



TÜRK EKONOMİ BANKASI

Annual Report 2000

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bank profile

In 1981, Kocaeli Halk Bankası, a small-scale regional bank established in 1927, was acquired by the Çolakoğlu Group on their way toward sectoral diversification, the objective being gradually to develop a full-service financial institution. The Bank's name was subsequently changed to Türk Ekonomi Bankası (TEB), and its services were expanded to cover corporate, commercial as well as private banking operations. With these changes, the Bank was able to offer an increasingly sophisticated range of financial products to private businesses, multinational companies and wealthy individuals in Turkey.

Despite the financial difficulties and especially the liquidity squeeze encountered by the Turkish economy in November 2000, TEB boldly expanded its financial services, opening eight additional branches and implementing technology-based alternative distribution channels in year 2000.

TEB attaches great importance to client relations and to the quality of services it offers. Its basic strategy is to establish and build long-term relationships with selected companies and individuals in Turkey by providing them a full range of banking and financial services which respond to

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During the 1980s, while other Turkish banks developed extensive countrywide branch networks, TEB adopted a strategy of specialisation and consolidated its financial strength, with particular emphasis on trade finance and advisory services.

TEB has also been a pioneer in initiating private banking services in Turkey in the 1980s, and was the first to provide such services through branch offices. In 1995, TEB started to expand its branch network, thus to make available its products for companies as well as individuals in all the major cities of the country. Currently, the core business lines of TEB are corporate, commercial, private and retail banking as well as treasury activities.

the needs of these companies, their affiliates, key shareholders, management and employees. TEB has been constantly improving the quality of its services, considering it more important than expansion for its own sake. At the end of 2000, the Bank had 54 branches located in major traditional as well as recently emerged business areas of Turkey. In 2000, seven new branches became operational, in addition to a Call Centre Branch, "Telepati Retail Finance Centre", specifically designed to answer the needs of retail banking clients. TEB will continue to expand its products and services to meet the needs of its clients while broadening geographical coverage.

As part of its strategy of building an integrated financial services group, TEB has established TEB Leasing, TEB Investment, TEB Factoring, TEB Insurance, The Economy Bank N.V. in The Netherlands, TEB Asset Management and TEB Precious Metals. The creation of these subsidiaries reinforces the importance that TEB places on meeting the diverse financial needs of its clients. The Çolakoğlu Group had previously established TEB Research, a unique and independent information resource in Turkey, to provide highly reliable economic and financial analyses to institutional investors in Turkey and worldwide.

2000 has been another year of successful financial and operational results for TEB. Thanks to the flexibility of its balance sheet and strong financial position, the reputation of TEB as one of Turkey's strongest banking and financial services groups continued to grow. The subsidiary companies have rapidly gained market share and excellent reputation for the delivery of high quality services. Their strong performance, the synergy between the Bank and its subsidiaries, as well as the expansion of its branch network have reinforced TEB's reputation as one of Turkey's most successful and integrated banking and financial services groups.

TEB owes much of the success to the senior management who comply fully with the international standards and ethical values of the banking profession. Senior staff constantly review strategic goals and decisions, analysing risks related to financial markets, lending, and liquidity as well as managerial and implementation issues.

In February 2000, TEB made a public offering of 20% of its shares. These shares were subsequently listed and are being traded on the Istanbul Stock Exchange, and as GDRs, on the London Stock Exchange.

The dramatic events in the first quarter of 2001 and the subsequent negative developments within the financial sector, once again proved TEB's prudent approach and conservative principles that control asset growth, inherent risks, emphasise liquidity and keep the quality of the customer-base high.

financial highlights

(in millions)

| | 2000** | | 1999 | | 1998 | |
|-------------------------|--------|--------------|-------|--------------|-------|--------------|
| | US\$* | TL | US\$* | TL | US\$* | TL |
| Total Assets | 1,395 | 937,378,000 | 1,185 | 643,259,000 | 1,044 | 329,105,000 |
| Marketable Securities | 110 | 74,125,000 | 312 | 169,319,000 | 259 | 81,686,000 |
| Loans, net | 343 | 230,485,000 | 211 | 114,526,000 | 275 | 86,655,000 |
| Total Deposits | 658 | 442,106,000 | 572 | 310,280,000 | 611 | 192,517,000 |
| Shareholders' Equity | 151 | 101,822,000 | 87 | 47,105,000 | 85 | 26,689,000 |
| Interest Income | 231 | 155,204,000 | 217 | 117,923,000 | 228 | 71,840,000 |
| Interest Expense | (100) | (67,472,000) | (96) | (52,269,000) | (93) | (29,188,000) |
| Net Income | 12 | 7,822,000 | 36 | 19,388,000 | 34 | 10,665,000 |
| Consolidated Net Income | 16 | 10,414,000 | 50 | 27,159,000 | 41 | 13,012,000 |

(*) Converted at the year-end rate of US\$ 1 = TL 671,765 for 2000, US\$ 1 = TL 542,703 for 1999 and US\$ 1 = TL 315,180 for 1998.

(**) Extracted from financial statements based on IAS.

ratios and key operational indicators

| | 2000 | 1999 | 1998 |
|--------------------|----------------|--------|--------|
| Capital Adequacy | 11.24% | 10.10% | 12.28% |
| ROE (*) | (33.26%) 9.11% | 52.55% | 54.48% |
| ROA (*) | (2.77%) 0.87% | 3.99% | 4.10% |
| Number of Staff | 1,358 | 1,408 | 1,275 |
| Number of Branches | 54 | 46 | 36 |

(*) The figures in parentheses are based on CMB standards.

TEB's ratings from major rating agencies*

Moody's Investor Service

Banking Financial Strength
D+ (C)

Foreign Currency Bank Deposit
B3 (B3)

Fitch

LC Long-term
B (B)

FC Long-term
B+ (B+)

Individual
C

Support
4T

LC Short-term
B (B)

FC Short-term
B (B)

Thomson BankWatch

Intra-country Issuer
IC-B

LC Short-term
LC-1

Capital Intelligence

FC Long-term
B+ (B+)

FC Short-term
B (B)

Domestic Strength
A-

Support
2

Note: Country ceilings are given in parenthesis.

(*) As of March 2001



LONDON STOCK EXCHANGE

Certificate of Admission to the

London Stock Exchange

Türk Ekonomi Bankası

John King-Well

Chairman
London Stock Exchange

Çağrı Toprak

Chairman
Türk Ekonomi Bankası

report of the board of directors

The government, in power since the 1999 general election, continued implementing the IMF-backed programme during 2000. This aimed to decrease inflation, reduce the burdens on the financial sector with structural reforms and, with new monetary policies, build confidence and stability in money and capital markets.

Looking from a different perspective, the programme envisaged the restructuring of the public administration and attempted to eliminate uncertainties regarding financial investments and fluctuations of the exchange rate, while decreasing inflation and interest rates making them predictable over a period of three years. One of the

materialise. A liquidity squeeze for TL started to become increasingly apparent in the markets. This development propelled interest rates to higher levels. Observing maturity mismatches in banks' balance sheets and the growing tension in the markets, foreign funds hastily fled Turkey's money and capital markets. This led to a serious liquidity crisis in late November, the effects of which continued into the new year entailing a rather heavy cost to the economy.

Notwithstanding these difficulties, the year 2000 has been an important turning point for the banking sector in terms of restructuring, which will remain on the

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main components of the programme, the "exchange anchor" worked out well and significant decreases in inflation and interest rates have been observed. However structural reforms, especially privatisation, could not be implemented at similar pace and effectiveness. As a result, foreign capital inflow did not materialise at initially anticipated levels.

Under the tight measures of the programme, the Central Bank of Turkey was not allowed to provide liquidity to financial markets in excess of foreign currency inflow. In addition, TL deposits were not converted to FX deposits and expected foreign capital inflow did not

agenda for some more time. Problems, neglected for years, had penetrated deeply into the system to become even more apparent when new regulatory and supervisory bodies started to exert a firmer approach. At this junction, with the additional burdens imposed on the system by the recent crisis, it was quite obvious that the system would no longer be able to handle the ongoing problems. The restructuring of the financial system thus became inevitable, and was unanimously agreed upon by all the market participants.

Turkey's banking sector experiences more global competition than any other sector in the country. Since the 1980s, the system

has been preparing for international competition, notwithstanding the serious fluctuations resulting from occasional turmoil in the markets. In the immediate future, there is urgent need for the banking sector to restructure itself with regard to cost, efficiency and profitability in accordance with international criteria. It also needs to take the necessary steps to adapt itself to an environment of relatively moderate inflation. This emerges as one of the key elements for the success of the economic programme. In our opinion the sector will have to reduce its size in an initial phase before entering a healthier growth trend, later.

Directors. Liquidity risk is monitored by the Assets and Liabilities Committee, and regular daily reports are prepared with regard to maturities and prospective cash flows. Credit risk is monitored and controlled by the Credit Committee and the Credit Control Department. In the case of new product development, thorough risks assessment precedes its launching, resorting to adequate accounting and operational procedures and controls.

Our consistent management philosophy has once again been instrumental in obtaining favourable results in 2000. Indeed, our balance sheet footing reached US\$ 1,395 million. Significantly above

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Market, credit and liquidity risks constitute the integral parts of regular banking activity. Likewise, TEB is dedicated to a strict risk management process to which all senior managers actively participate. Market risk exposure is closely monitored and observed on a daily basis against authorised limits, set by the Management Committee and approved by the Board of

sector averages, 55% of our total assets consists of liquid assets while 70% is foreign currency denominated. Profit before tax was TL 20,770 billion and shareholders' equity, including net profit, was TL 101,822 billion. In US dollar terms, shareholders' equity increased from US\$ 86.8 million at the end of 1999 to US\$ 151.6 million at year end 2000.

At the end of the year 2000, TEB's capital adequacy ratio stood at 11.24%, well above the 8% limit set by the regulators.

Our business activities in 2000 continued with particular emphasis on corporate and commercial banking, while retail banking

activities were launched in March under the Telepati brand, following an extensive PR campaign. Private banking, treasury and capital market-related activities continued, as usual, while introducing several new products.

On the basis of our prudent credit allocation policies, total outstanding cash credits increased by 51% to TL 230,485 billion, reaching 25% of total assets. Of total cash credits, 84% is short-term with 44% denominated in TL and 56% in foreign currency. Non-performing credits amounted to a highly insignificant ratio of 0.8%.

Non-cash credits reached TL 374 trillion, consisting mainly of short-term letters of guarantee issued for domestic commercial transactions and import guarantees as well as acceptance credits.

Total deposits, an important source of funding for the Bank is TL 442,106 billion, representing 47% of total liabilities. Eighty-one percent of the total deposits represent foreign currency accounts.

In 2000, TEB accounted for US\$ 1,189 million worth of export and US\$ 2,341 million of import transactions. These figures represent approximately 4.3% of Turkey's total imports and 4.3% of total exports. TEB's share in total imports rose significantly by 128% in 2000 to represent 2.6% compared to 4.3% of total imports the year before.

The number of branch offices rose from 46 at the end of 1999 to 54 at the end of 2000, with the addition of eight new branches: four in Istanbul, two in Ankara

and one each in Bursa and Adana. The new branch offices in Bursa and Adana and the new one in Ankara have been designated as corporate branches.

One of the major highlights for the year has been the public offering of TEB shares. Indeed, TEB went public on 22 - 23 February 2000, offering 20% of total shares for a nominal value of TL 8,400 per share, totalling TL 4.9 trillion. Of this total, TL 2.5 trillion was accounted for by the capital increase, and TL 2.4 trillion came from shareholder sales. Through a most successful IPO scheme, the majority of our shares were sold to foreign investors, and were subsequently listed on the Istanbul and London Stock Exchanges.

In the course of the year, negotiations regarding a possible partnership have been initiated with Citibank, as a follow up to the close business ties existing between the two institutions, particularly in the marketing and sales of TEB Mutual Funds, over the last two years. Legal filing with the relevant authorities as well as public announcement will be made, as and when the outcome of these negotiations become available.

The Board of Directors would like to express its appreciation to the shareholders and the Bank's devoted staff for their lasting dedication in making 2000 another successful year, despite the difficulties the Turkish economy has been encountering. We are confident that TEB will continue to prosper and to meet its objectives in the future.

board of directors

Yavuz Canevi, Chairman

Dr. Akın Akbaygil, Vice Chairman, Managing Director and General Manager

Varol Cıvıl, Executive Director and Deputy General Manager

Cihat Madanođlu, Executive Director

Y. Kamil Eyüplü, Director

Alparslan Karagülle, Director

Refael Taranto, Director

Hasan T. Çolakođlu, Adviser to the Board

Hakan Tıraşın, Secretary to the Board

senior officers

Meral Arıkan, Assistant General Manager

Ünsal Aysun, Assistant General Manager

Funda Hanođlu, Assistant General Manager

Sevinç Özşen, Assistant General Manager

Önder Türkkanı, Assistant General Manager

Emre Yalçınkaya, Assistant General Manager

İsmail Yanık, Assistant General Manager

legal counsel

Prof. Dr. Seza Reisođlu

Prof. Dr. Devrim Ulucan

auditors

**A.A. Aktif Analiz Serbest Muhasebecilik Mali Müşavirlik A.Ş.,
Member of Andersen Worldwide**

As of March 2001

the turkish economy in 2000

The year 2000 started amid high hopes and a rather enthusiastic atmosphere for Turkey. In December 1999, Turkey was finally granted candidate country status by the EU. At the same time, the stabilisation programme embodied in the Stand-By Agreement with the IMF was perceived as another major turning point for the Turkish economy.

Economic results throughout the year 2000 have, indeed, been fairly encouraging due to improved budgetary discipline and well-addressed structural issues. Hence, Government has been successful in raising external borrowing at favourable terms through restored confidence and recovered economic activity following the recession in 1999. These results were achieved despite two negative external shocks, i.e. the extremely weak Euro, and the skyrocketing oil prices. However, delays in implementing structural issues, compounded with rising concern over the widening current account deficit, together with rumours about the soundness of the banking sector, and the unfavourable atmosphere in emerging markets, led to a liquidity crisis in late November. Notwithstanding these developments, IMF reaffirmed its support to Turkey's economic reform programme, and approved the release of an additional US\$

7.4 billion Supplemental Reserve Facility (SRF). Likewise, the Turkish Government gave assurance regarding the implementation of additional measures to keep the programme on track. These announcements had a positive impact on market confidence curbing interest rates while the Central Bank was able to restore its fx reserves.

Following 6.1% contraction in 1999, economic activity picked up in the year 2000. The notable decline in interest rates has been the major driving force behind the recovery. Declining interest rates coupled with improved confidence stimulated investment and private consumption, which heavily relied on consumer loans. GDP growth recorded 7.2% in the year 2000, while GNP growth remained at 6.1%, due to the 75% decline in net factor income from abroad. Year-end GNP growth is estimated at 5.9%.

However, GNP growth in the first half of the year remained relatively moderate at 4.6%, reflecting the negative effect of the 1999 Marmara earthquake which led to the interruption of output in the country's major oil refinery. With the reversal of this situation, growth reached 7.4% in the second half of the year.

Growth in Gross Domestic Product in terms of Expenditure (%)

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|---------------------------------|--------|--------|------|------|-------|--------|------|
| Private Consumption Exp. | (5.4) | 4.8 | 8.5 | 8.4 | 0.6 | (2.6) | 6.4 |
| Public Consumption Exp. | (5.5) | 6.8 | 8.6 | 4.1 | 7.8 | 6.5 | 7.1 |
| Public Fixed Capital Formation | (30.8) | (18.8) | 24.4 | 28.4 | 13.9 | (8.7) | 19.7 |
| Private Fixed Capital Formation | (10.7) | 16.9 | 12.1 | 11.9 | (8.3) | (17.8) | 15.4 |
| GDP | (5.0) | 6.7 | 7.0 | 7.5 | 3.1 | (4.7) | 7.2 |

Source: State Planning Organisation (SPO), State Institute of Statistics (SIS)



On the supply side, industrial value added increased by 5.6% in the year 2000, compared to 5% contraction in 1999, while value added in the services sector expanded by 8.7%.

Real Growth Rates by Sectors (%)

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|-------------|-------|------|------|-------|------|-------|------|
| Agriculture | (0.7) | 2.0 | 4.4 | (2.3) | 8.4 | (5.0) | 4.1 |
| Industry | (5.7) | 12.1 | 7.1 | 10.4 | 2.0 | (5.0) | 5.6 |
| Services | (4.0) | 6.3 | 7.3 | 8.6 | 2.4 | (4.5) | 8.7 |
| GDP | (5.5) | 7.2 | 7.0 | 7.5 | 3.1 | (4.7) | 7.2 |
| GNP | (5.5) | 7.2 | 7.0 | 7.5 | 3.9 | (6.1) | 6.1 |

Source: State Planning Organisation (SPO), State Institute of Statistics (SIS)

The breakdown of GDP by expenditure indicates that the major reason for the recovery in economic activity in 2000 was the increase in private final consumption, mainly in durable goods (27.5%) and in machinery & equipment of the private sector (37.3% in the first half).

On the supply side, industrial value added increased by 5.6% in the year 2000, compared to 5% contraction in 1999, while value added in the services sector expanded by 8.7%. Value added in trade recorded the highest rate of increase with 11.6%. Meanwhile, agricultural output registered 4.1% real growth during the January-September period, which compares favourably with 5% contraction in 1999.

Within the context of the stabilisation programme, annual CPI and WPI inflation rates declined to 39% and 32.7%, respectively. Despite the annual currency depreciation rate of 20%, inflation remained above the initial programme targets of 25% for CPI and 20% for WPI,

reflecting buoyant domestic demand, and the remarkably strong US dollar.

After displaying a relatively high rate in the first month of the year due to accelerated currency depreciation and price adjustments in the public sector in late 1999, coupled with the front-loaded private sector price hikes, inflation started a considerable decline in the following months. The rise in international oil prices was not reflected to the domestic consumer. Like the exchange rate, prices of public sector goods were also used as the programme's anchor, with an annual increase fixed at 20.2%, compared to 130% the year before. Accordingly, the annual price increase in the private manufacturing sector recorded 33.6% in the year 2000, down significantly from 59.7% the year before.

The budget data in 2000 pointed to strong fiscal performance, although privatisation revenue fell short of the programme target, due to delays in the sale of the GSM license, as well as the block sale of Turk

Annual Inflation (%)

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|-----------|-------|------|------|------|------|------|------|
| Wholesale | 149.6 | 65.6 | 84.9 | 91.0 | 54.3 | 62.9 | 32.7 |
| Consumer | 125.5 | 76.0 | 79.8 | 99.1 | 69.7 | 68.8 | 39.0 |

Source: State Institute of Statistics (SIS)

the turkish economy in 2000 continued

Consolidated Budget (January-December, US\$ billion)

| | 1999 | 2000 | Change (%) |
|-------------------|--------|--------|------------|
| Revenue | 45.1 | 54.1 | 20.0 |
| Tax Revenue | 35.2 | 42.5 | 20.8 |
| Non-Tax Revenue | 9.9 | 11.6 | 17.2 |
| Expenditure | 66.6 | 74.7 | 12.2 |
| Non-Interest | 41.1 | 41.9 | 2.4 |
| Personnel | 16.4 | 16.0 | (2.6) |
| Other Recurrent | 5.3 | 5.8 | 8.7 |
| Investment | 3.7 | 4.0 | 8.2 |
| Transfer | 15.7 | 16.2 | 1.4 |
| Interest Payments | 25.5 | 32.7 | 28.6 |
| Primary Balance | 4.0 | 12.2 | 205.5 |
| Budget Balance | (21.5) | (20.6) | (4.2) |

Source: Ministry of Finance

Telecom. The so-called "earthquake taxes", and the buoyant economic activity raised tax revenues by 15.6% in real terms.

Non-interest expenditures dropped by 2.4%, in real terms, in the year 2000, reflecting mainly the decline in personnel (6.7%) and transfer expenditures (1.4%). The successful implementations of the social security reform, in particular, helped to diminish by 24.3% the budgetary transfers to the social security institutions.

In addition, considerable decline in interest rates in the first quarter of the year led to total interest payments of nearly TL 700 trillion below the initial target.

The overall budget deficit amounted to TL 12,846 trillion (US\$ 20.6 billion), down from the initial target of TL 14,128 trillion, representing nearly 10% of GNP, while the primary surplus equalled approximately 6% of GNP. These figures compare favourably with 1999 data according to which the budget deficit to GNP reached 11.6% and the primary surplus represented 2.1% of GNP.

In 2000, the domestic debt stock increased by TL 13,500 trillion (US\$ 11.8 billion) to TL 36,421 trillion (US\$ 54.2 billion), i.e., 29% of GNP, remaining unchanged with respect to 1999 but depicting 22% growth compared to 1998. A notable portion of the growth in the domestic debt stock reflects the rise in non-cash bonds, which rose by US\$ 5.4 billion in the year 2000. The special issue bonds amounting to US\$ 5.7 billion, and lent to the Savings Deposit Insurance Fund (for the rehabilitation of the eight banks held by the SDIF) have somewhat aggravated the total domestic debt picture in December.

Calculated on the basis of average TL/US\$ exchange rate, net domestic borrowing came close to US\$ 22 billion.

Notwithstanding the successful external borrowings worth US\$ 7.5 billion raised by the Treasury throughout the year 2000, the bulky interest payments amounting to TL 17,702 trillion (US\$ 28.1 billion) forced Government to rely on domestic borrowing. Nevertheless, Government was able to limit total cash borrowing to 75% of the redemptions. Moreover, the sharp

decline in interest rates helped Government to borrow at relatively favourable rates amounting to an annual compounded average of 36% at the discounted auctions, compared to 107% in 1999. The average maturity of outstanding domestic debt stock dropped to 15.5 months against 16.3 months at year-end 1999. The share of bonds in the domestic debt stock reached 94.4% at the end of 2000 as against 85.9% in December 1999.

Fortunately, no Treasury auction took place during the crisis period, when interest rates in the secondary bond market exceeded 80%, compared to a year-to-date average of 35% until November 21.

Prior to the IMF Stand-By Agreement, the Central Bank of the Republic of Turkey (CBRT) pursued a policy whereby reserve money, the indicator of liquidity, was kept stable through open market operations. Conversely, following the Stand-By Agreement, the role for the CBRT changed significantly. The Bank publicly announces the prospective value of the foreign exchange basket (defined as US\$ 1 + Euro 0.77) for the first 18 months of the programme and trades fx at the announced rates without restriction. Its

role in the interbank market, however, has been reduced, to allow liquidity fluctuations to affect interest rates by setting a narrow band around TL 1,200 trillion for net domestic assets (indicator of CBRT position vis-à-vis the public sector and banks). Accordingly, liquidity creation became contingent to the balance of payments, only.

CBRT successfully pursued the monetary policy in the first ten months of the year. Interest rates acted as market regulators, where excessive capital inflow sharply reduced interest rates, discouraging further capital flows, and vice versa. Indeed, CBRT's fx position exceeded US\$ 8.5 billion in mid-November.

As the year-end approached, structural and macro-economic concerns, cited previously, gained momentum with the transfer of two commercial banks to the Savings Deposit Insurance Fund in October by the Banking Regulation and Supervisory Board. Problems pending in the banking sector thus came to the spotlight. Propounding rumours on some medium-size banks along with growing concerns initiated a massive fx demand from foreign investors accelerating their usual year-end portfolio closure in late

Components of Outstanding Domestic Debt (US\$ billion)

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total | 20.8 | 22.9 | 29.3 | 30.6 | 37.0 | 42.4 | 54.2 |
| G-Bonds | 6.2 | 8.6 | 11.6 | 17.4 | 18.4 | 36.4 | 51.2 |
| T-Bills | 7.9 | 10.6 | 14.2 | 11.6 | 18.6 | 6.0 | 3.1 |
| CB Advance Payments | 3.2 | 3.2 | 3.5 | 1.7 | - | - | - |
| Parity Difference* | 3.5 | 0.5 | - | - | - | - | - |

* Debt arising from Central Bank's short fx position
Source: Treasury



On December 22, Government made public a supplementary Letter of Intent to IMF, identifying clearly the structural reforms to be undertaken in the year 2001, and setting monthly and quarterly targets with regard to monetary and fiscal aggregates.

the turkish economy in 2000 continued

Central Bank Balance Sheet: Selected Items (US\$ billion)

| | Dec 99 | Mar 00 | Jun 00 | Sep 00 | Dec 00 |
|----------------------------|--------|--------|--------|--------|--------|
| Foreign Assets | 26.9 | 27.0 | 28.7 | 28.5 | 24.2 |
| Domestic Assets | (2.8) | (2.9) | (2.9) | (3.3) | (1.7) |
| Foreign Exchange Liability | 21.1 | 19.1 | 20.9 | 20.7 | 21.1 |
| Central Bank Money | 2.9 | 5.0 | 4.9 | 4.5 | 1.5 |
| Reserve Money | 7.3 | 7.1 | 7.6 | 7.4 | 8.8 |
| Liabilities from OMO | (4.5) | (3.4) | (3.9) | (3.9) | (7.7) |
| Foreign Exchange Position | 5.7 | 7.9 | 7.9 | 7.8 | 3.1 |
| Net Domestic Assets* | n/a | (1.9) | (2.1) | (1.8) | 4.9 |

Source: Central Bank
* Stand-By definition

November. FX sales of CBRT amounted to US\$ 1.5 billion on November 22. Fears over devaluation, and lack of confidence in the banking sector further triggered fx demand, while tight liquidity situation raised interest rates sky-high, touching four-digit levels. These developments led to the takeover by the SDIF of a medium-size bank in the first week of December.

Interest rates, however, could not regulate the market the way it was foreseen in the monetary programme during this period of instability, which led CBRT to inject substantial liquidity to the public sector and banks through open market operations and cash credit, thus temporarily suspending the Net Domestic Assets (NDA) rule. CBRT's fx position deteriorated by US\$ 7 billion over the 22 November – 5 December period, when NDA increased by US\$ 5.5 billion.

In the face of these developments, IMF reaffirmed its support to Turkey's economic reform programme and on December 6, approved the release of US\$ 7.4 billion in the form of Supplemental Reserve Facility (SRF). In addition to the

original agreement, concurrently, the Turkish Government announced the implementation of additional measures. Meanwhile, the World Bank approved the release of US\$ 1.5 billion of lending for structural adjustment of the financial sector.

On December 22, Government made public a supplementary Letter of Intent to IMF, identifying clearly the structural reforms to be undertaken in the year 2001, and setting monthly and quarterly targets with regard to monetary and fiscal aggregates. Subsequently, market confidence was restored, and the substantial capital outflow in late 2000 was replaced by fx sales of the banking sector. CBRT's fx position closed the year at US\$ 3.1 billion, after having declined to US\$ 1.7 billion in early December. CBRT's fx position nearly doubled in the first week of 2001, with banks re-opening their fx positions.

The annual increase in M2YR, the broad money supply including foreign exchange deposits and repo agreements, amounted to 3.2% in real terms, against 19.8% in 1999. In fact, foreign exchange

the turkish economy in 2000 continued

Monetary Aggregates (US\$ billion)

| | Dec 99 | Mar 00 | Jun 00 | Sep 00 | Dec 00 |
|---------------------------|--------|--------|--------|--------|--------|
| Currency in Circulation | 4.4 | 4.0 | 4.4 | 4.7 | 5.6 |
| M1 | 7.4 | 8.8 | 9.9 | 10.1 | 12.2 |
| M2 | 42.0 | 38.2 | 39.9 | 40.1 | 48.8 |
| Foreign Currency Deposits | 32.6 | 34.9 | 36.8 | 38.0 | 36.3 |
| Repo Transactions | 7.3 | 12.2 | 12.6 | 10.9 | 8.9 |
| M2YR | 81.8 | 85.5 | 89.2 | 89.0 | 94.0 |

Source: Central Bank

denominated deposits increased significantly in the year 2000, exceeding US\$ 37.5 billion. The rapid rise in US\$/TL parity, despite the limited depreciation of the fx basket made US\$ denominated deposits attractive. However, with the appreciation of Euro, and record high money market rates in late 2000, fx deposits declined to US\$ 36.3 billion at year-end. Meanwhile, the repo volume increased significantly at the beginning of the year, and remained around US\$ 11.4 billion on average, registering only 10% real increase, due to cash demand ahead of the religious holiday period. M1 reached US\$ 12.2 billion by the end of the year (compared to an average of US\$ 9.2 billion), up 19.7% in real terms.

After having declined moderately (in real terms) in the first ten months of the year, TL deposits increased by 15% in the last two months of the year, in line with higher TL interest rates. Accordingly, TL deposits increased by 3.9% in real terms in the year

2000. Meanwhile, as stated above, fx deposits declined significantly in December, bringing the annual real growth down to nil. Total deposits thus increased by only 2.1% in the year 2000. On the other hand, fuelled by the rise in consumer loans (253%), total loans rose by 17%. As a result, loans-to-deposits ratio improved to 49% at the end of 2000, which compares with 43% the year before. It is worth noting that these figures are considerably below the 72% figure recorded in August 1998, prior to the Russian crisis.

On the external front, foreign trade deficit widened considerably in the year 2000 with imports growing significantly, following the sharp rise in oil prices and the strong domestic demand. Meanwhile, increase in exports remained moderate, reflecting the worsening in export prices. Indeed, in terms of volume, exports grew by 13% in the first ten months of the year while in terms of value, growth remained at 1.4% only over the January-November

Bank Deposits and Loans (US\$ billion)

| | Dec 99 | Mar 00 | Jun 00 | Sep 00 | Dec 00 |
|------------------------|--------|--------|--------|--------|--------|
| TL Deposits* | 39.7 | 36.3 | 37.8 | 37.5 | 45.9 |
| FX Deposits* | 32.6 | 34.9 | 36.8 | 38.0 | 36.3 |
| Loans by Deposit Banks | 29.5 | 30.4 | 33.6 | 36.3 | 38.6 |

* of residents (excl. banks)

Source: Central Bank

period, amounting to US\$ 24.7 billion, close to its 1998 level. The appreciation of US dollar against Euro by more than 8% has had a negative effect on the value of total exports, as EU countries constitute Turkey's major export destinations. In the year 2000, CBRT kept the depreciation rate of the foreign exchange

US\$ 54.2 billion, increasing by 33% year-on-year. However, the expansion in imports is not surprising, considering the strong growth and the unexpected rise in international energy prices. Oil prices soared by 59% during the year 2000, raising the value of oil and petroleum product-imports by 76% to US\$ 9.5 billion.

Foreign Trade (US\$ billion)

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|---------------------|-------|--------|--------|--------|--------|--------|--------|
| Exports | 18.1 | 21.6 | 23.2 | 26.3 | 27.0 | 26.6 | 27.5 |
| Imports | 23.3 | 35.7 | 43.6 | 48.6 | 45.9 | 40.7 | 54.2 |
| Exports/Imports (%) | 77.8 | 60.6 | 53.2 | 54.1 | 58.7 | 65.3 | 50.8 |
| Trade Deficit | (5.2) | (14.1) | (20.4) | (22.3) | (18.9) | (14.1) | (26.7) |

Source: State Institute of Statistics (SIS)

basket (consisting of US\$ 1 and Euro 0.77) at 20%. Due to the evolution of the US\$/Euro parity on international financial markets, TL depreciation remained at 14.1% against Euro, but at 24.4% against US dollar.

Indeed, the exchange rate policy of CBRT led to the appreciation of TL, which gained approximately 6% during the first eleven months of the year. The adverse effects of the overvalued Turkish currency contributed to the widening trade deficit. Accordingly, export prices were 5% lower in the year 2000 and 11% with respect to 1999 and 1998 figures.

The renewed confidence in economic outlook and the substantial fall in interest rates during the first half of the year 2000 stimulated domestic spending and investments while fuelling imports. Hence, the trade deficit soared to US\$ 26.7 billion during the year 2000, reaching a record. Concurrently, imports amounted to

Besides, production had to stop in Tüpraş refinery, when it was severely hit by the Marmara earthquake, leading to imports of oil products. This burdened the overall imports bill by nearly US\$ 4 billion. Consequently, export to import ratio deteriorated to a low 51% in the year 2000.

According to the breakdown of foreign trade results, the volume of exported consumer goods remained largely stable again this year while exported intermediate goods demonstrated an increase of 4.6% over the previous year. On the imports side, capital goods imports soared 29%, reflecting the recovery in investments. Concurrently, imports of intermediate goods increased by 33%, as a result of buoyant economic activity, which raised consumer goods imports by 43%. During the 1999 recession, consumer goods imports were down by 4%. A significant rise occurred in the automotive sector where imports climbed from US\$ 3.1 billion to US\$ 5.5 billion in the year 2000.



On the services side, the number of tourist arrivals reached 10.4 million by the end of year 2000, leading to a recovery in net tourism revenues by 59% year-on-year. The increase in “Other Services” amounting to US\$ 1.6 billion, includes insurance, freight and non-classified fx revenue appearing in banks’ transactions.

the turkish economy in 2000 continued

Foreign Trade by Destination (January-December, US\$ billion)

| | Exports | | Imports | |
|--------------------------|---------|------|---------|------|
| | 2000 | 1999 | 2000 | 1999 |
| OECD Countries | 18.7 | 18.1 | 35.3 | 28.3 |
| EU | 14.4 | 14.3 | 26.4 | 21.4 |
| EFTA | 0.3 | 0.4 | 1.1 | 0.9 |
| Other OECD | 4.1 | 3.3 | 7.8 | 6.0 |
| Non-OECD Countries | 7.7 | 7.8 | 18.2 | 11.9 |
| European | 2.9 | 2.8 | 7.1 | 4.7 |
| African | 1.3 | 1.7 | 2.7 | 1.7 |
| American | 0.2 | 0.2 | 0.6 | 0.5 |
| Middle Eastern | 2.1 | 2.2 | 3.1 | 2.0 |
| Other Asian | 0.6 | 0.7 | 3.5 | 2.4 |
| Other | 0.4 | 0.2 | 1.2 | 0.6 |
| Turkish Free Trade Zones | 0.9 | 0.8 | 0.5 | 0.5 |
| Total | 27.5 | 26.6 | 54.2 | 40.7 |

Source: State Institute of Statistics (SIS)

In the same period of time, exports to EU Countries declined by 1.2%. Meanwhile, exports to CIS countries (previously hit by the Russian crisis) improved by 7.2% to US\$ 2.7 billion.

During the deep recession in the aftermath of the Russian crisis, current account deficit narrowed significantly to US\$ 1.4 billion at the end of 1999. However, with economic activity picking up stimulated by

Balance of Payments (US\$ million)

| | 2000 (a) | 1999 (b) | Change (a-b) (%) |
|------------------------|----------|----------|------------------|
| Current Account | (9,765) | (1,364) | 616 |
| Foreign Trade Balance | (22,341) | (10,447) | 114 |
| Exports (FOB) | 31,214 | 29,326 | 6 |
| Trunk Trade | 2,944 | 2,255 | 31 |
| (-) Imports (FOB) | (53,555) | (39,773) | 35 |
| Invisibles Balance | 7,351 | 3,908 | 88 |
| Tourism (net) | 5,925 | 3,732 | 59 |
| Interest (net) | (3,463) | (3,100) | 12 |
| Other (net) | 4,889 | 3,276 | 49 |
| Workers' Remittances | 5,225 | 5,175 | 1 |
| Capital Account | 9,445 | 4,671 | 102 |
| Direct Investment | 112 | 138 | (19) |
| Portfolio Investment | 1,022 | 3,429 | (70) |
| Long-term Capital | 4,276 | 345 | 1,139 |
| Short-term Capital | 4,035 | 759 | 432 |
| Net Errors & Omissions | (2,677) | 1,899 | n/m |
| Increase in Reserves | (2,997) | 5,206 | n/m |

Source: Central Bank

declining interest rates, the current account deficit reached its ever-high with US\$ 2.3 billion over the first quarter, subsequently rising to US\$ 5.6 billion at the end of the first half of the year. Over-heating of US dollar compounded by the oil price turbulence in world markets, following OPEC's production cuts increased the burden. The current account balance revealed a deficit of US\$ 9.8 billion at the end of the year 2000. However, almost 49% of the rise in the current account deficit originated from higher petroleum products imports.

On the services side, the number of tourist arrivals reached 10.4 million by the end of

encouraged by the economic results and the confidence climate generated by the implementations of the Stand-By Agreement. Indeed, the capital account recorded US\$ 12.5 billion by the end of October, significantly above the US\$ 7.1 billion figure in 1997, the year preceding the recession years of 1998 and 1999. However, the turmoil in the financial markets in late November led to substantial capital outflows, negatively affecting Central Bank reserves which dropped to US\$ 19.6 billion from US\$ 23.2 billion at year-end 1999. Hence, total capital inflow figure declined to US\$ 9.5 billion by the end of the year 2000.

In the first ten months of the year, inflow of capital reached a historical peak, encouraged by the economic results and the confidence climate generated by the implementations of the Stand-By Agreement.

the year 2000, leading to a recovery in net tourism revenues by 59% year-on-year. The increase in "Other Services" amounting to US\$ 1.6 billion, includes insurance, freight and non-classified fx revenue appearing in banks' transactions. This rise helped to narrow the otherwise widening current account deficit. Meanwhile, workers' remittances remained stagnant with respect to 1999, registering US\$ 5.2 billion in the year 2000. However, Net Errors and Omissions figure has been, once again, relatively high denoting significant levels of unregistered capital outflows.

In the first ten months of the year, inflow of capital reached a historical peak,

Despite Treasury's successful bond issues in international capital markets, reaching US\$ 7.5 billion during the year, "Portfolio Investments" remained at US\$ 1.0 billion over the first eleven months, reflecting foreign investor bond sales as high as US\$ 5.5 billion during the last two months of the year.

On the other hand, the long-term capital inflows amounting to US\$ 345 million in 1999 soared to US\$ 4.3 billion in 2000. Likewise, short-term capital inflows surged to US\$ 4.0 billion. Consequently, the substantial current account deficit coupled with the hefty capital outflow led to a decline in reserves by US\$ 2.7 billion over the January-November period. The current

Outstanding Foreign Debt (US\$ million)

| | 1995 | 1996* | 1997 | 1998 | 1999 | 2000 |
|-----------------------|--------|--------|--------|--------|---------|---------|
| Total | 73,278 | 79,571 | 84,797 | 96,897 | 103,025 | 114,324 |
| Medium- and Long-Term | 57,577 | 62,226 | 66,750 | 75,680 | 79,553 | 85,412 |
| Public Sector | 49,958 | 40,209 | 39,349 | 40,491 | 43,452 | 47,165 |
| Private Sector | 7,619 | 10,628 | 16,533 | 23,116 | 25,789 | 24,850 |
| Short-Term | 15,701 | 17,345 | 18,047 | 21,217 | 23,472 | 28,912 |
| Parity Effect | 1,970 | - | - | - | - | - |

*New Series since 1996

Source: State Planning Organisation (SPO), Treasury

deficit is estimated at 4.8% of GNP for the whole year.

By the end of the year, Turkey's outstanding foreign debt rose by US\$ 11.3 billion to US\$ 114.3 billion. Medium- to long-term foreign debt grew by US\$ 5.9 billion, while short-term debt was up US\$ 5.4 billion. Unlike the previous years, the rise in medium- to long-term foreign debt is mainly due to public sector borrowings, facilitated by the favourable results of the stabilisation programme. Relying on market confidence, Treasury was able to issue bonds in the international capital markets, raising US\$ 7.5 billion. Furthermore, Treasury could secure a syndication loan of US\$ 1 billion in late December, to partly offset the short-term capital outflow.

Over the whole year, Central Government debt stock rose by US\$ 3.7 billion. However, the composition of the debt stock changed, with short-term foreign debt rising by US\$ 5.4 billion, and private sector medium- to long-term foreign debt declining by US\$ 0.9 billion. Meanwhile, financial and non-financial private sector borrowing declined by US\$ 895 million and

US\$ 44 million, respectively. The share of the banking sector in short-term debt reached 58% by the end of 2000 (amounting to US\$ 16.9 billion) from 56% at the end of 1999.

The outstanding foreign debt was up by 11% in the year 2000, representing 57% of GNP, unchanged from 1999.

Following the financial crisis in November, Government strengthened the economic programme, speeding up the structural reform process. Developments in late 2000 emphasised the importance of structural reforms in the implementation of the stabilisation programme.

In the year 2001, domestic demand is expected to drop due to higher real interest rates, negatively affecting the growth of the GNP and of the volume of consumer loans while stimulating savings. The ensuing economic slowdown is likely to narrow the current account deficit and curb inflation.



Commercial Banking Division directed its activities to best meet the needs of its specific client base, while keeping a watchful eye on market developments. This allowed TEB to quickly and efficiently respond to the changing requirements of clients.

overview of activities in 2000

Corporate Banking

Towards the end of 1999, TEB broke down its corporate banking activities into two divisions: Corporate Banking Division and Commercial Banking Division. This separation allows TEB to focus on specific segments of the corporate market, thus increasing efficiency and responding better to the diverse requirements of the clients.

The Corporate Banking Division concentrates on larger scale companies with an annual turnover exceeding predetermined criteria, as well as conglomerates and multinational companies, often requiring complex and sophisticated financial instruments and services. TEB intends to strengthen its presence in the corporate banking segment. Eight branches, three of which opened in the year 2000, have been designated corporate banking branches. These off-high-street branches are fully equipped to handle the most complex corporate banking activities, and are manned accordingly.

The Corporate Banking Division serves the diverse needs of TEB's clients, using an assortment of contemporary financial tools. These include cash management services, investment banking, project finance and foreign trade financing facilities, factoring and leasing in addition to conventional banking practices. The large-scale companies that TEB serves have relatively high expectations, and consequently the services and products provided are tailored to meet their specific requirements. Likewise, the organisational structure of the corporate banking branches is designed to actively respond to the needs of the most demanding clients. The advisory services available within the Division provide extra value to TEB's clients.

Although a short time has elapsed since the separation of corporate and commercial banking activities at TEB, the number of active corporate clients reached

500 at the end of 2000, as a result of extensive marketing efforts.

Commercial Banking

Endeavours based on the economic stabilisation programme, to end the high inflation era, have been beneficial to those banks, which concentrate on core banking activities. Decreasing profit margins enhanced the quality of commercial banking activities, the growing star of the banking business.

In this highly competitive market, TEB positioned itself as an important player, following the completion of internal re-organisation in late 1999, pursuing an expansion strategy which has been implemented during 2000.

With the addition of five new branches in 2000, 43 branches now serve as commercial banking branches in various locations. All have the ability to attract small and medium scale firms (SMFs), which are financially strong and represent high growth potential. Increasing operating costs in the banking sector has forced TEB to deliver commercial banking services as well through its low-cost satellite branches. In 2000, four new commercial branches were opened, three of which were in Istanbul.

Commercial Banking Division directed its activities to best meet the needs of this specific client base, while keeping a watchful eye on market developments. This allowed TEB to quickly and efficiently respond to the changing requirements of clients. Many SMFs, which had previously no access to TEB's services, became part of the Bank's mutually beneficial client portfolio.

To enhance effectiveness, the Commercial Banking Division concentrated mainly on the synergy created by the suppliers-producers chain. Increasing the number of marketing and sales points through satellite branches has been another

important novelty in 2000, which will be extended further in the coming years.

Structured Finance

The Structured Finance Division provides tailor-made advisory, corporate finance and international capital market services including the arrangement of syndicated loans, international capital market issues, project finance, commodity finance and structured trade finance transactions for TEB's corporate clients.

The Division expanded its commodity finance activities for the traditional agricultural export products of the country, and maintained its market leadership position, in particular, in tobacco finance. TEB offered about US\$ 120 million in self-

Cash Management Services

In an environment characterised by intense competition, traditional banking services need to be complemented by high value-added client-focused services. Likewise, cash management offers attractive opportunities for TEB, uniquely positioning itself in the marketplace.

TEB first started to provide cash management services in April 1997, and since then it has extended such activities to cover individuals as well as corporations. Cash management services help corporate and commercial clients to manage their time and resources more effectively by organising collections and payments. Companies that sell through a wide network of distributors or regional

Structured Finance Division closely monitors international markets and public sector tenders, while informing clients of relevant opportunities, together with an advisory service for the tailor-made structuring of the business as well as financing methods.

liquidating commodity finance credits to the marketplace where funding had been raised through syndicated loans and other facilities obtained from international creditors for whom the Bank acted as an agent.

The Division closely monitors international markets and public sector tenders, while informing clients of relevant opportunities, together with an advisory service for the tailor-made structuring of the business as well as financing methods. The Division, by using the Bank's well established distribution channels, arranges financing from international markets, which it channels to domestic users.

offices find it often difficult to effectively manage their cash-flow. In such cases, TEB acts on behalf of clients by handling both collections and payments, thus enabling a more efficient use of the cash resources.

The number of clients making use of TEB's on-line cash management services through the TEB Access System reached 700 in the year 2000. TEB continued to develop and apply new client-oriented cash management services such as direct debit, check automation, electronic payment and automatic reconciliation systems for clients with large-scale receivables and payments. According to the Central Bank's settlement records, the Turkish banking system's check clearance

volume increased by 77% in 2000, while the volume of cheques cleared by TEB rose by 150% in the same period. This volume has earned TEB a 3.3% market share, ranking it the 8th among private banks. This is a clear indication of the benefits which TEB's cash management services offer its clients.

TEB continued to organise the legal and utility payments of companies, which provide the Bank an important funding source in the form of call deposits. Through marketing activities, the branch offices achieved a substantial increase in the volume of utility collections reaching 175% and TL 678 trillion through off-line and/or on-line collection systems. This performance places TEB among the top ten banks in the sector.

Private Banking

TEB has been the pioneer in the private banking practice in Turkey, concentrating ever since on the needs and expectations of its most valued clients. Responding to the specific requirements of its clients, two of TEB's Istanbul branches have been dedicated to private banking activities. These branches focus on direct personalised contact, allowing the account officers to understand better the needs and expectations of the client, their risk-return profile, personal preferences, risk-taking attitude, and consequently, to tailor the products and services so as to meet the client's requirements.

The target private banking clientele includes owners, shareholders, and top level managers of the companies covered within the corporate or commercial banking activities as well as their family members. Therefore, corporate and commercial banking activities constitute a significant source of actual and potential private banking clients. As corporate and commercial banking activities have been expanding, the number of TEB's private

banking clients has grown considerably. More than half of the Bank's total deposits in Turkish lira and foreign currencies belong to private banking clients.

It is the policy of the Private Banking Division to add value through the provision of various services. Indeed, adding value may not necessarily be in terms of higher returns only. The quality of service, advice, and evaluations are equally important. The key words that define private banking operations at TEB are: personalised service, confidentiality, trust, expertise, and productivity. TEB's concept of private banking is a unique combination of these basic characteristics.

In managing the assets of its clients, TEB takes into account the risk-return expectations of the individual client, his or her financial targets, risk preferences and special conditions. The clients' personal investment portfolios are developed and managed accordingly. In the face of the uncertain conditions in emerging markets, TEB strives to maintain and enhance the value of its clients' assets, maximising yields through the Bank's expert asset management practice. At every step, the client is informed of the changes made in the composition of the portfolios while accruing returns are reported as soon as they materialise.

Private banking clients expect high-level service, while TEB's highly educated and experienced staff aim at perfection, and manage the client's portfolio using up-to-the-minute information to best advise the client. When advising the client, account officers review TEB's wide ranging investment products, and base their recommendation on the analytical reports prepared by TEB Research, an independent research company.

TEB focuses on maximising value through portfolio allocation principles, serving its clients' interests through a variety of



With "Telepati", TEB created a strong brand, based on the motto that "the solution is ready the moment you think of it". Telepati operates 24 hours a day, seven days a week through contemporary alternative distribution channels.

investment instruments that include Treasury Bills, Government Bonds and TEB's mutual funds in addition to Turkish lira and foreign currency deposit accounts. In collaboration with TEB Investment, the brokerage house subsidiary of the Bank, clients receive thorough information on recent stock market developments and stock trading services.

Following the launch of retail banking activities, the organisation at TEB was restructured. Some private banking branches were converted into retail/commercial branches while two branches in Istanbul; Etiler and Çiftelavuzlar, are designated as centres solely devoted to private banking services.

Retail Banking

TEB has a distinguished place in the Turkish banking industry with unmatched quality in corporate and private banking services. Capitalising on its well-deserved image in these areas, the Bank launched retail banking services in March 2000, based on a totally new brand and approach. TEB's concept of retail banking entails a wide array of investment banking instruments, insurance products, as well as non-financial services such as medical assistance, equipment and home maintenance and information support services, all delivered in addition to usual retail banking services. With "Telepati", TEB created a strong brand, based on the motto that "the solution is ready the moment you think of it". Telepati operates 24 hours a day, seven days a week through contemporary alternative distribution channels. The Telepati Call Centre prides itself to be the first in Turkey to be organised like a fully equipped branch office. In addition, clients can access to all Telepati services through the Internet Branch at www.tebtelepati.com and Telepati Interactive Voice Response System. All TEB branches are furnished with Telepati corners where marketing teams are involved in direct sales to clients through face to face contact. Telepati

stands installed within corporate clients' premises also add to the visibility of the brand as well as to direct sales efforts.

By means of the Saving Evaluation System, one of the outstanding services of Telepati, TEB clients can invest their savings in their choice of TEB mutual funds or alternatively, they may choose to go through the Telepati Risk Profile Evaluation Survey to determine their risk-return profiles. The use of Telepati Credit Cards for the settlement of purchases allows the creditcardholder access to a variety of precious gifts, including TEB mutual funds. In addition, cardholders can use their bonus points which accrue with the use of TEB credit cards, to finance their annual vacations. Telepati members can receive monthly transaction information from the Telepati Financial Activity Report.

The emphasis laid on retail banking is embodied in the annual target set to achieve 20% of total credits and deposits through such activities, ahead of time within the first nine months of operation. The number of Telepati clients exceeded 100,000 in the same period while the number of incoming client calls to the Centre were in excess of 300,000.

Similarly, these efforts led to a rapid increase in outstanding TEB credit cards, which totalled 72,000, up 70% over the previous year. Of the total TEB credit cards, 80% are Telepati Credit Cards.

TEB Retail Banking Division continued to develop new products, extend the use of existing products and to raise product and service quality. Various card campaigns have been organised to reach out to potential clients.

The number of TEB debit cards, Electron, grew by 237% over the previous year. Total domestic spending through the use of TEB credit cards increased by 135% during the same period. The number of companies employing more than 10,000

overview of activities in 2000 continued

people and receiving salary payment services from TEB exceeded 100. In addition to receiving their salaries through TEB, such employees benefit also from all Telepati services. With face-to-face marketing efforts directed at cross-selling by the Direct Marketing Team, the number of automatic payment orders increased by 120% in 2000. TEB had been active in the distribution of debit and credit cards since 1997 and started acquisition services in December 2000 with the installation of POS machines at contracted merchants as well.

In addition to the Telepati Call Centre and the Internet Branch, TEB has entered into agreement with several banks in order to provide access to their ATMs on a wide geographical range. A member of

purpose credits. Car loans, however, are allocated only during sales campaigns with special prices.

International

Trade finance is, and has always been, one of the core business activities of TEB. In 2000, the Bank further increased its share in international trade financing providing its corporate clients with cash and non-cash facilities. Likewise, cooperation continued with nearly 1,000 correspondent banks in 92 countries worldwide.

2000 has been another successful year for TEB's international borrowing operations. Due to the high level of confidence TEB enjoys in the international banking

2000 has been another successful year for TEB's international borrowing operations. Due to the high level of confidence TEB enjoys in the international banking community, the Bank was able to raise funds, twice during the year, for its trade finance activities, in international syndicated loan markets.

"Common Point", a group of banks sharing their ATMs, TEB credit cardholders may reach the Bank through 8,400 ATMs countrywide, while Electron cardholders have access to 3,240 ATMs.

Following the policy of offering the most appropriate interest rates available in the marketplace at any time together with flexible instalment terms, total consumer credits soared by a record 544% over the previous year. Pursuing a selective and prudent approach in lending decisions, the share of non-performing loans in total consumer credits is only 0.1%, which indeed, is rather low compared to banking industry averages.

Types of consumer credits have been diversified so as to make them attractive to an extended target clientele. Such credits include health care, education, and military service fee credits, in addition to general

community, the Bank was able to raise funds, twice during the year, for its trade finance activities, in international syndicated loan markets. Indeed both of these transactions were oversubscribed, and the Bank raised one-year term facilities totalling US\$ 180 million through the syndication deals signed in June and September. The total amount raised was 76% above the volume borrowed in 1999, proof of the high level of trust enjoyed by TEB.

TEB has been able to respond favourably to its export-oriented corporate clients' requirements by accessing to export credit programmes executed by various export credit insurance agencies, such as Hermes of Germany, Coface of France, ERG of Switzerland, SACE of Italy and GSM 102 under the CCC's Export Credit Guarantee Programme in the USA. In addition,

sizeable lines received from overseas sources have been allocated to the financing of capital goods imports by such clients.

Treasury

In the year 2000, TEB focused, in particular, on maturity gap management, on the one hand, by increasing the duration on the liability side of its balance sheet and, on the other, by decreasing the duration on the asset side. As a result of this strategy, TEB enjoyed a strong position at times of liquidity squeeze, becoming a major player among its peers in money market operations.

Despite the turbulent market conditions, TEB has been successful in maintaining its strong place among other banks' treasuries relying on its experienced staff and fairly conservative risk perception. New risk management concepts coupled with enhanced coordination between the Treasury Division and the Internal Control Unit have strengthened the Bank's ability to successfully perform under the uncertain market conditions prevailing in the year 2000.

Selected as a "market-maker" by the Turkish Treasury, TEB's performance ranked it second in terms of T-Bills trading volume, which reached TL 55.7 quadrillion, representing a 6.41% market share.

TEB has continued to maintain its reputation of accurate, and competitive, pricing of fx and derivative instruments, both for domestic and international banks and corporate clients. In light of its globalisation policies, TEB continued to emphasise the importance of fostering good relations with foreign banks.

The Treasury Marketing Unit (TMU) has been able to raise its market share in global business and became the main treasury bank of multinational companies in Turkey, with its ability to provide structured and customised solutions to

match the clients' specific requirements. The TMU has been strengthening its position by implementing client risk management services in order to analyse and monitor risks associated with domestic corporate clients' balance sheets.

In 2000, TEB has confirmed its position as market-maker in the trading of foreign banknotes by providing service to nearly 50 banks in 13 cities. Experience combined with quality service makes TEB a leader in the foreign banknotes business in Turkey.

Precious Metals

TEB has maintained its position among the top three market participants in gold bullion trading with 37% market share in 2000. Total trading volume on the Istanbul Gold Exchange amounted to 144.5 tons. TEB imported 75.5 tons of gold in the course of the year.

TEB Precious Metals, a subsidiary of the Bank, is the leader in silver trading with 117.2 tons, representing a 63% market share. Similarly, the Company imported 109.5 tons of silver in 2000 corresponding to a market share of 97%.

Mutual Funds

Asset management has always been an area where TEB places substantial importance. It has been a pioneer in introducing new products into the mutual fund business. Diversification of distribution channels and extending the client base have been the key elements in TEB's mutual funds strategy.

Since the launching of its first mutual fund in 1993, TEB has become one of the leading mutual fund management institutions in Turkey. The TEB Group currently offers a total of nine open-end mutual funds, of which seven are publicly traded and two are dedicated to institutional clients. The Bank is the founder of five funds and TEB Investment is the founder of the other four of these funds, while



TEB has been able to accelerate and standardise operations through the centralisation of international transactions, gaining a competitive edge in the marketplace.

Performances of TEB Mutual Funds

| Type of Fund | 2000 Price | 2000 Year-end | 1999 Price | 1999 Year-end |
|----------------------|---|---|---|---|
| | Appreciation (in % US\$) | Net Asset Value (US\$ million) | Appreciation (in % US\$) | Net Asset Value (US\$ million) |
| Variable A | (21.7)% | 36.7 | 75.0% | 25.9 |
| Variable B | 17.8% | 96.9 | 16.2% | 37.9 |
| Variable Composite A | (16.0)% | 8.5 | 102.5% | 3.9 |

their management has been subcontracted to TEB Asset Management.

In 2000, TEB continued to strengthen its position in this market segment in line with its growth strategy. Concurrently, TEB, based on the Bank's corporate image, built a strong brand and consequently diversified its distribution channels. The Telepati Call Centre is one of the new distribution channels through which TEB's mutual funds are presently being marketed. The client base is expected to widen considerably in the coming years through strategic partnership agreements and technology-based alternative distribution channels.

TEB has signed a cooperation agreement with Citibank in 1999 whereby its mutual funds are being marketed to Citibank clients.

Total assets in TEB mutual funds, which amounted to US\$ 74.4 million as of December 31, 1999, reached US\$ 145 million (including private funds) at the end of 2000. All TEB mutual funds have generated returns above the market level, despite highly volatile market conditions. In managing the mutual funds, TEB abides by principles purposefully designed to meet the expectations of both individual and institutional investors.

Although the funds are managed by the subsidiary company, TEB Asset

Management, the Bank nevertheless tightly monitors the operations via a joint committee of executives from the Bank and TEB Investment. The joint committee oversees the performance and sets the basic investment criteria. The overriding principle in fund management is to generate above market-level returns, while maintaining a well-balanced portfolio of financial instruments, assuring absolute liquidity to the investor. Ability to provide efficient service and reliable information are also essential features of TEB mutual funds. Arthur Andersen is the independent auditor for all nine funds.

Operations

The Operations Division has four main functions, namely, Centralised Operations, Head Office Operations, Treasury Operations, and Branch Operations.

The Centralised Operations Department ("TEBOPS") was established in May 2000 to gather all branch credit, international and client operations under one roof and to enable transactions to be conducted by experienced and specialised staff.

The Bank has been able to accelerate and standardise operations through the centralisation of international transactions, gaining a competitive edge in the marketplace. Operational staff at the branch offices have been greatly supported by the new systems, which

overview of activities in 2000 continued

enable them to answer client inquiries promptly.

Nearly half of the operational workload presently relying on the branch offices will be moved to TEBOPS, thus turning the branch offices into marketing centres that focus primarily on sales.

The Head Office Operations Department operates through three units; Foreign Guarantees, Regulations, and Swift/Test Key. Issuance of foreign guarantees, upon the request of clients, and local letters of guarantee against counter-guarantee of correspondent banks are under the responsibility of the Foreign Guarantees Unit. Decrees, regulations, and by-laws issued by governmental bodies are communicated to branch offices and various Bank departments by the

branch level including the evaluation of individual staff performance in the branch offices.

Information Technology

Having completed the operational applications of information technologies, TEB is now putting particular emphasis on Decision Support Systems (DSS). This is made possible by TEBIS, a banking software system that has been developed in stages between 1992 and 1998, now fully operational.

TEBIS is a banking software application developed in-house by the TEB staff. It operates on an Oracle database in a client/server architecture, and aims at increasing work efficiency with enhanced service quality. Through this client-focused

The activities of the Treasury Operations Department includes the development of safe and faultless trading grounds, as well as increased operational efficiency using state-of-the-art trading software and equipment.

Regulations Unit. The Swift and Test Key Unit is responsible for the smooth handling of the Swift operations for both domestic and international banking transactions.

The Treasury Operations Department is responsible for the development of safe and faultless trading grounds as well as increasing operational efficiency using state-of-the-art trading software and equipment.

The Branch Operations Department operates as an extension of the branch offices in the Head Office by providing a functional link between the two sides. This enables the monitoring, auditing, analysis and reporting of all transactions at the

system, statistical data covering both clients and transactions are first gathered, and then transferred, to the main system for evaluation purposes. It provides the base for the Bank's decision-making systems.

TEB uses a number of other programmes that enable servicing through alternative distribution channels. Preparation of programmes to enable servicing through Internet, WAP, SMS and IVR environments has been a major occupation of the IT Department during the year. Other IT work during the year focused on supporting the banking operations centralisation efforts, including document processing and recording.

Due to rapidly changing working conditions and new sales channels added to operations, banks have had to reassess their information processes and convert their decentralised IT structures into a more centralised framework. Following closely market trends and technological progress, TEB has initiated a project that aims at centralising its IT infrastructure. Consultancy services are being obtained from a well-reputed IT company in this field.

Throughout 2000, TEB continued to invest in information technology infrastructure. Wide area communication network (WAN) has been completely overhauled, adopting a more efficient and modern IP-only structure.

Human Resources

The number of personnel was reduced from 1,408 at the beginning of the year to 1,358 at the end of December 2000. This reduction was gradually implemented following the start of central operations at TEB and more precise personnel efficiency evaluations conducted thereafter. The employment turnover rate remained 9% which compares favourably with TEB's peers in 2000.

This past year has seen a number of new initiatives within TEB's human resources management. Major changes were made in performance evaluation, enumeration and rewarding systems, while career-based training programmes were launched to improve the career paths of the core banking personnel. These changes were implemented following the completion of the extensive human resources project, carried out last year under the consultancy of the Bank of America.

The first Management Trainee (MT) programme was organised this year to train TEB's future managers. Following a series of tests and interviews, 16 young people were chosen who were qualified as TEB's first MTs. Following the period of intense training, which lasted for three months, they were assigned to TEB's various departments.

The main themes of the training programmes in 2000 were retail banking, Telepati, information technology, centralised operations, marketing, sales and general orientation. In 2000, each employee spent an average of five days in training, covering a total of 203 different training programmes and totalling 35.7 hours of training per employee. Fifty-four percent of the training programmes were conducted by in-house trainers. Three conferences were organised in conjunction by the Bank and its subsidiaries in an effort to enhance synergy in marketing and sales.

subsidiaries

TEB N.V.

(The Economy Bank N.V.)

TEB N.V., a wholly owned subsidiary of TEB, became operational in Amsterdam, The Netherlands in November 1998 with the expectation that growing synergy will gradually emerge from the activities of the TEB Group of companies and TEB N.V.

The Bank offers foreign trade finance, corporate banking, private banking and correspondent banking services. The presence and availability of TEB financial services beyond national borders is yet another indication of TEB's aim to be the "Turkish Market Specialist" in the EU market.

TEB N.V. has a paid-up capital of EUR 21 million, and is 100% owned by TEB.

TEB Investment

(TEB Yatırım Menkul Değerler A.Ş.)

TEB Investment is the Bank's investment banking subsidiary, providing investment banking, fixed income and equity brokerage services to Turkish and international institutional and retail investors.

TEB Investment enjoys a significant origination capacity for corporate finance transactions and has the financial capacity to underwrite securities.

TEB Investment has a paid-up capital of TL 3,200 billion, of which 74.8% belongs to TEB.

TEB Leasing

(TEB Finansal Kiralama A.Ş.)

The Bank's long-term equipment financing subsidiary, TEB Leasing, provides financial leasing services to corporate clients investing in equipment. In the relatively short period of time following its establishment in 1997, the Company has been able to secure itself a leading position in the sector in terms of financial aggregates. Its business philosophy is to identify the adequate financing method that responds to the particulars of the investment.

TEB Leasing has a paid-up capital of TL 5,900 billion, of which 68.5% belongs to TEB.

TEB Factoring

(TEB Factoring A.Ş.)

As a further step towards the Bank's objective of becoming a fully integrated financial services group, TEB Factoring was established in 1997 to provide both domestic and international factoring services. A member of FCI - Factors

Chain International, TEB Factoring is entitled to take part in export-related and forfaiting transactions.

TEB Factoring has a paid-up capital of TL 3,200 billion, of which 65.8% belongs to TEB.

TEB Insurance

(TEB Sigorta A.Ş.)

TEB's non-life insurance subsidiary, TEB Insurance, provides risk cover to corporate clients ranging from fire to marine and from accident to engineering.

TEB Insurance is the first Turkish insurance company to be rated by an international rating agency. Fitch awarded A-(tur) rating to TEB Insurance in January 2001. This was a major event in the Turkish insurance industry.

TEB Insurance has a paid-up capital of TL 1,500 billion, of which 50% belongs to TEB.

Varlık Investment Trust

(Varlık Yatırım Ortaklığı A.Ş.)

Varlık Investment Trust is a closed-end mutual fund whose shares are traded on the ISE. The Company was incorporated in early 1998 following the approval of the Turkish Capital Markets Board.

Varlık Investment Trust has a paid-up capital of TL 500 billion, of which 24.4% belongs to TEB.

TEB Asset Management

(TEB Portföy Yönetimi A.Ş.)

The management of TEB's mutual funds, which was the responsibility of TEB Investment until January 2000, was then turned over to TEB Asset Management, with a view to enhance efficiency. TEB Asset Management is one of the country's larger fund managers with an extensive on-line distribution capacity on the Internet and has a marketing agreement with Citibank.

TEB Asset Management has a paid-up capital of TL 610 billion, of which 56% belongs to TEB.

TEB Precious Metals

(TEB Kıymetli Madenler A.Ş.)

TEB Precious Metals is involved in the import and domestic trading of precious metals and is the leading company of silver trading on the IGE with a market share of 63% and 117.2 tons.

TEB Precious Metals has a paid-up capital of TL 100 billion, of which 66% belongs to TEB.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ

**CONSOLIDATED FINANCIAL STATEMENTS AS OF
DECEMBER 31, 2000 AND 1999
TOGETHER WITH AUDITORS' REPORT (*)**

(*) The Audit Report as of December 31, 2000 is in accordance with IAS principles whereas the reports until December 31, 1999 were based on Capital Markets Board's principles. Also, only for this financial period, for comparison purposes, statutory financial statements which have been prepared in accordance with the Turkish Treasury requirements are also presented.

To the Board of Directors of
Türk Ekonomi Bankası Anonim Şirketi:

1. We have audited the accompanying consolidated balance sheet of Türk Ekonomi Bankası Anonim Şirketi (the Bank-a Turkish corporation) and subsidiaries as of December 31, 2000 and the related consolidated statements of income, shareholders' equity and cash flows for the year then ended, all expressed in the equivalent purchasing power of Turkish lira as of December 31, 2000. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of The Economy Bank N.V., Petek International Holdings B.V. and TEB Sigorta A.Ş., which statements reflect total assets and net income constituting 24% and 55%, respectively, of the related consolidated totals as of December 31, 2000. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for these subsidiaries, is based solely upon the report of the other auditors.
2. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion, based on our audit and the reports of other auditors, the financial statements referred to in the first paragraph above present fairly, in all material respects, the consolidated financial position of Türk Ekonomi Bankası Anonim Şirketi and subsidiaries at December 31, 2000 and the consolidated results of their operations and cash flows for the year then ended in accordance with International Accounting Standards issued by the International Accounting Standards Committee.

A.A. AKTİF ANALİZ
SERBEST MUHASEBECİLİK MALİ MÜŞAVİRLİK ANONİM ŞİRKETİ
Member of Andersen Worldwide



Ayşen Topay

İstanbul,
January 29, 2001.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2000 AND 1999

(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000)

| ASSETS | 2000 | 1999 | LIABILITIES AND SHAREHOLDERS' EQUITY | 2000 | 1999 |
|---|-----------|-----------|---|-----------|-----------|
| CASH AND CURRENT ACCOUNTS WITH BANKS (Note 4) | 60,481 | 58,947 | DEPOSITS (Notes 10, 16 and 17): | | |
| | | | Demand | 69,481 | 71,111 |
| CALL AND TIME DEPOSITS WITH BANKS (Notes 4, 16 and 17) | 339,964 | 379,355 | Time | 592,823 | 478,451 |
| | | | Total deposits | 662,304 | 549,562 |
| INTERBANK FUNDS SOLD (Notes 4 and 17) | 179,927 | 20,237 | FUNDS BORROWED UNDER SECURITIES REPURCHASE AGREEMENTS (Notes 11 and 17) | 40,512 | 143,025 |
| FACTORING RECEIVABLES, net | 43,835 | 26,862 | FUNDS BORROWED FROM BANKS (Notes 11 and 17) | | |
| | | | Local banks | 25,021 | 38,600 |
| RESERVE DEPOSITS AT CENTRAL BANK (Note 5) | 42,331 | 40,487 | Foreign banks | 413,111 | 240,783 |
| MARKETABLE SECURITIES (Notes 6 and 17) | 81,210 | 80,480 | PROMISSORY NOTES, net (Notes 12 and 17) | 6,301 | - |
| MARKETABLE SECURITIES SOLD UNDER REPURCHASE AGREEMENTS (Notes 6, 16 and 17) | 21,911 | 161,341 | INTERBANK FUNDS BORROWED (Notes 11 and 17) | 800 | - |
| FUNDS LENT UNDER SECURITIES RESALE AGREEMENTS (Notes 4 and 17) | 24,009 | 10,945 | ACCRUED INTEREST EXPENSE AND OTHER LIABILITIES (Note 13) | 71,074 | 61,317 |
| | | | TAXES PAYABLE: | | |
| LOANS, net (Notes 7, 16 and 17) | 459,569 | 291,880 | Taxes on income (Note 14) | 3,159 | 17,487 |
| | | | Other taxes | 3,681 | 3,478 |
| LEASE CONTRACTS RECEIVABLES, net (Notes 8, 16 and 17) | 39,743 | 26,326 | Deferred income tax (Note 14) | 9,964 | 5,275 |
| ACCRUED INTEREST INCOME AND OTHER ASSETS (Note 13) | 41,169 | 31,394 | Total liabilities | 1,235,927 | 1,059,527 |
| EQUITY PARTICIPATIONS, net (Note 6) | 1,525 | 2,276 | MINORITY INTEREST PAYABLE | 6,957 | 7,385 |
| PREMISES AND EQUIPMENT, net (Note 9) | 20,209 | 15,855 | SHAREHOLDERS' EQUITY: | | |
| | | | Share capital (Note 15) | 69,602 | 45,435 |
| Total assets | 1,355,883 | 1,146,385 | Retained earnings (Note 18) | 32,983 | 13,028 |
| | | | Current year net income | 10,414 | 21,010 |
| | | | Total shareholders' equity | 112,999 | 79,473 |
| | | | Total liabilities and shareholders' equity | 1,355,883 | 1,146,385 |
| | | | CONTINGENCIES AND COMMITMENTS (Notes 16 and 20) | | |
| | | | Guarantees given | 402,683 | 315,536 |
| | | | Forward commitments | 1,468,243 | 1,354,924 |
| | | | | 1,870,926 | 1,670,460 |

The accompanying notes are an integral part of these balance sheets.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
CONSOLIDATED STATEMENTS OF INCOME
FOR THE YEARS ENDED DECEMBER 31, 2000 AND 1999

(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000)

| | 2000 | 1999 |
|---|-----------------|-----------------|
| INTEREST INCOME: | | |
| Interest on loans | 68,095 | 61,459 |
| Fees and commissions on loans | 450 | 738 |
| Interest on marketable securities, net | 39,792 | 72,215 |
| Interest on deposits with banks | 90,758 | 61,910 |
| Other interest income | 29,110 | 20,287 |
| | <u>228,205</u> | <u>216,609</u> |
| INTEREST EXPENSE: | | |
| Interest on funds borrowed | (34,868) | (31,036) |
| Interest on local currency deposits | (18,617) | (28,593) |
| Interest on foreign currency deposits | (44,154) | (30,739) |
| Other interest expense | (940) | (1,630) |
| | <u>(98,579)</u> | <u>(91,998)</u> |
| Net interest income | 129,626 | 124,611 |
| PROVISION FOR POSSIBLE LOAN LOSSES (Note 7) | (2,959) | (471) |
| Net interest income after provision for possible loan losses | <u>126,667</u> | <u>124,140</u> |
| FOREIGN EXCHANGE LOSS, NET | (36,732) | (46,151) |
| OTHER OPERATING INCOME: | | |
| Income from banking and other financial services | 22,093 | 14,191 |
| Marketable securities trading income, net | 6,201 | 19,562 |
| Other income | 9,385 | 6,340 |
| | <u>37,679</u> | <u>40,093</u> |
| OTHER OPERATING EXPENSES: | | |
| Salaries and employee benefits (Note 13) | (34,453) | (31,614) |
| Administration and other expenses | (34,627) | (28,219) |
| Taxation other than on income | (14,275) | (4,276) |
| Depreciation and amortization (Note 9) | (5,007) | (3,248) |
| | <u>(88,362)</u> | <u>(67,357)</u> |
| Income before provision for income tax, minority interest and monetary loss | 39,252 | 50,725 |
| PROVISION FOR INCOME TAX (Note 14) | (13,300) | (17,013) |
| Income before minority interest and monetary loss | <u>25,952</u> | <u>33,712</u> |
| MINORITY INTEREST | (3,236) | (3,211) |
| Income before monetary loss | <u>22,716</u> | <u>30,501</u> |
| MONETARY LOSS | (12,302) | (9,491) |
| Net income | <u>10,414</u> | <u>21,010</u> |
| Earnings per share (in full TL) | 100 | 478 |
| Weighted average number of shares outstanding (in billions) | 104.54 | 44.00 |

The accompanying notes are an integral part of these statements.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2000 AND 1999

(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000)

| | Total | Share Capital (*) | Adjustment to Share Capital | Retained Earnings | | Current Year Net Income |
|---|----------------|-------------------|-----------------------------|---|---|-------------------------|
| | | | | Legal and General Reserves/ (Accumulated Deficit) | Foreign Currency Translation Adjustment | |
| Balances, December 31, 1998 | 48,963 | 12,500 | 23,435 | (4,989) | - | 18,017 |
| Transfers to legal and general reserves | - | - | - | 18,017 | - | (18,017) |
| Share capital increase | 9,500 | 9,500 | - | - | - | - |
| Current year net income | 21,010 | - | - | - | - | 21,010 |
| Balances, December 31, 1999 | 79,473 | 22,000 | 23,435 | 13,028 | - | 21,010 |
| Transfers to legal and general reserves | - | - | - | 21,010 | - | (21,010) |
| Share capital increase | 24,167 | 33,125 | (8,958) | - | - | - |
| Effect of change in the consolidation structure | (444) | - | - | (444) | - | - |
| Foreign currency translation adjustment (Note 3 (ii) (d)) | (165) | - | - | - | (165) | - |
| Current year net income | 10,414 | - | - | - | - | 10,414 |
| Provision for general banking risks | (446) | - | - | (446) | - | - |
| Balances, December 31, 2000 | 112,999 | 55,125 | 14,477 | 33,148 | (165) | 10,414 |

(*) Share capital represents statutory historical paid-in capital.

The accompanying notes are an integral part of these statements.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2000 AND 1999 (Notes 1, 2 and 3)
(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000)

| | 2000 | 1999 |
|---|-----------------|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Income before provision for income tax, minority interest and monetary loss | 39,252 | 50,725 |
| Adjustments for: | | |
| Monetary gain/loss, net | 5,162 | (21,360) |
| Depreciation and amortization | 4,691 | 3,248 |
| Provision for loan losses | 2,959 | 471 |
| Provision for retirement pay, net | 575 | 991 |
| Provision for decline in value of marketable securities | - | - |
| Net increase/(decrease) in other assets and liabilities | (591) | 20,659 |
| Operating profit before changes in operating assets and liabilities | <u>52,048</u> | <u>54,734</u> |
| Net increase/(decrease) in funds borrowed from banks | 158,749 | 143,058 |
| Net increase/(decrease) in discounted promisory notes | 6,301 | - |
| Net (increase)/decrease in loans | (167,689) | (107,656) |
| Net increase/(decrease) in deposits | 112,742 | 204,716 |
| Net (increase)/decrease in interbank funds sold | (159,690) | (9,427) |
| Net (increase)/decrease in call and time deposits with banks | 39,391 | (203,373) |
| Net (increase)/decrease in reserve deposits at Central Bank | (1,844) | (2,459) |
| Net (increase)/decrease in lease receivables | (13,417) | 8,349 |
| Net (increase) in factoring receivables | (16,973) | (14,354) |
| Net (increase)/decrease in marketable securities sold under repurchase agreements | 139,430 | (97,963) |
| Net (increase)/decrease in funds lent under reverse repurchase agreements | (13,064) | (10,356) |
| Net increase/(decrease) in funds borrowed under securities repurchase agreements | (102,513) | 76,391 |
| Income taxes paid | (28,271) | 16,598 |
| Provision for general banking risks | (446) | - |
| Net cash provided by/(used in) operating activities | <u>(47,294)</u> | <u>3,524</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| (Increase)/decrease in government bonds funding legal reserves | - | 4,647 |
| Proceeds from sale of non-dealing securities | 137,124 | 217,008 |
| Purchase of non-dealing securities | (155,791) | (223,768) |
| Purchases of premises and equipment | (10,554) | (9,999) |
| Disposals of premises and equipment | 1,527 | 4,221 |
| Purchase of shares of equity participations | 751 | (790) |
| Net cash (used in) investing activities | <u>(26,943)</u> | <u>(8,681)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Increase in commercial paper issued | - | 807 |
| Redemption of commercial paper issued | - | (59,122) |
| Dividends paid | - | - |
| Share capital cash increase | 24,167 | - |
| Effects of consolidation | (444) | - |
| Net cash provided by/(used in) financing activities | <u>23,723</u> | <u>(58,315)</u> |
| NET INCREASE/(DECREASE) IN CASH AND DUE FROM BANKS | 1,534 | (8,738) |
| CASH AND DUE FROM BANKS AT BEGINNING OF THE YEAR | 58,947 | 67,685 |
| CASH AND DUE FROM BANKS AT END OF THE YEAR | <u>60,481</u> | <u>58,947</u> |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | |
| a) The cash paid by the Bank for interest and income taxes and the cash received as interest during the years ended December 31, 2000 and 1999 were as follows: | | |
| Interest paid | <u>86,058</u> | <u>68,993</u> |
| Interest received | <u>205,741</u> | <u>190,223</u> |
| b) For purposes of the statements of cash flows, the Bank considers cash on hand and current accounts with banks as cash and cash equivalents. | | |
| Cash and cash equivalents as previously reported | 44,421 | 41,535 |
| Effect of restatement | 14,526 | 26,150 |
| Cash and cash equivalents as restated | <u>58,947</u> | <u>67,685</u> |

The accompanying notes are an integral part of these statements.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ

NOTES TO FINANCIAL STATEMENTS - AS OF DECEMBER 31, 2000 AND 1999

(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000 unless otherwise indicated)

(1) COMPANY'S ACTIVITIES:

Türk Ekonomi Bankası A.Ş. (the Bank) is incorporated in Turkey and its head offices are located at Meclis-i Mebusan Caddesi, No: 35, Fındıklı-İstanbul/Turkey.

The Bank was originally incorporated in 1927 and in 1982 was acquired by the Çolakoğlu Group and renamed as Türk Ekonomi Bankası A.Ş. The Bank remains under the control of the Çolakoğlu Group and is a bank with 54 branches (1999 - 46 branches) and 1,339 employees (1999 - 1,408 employees) (excluding the subsidiaries) as of December 31, 2000.

The subsidiaries of the Bank and the direct and effective shareholding percentages of the Bank in them at December 31, 2000 and 1999 were as follows:

| Investee | 2000 | | 1999 | |
|-----------------------------------|--------------------------|-----------------------------|--------------------------|-----------------------------|
| | Direct Share-holding (%) | Effective Share-holding (%) | Direct Share-holding (%) | Effective Share-holding (%) |
| The Economy Bank N.V. | 100.0 | 100.0 | 100.0 | 100.0 |
| TEB Yatırım Menkul Değerler A.Ş. | 74.8 | 91.8 | 74.8 | 87.0 |
| TEB Finansal Kiralama A.Ş. | 68.5 | 72.3 | 51.0 | 53.0 |
| TEB Factoring A.Ş. | 65.8 | 70.8 | 45.0 | 49.0 |
| TEB Sigorta A.Ş. | 50.0 | 50.0 | 50.0 | 50.0 |
| Petek International Holdings B.V. | 100.0 | 100.0 | 100.0 | 100.0 |
| TEB Funding Corporation I | - | - | 100.0 | 100.0 |
| TEB Funding Corporation II | - | - | 100.0 | 100.0 |

As of December 31, 2000 and 1999, the financial statements of the following subsidiaries have been consolidated:

TEB Finansal Kiralama A.Ş. (TEB Leasing)
TEB Yatırım Menkul Değerler A.Ş. (TEB Menkul)
TEB Factoring A.Ş. (TEB Factoring)
The Economy Bank N.V. (Economy Bank)
Petek International Holdings B.V. (Petek International)

As of December 31, 2000 the financial statements of TEB Sigorta A.Ş. (TEB Sigorta), on which the Bank has a controlling power, but was not consolidated as of December 31, 1999, on the basis that its results were not significant, was consolidated. The effect of consolidating TEB Sigorta A.Ş. as of and for the year ended December 31, 2000 has been to increase total assets by TL16,437, decrease general reserves by TL444 and increase net income by TL202.

As of December 31, 2000 the financial statements of TEB Funding Corporation I and TEB Funding Corporation II (TEB Funding I and II), which were consolidated as of December 31, 1999, were not consolidated as the operations of these entities have been ceased and are being liquidated.

The principal activities of the consolidated subsidiaries are as follows:

TEB Leasing - Leasing of industrial machinery, office equipment, various equipment and transport vehicles (incorporated in Turkey).

TEB Menkul - Rendering brokerage and investment banking services to customers in line with the rules of the Capital Market Board of Turkey (incorporated in Turkey).

TEB Factoring - Providing factoring services to industrial and commercial enterprises in Turkey (incorporated in Turkey).

TEB Sigorta - Rendering all types of property and casualty insurance services (incorporated in Turkey).

Economy Bank - Commercial bank, which deals mainly with trade and commodity finance (incorporated in the Netherlands).

Petek International - Private holding company (incorporated in the Netherlands).

TEB Funding I and II - Finance companies which issue commercial paper and lend funds to the Bank (incorporated in the Cayman Islands).

The operations of the Bank and the subsidiaries located in Turkey are mainly with local customers.

The composition of the Bank's operations by consolidated companies at December 31, 2000 and 1999 are as follows:

| | Bank | TEB Menkul | TEB Leasing | TEB Factoring | TEB Funding I-II | Economy Bank | Petek International | TEB Sigorta | Eliminations | Consolidated Total |
|----------------------------------|---------|---------------|----------------|------------------|---------------------|-----------------|------------------------|----------------|--------------|-----------------------|
| December 31, 2000 | | | | | | | | | | |
| Total assets | 931,746 | 31,876 | 48,814 | 76,589 | - | 293,524 | 1,354 | 16,437 | (44,457) | 1,355,883 |
| Net interest income/net revenues | 87,733 | 5,465 | 13,897 | 16,323 | - | 5,570 | - | 2,895 | (2,257) | 129,626 |
| Net income/(loss) | 2,190 | 3,002 | 2,898 | 2,517 | - | 4,697 | 916 | 405 | (6,211) | 10,414 |
| December 31, 1999 | | | | | | | | | | |
| Total assets | 845,519 | 30,258 | 58,505 | 55,320 | 494 | 191,247 | 3,450 | - | (38,408) | 1,146,385 |
| Net interest income/net revenues | 90,236 | (325) | 20,024 | 11,962 | 321 | 4,408 | - | - | (2,015) | 124,611 |
| Net income/(loss) | 14,614 | 2,391 | 4,987 | 1,218 | 123 | 950 | 3,122 | - | (6,395) | 21,010 |

(2) BASIS OF PRESENTATION OF FINANCIAL STATEMENTS:

The Bank and its consolidated subsidiaries (except for TEB Funding I and II, Economy Bank and Petek International which maintain their books of account and prepare their financial statements in accordance with the statutory requirements in their respective countries of incorporation) maintain their books of account and prepare their statutory financial statements in Turkish lira in accordance with the Turkish Commercial Code, Banking Law, Capital Market Board and tax regulations. The accompanying consolidated financial statements (the IAS financial statements) are based on the statutory records, which are maintained under the historical cost convention, with adjustments and certain reclassifications and restatement for the changes in the general purchasing power of Turkish lira for the purpose of fair presentation in accordance with International Accounting Standards (IAS) issued by the International Accounting Standards Committee. The Bank and its consolidated subsidiaries adopted all standards, which were mandatory as of December 31, 2000. No standards are adopted before their effective date.

The Bank's IAS financial statements are authorized for issue by the top management of the Bank on January 29, 2001.

The adjustments, which have been made to conform the statutory financial statements to IAS relate mainly to deferred taxation, employee termination benefits, valuation of securities and restatement to equivalent purchasing power of Turkish lira. The effects of the differences between IAS and the generally accepted accounting principles in the United States or other countries other than Turkey, in which the IAS financial statements may be used, have not been quantified herein.

The restatement for the changes in the general purchasing power of the Turkish lira as of December 31, 2000 is based on IAS 29, which requires that financial statements prepared in the currency of a highly inflationary economy should be stated in terms of the measuring unit current at the balance sheet date and corresponding figures for previous periods should be restated in the same terms. One characteristic that necessitates the application of IAS 29 is a cumulative three-year inflation rate approaching or exceeding 100%.

| Dates | Inflation Rates | Devaluation Rates |
|-------------------|--------------------|----------------------|
| | (%) (*) | (%) (**) |
| December 31, 1998 | 54.36 | 52.73 |
| December 31, 1999 | 62.92 | 72.71 |
| December 31, 2000 | 32.70 | 24.38 |

(*) Based on the wholesale price indices announced by the State Institute of Statistics.

(**) Based on the rate of exchange of U.S. dollar announced by the Central Bank of Turkey.

The restatement was calculated by means of conversion factors derived from the countrywide wholesale price index published by the State Institute of Statistics. Such indices during the current and prior years are as follows:

| Dates | Index |
|-------------------|---------|
| December 31, 1998 | 1,215.0 |
| December 31, 1999 | 1,979.5 |
| December 31, 2000 | 2,626.0 |

The main guidelines for the above mentioned restatement are as follows:

- The financial statements of prior year, including monetary assets and liabilities reported therein, which were previously reported in terms of the measuring unit current at December 31, 1999 are restated in their entirety to the measuring unit current at December 31, 2000.

- Monetary assets and liabilities reported in the consolidated balance sheet as of December 31, 2000 are not restated because they are already expressed in terms of the monetary unit current at that balance sheet date.

- The inflation adjusted share capital amount has been derived by indexing each capital increase other than bonus shares from the date it was contributed (see Note 15).

- Non-monetary assets and liabilities which are not carried at amounts current at the balance sheet date and other components of shareholders' equity (except for the revaluation surplus which is eliminated) are restated by applying the relevant conversion factors.
- Interest income and expense and foreign exchange gains and losses are not restated within the accounting year in which they arise. All other items in the statements of income are restated by applying the relevant conversion factors.
- The effect of general inflation on the net monetary position is included in the statements of income as a net monetary gain or loss.

Certain reclassifications have been made to the December 31, 1999 financial statements to present them on a comparative basis with the current year financial statements. Such reclassifications relate mainly to presentation of the structured transaction which the Bank has a right to set off the recognized amounts and intends to do so on a net basis in accordance with IAS 32. The effect of this has been to reduce total assets and liabilities by TL166,455 and income and expense by TL5,461 in December 31, 1999 financial statements.

(3) PRINCIPLES OF CONSOLIDATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

(i) Principles of Consolidation:

The Bank consolidates the financial statements of all material subsidiaries in which it has control. The principles of consolidation followed in the preparation of the accompanying consolidated financial statements are as follows:

- (a) The balance sheets and statements of income of consolidated subsidiaries are consolidated on a line-by-line basis, and the carrying value of investments held by the Bank is eliminated against the related shareholders' equity accounts,
- (b) All significant intercompany transactions and balances between consolidated companies have been eliminated,
- (c) The minority shareholders' share in the net assets and results for the years ended December 31, 2000 and 1999, have been presented as minority interest payable and minority interest in the accompanying consolidated balance sheets and statements of income, respectively,
- (d) For the purpose of consolidation, the US\$ financial statements of TEB Funding I and TEB Funding II incorporated in the Cayman Islands, the EURO financial statements of Economy Bank incorporated in the Netherlands and the NLG financial statements of Petek International incorporated in the Netherlands have been translated to Turkish lira as explained in section (ii)-(d) below.

(ii) Summary of Significant Accounting Policies:

(a) Income and Expense Recognition:

Interest is recorded on an accrual basis. Commission income and fees for various banking services (such as granting letters of guarantees, letters of credit and money transfers) are recorded as income at the date the related service is performed. Commissions of factoring transactions are recorded on the accrual basis.

(b) Reserve for Possible Loan Losses:

Based upon its evaluation of credits granted, management estimates the total allowance that it believes is adequate to cover uncollectable amounts in the Bank's loan portfolio and losses under guarantees and commitments. The reserve for possible loan losses is based on estimates. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the statement of income in the periods in which they become known. The Bank classifies as "loans in arrears" any loan for which payment of either loan principal or interest is not received within a month following the due date. The Bank ceases to recognize income on such loans after transfer to loans in arrears accounts. The reserve is also reviewed for compliance with the Tax Procedural Law and Government Decrees and Communiques with respect to classification of loans and minimum reserve requirements. The Bank provides a full reserve for "loans in arrears". Uncollectable loans are written off after finalization of legal procedures.

The Bank also makes a provision of general loan losses approximately 0.3% to 0.5% of all outstanding loans net of specific provisions made. The estimate of percentage of general loan loss provision is reviewed periodically and updated based on the Bank's historical experience factor.

Provision for general banking risks provided by the Bank's subsidiary Economy Bank is included under legal and general reserves in the accompanying financial statements.

(c) Premises and Equipment and Related Depreciation and Amortization:

Premises and equipment are carried at restated cost less accumulated depreciation in equivalent purchasing power at December 31, 2000. When assets are sold or retired, their restated cost and accumulated depreciation are eliminated from the accounts and any gain or loss resulting from their disposal is included in the income statement.

The initial cost of premises and equipment comprises its purchase price, including import duties and non-refundable purchase taxes and any directly attributable costs of bringing the assets to its working condition and location for its intended use. Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance, are normally charged to income in the period in the costs are incurred. Expenditures incurred that have resulted in an increase in the future economic benefits expected from the use of premises are capitalized as an additional cost.

Depreciation and amortization are provided on the restated amounts of premises and equipment using the straight-line method. The annual rates used, which approximate rates based on the estimated economic lives of the related assets, are as follows:

| | |
|--|--------------|
| Buildings | 2% |
| Motor vehicles | 20% |
| Furniture, fixtures and office equipment | 20% |
| Leasehold improvements | lease period |

(d) Foreign Currency Transactions and Translation of the Financial Statements of Foreign Entities:

Gains or losses arising from foreign currency transactions are reflected in the statement of income as they are realized during the accounting year. Foreign currency assets and liabilities at each year-end are translated into Turkish lira at the year-end foreign currency exchange rates. The resulting foreign exchange gains or losses are recorded in the statement of income for the year-end. Such gains and losses are reflected as foreign exchange loss, net in the accompanying financial statements. The foreign exchange loss in the accompanying financial statements mainly represents cost of funding.

The assets and liabilities of the foreign entities as of the related year-ends were translated into TL by applying the exchange rates prevailing at respective dates. The income statement items were translated to TL by using the twelve months average rate of exchange. The impact of the difference between inflation and the rate of devaluation of the Turkish lira versus foreign currencies on the retained earnings of foreign entities is reflected as foreign currency translation adjustment in the accompanying statement of shareholders' equity.

(e) Accounting for Leases:

Finance Lease - As Lessor:

TEB Leasing's financial leases consist of full-payout leases of industrial machinery, office equipment, and various equipment and transport vehicles. The excess of aggregate lease rentals plus the estimated residual value over the cost of the leased asset constitutes the unearned lease income to be recognized as income over the term of the lease and is recorded so as to produce a constant periodic rate of return on the net cash investment remaining in each lease.

TEB Leasing's management estimates that a 1.5% lump sum allowance over net investments in direct financing leases to third parties (excluding related parties) is adequate to cover future, potential or unforeseen uncollectable amounts in rentals receivable and in the net investment in direct financing leases. These estimates are reviewed periodically and as adjustments become necessary, they are reported in the statement of income for the periods, as they become known. Furthermore, specific provision is provided to cover uncollectable amounts in rental receivables and in the net investment in direct financing leases of customers facing financial difficulties.

TEB Leasing has obtained investment incentive certificates from the Undersecretariat of the Treasury for its various investments in direct financing leases. Such incentives include exemptions from custom duties on machinery and equipment to be imported and investment allowances at 100% on the approved capital expenditures.

Investment allowances take the form of a deduction from statutory taxable profits for purposes of corporation tax calculations.

In the accompanying financial statements tax benefits relating to such allowances are recognized to the extent of the taxable temporary differences, that give rise to deferred tax liabilities.

Operating Lease - As Lessee:

Leases of assets, mainly premises, under which all the risks and rewards of ownership are effectively retained by the lessors are classified as operating leases. Lease payments under an operating lease are recognized as an expense on a straight-line basis over the lease terms.

(f) Equity Participations and Marketable Securities:

For marketable securities portfolio, designation as "held to maturity" security rather than as "available for sale" security is based on the intent to hold the security for the long-term. Gains or losses on the disposal of "held to maturity" securities are recognized using a specific identification basis:

i) Equity Participations:

The equity participations are carried at restated cost in the equivalent purchasing power of Turkish lira at December 31, 2000, net of reserve for impairment in value.

ii) Securities "Available for Sale":

Gold and share certificates and investment fund participation certificates are recorded at cost and stated at market values. Gains and losses on disposal are included in marketable securities trading income (net).

Debt securities classified as "available for sale" are stated at market values, with resulting gain/(loss) recognized in the statements of income.

iii) Securities "Held to Maturity":

Foreign currency denominated debt securities are stated at cost and translated at the foreign currency year-end rate of exchange. Discounted securities are adjusted for accretion of discount.

Turkish lira denominated debt securities are stated at cost and adjusted for accretion of discount (December 31, 1999 - at cost, as adjusted for the effect of permanent decline in value resulting from additional withholding taxes, introduced with the new tax law enacted on November 26, 1999 on interest income on these marketable securities that will be paid at maturity).

Foreign and local investment fund participation certificates are stated at market values.

Reserve for impairment in value is provided for held to maturity portfolio if there is permanent diminution in value.

(g) Deferred Taxation:

Deferred tax liabilities and assets are recognized for the tax effects attributable to differences between the tax and financial reporting bases of assets and liabilities (i.e. future deductible or taxable temporary differences) and carry forwards, using the currently enacted tax rates and the balance sheet liability method. The measurement of deferred tax assets is reduced, if necessary, by the amount of any tax benefits that, based on available evidence, are not expected to be realized. In accordance with revised IAS 12, deferred taxation is provided on the temporary differences, which arise on the restatement of non-monetary assets through the application of IAS 29.

Deferred tax liabilities have not been provided on undistributed earnings of subsidiaries since the management does not have an intention at present to distribute the earnings of those entities.

(h) Trust Assets:

Assets held by the Bank and its consolidated subsidiaries in fiduciary, agency or custodian capacities for its customers are not included in the accompanying balance sheets, since such items are not assets of the Bank and its consolidated subsidiaries.

(i) Sale and Repurchase Agreements:

Securities sold under sale and repurchase agreements ("repos") are accounted for as a financing transaction and related assets are reflected as marketable securities sold under repurchase agreements at their carrying values with corresponding counterparty liability reflected as funds borrowed under securities repurchase agreements. Funds purchased under agreements to resell ("reverse repos") are reflected as funds lent under securities resale agreements. The difference between sale and repurchase price in repo transactions or purchase and resale price in reverse repo transactions is accrued evenly over the life of the transaction. The Bank treats repo transactions as trading transactions and records gains and losses on these transactions as trading gain/loss net. Such transactions are short-term and mainly involve government debt securities.

(j) Retirement Pay:

In accordance with existing social legislation, the Bank and its consolidated subsidiaries incorporated in Turkey are required to make lump-sum termination indemnities to each employee who has completed one year of service with the Bank and whose employment is terminated due to retirement or for reasons other than resignation or misconduct.

In the accompanying financial statements as of December 31, 2000 and 1999, the Bank and its consolidated subsidiaries have reflected a liability calculated using the Projected Unit Credit Method and discounted by using the current market yield at the balance sheet date on government bonds, in accordance with IAS 19-revised (Employee benefits) which became operative for financial years starting on or after January 1, 1999.

The principal actuarial assumptions used at December 31, 2000 and 1999 are as follows:

| | |
|---|----------|
| | <u>%</u> |
| Discount rate | 33 |
| Expected rate of salary/limit increases | 25 |

The above rate for salary/limit increases was determined based on the Government's future targets for yearly inflation.

Actuarial gains and losses are recognized in the income statement in the period they occur.

The computation of the liability is predicated upon the retirement pay ceiling announced by the Government. As of December 31, 2000 and 1999 the ceiling amounts are TL578 million and TL345 million, respectively. The liability is not funded, as there is no funding requirement.

Effective January 1, 2001, the retirement pay ceiling has been increased to TL615 million.

(k) Financial Instruments:

Financial assets and financial liabilities carried on the balance sheet include cash, current, call and time deposit accounts with banks, marketable securities, loans and other factoring and lease contracts receivable, deposits and funds borrowed and other payables. The accounting policies on recognition and measurement of these items are disclosed in the respective accounting policies found in this Note.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains, and losses relating to a financial instrument classified as a liability are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity. Financial instruments are offset when the Bank has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset and settle the liability simultaneously.

Derivatives:

In the normal course of business, the Bank is a party to forward, future and currency swap contracts (derivatives), which are carried in off-balance sheet accounts.

Such contracts are entered into mainly to mitigate exposure to foreign currency risk. Market rates with respect to derivative transactions are not publicly available in Turkey and accordingly discounts or premiums computed as the difference between the contract rate as discounted as of the related cut off date and the actual spot rate is recorded as gain or loss at related period end.

The resulting accrued gain and loss, representing their fair value, is reflected in other assets and other liabilities, respectively, in the accompanying balance sheets.

(l) Fair Value of Financial Instruments:

Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

The Bank using available market information, management's judgement and appropriate valuation methodologies has determined the estimated fair values of financial instruments.

The following disclosure of the estimated fair value of financial instruments is made in accordance with the requirements of IAS 32. To the extent relevant and reliable information is available from the financial markets in Turkey, the fair value of the financial instruments of the Bank is based on such market data. The fair values of the remaining financial instruments of the Bank can only be estimated. The estimates presented herein are not necessarily indicative of the amounts the Bank could realize in a market exchange.

The following methods and assumptions were used to estimate the fair values of the Bank's financial instruments.

Financial Assets

Monetary assets for which fair value approximates carrying value:

For cash and deposits with banks and the Central Bank and interbank funds sold, fair value is estimated to approximate carrying value due to their short-term nature.

Balances denominated in foreign currencies are translated at year-end exchange rates.

For marketable securities for which market prices are available, fair value equals total value computed using such market prices (See Note 6). For the remaining marketable securities, fair value is estimated to approximate carrying values.

The fair value of equity participations, which are not listed at the stock exchange, is estimated to approximate the carrying value net of any reserve for impairment.

The carrying values of loans, lease and factoring receivables, net of provisions are estimated to approximate their fair values.

Financial Liabilities

Monetary liabilities for which fair value approximates carrying value:

The fair values of customer deposits, funds borrowed and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature.

The fair values of medium and long-term funds borrowed which include mainly floating rate borrowings, are considered to approximate their principal amounts plus accrued interest (Note 11).

(m) Earnings per Share:

Earnings per share ("EPS") disclosed in the accompanying consolidated statements of income are determined by dividing net income by the weighted average number of shares that have been outstanding during the related year.

In Turkey, companies can increase their share capital by making a pro rata distribution of shares ("Bonus Shares") to existing shareholders without consideration for amounts resolved to be transferred to share capital from retained earnings and revaluation surplus. For the purpose of the EPS calculation such Bonus Share issues are regarded as stock dividends. Dividend payments, which are immediately reinvested in the shares of the Bank, are regarded similarly. Accordingly, the weighted average number of shares used in the EPS computations is derived by giving retroactive effect to the issue of the following shares without consideration through December 31, 2000.

| | Number of Shares (in millions) Issued Attributable to | | | Total |
|-----------------|---|---|---|--------|
| | Transfers from Retained Earnings | Transfers from Revaluation Surplus | Reinvestment of Dividend Payments | |
| 1995 and before | 32 | 247 | 2,969 | 3,248 |
| 1996 | - | 330 | 1,270 | 1,600 |
| 1997 | 1,022 | 596 | 4,382 | 6,000 |
| 1998 | 529 | 682 | 7,277 | 8,488 |
| 1999 | 600 | 2,062 | 16,338 | 19,000 |
| 2000 | - | - | 26,068 | 26,068 |
| | 2,183 | 3,917 | 58,304 | 64,404 |

(n) Cash and Cash Equivalents:

Cash and cash equivalents include cash on hand and current accounts with banks.

(4) CASH AND CURRENT ACCOUNTS AND CALL AND TIME DEPOSITS WITH BANKS, INTERBANK FUNDS SOLD AND FUNDS LENT UNDER SECURITIES RESALE AGREEMENTS:

The details of cash and current accounts and call and time deposits with banks are as follows:

| | 2000 | 1999 |
|--|--------------------|--------------------|
| Foreign currency cash, current, call and time | | |
| deposit accounts with banks (excluding Central Bank): | | |
| - Overnight placements | 35,210 | 4,516 |
| - Time deposits (*) | 247,682 | 234,001 |
| - Others | 56,049 | 53,840 |
| Call accounts (2 day) at the Central Bank - foreign currency | 2,135 | 58,355 |
| Total foreign currency | <u>341,076</u> | <u>350,712</u> |
| Turkish lira cash, current, call and time | | |
| deposit accounts with banks (excluding Central Bank) | | |
| - Overnight placements | 1,440 | 1,996 |
| - Time deposits | 53,497 | 80,487 |
| - Others | 3,326 | 3,735 |
| Cash at the Central Bank - Turkish lira | 1,106 | 1,372 |
| Total Turkish lira | <u>59,369</u> | <u>87,590</u> |
| Total | <u>400,445</u> | <u>438,302</u> |

| | 2000 | 1999 |
|------------------------------|--------------------------------------|--|
| Foreign currency placements: | | |
| Maturity range | January 2, 2001 - January 5, 2001 | January 3, 2000 - December 13, 2000 |
| Interest rate range | 4.35% - 35% | 2% - 15% |
| Turkish lira placements: | | |
| Maturity range | January 2, 2001 June 20, 2001 | January 3, 2000 July 31, 2000 |
| Interest rate range | 30% - 100% | 46% - 105% |

(*) Such amounts are mainly placed in European and United States banks.

At December 31, 1999, blocked cash at foreign banks amounted to US\$1.4 million bearing an interest rate of 4.5% per annum and to be released on February 25, 2000.

Interbank funds sold represent placements at the interbank money market governed by the Central Bank and are as follows:

| | 2000 | 1999 |
|---------------------------|---------------------------------------|-------------------------------------|
| Amount (TL) | 40,200 | 20,237 |
| Maturity range | January 2, 2001 | January 3, 2000 - March 13, 2000 |
| Interest rate range | 100% - 200% | 53.00% - 69.75% |
| Amount (Foreign currency) | 139,727 | - |
| Maturity range | January 3, 2001 - January 23, 2001 | - |
| Interest rate range | 19% - 50% | - |

Funds lent under securities resale agreements represent funds lent under contractual agreements to sell back at a predetermined sale price at the maturity date. As of December 31, 2000 and 1999, value at maturity of securities purchased under agreements to resell was TL24,426 and TL12,405, respectively.

(5) RESERVE DEPOSITS AT CENTRAL BANK:

| | 2000 | 1999 |
|--------------------|---------------|---------------|
| Reserve deposits | | |
| - TL | 2,186 | 1,140 |
| - Foreign currency | 40,145 | 39,347 |
| | <u>42,331</u> | <u>40,487</u> |

According to the regulations of the Central Bank, banks are obliged to reserve a certain portion of their deposits other than interbank deposits. Such reserves are deposited with the Central Bank. As of December 31, 2000 and 1999 reserve deposit rates applicable for foreign currency and Turkish lira deposits are 11% and 6%, respectively.

(6) INVESTMENTS:

Investments comprise equity participations and marketable securities.

Equity Participations

The details of the equity participations at December 31, 2000 and 1999 are as follows:

| Investee | 2000 | | 1999 | |
|-------------------------------|--------|-------|--------|-------|
| | Amount | % (*) | Amount | % (*) |
| TEB Sigorta | - | - | 1,165 | 50.0 |
| TEB Portföy Yönetimi A.Ş. | 1,042 | 56.0 | 556 | 100.0 |
| Varlık Yatırım Ortaklığı A.Ş. | 509 | 24.4 | 458 | 24.4 |
| TEB Kıymetli Madenler A.Ş. | 138 | 40.0 | 85 | 100.0 |
| Factors Consolidated Holding | 166 | - | - | - |
| Others | 12 | - | 12 | - |
| Reserve for impairment value | (342) | - | - | - |
| Total | 1,525 | | 2,276 | |

(*) Represent direct shareholding of the Bank.

Except for TEB Portföy Yönetimi A.Ş., which is reflected at equity method, based on the audited IAS financial statements, as of December 31, 2000, equity participations are stated at cost net of reserve for impairment in value.

Marketable Securities

The details of the marketable securities at December 31, 2000 and 1999 are as follows:

| | 2000 | 1999 |
|---|--------|---------|
| <u>"Available for sale"</u> | | |
| Government bonds and treasury bills issued by the Turkish Government | 1,000 | 1,101 |
| Gold | 93 | 102 |
| Share certificates | 4 | 76 |
| Investment funds participation certificates | 29 | - |
| Eurobonds | 2,612 | - |
| <u>"Held to maturity"</u> | | |
| <u>- Turkish lira</u> | | |
| Treasury bills issued by the Turkish Government | 6,143 | 215 |
| Government bonds issued by the Turkish Government | 71,235 | 66,686 |
| Investment funds participation certificates | - | 2,581 |
| <u>- Foreign currency (*)</u> | | |
| Foreign currency bonds issued by the Turkish Government | 94 | 72 |
| Foreign currency bonds | - | 3,601 |
| Eurobonds issued by the Turkish Government | - | 5,498 |
| Investment funds participation certificates | - | 475 |
| Other | - | 73 |
| Total | 81,210 | 80,480 |
| Marketable securities sold under repurchase agreements (Turkish lira) | 21,911 | 161,341 |

(*) Turkish lira equivalent converted at prevailing year-end rate of exchange.

The carrying values of the marketable securities held as "available for sale" and marketable securities sold under repurchase agreements equal their market values at respective year-ends.

The carrying values of the marketable securities which are "held to maturity" (other than Turkish lira denominated government bonds and treasury bills which are adjusted to market values in 1999 to provide for the effect of permanent decline in value as explained in

Note 3 (ii) (f) above differ from market values.

"Held to maturity" marketable securities are those that the Bank intends to hold until maturity. Accordingly, no provision has been made in the accompanying consolidated financial statements for carrying values exceeding current market values.

The following table summarizes such differences.

| | 2000 | | | 1999 | | |
|--|--------------------|------------------------------------|---------------------------------|--------------------|------------------------------------|---------------------------------|
| | Carrying Value (*) | Central Bank Reserve Values (****) | Market Value (Approximate) (**) | Carrying Value (*) | Central Bank Reserve Values (****) | Market Value (Approximate) (**) |
| Treasury bills and government bonds issued by the Turkish Government | 79,401 | 72,865 | 72,494 | 67,324 | 67,092 | 67,324 |
| Eurobonds issued by the Turkish Government | - | - | - | 4,450 | (**) | 4,321 |
| Foreign currency bonds | - | - | - | 3,690 | (**) | (****) |
| Foreign currency bonds issued by the Turkish Government | 94 | 94 | 94 | 72 | 72 | 72 |
| Foreign currency denominated share certificates | - | - | - | - | (**) | - |

(*) Including cost plus accreted discounts or accrued coupon interest (included in accrued interest income and other assets).

(**) Values are not announced for these types of securities by the Central Bank.

(***) Istanbul Stock Exchange (ISE) Bond Market values for TL treasury bills and government bonds, London market values for Eurobonds and other foreign currency government bonds and treasury bills have been taken as basis in computation of market values.

(****) Values are not announced for these types of bonds.

(*****) Announced by the Central Bank for disponibility requirements.

The following table summarizes marketable securities that were deposited as collaterals with respect to various banking transactions:

| (foreign currency in millions) | 2000 | | 1999 | |
|---|---------|----------------|---------|----------------|
| | Nominal | Carrying Value | Nominal | Carrying Value |
| Deposited against activities in the ISE | - | - | - | - |
| - Government bonds | 300 | 265 | 1,015 | 886 |
| Deposited at Central Bank (government bonds and treasury bills) | | | | |
| - Interbank transactions | 37,500 | 37,325 | 29,194 | 40,999 |
| - Repurchase transactions | - | - | - | - |
| - Foreign currency money market transactions | - | - | - | - |
| - TL equivalent | - | - | 9,289 | 13,044 |
| - Reserve requirements | 600 | 553 | - | - |

(7) LOANS:

Loans comprise the following:

| | 2000 | 1999 |
|--|---------|---------|
| Short-term loans | 357,140 | 259,909 |
| Medium-term loans | 104,306 | 32,732 |
| Loans in arrears | 2,003 | 762 |
| | 463,449 | 293,403 |
| Less: Reserve for loans in arrears | (2,003) | (762) |
| Less: Reserve for possible loan losses | (1,877) | (761) |
| Loans, net | 459,569 | 291,880 |

As of December 31, 2000 and 1999, foreign currency loans amount to TL358,586 and TL211,217, respectively.

Loans by industry groups excluding loans in arrears and restructured loans are as follows at December 31, 2000 and 1999:

| | 2000 | 1999 |
|--|----------------|----------------|
| Metals | 66,021 | 22,229 |
| Credit institutions and discounted bills | 55,753 | 63,916 |
| Electricity and optic devices | 51,693 | 30,713 |
| Other textiles | 45,811 | 21,495 |
| Consumer loans | 37,970 | 10,179 |
| Ready-to-wear textiles | 36,240 | 20,920 |
| Chemicals and chemical products | 29,263 | 15,402 |
| Food, beverage, tobacco | 25,323 | 23,907 |
| Wood products | 24,121 | 4,550 |
| Wholesale, retailing | 19,290 | 20,197 |
| Construction | 9,958 | 3,385 |
| Tourism, transportation, warehousing | 9,041 | 4,384 |
| Machinery | 8,271 | - |
| Mining, other than metals | 6,996 | 3,205 |
| Leather and leather products | 5,296 | 2,454 |
| Fiber, plastic | 4,700 | 6,603 |
| Transportation | 3,441 | 5,800 |
| Fuel products | 454 | 2,793 |
| Others | 20,713 | 30,509 |
| | <u>460,355</u> | <u>292,641</u> |

Average annual interest rate on TL and foreign currency loans are 42.5% (1999 - 84%) and 11.5% (1999 - 15%), respectively.

Changes in the reserve for loans in arrears and reserve for possible loan losses were as follows:

| | 2000 | 1999 |
|---|--------------|--------------|
| Balance, at beginning of the year | 1,523 | 1,871 |
| Provision for loans in arrears | 1,621 | 394 |
| Provision for possible loan losses | 1,553 | 787 |
| Recoveries related to items for which reserve was provided in prior years | (215) | (710) |
| Monetary gain | (602) | (819) |
| Balance, at end of the year | <u>3,880</u> | <u>1,523</u> |

(8) LEASE CONTRACTS RECEIVABLE:

Lease contracts receivables consist of rental receivable over the terms of the leases. The rental receivables are as follows:

| Years | 2000 | 1999 |
|--|---------------|---------------|
| 2000 | - | 22,855 |
| 2001 | 31,974 | 7,095 |
| 2002 | 10,968 | 2,769 |
| 2003 | 5,793 | 1,842 |
| 2004 | 1,312 | 1,269 |
| 2005 | 117 | 125 |
| | <u>50,164</u> | <u>35,955</u> |
| Reserve for possible lease receivable losses | (609) | (386) |
| Gross lease receivables | 49,555 | 35,569 |
| Less: Unearned interest income | (9,812) | (9,243) |
| | <u>39,743</u> | <u>26,326</u> |

As of December 31, 2000 and 1999 foreign currency denominated gross lease contracts receivable amount to TL29,844 and TL23,918.

(9) PREMISES AND EQUIPMENT:

Premises and equipment comprise:

| | 2000 | 1999 |
|---|---------------|---------------|
| Cost, as restated: | | |
| Buildings | 4,721 | 4,043 |
| Motor vehicles, furniture, fixtures and office equipment and leasehold improvements | 37,530 | 28,919 |
| | <u>42,251</u> | <u>32,962</u> |
| Less-Accumulated depreciation and amortization, as restated | (22,042) | (17,107) |
| Net book value, as restated | <u>20,209</u> | <u>15,855</u> |

(10) DEPOSITS:

An analysis of deposits is as follows:

| DEMAND | 2000 | 1999 |
|---------------------------------|----------------|----------------|
| Local currency deposits - | | |
| Commercial and savings deposits | 16,345 | 25,034 |
| Bank deposits | 1,013 | 8 |
| Foreign currency deposits - | | |
| Commercial and savings deposits | 51,732 | 39,793 |
| Bank deposits | 272 | 5,435 |
| Gold deposits | 119 | 841 |
| | <u>69,481</u> | <u>71,111</u> |
| TIME | | |
| Local currency deposits - | | |
| Commercial and savings deposits | 17,817 | 10,071 |
| Bank deposits | 43,100 | 6,124 |
| Foreign currency deposits - | | |
| Commercial and savings deposits | 525,555 | 436,536 |
| Bank deposits | 1,029 | 18,683 |
| Gold deposits | 5,322 | 7,037 |
| | <u>592,823</u> | <u>478,451</u> |

The Bank mainly collects deposits from local companies and local individuals.

(11) FUNDS BORROWED:

Funds Borrowed from Banks:

The details of funds borrowed from banks are as follows:

| | 2000 | 1999 |
|---|----------------|----------------|
| State owned banks | 14,068 | 11,487 |
| Other local banks | 10,953 | 27,113 |
| Funds borrowed from local banks | <u>25,021</u> | <u>38,600</u> |
| Borrowings from foreign banks (foreign currency in thousands) | | |
| Short-term - TL (in billions) | 7,400 | 11,716 |
| Short term - US\$ | 355,258 | 156,343 |
| Short term - DM | 41,560 | 42,928 |
| Short term - JPY | - | 4,217,232 |
| Short term - GBP | 8,777 | 211 |
| Short term - EURO | 179,315 | 39,653 |
| Short term - FRF | - | 406 |
| Short-term - NLG | - | 61 |
| Short-term - BEF | 62,475 | 510 |
| Short-term - ITL | 134,481 | - |
| Medium and long-term - US\$ | 45,697 | 76,400 |
| Medium and long-term - DM | 8,543 | 11,025 |
| Medium and long-term - EURO | 1,792 | 966 |
| Turkish lira equivalent (in billions) | <u>413,111</u> | <u>240,783</u> |

As of December 31, 2000 and 1999, funds borrowed from local banks include funds obtained from state owned banks to finance certain export loans given to customers, under prevailing regulations, of which TL8,623 and TL8,197 were denominated in foreign currency, respectively. Also, as of December 31, 2000 and 1999, funds borrowed from local banks including the borrowings of the subsidiaries from other local banks in Turkish lira ranging at annual interest rates of 17% to 32% and 48% to 81%, respectively.

The borrowings from foreign banks mainly represent funds obtained from European and United States banks.

Further details of borrowings from foreign banks are as follows:

| | 2000 | 1999 |
|--|--------------------------------|------------------------------|
| DM denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | 5.80% - 8.31% | 4.35% - 5.05% |
| Maturity range | February 2001 - October 2001 | January 2000 - October 2000 |
| Borrowings of consolidated subsidiaries Interest rates range | 5.87% - 11.23% | 4.80% - Libor + 11% |
| Maturity range | January 2001 - December 2001 | January 2000 - December 2000 |
| US\$ denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | 6.95% - 9.75% | 6.05% - 9.27% |
| Maturity range | January 2001 - November 2001 | March 2000 - December 2000 |
| Borrowings of consolidated subsidiaries Interest rates range | 4.35% - 12.23% | 6.69% - Libor +9% |
| Maturity range | January 2001 - November 2001 | January 2000 - July 2000 |
| EURO denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | 5.49% - 7.33% | 4.21% |
| Maturity range | February 2001 - September 2001 | December 2000 |
| Borrowings of consolidated subsidiaries Interest rates range | 4.35% - 18.5% | 10% |
| Maturity range | January 2001 - October 2001 | April 2000 |
| JPY denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | - | 2.80% |
| Maturity range | - | February 2000 |
| | 2000 | 1999 |
| GBP denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | 7.25 - 8.50% | - |
| Maturity range | April 2001 - September 2001 | - |
| Borrowings of consolidated subsidiaries Interest rates range | 7.25% | - |
| Maturity range | January 2001 | - |
| ITL denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | 6.44% - 6.48% | - |
| Maturity range | July 2001 | - |
| Borrowings of consolidated subsidiaries Interest rates range | 7% | - |
| Maturity range | April 2001 | - |
| BEF denominated short-term borrowings: | | |
| Borrowings of the Bank Interest rates range | 6.53% | - |
| Maturity range | June 2001 | - |
| TL denominated short-term borrowings: | | |
| Borrowings of consolidated subsidiaries Interest rates range | 100% | 7.50% 74.50% |
| Maturity range | January 2001 | January 2000 - July 2000 |
| EURO denominated medium and long-term borrowings: | | |
| Borrowings of consolidated subsidiaries Interest rates range | 9.84% | 4.25% - 4.30% |
| Maturity range | February 2002 | September 2004 |
| US\$ denominated medium and long-term borrowings: | | |
| Borrowings of the Bank Interest rates range | Libor + 3% | 6.47% - 9.25% |
| Maturity range | April 2003 | April 2003 - April 2005 |
| Borrowings of consolidated subsidiaries Interest rates range | Libor + 3% - Libor + 3.5% | 6.50% - Libor + 9% |
| Maturity range | March 2002 - April 2005 | January 2001 - April 2004 |
| | 2000 | 1999 |
| DM denominated medium and long-term borrowings: | | |
| Borrowings of consolidated subsidiaries Interest rates range | Fibor + 0.75% | 4.30% - 7.99% |
| Maturity range | September 2003, - May 2004 | September 2003 - May 2004 |

As of December 31, 2000 and 1999, the fair value of medium and long-term borrowings amount to TL35,113 and TL54,731, respectively.

Interbank Funds Borrowed:

Interbank funds borrowed represent borrowings from interbank money market governed by the Central Bank and are as follows:

| | 2000 | 1999 |
|---------------------|-----------------|------|
| Amount (TL) | 800 | - |
| Maturity range | January 2, 2001 | - |
| Interest rate range | 110% | - |

Funds Borrowed Under Securities Repurchase Agreements:

As of December 31, 2000, funds borrowed under securities repurchase agreements represent securitized borrowings against marketable securities of TL18,512 (1999 - TL134,732) and funds lent under securities resale agreements of TL22,000 (1999 - TL8,293).

(12) PROMISSORY NOTES:

As of December 31, 2000, promissory notes represent notes payable with a nominal value of US\$10,000,000, net of discount of US\$665,113 and repayable at September - November 2001. Interest rate on such notes is 8%.

(13) ACCRUED INTEREST INCOME AND OTHER ASSETS AND ACCRUED INTEREST EXPENSE AND OTHER LIABILITIES:

Accrued interest income and other assets comprise the following:

| | 2000 | 1999 |
|--|---------------|---------------|
| Accrued interest income on placements | 20,159 | 5,637 |
| Accrued interest income on loans | 4,900 | 7,440 |
| Accrued interest income on marketable securities | 2,058 | 2,156 |
| Prepaid taxes | 1,195 | - |
| Transitory accounts and prepaid expenses | 5,881 | - |
| Other assets | 6,976 | 16,161 |
| | <u>41,169</u> | <u>31,394</u> |

Accrued interest and other liabilities comprise the following:

| | 2000 | 1999 |
|---|---------------|---------------|
| Accrued interest expense on deposits | 18,954 | 9,887 |
| Accrued interest expense on funds borrowed | 7,387 | 3,933 |
| Accrued loss on outstanding forward agreements, net | 7,751 | 14,135 |
| Retirement pay liability | 1,612 | 1,373 |
| Transitory accounts | 4,377 | 642 |
| Payment orders | 1,058 | 5,138 |
| Other liabilities | 29,935 | 26,209 |
| | <u>71,074</u> | <u>61,317</u> |

As of December 31, 2000 the payables to TEB Mali Yatırımlar amounting to TL2,069, TL1,631 and TL46 for the purchase of shares of TEB Leasing, TEB Factoring and TEB Kıymetli Madenler A.Ş, respectively have been classified in other liabilities.

(14) TAXATION:

According to law number 4369 that is published on July 29, 1998 with effect from January 1, 1999, effective corporate tax rate (including fund levies) to be paid on the corporate income is set at 33%. Furthermore, in case of the distribution of dividends from corporate earnings, dividends are subjected to income tax withholding. Effective September 1, 1999 such income tax withholding rate is announced as 5% (5.5% including fund levies) for publicly owned companies and 15% (16.5%, including fund levies) for others.

Accordingly, the deferred tax liability of the Bank as of December 31, 2000 and 1999 has been computed using 33% as the effective tax rate. In addition, except for dividend income, items exempt from corporation tax (excluding investment allowance) are subject to income tax withholding at the effective rate of 16.5% whether distributed or not. Transfer of distributable net income to share capital is not considered as dividend distribution. Investment allowance is subject to income tax withholding at the effective rate of 19.8% (1999 - 16.5%).

The total provisions for income tax applicable to income for the years ended December 31, 2000 and 1999 are different from the amounts computed by applying the effective corporate tax rate to income before provision for income tax as shown in the following reconciliation.

| | 2000 | 1999 |
|--|---------------|---------------|
| Income before provision for taxes, minority interest and monetary loss, being basis for tax reconciliation | 39,252 | 50,729 |
| Provision for corporate taxes at the combined tax rate of 33% | 12,953 | 16,740 |
| Net benefit of investment allowance utilized | (721) | (1,369) |
| Tax effect in historical amounts of permanent non-tax deductible and tax deductible expenses and others, net | (4,689) | (1,582) |
| Effect of statutory tax losses carried forward | - | (698) |
| Other effects, primarily relating to restatement due to the effects of accounting for inflation | 5,757 | 3,922 |
| Provision for taxes per consolidated statements of income | <u>13,300</u> | <u>17,013</u> |
| Provision for taxes per consolidated statements of income: | | |
| - Current | 8,635 | 22,345 |
| - Deferred | 4,665 | (5,332) |
| | <u>13,300</u> | <u>17,013</u> |

As of December 31, 2000 and 1999, the summary of deferred tax liability was as follows:

| | 2000 | 1999 |
|--|--------------|--------------|
| Deferred tax liability on: | | |
| Income accrual and foreign exchange gain on marketable securities which will be taxable when collected | 9,137 | 5,791 |
| Reserves and accruals | (503) | (2,625) |
| Restatement of fixed assets | 1,984 | 1,256 |
| Others, net | (654) | (447) |
| Total amount in historical Turkish lira | <u>9,964</u> | <u>3,975</u> |
| Total amount as restated to purchasing power at December 31, 2000 | <u>9,964</u> | <u>5,275</u> |

In Turkey, a new tax law was enacted on November 26, 1999. The objective of the law is to generate additional tax revenues in order to help finance the public deficits, which further increased due to the recent earthquakes. This law introduced a one time additional 5% tax burden on taxable corporate profits and salary income earned in 1998, additional taxes on property and motor vehicles. The Bank's additional tax burden arising from these provisions of the new law was not material.

This new law also introduced additional withholding taxes on interest income earned on government securities. This additional tax is computed over the interest income collected at maturity with respect to the government securities in portfolio in the year 2000. As of December 31, 1999, the government securities in the Bank's portfolio are stated at market rates announced by ISE, which is estimated to reflect the effect of such additional taxes.

As of December 31, 2000, prepaid taxes amounting to TL5,308 (1999 - TL2,990) was netted off with taxes payable on income.

According to the revised tax regulations, effective from December 31, 1999, interest income on government securities is no longer deferred and the tax on such income is calculated and recorded as current tax.

In Turkey, tax returns are filed within the fourth month following the year-end. According to existing tax regulations, the tax authorities may examine such returns and the underlying accounting records within five years.

(15) SHARE CAPITAL:

The Company's registered share capital in historical Turkish lira is TL100,000 (1999 - TL27,500) comprising of twohundred billion (1999 - fiftyfive billion) shares of par value TL fivehundred each.

The authorised and paid-in share capital of the Bank in historical Turkish lira is as follows:

| | 2000 | | 1999 | |
|--------------------------|--------------------|---------------|--------------------|---------------|
| | Paid-in Capital | % | Paid-in Capital | % |
| TEB Mali Yatırımlar A.Ş. | 38,631 | 70.08 | 19,569 | 88.95 |
| Public shares | 11,025 | 20.00 | - | - |
| Çolakoğlu Metalurji A.Ş. | 4,739 | 8.60 | 2,106 | 9.58 |
| Others | 730 | 1.32 | 325 | 1.47 |
| | <u>55,125</u> | <u>100.00</u> | <u>22,000</u> | <u>100.00</u> |

As of December 31, 2000 and 1999, the Bank's historical authorized and paid-in share capital comprises 110,250 million shares of five hundred Turkish lira par value each and 44 billion shares of five hundred Turkish lira par value each, respectively.

On February 24, 2000, the historical share capital of the Bank was increased to TL24,500. 5 billion of new shares issued with TL500 (full TL) nominal par value each and 4.8 billion of existing principal shareholder shares were offered to the public by the initial public offering.

Furthermore, in July 2000 historical share capital was further increased by TL30,625, through transfer of TL17,591 from share premiums of initial public offering and TL13,034 from historical statutory general reserves.

The adjustment to share capital amounting to TL14,477 and TL23,435 at December 31, 2000 and 1999, respectively, represents the restatement effect of the cash contributions to share capital with the purchasing power at December 31, 2000.

In its statutory financial statements which are presented under the historical cost convention the Bank has recorded dividend payment of TL8,169 from statutory net income, in the year ended December 31, 1999. To the extent that these dividends have been immediately reinvested in the share capital of the Bank, they are not treated as share capital increases under the application of IAS 29. Dividend payments recorded in the consolidated statements of shareholders' equity represent the restated amounts of dividends, which have not been reinvested in the share capital of the Bank. Furthermore, in 2000, TL13,034 transferred from general reserves to share capital has also not been treated as share capital increase under IAS 29.

As of December 31, 2000 and 1999, the Bank has 639 and 640 shareholders (excluding public shareholders), respectively.

According to the regulations governing the Turkish banking system, the Bank is obliged to comply with the minimum requirements of the Capital Adequacy Ratio (statutory capital adequacy ratio) as defined by the Undersecretariat of Treasury of the Republic of Turkey (the Treasury). Such ratio is computed based upon the historic Turkish lira unconsolidated financial statements of the Bank. For each of the years ending December 31, 2000 and 1999, the Bank's statutory capital adequacy ratio exceeded the minimum requirement of the Treasury. The Treasury announced a new requirement under which the Capital Adequacy Ratio is required to be computed on a consolidated basis based on the historic Turkish lira consolidated financial statements of the Bank and its financial subsidiaries. The new requirement became effective starting from June 30, 2000.

(16) RELATED PARTY TRANSACTIONS:

The majority of the issued shares of the Bank are owned by the Çolakoğlu Group of companies which is privately owned. The group includes companies engaged in manufacturing, financial and trading activities. For reporting purposes, companies controlled by the Çolakoğlu Group are considered as related parties.

In the course of their businesses, the Bank and its consolidated subsidiaries grant cash and non-cash loans to related parties, receive deposits and enter into lease contracts.

The details of outstanding transactions with related parties as of December 31, 2000 and 1999 are as follows:

| | 2000 | 1999 |
|---|---------|---------|
| Cash loans granted | 106,691 | 53,281 |
| Non-cash loans granted | 5,623 | 15,328 |
| Gross lease receivable | 1,163 | 1,604 |
| Call and time deposits with banks | 67,975 | 64,779 |
| Deposits taken | 156,407 | 103,352 |
| Marketable securities sold under repurchase agreements | 46 | 1,684 |
| Funds borrowed | 7,400 | - |
| Forward transactions (buy) | 345,754 | 223,757 |
| Forward transactions (sell) | 358,181 | 229,215 |
| Accrued forward gain/(loss) on outstanding transactions | (1,346) | (1,543) |

Interest and commission rates applicable to the above-indicated balances approximate market rates.

(17) MATURITY DISTRIBUTION:

The following table shows a distribution of Turkish lira and foreign currency denominated interest earning assets and interest bearing liabilities in approximate maturity groupings according to remaining maturities at December 31, 2000 and 1999:

| | 2000 | | | | | Total | 1999 | | | | | Total |
|---|----------------|----------------|----------------|----------------|----------------|------------------|----------------|----------------|----------------|----------------|---------------|------------------|
| | 0 to 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | Over 1 year | | 0 to 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | Over 1 year | |
| Interest Earning Assets: | | | | | | | | | | | | |
| Turkish lira: | | | | | | | | | | | | |
| -Call and time deposits with banks | 9,437 | 10,135 | 27,500 | 8,000 | - | 55,072 | 19,612 | 32,910 | 28,635 | 1,327 | - | 82,484 |
| -Interbank funds sold | 40,200 | - | - | - | - | 40,200 | 19,905 | 332 | - | - | - | 20,237 |
| -Reserve deposits at Central Bank | 2,186 | - | - | - | - | 2,186 | 1,140 | - | - | - | - | 1,140 |
| -Marketable securities | 4,126 | 20,948 | 35,685 | - | 17,745 | 78,504 | 4,179 | 11,118 | 1,603 | 19 | 53,914 | 70,833 |
| -Marketable securities sold under repurchase agreements | 21,911 | - | - | - | - | 21,911 | 161,341 | - | - | - | - | 161,341 |
| -Funds lent under reverse repurchase agreements | 24,009 | - | - | - | - | 24,009 | 10,945 | - | - | - | - | 10,945 |
| -Loans | 40,426 | 6,200 | 9,718 | 13,174 | 33,342 | 102,860 | 40,753 | 13,875 | 9,808 | 13,237 | 3,750 | 81,423 |
| -Net lease receivables | 2,297 | 2,894 | 3,603 | 4,085 | 4,212 | 17,091 | 721 | 1,602 | 2,032 | 2,955 | 1,415 | 8,725 |
| Total Turkish lira | 144,592 | 40,177 | 76,506 | 25,259 | 55,299 | 341,833 | 258,596 | 59,837 | 42,078 | 17,538 | 59,079 | 437,128 |
| Foreign currency (*) | | | | | | | | | | | | |
| -Call and time deposits with banks | 284,315 | 577 | - | - | - | 284,892 | 166,577 | 25,705 | 46,976 | 57,613 | - | 296,871 |
| -Marketable securities | - | - | - | - | 2,706 | 2,706 | 475 | 3,601 | - | - | 5,571 | 9,647 |
| -Interbank funds sold | 139,727 | - | - | - | - | 139,727 | - | - | - | - | - | - |
| -Reserve deposits at Central Bank | 40,145 | - | - | - | - | 40,145 | 39,335 | - | - | - | - | 39,335 |
| -Loans | 39,699 | 55,402 | 84,493 | 118,964 | 60,028 | 358,586 | 15,871 | 46,933 | 69,638 | 57,048 | 21,727 | 211,217 |
| -Net lease receivables | 1,083 | 2,323 | 3,316 | 5,302 | 10,628 | 22,652 | 1,446 | 2,558 | 2,942 | 3,467 | 7,188 | 17,601 |
| Total foreign currency | 504,969 | 58,302 | 87,809 | 124,266 | 73,362 | 848,708 | 223,704 | 78,797 | 119,556 | 118,128 | 34,486 | 574,671 |
| Total | 649,561 | 98,479 | 164,315 | 149,525 | 128,661 | 1,190,541 | 482,300 | 138,634 | 161,634 | 135,666 | 93,565 | 1,011,799 |
| Interest Bearing Liabilities: | | | | | | | | | | | | |
| Turkish lira: | | | | | | | | | | | | |
| -Deposits | 41,771 | 14,203 | 8,009 | 14,292 | - | 78,275 | 34,591 | 4,484 | 1,364 | 798 | - | 41,237 |
| -Funds borrowed from banks | 7,451 | - | 5,189 | 297 | - | 12,937 | 18,104 | 3,229 | 10,231 | 9,812 | - | 41,376 |
| -Funds borrowed under securities repurchase agreements | 40,512 | - | - | - | - | 40,512 | 143,025 | - | - | - | - | 143,025 |
| -Interbank funds borrowed | 800 | - | - | - | - | 800 | - | - | - | - | - | - |
| Total Turkish lira | 90,534 | 14,203 | 13,198 | 14,589 | - | 132,524 | 195,720 | 7,713 | 11,595 | 10,610 | - | 225,638 |
| Foreign currency (*) | | | | | | | | | | | | |
| -Deposits | 248,120 | 113,826 | 83,839 | 79,453 | 58,791 | 584,029 | 272,478 | 118,518 | 53,936 | 50,202 | 13,191 | 508,325 |
| -Funds borrowed from banks | 41,797 | 56,173 | 160,502 | 132,694 | 34,029 | 425,195 | 2,198 | 18,105 | 73,361 | 98,873 | 45,470 | 238,007 |
| -Promissory notes | - | - | 6,301 | - | - | 6,301 | - | - | - | - | - | - |
| Total foreign currency | 289,917 | 169,999 | 250,642 | 212,147 | 92,820 | 1,015,525 | 274,676 | 136,623 | 127,297 | 149,075 | 58,661 | 746,332 |
| Total | 380,451 | 184,202 | 263,840 | 226,736 | 92,820 | 1,148,049 | 470,396 | 144,336 | 138,892 | 159,685 | 58,661 | 971,970 |

(*) Turkish lira equivalent converted at prevailing year-end rate of exchange.

(18) LEGAL AND GENERAL RESERVES:

The legal reserves consist of first and second legal reserves, in accordance with the Turkish commercial code. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches 20% of share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital, but may be used to absorb losses in the event that the general reserve is exhausted.

As of December 31, 2000 and 1999, the aggregate of the combined statutory general reserve and current year net income of TL43,022 and TL33,758 (in historical terms), respectively were available for distribution, subject to the legal reserve requirements referred to above.

The legal reserves of the Bank as at the indicated dates were as follows (in historical terms):

| | 2000 | 1999 |
|----------------|-------|-------|
| Legal reserves | 3,980 | 2,892 |

(19) INVESTMENT FUNDS:

The Bank established five investment funds and TEB Menkul established four investment funds under the regulations of the Capital Market Board. These investment funds are managed by TEB Portföy Yönetimi A.Ş. for a management fee. In accordance with the funds' charters, the Bank and TEB Menkul market their participation certificates and provide other services for a corresponding fee.

As of December 31, 2000 and 1999, the total value of the investment funds managed by the Bank and TEB Menkul amounted to TL110,792 and TL55,466.

(20) CONTINGENCIES AND COMMITMENTS:

In the normal course of business activities, the Bank and its consolidated subsidiaries undertake various commitments and incur certain contingent liabilities that are not presented in the accompanying financial statements. The following is a summary of significant contingencies and commitments at December 31, 2000 and 1999.

Trust Assets:

The nominal values of the assets held by the Bank and the consolidated subsidiaries in fiduciary, agency or custodian capacities amounted to TL818,029 and TL436,868 at December 31, 2000 and 1999, respectively.

Letters of Guarantee Given to Istanbul Stock Exchange (ISE) and Istanbul Gold Market (IGM):

As of December 31, 2000 and 1999, in line with the requirements of IGM letters of guarantee amounting to US\$1,610,000 had been obtained from local banks and were provided to IGM for transactions conducted in that market.

As of December 31, 2000 and 1999, according to the general requirements of the ISE, letters of guarantee amounting to TL3,859 and US\$25 million and TL3,661 and US\$18 million, respectively, had been obtained from various local banks and were provided to the ISE for bond market transactions. Also, as of December 31, 2000 and 1999, according to the general requirements, letters of guarantee amounting to TL346 (in historical terms) were given to the Capital Market Board.

Forward Agreements:

The forward commitments comprised (foreign currency in thousands):

| | 2000 | 1999 |
|-----------------|---------|---------|
| <u>BUY</u> | | |
| TL | 35,823 | 152,580 |
| US\$ | 567,282 | 558,036 |
| DM | 7,650 | 5,700 |
| GBP | 13,024 | 6,598 |
| CHF | 1,499 | - |
| JPY | - | 532,760 |
| EUR | 442,826 | 252,451 |
| US\$ Equivalent | 983,105 | 865,428 |
| <u>SELL</u> | | |
| TL | 148,187 | 46,190 |
| US\$ | 564,920 | 378,833 |
| DM | 57,255 | 8,792 |
| CHF | 1,226 | 9,004 |
| JPY | - | 696,445 |
| DKK | 1,060 | - |
| GR (Gold) | - | 6,005 |
| SEK | 1,619 | - |
| EUR | 347,478 | 251,002 |
| US\$ Equivalent | 928,625 | 739,970 |

As of December 31, 2000 and 1999, the fair value of the outstanding forward agreements computed as indicated in Note 3(l) approximated the following:

| | 2000 | 1999 |
|------|---------|---------|
| Buy | 696,239 | 775,832 |
| Sell | 772,005 | 579,092 |

The above indicated forward agreements outstanding as of December 31, 2000 and 1999 mature between January 2, 2001 and November 30, 2001 and January 2000 and December 2000, respectively.

The Bank has certain structured transactions with foreign financial institutions, which the Bank has a right to set off the recognized amounts and intends to settle on a net basis. Such transactions which are due for settlement in 2001, are reflected net in the balance sheet as the net of financial liabilities and financial assets with call and put options and swap commitments of TL115,872 (1999 - TL166,455).

Interest Rate Risk and Foreign Currency Risk Management:

A key component of the Bank's asset and liability policy is the management of interest rate sensitivity, the relationship between market interest rates and net interest income due to the maturity or repricing characteristics of interest-earning assets and interest-bearing liabilities. The Asset Liability Committee (ALCO) of the Bank manages the gap position in the Bank's balance sheet.

The Board of Directors of the Bank sets a limit for the size of the Bank's net short position, which also complies with the legal requirement in effect. The Bank's Treasury Department manages foreign exchange and Turkish lira money market price, liquidity and availability risks arising in both local and international markets. The Treasury Department's Risk Management Unit, continuously monitors foreign exchange and money market risks arising from trading operations and provides weekly updates to ALCO. The Risk Management Unit also monitors the activities of the financial subsidiaries. Risk Management policies are established by the Board of Directors and executed by ALCO. Country and counterparty limits are set by the Credit Committee. The risk management process for branch operations and various other business functions is centralised. Limits on both maturity profile and amounts are set by ALCO.

Other Commitments:

| | 2000 | 1999 |
|---|---------|---------|
| Letters of guarantee issued by the Bank | 274,727 | 196,753 |
| Letters of guarantee obtained by consolidated subsidiaries from other banks | 32,115 | 14,237 |
| Payment commitments to foreign banks arising from: | | |
| Acceptance credits | 18,863 | 12,642 |
| Letters of credit | 109,093 | 106,141 |

As of December 31, 2000 and 1999, the letters of guarantee and payment commitments, excluding letters of guarantee secured by counter guarantees amounting to TL22,775 and TL16,103, respectively and excluding confirmed and 100% collateralized letters of credit amounting to TL10,234 and TL23,913, respectively can be classified by industry group as follows:

| | 2000 | 1999 |
|---|----------------|----------------|
| Financial sector | 83,068 | 64,892 |
| Food, beverage, tobacco | 38,318 | 29,934 |
| Other textiles | 30,467 | - |
| Machinery | 28,516 | - |
| Transportation | 25,421 | 10,205 |
| Wholesale, retailing | 21,534 | 8,466 |
| Metals | 19,862 | 26,289 |
| Chemicals and chemical products | 18,771 | 11,715 |
| Fiber, plastic | 12,871 | 10,128 |
| Tourism, transportation and warehousing | 10,523 | 5,348 |
| Textiles and ready-to-wear textiles | 9,534 | 35,176 |
| Mining other than metals | 7,725 | 5,413 |
| Electricity and optic devices | 7,400 | 3,943 |
| Construction | 7,138 | 7,253 |
| Consumer loans | 4,197 | - |
| Leather and leather products | 3,427 | 3,234 |
| Fuel products | 1,804 | 19,531 |
| Wood products | 1,478 | 186 |
| Others | 37,620 | 33,807 |
| | <u>369,674</u> | <u>275,520</u> |

(21) SEGMENT INFORMATION:

Business segments

For management purposes, the consolidated business of the Bank is comprised primarily of banking, financial leasing (leasing) and factoring operations and intermediary activities (intermediary).

| | December 31, 2000 | | | | | December 31, 1999 | | | | |
|--|-------------------|---------|-----------|---|------------|-------------------|----------|-----------|---|------------|
| | Banking | Leasing | Factoring | Brokerage, Corporate Finance and Other | Aggregated | Banking | Leasing | Factoring | Brokerage, Corporate Finance and Other | Aggregated |
| Interest income | 178,579 | 16,361 | 22,538 | 10,727 | 228,205 | 169,396 | 21,200 | 14,875 | 11,138 | 216,609 |
| Other income | 21,018 | 296 | 1,056 | 15,309 | 37,679 | 27,831 | 340 | 236 | 11,687 | 40,094 |
| Total segment revenue | 199,597 | 16,657 | 23,594 | 26,036 | 265,884 | 197,227 | 21,540 | 15,111 | 22,825 | 256,703 |
| Less: Interest expenses, net foreign exchange losses and other | (107,753) | (9,368) | (14,164) | (6,985) | (138,270) | (102,538) | (14,731) | (9,172) | (12,179) | (138,620) |
| Less: Other operating expenses | (72,183) | (2,163) | (4,270) | (9,554) | (88,170) | (56,159) | (2,471) | (3,109) | (5,615) | (67,354) |
| Segment result before provision for income tax and monetary loss | 19,661 | 5,126 | 5,160 | 9,497 | 39,444 | 38,530 | 4,338 | 2,830 | 5,031 | 50,729 |
| Provision for taxation | (7,589) | (1,242) | (1,760) | (2,709) | (13,300) | (13,133) | (1,066) | (1,208) | (1,608) | (17,015) |
| Monetary loss | (6,485) | (2,460) | (832) | (2,525) | (12,302) | (6,622) | (1,093) | (338) | (1,440) | (9,493) |
| Minority interest | | | | | (3,236) | | | | | (3,211) |
| Other expense associated with acquisition | | | | | (192) | | | | | |
| Net income | 5,587 | 1,424 | 2,568 | 4,263 | 10,414 | 18,775 | 2,179 | 1,284 | 1,983 | 21,010 |
| Segment and total assets | 1,187,224 | 44,786 | 75,334 | 47,935 | 1,355,279 | 1,010,559 | 50,304 | 54,817 | 30,705 | 1,146,385 |
| Segment liabilities | 1,101,277 | 25,663 | 67,743 | 35,078 | 1,229,761 | 909,653 | 44,778 | 47,087 | 35,247 | 1,036,765 |
| Taxes payable (current and deferred) | 9,033 | 130 | 1,703 | 2,257 | 13,123 | 19,462 | 564 | 1,250 | 1,486 | 22,762 |
| Total liabilities | 1,110,310 | 25,793 | 69,446 | 37,335 | 1,242,884 | 929,115 | 45,342 | 48,337 | 36,733 | 1,059,527 |

Geographical segment information is not provided since the operations of the Bank and the subsidiaries located in Turkey, which constitute the major part of the consolidated business, are mainly with local customers.

(22) SUBSEQUENT EVENT:

No specific events occurred between the balance sheet and report dates.

(23) FINANCIAL STATEMENTS OF THE BANK:

The Bank's own unconsolidated balance sheets and income statements prepared in accordance with IAS other than application of IAS 27 (Consolidated Financial Statements and Accounting for Investments) as of and for the years ended December 31, 2000 and 1999 are included in the Appendix for information purposes only. These financial statements have been included within the consolidated financial statements as of the respective dates. In the Bank only financial statements, equity participations are reflected at restated cost including bonus shares received from immediate reinvestment of dividends and transfers from general reserves.

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
BALANCE SHEETS AS OF DECEMBER 31, 2000 AND 1999

Appendix 1

(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000)

| ASSETS | 2000 | 1999 | LIABILITIES AND SHAREHOLDERS' EQUITY | 2000 | 1999 |
|---|----------------|----------------|---|------------------|------------------|
| CASH AND CURRENT ACCOUNTS WITH BANKS | 55,218 | 57,628 | DEPOSITS | | |
| | | | Demand | 64,572 | 67,581 |
| | | | Time | 377,534 | 344,160 |
| CALL AND TIME DEPOSITS WITH BANKS | 240,507 | 292,119 | Total deposits | 442,106 | 411,741 |
| INTERBANK FUNDS SOLD | 179,927 | 20,237 | FUNDS BORROWED UNDER SECURITIES REPURCHASE AGREEMENTS | 41,038 | 134,732 |
| RESERVE DEPOSITS AT CENTRAL BANK | 42,331 | 40,487 | FUNDS BORROWED FROM BANKS | | |
| MARKETABLE SECURITIES | 74,125 | 76,622 | Local banks | 14,108 | 11,487 |
| MARKETABLE SECURITIES SOLD UNDER REPURCHASE AGREEMENTS | 21,911 | 153,031 | Foreign banks | 276,657 | 146,255 |
| FUNDS LENT UNDER SECURITIES RESALE AGREEMENTS | 22,000 | 1,991 | INTERBANK FUNDS BORROWED | 800 | - |
| LOANS, net | 230,485 | 152,237 | ACCRUED INTEREST AND OTHER LIABILITIES | 50,910 | 48,980 |
| ACCRUED INTEREST INCOME AND OTHER ASSETS | 23,156 | 15,964 | TAXES PAYABLE: | | |
| EQUITY PARTICIPATIONS, net | 30,563 | 21,263 | Taxes on income | - | 15,379 |
| PREMISES AND EQUIPMENT, net | 17,155 | 13,940 | Other taxes | 2,950 | 3,203 |
| | | | Deferred income tax | 6,987 | 3,909 |
| Total assets | <u>937,378</u> | <u>845,519</u> | Total liabilities | <u>835,556</u> | <u>775,686</u> |
| | | | SHAREHOLDERS' EQUITY: | | |
| | | | Share capital | 69,602 | 45,435 |
| | | | Legal and general reserves | 24,398 | 9,784 |
| | | | Current year net income | 7,822 | 14,614 |
| | | | Total shareholders' equity | 101,822 | 69,833 |
| | | | Total liabilities and shareholders' equity | <u>937,378</u> | <u>845,519</u> |
| | | | CONTINGENCIES AND COMMITMENTS | | |
| | | | Guarantees given | 374,347 | 336,574 |
| | | | Forward commitments | 1,454,448 | 1,316,380 |
| | | | | <u>1,828,795</u> | <u>1,652,954</u> |

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
STATEMENTS OF INCOME
FOR THE YEARS ENDED DECEMBER 31, 2000 AND 1999

Appendix 2

(Currency - Billions of Turkish lira in equivalent purchasing power at December 31, 2000)

| | 2000 | 1999 |
|--|-----------------|-----------------|
| INTEREST INCOME: | | |
| Interest on loans | 56,573 | 49,382 |
| Fees and commissions on loans | 949 | 641 |
| Interest on marketable securities, net | 33,892 | 61,329 |
| Interest on deposits with banks | 63,238 | 41,235 |
| Other interest income | 552 | 4,994 |
| | <u>155,204</u> | <u>157,581</u> |
| INTEREST EXPENSE: | | |
| Interest on funds borrowed | (20,414) | (13,043) |
| Interest on local currency deposits | (18,617) | (29,171) |
| Interest on foreign currency deposits | (27,578) | (24,519) |
| Other interest expense | (863) | (610) |
| | <u>(67,472)</u> | <u>(67,343)</u> |
| Net interest income | 87,732 | 90,238 |
| PROVISION FOR POSSIBLE LOAN LOSSES | (2,959) | (472) |
| Net interest income after provision for possible loan losses | <u>84,773</u> | <u>89,766</u> |
| FOREIGN EXCHANGE LOSS, NET | (17,815) | (27,802) |
| OTHER OPERATING INCOME: | | |
| Income from banking services | 6,910 | 8,211 |
| Marketable securities trading income, net | 4,003 | 12,835 |
| Other income | 15,353 | 3,992 |
| | <u>26,266</u> | <u>25,038</u> |
| OTHER OPERATING EXPENSES: | | |
| Salaries and employee benefits | (27,400) | (25,512) |
| Administration and other expenses | (27,614) | (21,103) |
| Taxation other than on income | (13,181) | (4,103) |
| Depreciation and amortization | (4,259) | (2,811) |
| | <u>(72,454)</u> | <u>(53,529)</u> |
| Income before provision for income tax and monetary loss | 20,770 | 33,473 |
| PROVISION FOR INCOME TAX (Note 14) | (5,157) | (12,670) |
| Income before monetary loss | 15,613 | 20,803 |
| MONETARY LOSS | (7,791) | (6,189) |
| Net income | <u>7,822</u> | <u>14,614</u> |

TÜRK EKONOMİ BANKASI ANONİM ŞİRKETİ
CONSOLIDATED FINANCIAL STATEMENTS AS OF
DECEMBER 31, 2000
TOGETHER WITH AUDIT REPORT (*)

(CONVENIENCE TRANSLATION OF A REPORT AND FINANCIAL STATEMENTS
ORIGINALLY ISSUED IN TURKISH)

(*) Notes to financial statements can be obtained from the Bank.

**To the Banking Regulatory and Supervisory
Board and the Board of Directors
of Türk Ekonomi Bankası A.Ş.**

1. We have audited the consolidated balance sheet of Türk Ekonomi Bankası Anonim Şirketi and financial subsidiaries as of December 31, 2000 and the related consolidated statement of income for the year then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of the Economy Bank N.V., Petek International Holdings B.V. and TEB Sigorta A.Ş., which statements reflect total assets and net income constituting 22% and 20%, respectively, of the related consolidated total as of December 31, 2000. Those statements has been furnished to us, and our opinion, insofar as it relates to the amounts included for these subsidiaries, is based solely upon the report of the other auditors.
2. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion, the accompanying consolidated financial statements are fairly presented, in all material respects, in compliance with the "Communique on Procedures and Basis for Preparation and Announcement of Consolidated Financial Statements by Banks", published in the Official gazette number 22985 dated May 10, 1997 by the Undersecretariat to the Turkish Republic Prime Ministry of Treasury.

Additional paragraph for convenience translation to English:

The above mentioned accounting principles differ from International Accounting Standards (IAS) issued by International Accounting Standards Committee and so far as such differences apply to the financial statements of the Bank they relate to the format of financial statements and disclosure requirements, the application of IAS 29 (Financial Reporting in Hyperinflationary Economies), accounting for marketable securities sold under repurchase agreements and accounting for retirement pay liabilities. The effects of the differences between these accounting principles generally accepted in the countries in which the accompanying financial statements are to be used and IAS have not been quantified in the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with accounting principles generally accepted in the countries of users of the financial statements and IAS.

A.A. AKTİF ANALİZ
SERBEST MUHASEBECİLİK MALİ MÜŞAVİRLİK ANONİM ŞİRKETİ
Member of Andersen Worldwide



Ayşen Topay

İstanbul,
February 16, 2001.

TÜRK EKONOMİ BANKASI A.Ş.
CONSOLIDATED BALANCE SHEETS (PARENT)
(Currency - Billions of Turkish lira)

| ASSETS | | Current Period (31/12/2000) | Prior Period (31/12/1999) |
|---------------------|--|--------------------------------|------------------------------|
| I- | CASH | 29,079 | 22,965 |
| | A. Vault (Cash in TL) | 2,003 | 2,609 |
| | B. Effective Depot (Cash in Foreign Currency) | 26,751 | 19,702 |
| | C. Others | 325 | 654 |
| II- | BANKS | 369,906 | 307,330 |
| | A. Central Bank | 3,241 | 44,915 |
| | B. Others Bank | 366,665 | 262,415 |
| | 1) Local Banks | 96,597 | 54,505 |
| | 2) Foreign Banks | 270,068 | 207,910 |
| III- | OTHER FINANCIAL INSTITUTIONS | 414 | - |
| IV- | INTERBANK FUNDS SOLD | 179,927 | 15,250 |
| V- | MARKETABLE SECURITIES (Net) | 12,135 | 74,855 |
| | A. Government Bonds and Treasury Bills | 12,009 | 57,978 |
| | B. Private Sector Bonds and Bills | - | 6,087 |
| | C. Share Certificates | - | 8,356 |
| | D. Other Marketable Securities | 126 | 2,434 |
| VI- | LOANS | 461,446 | 220,528 |
| | A. Short-Term | 356,050 | 195,862 |
| | B. Medium and Long-Term | 105,396 | 24,666 |
| VII- | FACTORING RECEIVABLES | 43,835 | 20,243 |
| VIII- | LEASING RECEIVABLES (Net) | 40,146 | 19,839 |
| | A. Leasing Receivables | 49,802 | 26,508 |
| | B. Unearned Income (-) | (9,656) | (6,669) |
| IX- | RECEIVABLES IN FOLLOW-UP, (Net) | - | - |
| | A. Loans in Follow-up and Other Receivables (Net) | - | - |
| | 1) Gross Receivable | 1,206 | 574 |
| | 2) Specific Reserve Provided (-) | (1,206) | (574) |
| | B. Loans in Arrears and Other Doubtful Receivables (Net) | - | - |
| | 1) Gross Receivable | 243 | - |
| | 2) Specific Reserve Provided (-) | (243) | - |
| | C. Write-offs and Other Receivables (Net) | - | - |
| | 1) Gross Receivable | 554 | - |
| | 2) Specific Reserve Provided (-) | (554) | - |
| X- | INTEREST AND OTHER INCOME ACCRUALS | 69,767 | 31,676 |
| | A. Loans | 14,278 | 5,222 |
| | B. Marketable Securities | 39,400 | 22,494 |
| | C. Others | 16,089 | 3,960 |
| XI- | RESERVE DEPOSITS | 42,331 | 30,510 |
| | A. Reserve Deposits | 42,331 | 30,510 |
| | B. Government Bond Account Funding Legal Reserves | - | - |
| | C. Other Reserves | - | - |
| XII- | MISCELLANEOUS RECEIVABLES | 566 | 160 |
| XIII- | UNCONSOLIDATED PARTICIPATIONS, (Net) | 607 | 570 |
| | A. Financial Participations | 606 | 569 |
| | B. Non-financial Participations | 1 | 1 |
| XIV- | UNCONSOLIDATED SUBSIDIARIES, (Net) | 426 | 399 |
| | A. Financial Subsidiaries | 424 | 399 |
| | B. Non-financial Subsidiaries | 2 | - |
| XV- | BLOCKED MARKETABLE SECURITIES | 192,491 | 115,283 |
| | A. Share Certificates | 47,655 | 30,566 |
| | B. Other Marketable Securities | 144,836 | 84,717 |
| XVI- | FIXED ASSETS, (Net) | 13,935 | 8,165 |
| | A. Cost | 31,900 | 21,506 |
| | B. Accumulated Depreciation (-) | (17,965) | (13,341) |
| XVII- | GOODWILL ON CONSOLIDATION | 223 | - |
| XVIII- | OTHER ASSETS | 15,156 | 9,665 |
| TOTAL ASSETS | | 1,472,390 | 877,438 |

TÜRK EKONOMİ BANKASI A.Ş.
CONSOLIDATED BALANCE SHEETS (PARENT)
(Currency - Billions of Turkish lira)

| | | Current Period (31/12/2000) | Prior Period (31/12/1999) |
|-------------------------------|---|--------------------------------|------------------------------|
| LIABILITIES | | | |
| I- | DEPOSITS | 662,303 | 414,139 |
| | A. Savings Deposits | 9,907 | 7,432 |
| | B. Foreign Currency Deposits | 577,991 | 356,287 |
| | C. Gold Account Deposits | 5,440 | 5,937 |
| | D. Banking Deposits | 45,545 | 25,805 |
| | E. Other Deposits (Other than A, B, C, D) | 23,420 | 18,678 |
| II - | INTERBANK FUNDS BORROWED | 800 | - |
| III - | FUNDS BORROWED | 576,808 | 328,698 |
| | A. Funds Borrowed from Central Bank | - | - |
| | B. Other Funds Borrowed | 576,808 | 328,698 |
| | 1) Local Banks and Institutions | 25,021 | 29,088 |
| | 2) Foreign Banks and Institutions | 551,787 | 299,610 |
| | 3) Share Capital Advances | - | - |
| IV - | FACTORING PAYABLES | 1,224 | 867 |
| V - | FINANCIAL LEASE PAYABLES (Net) | - | - |
| | A. Financial Lease Payables | - | - |
| | B. Deferred Financial Lease Expenses (-) | - | - |
| VI - | BONDS ISSUED (Net) | - | - |
| | A. Bonds and Bills | - | - |
| | B. Asset Backed Securities | - | - |
| | C. Other Marketable Securities | - | - |
| VII - | INTEREST AND OTHER EXPENSE ACCRUALS | 59,740 | 24,771 |
| | A. Deposits | 12,392 | 4,751 |
| | B. Funds Borrowed | 18,027 | 7,959 |
| | C. Other | 29,321 | 12,061 |
| VIII- | TAXES AND FUNDS PAYABLES | 3,844 | 2,621 |
| IX - | IMPORT TRANSFER ORDERS | 6,543 | 1,299 |
| X - | MISCELLANEOUS PAYABLES | 9,762 | 11,839 |
| XI - | RESERVES | 21,740 | 17,132 |
| | A. Reserve for Retirement Pay Liability | 377 | 182 |
| | B. General Reserve for Possible Loan Losses | 2,390 | 770 |
| | C. Reserve for Taxes | 8,470 | 13,178 |
| | D. Deferred Tax Reserve | 8,441 | 2,855 |
| | E. Technical Insurance Reserves (Net) | 2,048 | - |
| | F. Other Reserves | 14 | 147 |
| XII- | SHARE OF UNCONSOLIDATED PARTICIPATIONS | 1,335 | 1,876 |
| XIII- | OTHER LIABILITIES | 12,544 | 12,827 |
| XIV- | SHAREHOLDERS' EQUITY | 81,466 | 30,657 |
| | A. Paid-in Capital | 55,125 | 22,000 |
| | 1) Nominal Capital | 55,125 | 22,000 |
| | 2) Unpaid Capital (-) | - | - |
| | B. Legal Reserves | 21,901 | 6,934 |
| | C. Reserve for Possible Losses | - | - |
| | D. Revaluation Surplus | 4,058 | 1,496 |
| | E. Valuation Differences | 255 | 227 |
| | F. Negative Consolidation Goodwill | 127 | - |
| XV- | PROFIT AND LOSS | 34,281 | 30,712 |
| | A. Current Period Profit and Loss | 34,281 | 30,712 |
| | 1) Group's Share | 28,941 | 27,013 |
| | 2) Minority Share | 5,340 | 3,699 |
| | B. Prior Period Profit and Loss | - | - |
| | 1) Group's Share | - | - |
| | 2) Minority Share | - | - |
| TOTAL LIABILITIES | | 1,472,390 | 877,438 |
| OFF-BALANCE SHEET OBLIGATIONS | | | |
| I- | GUARANTEES AND COLLATERALS | 395,965 | 237,782 |
| II- | COMMITMENTS | 149,109 | 120,211 |
| III- | FOREIGN CURRENCY AND INTEREST RELATED TRANSACTIONS | 1,686,636 | 1,076,468 |
| IV- | OTHER | 3,412,001 | - |
| TOTAL | | 5,643,711 | 1,434,461 |

TÜRK EKONOMİ BANKASI A.Ş.
CONSOLIDATED STATEMENTS OF INCOME (PARENT)
(Currency - Billions of Turkish lira)

| | Current Period (31/12/2000) | Prior Period (31/12/1999) |
|---|--------------------------------|------------------------------|
| I - INTEREST INCOME | 228,785 | 161,980 |
| A. Interest Income on Loans | 68,095 | 46,314 |
| B. Interest Income on Reserve Deposits | - | - |
| C. Interest Income on Bank Deposits | 77,331 | 40,485 |
| D. Interest Income on Interbank Funds | 12,964 | 6,169 |
| E. Interest Income on Marketable Securities | 41,352 | 53,724 |
| F. Other Interest Income | 29,043 | 15,288 |
| II - INTEREST EXPENSE | 104,366 | 71,180 |
| A. Interest Expense on Deposits | 62,489 | 43,507 |
| 1) Savings Deposits | 21,804 | 12,379 |
| 2) Foreign Currency Deposits | 26,592 | 18,051 |
| 3) Gold Account Deposits | 149 | 172 |
| 4) Banking Deposits | 12,726 | 2,103 |
| 5) Other Deposits (other than 1, 2, 3 and 4) | 1,218 | 10,802 |
| B. Interest Expense on Interbank Funds Borrowed | 181 | 143 |
| C. Interest Expense on Funds Borrowed | 40,833 | 26,302 |
| D. Interest Expense on Marketable Securities Issued | - | 768 |
| E. Other Interest Expense | 863 | 460 |
| III - NET INTEREST INCOME (I - II) | 124,419 | 90,800 |
| IV - NON-INTEREST EXPENSE | 241,102 | 114,132 |
| A. Fees and Commissions Received | 20,060 | 5,694 |
| B. Gain on Capital Market Transactions | 141,331 | 47,130 |
| C. Foreign Exchange Gains | 68,108 | 53,866 |
| D. Dividends from Participation and Subsidiaries | 4,451 | 2,326 |
| E. Extraordinary Income | - | - |
| F. Other Non-interest Income | 7,152 | 5,116 |
| V - NON-INTEREST EXPENSE | 317,600 | 160,312 |
| A. Fees and Commissions Paid | 6,978 | 2,172 |
| B. Loss on Capital Market Transactions | 128,419 | 32,139 |
| C. Foreign Exchange Losses | 105,388 | 90,142 |
| D. Personnel Expenses | 29,585 | 17,556 |
| E. Provision for Retirement Pay Liability | 1,131 | 218 |
| F. Rent Expenses | 4,932 | 2,324 |
| G. Depreciation Charge | 3,634 | 1,919 |
| H. Taxes and Funds | 5,929 | 2,181 |
| I. Extraordinary Expenses | 6,238 | 11 |
| J. Provision for loans in follow-up | 472 | 235 |
| K. Other Provisions | 4,738 | 566 |
| L. Other Expenses | 20,156 | 10,849 |
| VI - NET NON-INTEREST EXPENSES (IV -V) | (76,498) | (46,180) |
| VII - INCOME BEFORE TAX (III - VI) | 47,921 | 44,620 |
| VIII - PROVISION FOR TAXATION | 13,640 | 13,908 |
| IX - NET INCOME (VII - VIII) | 34,281 | 30,712 |
| A. Group's Share | 28,941 | 27,013 |
| B. Minority Share | 5,340 | 3,699 |

TÜRK EKONOMİ BANKASI A.Ş.
STATEMENTS OF OFF-BALANCE SHEET OBLIGATIONS (PARENT)
(Currency - Billions of Turkish lira)

| | (Current Period) | (Prior Period) |
|--|------------------|------------------|
| | (31/12/2000) | (31/12/1999) |
| I- GUARANTEES AND COLLATERALS | 395,965 | 237,782 |
| A. Letters of Guarantee | 268,009 | 148,269 |
| B. Acceptance Credits | 18,863 | 9,527 |
| C. Letters of Credit | 109,093 | 79,986 |
| D. Endorsements | - | - |
| E. Prefinancing Loans Without Letters of Guarantee | - | - |
| F. Receivables from Underwriting | - | - |
| G. Other Guarantees and Collaterals | - | - |
| II- IRREVOCABLE COMMITMENTS | 149,109 | 120,211 |
| A. Repurchase and Reverse Repurchase Transactions | 41,680 | 120,211 |
| 1) Repurchase Transactions | 19,305 | 110,863 |
| 2) Reverse Repurchase Transactions | 22,375 | 9,348 |
| B. Commitments of Asset Purchase | - | - |
| C. Commitments of Deposit Trading | 8,500 | - |
| D. Commitments of Share Capital Increase of Participation | - | - |
| E. Commitments of Loan with Issuance Guarantee | 48,522 | - |
| F. Commitments of Intermediary Activities for Share Certificate Issuance | - | - |
| G. Commitments of Reserve Deposits Payments | - | - |
| H. Commitments of Credit Card Limits | 50,407 | - |
| I. Other | - | - |
| III- REVOCABLE COMMITMENTS | - | - |
| A. Revocable Loan Assignment Commitments | - | - |
| B. Others | - | - |
| IV- FOREIGN CURRENCY AND INTEREST RELATED TRANSACTIONS | 1,686,636 | 1,076,468 |
| A. Forward Foreign Currency Purchase-Sales Transactions | 1,286,488 | 663,793 |
| a) Forward Foreign Currency Purchase Transactions | 628,553 | 403,979 |
| b) Forward Foreign Currency Sales Transactions | 657,935 | 259,814 |
| B. Money and Interest Swaps | 249,683 | 301,575 |
| a) Money Swaps | 249,683 | 301,575 |
| b) Interest Swaps | - | - |
| C. Futures Transactions | - | - |
| D. Futures Interest Purchase-Sales Transactions | - | - |
| a) Future Interest Purchase Transactions | - | - |
| b) Future Interest Sales Transactions | - | - |
| E. Money and Interest Options | - | - |
| a) Money Buy Options | - | - |
| b) Money Sell Options | - | - |
| c) Interest Buy Options | - | - |
| d) Interest Sell Options | - | - |
| F. Others | 150,465 | 111,100 |
| V- OTHER OFF-BALANCE SHEET ACCOUNTS | 3,412,001 | - |
| TOTAL | 5,643,711 | 1,434,461 |

directory of TEB branches

(As of March 2001)

TEB MAIN BRANCH

Tel : (0212) 252 67 67
Fax : (0212) 249 63 10

TEB BAKIRKÖY

Tel : (0212) 543 66 36
Fax : (0212) 543 74 24

TEB BAYRAMPAŞA

Tel : (0212) 565 28 50
Fax : (0212) 565 33 36

TEB BEBEK

Tel : (0212) 287 79 31
Fax : (0212) 287 79 39

TEB BEYLİKDÜZÜ

Tel : (0212) 852 33 80
Fax : (0212) 852 33 91

TEB ÇİFTEHAVUZLAR

Tel : (0216) 385 77 99
Fax : (0216) 385 79 49

TEB ETİLER

Tel : (0212) 257 78 00
Fax : (0212) 257 39 39

TEB GAYRETTEPE

Tel : (0212) 356 21 51
Fax : (0212) 256 21 34

TEB GÜNEŞLİ

Tel : (0212) 630 91 10
Fax : (0212) 630 91 21

TEB HARBİYE

Tel : (0212) 234 12 16
Fax : (0212) 231 64 67

TEB İKİTELLİ

Tel : (0212) 549 17 05
Fax : (0212) 549 16 43

TEB İMES

Tel : (0216) 527 12 01
Fax : (0216) 527 12 10

TEB KADIKÖY

Tel : (0216) 445 08 38
Fax : (0216) 445 08 37

TEB KARTAL

Tel : (0216) 488 26 50
Fax : (0216) 488 26 58

TEB KOZYATAĞI

Tel : (0216) 410 65 25
Fax : (0216) 410 65 15

TEB KURTKÖY

Tel : (0216) 595 17 07
Fax : (0216) 595 17 08

TEB LEVENT

Tel : (0212) 283 70 50
Fax : (0212) 282 33 37

TEB MAÇKA

Tel : (0212) 219 38 70
Fax : (0212) 219 38 71

TEB MERTER

Tel : (0212) 505 85 11
Fax : (0212) 642 74 41

TEB SUADIYE

Tel : (0216) 385 58 40
Fax : (0216) 385 55 86

TEB SULTANHAMAM

Tel : (0212) 513 71 20
Fax : (0212) 511 27 15

TEB TELEPATİ CALL CENTRE

Tel : (0212) 444 0 666
Fax : (0212) 292 86 66
Web : www.tebtepatı.com

TEB TRAKYA KURUMSAL

Tel : (0212) 474 03 04
Fax : (0212) 474 15 77

TEB ÜMRANİYE

Tel : (0216) 461 60 71
Fax : (0216) 461 60 78

TEB YEŞİLKÖY

Tel : (0212) 662 45 99
Fax : (0212) 662 46 01

TEB ADANA

Tel : (0322) 458 90 33
Fax : (0322) 459 00 63

TEB GÜNEY ANADOLU KURUMSAL

Tel : (0322) 453 36 16
Fax : (0322) 453 36 15

TEB ANKARA

Tel : (0312) 468 11 32
Fax : (0312) 467 01 49

TEB KAZIM KARABEKİR

Tel : (0312) 384 24 14
Fax : (0312) 384 24 13

TEB ORTA ANADOLU KURUMSAL

Tel : (0312) 447 74 40
Fax : (0312) 447 74 02

TEB OSTİM

Tel : (0312) 385 66 50
Fax : (0312) 385 69 00

TEB ANTALYA

Tel : (0242) 312 47 00
Fax : (0242) 312 44 94

TEB BURSA

Tel : (0224) 224 41 61
Fax : (0224) 224 42 92

TEB MARMARA KURUMSAL

Tel : (0224) 272 72 00
Fax : (0224) 273 03 98

TEB DENİZLİ

Tel : (0258) 241 28 01
Fax : (0258) 241 28 10

TEB ESKİŞEHİR

Tel : (0222) 220 24 24
Fax : (0222) 234 24 24

TEB GAZİANTEP

Tel : (0342) 230 07 32
Fax : (0342) 220 89 59

TEB İZMİT

Tel : (0262) 322 36 00
Fax : (0262) 322 36 04

TEB GEBZE

Tel : (0262) 643 02 65
Fax : (0262) 643 02 75

TEB İZMİR

Tel : (0232) 489 10 60
Fax : (0232) 482 33 72

TEB ALIĞA

Tel : (0232) 616 10 20
Fax : (0232) 616 70 80

TEB AOS ÇİĞLİ

Tel : (0232) 376 83 43
Fax : (0232) 376 83 50

TEB ÇARŞI

Tel : (0232) 469 73 10
Fax : (0232) 469 73 19

TEB GÜLSOKAK

Tel : (0232) 630 91 10
Fax : (0232) 630 91 21

TEB İŞIKKENT

Tel : (0232) 436 47 70
Fax : (0232) 436 47 73

TEB TORBALI

Tel : (0232) 853 23 50
Fax : (0232) 853 23 55

TEB KEMALPAŞA

Tel : (0232) 877 06 60
Fax : (0232) 877 06 61

TEB KAHRAMANMARAŞ

Tel : (0344) 231 20 81
Fax : (0344) 231 20 91

TEB KAYSERİ

Tel : (0352) 222 11 23
Fax : (0352) 232 30 18

TEB KONYA

Tel : (0332) 236 10 67
Fax : (0332) 236 20 64

TEB MANİSA O.S.B.

Tel : (0236) 233 45 66
Fax : (0236) 233 04 19

TEB MERSİN

Tel : (0324) 238 68 40
Fax : (0324) 238 68 53

TEB MERSİN FREE ZONE

Tel : (0324) 238 83 47
Fax : (0324) 238 83 51

financial calendar

Announcement of financial results:

1st Quarter : Within six weeks from March 31
2nd Quarter : Within eight weeks from June 30
3rd Quarter : Within six weeks from September 30
Year-end : Within ten weeks from December 31

Annual General Meeting of Shareholders: No later than March 31

enquiries

All enquiries, including shareholder enquiries, and notifications concerning dividends, share certificates, Global Depository Receipts or transfers and address changes should be sent to "TEB Investor Relations Department" at the address shown below:

Postal address: TEB Investor Relations Department
Meclis-i Mebusan Caddesi No: 35 Fındıklı 80040 Istanbul Turkey
Tel: (90 212) 251 21 21 Fax: (90 212) 249 65 68

E-mail address: investor.relations@teb.com.tr

Further information on TEB may be obtained on the Internet web site at "www.teb.com.tr".

The computer manipulated pictures in this report are details of Ottoman silk fabrics taken from "Crescent & Rose-Imperial

Silks",

a book sponsored by TEB.

Silk is the strongest, most flexible and valuable organic material.



TÜRK EKONOMİ BANKASI
Meclis-i Mebusan Cad. 35 Fındıklı, 80040 İSTANBUL / TURKEY
Tel: (90 212) 251 21 21 Fax: (90 212) 249 65 68
www.teb.com.tr