

TEB outgrew the sector in 2006

Compared to the last year, Turkish Economy Bank's (TEB) consolidated balance sheet grew 48% reaching 5.6 billion € and its deposits grew 55.8% reaching 3.6 billion €. Despite increasing its loans by 64% (an increase above the sector average) TEB did not make any concessions to its assets quality and maintained the lowest non-performing loan ratio of 0.9% in the sector.

Turkish Economy Bank (TEB) increased its consolidated net profit to 66.4 million €. TEB's consolidated balance sheet increased to 5.6 billion € showing a 48% increase from the last year while the deposits increased to 3.6 billion €, a 55.8% increase from the last year.

TEB's total loans reached 3.1 billion € in 2006 with a 64% increase (an increase above the sector average) from the last year. The forces behind this growth in bank-based loans were retail loans which grew by 78% and SME loans which grew by 89%. Despite record growth in loans TEB did not make any concessions to its asset quality and continued to have the lowest ratio of non-performing loans with 0.9%.

TEB increased its deposits to 3.6 billion € showing a 56% increase from 2005. The basis of the deposit growth in TEB was the retail deposits which grew by 113%.

TEB opened 57 new branches in 2006. With this 50% increase, TEB reached 170 branches by the end of the year.

Progressive and pioneering services will continue in 2007

In his evaluation of the 2006 balance sheet, Varol Civil, the General Manager of TEB, stated that progressive and pioneering work in retail and SME banking had played a great role in enhancing their performance.

Civil pointed out that they would continue their progressive and pioneering services in 2007. He said: "We managed a fast growth in retail financing and increased our market share. We doubled our clientele, increased our retail loans by 78% and deposits by 113%. Our new branches contributed immensely to this success."

TEB General Manager Civil remarked that in 2006, TEB reduced the response time to retail loan applications to under one minute with "Express Loan", a service that is the result of the technological advancement TEB has been going through. Civil also remarked that TEB was the first bank to use "Mobile Payment" services. Civil added that the partnership with "Bonus Card" was going to help TEB become a major player in retail banking.

TEB General Manager Varol Civil pointed to the TEB KOBİ TV established in 2006 and SME Development Package initiated in 2005 as examples of the increasing number of services directed at SMEs. Civil stated that as the first online TV network in Turkey, TEB KOBİ TV, which broadcasts 24/7, contributed to SMEs' growth, access to information, communication, and education. Civil added that it was thanks to those aspects of TEB KOBİ TV that TEB was awarded the "Active Academy Social Responsibility" prize. Civil emphasized that, TEB, cognizant of its responsibilities, was trying to help cities improve their future prospects by organizing a conference series entitled "Strategies for the Future of Cities".

TEB General Manager Varol Civil, added that they expanded the services of Turkish Desk – that was established in 2005, to aid companies working or investing in Algeria – to Egypt and Ukraine in 2006.