	-	-	-
6	Differences due to different netting rules (other				
	than those already included in row 2)	-	-	-	-
7	Differences due to consideration of provisions	-	-	-	-
8	Differences due to prudential filters	-	-	-	-
9	Exposure amounts	262,088,510	215,586,547	(3,163,776)	10,625,873

### 2.3. Explanations of differences between accounting and regulatory exposure amounts in accordance with TAS

The market value approach is used to make valuation of the positions in the Parent Bank portfolios. The market data sources used for valuations are identified, defined in the Market Risk Policy, and reviewed annually. The relevant action is taken immediately when it is determined that the data does not reflect the market condition other than annual data source evaluation. Product valuations are checked by using sources such as Reuters and Bloomberg.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure

### **3.1.** General information about credit risk

### 3.1.1. General qualitative information about credit risk

The objective of the Risk Management system is to provide that the risks that are derived from the Parent Bank's activities are defined, measured, monitored and controlled through policies, procedures and limits established.

Credit Risk Management reports aim to supply risk level trends and risk expectations for the future. Details and content vary depending on the requirements of meetings and are presented in graphs and figures for ease of explanation and taking decisions.

The main report presented to Senior Management is the Credit Risk General Overview report, which is prepared monthly and discussed by the Risk Policies Committee. This report is also presented to the Board of Directors, Risk Committee and to the Audit Committee. Additionally, Group Risk Management prepares reports with special titles less frequently. Most of these reports are presented to the Risk Policies Committee. These reports may also be used in irregular meetings where emergent subjects are discussed or in meetings where the attendance of Senior Management is not required.

Credit risk policies are prepared in line with the Banking Law, external regulations, and general banking practices, and are approved by the Risk Policies Committee, Risk Committee, and Board of Directors.

The Parent Bank's credit activities are managed according to the General Credit Policy that is approved by the Risk Policies Committee, Risk Committee and the Board of Directors.

The Risk Appetite Declaration is approved by the Board of Directors and audited once a year. The Parent Bank combines existing risk management tools, processes, principles, and policies, using a consistent approach with risk appetite declaration, and ensures that risks taken are within the agreed upon limits. In this way, the consistency of risk practices is improved across the bank.

The Parent Bank controls the credit risk by monitoring loan receivables, limiting certain transactions with counter parties, evaluating the creditworthiness of the counter party regularly, diversifying loan types and products separately based on customer groups and industry to prevent the concentration of deferred payments and receiving guarantees when appropriate.

	Gross carrying v	alue in consolidated	Allowance/ depreciation	
Current Period	financial statements prepared as per TAS		and impairment	Net Values
	Defaulted	Non-defaulted		
	exposures	Exposures		
Loans	2,692,115	154,341,362	5,111,344	151,922,133
Debt Securities	-	48,826,959	9,103	48,817,856
Off-balance sheet exposures	-	99,508,825	686,515	98,822,310
Total	2,692,115	302,677,146	5,806,962	299,562,299

#### 3.1.2. Credit quality of assets

Prior Period	Gross carrying value in co statements p	nsolidated financial repared as per TAS	Allowence / depreciation and impairment	Net Values
	Defaulted	Non-defaulted		
	exposures	Exposures		
Loans	3,359,316	109,183,359	4,078,478	108,464,197
Debt Securities	-	26,714,406	4,399	26,710,007
Off-balance sheet exposures	-	72,034,761	345,560	71,689,201
Total	3,359,316	207,932,526	4,428,437	206,863,405

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure (continued)

## 3.1. General information about credit risk (continued)

### 3.1.3. Changes in stock of defaulted loans and debt securities

1	Defaulted loans and debt securities at end of the 31 December 2021	3,359,316
2	Loans and debt securities that have defaulted since the last reporting period	1,587,015
3	Returned to non-defaulted status	-
4	Amounts written off (*)	(873,816)
5	Other changes (**)	(1,380,400)
6	Defaulted loans and debt securities at end of 31 December 2022 (1+2-3-4±5)	2,692,115
(*)	The Crown remote off TI 454 825 of its non-nonforming loops. Additionally, the nontion of the Crown's non-nonform	main a loon nontfolio anaquatina ta

(\*) The Group wrote off TL 454,825 of its non-performing loans. Additionally, the portion of the Group's non-performing loan portfolio amounting to TL 418,991 for which a provision of TL 390,257 was provided, was sold in 2022 with a price of TL 115,221 and following the completion of the necessary procedures, non-performing loans were written off from the records.

(\*\*) Includes collections during the period.

1	Defaulted loans and debt securities at end of the 31 December 2020	3,520,150
2	Loans and debt securities that have defaulted since the last reporting period	1,296,704
3	Returned to non-defaulted status	-
4	Amounts written off (*)	(393,633)
5	Other changes (**)	(1,063,905)
6	Defaulted loans and debt securities at end of 31 December 2021 (1+2-3-4±5)	3,359,316
(*)	The Group wrote off TL 57 671 of its non-performing loans. Additionally, the portion of the Group's non-performing	orming loan portfolio amounting to

(\*) The Group wrote off TL 57,671 of its non-performing loans. Additionally, the portion of the Group's non-performing loan portfolio amounting to TL 335,276 for which a provision of TL 328,704 was provided, was sold in 2021 with a price of TL 43,096 and after following the completion of the necessary procedures, non-performing loans were written off from the records.

(\*\*) Includes collections during the period.

## 3.1.4. Additional disclosure related to the credit quality

a) The scope and definitions of "past due" and "impaired" exposures used for accounting purposes and the differences, if any, between the definition of "past due" and "impaired" for accounting purposes

According to the "Communiqué on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves" non-required delay time loans that is not classified as Stage III Loans, whose principal and interest payment collection delayed more than 30 days are considered as "non-performing loan" in the Accounting Practice.

Receivables past due more than 90 days are considered as "impaired receivables", and they are classified as group III, IV, and V in accordance with Communiqué. A specific reserve is allocated for such receivables.

b) The extent of past-due exposures (more than 90 days) that are not considered to be impaired and the reasons for this

A specific provision is allocated for receivables which are overdue for more than 90 days in accordance with the Communiqué.

c) Description of methods used for determining impairments

Provision amount is determined in accordance with the regulation on "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves."

d) The definition of the restructured exposure

If the borrower fails to make payment to the Parent Bank due to a temporary lack of liquidity, loans and other receivables including deferred interest payments may be restructured to provide the borrower with additional liquidity to enable the Bank to collect its receivables, or a new repayment schedule may be arranged.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 3. Consolidated Credit Risk Disclosure (continued)

#### 3.1. General information about credit risk (continued)

### 3.1.4. Additional disclosure related to the credit quality (continued)

e) Breakdown of exposures by geographical areas, industry and residual maturity:

Breakdown of Loans and Receivables by sector:

		Current Pe	riod	
	TL	(%)	FC	(%)
Agriculture	1,823,219	1.58	409,144	1.05
Farming and Stockbreeding	1,811,390	1.57	50,736	0.13
Forestry	-	-	-	-
Fishery	11,829	0.01	358,408	0.92
Manufacturing	42,157,303	36.54	25,913,612	66.48
Mining and Quarrying	2,020,478	1.75	2,412,585	6.19
Production	38,889,091	33.71	22,205,409	56.97
Electricity, Gas and Water	1,247,734	1.08	1,295,618	3.32
Construction	1,697,024	1.47	143,420	0.37
Services	24,770,905	21.47	11,670,844	29.94
Wholesale and Retail Trade	9,490,643	8.23	2,964,806	7.61
Accommodation and Dining	1,018,010	0.88	1,386,086	3.56
Transportation and Telecom.	3,374,333	2.92	4,155,986	10.66
Financial Institutions	5,473,879	4.74	1,066,312	2.74
Real Estate and Rental Services	2,956,194	2.56	1,986,924	5.10
Self-Employment Services	970,326	0.84	110,730	0.28
Educational Services	51,208	0.04	-	-
Health and Social Services	1,436,312	1.25	-	-
Other	44,914,433	38.93	841,458	2.16
Total	115,362,884	100.00	38,978,478	100.00

	Prior Period				
	TL	(%)	FC	(%)	
Agriculture	1,135,193	1.47	268,876	0.85	
Farming and Stockbreeding	1,122,641	1.45	265,528	0.84	
Forestry	-	-	-	-	
Fishery	12,552	0.02	3,348	0.01	
Manufacturing	23,748,835	30.68	21,481,541	67.59	
Mining and Quarrying	1,445,539	1.87	826,133	2.60	
Production	21,095,383	27.25	19,352,946	60.89	
Electricity, Gas and Water	1,207,913	1.56	1,302,462	4.10	
Construction	1,395,766	1.80	452,767	1.42	
Services	18,620,706	24.06	8,756,942	27.55	
Wholesale and Retail Trade	7,611,831	9.83	1,405,625	4.42	
Accommodation and Dining	912,544	1.18	1,762,358	5.55	
Transportation and Telecom.	2,856,635	3.69	1,192,698	3.75	
Financial Institutions	3,401,105	4.39	2,389,845	7.52	
Real Estate and Rental Services	1,906,889	2.46	1,732,708	5.45	
Self-Employment Services	699,496	0.90	273,708	0.86	
Educational Services	47,234	0.06	-	-	
Health and Social Services	1,184,972	1.53	-	-	
Other	32,501,739	41.99	820,994	2.58	
Total	77,402,239	100.00	31,781,120	100.00	

Breakdown of loans and receivables according to remaining maturities is provided in the note VI. of section four under the "Presentation of assets and liabilities according to their remaining maturities".

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure (continued)

## 3.1. General information about credit risk (continued)

#### 3.1.4. Additional disclosure related to the credit quality (continued)

f) Amounts of impaired exposures on geographical areas and industry basis (according to the definition used by the Bank for accounting purposes) and write-offs with related allowances.

All of the Parent Bank's loans under follow-up is in Turkey. Amounts of provision allocated receivables based on sector are presented in the note II of section 4 under "Information in terms of major sectors and type of counterparties"

g) Aging analysis of loans under close monitoring

31 December 2022	1-30 Day	31-60 Day	61-90 Day	Total
Loans and Receivables				
Commercial Loans	122,898	40,277	141,447	304,622
Consumer Loans	772,248	194,074	355,270	1,321,592
Credit Cards	271,136	121,307	71,418	463,861
Total	1,166,282	355,658	568,135	2,090,075
31 December 2021	1-30 Day	31-60 Day	61-90 Day	Total
Loans and Receivables				
Commercial Loans	107,880	146,438	365,250	619,568
Consumer Loans	724,640	271,266	356,435	1,352,341
Credit Cards	157,470	94,918	63,437	315,825
Total	989,990	512,622	785,122	2,287,734

h) Breakdown of restructured exposures between impaired and not impaired exposures:

Not impaired loans:

Current Period	Gross Amount	Significant Increase in Credit Risk (Stage II)	Net Amount
Commercial Loans	949,303	488,458	460,845
Consumer Loans	129,903	10,678	119,225
Credit Cards	37,549	6,004	31,545
Total	1,116,755	505,140	611,615
Prior Period	Gross Amount	Significant Increase in Credit Risk (Stage II)	Net Amount
Commercial Loans	1,643,640	721,330	922,310
Consumer Loans	171,148	14,821	156,327
Credit Cards	17,629	1,142	16,487
Total	1,832,417	737,293	1,095,124

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure (continued)

### 3.1. General information about credit risk (continued)

### 3.1.4. Additional disclosure related to the credit quality (continued)

Impaired loans:

Current Period	Gross Amount	Default (Stage III)	Net Amount
Commercial Loans	24,320	16,277	8,043
Consumer Loans	87,437	62,413	25,024
Credit Cards	13,028	10,452	2,576
Total	124,785	89,142	35,643
		Default	
Prior Period	Gross Amount	(Stage III)	Net Amount
Commercial Loans	50,907	25,962	24,945
Consumer Loans	65,156	41,393	23,763
Credit Cards	12,712	9,707	3,005
Total	128,775	77,062	51,713

### 3.2. Credit Risk Mitigation

#### 3.2.1. Qualitative disclosure requirements related to credit risk mitigation techniques

a) Core features of policies and processes for which the Parent Bank makes on and off-balance sheet netting

The Parent Bank does not perform on and off-balance sheet offsetting to decrease credit risk, and credit derivatives are not used.

b) Core features of policies and processes for collateral evaluation and management.

Financial collaterals are measured at fair value as of reporting date and are included in the risk mitigation process. When allocating the collateral amount to loans provided, the Parent Bank applies credit risk mitigation according to the comprehensive method that includes risk mitigation calculations considering the volatility-adjusted values of financial collaterals. The legal validity of the mortgage is ensured by duly registering the mortgage in a timely manner, and significant changes in market conditions are monitored.

In terms of credit risk mitigation, the Parent Bank uses cash, government and treasury bonds, fund, gold, bank guarantee, stock and derivatives as main collateral type. Mortgages on residential and commercial real estate reported under different risk class are other main types of collaterals.

c) Information about market or credit risk concentrations under the credit risk mitigation instruments used (i.e. by guarantor type, collateral and credit derivative providers).

Guarantor entity's credit risk value is to be considered in credit risk mitigation process in cases where Parent bank credit customers obtained guarantee from other entities.

The Parent Bank mostly prefers cash, securities such as government and Treasury bond for collateral which have low market and credit risk concentration risk.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure (continued)

### 3.2. Credit Risk Mitigation (continued)

#### 3.2.2. Credit risk mitigation techniques - Overview

	Exposures unsecured: valued amount in accordance	Exposures secured by	Exposures secured by collateral, of which: secured	Exposures secured by financial	Exposures secured by financial guarantees, of which secured	Exposures secured by credit	Exposures secured by credit derivatives of which: secured
Current Period	with TAS	collateral	amount	guarantees	amount	derivatives	amount
1 Loans (*)	137,819,828	11,267,710	9,965,616	6,011,170	4,083,693	-	-
2 Debt Securities (*)	48,828,635	-	-	-	-	-	-
3 Total	186,648,463	11,267,710	9,965,616	6,011,170	4,083,693	-	-
4 Of which defaulted (*)	2,649,403	25,935	16,749	16,777	78	-	-

(\*) In the calculation of the amount subject to credit risk, the Central Bank's foreign currency buying rates of 31 December 2021 were used in accordance with the Board decision dated 28 April 2022 and numbered 10188, while calculating the valued amounts in foreign currency.

Prior Period	Exposures unsecured: valued amount in accordance with TAS	Exposures secured by collateral	Exposures secured by collateral, of which: secured amount	Exposures secured by financial guarantees	Exposures secured by financial guarantees, of which secured amount	Exposures secured by credit derivatives	Exposures secured by credit derivatives of which: secured amount
1 Loans (*)	86,467,923	9,173,629	8,178,323	4,396,706	3,193,947	-	-
2 Debt Securities (*)	22,655,443	-	-	-	-	-	-
3 Total	109,123,366	9,173,629	8,178,323	4,396,706	3,193,947	-	-
4 Of which defaulted (*)	3,146,377	25,138	16,168	53,540	101	-	-

(\*) With the BRSA decision dated 21 December 2021 and 9996, the average of the Central Bank's foreign exchange buying rates for the last 252 business days was used in the calculations of credit risk.

#### 3.3. Credit risk under standardized approach

#### 3.3.1. Disclosures on banks' use of credit ratings under the standard approach for credit risk

For portfolios that are risk-weighted under the standardized approach for credit risk, banks must disclose the following information:

a) Names of the External Credit Assessment Institutions (ECAIs) and Export Credit Agencies (ECAs) used by the bank, and the reasons for any changes over the reporting period

The Parent Bank uses Fitch Ratings International Rating Agency's external ratings.

b) The risk classes for which each ECAI or ECA is used

The credit rating of Fitch International Rating is used for all receivables from the central governments or central banks which are included in the risk classes indicated in Article 6 of the Communiqué on Measurement and Assessment of Capital Adequacy of the Bank, and the country risk classification announced by The Organization for Economic Co-operation and Development (OECD) is used for receivables from banks and intermediary agencies. 20% risk weight onis used for receivables from non-rated banks and intermediary agencies with a maturity period of three months or less, and 50% risk weight is used for receivables with a maturity period of more than three months, and the risk weight used for all receivables is not lower than the risk concentration corresponding to the OECD credit quality level of the country where the non-rated banks and intermediary agencies are founded.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure (continued)

### 3.3. Credit risk under standardized approach (continued)

## 3.3.1. Disclosures on banks' use of credit ratings under the standard approach for credit risk (continued)

c) A description of the process used to apply the issuer to issue credit ratings onto other issuer comparable assets in the banking book

20% risk weight is used for receivables from non-rated banks and intermediary agencies with a maturity period of 3 months or less, and a 50% risk weight is used for receivables with a maturity period of more than 3 months. According to the regulation on capital adequacy, corporates where the counterparties are domestic, the related exposures are included in the calculation of capital adequacy as unrated.

d) The alignment of the alphanumerical scale of each agency used with risk buckets. (except where Agency (BRSA) publishes a standard mapping with which the bank has to comply)

Risk ratings per the credit quality levels and the risk weights according to exposure categories announced by Fitch Ratings International Rating Agency and Organization for Economic Co-operation and Development (OECD)'s are presented below:

		Risk Weight of	Receivables from Ba Hou		
Credit Quality Level	Fitch Ratings Long- Term Credit Rating	Receivables from Central Government or	DTM less than 3 months	DTM higher than 3 months	Corporate Receivables (*)
0	-		20%	50%	100%
1	AAA to AA-	0%	20%	50%	100%
2	A+ to A-	20%	20%	50%	100%
3	BBB+ to BBB-	50%	50%	50%	100%
4	BB+ to BB-	100%	100%	100%	100%
5	B+ to B-	100%	100%	100%	100%
6	CCC+ and below	150%	100%	100%	100%
7	-		150%	150%	100%

(\*) In accordance with the Board Decisions No. 10188 dated 28 April 2022 and No. 10265 dated 07 July 2022, 200% and 500% risk weights are applied to Corporate Receivables.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 3. Consolidated Credit Risk Disclosure (continued)

### 3.3. Credit risk under standardized approach (continued)

## 3.3.2. Standardized approach – credit risk exposure and Credit Risk Mitigation (CRM) effects

	Current Period		before CCF CRM	Exposures p CF	ost-CCF and RM	Risk weighted Amounts and Risk Weighted Amounts density			
	Asset classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	Risk Weighted amounts	Risk Weighted amounts density		
1	Exposures to central governments or	uniouni					uensiej		
	central banks	74,091,323	-	75,593,419	-	1,463,903	2%		
2	Exposures to regional governments or	,				-,,			
	local authorities	874,800	7,308	839,040	3,597	421,323	50%		
3	Exposures to administrative units and		.,	,	- ,- , - , - ,	,			
-	non-commercial enterprises	-	-	-	-	-	-		
4	Exposures to multilateral development								
	banks	-	-	-	-	-	-		
5	Exposures to international								
	organizations	-	-	-	-	-	-		
6	Exposures to banks and brokerage firms	9,898,321	3,713,730	9,898,319	2,698,877	4,132,194	33%		
7	Exposures to corporates	64,351,247	38,532,530	62,907,498	19,932,259	79,949,600	97%		
8	Retail exposures	42,249,188	36,431,162	40,515,817	6,026,144	36,561,893	79%		
9	Exposures secured by residential		, ,	, ,		, ,			
	property	4,096,063	508,048	4,096,063	212,529	1,508,007	35%		
10	Exposures secured by commercial real		,	, ,	,	, ,			
	estate	7,595,359	1,816,700	7,322,006	758,038	5,377,787	67%		
11	Past-due loans	720,126	116,612	720,048	30,346	587,956	78%		
12	Higher-risk categories by the Agency								
	Board	25,075,336	-	24,972,896	-	41,876,607	168%		
13	Exposures in the form of covered								
	bonds	-	-	-	-	-	-		
14	Exposures to institutions and corporates with a short-term credit assessment	-	-	-	-	-	-		
15	Exposures in the form of units or shares in collective investment								
	undertakings (CIUs)	_	-	_	_	-	-		
16		14,774,442	6,248,311	14,774,430	1,075	6,282,814	43%		
17	Investments in equities	369,867		369,867		369,867	100%		
	Total	244,096,072	87,374,401	242,009,403	29,662,865	178,531,951	66%		

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 3. Consolidated Credit Risk Disclosure (continued)

### 3.3. Credit risk under standardized approach (continued)

## 3.3.2. Standardized approach – credit risk exposure and Credit Risk Mitigation (CRM) effects (continued)

	Prior Period	Exposures bef CR		Exposures po CR		Risk weighted Amounts and Risk Weighted amounts density			
	A sect closes	On-balance sheet	Off-balance sheet	On-balance sheet	Off-balance sheet	Risk Weighted	Risk Weighted amounts		
1	Asset classes Exposures to central governments or	amount	amount	amount	amount	amounts	density		
1	central banks	44,410,886		44,707,458		886,394	2%		
2	Exposures to regional governments or	44,410,880	-	44,707,438	-	880,394	270		
2	local authorities	1 174 257	8,474	1,103,988	3,078	552 527	50%		
3	Exposures to administrative units and	1,174,357	0,474	1,105,988	5,078	553,537	30%		
3	non-commercial enterprises								
4	Exposures to multilateral development	-	-	-	-	-	-		
4	banks								
5	Exposures to international	-	-	-	-	-	-		
3	•								
6	organizations	-	- 2 700 005	- 0.052.000	-	-	- 29%		
6	Exposures to banks and brokerage firms	10,622,799	3,780,085	9,953,900	2,215,643	3,524,947	29% 97%		
7	Exposures to corporates	40,843,738	22,963,055	39,080,030	12,234,060	49,729,760			
8 9	Retail exposures	45,808,379	22,387,583	44,642,607	4,281,706	42,973,469	88%		
9	Exposures secured by residential	4 00 ( 174	207.244	4 00 ( 174	107 507	1 467 016	250/		
10	property	4,086,174	297,344	4,086,174	107,587	1,467,816	35%		
10	Exposures secured by commercial real	( 200 502	074 ((0	( 115 401	277 720	4 2 ( 1 9 9 (	(70/		
11	estate	6,308,592	974,668	6,115,491	377,729	4,361,886	67%		
	Past-due loans	1,038,020	193,065	1,037,921	53,813	938,651	86%		
12	Higher-risk categories by the Agency								
12	Board	-	-	-	-	-	-		
13	Exposures in the form of covered								
14	bonds	-	-	-	-	-	-		
14	Exposures to institutions and corporates with a short-term credit								
1.5	assessment	-	-	-	-	-	-		
15	Exposures in the form of units or								
	shares in collective investment								
16	undertakings (CIUs)	-	-	-	-	-	-		
16		6,852,925	8,791,479	6,852,922	2,902	1,560,701	23%		
17	Investments in equities	233,551		233,551	-	233,551	100%		
18	Total	161,379,421	59,395,753	157,814,042	19,276,518	106,230,712	60%		

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

## 3. Consolidated Credit Risk Disclosure (continued)

### 3.3. Credit risk under standardized approach (continued)

### 3.3.3. Receivables by risk classes and risk weights

	Current Period Asset Classes / Risk Weights	0% 1	0%	20%	25%	35%	50% secured by real estate (*)	75%	100%	150%	250%	500%	Others (**)	Total credit risk exposure amount (after CCF and CRM)
1	Exposures to regional governments or local authorities	74,129,516	-	-	-	-	-	-	1,463,903	-	-	-	-	75,593,419
2	Exposures to regional governments or local authorities	-	-	-	-	-	842,628	-	9	-	-	-	-	842,637
3	Exposures to administrative units and non-commercial													
	enterprises	-	-	-	-	-	-	-	-	-	-	-	-	-
4	Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Exposures to banks and financial intermediaries	-	-	7,788,614	-	-	4,607,650	-	61,505	139,427	-	-	-	12,597,196
7	Exposures to corporates	-	-	888,731	-	-	4,358,344	-	77,592,682	-	-	-	-	82,839,757
8	Retail exposures	-	-	21	-	-	972	39,918,259	6,622,709	-	-	-	-	46,541,961
9	Exposures secured by residential property	-	-	-	-	4,308,592	-	-	-	-	-	-	-	4,308,592
10	Exposures secured by commercial real estate	-	-	-	-	-	5,404,515	-	2,675,529	-	-	-	-	8,080,044
11	Past-due loans	-	-	-	-	-	337,328	-	400,615	12,451	-	-	-	750,394
12	Higher-risk categories by the Agency Board	-	-	-	-	-	-	-	-	17,039,475	-	150,184	7,783,237	24,972,896
13	Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-													
	term credit assessment	-	-	-	-	-	-	-	-	-	-	-	-	-
15	Exposures in the form of units or shares in collective													
	investment undertakings (CIUs)	-	-	-	-	-	-	-	-	-	-	-	-	-
16	Investments in equities	-	-	-	-	-	-	-	369,867	-	-	-	-	369,867
17	Other Receivables	8,464,249	-	35,552	-	-	-	-	6,275,704	-	-	-	-	14,775,505
18	Total	82,593,765	-	8,712,918	-	4,308,592	15,551,437	39,918,259	95,462,523	17,191,353	-	150,184	7,783,237	271,672,268

(\*) The amount shown in the line "Receivables collateralised by mortgages on commercial real estate" is "Collateralised by mortgages on real estate" and the other amounts in this column represent the receivables subject to 50% risk weight.

(\*\*) In accordance with the Board Decision dated 28 April 2022 and numbered 10188, a two hundred percent risk weight has been applied to commercial TL cash loans to be extended as of 1 May 2022 (excluding loans exempted as per the decision) and shown in the "Others" column.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. Explanations Related to Consolidated Risk Management (Continued)

### 3. Consolidated Credit Risk Disclosure (continued)

## 3.3. Credit risk under standardized approach (continued)

#### 3.3.3. Receivables by risk classes and risk weights (continued)

	Prior Period						50 %secured						Total credit risk exposure amount (after CCF and
	Asset Classes / Risk Weights	0%	10%	20%	25%	35% b	y real estate (*)	75%	100%	150%	250%	Others	CRM)
1	Exposures to regional governments or local authorities	43,821,064	-	-	-	-	-	-	886,394	-	-	_	44,707,458
2	Exposures to regional governments or local authorities		-	-	-	-	1,107,058	-	8	-	-	-	1,107,066
3	Exposures to administrative units and non-commercial				-		-,,		- -		-	-	-,,
	enterprises	-	-	-		-	-	-	-	-			-
4	Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-	-
6	Exposures to banks and financial intermediaries	-	-	8,594,137	-	-	3,539,341	-	35,298	767	-	-	12,169,543
7	Exposures to corporates	-	-	586,701	-	-	2,229,939	-	48,497,450	-	-	-	51,314,090
8	Retail exposures	-	-	485	-	-	33,863	39,491,984	1,519,037	7,878,944	-	-	48,924,313
9	Exposures secured by residential property	-	-	-	-	4,193,761	-	-	-	-	-	-	4,193,761
10	Exposures secured by commercial real estate	-	-	-	-	-	4,262,668	-	2,230,552	-	-	-	6,493,220
11	Past-due loans	-	-	-	-	-	418,050	-	561,801	111,883	-	-	1,091,734
12	Higher-risk categories by the Agency Board	-	-	-	-	-	-	-	-	-	-	-	-
13	Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-term				-						-	-	
	credit assessment	-	-	-		-	-	-	-	-			-
15	Exposures in the form of units or shares in collective				-						-	-	
	investment undertakings (CIUs)	-	-	-		-	-	-	-	-			-
16	Investments in equities	-	-	-	-	-	-	-	233,551	-	-	-	233,551
17	Other Receivables	5,263,210	-	39,891	-	-	-	-	1,552,723	-	-	-	6,855,824
18	Total	49,084,274	-	9,221,214	-	4,193,761	11,590,919	39,491,984	55,516,814	7,991,594	-	-	177,090,560

(\*) The amount shown on the line of "Exposures secured by commercial real estate" is "Exposures secured by real estate" and other amounts shown on this column represented exposures subject to 50% risk weight.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Consolidated Risk Management (Continued)

#### 4. Counterparty Credit Risk

#### 4.1. Qualitative disclosure related to counterparty credit risk

Limit requests of clients demanding derivative transactions are evaluated based on the related line of business in different credit committees. Limit amounts approved by credit committee are risk weighted limits. In calculation of risk amount that traced to risk weighted limits is multiplied by ratios based on each factor's historical movement that varies according to transaction's nominal amount, transaction's maturity, type, currency and purpose. Updates are generally conducted on a yearly basis except for the times of strict market fluctuations. In other words, if current tables do not cover risk calculations efficiently in case of strict market volatility, all tables are reviewed without waiting for annual period.

In table calculations, different time periods are considered while making analyses. If there is a period in data set with strictly fluctuating period, historical period after this period might be crucial. Also, in historical fluctuations, similar work meant for a data is organized separately. References provided by BNPP are also considered in the process. Eventually, all results are discussed firstly among line of business and then in the Market Risk Committee. Final decision is made by Risk Policy Committee and one of the alternatives is chosen. Approval of the Board of Directors members is obtained if the Risk Policy Committee members deem necessary.

Customers demanding derivative transactions are separated into two based on the purpose of the transaction. Decision of allocating the client to a group is given with taking into consideration client's all transactions. Related Credit Department decides on the evaluation of client either in trading derivative transaction limit or in hedging derivative transaction limit.

In principle, all individual customers are evaluated as in trading portfolio, and the Bank works with 100% cash and cash equivalent collaterals. Commercial and corporate customers are evaluated different for each firm and based on the decision given, are subject to different collateral conditions. Risks are monitored daily based on the collateral conditions set with the client, and additional collaterals are demanded when a necessity arises according to internally set principles.

For derivative transactions made with banks, ISDA, CSA, VM and GMRA agreements are requested from counterparties in principle, derivative transactions are not made with banks that do not sign these agreements. Collateral management is made on a daily basis with banks considering agreement conditions so that counterparty risk is minimized.

All open derivative transactions are evaluated daily by using market data and resulting evaluation amount is installed to system. As a new transaction is made, risk amount calculated with risk weights is reflected automatically to the system. In other words, counterparty risk regarding all derivative transactions is monitored on banking system. Collateral amount required for customer transactions, transaction evaluation amount and risk weighted nominal amount is monitored daily by considering collateral condition and limit monitoring principles set up by the Parent Bank.

Simulations of transactions are conducted in order to be able to see the level of capital consumption on transaction basis. Ratings and Basel risk classes of derivative customers and banks are reviewed and updated monthly. These are considered in the calculation of capital requirement and evaluation of collateral conditions

As of 1 July 2022, the "Standard Approach" method has been used in the calculation of counterparty credit risk.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Consolidated Risk Management (Continued)

#### 4. Counterparty Credit Risk (continued)

### 4.2. Analysis of counterparty credit risk (CCR) exposure by approach

Current Period	Replacement cost	Potential future exposure	EEPE (*)	Alpha used for computing regulatory Exposure at Default	Exposure at Default post Credit Risk Mitigation	Risk Weighted Amounts
Standardized Approach - CCR (For Derivatives)	3,213,569	1,338,450	LLIL()	1.4	4,335,874	3,151,291
Internal Model Method (for derivatives, repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)	0,210,000	1,000,100			.,,	
Simple Approach for Credit Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)			-	_	-	-
Comprehensive Approach for Credit Risk Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					-	_
VaR for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions					2,416,681	1,175,625
Total					_,0,001	4,326,916

	Replacement	Potential future		Alpha used for computing regulatory Exposure	Exposure at Default post Credit Risk	Risk Weighted
Prior Period	cost	exposure	EEPE (*)	at Default	Mitigation	Amounts
Standardized Approach - CCR (For Derivatives)	3,523,661	839,905		1.4	4,357,589	1,571,130
Internal Model Method (for derivatives, repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities						
financing transactions)			-	-	-	-
Simple Approach for Credit Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					-	-
Comprehensive Approach for Credit Risk Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					-	_
VaR for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and						
securities financing transactions					1,087,753	454,032
Total						2,025,162

(\*) Effective Expected Positive Exposure

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Consolidated Risk Management (Continued)

### 4. Counterparty Credit Risk (continued)

#### 4.3. Credit valuation adjustment (CVA) capital charge

Current Period	Exposure at Default post-Credit Risk Mitigation	Risk Weighted Amounts
Total portfolios subject to the Advanced CVA capital charge	-	-
(i) Value at Risk component (including the 3*multiplier)		-
(ii) Stressed Value at Risk component (including the 3*multiplier)		-
All portfolios subject to the Standardized CVA capital charge	4,335,874	1,012,656
Total subject to the CVA capital charge	4,335,874	1,012,656

Prior Period	Exposure at Default post-Credit Risk Mitigation	Risk Weighted Amounts
Total portfolios subject to the Advanced CVA capital charge	-	-
(i) Value at Risk component (including the 3*multiplier)		-
(ii) Stressed Value at Risk component (including the 3*multiplier)		-
All portfolios subject to the Standardized CVA capital charge	4,357,589	857,283
Total subject to the CVA capital charge	4,357,589	857,283

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Consolidated Risk Management (Continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.4. Counterparty credit risk by risk classes and risk weights

Current Period Risk Weight/ Regulatory portfolio	0%	10%	20%	50%	75%	100%	150%	500%	Others	Total credit exposure (*)
Receivables from central governments and central banks	604,505	-	-	-	-	-	-	-	-	604,505
Receivables from regional and local governments	-	-	-	-	-	-	-	-	-	-
Receivables from administration and non-commercial entity	-	-	-	-	-	-	-	-	-	-
Receivables from multilateral development banks	-	-	-	-	-	-	-	-	-	-
Receivables from international organizations	-	-	-	-	-	-	-	-	-	-
Receivables from banks and financial intermediaries	-	-	188,417	3,102,217	-	-	-	-	-	3,290,634
Corporate receivables	-	-	10,495	154,955	-	2,558,292	-	-	-	2,723,742
Retail receivables	-	-	-	-	133,674	-	-	-	-	133,674
Other receivables (**)	-	-	-	-	-	-	-	-	-	-
Total	604,505	-	198,912	3,257,172	133,674	2,558,292	-	-	-	6,752,555

(\*) Total credit risk: Amount related to capital adequacy calculation after the counterparty credit risk measurement techniques are applied.

(\*\*) Other assets: The amounts not included in the credit risk of the counterparty reported in the risks table to the Central Counterparty.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Consolidated Risk Management (Continued)

#### 4. Counterparty Credit Risk (continued)

#### 4.4. CCR exposures by regulatory portfolio and risk weights (continued)

Prior Period									Total credit exposure
Risk Weight/ Regulatory portfolio	0%	10%	20%	50%	75%	100%	150%	Others	(*)
Receivables from central governments and central banks	2,485,616	-	-	-	-	-	-	-	2,485,616
Receivables from regional and local governments	-	-	-	-	-	-	-	-	-
Receivables from administration and non-commercial entity	-	-	-	-	-	-	-	-	-
Receivables from multilateral development banks	-	-	-	-	-	-	-	-	-
Receivables from international organizations	-	-	-	-	-	-	-	-	-
Receivables from banks and intermediary institutions	-	-	142,519	1,467,226	-	-	-	-	1,609,745
Corporate receivables	-	-	12,010	128,680	-	1,158,673	-	-	1,299,363
Retail receivables	-	-	599	18	50,001	-	-	-	50,618
Other receivables (**)	-	-	-	-	-	-	-	-	-
Total	2,485,616	-	155,128	1,595,924	50,001	1,158,673	-	-	5,445,342

(\*) Total credit risk: Amount related to capital adequacy calculation after the counterparty credit risk measurement techniques are applied.

(\*\*) Other assets: The amounts not included in the credit risk of the counterparty reported in the risks table to the Central Counterparty.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Consolidated Risk Management (Continued)

### 4. Counterparty Credit Risk (continued)

#### 4.5. Composition of collateral for counterparty credit risk exposure

		Collateral used in othe transaction				
	Col	lateral received	P	osted collateral	Collateral	Posted
Current Period	Segregated	Unsegregated	Segregated	Unsegregated	received	collateral
Cash – domestic currency	-	205,815	-	-	-	-
Cash – other currencies	-	5,786	-	-	-	-
Domestic sovereign debt	-	4,544	-	-	-	-
Other sovereign debt	-	-	-	-	-	-
Government agency debt	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collateral	-	-	-	-	-	-
Total	-	216,145	-	-	-	-

					Collateral	used in other
		Collateral us	ed in derivati	ve transactions		transactions
	Col	lateral received	P	osted collateral	Collateral	Posted
Prior Period	Segregated	Unsegregated	Segregated	Unsegregated	received	collateral
Cash – domestic currency	-	603	-	-	-	-
Cash – other currencies	-	4,823	-	-	-	-
Domestic sovereign debt	-	-	-	-	-	-
Other sovereign debt	-	551	-	-	-	-
Government agency debt	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collateral	-	-	-	-	-	-
Total	-	5,977	-	-	_	-

#### 4.6. Credit Derivatives

None.

#### 4.7. Exposures to central counterparties

None.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Consolidated Risk Management (Continued)

#### 5. Securitization Disclosures

Since the Parent Bank does not hold securitization position, the notes to be presented according to the 'Communiqué on Disclosures about Risk Management to be announced to Public by Banks' have not been presented.

#### 6. Market Risk Disclosures

The market risk section includes the market risk capital requirements calculated for trading book and banking book exposures that are subject to a market risk charge. It also includes capital requirements for securitization positions held in the trading book. However, it excludes the counterparty credit risk capital charges that apply to the same exposures, which are reported in Section 5 - Counterparty credit risk.

Notes and explanations prepared in accordance with "the Communiqué on Disclosures about Risk Management to be announced to Public by Banks" published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016 are presented in this note.

#### 6.1. Qualitative disclosure requirements related to market risk

Interest rate and foreign exchange rate risks, arising from the volatility in the financial markets, of the financial positions taken by the Parent Bank related to balance sheet and off-balance sheet accounts are measured and while calculating the capital adequacy and the amount subject to Value at Risk (VAR), as summarized below, is taken into consideration by the standard method. Beside the standard method, VAR is calculated by using internal model as supported by scenario analysis and stress tests. VAR is calculated daily by historic simulation. These results are also reported daily to the management.

For FX position, limits in different breakdowns are determined by Board of Directors and option operations are considered with delta conjugates.

In regular analysis, net interest income effects originating from interest rates changes are calculated for all interest rates sensitive products and the results are followed up in limits determined by Board of Directors. The shocks which are given to interest rates are changes by each currency and in linear scenario analysis, not only linear but also sudden shocks are evaluated. These analyses may be performed for both current and targeted financial figures.

According to economic cost approach, changes in market interest rates may affect the Parent Bank's assets, liabilities and off-balance sheet items values. The Parent Bank's economic value's sensitivity to interest rate is an important issue for stockholders, management and auditors.

Economic value of a product is net present value that is calculated by discounting expected cash flow.

Economic value of the Parent Bank is the net present value of the cash flows that is subtracting expected cash flows of liabilities from net present value of assets and adding off balance sheet items expected cash flows. Economic value approach represents value of the Bank's sensitivity to interest rate fluctuations.

Market value of equity is defined as the difference between the market value of assets and liabilities. The Board of Directors predefines a limit for market value of equity; shock method is applied to all items to be able to see equity's influence on market value. Shocks applied may vary based on currencies.

As Economical Value approach considers effects of interest rate changes on all future cash flows, it enables to comprehensively understand effects of interest rate changes in the long run.

In addition to these analyses, Group Risk Management, based on current position, conducts stress testing to be able to predict possible losses as a consequence of exceptional fluctuations. Stress testings prepared by BNP Paribas and TEB Group Risk Management measure the sensitivity created as a result of market price changes based on scenarios. Scenario analysis both on historical and hypothetical basis are conducted. Both historical and hypothetical scenario analyzes are performed.

Scenario analysis is applied both to currency and interest rates to be able to understand the effects on current portfolio.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. Explanations Related to Consolidated Risk Management (Continued)

#### 6. Market Risk Disclosures (continued)

#### 6.1. Qualitative disclosure requirements related to market risk (continued)

Other than scenario analysis, various stress testings are applied to current portfolio; in order to see the effects of prior events on current position.

Nominal amount limits defined for bond portfolio, Value at Risk ("VAR") limit for trading portfolio, and PV01 limits set for tracking interest rate risk are calculated daily, tracked and reported to the management. Both interest rate and liquidity gap calculations are made for each item of the balance sheet. For both calculations, as product-based cash flows are formed, repricing, maturity and product-based acceptances are also considered.

Monthly reports are prepared for Market and Liquidity Risk Committees. Reports include end of the day positions, monthly/annual cumulative profit/loss balances and some positions taken in that month.

All Limit and risk positions are represented to Risk Policies Committee, Risk Committee and to The Board of Directors.

#### 6.2. Standardized Approach

Cur	rent Period	Risk Weighted Amounts
Outright pr		
1 Ir	terest rate risk (general and specific)	1,621,094
	quity risk (general and specific)	-
3 F	oreign exchange risk	1,813,652
4 C	ommodity risk	1,778,832
Options		
5 S	implified approach	-
6 D	elta-plus method	699,538
7 S	cenario approach	-
8 S	ecuritization	-
9 Tota	1	5,913,116

	Prior Period	Risk Weighted Amounts
Outrig	th products	
1	Interest rate risk (general and specific)	1,377,018
2	Equity risk (general and specific)	-
3	Foreign exchange risk	560,312
4	Commodity risk	945,141
Option	18	
5	Simplified approach	-
6	Delta-plus method	141,075
7	Scenario approach	-
8	Securitization	-
9	Total	3,023,546

#### 7. Explanations Related to the Consolidated Operational Risk

- a) Operational risk has been calculated using the basic indicator approach. Market risk measurements are performed annually.
- b) In case of Basic Indicator Approach the following:

	31.12.2019	31.12.2020	31.12.2021	Total/Number of positive gross income years	Rate (%)	Total
Gross Income	6,181,760	5,944,320	6,758,087	6,294,722	15	944,208
Operational Risk Capital Requirement (Total*12.5)						11,802,605

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. Explanations Related to Consolidated Risk Management (Continued)

### 7. Explanations Related to the Consolidated Operational Risk (continued)

	31.12.2018	31.12.2019	31.12.2020	Total/Number of positive gross income years	Rate (%)	Total
Gross Income	5,363,912	6,191,758	5,953,339	5,836,336	15	875,450
Operational Risk Capital Requirement (Total*12.5)						10,943,131

- c) The Group does not use the standard method.
- d) The Group does not use any alternative approach in standard method.
- e) The Group does not use advanced measurement approach.

#### 8. Explanations Related to Remuneration Policy in Banks

TEB pays net salaries on the last working day of each month, after the required legal deductions are made. In addition to receiving a monthly salary, all TEB employees are assessed based on meeting their qualitative and quantitative targets, and the Bank may pay performance-based success and sales premiums or annual performance bonuses to reward employees' collective and individual success.

An annual performance bonus is determined based on the Bank's profitability, the results of Bank activities, and the realization of targets in line with market practices (local and/or professional). A performance bonus is only paid when the target realized in a particular year is at least 80%. Employees included in the success and sales premium scheme are paid success and sales premiums based to the targets realized during the year.

The remuneration policy of the Bank was prepared in line with the BRSA's "Communiqué on Corporate Management of Banks" and "Guidance on Good Remuneration Practices" in Banks, and within the scope of the principle of proportionality, the content, structure, and strategies of the Bank's activities, long-term targets, the risk management structure of the Bank and local regulations. These regulations aim to prevent taking excessive risks and evaluate actual contributions to the risk management.

The remuneration policy supports the Bank in managing risks in line with the principles and parameters determined and approved by the Board of Directors. The remuneration policy aims to attract and retain expert employees who will contribute to the Bank reaching its strategic targets in both business line and support functions.

SECOM (Selection and Compensation Committee) is responsible, on behalf of the Board of Directors, for ensuring that the remuneration policy is prepared in line with local and BNP Paribas regulations. SECOM manages the principles of the remuneration policy, taking opinions from the Human Resources, Financial Affairs, Risk, Compliance, and Internal Control Groups. The remuneration policy is reviewed and approved by SECOM and submitted to the Board of Directors. The remuneration policy is reviewed annually.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### **SECTION FIVE**

### EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS

#### I. Explanations and Disclosures Related to the Consolidated Assets

1. a) Information on Cash and Balances with the Central Bank of Turkey:

	Current Period		Prior Period	
	TL	FC	TL	FC
Cash in TL/Foreign Currency	752,200	10,004,814	480,825	6,992,493
Balances with the Central Bank of Turkey	6,458,159	26,063,697	5,237,670	22,851,875
Other	-	560,841	-	228,432
Total	7,210,359	36,629,352	5,718,495	30,072,800

b) Information related to the account of the Central Bank of Turkey:

	Current Period		Prior Period	
	TL	FC	TL	FC
Unrestricted Demand Deposit	6,458,159	-	5,130,440	-
Unrestricted Time Deposit	-	7,868,041	-	7,072,426
Restricted Time Deposit	-	18,195,656	107,230	15,779,449
Total	6,458,159	26,063,697	5,237,670	22,851,875

The FC unrestricted amount is to TL 7,868,041 (31 December 2021: TL 7,072,426), the FC restricted amount is TL 18,195,656 (31 December 2021: TL 15,779,449), the TL unrestricted amount is TL 6,458,159 (31 December 2021: TL 5,130,440) there is no restricted TL amount (31 December 2021: TL 107,230).

As of 31 December 2022, the applicable rates for the reserve requirements established at the CBRT are between 3% and 8% (31 December 2021: between 3% and 8%) in Turkish currency and between 5% and 26% in foreign currency, depending on the maturity structure (31 December 2021: between 5% and 26%).

#### 2. Information on financial assets at fair value through profit or loss (net):

- a.1) Information on financial assets at fair value through profit or loss given as collateral / blocked: None (31 December 2021: None).
- a.2) Financial assets at fair value through profit or loss subject to repurchase agreements: None (31 December 2021: None).

Net book value of unrestricted financial assets at fair value through profit or loss is TL 3,011,802 (31 December 2021: TL 2,491,428).

	Current Period		Prior Period	
	TL	FC	TL	FC
Government Debt Securities	2,809,744	202,058	1,942,260	549,168
Securities Representing Share in Capital	77,197	263,295	59,388	135,326
Other Financial Assets	40,289	76,286	-	107,646
Total	2,927,230	541,639	2,001,648	792,140

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 3. Positive differences related to derivative financial assets held-for-trading:

	Current Period		Prior Period		
	TL	FC	TL	FC	
Forward Transactions	1,089,391	47,443	739,292	23,542	
Swap Transactions	2,953,184	228,144	5,160,990	258,119	
Futures Transactions	-	-	-	-	
Options	357,592	388,958	106,295	43,738	
Other	-	-	-	-	
Total	4,400,167	664,545	6,006,577	325,399	

#### 4. Information on banks:

a) Information on banks:

	Current Period		Prior Perio	od
	TL	FC	TL	FC
Banks				
Domestic	2,122,206	580	1,532,763	1,247,634
Foreign	698,476	6,226,874	86,455	8,797,886
Foreign Head Offices and Branches	-	-	-	-
Total	2,820,682	6,227,454	1,619,218	10,045,520

An expected loss provision of TL 28,900 (31 December 2021: TL 23,547) has been set aside for receivables from banks.

#### b) Information on foreign banks account:

	Unrestricted Amou	<b>Restricted Am</b>	ount	
	Current Period	Prior Period	Current Period	Prior Period
EU Countries	1,023,288	1,724,460	-	380,464
USA, Canada	2,791,436	3,192,869	-	-
OECD Countries (*)	878,376	2,332,760	-	-
Off-Shore Banking Regions	20	16	-	-
Other	1,578,685	1,096,610	653,545	157,162
Total	6,271,805	8,346,715	653,545	537,626

(\*) OECD countries other than EU countries, USA and Canada.

#### 5. Information on financial assets at fair value through other comprehensive income:

a.1) Information on financial assets at fair value through other comprehensive income given as collateral / blocked:

	Current	Period	Pri	or Period
	TL	FC	TL	FC
Equity Securities	-	-	-	-
Bond, Treasury Bill and Similar Investment Securities	1,411,005	-	1,448,659	1,739,641
Other	-	-	-	-
Total	1,411,005	-	1,448,659	1,739,641

a.2) Information on financial assets at fair value through other comprehensive income subject to repurchase agreements:

	Current Period		Prio	or Period
	TL	FC	TL	FC
Government Bonds	-	3,013,150	1,045,152	1,658,916
Treasury Bills	-	-	-	-
Other Debt Securities	-	-	-	-
Bank Bonds and Bank Guaranteed Bonds	-	-	-	-
Asset Backed Securities	-	-	-	-
Other	-	-	-	-
Total	-	3,013,150	1,045,152	1,658,916

The book value of debt securities and equity securities in unrestricted financial assets at fair value through other comprehensive income is TL 3,996,181 (31 December 2021: TL 1,283,588).

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 5. Information on financial assets at fair value through other comprehensive income: (continued)

b.1) Information on financial assets at fair value through other comprehensive income:

	Current Period	Prior Period
Debt Securities	8,371,023	7,162,706
Quoted on a Stock Exchange	8,321,688	7,123,445
Unquoted on a Stock Exchange	49,335	39,261
Equity Securities	49,313	13,250
Quoted on a Stock Exchange	-	-
Unquoted on a Stock Exchange	49,313	13,250
Impairment Provision (-)	-	-
Total	8,420,336	7,175,956

An expected loss provision of TL 1,676 (31 December 2021: TL 1,668) has been reserved for financial assets at fair value through other comprehensive income.

#### 6. Information on loans:

a) A Information on all types of loans and advances given to shareholders and employees of the Parent Bank:

	Current Period		Prior Period		
	Cash	Non-Cash	Cash	Non-Cash	
Direct Loans Granted to Shareholders	-	- 1,118,603		389,230	
Corporate Shareholders	-	1,118,603	-	389,230	
Real Person Shareholders	-	-	-	-	
Indirect Loans Granted to Shareholders	-	-	-	-	
Loans Granted to Employees	212,298	-	116,057	-	
Total	212,298	1,118,603	116,057	389,230	

b) Information on the standard loans and loans under close monitoring and restructured loans under close monitoring:

#### **Current Period:**

		Loans U	Inder Close Monitoring	
			Loans Under Rest	ructuring
		Not Under the	Loans with	
Cash Loans		Scope of	<b>Revised Contract</b>	
	Standard Loans	Restructuring	Terms	Refinancing
Non-specialized loans	135,719,372	10,235,887	49,531	1,067,224
Working Capital Loans	12,825,030	1,920,186	-	772,445
Export Loans	30,414,865	296,549	-	2,366
Import Loans	-	-	-	-
Loans Given to Financial Sector	5,290,513	-	-	-
Consumer Loans	24,973,760	4,727,764	7,431	122,472
Credit Cards	12,700,358	1,669,035	37,549	-
Other	49,514,846	1,622,353	4,551	169,941
Specialized Loans	-	-	-	-
Other Receivables	-	-	-	-
Total	135,719,372	10,235,887	49,531	1,067,224

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

### 6. Information on loans: (continued)

b) Information on the standard loans, loans under close monitoring and restructured loans under close monitoring: (continued)

#### **Prior Period:**

		Loans U	nder Close Monitoring		
			Loans Under Rest	ructuring	
		Not Under the	Loans with		
		Scope of	<b>Revised Contract</b>		
Cash Loans	Standard Loans	Restructuring	Terms	Refinancing	
Non-specialized loans	94,890,546	7,851,522	106,238	1,726,179	
Working Capital Loans	8,292,445	938,278	68,954	1,191,876	
Export Loans	15,734,234	150,052	-	4,939	
Import Loans	-	-	-	-	
Loans Given to Financial Sector	4,592,585	-	-	-	
Consumer Loans	19,586,048	4,218,653	12,207	158,941	
Credit Cards	7,079,515	1,069,945	17,629	-	
Other	39,605,719	1,474,594	7,448	370,423	
Specialized Loans	-	-	-	-	
Other Receivables	-	-	-	-	
Total	94,890,546	7,851,522	106,238	1,726,179	

	<b>Current Period</b>		Prior	<b>Prior Period</b>	
_	Loans Under		Loans Under		
	Standard Loans	<b>Close Monitoring</b>	Standard Loans	Close Monitoring	
12 Month Expected Credit Losses	734,536	-	428,726	-	
Significant increase in Credit Risk	-	2,418,591	-	1,351,897	
Total	734,536	2,418,591	428,726	1,351,897	

#### c) Distribution of cash loans by maturity structure:

		Loans Under Close Mor	nitoring
Current Period	Not under the Scope of		
	Standard Loans	Restructuring	Restructured
Short-term loans	81,476,871	3,329,771	21,414
Medium and Long-term loans	54,242,501	6,906,116	1,095,341
Total	135,719,372	10,235,887	1,116,755

		Loans Under Close Mor	nitoring
Prior Period	Not under the Scope of		
	Standard Loans	Restructuring	Restructured
Short-term loans	49,294,310	2,130,065	57,948
Medium and Long-term loans	45,596,236	5,721,457	1,774,469
Total	94,890,546	7,851,522	1,832,417

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

### 6. Information on loans: (continued)

d) Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel:

		Medium and	
Current Period	Short Term	Long Term	Total
Consumer Loans-TL	3,035,284	24,646,725	27,682,009
Housing Loans	13,586	3,421,072	3,434,658
Vehicle Loans	38,477	356,529	395,006
General Purpose Loans	2,983,221	20,869,124	23,852,345
Other	-	-	-
<b>Consumer Loans – Indexed to FC</b>	-	5,243	5,243
Housing Loans	-	5,243	5,243
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans-FC (**)	-	12,322	12,322
Housing Loans	-	3,612	3,612
Vehicle Loans	-	-	-
General Purpose Loans	-	8,710	8,710
Other	-	-	-
Individual Credit Cards-TL	9,899,605	33,500	9,933,105
With Instalments	3,773,824	33,500	3,807,324
Without Instalments	6,125,781	-	6,125,781
Individual Credit Cards-FC	33,398	_	33,398
With Instalments		_	
Without Instalments	33,398	_	33,398
Personnel Loans-TL	37,523	98,869	136,392
Housing Loans		326	326
Vehicle Loans	_	-	520
General Purpose Loans	37,523	98,543	136,066
Other		-	
Personnel Loans- Indexed to FC		_	_
Housing Loans	_	_	_
Vehicle Loans		_	_
General Purpose Loans			
Other		_	
Personnel Loans-FC		_	
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Credit Cards-TL	68,406	18	-
	,	18	<b>68,424</b>
With Instalments Without Instalments	27,336	10	27,354 41,070
	41,070	-	
Personnel Credit Cards-FC	652	-	652
With Instalments	-	-	-
Without Instalments	652	-	652
Overdraft Accounts-TL (Real Persons) (*)	1,995,461	-	1,995,461
Overdraft Accounts-FC (Real Persons)	-	-	-
Total	15,070,329	24,796,677	39,867,006

(\*) Overdraft accounts include personnel loans amounting to TL 6,830.

(\*\*) Loans granted via branches abroad.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

d) Information on consumer loans, individual credit cards, personnel loans and credit cards given to personnel (continued):

	~	Medium and	
Prior Period	Short Term	Long Term	Total
Consumer Loans-TL	677,026	22,060,956	22,737,982
Housing Loans	1,018	4,162,567	4,163,585
Vehicle Loans	4,816	370,634	375,450
General Purpose Loans	671,192	17,527,755	18,198,947
Other	-	-	-
Consumer Loans –Indexed to FC	-	12,845	12,845
Housing Loans	-	12,845	12,845
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Consumer Loans-FC (**)	-	21,592	21,592
Housing Loans	-	6,189	6,189
Vehicle Loans	-	830	830
General Purpose Loans	-	14,573	14,573
Other	-	-	-
Individual Credit Cards-TL	5,422,837	16,109	5,438,946
With Instalments	1,901,078	16,109	1,917,187
Without Instalments	3,521,759	-	3,521,759
Individual Credit Cards-FC	13,015	-	13,015
With Instalments	154	-	154
Without Instalments	12,861	-	12,861
Personnel Loans-TL	10,476	59,826	70,302
Housing Loans	-	249	249
Vehicle Loans	-	-	-
General Purpose Loans	10,476	59,577	70,053
Other	-	-	-
Personnel Loans-Indexed to FC	-	-	-
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Loans-FC	-	-	-
Housing Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Personnel Credit Cards-TL	40,726	52	40,778
With Instalments	14,548	52	14,600
Without Instalments	26,178	-	26,178
Personnel Credit Cards-FC	145	-	145
With Instalments	-	-	-
Without Instalments	145	-	145
Overdraft Accounts-TL (Real Persons) (*)	1,133,120	-	1,133,120
Overdraft Accounts-FC (Real Persons)	8	-	8
Total	7,297,353	22,171,380	29,468,733

(\*) Overdraft accounts include personnel loans amounting to TL 4,832.

(\*\*) Loans granted via branches abroad.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

e) Information on commercial loans with instalments and corporate credit cards:

	M	edium and Long	
Current Period	Short Term	Term	Total
Commercial Loans with Instalment -TL	2,378,337	10,547,993	12,926,330
Business Loans	4,639	160,686	165,325
Vehicle Loans	344,111	2,564,430	2,908,541
General Purpose Loans	2,029,587	7,822,877	9,852,464
Other	-	-	-
Commercial Loans with Instalment - Indexed to FC	-	20,114	20,114
Business Loans	-	6,082	6,082
Vehicle Loans	-	-	-
General Purpose Loans	-	14,032	14,032
Other	-	-	-
Commercial Loans with Instalment - FC	939	-	939
Business Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	939	-	939
Other	-	-	-
Corporate Credit Cards-TL	4,364,826	36	4,364,862
With Instalments	1,655,525	36	1,655,561
Without Instalments	2,709,301	-	2,709,301
Corporate Credit Cards-FC	6,501	-	6,501
With Instalments	-	-	-
Without Instalments	6,501	-	6,501
Overdraft Accounts-TL (Legal Entities)	985,557	-	985,557
Overdraft Accounts-FC (Legal Entities)	-	-	
Total	7,736,160	10,568,143	18,304,303

	Medium and Long		
Prior Period	Short Term	Term	Total
Commercial Loans with Instalment-TL	1,147,802	10,429,698	11,577,500
Business Loans	1,170	176,736	177,906
Vehicle Loans	95,163	2,256,981	2,352,144
General Purpose Loans	1,051,469	7,995,981	9,047,450
Other	-	-	-
Commercial Loans with Instalment - Indexed to FC	-	109,730	109,730
Business Loans	-	7,579	7,579
Vehicle Loans	-	-	-
General Purpose Loans	-	102,151	102,151
Other	-	-	-
Commercial Loans with Instalment - FC	-	-	-
Business Loans	-	-	-
Vehicle Loans	-	-	-
General Purpose Loans	-	-	-
Other	-	-	-
Corporate Credit Cards-TL	2,670,477	191	2,670,668
With Instalments	1,101,764	191	1,101,955
Without Instalments	1,568,713	-	1,568,713
Corporate Credit Cards-FC	3,537	-	3,537
With Instalments	-	-	-
Without Instalments	3,537	-	3,537
Overdraft Accounts-TL (Legal Entities)	836,380	-	836,380
Overdraft Accounts-FC (Legal Entities)	-	-	-
Total	4,658,196	10,539,619	15,197,815

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

f) Distribution of loans by users:

	Current Period	Prior Period
Public	1,686,191	1,974,740
Private	145,385,823	102,599,745
Total	147,072,014	104,574,485

#### g) Distribution of domestic and foreign loans:

	Current Period	Prior Period
Domestic Loans	146,214,496	103,893,581
Foreign Loans	857,518	680,904
Total	147,072,014	104,574,485

#### h) Loans granted to subsidiaries and associates:

These amounts are eliminated in the consolidated financial statements.

#### i) Specific or non-performing loan (Stage 3) provisions for loans:

	Current Period	Prior Period
Loans with Limited Collectability	197,372	275,137
Loans with Doubtful Collectability	365,183	256,267
Uncollectible Loans	1,335,772	1,733,851
Total	1,898,327	2,265,255

#### j) Information on non-performing loans (Net):

j.1) Information on non-performing loans and restructured loans:

	Group III	Group IV	Group V
	Loans with Limited	Loans with Doubtful	Uncollectible
	Collectability	Collectability	Loans
Current Period			
Gross Amounts before Provisions	51,719	38,533	34,533
Restructured Loans	51,719	38,533	34,533
Prior Period			
Gross Amounts before Provisions	72,529	14,239	42,007
Restructured Loans	72,529	14,239	42,007
	, _,,		,••

#### j.2) Movement of non-performing:

	Group III	Group IV	Group V
	Loans with Limited Collectability	Loans with Doubtful Collectability	Uncollectible Loans
Prior Period end balance	448,493	396,553	2,486,219
Additions (+)	1,486,236	15,112	33,941
Transfers from Other Accounts of Non-performing Loans (+)	-	1,265,449	939,862
Transfers to Other Accounts of Non-performing Loans (-)	1,267,584	937,727	-
Collections (-)	310,354	252,097	802,825
Write-offs (-)	50,967	-	403,858
Sold Portfolio (-) (*)	34	1,968	416,989
Corporate and Commercial Loans	4	1,587	60,510
Retail Loans	1	20	267,490
Credit Cards	29	361	88,989
Other	9,976	25,484	(31,057)
Current Period End Balance	315,766	510,806	1,805,293
Provision (-)	197,372	365,183	1,335,772
Net Balance on Balance Sheet	118,394	145,623	469,521

(\*) Non-performing loans amounting to TL 418,991 for which TL 390,257 of provision had been allocated, is sold for TL 115,221 during 2022 and after all sales procedures were completed, these non-performing loans have been written off from the portfolio.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

#### j) Information on non-performing loans (Net) (continued):

j.3) Information on foreign currency non-performing loans:

	Group III	Group IV	Group V	
	Loans and Receivables Loans and Receivables		Uncollectable	
	with Limited	with Doubtful	Loans and	
	Collectability	Collectability	Receivables	
31 December 2022				
Current Period End Balance	92,224	3,070	99,092	
Provision Amount (-)	64,461	1,354	72,617	
Net Balance on Balance Sheet	27,763	1,716	26,475	
31 December 2021				
Current Period End Balance	90,621	19,011	181,764	
Provision Amount (-)	77,359	12,802	131,304	
Net Balance on Balance Sheet	13,262	6,209	50,460	

j.4) Information regarding gross and net amounts of non-performing loans with respect to user groups:

	Group III	Group IV	Group V
	Loans and Receivables with Limited Collectability		Uncollectable Loans and Receivables
Current Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	315,766	510,806	1,805,293
Provision (-)	197,372	,	1,335,772
Loans to Real Persons and Legal Entities (Net)	118,394	,	469,521
Banks (Gross)	-	-	-
Provision Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	-
Provision Amount (-)	-	-	-
Other Loans and Receivables (Net)	-	-	-
Prior Period (Net)			
Loans to Real Persons and Legal Entities (Gross)	448,493	396,553	2,486,219
Provision Amount (-)	275,137	256,267	1,733,851
Loans to Real Persons and Legal Entities (Net)	173,356	140,286	752,368
Banks (Gross)	-	-	-
Provision Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	-
Provision Amount (-)	-	-	-
Other Loans and Receivables (Net)	-	-	-

j.5) Information on interest accruals, rediscounts and valuation differences calculated for non-performing loans and their provisions:

	Group III	Group IV	Group V
	Loans with Limited Collectability	Loans with Doubtful Collectability	Uncollectable Loans
Current Period (Net)	699	83	7,659
Interest Accruals, Rediscounts and Valuation Differences	28,808	58,354	457,827
Provision Amount (-)	28,109	58,271	450,168
Prior Period (Net)	1,434	3,340	34,109
Interest Accruals, Rediscounts and Valuation Differences	45,534	52,087	573,512
Provision Amount (-)	44,100	48,747	539,403

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

#### k) Disclosures regarding the unregistered policy:

Loans that will be subject to write-off are applied for loans that are classified as 5 Group - Loans classified as Bad Debt and provided with life-long expected credit loss provision due to the debtor's default and there is no reasonable expectation of their recovery within the scope of TFRS 9 standard Write-off is an accounting practice and does not result in giving up the right on the receivable. Loans which are written-off do not affect the legal follow-up of the Parent Bank. Indicators are utilized concerning the absence of reasonable expectations regarding the recovery of loans. The write-off is examined on an incident basis with predefined criteria's and the following write-off criteria's are considered:

- The possibility of recovery is limited: Loans with low collateralization, limited collateral capability, limited assets that provide foreclosure collection, and less than expected cost income for collection are evaluated.

- Financial indicators: Financial indicators that show that the entire loan does not have the ability to recover, or that the monetary cost to be incurred due to lawsuit/prosecution to be filed is higher than the collection to be made, are evaluated.

- Long-term follow-up: Those who do not have reasonable collection expectations are evaluated in order to recover the loans that have been pursuing for a long time,

The following practices for the loans bank monitors, although the loans have been written-off by the Bank, cannot be different from its registered loans.

- a) The methods applied for legal collection of loans from debtors,
- b) Decisions to be subjected to the sale of non-performing loans,
- c) Decisions to waive the credit by waiving the loans.

Within the scope of TFRS 9, the deducted amount during the period is TL 454,825 (31 December 2021: TL 57,671) and its effect on NPL ratio is 0.30% (31 December 2021: 0.06%). The follow-up conversion rate, after deductions, is 1.76% (31 December 2021 3.08%) in the current period non-performing loan figures, while the calculated rate including the loans deducted during the year is 2.06 % (31 December 2021: 3.14%).

#### 1) Other explanations and disclosures:

Current Period	Commercial	Consumer	<b>Credit Cards</b>	Total
Standard Loans	98,045,254	24,973,760	12,700,358	135,719,372
Loans Under Close Monitoring	4,788,391	4,857,667	1,706,584	11,352,642
Loans Under Follow-Up	862,889	1,606,859	162,117	2,631,865
Total	103,696,534	31,438,286	14,569,059	149,703,879
12 month expected credit loss (Stage I) (-)	365,454	231,139	137,943	734,536
Significant increase in credit risk (Stage II) (-)	1,775,605	385,520	257,466	2,418,591
Default (Stage III) (-)	596,016	1,173,192	129,119	1,898,327
Total	2,737,075	1,789,851	524,528	5,051,454
Net Credit Balance on Balance Sheet	100,959,459	29,648,435	14,044,531	144,652,425
Prior Period	Commercial	Consumer	Credit Cards	Total
Standard Loans				
	68,224,983	19,586,048	7,079,515	94,890,546
Loans Under Close Monitoring	4,206,564	4,389,801	1,087,574	9,683,939
Loans Under Follow-Up	1,280,878	1,808,745	241,642	3,331,265
Total	73,712,425	25,784,594	8,408,731	107,905,750
12 month expected credit loss (Stage I) (-)	203,624	160,661	64,441	428,726
Significant increase in credit risk (Stage II) (-)	1,091,318	209,746	50,833	1,351,897
Default (Stage III) (-)	855,823	1,221,062	188,370	2,265,255
Total	2,150,765	1,591,469	303,644	4,045,878
Net Credit Balance on Balance Sheet	71,561,660	24,193,125	8,105,087	103,859,872

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

l) Other explanations and disclosures: (continued)

The following is a reclassification of provision for impairment on loans by stage;

#### **Current Period**

	Standard Loans	Loans under close	Loans under	
Commercial	(Stage 1)	monitoring (Stage 2)	follow-up (Stage 3)	Total
31 December 2021	203,624	1,091,318	855,823	2,150,765
Transfers;				
- Stage 1 to Stage 2	(8,312)	38,492	-	30,180
- Stage 1 to Stage 3	(1,438)	-	59,763	58,325
- Stage 2 to Stage 3	-	(26,383)	80,297	53,914
- Stage 2 to Stage 1	1,105	(7,514)	-	(6,409)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	283,428	606,714	629,266	1,519,408
Collections	(135,016)	(131,055)	(548,378)	(814,449)
Sold Portfolio	-	-	(47,297)	(47,297)
Write-offs	-	-	(452,651)	(452,651)
Currency differences	22,063	204,033	19,193	245,289
Total Expected Loss Provision 31 December 2022	365,454	1,775,605	596,016	2,737,075

#### **Prior Period**

Commercial	Standard Loans (Stage 1)	Loans under close monitoring (Stage 2)	Loans under follow-up (Stage 3)	Total
31 December 2020	176,623	1,033,284	1.996.399	3,206,306
Transfers;	)	,, -	)	-, -,
- Stage 1 to Stage 2	(6,296)	17,266	-	10,970
- Stage 1 to Stage 3	(775)	-	24,630	23,855
- Stage 2 to Stage 3	-	(88,038)	90,252	2,214
- Stage 2 to Stage 1	3,960	(20,577)	-	(16,617)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	104,257	211,577	(869,052)	(553,218)
Collections	(101,505)	(326,605)	(239,832)	(667,942)
Sold Portfolio	-	-	(112,757)	(112,757)
Write-offs	-	-	(55,520)	(55,520)
Currency differences	27,360	264,411	21,703	313,474
Total Expected Loss Provision 31 December 2021	203,624	1,091,318	855,823	2,150,765

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

l) Other explanations and disclosures: (continued)

#### **Current Period**

	<b>Standard Loans</b>	Loans under close	Loans under	
Consumer	(Stage 1)	monitoring (Stage 2)	follow-up (Stage 3)	Total
31 December 2021	160,661	209,746	1,221,062	1,591,469
Transfers;				
- Stage 1 to Stage 2	(10,183)	58,020	-	47,837
- Stage 1 to Stage 3	(6,038)	-	272,728	266,690
- Stage 2 to Stage 3	-	(42,527)	285,430	242,903
- Stage 2 to Stage 1	7,548	(47,903)	-	(40,355)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	120,047	258,623	(377,532)	1,138
Collections	(40,896)	(50,439)	(36,569)	(127,904)
Sold Portfolio	-	-	(189,753)	(189,753)
Write-offs	-	-	(2,174)	(2,174)
Currency differences	-	-	-	-
<b>Total Expected Loss Provision 31 December 2022</b>	231,139	385,520	1,173,192	1,789,851

#### **Prior Period**

Consumer	Standard Loans (Stage 1)	Loans under close monitoring (Stage 2)	Loans under follow-up (Stage 3)	Total
31 December 2020	162,525	263,142	228,731	654,398
Transfers;				
- Stage 1 to Stage 2	(11,426)	52,675	-	41,249
- Stage 1 to Stage 3	(2,574)	-	71,107	68,533
- Stage 2 to Stage 3	-	(58,101)	114,361	56,260
- Stage 2 to Stage 1	4,100	(35,657)	-	(31,557)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	39,799	59,480	951,475	1,050,754
Collections	(31,763)	(71,793)	(23,338)	(126,894)
Sold Portfolio	-	-	(119,123)	(119,123)
Write-offs	-	-	(2,151)	(2,151)
Currency differences	-	-	-	-
Total Expected Loss Provision 31 December 2021	160,661	209,746	1,221,062	1,591,469

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

### 6. Information on loans: (continued)

#### 1) Other explanations and disclosures: (continued)

#### **Current Period**

Credit Cards	Standard Loans (Stage 1)	Loans under close monitoring (Stage 2)	Loans under follow-up (Stage 3)	Total
31 December 2021	64,441	50,833	188,370	303,644
Transfers;				
- Stage 1 to Stage 2	(5,435)	104,931	-	99,496
- Stage 1 to Stage 3	(1,659)	-	62,282	60,623
- Stage 2 to Stage 3	-	(9,503)	48,019	38,516
- Stage 2 to Stage 1	13,394	(21,936)	-	(8,542)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	74,569	146,765	(53,220)	168,114
Collections	(7,367)	(13,624)	(50,885)	(71,876)
Sold Portfolio	-	-	(65,447)	(65,447)
Write-offs	-	-	-	-
Currency differences	-	-	-	-
Total expected loss provision 31 December 2022	137,943	257,466	129,119	524,528

#### **Prior Period**

	Standard Loans	Loans under close	Loans under	
Credit Cards	(Stage 1)	monitoring (Stage 2)	follow-up (Stage 3)	Total
31 December 2020	54,298	63,826	68,943	187,067
Transfers;				
- Stage 1 to Stage 2	(5,019)	26,181	-	21,162
- Stage 1 to Stage 3	(1,490)	-	41,681	40,191
- Stage 2 to Stage 3	-	(19,857)	44,873	25,016
- Stage 2 to Stage 1	6,064	(18,256)	-	(12,192)
- Stage 3 to Stage 2	-	-	-	-
Transferred within the period	15,726	12,638	92,696	121,060
Collections	(5,138)	(13,699)	-	(18,837)
Sold Portfolio	-	-	(59,823)	(59,823)
Write-offs	-	-	-	-
Currency differences	-	-	-	-
Total expected loss provision 31 December 2021	64,441	50,833	188,370	303,644

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 6. Information on loans: (continued)

#### 1) Other explanations and disclosures: (continued)

The fair value of collaterals of non- performing loans, capped with the respective outstanding loan balance, as of 31 December 2022 is TL 842,665 (31 December 2021: TL 1,453,443).

#### The fair value of the collateral of non-performing loans that do not exceed the risk:

	Current Period	Prior Period
Mortgage	668,114	1,080,929
Vehicle	63,499	129,617
Cash	113	440
Other (*)	110,939	242,457
Total	842,665	1,453,443

(\*) Other amount includes Treasury backed and Portfolio guaranteed CGF guarantee amounting to TL 110,939 (31 December 2021: TL 242,457).

As of 31 December 2022, the fair value of the collaterals of the customers' total principal risk related to the loans under close monitoring that do not exceed the risk is TL 3,767,830 (31 December 2021: TL 3,742,470).

#### Fair value of the part of the collaterals of the closely monitored loans that do not exceed the risk:

	Current Period	<b>Prior Period</b>
Mortgage	3,182,343	3,171,659
Vehicle	466,367	328,721
Cash, Government Bonds	116,555	207,134
Other	2,565	34,956
Total	3,767,830	3,742,470

As of 31 December 2022 and 31 December 2021, the details of the commodities and real estates that the Parent Bank has acquired for disposal of credit receivables are as follows:

31 December 2022	Commercial	Consumer	Total
Residential, commercial or industrial properties	99,958	412	100,370
Other	-	-	-
Total	99,958	412	100,370
31 December 2021	Commercial	Consumer	Total
Residential, commercial or industrial properties	64,440	1,493	65,933
Other	-	-	-
Total	64.440	1,493	65,933

#### 7. Information on financial assets measured at amortised cost:

a) a.1) Information on financial assets measured at amortised cost and subject to repurchase agreements:

	Current Period		Prior Period	
	TL	FC	TL	FC
Equity Securities	-	-	-	-
Bond, Treasury bill and similar investment securities	-	7,460,842	2,592,783	5,020,254
Total	-	7,460,842	2,592,783	5,020,254

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 7. Information on financial assets measured at amortised cost: (continued)

a.2) Information on financial assets measured at amortised cost and given as collateral / blocked:

	Current Period		Prior Period	
	TL	FC	TL	FC
Equity Securities	-	-	-	-
Bond, Treasury bill and similar investment securities	19,897,126	-	3,025,653	2,970,779
Other	-	-	-	-
Total	19,897,126	-	3,025,653	2,970,779

Financial assets valued over their amortised cost classified as free warehouse TL 13,097,968 (31 December 2021: TL 5,942,231).

a.3) Information on government debt securities measured at amortised cost:

	Current Period	<b>Prior Period</b>
Government Bonds	40,455,936	19,551,700
Treasury Bills	-	-
Other Public Sector Debt Securities	-	-
Total	40,455,936	19,551,700

a.4) Information on financial assets measured at amortised cost:

	Current Period	Prior Period
Debt securities	40,455,936	19,551,700
Quoted on a Stock Exchange	40,455,936	19,551,700
Unquoted on a Stock Exchange	-	-
Impairment Provision (-)	-	-
Total	40,455,936	19,551,700

a.5) Movement of financial assets measured at amortised cost:

	Current Period	Prior Period
Balance at the Beginning of the Period	19,551,700	12,522,941
Foreign Currency Differences on Monetary Assets	2,524,109	841,915
Purchases During the Year (*)	20,808,138	8,203,718
Disposals Through Sales and Redemptions	(2,428,011)	(2,016,874)
Impairment Provision (-)	-	-
Closing Balance	40,455,936	19,551,700

(\*) Includes rediscount amounts.

#### 8. Information on associates (Net):

- a.1) Information on consolidated associates according to Communiqué on Preparing Banks' Consolidated Financial Statements and related Turkish Accounting Standard: None (31 December 2021: None).
- a.2) Information on the unconsolidated associates: None (31 December 2021: None).
- a.3) Information on the consolidated associates: None (31 December 2021: None).
- a.4) Information on sector information on consolidated associates: None (31 December 2021: None).
- a.5) Consolidated associates which are quoted on the stock exchange: None (31 December 2021: None).

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 9. Information on subsidiaries (Net):

a) Information on shareholders' equity of significant subsidiaries:

	TEB Yatırım			
	TEB Faktoring	Menkul	TEB Portföy	
	A.Ş.	Değerler A.Ş.	Yönetimi A.Ş.	
Paid-in Capital to be Entitled for Compensation after All Creditors	50,000	28,794	10,000	
Reserves	178,260	39,465	1,607	
Net income for the period and prior period income	219,723	358,021	51,252	
Income/ Loss recognized under equity in accordance with TAS	-	-	(16)	
Leasehold Improvements on Operational Leases (-)	2,974	284	1,799	
Goodwill and intangible asset and the related deferred tax liability (-)	5,748	14,266	1325	
Total Common Equity Tier 1 Capital	439,261	411,730	59,719	
Provision	7,645	-	-	
Total Equity	446,906	411,730	59,719	

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The Parent Bank does not have any capital requirement arising from its subsidiaries included in the consolidated capital adequacy standard ratio.

- b) If there is any uncosolidated subsidiary, total equity amount that is lack of subjection to the reasonable justifications of non-consolidate and minimum capital requirement: None (31 December 2021: None).
- c) Information on the unconsolidated subsidiaries: None (31 December 2021: None).

#### d) Information on the consolidated financial subsidiaries:

d.1) Information on the consolidated financial subsidiaries:

	Title	Address (City / Country)	Group's share percentage- If different voting percentage (%)	Other shareholders' share percentage (%)
1	TEB Faktoring A.Ş.	İstanbul/Turkey	100.00	-
2	TEB Yatırım Menkul Değerler A.Ş.	İstanbul/Turkey	100.00	-
3	TEB Portföy Yönetimi A.Ş.	İstanbul/Turkey	54.74	45.26

Explanations on the consolidated subsidiaries with the order as presented in the table above:

	Total Assets	Shareholders' Equity	Total Fixed Assets	Interest Income	Income on Marketable Securities Portfolio	Current Period Profit/Loss	Prior Period Profit/Loss (*)	Fair Value
1	7,424,890	447,983	10,827	984,801	-	208,685	54,321	-
2	1,486,272	426,280	7,524	209,804	-	153,417	105,250	-
3	96,167	62,843	6,334	8,126	87	38,853	18,042	-

(\*) These figures are shown per BRSA financial statements as of 31 December 2021.

d.2) Information on consolidated subsidiaries:

	Current Period	Prior Period
Balance at the Beginning of the Period	130,139	126,597
Movements during the Period	4,758	3,542
Purchases	-	-
Bonus Shares Obtained	-	-
Share in Current Year Income	-	-
Sales	-	-
Revaluation Increase	4,758	3,542
Provision for Impairment	-	-
Balance at the End of the Period	134,897	130,139
Capital Commitments	-	-
Share Percentage at the End of the Period (%)	-	-

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 9. Information on subsidiaries (Net): (continued)

#### d) Information on the consolidated financial subsidiaries: (continued)

d.3) Sectoral information on the consolidated subsidiaries and the related carrying amounts:

	Current Period	<b>Prior Period</b>
Banks	-	-
Insurance Companies	-	-
Factoring Companies	43,417	43,417
Leasing Companies	-	-
Finance Companies	-	-
Other Financial Subsidiaries	91,480	86,722
Total	134,897	130,139

The carrying amounts of the subsidiaries above have been eliminated in the consolidated financial statements.

- d.4) Consolidated subsidiaries quoted on the stock exchange: None (31 December 2021: None).
- e) Information on non-financial subsidiaries that are not consolidated:

TEB ARF Teknoloji A.Ş. was established by the Bank with TL 50,000 paid-in capital and 100% ownership; was registered in the Trade Registry Gazette on 16 July 2020.

#### 10. Explanations on entities under common control (joint ventures:

a) Information on entities under common control (joint ventures):

				Non-			
Entities under common	Share of the	Share of the	Current	current	Long-term		
control (joint ventures)	Parent Bank (%)	Group (%)	Asset	Asset	Receivable	Profit	Loss
Bantaş Nakit ve Kıymetli Mal Taşıma ve							
Güvenlik Hizmetleri A.Ş.	0.1	33.3	208,653	96,559	45,178	540,764	(490,430)

b) Accounting method of the reasonable justification of unconsolidated in Joint Ventures that booked on the unconsolidated parent bank's financial statements:

The Parent Bank owns 0.1% but the Group owns 33.3% share of Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş., it is presented as joint venture in financial statements however, it is carried by cost value since necessary requirements for consolidation is not met.

#### 11. Information on financial lease receivables (Net): None (31 December 2021: None).

### 12. Positive differences related to derivative financial assets for hedging purposes:

	Current P	Current Period		
	TL	FC	TL	FC
Fair Value Hedge	-	-	-	-
Cash Flow Hedge	425,928	308,164	1,796,596	5,873
Foreign Net Investment Hedge	-	-	-	-
Total	425,928	308,164	1,796,596	5,873

In case of termination of the fair value hedge accounting, any adjustment to the book value of the hedging instrument calculated using the effective interest method under fair value hedge accounting is amortised through profit or loss to the financial asset price until the maturity of the asset.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

### 12. Positive differences related to derivative financial assets for hedging purposes (continued)

According to cash flow hedges terminated by the Parent Bank, accumulated valuation differences amounted TL 49,903 (31 December 2021: TL 60,244) is recorded under equity as of 31 December 2022. These amounts are transferred into income statement by considering maturity date of hedged items.

#### 13. Information on tangible assets:

	31 December 2021	Purchases	Sales	Other	31 December 2022
Cost:					
Real Estate	117,940	631	(2,160)	114	116,525
Right of Use	1,024,840	457,869	(284,831)	(53)	1,197,825
Furniture, Furnishings, Office Machines and					
Other Securities	1,185,258	366,108	(47,979)	107	1,503,494
Total Cost	2,328,038	824,608	(334,970)	168	2,817,844
		Charge for			
	31 December 2021	the Period	Sales	Other	31 December 2022
Accumulated Depreciation:					
Real Estate	58,476	3,430	(1,053)	49	60,902
Right of Use Depreciation	581,038	184,493	(145,906)	-	619,625
Furniture, Furnishing, Office Machines and					
Other Securities	754,068	151,913	(45,070)	-	860,911
<b>Total Accumulated Depreciation</b>	1,393,582	339,836	(192,029)	49	1,541,438
Net Book Value	934,456				1,276,406

a) The impairment provision set or cancelled in the current period according to the asset groups not individually significant but materially affecting the overall financial statements, and the reason and conditions for this: None.

b) Pledges, mortgages and other restrictions on the tangible fixed assets, expenses arising from the construction for tangible fixed assets, commitments given for the purchases of tangible fixed assets: None.

#### 14. Information on intangible assets:

	31 December 2021	Purchases	Sales	Other	31 December 2022
Cost:					
Other intangible assets	696,917	438,405	(44,099)	(172)	1,091,051
Total Cost	696,917	438,405	(44,099)	(172)	1,091,051
		Charge for			
	31 December 2021	the Period	Sales	Other	31 December 2022
Accumulated Depreciation:					
Other intangible assets	506,789	104,476	(2,946)	-	608,319
Total Accumulated Depreciation	506,789	104,476	(2,946)	-	608,319
Net Book Value	190,128				482,732

a) Disclosures for book value, description and remaining useful life for a specific intangible fixed asset that is material to the financial statements: None.

b) Disclosure for intangible fixed assets acquired through government grants and accounted for at fair value at initial recognition: None.

- c) The method of subsequent measurement for intangible fixed assets that are acquired through government incentives and recorded at fair value at the initial recognition: None.
- d) Book value of intangible assets that are restricted or pledged in use: None.
- e) Amount of purchase commitments for intangible fixed assets: None.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 14. Information on intangible assets: (continued)

- f) Information on revalued intangible assets according to their types: None.
- g) Amount of total research and development expenses recorded in income statement within the period if any: None.
- h) Positive or negative consolidation goodwill on entity basis: None.
- i) Information on goodwill:

Following the publication of the BRSA's permission dated 10 February 2011 in the Official Gazette dated 12 February 2011 and numbered 27844, all rights by the termination of the legal personality of Fortis Bank A.Ş. The merger of two banks was realized through the transfer of receivables, liabilities and liabilities to the Bank in the form of ashes. The shareholders of Fortis Bank A.Ş., which was dismissed due to the merger, were given 1.0518 registered TEB shares for each share with a nominal value of 1 TL to be replaced with their existing shares. Since the enterprises subject to this merger are not controlled by the same person or persons before and after the business merger, the transaction has been evaluated within the scope of TFRS 3. In the merger, Fortis Bank A.Ş. has been identified as an acquired business, and the fair value of the equity shares subject to the change as a result of the merger, as of 14 February 2011, is taken into account as the transferred price, and the difference between this value and the fair value of the identifiable net assets of Fortis Bank A.Ş. is recognized as goodwill.

j) Beginning and ending balance of the goodwill and movement on goodwill in the current period:

	Current Period	Prior Period
Beginning of the period	421,124	421,124
Foreign currency differences	-	-
Acquisitions	-	-
Period End Balance	421,124	421,124

#### 15. Information on investment properties: None (31 December 2021: None).

#### 16. Information on deferred tax asset:

- As of 31 December 2022, deferred tax asset computed on the temporary differences and reflected to the balance sheet is TL 1,624,898 (31 December 2021: TL 147,376). There are no tax exemptions or deductions over which deferred tax asset is computed.
- b) Temporary differences over which deferred tax asset is not computed and recorded in the balance sheet in prior periods: None.
- c) Allowance for deferred tax and deferred tax assets from reversal of allowance: None.
- d) Movement of deferred tax:

	Current Period	Prior Period
As of 1 January	147,376	651,589
Exchange Difference	-	(133)
Deferred Tax Income / (Expense)	1,639,946	(424,609)
Deferred Tax Accounted for Under Equity	(162,424)	(79,471)
Deferred Tax Asset	1,624,898	147,376

After net off the net deferred tax asset is presented as deferred tax asset on the balance sheet and net deferred tax liability presented as deferred tax liability on balance sheet. The deferred tax income of TL 1,639,946 is stated under the tax provision in the income statement (31 December 2021: TL 424,609 expense). The portion of the deferred tax that is directly attributable to equity which is presented in the table below has been netted within the relevant accounts in the statement of shareholders' equity.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

#### 16. Information on deferred tax asset: (continued)

	<b>Current Period</b>	Prior Period
Financial Assets at Fair Value Through Other Comprehensive Income	(282,454)	29,458
From Hedge Accounting	(12,097)	(138,725)
Actuarial Gains and Losses	132,127	29,796
Total	(162,424)	(79,471)

#### 17. Information on assets held for sale and discontinued operations:

	Current Period	Prior Period
Beginning of the Period Cost	65,933	112,859
Accumulated Depreciation at the Beginning of the Period (-)	-	-
Net Book Value	65,933	112,859
Opening Balance	65,933	112,859
Acquired	129,422	116,792
Disposed (-)	94,115	166,760
Impairment (-)	870	(3,042)
Depreciation Value (-)	-	-
Period End Cost	100,370	65,933
Period End Accumulated Depreciation (-)	-	-
Closing Net Book Value	100,370	65,933

As of 31 December 2022, the Group does not have any non-current assets related to discontinued operations (31 December 2021: None).

#### 18. Information on factoring receivables of Group:

#### a) Maturity analysis explanation:

	Current	Prior Period		
	TL	FC	TL	FC
Short Term (*)	4,137,185	3,192,413	2,138,839	2,494,644
Mid and Long Term	-	-	3,442	-
Stage 1 Provision (-)	2,316	25	1,540	115
Stage 2 Provision (-)	5,302	2	3,975	9
Stage 3 Provision (-)	47,639	4,606	23,281	3,680
Total	4,081,928	3,187,780	2,113,485	2,490,840

(\*) Incudes factoring receivables which is impaired amounting to TL 60,250 (31 December 2021: TL 28,051).

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. Explanations and Disclosures Related to the Consolidated Assets (Continued)

### 18. Information on factoring receivables of Group: (continued)

#### b) Other explanations and disclosures:

Current Period		Commercial	Consumer	Total
Standard Loans		6,478,745	-	6,478,745
Close Monitoring Loans		790,603	-	790,603
Loans Under Follow-Up		60,250	-	60,250
Total		7,329,598	-	7,329,598
12 month expected credit loss (Stage I) (-)		2,341		2,341
Significant increase in credit risk (Stage II) (-)		5,304	-	5,304
Default (Stage III) (-)		52,245	-	52,245
Total Allowance for Impairment (-)		59,890	-	59,890
Net Credit Balance on Balance Sheet		7,269,708		7,269,708
The offere burnet on burnet shoet		1,209,100		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Prior Period		Commercial	Consumer	Total
Standard Loans		4,137,945	-	4,137,945
Close Monitoring Loans		470,929	-	470,929
Loans Under Follow-Up		28,051	-	28,051
Total		4,636,925	-	4,636,925
12 month expected credit loss (Stage I) (-)		1,655	-	1,655
Significant increase in credit risk (Stage II) (-)		3,984	-	3,984
Default (Stage III) (-)		26,961	-	26,961
Total Allowance for Impairment (-)		32,600	-	32,600
Net Credit Balance on Balance Sheet		4,604,325	-	4,604,325
c) Aging analysis of accounting past-due exposures	5:			
31 December 2022	1-30 Days	31-60 Days	61-90 Days	Total
Commercial Loans	2,091	124	1,906	4,121
Consumer Loans	-	-	-	-
Credit Cards	-	-	-	-
Total	2,091	124	1,906	4,121
31 December 2021	1-30 Days	31-60 Days	61-90 Days	Total
Commercial Loans	1,362	1,191	2,554	5,107
Consumer Loans	-	-	-	-
Credit Cards	-	-	-	-
Total	1,362	1,191	2,554	5,107
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#### **19.** Information on other assets:

Other Assets item of the balance sheet amounting to TL 9,089,840 (31 December 2021: TL 3,410,894) does not exceed 10% of the total amount of balance sheet except for off-balance sheet commitments.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities

#### **1.**a) Information on maturity structure of deposits:

#### a.1) Current period:

		7 Day Call	Up to 1	1-3	3-6	6 Month -	1 Year A	ccumulated	
	Demand	Accounts	Month	Months	Months	1 Year	and Over	Deposits	Total
Saving Deposits	8,171,822	-	14,087,065	51,169,720	2,161,080	37,848	2,076,773	-	77,704,308
Foreign Currency Deposits	41,602,360	-	9,563,959	10,687,797	158,722	62,260	114,862	-	62,189,960
Residents in Turkey	39,562,308	-	9,079,292	10,025,022	145,626	58,115	108,559	-	58,978,922
Residents Abroad	2,040,052	-	484,667	662,775	13,096	4,145	6,303	-	3,211,038
Public Sector Deposits	1,022,181	-	8,529	568,611	-	-	-	-	1,599,321
Commercial Deposits	12,649,467	-	11,477,484	16,113,341	2,246,338	102,882	3,409,323	-	45,998,835
Other Institutions Deposits	599,846	-	126,746	756,087	90,788	22	451	-	1,573,940
Precious Metals Deposits	9,166,124	-	21,852	277,988	18,928	13,856	1,495	-	9,500,243
Bank Deposits	185,513	-	1,597,800	-	-	-	-	-	1,783,313
Central Bank of Turkey	-	-	-	-	-	-	-	-	-
Domestic Banks	8	-	-	-	-	-	-	-	8
Foreign Banks	185,505	-	1,597,800	-	-	-	-	-	1,783,305
Special Financial	-	-	-	-	-	-	-	-	-
Institutions									
Other	-	-	-	-	-	-	-	-	-
Total	73.397.313	_	36.883.435	79,573,544	4.675.856	216.868	5,602,904	_	200.349.920

Currency-protected deposit product, the operating rules of which is determined by the Ministry of Treasury and Finance and the CBRT, and which ensure that TL deposits are valued with interest rates and are protected against foreign currency exchange rates, started to be offered to bank customers as of the current accounting period reported. As of 31 December 2022, TL deposit amount includes TL 37,257,017 (31 December 2021: TL 1,034,667) deposits within this scope.

a.2) Prior period:

		7 Day Call	Up to 1	1-3	3-6	6 Month-	1 Year A	ccumulated	
	Demand	Accounts	Month	Months	Months	1 Year a	and Over	Deposits	Total
Saving Deposits	4,278,511	-	14,264,883	11,870,281	96,810	13,847	26,937	-	30,551,269
Foreign Currency Deposits	39,648,035	-	10,242,404	18,190,816	82,942	42,412	70,690	-	68,277,299
Residents in Turkey	37,424,416	-	9,783,843	17,651,543	69,065	31,523	63,345	-	65,023,735
Residents Abroad	2,223,619	-	458,561	539,273	13,877	10,889	7,345	-	3,253,564
Public Sector Deposits	623,121	-	12,318	181,742	-	-	-	-	817,181
Commercial Deposits	5,708,716	-	6,349,627	8,270,253	98,577	47	74,049	-	20,501,269
Other Institutions Deposits	249,537	-	43,734	1,044,713	143,065	89	427	-	1,481,565
Precious Metals Deposits	7,800,209	-	31,527	87,947	12,525	20,060	2,386	-	7,954,654
Bank Deposits	37,570	-	1,962,166	-	-	-	-	-	1,999,736
Central Bank of Turkey	-	-	-	-	-	-	-	-	-
Domestic Banks	1	-	-	-	-	-	-	-	1
Foreign Banks	37,569	-	1,962,166	-	-	-	-	-	1,999,735
Special Financial	-	-	-	-	-	-	-	-	-
Institutions									
Other	-	-	-	-	-	-	-	-	-
Total	58,345,699	-	32,906,659	39,645,752	433,919	76,455	174,489	-	131,582,973

b) Information on saving deposits under the guarantee of saving deposit insurance:

b.1) Saving deposits exceeding the limit of insurance:

i) Information on saving deposits under the guarantee of saving deposit insurance and exceeding the limit of saving deposit insurance (\*):

Saving Deposits	Under the Guarantee of	Insurance (**) H	Exceeding the Limit of	Insurance (**)
	Current Period	Prior Period	Current Period	Prior Period
Saving Deposits	26,516,373	15,675,439	48,478,289	14,553,028
Foreign Currency Saving Deposits	11,272,053	10,609,693	25,728,396	27,744,894
Other Deposits in the Form of Saving Deposits	2,818,412	2,368,105	5,428,436	4,756,372
Foreign Branches' Deposits under Foreign Authorities'				
Insurance	-	-	-	-
Off-shore Banking Regions' Deposits under Foreign				
Authorities' Insurance	-	-	-	-
Total	40,606,838	28,653,237	79,635,121	47,054,294

(\*) Pursuant to the "Regulation Amending the Regulation on the Insured Deposit and Participation Funds and Premiums to be Collected by the Savings Deposit Insurance Fund" published in the Official Gazette dated 27 August 2022 and numbered 31936, all deposits and participation funds, excluding those belonging to official institutions, credit institutions and financial institutions in the presence of credit institutions, started to be insured. In this context, commercial deposits covered by the insurance amount to TL 5,370,596 and the relevant amount is not included in the note.

(\*\*) According to the BRSA's circular no 1584 dated on 23 February 2005, accruals are included in the saving deposit amounts.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities (continued)

- b) Information on saving deposits under the guarantee of saving deposit insurance: (continued)
- b.1) Saving deposits exceeding the limit of insurance: (continued)
  - ii) Deposit of real persons not under the guarantee of saving deposit insurance:

		<b>Prior Period</b>
	<b>Current Period</b>	
Foreign Branches' Deposits and Other Accounts	1,336,331	956,353
Deposits of Controlling Shareholders and Their Close Families	4,182,430	2,749,556
Deposits of Chairman and Members of the Board of Directors and		
Their Close Families	91,901	81,965
Deposits Obtained through Illegal Acts Defined in the 282 <sup>nd</sup> Article of the 5237		
Numbered Turkish Criminal Code Dated September 26, 2004.	-	-
Saving Deposits in Banks Established in Turkey exclusively for		
Off-shore Banking Activities	-	-

#### 2. Information on derivative financial liabilities:

a) Negative differences related to derivative financial liabilities held-for-trading:

	Current Period		Prior Period	
	TL	FC	TL	FC
Forward Transactions	93,782	34,238	1,360,622	19,529
Swap Transactions	2,665,390	156,043	2,503,569	104,698
Futures Transactions	-	-	-	124
Options	142,470	405,697	131,168	39,467
Other	-	-	-	-
Total	2,901,642	595,978	3,995,359	163,818

#### 3. Information on funds borrowed and debt securities issued:

#### a) Information on banks and other financial institutions:

	Current Period		Prior Period	
	TL	FC	TL	FC
Funds Borrowed from Central Bank of Turkey	-	-	-	-
From Domestic Banks and Institutions	3,894,869	74,613	2,234,687	66,852
From Foreign Banks, Institutions and Funds	3	13,635,617	133,810	17,363,827
Total	3,894,872	13,710,230	2,368,497	17,430,679

As of 31 December 2022, the Group has borrowings from its related parties amounting to TL 3,142,174 (31 December 2021: TL 8,606,953).

#### b) Explanation on maturity analysis of borrowings:

	Current P	Current Period		Period
	TL	FC	TL	FC
Short-term	3,851,876	4,933,207	2,194,000	9,153,798
Medium and Long-term	42,996	8,777,023	174,497	8,276,881
Total	3,894,872	13,710,230	2,368,497	17,430,679

#### c) Information on debt securities issued:

	Current Period		Prior Period	
	TL	FC	TL	FC
Bank Bonds	422,045	-	1,194,525	-
Treasury Bills	-	-	-	-
Total	422,045	-	1,194,525	-

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

#### 4. Funds provided through repurchase transactions:

Information on funds provided through repurchase transactions:

	Current Period		Prior F	Period
	TL	FC	TL	FC
From Domestic Transactions	439,289	1,084,154	3,923,853	-
Financial Institutions and Organizations	-	1,084,154	3,839,747	-
Other Institutions and Organizations	439,289	-	84,106	-
Individuals	-	-	-	-
From Foreign Transactions	-	5,706,506	-	5,001,962
Financial Institutions and Organizations	-	5,706,506	-	5,001,962
Other Institutions and Organizations	-	-	-	-
Individuals	-	-	-	-
Total	439,289	6,790,660	3,923,853	5,001,962

# 5. Other external funding payables which exceed 10% of the balance sheet total (excluding off-balance sheet commitments) and the breakdown of these which constitute at least 20% of grand total:

Other foreign sources item of the balance sheet is TL 12,274,028 (31 December 2021: TL 9,419,046) does not exceed 10% of the total balance sheet.

#### 6. Explanation on financial lease obligations (Net):

With the "TFRS 16 Leases" standard which became effective as of 1 January 2020, the difference between the operating lease and financial lease has been removed and the lease transactions are started to be recognized under "Tangible Fixed Assets" as an asset (tenure) and under "Liabilities from Leasing" as a liability. As of 31 December 2022, Parent Bank has TL 710,629 (31 December 2021: TL 577,660) liabilities from Leasing amount.

#### 7. Negative differences table of derivative financial liabilities for hedging purposes:

	Current Period		Prior Period	
	TL	FC	TL	FC
Fair Value Hedge	-	-	-	-
Cash Flow Hedge	69,613	-	326,410	4,201
Foreign Net Investment Hedge	-	-	-	-
Total	69,613	-	326,410	4,201

In case the fair value hedge accounting is terminated, any adjustment made to the book value of the hedged financial instrument determined by using the effective interest method within the scope of fair value hedge accounting is amortised through profit or loss until the maturity of the financial instrument.

As of 31 December 2022, there are accumulated valuation differences of TL 49,903 (31 December 2021: TL 60,244) under equity. Regarding the cash flow hedging transactions terminated by the Parent Bank, this amount is spread over the remaining terms of the hedged items by the Parent Bank and transferred to the income statement.

#### 8. Information on provisions:

- a) Foreign exchange provision on the foreign currency indexed loans and financial lease receivables: There are no provision on the foreign currency indexed loans that is offset from the loans on the balance sheet (31 December 2021: None).
- b) The specific provisions provided for indemnifies non-cash loans or expected credit loss for non-cash loans:

	Current Period	<b>Prior Period</b>
Stage 1	163,475	67,930
Stage 2	389,419	233,196
Stage 3	133,621	44,434
Total	686,515	345,560

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

#### 8. Information on provisions: (continued)

#### c) Liabilities on unused vacation, bonus, health, employee termination benefits:

As of 31 December 2022, the Parent Bank received TL 31,493 (31 December 2021: TL 17,454) allowance for unused vacation TL 1,291,701 (31 December 2021: TL 499,936) employee termination benefits and TL 859,982 (31 December 2021: TL 276,914) related to the premiums to be paid to bank personnel, and TL 1,887 (31 December 2021: None) provision of other personnel expenses reflected the to the "Provisions for Employee Rights" account in the financial statements.

#### c.1) Termination benefits:

In determining the liability, the Parent Bank makes use of independent actuaries and makes assumptions on issues such as discount rate, employee turnover rate and future salary increases. These assumptions are reviewed annually.

	31 December 2022	31 December 2021
Discount Rate (%)	10.60	20.01
Estimated inflation rate (%)	7.48	16.03
Salary Increase Rate over Inflation Rate (%)	1.00	1.00

#### Movement of employee termination benefits

	Current Period	<b>Prior Period</b>
As of 1 January	499,936	297,060
Current service cost	215,539	28,612
Interest cost	96,968	41,843
Reductions and payments	9,747	8,250
Actuarial loss / (gain)	522,413	164,670
Compensations paid	(52,902)	(40,499)
Total	1,291,701	499,936

c.2) Retirement Benefits:

The employees who have joined the Bank as a consequence of the merger of the Parent Bank and Fortis Bank are members of the "Pension Fund Foundation" established in accordance with the Social Security Law No.506, provisional Article No.20.

The liabilities described in the Retirement Fund Section 3 No. XVI "Explanations on Liabilities related to Rights of Employees" which may arise during the transfer have been calculated by the actuary based on the principles of the related regulation, whereas the liabilities in connection with other social rights and benefits which will not be undertaken by the SSI after the transfer have been calculated by the actuary based on TAS 19 principles. The Parent Bank is not required to provide any provisions for any technical or actual deficit in the financial statements based on the actuarial report prepared as of 31 December 2022 and 31 December 2021. Since the Parent Bank has no legal rights to carry the economic benefits arising from repayments of Pension Funds and/or decreases in future contributions at present value; no asset has been recognized in the balance sheet.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **II.** Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

#### 8. Information on provisions: (continued)

c) Liabilities on unused vacation, bonus, health, employee termination benefits: (continued)

c.2) Retirement Benefits: (continued)

Within the frame of the assumptions determined;

Period Based Pension and Health Obligations:	31 December 2022	31 December 2021
Net Present Value of Transferrable Retirement Liabilities	(2,265,564)	(1,450,105)
Net Present Value of Transferrable Retirement and Health Contributions	653,404	397,240
General Administration Expenses	(22,656)	(14,501)
Present Value of Pension and Medical Benefits Transferable to SSF (1)	(1,634,816)	(1,067,366)
Fair Value of Plan Assets (2)	5,915,152	3,607,657
Asset Surplus over Transferable Benefits $((2)-(1) = (3))$	4,280,336	2,540,291
Non-Transferable Benefits (4)	(1,138,155)	(960,056)
Asset Surplus over Total Benefits ((3)-(4)	3,142,181	1,580,235

As of 31 December 2022 and 31 December 2021, the distribution of the fair value of the total assets of the Pension Fund is as follows:

	31 December 2022	31 December 2021
Bank placements	1,792,939	3,368,742
Tangible assets	199,608	121,397
Government Bonds and Treasury Bills, Funds and Rediscount Interest Income	3,483,749	-
Other	438,856	117,518
Total	5,915,152	3,607,657

Actuarial assumptions used in the calculation of liabilities excluding the period-based liabilities according to TAS 19 are as follows:

	31 December 2022	31 December 2021
Discount Rates	10.60%	20.01%
Inflation expectations	7.48%	16.03%

As of 31 December 2022, health inflation is assumed to be 20% (31 December 2021: 20%) above inflation. It is assumed that the general wage increase and SSI ceiling increase rates will be 25% and 39.9%, respectively, for the year 2023 and wage increases for the following years will be 1% above inflation, and the SSI ceiling increase will be at the same rate as inflation. The CSO 2001 (31 December 2021: CSO 2001) Female/Male mortality table is used to represent expected death (mortality) rates both before and after retirement.

d) Information on other provisions:

	Current Period	<b>Prior Period</b>
Provision for Non-cash Loans	686,515	345,560
Provision for Legal Cases	137,465	83,179
Provision for Promotions of Credit Cards and Banking Services	10,677	17,562
Other	454,300	35,830
Total	1,288,957	482,131

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

#### 8. Information on provisions: (contiuned)

#### d) Information on other provisions: (continuted)

The following table is represented reconciliation on the provision for impairment of non-cash loans;

Current Period	Standard Loans (Stage 1)	Loans under close monitoring (Stage 2)	Loans under follow-up (Stage 3)	Total
31 December 2021	67,930	233,196	44,434	345,560
Transfers;				
- Stage 1 to Stage 2	(5,046)	29,766	-	24,720
- Stage 1 to Stage 3	(307)	-	217,440	217,133
- Stage 2 to Stage 3	-	(655)	173,847	173,192
- Stage 2 to Stage 1	-	-	-	-
- Stage 3 to Stage 2	223	(5,819)	-	(5,596)
Transferred within the period	109,436	81,401	(296,647)	(105,810)
Collections	(17,885)	(18,611)	(5,453)	(41,949)
Exchange differences	9,124	70,141	-	79,265
Total expected loss provision 31 December 2022	163,475	389,419	133,621	686,515

Prior Period	Standard Loans (Stage 1)	Loans under close monitoring (Stage 2)	Loans under follow-up (Stage 3)	Total
31 December 2020	58,241	165,265	87,824	311,330
Transfers;		-		
- Stage 1 to Stage 2	(1,178)	6,565	-	5,387
- Stage 1 to Stage 3	(67)	-	914	847
- Stage 2 to Stage 3	-	(1,576)	41,347	39,771
- Stage 2 to Stage 1	-	-	-	-
- Stage 3 to Stage 2	734	(2,554)	-	(1,820)
Transferred within the period	14,255	84,776	(43,567)	55,464
Collections	(16,332)	(95,551)	(51,654)	(163,537)
Exchange differences	12,277	76,271	9,570	98,118
Total expected loss provision 31 December 2021	67,930	233,196	44,434	345,560

#### 9. Explanations on taxes payable:

#### a) Information on tax provision:

The Group's corporate tax liability is TL 1,584,567 as of 31 December 2022 (31 December 2021: TL 13,357). As of 31 December 2022, the Group's total tax and premium debt is TL 2,045,694 (31 December 2021: TL 272,117).

b) Information on current tax liability:

	Current Period	Prior Period
Corporate Tax Payable	1,584,567	13,357
Taxation on Securities	69,692	48,920
Property Tax	3,907	2,875
Banking Insurance Transaction Tax (BITT)	154,358	87,846
Foreign Exchange Transaction Tax	10,779	31,498
Value Added Tax Payable	34,536	16,774
Other (*)	74,901	42,606
Total	1,932,740	243,876

(\*) Others include income taxes deducted from wages amounting to TL 57,679 (31 December 2021: TL 27,243) and stamp taxes payable amounting to TL 6,855 (31 December 2021: TL 2,077).

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

#### 9. Explanations on taxes payable: (continued)

c) Information on Premiums:

	Current Period	<b>Prior Period</b>
Social Security Premiums-Employee	79,488	12,192
Social Security Premiums-Employer	27,840	13,305
Bank Social Aid Pension Fund Premium-Employee	-	-
Bank Social Aid Pension Fund Premium-Employer	-	-
Pension Fund Membership Fees and Provisions-Employee	-	-
Pension Fund Membership Fees and Provisions-Employer	-	-
Unemployment Insurance-Employee	2,081	1,023
Unemployment Insurance-Employer	3,545	1,721
Other	-	-
Total	112,954	28,241

- d) Explanations on deferred tax liabilities, if any: The Group does not have any deferred tax liability of the Group as of 31 December 2022 (31 December 2021: None).
- **10.** Information on fixed assets payables related to activities held and discontinued for sale: None (31 December 2021: None).

## 11. Explanations on the number of subordinated loans the Parent Bank used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any:

The Parent Bank was issued Subordinated debt instrument on 5 November 2018, which has two Call Dates: falling on the fifth anniversary notes and the Interest Payment Date falling thereafter amounting USD 210 million with the final maturity of 10 years. The interest rate of the issuance is 10.40% per annum and will be continued at the end of the 5th year with an annual interest rate of 6 months Libor + 7.32% after the first early redemption date. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

The Parent Bank, aligned its Board of Directors' decision dated 8 May 2012, had issued a debt instrument as T2 Capital Subordinated debt instrument with a value of USD 65 million on 14 May 2012 and the debt instrument was redeemed on 14 May 2019 with the decision of the Board of Directors and upon the approval of Banking Regulation and Supervision Agency (BRSA). On 14 May 2019, the Parent Bank issued a subordinated debt security with amount of 60 million EURO with the final maturity of 10 years, with no call till the 5th anniversary of the notes. The Notes have two Call Dates, falling on the fifth anniversary notes and the Interest Payment Date falling thereafter. The interest rate of the issuance is six months Euribor + 7.10% annually. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

On 20 July 2012, the Parent Bank had issued a debt instrument of EUR 100 million as T2 capital and the debt instrument was redeemed on 22 July 2019 after the decision of the relevant Board of Directors and the approval of the BRSA. On 22 July 2019, the Parent Bank issued a subordinated debt security with amount of 100 million EURO, with the final maturity of 10 years, with no call till 5<sup>th</sup> anniversary of the notes. The Notes have two Call Dates, falling on the fifth anniversary notes and the Interest Payment Date falling thereafter. The interest rate of the issuance is six months Euribor + 7.10% annually. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

The Parent Bank issued subordinated debt instrument, which has early redemption right on 27 June 2023, with the final maturity of 10 years in the amount of EUR 125 million in 27 June 2018. The interest rate of the issuance is 6-month Euribor + 5.10% per annum. The "Tier 2 capital" was provided by BNP Paribas Fortis SA / NV.

The above mentioned four subordinated loans are utilized in-line with the "loan capital" definition of BRSA and will positively affect the capital adequacy ratio of the Parent Bank as well as utilizing long term funding.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

## 11. Explanations on the number of subordinated loans the Parent Bank used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any: (continued)

Information on subordinated loans:

	Current	Period	Prior F	Period
	TL	FC	TL	FC
Debt Instruments to be Included in Additional Capital Calculation	-	-	-	-
Subordinated loans	-	-	-	-
Subordinated Debt Instruments	-	-	-	-
Debt Instrument to be Included in the Contribution Capital Calculation	-	9,708,218	-	7,239,036
Subordinated Loans	-	-	-	-
Subordinated Debt Instruments	-	9,708,218	-	7,239,036
Total	-	9,708,218	-	7,239,036

	Current	<b>Current Period</b>		Prior Period	
	TL	FC	TL	FC	
From Domestic Banks	-	-	-	-	
From Other Domestic Institutions	-	-	-	-	
From Foreign Banks	-	9,708,218	-	7,239,036	
From Other Foreign Institutions	-	-	-	-	
Total	-	9,708,218	-	7,239,036	

#### 12. Information on Shareholders' Equity:

a) Presentation of Paid-in capital:

	Current Period	Prior Period
Common Stock	2,204,390	2,204,390
Preferred Stock	-	-

b) Paid-in capital amount, explanation as to whether the registered share capital system is applicable at the Bank if so amount of registered share capital ceiling:

Capital System	Paid-in capital	Ceiling
Registered Capital System	2,204,390	-

c) Information on share capital increases, their sources and other information on increased capital shares in current period: None.

- d) Information on share capital increases from revaluation funds: None.
- e) Capital commitments in the last fiscal year and at the end of the following period, the general purpose of these commitments and projected resources required to meet these commitments: None.
- f) Indicators of the Parent Bank's income, profitability and liquidity for the previous periods and possible effects of these future assumptions on the Parent Bank's equity due to the uncertainty of these indicators:

The income diversified with various business line and related channels/products/sectors, supported with different projects result a sustainable and relatively non-volatile profitability. Besides, interest rate, currency rate and liquidity risk under control are testing with various simulation and this test prevents the risks of effect. The profitability of the Parent Bank is followed up and estimated by the Parent Bank's Planning and Performance Management in short, long and medium term. It is also reported to Asset-Liability Committee and other related organs. As result, current and future negative effect on equity is not occurred and expected.

- g) Information on privileges given to stocks representing the capital: None.
- h) Information on marketable securities valuation differences:

Current Period		<b>Prior Period</b>	
TL	FC	TL	FC
-	-	-	-
773,927	(82,686)	(22, 120)	(177,639)
-	-	-	-
773,927	(82,686)	(22,120)	(177,639)
	TL - 773,927	TL         FC           773,927         (82,686)	TL         FC         TL           773,927         (82,686)         (22,120)

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. Explanations and Disclosures Related to the Consolidated Liabilities (Continued)

**13.** Information on minority interest: As of 31 December 2022, part of the Group equity that belongs to minority shares is TL 28,443 (31 December 2021: TL 18,217).

**14.** Information on factoring liabilities: As of 31 December 2022, the Group has factoring debt of TL 4,791 (31 December 2021: TL 21,277).

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Consolidated Off-Balance Sheet Items

#### 1. Information on off-balance sheet liabilities:

#### a) Nature and amount of irrevocable loan commitments:

	<b>Current Period</b>	Prior Period
Commitments for Credit Card Expenditure Limits	22,073,226	12,007,806
Used Guarantee Loan Allocation Commitments	11,657,703	7,173,859
Forward Assets Trading Commitments	7,231,850	11,251,216
Payment Commitment for Cheques	2,776,761	2,135,381
Tax and Fund Liabilities from Export Commitments	127,411	51,363
Commitments for Promotions Related with Credit Cards and Banking		
Activities	2,141	5,797
Other Irrevocable Commitments	375,297	877,062
Total	44,244,389	33,502,484

b) Possible losses and commitments related to off-balance sheet items:

The Group, within the context of banking activities, undertakes certain commitments, consisting of loan commitments, letters of guarantee, acceptance credits and letters of credit.

b.1) Non-cash loans including guarantees, acceptances, financial guarantee and other letters of credits:

	Current Period	Prior Period
Letters of Credit	15,650,244	10,343,834
Bank Acceptances	23,623	33,680
Other Commitments	7,350,992	5,663,908
Other Contingencies	2,207,625	1,396,766
Total	25,232,484	17,438,188

b.2) Guarantees, surety ships, and similar transactions:

	Current Period	Prior Period
Guarantee Letters	17,249,510	13,828,475
Advance Guarantee Letters	6,944,286	3,937,404
Guarantee Letters Given for Customs	961,508	662,089
Temporary Guarantee Letters	1,517,892	616,871
Other Guarantee Letters	3,358,756	2,049,250
Total	30,031,952	21,094,089

c) c.1) Total amount of non-cash loans:

	Current Period	<b>Prior Period</b>
Non-Cash Loans Given Against Achieving Cash Loans	3,362,152	2,051,917
With Maturity of One Year or Less Than One Year	469,739	328,711
With Maturity of More Than One Year	2,892,413	1,723,206
Other Non-Cash Loans	51,902,284	36,480,360
Total	55,264,436	38,532,277

For non-cash loans amounting to TL 253,300 (31 December 2021: TL 240,978) followed in off-balance sheet accounts, which are not compensated and turned into cash, TL 133,621 (31 December 2021: TL 44,434) third stage expected loss provision has been made. In addition, TL 163,475 (31 December 2021: TL 67,930) Stage 1, TL 389,419 (31 December 2021: TL 233,196) Stage 2 TFRS 9 expected loss provision have been made.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Consolidated Off-Balance Sheet Items (Continued)

#### 1. Information on off-balance sheet liabilities: (continued)

c.2) Information on sectoral risk breakdown of non-cash loans:

		Current	Period			Prior	Period	
	TL	(%)	FC	(%)	TL	(%)	FC	(%)
Agricultural	119,802	0.86	52,460	0.13	26,762	0.32	8,145	0.03
Farming and raising livestock	114,335	0.82	52,460	0.13	25,289	0.30	8,145	0.03
Forestry	-	-	-	-	-	-	-	-
Fishery	5,467	0.04	-	-	1,473	0.02	-	-
Manufacturing	6,237,580	44.72	19,941,531	48.27	3,015,251	35.60	12,659,113	42.11
Mining and Quarry	335,419	2.40	782,573	1.89	162,871	1.92	656,530	2.18
Production	5,692,150	40.81	19,137,263	46.32	2,730,960	32.24	11,937,958	39.71
Electricity, Gas and Water	210,011	1.51	21,695	0.05	121,420	1.43	64,625	0.21
Construction	1,862,922	13.36	7,618,827	18.44	1,333,966	15.75	5,512,742	18.34
Services	5,571,367	39.94	12,033,878	29.13	3,914,534	46.22	9,281,790	30.88
Wholesale and Retail Trade	3,209,837	23.01	3,599,235	8.71	2,244,993	26.50	3,625,225	12.06
Hotel and Restaurant Services	229,190	1.64	121,394	0.29	128,509	1.52	451,138	1.50
Transportation and Communication	864,851	6.20	1,064,592	2.58	507,134	5.99	888,727	2.96
Financial Institutions	419,562	3.01	1,521,563	3.68	400,544	4.73	1,056,623	3.51
Real Estate and Renting	422,995	3.03	3,717,166	9.00	412,861	4.87	2,191,885	7.29
Self- employment Services	405,832	2.91	2,009,031	4.86	202,745	2.39	1,067,378	3.55
Education Services	5,975	0.04	745	-	5,272	0.06	595	-
Health and Social Services	13,125	0.09	152	-	12,476	0.15	219	-
Other	157,501	1.13	1,668,568	4.04	179,583	2.12	2,600,391	8.65
Total	13,949,172	100.00	41,315,264	100.00	8,470,096	100.00	30,062,181	100.00

c.3) Information on Stage I and Stage II non-cash loans:

#### **Current Period**

	Stage	Stage I	[	
Non-cash loans	TL	FC	TĹ	FC
Letters of guarantee	9,024,453	18,132,753	409,458	2,465,288
Bank acceptances	-	23,623	-	-
Letters of credit	-	15,632,222	-	18,022
Endorsements	-	-	-	-
Underwriting commitments	-	-	-	-
Factoring commitments	-	-	-	-
Other commitments and contingencies	4,326,186	5,043,356	189,075	-
Total	13,350,639	38,831,954	598,533	2,483,310

**Prior Period** 

	Stage	Stage II		
Non-cash loans	TL	FC	TL	FC
Letters of guarantee	6,574,741	12,912,708	482,202	1,124,438
Bank acceptances	-	33,680	-	-
Letters of credit	-	10,333,813	-	10,021
Endorsements	-	-	-	-
Underwriting commitments	-	-	-	-
Factoring commitments	-	-	-	-
Other commitments and contingencies	1,353,507	5,521,330	59,646	126,191
Total	7,928,248	28,801,531	541,848	1,260,650

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Consolidated Off-Balance Sheet Items (Continued)

#### 2. Information related to derivative financial instruments

	Derivati	ve Transactions	According to Pu	rposes
		ading	Hedgi	
	Current	Prior	Current	Prior
	Period	Period	Period	Period
Types of trading transactions				
Foreign currency related derivative transactions (I):	228,974,961	149,362,128	-	
Forward transactions	43,058,781	26,910,085	-	
Swap transactions	126,894,040	114,361,290	-	
Futures transactions	4,145,296	806,991	-	
Option transactions	54,876,844	7,283,762	-	
Interest related derivative transactions (II):	80,543,010	29,272,626	-	
Forward rate transactions	-	-	-	
Interest rate swap transactions	72,607,050	23,197,546	-	
Interest option transactions	7,935,960	6,075,080	-	
Futures interest transactions	-	-	-	
Marketable securities call-put options (III)	-	-	-	
Other trading derivative transactions (IV)	1,395,731	2,084,252	-	
A. Total trading derivative transactions (I+II+III+IV)	310,913,702	180,719,006	-	
Types of hedging transactions				
Fair value hedges	-	-	-	
Cash flow hedges	-	-	19,489,643	29,455,518
Net investment hedges	-	-	-	
B. Total hedging related derivatives	-	-	19,489,643	29,455,518
Total Derivative Transactions (A+B)	310,913,702	180,719,006	19,489,643	29,455,518

Related to agreements of forward transactions and options; the information based on the type of forward and options transactions are disclosed separately, specified with related amounts, type of agreement, purpose of transaction, nature of risk, strategy of risk management, hedging relationship, possible effects on the bank's financial position, timing of cash flows, reasons of unrealized transactions which previously projected to be realized, income and expenses that could not be linked to income statement in the current period because of the agreements:

Forward foreign exchange and swap transactions are based on protection from interest and currency fluctuations. According to TAS, they do not qualify as hedging instruments and are remeasured at fair value as tradind transactions by the Parent Bank.

i) Derivative Instruments for Fair Value Hedging Purposes:

As of 31 December 2022, the Bank has no derivative instruments for hedging purposes.

ii) Derivative Instruments for Cash Flow Hedge Purposes

The Parent Bank has applied cash flow hedge accounting by matching its swap portfolio with total notional amounting to TL 19,489,643 (31 December 2021: TL 29,455,518) and 1-90 days of maturity deposit portfolio together with selected borrowing portfolio. TL 376,592 (31 December 2021: TL 374,849 credit) credit accounted for under equity is presented after deducting its deferred tax effect of TL 94,148 (31 December 2021: TL 82,051 debit) debit in the financial statements.

	Curr	<b>Current Period</b>			Prior Period	
		Fair Value			Fair V	alue
	Nominal	Asset	Liability	Nominal	Asset	Liability
Cross Currency Swaps	10,604,665	533,642	68,920	4,195,454	-	145,122
Interest Rate Swaps	8,884,978	200,450	693	25,260,064	1,802,469	185,489
Total	19,489,643	734,092	69,613	29,455,518	1,802,469	330,611

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Consolidated Off-Balance Sheet Items (Continued)

3. Credit derivatives and risk exposures on credit derivatives: None.

#### 4. Explanations on contingent liabilities and assets:

- a) a.1) The Group's share in contingent liabilities arising from entities under common control (joint ventures) together with other venturer: None.
  - a.2) Share of entity under common control (joint ventures) in its own contingent liabilities: None.
  - a.3) The Group's contingent liabilities resulting from liabilities of other ventures in entities under common control (joint ventures): None.
- b) Accounting and presentation of contingent assets and liabilities in the financial statements:
  - b.1) Contingent assets are accounted for, if probability of realization is almost certain. If probability of realization is high, then it is explained in the footnotes: As of 31 December 2022, there are no contingent assets that need to be explained (31 December 2021: None).
  - b.2) A provision is made for contingent liabilities, if realization is probable and the amount can be reliably determined. If realization is remote or the amount cannot be determined reliably, then it is explained in the footnotes. The Bank and financial institution subject to consolidation have provided provision amounting to TL 137,465 (31 December 2021: TL 83,179) for various lawsuits filed by various individuals and institutions with high probability of occurrence and cash outflow. This amount is presented under "Other Provisions" in the financial statements.

#### 5. Custodian and intermediary services:

The Group provides trading and safe keeping services in the name and account of third parties, which are presented in the statement of the Consolidated Off-Balance Accounts.

Investment fund participation certificates held in custody which belong to the customers and the portfolio are accounted for with their nominal values. As of 31 December 2022, the total nominal value and number of certificates are TL 23,356,409 and 23,356,409 (31 December 2021: TL 7,112,025 and 7,112,025) and the total fair value is TL 4,985,945 (31 December 2021: TL 7,999,604).

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### III. Explanations and Disclosures Related to the Consolidated Off-Balance Sheet Items (Continued)

#### 6. The information on the banks' rating by the international rating introductions (\*) :

TEB maintained its position as one of the most highly rated banks in Turkey. As of 31 December 2022, TEB's ratings were as follows:

#### **Moody's Investor Services:**

Baseline Credit Assessment Adjusted Baseline Credit Assessment Long Term FC Deposits Short Term FC Deposits Long Term TL Deposits Short Term TL Deposits Outlook	b3 b1 B3 NP B1 NP Stable
Fitch Ratings:	
Foreign Currency	
Long-term	B-
Short-term	В
Outlook	Negative
Turkish Lira	
Long-term	В
Short-term	В
Outlook	Negative
National	AA (tur)
Outlook	Stable
Financial Strengh	b-
Shareholder Support Note	b-

(\*) Ratings above are not performed based on the "Communiqué for Authorization and Activities of Rating Institutions" published by the Capital Markets Board.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Consolidated Statement of Income

#### 1. Explanations on Interest Income

#### a) Information on interest income on loans:

	Current Per	iod	Prior Period		
	TL	FC	TL	FC	
Interest income on loans (*)					
Short Term Loans	11,925,052	935,198	5,294,706	307,573	
Medium- and Long-Term Loans	8,710,805	715,586	5,813,984	292,761	
Interest on Loans under Follow-Up	237,239	1,869	162,289	-	
Premiums Received from Resource Utilization Support Fund	-	-	-	-	
Total	20,873,096	1,652,653	11,270,979	600,334	

(\*) Includes fees and commissions obtained from cash loans amounting to TL 594,372 (31 December 2021: TL 236,001).

#### b) Information on interest income on banks:

	Current Period		Prior Peri	od
	TL	FC	TL	FC
The Central Bank of Turkey	-	2,728	-	-
Domestic Banks	141,988	1,102	141,883	299
Foreign Banks	18,736	68,107	7,351	(2,643)
Branches and Head Office Abroad	-	-	-	-
Total	160,724	71,937	149,234	(2,344)

c) Information on interest income on marketable securities portfolio:

	Current Pe	riod	Prior Period		
	TL	FC	TL	FC	
Financial Assets at Fair Value Through Profit or Loss Financial Assets at Fair Value Through Other	355,260	41,958	218,551	39,211	
Comprehensive Income	1,572,580	143,655	623,556	86,248	
Financial Assets at Amortised Cost	9,685,167	412,273	1,976,013	163,971	
Total	11,613,007	597,886	2,818,120	289,430	

As stated in note VII of Section Three, there are CPI indexed bonds in the securities portfolios of the Parent Bank, whose fair value difference is reflected in other comprehensive income and measured at amortised cost. These securities are valued and accounted for using the effective interest method based on the real coupon rates, the reference inflation index on the issue date, and the index calculated by taking into account the estimated inflation rate. The reference indices used in the calculation of the actual coupon payment amounts of these securities are created according to the CPI of two months prior. The Parent Bank determines the estimated inflation rate in parallel with this. The estimated inflation rate used is updated during the year when deemed necessary. At the end of the year, the actual inflation rate is used.

#### d) Information on interest income on associates and subsidiaries:

These amounts are eliminated in the consolidated financial statements.

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Consolidated Statement of Income (Continued)

#### 2. Explanations on Interest Expense

#### a) Information on interest expense on funds borrowed (\*):

	Current Period		Prior Perio	d
	TL	FC	TL	FC
Banks				
The Central Bank of Turkey	-	-	-	-
Domestic Banks	557,396	4,674	270,985	2,386
Foreign Banks	25,690	1,087,129	26,843	575,032
Branches and Head Office Abroad	-	-	-	-
Other Financial Institutions	-	-	-	-
Total	583,086	1,091,803	297,828	577,418

(\*) Includes fees and commission expenses related to cash loans amounting to TL 29,270 (31 December 2021: TL 32,784).

b) Information on interest expense on associates and subsidiaries:

These amounts are eliminated in the consolidated financial statements.

#### c) Information on interest expense on securities issued:

	Current Period		Prior Period	
	TL	FC	TL	FC
Interest expense on securities issued	236,045	-	451,610	-
Total	236,045	-	451,610	-

d) Distribution of interest expense on deposits based on maturity of deposits:

<b>Current Period:</b>		Time Deposit						
Account Name	Demand Deposits	Up to 1 Month	Up to 3 Months	Up to 6 Months	Up to 1 Year	More than 1 Year	Accumulated Deposits	Total
TL								
Bank Deposits	-	196,667	-	-	-	-	-	196,667
Saving Deposits	3	2,459,509	4,821,061	202,314	6,839	142,374	-	7,632,100
Public Sector Deposits	-	11,264	99,366	-	-	-	-	110,630
Commercial Deposits	-	1,283,932	2,407,712	378,873	2,625	217,654	-	4,290,796
Other Deposits	-	25,129	322,756	36,027	5	67	-	383,984
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	3	3,976,501	7,650,895	617,214	9,469	360,095	-	12,614,177
FC								
Foreign Currency Deposits	21	36,629	632,661	5,019	435	476	-	675,241
Bank Deposits	-	1,118	-	-	-	56	-	1,174
7 Days Call Accounts	-	-	-	-	-	-	-	-
Precious Metal Deposits	-	-	2,098	212	-	-	-	2,310
Total	21	37,747	634,759	5,231	435	532	-	678,725
Grand Total	24	4,014,248	8,285,654	622,445	9,904	360,627	-	13,292,902

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Consolidated Statement of Income (Continued)

#### 2. Explanations on Interest Expense (continued)

d) Distribution of interest expense on deposits based on maturity of deposits:(continued)

Prior Period		Time Deposits						
Account Name	Demand Deposits	Up to 1 Month	Up to 3 Months	Up to 6 Months	Up to 1 Year	More than 1 Year	Accumulated Deposits	Total
TL								
Bank Deposits	-	530,239	-	-	-	-	-	530,239
Saving Deposits	-	2,441,873	1,930,253	16,305	1,718	4,864	-	4,395,013
Public Sector Deposits	-	7,155	32,401	431	-	-	-	39,987
Commercial Deposits	-	869,590	1,107,802	30,705	1,168	5,673	-	2,014,938
Other Deposits	-	11,728	156,674	34,829	10	36	-	203,277
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	-	3,860,585	3,227,130	82,270	2,896	10,573	-	7,183,454
FC								
Foreign Currency Deposits	-	6,357	73,489	272	189	994	-	81,301
Bank Deposits	-	22	-	-	-	10	-	32
7 Days Call Accounts	-	-	-	-	-	-	-	-
Precious Metal Deposits	-	1	3	1	12	2	-	19
Total	-	6,380	73,492	273	201	1,006	-	81,352
Grand Total	-	3,866,965	3,300,622	82,543	3,097	11,579	-	7,264,806

#### 3. Information on dividend income:

	Current Period	<b>Prior Period</b>
Financial assets at fair value through profit and loss	6,938	-
Financial assets at fair value through other comprehensive income	799	3,503
Other	22	-
Total	7,759	3,503

#### 4. Information on trading profit/loss:

Current Period	<b>Prior Period</b>
164,815,048	120,081,055
521,741	288,642
36,030,295	29,594,889
128,263,012	90,197,524
162,861,628	122,068,058
582,114	354,987
39,265,564	32,356,721
123,013,950	89,356,350
	<b>164,815,048</b> 521,741 36,030,295 128,263,012 <b>162,861,628</b> 582,114 39,265,564

<sup>(1)</sup> Includes exchange rate fluctuations of hedging transactions net profit of TL 383,991 (31 December 2021: TL 1,501,025 profit), derivative financial instruments exchange rate changes in profit accounts amounting to TL 180,352 (31 December 2021: TL 134,704 loss) net exchange income.

#### 5. Information on other operating income:

Other operating income of the Group mainly consists of all transaction costs collected from clients and disposal of assets.

## EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Consolidated Statement of Income (Continued)

#### 6. Provision expenses of banks for loans and other receivables:

a) Expected Credit Losses and Other Provisions:

	<b>Current Period</b>	Prior Period
Expected Credit Losses	1,806,241	(7,720)
12-Month Expected Credit Losses (Stage 1)	373,908	9,369
Significant Increase in Credit Risk (Stage 2)	950,063	(278,979)
Credit-Impaired (Stage 3)	482,270	261,890
Impairment Provisions for Securities	-	-
Financial Assets at Fair Value through Profit or Loss	-	-
Financial Assets at Fair Value through Other Comprehensive Income	-	-
Impairment Provision Related to Investments in Associates, Subsidiaries and Joint Ventures	-	-
Associates	-	-
Subsidiaries	-	-
Joint Ventures	-	-
Other <sup>(1)</sup>	401,447	1,572
Total	2,207,688	(6,148)

<sup>(1)</sup> Includes the remaining provision amounting to TL 5,423 (31 December 2021: TL 17,149).

#### 7. Information on other operating expenses:

	Current Period	Prior Period
Reserve for employee termination benefits <sup>(1)</sup>	322,254	78,705
Bank social aid fund deficit provision	-	-
Impairment expenses of fixed assets	-	-
Depreciation expenses of fixed assets	339,836	269,382
Impairment expenses of intangible assets	-	-
Impairment expense of goodwill	-	-
Amortization expenses of intangible assets	104,476	82,560
Impairment for investments accounted with equity method	-	-
Impairment expenses of assets to be disposed	870	(3,042)
Depreciation expenses of assets to be disposed	-	-
Impairment expenses of assets held for sale and discontinued operations	-	-
Other operating expenses	2,498,571	1,371,202
Leasing expenses related to TFRS 16 Exceptions	71,714	43,946
Maintenance expenses	98,807	46,995
Advertisement expenses	173,851	89,021
Other expenses	2,154,199	1,191,240
Loss on sales of assets	5,859	6,950
Other <sup>(2)</sup>	852,091	504,495
Total	4,123,957	2,310,252

<sup>(1)</sup> The provision for employment termination benefits is included in the personnel expenses item in the financial statements.

(2) Includes other premiums and expenses paid to the Savings Deposit Insurance Fund amounting to TL 355,328 (31 December 2021: TL 219,692) and other taxes and fees paid in the amount of TL 278,243 (31 December 2021: TL 208,923).

#### 8. Information on profit loss before continuing and discontinued operations before tax:

- a) The portion of the profit before tax amounting to TL 20,727,807 (31 December 2021: TL 7,066,192) consists of net interest income, while TL 2,607,619 (31 December 2021: TL 1,590,432) consists of net fee and commission income; total operating expenses amount to TL 7,990,865 (31 December 2021: TL 4,167,760).
- b) Explanations on discontinued operations profit loss: None.

#### 9. Information on tax provision for continuing and discountinued operations:

a) As of 31 December 2022, current tax expense from continuing operations is TL 5,458,691 (31 December 2021: TL 218,125 expense) and net deferred tax income is TL 1,639,946 (31 December 2021: TL 424,609 net deferred tax expense), and there is no current income/expense from discontinued operations (31 December 2021: None).

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Consolidated Statement of Income (Continued)

#### 9. Information on tax provision for continuing and discountinued operations: (Continued)

- b) Deferred tax income on temporary differences resulted from continued operations is TL 1,639,946 (31 December 2021: TL 424,609 net deferred tax expense).
- c) Tax reconciliation:

	Current Period	Prior Period
Profit Before Taxes	15,393,226	2,723,608
Additions	412,596	59,589
Non-allowable Expenses	83,323	59,589
Other	329,273	-
Deductions	(524,227)	(210,820)
Dividend Income	(5,250)	(2,165)
Effect of different tax rate	(512,281)	(122,357)
Other	(6,696)	(86,298)
Taxable Profit/(Loss)	15,281,595	2,572,377
Corporation Tax Rate	%25	%25
Calculated Tax	3,820,399	643,094
Prior year tax correction	(1,654)	(360)
Tax charge	3,818,745	642,734

#### 10. Information on net profit/loss on continuing and discontinued operations:

Net profit of the Group from the activities carried out as of 31 December 2022 is TL 11,574,481 (31 December 2021: TL 2,080,874), and as of 31 December 2022 there is no net profit from discontinued operations (31 December 2021: None).

#### 11. The explanations on net income/loss for the period:

- a) The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the complete understanding of the Bank's performance for the period: None (31 December 2021: None).
- b) Effect of changes in accounting estimates on income statement for the current and, if any, for subsequent periods: None (31 December 2021: None).
- c) Profit/loss attributable to minority interest:

	Current Period	Prior Period
Minority interest profit/loss	17,585	8,166

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IV. Explanations and Disclosures Related to the Consolidated Statement of Income (Continued)

12. If the other items in the income statement exceed 10% of the income statement total accounts amounting to at least 20% of these items:

	Current Period	Prior Period
Other Interest Income		
Interest Received from Factoring Transactions	981,436	431,561
Other	70,884	65,905
Total	1,052,320	497,466
	Current Period	Prior Period
Other Fees and Commissions Received		
Card Fee and Commissions	2,377,251	1,338,493
Insurance Commissions	358,057	257,476
Brokerage Commissions	356,529	157,555
Funds Management Fees	213,122	105,340
Transfer Commissions	182,361	84,292
General Limit Revision Commissions	135,442	82,751
Settlement Expense Provision, Eft, Swift, Agency Commissions	69,709	41,597
Early Closing Commissions	37,112	24,368
Consultancy Commission	24,782	53,858
Other	270,213	216,730
Total	4,024,578	2,362,460
Other Fees and Commissions Given		
Credit Cards Commissions and Fees	1,535,783	824,306
Commissions and Fees Paid to Correspondent Banks	193,261	89,408
Settlement Expense Provision, Eft, Swift Commissions	58,968	36,990
Other	208,324	136,170
Total	1,996,336	1,086,874

#### 13. Fees for Services Received from Independent Auditor / Independent Audit Firm:

The fee for services for the reporting period regarding the services received from the independent auditor or independent audit firm in accordance with the decision of the POA dated 26 March 2021 is given in the table below. These fees include the fees for services rendered to the Parent Bank's domestic subsidiaries and unconsolidated non-financial partnerships.

(Thousand TL amounts excluding VAT)	<b>Current Period</b>	<b>Prior Period</b>
Independent audit fee for the reporting period	8,522	5,345
Fees for tax advisory services		-
Fee for other assurance services	263	119
Fees for services other than independent audit	437	135
Total	9,222	5,599

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### V. Explanations and Disclosures Related to Consolidated Statement of Changes in Shareholders' Equity

- a) The effect of changes in the fair value of financial assets at fair value through profit or loss is recognized in the "Marketable Securities Valuation Differences" account under the equity. The relevant amount is increased by TL 1,173,138 in 2022 (31 December 2021: TL 141,239 decreased) and change effect to deferred tax is TL 282,454 (31 December 2021: TL 29,458).
- b) Increase in cash flow risk hedging items:

The Parent bank uses interest rate and cross currency swaps for reducing cash flow risk arising from short term deposit and borrowing. In this context, the effective portion is accounted for under equity in "Hedging Funds" account. The related amount increased by TL 1,743 in 2022 (31 December 2021: TL 658,228 increased) and the effect of this change to deferred tax is TL 12,097 (31 December 2021: TL 138,725).

c) Explanations on profit distribution:

It has been resolved in the Ordinary General Assembly dated 28 March 2022 of the Parent Bank, TL 1,912,898 that constitutes the 2021 net balance sheet profit shall be transferred to the Extraordinary Reserves after setting aside, in accordance with the proposal in the resolution of the Board of Directors, TL 95,645 as Legal Reserves, TL 1.56 (full TL) as profit distributed to the holders of the founder jouissance certificates.

Profit appropriation will be resolved in the General Assembly meeting which has not been conducted as of the date of the accompanying financial statements are authorized for issue.

#### VI. Explanations and Disclosures Related to Statement of Consolidated Cash Flows

## 1. The effect of other items stated in the Statement of Cash Flows and the change in the exchange rate on cash and cash equivalents:

"Other items" amounting to TL 3,093,794 (31 December 2021: TL 4,796,210) in "Operating profit before changes in operating assets and liabilities" consists of fees and commissions paid and other expenses except for leasing expenses, reserve for employee termination benefits, depreciation charges and taxes paid.

The "net increase in other liabilities" item in the "change in assets and liabilities subject to banking activities "amounting to TL 3,607,052 (31 December 2021: TL 5,741,007 increase) consists of various liabilities, other foreign sources, and changes in money markets. "Net decrease in other assets" item amounting to TL 7,824,618 (31 December 2021: TL 9,690,894 decrease) consists of changes in blocked reserve requirements, miscellaneous receivables, and other assets.

"Other" item amounting to TL 438,405 (31 December 2021: TL 122,121) included in "Net cash flow from investment activities" consists of cash outflows for intangible assets received in the current period.

The effect of the change in foreign exchange rate on cash and cash equivalents includes the foreign exchange rate difference resulting from the conversion of foreign currency cash and cash equivalents to TL at the beginning and end of monthly the period, has been realized as TL 3,764,592 for the year 2022 (31 December 2021: TL 2,128,252).

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VI. Explanations and Disclosures Related to Statement of Consolidated Cash Flows (Continued)

#### 2. Cash and cash equivalents at the beginning and end of periods:

The reconciliation of the components of cash and cash equivalents, accounting policies used to determine these components, the effect of any change made in accounting principle in the current period, the recorded amounts of the cash and cash equivalent assets at the balance sheet and the recorded amounts in the cash flow statement:

Beginning of the Period	Current Period	Prior Period
Cash	19,904,616	10,125,205
Cash in TL/Foreign Currency	7,473,318	2,331,352
Central Bank - Unrestricted amount	12,202,866	7,605,582
Other	228,432	188,271
Cash equivalents	11,510,249	14,110,019
Banks	11,507,004	7,932,019
Money market placements	3,245	6,178,000
Total Cash and Cash Equivalents	31,414,865	24,235,224
End of the Period	Current Period	Prior Period
Cash	25,644,055	19,904,616
Cash in TL/Foreign Currency	10,757,014	7,473,318
Central Bank - Unrestricted amount	14,326,200	12,202,866
Other	560,841	228,432
Cash equivalents	16,466,729	11,510,249
Banks	8,866,729	11,507,004
Money market placements	7,600,000	3,245
Total Cash and Cash Equivalents	42,110,784	31,414,865

#### VII. Explanations and Disclosures Related to Risk Group of the Parent Bank

## 1. Volume of related party transactions, income and expense amounts involved and outstanding loan and deposit balances:

Balance sheet items and income/expense items of previous periods are presented as of 31 December 2021.

a) Current Period:

Risk Group Involving The Parent Bank	Subsidiaries, Associates and Entities under Common Control (Joint Vent.)		Entities under Common Shareholders of the Parent		Other Entities Included in the Risk Group	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans						
Balance at Beginning of Period	-	-	238,949	389,230	1,775,528	129,424
Balance at End of Period	-	-	295,698	1,118,603	1,317,029	93,918
Interest and Commission Income	-	-	2,940	4,290	163,137	402

Direct and indirect shareholders of the Group balance above include TL 295,698 and other entities included in the risk group balance above includes TL 45,447 placement in "Banks".

#### b) Prior Period:

Risk Group Involving The Parent Bank	Subsidiaries, Associates and Entities under Common Control (Joint Vent.)		Direct and Indirect Shareholders of the Parent Bank		Other Entities Included in the Risk Group	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans						
Balance at Beginning of Period	-	-	161,422	438,193	810,094	89,477
Balance at End of Period	-	-	238,949	389,230	1,775,528	129,424
Interest and Commission Income	-	-	4,838	3,333	54,971	316

Direct and indirect shareholders of the Group balance above includes TL 238,949 and other entities included in the risk group balance above includes TL 812,103 placement in "Banks".

# EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VII. Explanations and Disclosures Related to Risk Group of the Parent Bank (Continued)

## 2. Volume of related party transactions, income and expense amounts involved and outstanding loan and deposit balances:

c) c.1) Information on deposits belonging to the risk group of the Parent Bank:

			,		Other Entitie	
Risk Group Involving The Parent Bank	Control (Joint V	Control (Joint Vent.)			in the Risk	Group
	Current	Prior	Current	Prior	Current	Prior
Deposit	Period	Period	Period	Period	Period	Period
Balance at Beginning of Period	-	1	4,577,873	5,596,710	1,263,224	1,281,302
Balance at End of Period	-	-	5,686,882	4,577,873	1,332,483	1,263,224
Interest on Deposits	-	-	268,540	423,573	215,240	110,248

c.2) Information on forward transactions, option contracts and other similar contracts with the risk group of the Parent Bank:

Risk Group Involving The Parent Bank	Subsidiaries, Associates and Entities under Common Control (Joint Vent.)				Other Entition in the Risk	
	Current	Prior	Current	Prior	Current	Prior
	Period	Period	Period	Period	Period	Period
Financial Assets at Fair Value Through						
Profit or Loss						
Beginning of Period	-	-	36,494,649	18,396,561	729,855	284,453
End of Period	-	-	58,227,206	36,494,649	2,322,171	729,855
Total Profit/Loss	-	-	(1,227,922)	(521,049)	1,676,472	(63,701)
Hedging Transactions Purposes						
Beginning of Period	-	-	9,575,676	10,139,721	-	-
End of Period	-	-	16,690,868	9,575,676	-	-
Total Profit/Loss	-	-	1,368,711	421,932	-	-

d) As of 31 December 2022, the total amount of remuneration and benefits provided for the senior management of the Group is TL 148,803 (31 December 2021: TL 81,530).

#### VIII. Explanations on the Parent Bank's Domestic Branches, Agencies and Branches Abroad and Offshore Branches

#### 1. Explanations on the Parent Bank's domestic branches, agencies and branches abroad and off-shore branches:

	Numbers	Employees			
Domestic branches	444	8,650			
			Country		
Rep-offices abroad				Total Assets	Conito
Branches abroad	4	73	Cyprus	2,676,856	Capital 20,000

## 2. Explanation on the Subject in Case the Bank Opens or Closes a Branch or Representation Office in Turkey and Abroad, and Changes Its Organization Significantly:

The Parent Bank closed 9 branches in 2022, 2 branches were opened during the year.

### EXPLANATIONS AND NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2022

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### IX. Explanations and Disclosures Related to Subsequent Events

On 4 November 2022, in order to be taken over by the Turkish Economy Bank A.Ş., of the 71,626,000 registered shares in the capital of TEB Finansman A.Ş., (i) 61,300,800 shares owned by BNP Paribas Personal Finance S.A. and (ii) 10,325,200 shares owned by TEB Holding A.Ş., a Share Transfer Agreement was signed between BNP Paribas Personal Finance S.A., TEB Holding and Türk Ekonomi Bankası A.Ş. It was announced with the material event disclosure on 16 January 2023 that the said transaction is within the scope of intra-group restructuring and that the applications/information from the Banking Regulation and Supervision Agency and the Competition Authority regarding the share transfer were made and the necessary approvals were obtained. In this context, the acquisition of all (100%) shares of TEB Finansman A.Ş. by Türk Ekonomi Bankası A.Ş. and the share transfer transaction was carried out on 23 January 2023, and Türk Ekonomi Bankası A.Ş. became the sole shareholder of TEB Finansman A.Ş.

With the Board Decision of the BRSA dated 31 January 2023, in accordance with the Regulation on Measurement and Evaluation of Banks' Capital Adequacy, in the calculation of the amount subject to credit risk, it has been decided to find the TL equivalents of the foreign currency items with the CBRT foreign exchange buying rate of 30 December 2022 instead of the CBRT's foreign exchange buying rate of 31 December 2021, and to update the SME and retail limits.

With the Communiqué Amending the Tax Procedure Law General Communiqué (line no. 537) with line number 547 published in the Official Gazette dated 14 January 2023 and numbered 32073, the procedures and principles of the law articles that allow the revaluation of immovable and depreciable economic assets have been restated. Accordingly, the Bank will be able to revaluate the immovables in its balance sheet and its depreciable economic assets, provided that the conditions in the Tax Procedure Law Provisional Article 32 and Reiterated Article 298/ç are met. Thus, corporate tax can be paid by calculating the new depreciation expenses of real estate and depreciable economic assets after revaluation.

On 6 February 2023, an earthquake, which the epicenter was Kahramanmaraş occurred and struck 10 provinces. Developments regarding the effects of earthquakes on the Bank's operations and financial situation are evaluated by our Bank.

The Law numbered 7438 on Social Security and General Health Insurance and the Law numbered 375 on the Amendment of the Decree Law numbered 375, which includes the regulation on the Retirement Age Victims (EYT), entered into force after being published in the Official Gazette No. 32121, dated 3 March 2023. Although this issue is considered as a non-adjusting event after the reporting period within the scope of TAS 10 Events After the Reporting Period, studies on measuring the impact on the operations and financial position of the Group are still in progress.

#### SECTION SIX

#### **OTHER EXPLANATIONS**

#### I. Other Explanations on Activities of the Parent Bank

None.

#### SECTION SEVEN

#### **INDEPENDENT AUDITOR'S REPORT**

#### I. Explanations on the Independent Auditor's Report

The consolidated financial statements of the Group were audited by DRT Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. and the independent auditor's report dated 10 March 2023 is presented preceding the consolidated financial statements.

#### II. Other Footnotes and Explanations Prepared by Independent Auditors

None.

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