



TEB continues to increase its support for the national economy in the second quarter of 2022

Türk Ekonomi Bankası (TEB) has announced its second-quarter 2022 financial results. Loans, the most important indicator of TEB's support for its customers and economic activity, made up 57% of the bank's total assets during the second quarter. While supporting sustainable growth through its contributions to the national economy, TEB also continued its efforts to create added value for all of its stakeholders and to have a positive impact on society through its "Good and Exemplary Bank" approach.

As of 30 June 2022, TEB showed total assets of TL 256.1 billion and a net profit of TL 4,705 million. Loans, the most important indicator of the bank's support for its customers and economic activity, made up 57% of its total assets. Giving the same importance to risk management and to asset quality as it always does, TEB's total loans to customers in the first half of the year amounted to TL 149.4 billion while its total deposits during the same period stood at TL 185.9 billion. Continuing to support solid growth with a strong capital structure and by ensuring the sustainable continuity of its profitability, TEB's shareholders' equity was TL 18.7 billion while at 15.58%, its capital adequacy ratio was above the targeted 12%.

TEB continued to offer both retail and corporate customers a variety of products designed to protect TL savings against exchange rate movements such as "Currency Protected TL Time Deposit Account", "Foreign Currency Conversion TL Time Deposit Account", "Gold Conversion TL Time Deposit Account" and "YUVAM Account". The total volume of TEB's rate-protected fixed-term TL deposits accounts increased by 149% in Q2 2022 and the bank's overall share of the market for such products grew by 100 basis points. Through savings-account products such as these, TEB protects its customers' TL savings against currency risk while also encouraging them to keep their savings in TL.

Offering a range of alternative deposit-account products to encourage its customers to save, TEB promotes saving habits among its customers through its "Marifetli" account, whose flexible deposit/withdrawal options make saving easy and which has also increased the bank's acquisition of new customers as well. The total volume of TEB Marifetli accounts has increased by 3.5% since the beginning of the year.

TEB also continued to support its customers with consumer loans incorporating alternative repayment plans, three-month installment deferments, and suitable maturity options. The percentage of customers having recourse to digital channels that make their access to retail loans more convenient has increased. According to Q2 2022 figures, 80% of all loan applications were received by TEB through digital channels and 84% of loans to customers were disbursed in the same way.

Continuing to improve the digital banking experience, TEB makes it possible for customers to take care of their banking business quickly and without interruption through practical, solution-

focused approaches that satisfy their demands and needs. During Q2 2022, the number of TEB customers using any of the bank's digital banking channels reached 2.37 million and the number of them using only mobile banking channels approached 2 million.

Besides offering bonuses of up to TL 5,500 to pensioners who have the accounts into which their pensions are paid transferred to TEB, the bank also continues to provide such customers with products and services in line with their needs. TEB has even set up a special service line at its call center that makes it possible for pensioners to take care of their business more conveniently. TEB charges no fees on any money transfer or EFT/FAST transactions that pensioners perform through either its call center, its online branch, or its CEPTETEB mobile app. Pensioners also qualify for priority service at TEB branches, are exempt from credit card fees, benefit from higher interest rates and daily cash withdrawals on their Marifetli accounts, and higher ATM withdrawal limits.

Supporting the entrepreneurial ecosystem and impact investment in order to create added value for all of its stakeholders and to have a positive impact on society in keeping with its "Good and Exemplary Bank" attitude, TEB overhauled the TEB Private Banking Angel Investment Platform which it had launched as part of its private banking arm in 2013. Having already been instrumental in the writing of a great number of success stories by bringing entrepreneurs and investors together, TEB Private Banking organized the first gathering on the renovated platform around the theme of "Social entrepreneurs aiming at ecological sustainability". As the first bank in the country to introduce the concept of "angel investor" to its customers for the purposes of transforming the investment landscape and of offering alternative areas for investment, the aim of this TEB platform is to discover project ideas and initiatives that will make a difference for Turkey. Another of its aims is to encourage "impact investing" whose strength is derived from TEB's entrepreneurial and investment ecosystem.

TEB continued its efforts to strengthen the presence of women who own businesses and are entrepreneurs in the business world for fostering sustainable economic growth with its Women's Banking business line. Providing women business owners with support on both financial and non-financial issues, total volume of TEB's cash loans to such businesses in Q2 2022 was about 20% higher than it was in previous year.

During Q2 2022 TEB SME Banking continued to stand by the small and medium-sized enterprises that are the engines of the national economy. Offering the most suitable financing solutions addressing the needs of SMEs in support of both production and employment, TEB contributes to Turkey's real sector through its provision of loans backed by the Credit Guarantee Fund (KGF). As of 30 June 2022, TEB had disbursed TL 2 billion worth of credit under three separate KGF-backed protocols: Export Support Package, Investment Support Package, Business Expenditures Support Package.

In keeping with its vision of being an important stakeholder in innovative and value-adding technology companies through its Startup Banking business line, TEB continues to provide such undertakings with both financial and non-financial support during their growth stages. TEB provides both financial and consultancy support to ventures in many different business lines ranging from agricultural technologies and biobased plastic production to waste-water treatment systems and stand-alone energy generation autoproduction technologies. At TİM-TEB Startup Houses located around the country as part of the long-term collaboration between

Türk Ekonomi Bankası and Turkish Exporters Assembly, a Green Up Sustainable Green Growth Program has been launched to support initiatives focusing on end-to-end sustainability. Under this program, support is provided to undertakings in the areas of clean energy and clean technology on such issues as mentoring, meeting with investors, networking, and venturing abroad. TEB intends to continue contributing to the strengthening and expansion of entrepreneurship throughout the country by reaching out to even more entrepreneurs through new programs that are to be carried out at TİM-TEB Startup Houses.

In line with the underlying strategy which it had defined for 2022, TEB Corporate Banking continued its efforts to be the “main” or at least a “preferred” bank for the corporate customers in its portfolio. Continuing to grow its active corporate banking customer base, TEB is further entrenching itself in this business line by increasing the number of cash management and foreign trade finance products used by existing customers.

TEB picks up new awards & recognitions

Global Finance, a highly respected journal in international financial circles, cited TEB as “Best Cash Management Bank In Turkey” in the magazine’s 2022 ranking of the world’s best treasury and cash management financial institutions.

In the 2022 round of its annual competition, the world’s largest contact center and customer loyalty applications organization Contact Center World awarded the TEB Call Center with gold medals in six categories: “Best Customer Services”, “Best Self-Service Technology”, “Best Sales Campaign”, “Best Quality Team”, “Best Innovation In Technology”, and “Best Crisis Management”.

Selected Financial Results & Indicators:

Net profit: TL 4,705 million	Total deposits: TL 185.9 billion
Total assets: TL 256.1 billion	Total loans to customers (gross): TL 149.4 billion
Capital adequacy ratio: 15.58%	NPL ratio: 1.96%